COLOMBO INTERNATIONAL MARITIME CONFERENCE - CIMC
SOUTH ASIA - PROPELLING GLOBAL TRADE

Galadari Hotel, Colombo, Sri Lanka
Wednesday 21 to Friday 23 September 2016

SPONSORED BY

HIGHLIGHTED TOPICS

• The challenges of the maritime trade legal framework in Southern Asia region
• Sri Lanka: Today and the future of supply chain and maritime logistics
• Recent developments of containerized infrastructure development in Southern Asia
• Challenges in financing infrastructure development projects in Southern Asia
• The Colombo Port expansion project (Colombo South Harbour)
• Meeting the challenge: Colombo South Harbour planning, design and construction
• New terminal construction in Sri Lanka: Perspectives from the East
• Achieving greater efficiency and performance improvement of port operations in Southern Asia
• Inland container transport in relation to expediting logistics and supply chain in Southern Asia
• Infrastructure inefficiencies in ground transportation in Southern Asia: How does it affect container terminal operators?
• Fast forward: How do 3PLs and Total Logistics Providers differentiate their competency in fast-developing logistics hubs
• Towards a paperless trade and single window initiative in Sri Lanka
• Making the supply chain work: A manufacturer and exporter’s case study in Sri Lanka
• Emerging technologies and challenges for the management of modern shipyards in South Asia
• Strategies in optimizing capability and efficiency of terminal utilization in Southern Asia

KEY SPEAKERS..... PLUS MANY MORE!

1. His Excellency Maithripala Sirisena
   President of Sri Lanka, Sri Lanka
2. Honourable Arjuna Ranatunga
   Minister of Ports & Shipping, Sri Lanka
3. Honourable Ravi Karunanayake
   Minister of Finance, Sri Lanka
4. Honourable Harin Fernando
   Minister of Telecommunication and Digital Infrastructure, Sri Lanka
5. Sarathkumara Premachandra
   Chairman & Managing Director of Sri Lanka Ports Authority (SLPA), Sri Lanka
6. Dato’ Capt. David Padman
   General Manager, Port Klang Authority, Malaysia
7. Henri Dupuis
   Director Sales and Operations, Port Reunion, Reunion Island
8. Dr. Jonathan Beard
   Vice President – Global Lead Ports & Logistics, ICF International, Hong Kong
9. Philippe Emmanuelle
   Regional Director Asia Pacific, TT Club, Hong Kong
10. Lars Meurling
    Vice President – Marketing, Bromma, Sweden
11. Johannes Leholm
    Product Manager, Navis, Singapore
12. Ashish Joshi
    Head of Logistics South Asia, Unilever Hindustan, India
Companies wishing to maximise their profile at the 11th Southern Asia Ports, Logistics & Shipping 2016 Sri Lanka Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 11th Southern Asia Ports, Logistics & Shipping 2016 Sri Lanka Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference

### Event Name Tag Lanyards
All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company’s colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is GBP4,985. **This does not include nametag sponsorship.**

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### Event Name Tags
All event participants are given an identification name tag. Your company’s colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is GBP4,985. **This does not include lanyard sponsorship.**

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### Event Website
Have your latest colour logo exclusively on the event homepage linking all event website viewers directly to your website for more information on your company’s products and services. Sponsorship is GBP3,985.

### Brochure Distribution
Have your latest corporate brochure distributed personally by our event staff at the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is GBP2,985.

### Conference and Exhibition Directional Signage
Have your company’s latest full colour logo exclusively branded across the front of all directional signages throughout the Exhibition and Conference. Sponsorship is GBP3,985.

### Corporate Banners
Have 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, outside the Conference hall and inside the Exhibition area. Sponsorship is GBP3,985 per 3 banners.

### Technical Site Visit (TSV) Transportation Sponsorship
The Technical Site Visit to leading local ports will be organised one (1) day before the event as part of the agenda for participating delegates. Sponsoring the TSV transportation is an excellent way of branding your company’s active participation in the local ports and terminal operations industry. The Sponsor is invited to say a few words of Welcome before the start of the TSV and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus, etc. Sponsorship is GBP3,985.

### Networking Welcome Reception — Thursday 22 September 2016
The Networking Welcome Reception is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

### Conference Sessions Sponsorship
An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a topic related conference session. You are guaranteed of the full attention of this captive audience for up to 5 minutes plus an additional 5 minutes for a few words from the sponsor and time for questions and answers before the conference session commences. The cost of this commercial opportunity is GBP3,985 per Conference Session Sponsorship.

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### Conference Delegates Refreshment Breaks
During the event, refreshments will be served three times a day. Your company’s colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is GBP3,985.

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### Conference Delegates Lunches
Your company’s colour logo will be displayed as a Main Sponsor in the conference brochure distributed worldwide. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the lunch. **Exclusive lunch sponsorship per day is GBP4,985.**

**Thursday 22 September 2016**

**Sponsored by**

**Friday 23 September 2016**
**STAND ALLOCATION** (updated on 26 / 09 / 2016)

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**EXHIBITION BOOTH PACKAGE**

3 x 2 Square Metre booths include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Booth Lighting
- Electrical Power Point
- Exhibition Booth Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Booth Package is GBP5,985
- The Rate Per Local Exhibition Booth Package is USD5,985 if Exhibitor Quotes The Code: ‘CIMC Discount’
- There is a Registration And Administration Fee of GBP395
- There are Multiple Events Booking Discounts

Please Visit: [www.transportevents.com](http://www.transportevents.com)
Wednesday 21 September 2016

INauguration of Sri Lanka Maritime Week

10:30 am - 12:30 pm

Technical Site Visit
Port of Colombo tour for international delegates & visitors organised by Sri Lanka Ports Authority (SLPA)

3 pm

Exhibition Opening
Opening of the 11th Southern Asia Port, Logistics & Shipping Exhibition, Honourable Arjuna Ranatunga, Minister of Ports & Shipping, Sri Lanka

3:30 pm - 6:00 pm

South Asia Maritime Forum
- Inauguration of South Asia Maritime Forum, High Commissioner of India in Sri Lanka, His Excellency Y.K. Sinha
- Opening remarks by Conference Chairperson, Dr. Parakrama Dissanayake, Chairman & CEO, Aitken Spence Marine
- Part capacity in ASEAN region and connectivity with South Asia ports, Date Capt. David Padman, General Manager, Port Klang Authority, Malaysia
- "Make in India", what it means to shipping and logistics in South Asia, Michael Pinto, Former Shipping Secretary India & To be confirmed, Indian High Commission
- Collaboration and partnership for sustainable South Asia shipping industry, Ramgopal Ravi, Editor in Chief, Publisher, Maritime Gateway & Vinita Venkatesh, Director, KPCT, Sri Lanka
- South Asian shipping - Colombo’s role, Zeeshan Muckhi, Country Manager, Maersk Lanka
- Pakistan update - Ports and shipping, Abdullah Farrokh, Chairman, All Pakistan Shipping Association & Asim Siddiqui, Group Managing Director, Marine Group of Companies, Pakistan
- Bangladesh - Shipping and trade, Md. Shifiquddin Islam, Principal Officer, Mercantile Marine Office, Chattogram, Bangladesh
- Panel Discussion:
  - Market assessments of South Asia’s ports sector: Sri Lanka, India, Pakistan and Bangladesh
- What impact of China One belt one road initiative to South Asia?

7 pm - 8:30 pm

Inauguration of Sri Lanka Maritime Week

- Official opening of the Sri Lanka Maritime Week
- Welcome Address, Rohan Mawaque, Chairman, CMC Organizing Committee, Sri Lanka
- Official Partner CMC-GSA Celebrating 50 Years, Capt. Ajith Petris, Chairman, Ceylan Association of Ship Agents (CASA), Sri Lanka
- Address, Karu Jayasuriya, Hon. Speaker of the Parliament of Sri Lanka
- Presentation 1: UNDP Sustainable Development Goals – Roles of the maritime industry, Jorn Soenssen – Country Director, UNDP Sri Lanka
- Presentation 2: Review on Maritime and transport, Dr. Vincent Valentine, Transport Economist, UNCTAD
- Presentation 3: Island in the ocean of opportunity – Unleashing Sri Lanka’s potential for investors and service providers, Thomas Kriwet, Chief Executive Officer, Mercmarine Group of Companies
- Presentation 4: The maritime ecology in building a maritime nation - The Norwegian experience, His Excellency Thorbjorn Gaustadsaether, Ambassador of Norway, Royal Norwegian Embassy, Sri Lanka
- Presentation 5: Insights to evolving transport industry, Dr. Dorothy Chan, Past Chairperson, Chartered Institute of Logistics and Transport (CILT) International & Global Advisor, Women in Logistics and Transport (WILAT)
- Vote of Thanks, Sean Van Dort, Chairman, Sri Lanka Shippers’ Council, Sri Lanka

8:30 pm - 10:30 pm

Networking Cocktails for all delegates at Anthurium Hall, Colombo Hotel. Business attire

Thursday 22 September 2016

Colombo International Maritime Conference 2016

8:30 am - 5:15 pm

All day conference delegates refreshments served in the exhibition area sponsored by

8:30 am - 10 am

Session 1 – Sri Lanka Maritime Industry Vision, Opportunities and way forward
- Maritime and aviation mega cities – "The project mega polis", Neyama Mavilimoda, Head of Investment Megapolis Project, Sri Lanka
- Keynote Address, Honourable Raul Wickremasinghe, Prime Minister, Sri Lanka
- Sri Lanka Maritime: The way forward & container transshipment of South Asia, Moderator: Salya Seneviratne, Managing Director, Sinotech Marine Lanka, Sri Lanka
- Generating greater feeder traffic via Colombo - Main line operator’s perspective, Julian Bevis, Senior Director - Group Relations Asia, AP Moller Maersk Group, India

10:20 am - 11:30 am

Session 1A – Sri Lanka Port Industry: The Investment opportunities
- Port development in Asia, Colombo’s role, Aden Wong, Senior Consultant, Drewry Shipping Consultants, Singapore
- What would be the capacity requirements and the business model for next two decades, Daminka Ranatunga, Chairman, Sri Lanka Ports Authority & To be confirmed, SAGT/CICT (Port of Colombo)
- Port of Trincomalee – A link to India’s east coast: New opportunities for an industrial port, Mavesh Kurukulasuriya, Chief Executive Officer, GAC & Capt. L.N. Jayayrutha
- The Road to Hambantota – The investor’s view, W.K.H Wegapitiya, Group Chairman, CILGFS

11:30 am - 12:30 pm

Session 1B – Sri Lanka as a regional shipping hub: The way forward
- Opening remarks by Conference Chairperson Thomas Kriwet, Chief Executive Officer, Mercmarine Group of Companies
- Julian Padilla, Chairman of the Board, International Register of Shipping, United States
- Observations, Capt. Ajith Petris, Chairman, Ceylan Association of Shipping Agents (CASA), Sri Lanka

12:30 pm - 1:15 pm

Questions and answers followed by conference delegates networking lunch sponsored by navis

1:15 pm - 3:15 pm

Session 2 Sponsored by navis
- Evolving cruise industry: The challenges for terminals and beyond
  - Sri Lanka’s amazing maritime: Opening of Sri Lanka lighthouses for tourism capturing niche markets, Dr. Amal Karunaratne, former Associate Professor (Adj.), School of Business, University of Adelaide, Australia
  - Keynote Address, Claudius Dacekel, Vice President, Deployment, Crystal Cruises, United States
  - Developing Sri Lanka as a hub in South Asia for yacht building, mini cruises etc., Pierre Pringiers, Honourary Consul for Belgium in Sri Lanka
  - Building and managing marinas, Simon Wood, Sales & Marketing Manager, ProMarine Yacht Sales Pte. Ltd., Singapore
- Panel Discussion

3:30 pm - 6:30 pm

Session 2A – Improving efficiency and productivity of container ports with technology
- Opening Remarks by Conference Chairperson, Dr. A.K. Kolatungu, Chair of Shipping and Maritime Logistics, Faculty of Business and Economics, University of Bremen, Germany
- Modern energy guiding systems for port cranes, Peter Sebastian Pütz, Key Account Manager, Business Development, Tsukuki Kabelschlepp GmbH, Germany
- The Gantrex® Short Rail - Maximizing durability of the rail joint at the boom hinge of SIT cranes, Dinesh Bhail, Assistant Manager Sales (West), Gantrex, India
- Alternative marine power systems, Daniel Hoffmann, International Sales Manager, Stemmann Technik, Germany
- Recommended procedures for the maintenance of marine fenders, Yesuke Aguri, Director, ShibataFenderTeam, Malaysia

Session 2B – The bunkering/petroleum and offshore services in South Asia: Can Sri Lanka’s geography be a future hub for bunkering and offshore services?
- Opening remarks by Conference Chairperson, Sheharah Jayawardena, Group Joint Managing Director, McIntec Holdings, Sri Lanka
- The Sri Lanka government policy on petroleum resources, Chandima Weerakkody, Honourable Minister of Petroleum Resources, Sri Lanka
- South Asia bunker market: Attracting investors into Sri Lanka, Ramesh David, President – Transportation, John Keells Holdings
- The global bunker price volatility: Is it here to stay? Anil Keswani, General Manager, Gulf Petroleum
- Sri Lanka petroleum resources development strategy, Saliya Wickramasooriya, Director General, Petroleum Resources Development Secretariat, Sri Lanka
- LNG as a fuel and LNG bunkering: The challenges, Piyush Raj, Head Maritime Advisory, Area India, DNV-GL Maritime

Supporting Trade Organisations
Session 3C – SOLAS Container Weight Verification: The What, How, and Why

- Opening Remarks by Conference Chairperson, Prof. Dr. –Ing. Holger Schwett, Managing Director, ISL Applications GmbH, Germany
- Boosting cargo handling efficiency: Mobile harbor crane telematics and simulation
- Terminal operation in a changing world - Efficiency improvement by lean operation with humans and equipment, Jürgen Henkel, Key Account Manager, Vard, Germany
- Industrial Engineering applications to optimize Container Terminal Operations, Dr. A.K. Kolatunga & Prof. H.D. Hasis, Chair of Shipping and Maritime Logistics, Faculty of Business and Economics, University of Bremen, Germany

Session 3B – The Colombo International Finance Centre

- Ease of doing business: the government strategy - Colombo International Finance Centre: A link to maritime hub, Honourable Ravi Karunayaka, Minister of Finance, Sri Lanka
- How will it operate, the structural & legal changes in the finance system for an International Financial Centre
- Panel Discussion

Session 3 – Evolving African ports, shipping and logistics

- Colombo’s role in connecting Africa, Iqram Gottiflin, Director & Chief Operating Officer, Aitken Spence Maritime
- South Africa-Asia trade trends: Volumes & forecast
- Port Reunion: Developing Asia-Africa connectivity through maritime networks, Henri Dupuis, Director Sales and Operations, Port Reunion
- Seychelles: The new link to Africa, Carola Benevaux, Chief Executive Officer, Seychelles Petroleum Company, Seychelles
- What Asia should know about shipping to East Africa on sea & air logistics, Silvester M Katupa Chief Executive Officer & Managing Director, Express Shipping & Logistics (EA) Ltd, Kenya
- Unlocking logistics in Africa, Madhav Kurup, Chief Executive Officer – Middle East, North Africa, South Asia, Hellman Worldwide Logistics

Session 3A – CMC Logistics Forum: Unlocking the potential of logistics in Asia

- The South Asia Logistics gateway, Tanita Pallonnawito Wettimmity, Chairperson, Sri Lanka Logistics & Freight Forwarders Association
- Innovation and growth in the logistics industry, James Mulh, President & Chief Executive Officer, FedEx Trade Networks
- What in Sri Lanka as a logistics company, Yoshifumi Matsubara, Director, SG Holdings Global Pte. Ltd., Sagawa Corporation, Japan
- Univerex experience in Asian logistics: What South Asia can learn & adopt, Ashish Joshi, Head of Logistics South Asia, Udalliver Hindustan
- Challenges to expand logistics in Asia, Madhav Kurup, Chief Executive Officer Middle East, North Africa and South Asia, Hellman Worldwide Logistics
- Establish public-private partnership in logistics in emerging maritime nations, Dr. Jonathan Beard, Head of Transportation & Logistics – Asia, ArcSolutions, Hong Kong

Session 4 – Trends beyond the ship and the port

- How to choose the proper replacement? Pros and cons of different approaches - Dr. –Ing. Holger Schwett, Managing Director, ISL Applications GmbH, Germany
- What if your TOS is outdated and not supported anymore? Where to migrate? - Piyush Raj, Head Maritime Advisory, APL
- Maritime employment – distribution of skills
- Panel Discussion

Session 4B – Digital ports

- Sri Lankan government policy on digitising, Honourable Harin Fernando, Minister of Telecommunication and Digital Infrastructure, Sri Lanka
- What is the port of the future, Ervin Hoeve, Chief Executive Officer, South Asia Gateway Terminal, Sri Lanka
- Introduction to developing a port net for greater efficiency, Nilay Jhaveri, Director, Artis Logistics LLP, India
- Maritime industry: Technology outlook 2025, Priyush Raj, Head Maritime Advisory, Asia, India

Session 4C – Maximising container terminal operations with automation

- Opening Remarks by Conference Chairperson, Dr. A.K. Kolatunga, Chair of Shipping and Maritime Logistics, Faculty of Business and Economics, University of Bremen, Germany
- What is the new industrial (4.0) approach? - Richard Pask, Head of Marketing, Xpresscold, UK
- Optimize terminal operations, Johannes Leholm, Sales Engineer, APAC, Mediterranean Shipping Company (MSC), USA
- Panel Discussion

Session 5 – Maritime foresight

- Opening Remarks by Conference Chairperson, Gouyani De Alwis, Chairperson WIATA Sri Lanka
- Maritime Research: lessons from R4TLI, Lalith Edirisinghe, Assistant Secretary, CILT, Sri Lanka & Gayani De Alwis, Chairperson WILAT, Sri Lanka
- Data Analytics - What should be the strategy for maritime and logistics? - Govind Sandhu, Antworks
- Global shared services centre operations (BPO) and backward integration, can Sri Lanka be the hub in South Asia? - Kingsley Abeywardena, MD, APL, Sri Lanka
- Maritime Night’s Dinner at the Kingsbury Hotel for all delegates. Lounge suit/formal attire.
**LOCAL DELEGATE REGISTRATION**

- For Sri Lankan Nationals, Citizens And Residents of Sri Lanka, On or Before Monday 22 August 2016; The ‘Early Bird’ Conference Delegate Registration is LKR25,000.
- From Tuesday 23 August 2016; The Regular Conference Delegate Registration is LKR30,000.
- Business / Photo ID is Required.
- No Delegate Registration Will be Accepted Without Full Payment.
- No Payment Will be Accepted by Bank Transfer Within 7 Days of The Dates of The Event. In This Case, Payment Will Only be Accepted by Credit Card Online or by Cash on Site at The Event Registration Desk.
- Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com
- Follow The Instructions on Our Registration Page. The LKR Amount Will be Converted to GBP During The Transaction Process At The Prevailing Rate.
- I Have Transferred LKR25,000 (GBP130 - Early Bird) Per Delegate to Public Bank.
- I Have Transferred LKR30,000 (GBP150 - Full Rate) Per Delegate to Public Bank.

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**TERMS AND CONDITIONS**

- No Delegate Registration Will be Accepted Without Completing This Registration Form And Full Payment.
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, If Required, a Letter of Invitation For Entry Visa Application.
- No Refunds Will be Given However, Substitutions Can Be Made at Any Time.
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full.
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee.
- This Event Programme is Subject to Change Without Notice. E&OE.

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed:

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**EXHIBITION VISITORS ONLY**

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Exhibition Opening Times are:
- Wednesday 21 September 3pm to 8 30pm
- Thursday 22 September 8 30am to 4 30pm
- Friday 23 September 8 30am to 4pm

**OFFICIAL CARRIER**

The Official Carrier is Sri Lankan Airlines. Please Book Online to Enjoy Exclusive Special Rates for Registered Participants: 15% Off from Economy Class Airfare and 10% from Business Class Airfare (Excluding Taxes).

**OFFICIAL HOTEL AND VENUE**

The Official Hotel and Venue is Galadari Hotel, Colombo, Sri Lanka. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Please Book Online to Confirm Your Room Reservation. Subject to Availability.

Contact Person:
Coordinating Secretariat: Shippers’ Academy Colombo, 105, Hunspitiy Lake Road, Colombo 2, Sri Lanka.
Tel.: + 94 773 820 703 / + 94 113 560 844
Fax: + 94 112 874 065
Email: info@cimc.lk/enquiries@shippersacademy.lk
Website: www.cimc.lk

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**INTERNATIONAL DELEGATE REGISTRATION**

- Regular Conference Delegate Registration is GBP415. Special Offer! -3 Delegates For The Price of 2 in This Category! Save GBP415!
- No Delegate Registration Will be Accepted Without Full Payment.
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**Conference Delegate Registration**

- I Wish to Attend The Technical Site Visit on Wednesday 21 September 2016. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: yati@transportevents.com
- I Wish to Attend The Cocktail Reception on Wednesday 21 September 2016
- I Wish to Attend The Networking Welcome Reception on Thursday 22 September 2016
- I Wish to Attend The Farewell Gala Dinner on Friday 23 September 2016

**REGISTRATION INFORMATION**

To Participate in The 11th Southern Asia Ports, Logistics And Shipping 2016 You Need to Register as a Conference Delegate or Exhibition Visitor.

Conference Delegates Receive: Discounted Air Fares • Competitive Hotel Rates • Technical Site Visit • Cocktail Reception • Business Matchmaking Service • Conference Refreshment Breaks And Lunches • Exhibition Access • Networking Welcome/Reception • Farewell Gala Dinner • All Conference Presentations • Official Colour Photographs From The Event.

Exhibition Visitors Receive: Access to Exhibition Only.

**What Best Describes Your Industry Sector? (Please Tick One)**

- Port Authority/Terminal Operator
- Inland Terminal Operator
- Stevedoring
- Dredging
- Surveying/Civil Engineering
- Classification Society/Registry
- Maritime Consultancy/Analysis
- Shipping/Liner Company
- Maritime Consultancy/Analysis
- Surveying/Civil Engineering
- Dredging
- Stevedoring
- Inland Terminal Operator
- Port Authority/Terminal Operator

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