

TECHNICAL  
SITE VISIT

INTERNATIONAL  
EXHIBITION

INTERNATIONAL  
CONFERENCE

250  
CONFERENCE  
DELEGATES

NETWORKING  
RECEPTION

LOCAL  
DELEGATES  
DISCOUNT



# BALTIC AND BLACK SEA PORTS & SHIPPING

2024

Hamburg, Germany

Tuesday 24 to Thursday 26 September 2024

Hosted by



Port of Hamburg

MARKETING

Associate Member



Strategic Partner



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**Baltic and Black Sea Ports & Shipping 2023** Continues to be the **Biggest**  
Annual Ports, Shipping and Transport Logistics Exhibition and Conference  
Connecting the Baltic Sea and the Black Sea Trade Corridor

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Hamburg, 2022-08-05

**3rd Baltic and Black Sea Ports & Shipping 2024 Hamburg  
Tuesday 24 to Thursday 26 September 2024**

Dear Valued Colleague,

Hosted by the Port of Hamburg, connecting international trade and investment between the Baltic Sea and the Black Sea, the 3rd Baltic and Black Sea Ports & Shipping 2024 Exhibition and Conference will take place in Hamburg, Germany in a five star hotel environment from Tuesday 24 to Thursday 26 September 2024.

A two days Conference Programme will feature **25** world-class transport and logistics conference speakers addressing topical issues and challenges covering global and regional trade and investment attended by a gathering of more than **250** senior government officials, industry principals, academics, senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers / exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the Baltic and Black Sea trade corridor.

To ensure that you are effectively represented at this market leading annual trade event, you are invited to take advantage of Transport Events' offers for the exhibition and the conference.

We look forward to welcoming you to the 3rd Baltic and Black Sea Ports & Shipping 2024 Exhibition and Conference taking place in Hamburg, Germany from Tuesday 24 to Thursday 26 September 2024 in a five star hotel environment.

Yours sincerely,

PORT OF HAMBURG Marketing



Hafen Hamburg Marketing e.V.  
Pickhuben 6  
20457 Hamburg

Axel Mattern

CEO

## SPONSORSHIP PROGRAMME

As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference brochure distributed worldwide
- All digital media promotion
- All international event advertising, direct mail and public relations promotion
- The official event website
- Sponsorship acknowledgement during the opening ceremony and by the conference moderator during the conference
- PLUS a conference speaker in the conference programme
- PLUS three conference delegate registrations



### Delegates Lanyards Sponsorship

€9,895



### Delegates Nametags Sponsorship



€9,895



### Conference Delegates Lunches

Day 1

Day 2

€8,895



### Conference and Exhibition Directional Signage



€6,895



### Company Banners



We drive industry

€6,895



### Brochure Distribution

€6,895



### Technical Site Visit Transportation Sponsorship

€6,895



### Event Website

€6,895



### Sessions Sponsorship

Session 1



TSUBAKI KABELSCHLEPP

Session 2



Session 3



Session 4



Session 5



Session 6



€6,895



### Conference Delegates Refreshment Breaks

Break 1



Break 2



Break 3



Break 4



Break 5



Break 6

€6,895



**Networking Reception**  
**Tuesday 24 September 2024**

**RFP**



**Networking Dinner**  
**Wednesday 25 September 2024**

**RFP**



## Conference Speaker Sponsorship

- Conference Speaker guaranteed in a session related to the speaker topic without the necessity to reserve an display stand package
- Branding of sponsor latest full colour logo as a Principal Sponsor on all event marketing materials distributed worldwide and all social media before the event
- Branding of sponsor latest full colour logo as a Principal Sponsor on all event materials on site throughout the three days of the event
- Three conference delegate registrations for guests of the sponsor to attend the whole event FREE of CHARGE
- Conference Speaker Sponsorship Package is €4,895 per sponsorship

**€4,895**



**Tuesday 24 to Thursday 26 September 2024**  
**Hamburg, Germany**

**Hosted by**



# For Sponsorship Enquiries



**TRANSPORT**  
**EVENTS**

**Please contact:**

**Ms. Hoyan CHAN**

**Senior Exhibitions Manager**

**Email: [hoyan@transportevents.com](mailto:hoyan@transportevents.com)**



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## REGISTRATION FORM

To Participate in **Baltic and Black Sea Ports & Shipping 2024** You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

**Conference Delegates Receive:** ☐ Competitive Hotel Rates ☐ Technical Site Visit ☐ Conference Refreshment Breaks And Lunches ☐ Exhibition And Conference Access  
☐ Networking Reception ☐ A Full Set of Conference Presentations ☐ Official Colour Photographs From The Event ☐ List of Participants

**Exhibition Visitors Receive:** ☐ Access to Exhibition Only

### INTERNATIONAL DELEGATE INFORMATION

- ☐ On or Before **Saturday 24 August 2024**: The 'Early Bird' Conference Delegate Registration is **€1,795**
- ☐ From **Sunday 25 August 2024**: The Regular Conference Delegate Registration is **€1,995**  
Special Offer - 4 International Delegates for the Price of 3 at Full Rate
- ☐ One Day Conference Delegate Registration is **€1,595**
- ☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at [www.transportevents.com](http://www.transportevents.com)  
Follow The Instructions on Our Registration Page. Payment Will be Taken in USD.
- ☐ **Bank Transfer** - Complete The Registration Details on This Page And Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For Bank Payment, You Must Supply Confirmation of The Payment From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
- ☐ I Have Transferred **€1,995 / €1,795 / €1,595** (Circle Correct Amount) Per Delegate to OCBC Bank (Malaysia) Berhad

### LOCAL DELEGATE INFORMATION

- For Nationals, Citizens And Residents of Germany, The Conference Delegate Registration is €995.**
- ☐ On or Before **Saturday 24 August 2024**: The 'Early Bird' Conference Delegate Registration is **€895**
  - ☐ From **Sunday 25 August 2024**: The Regular Conference Delegate Registration is **€995**
  - ☐ Business / Photo ID is Required
  - ☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at [www.transportevents.com](http://www.transportevents.com)  
Follow The Instructions on Our Registration Page. Payment Will be Taken in USD. For Transactions in Other Currencies, Your Local Amount Will be Converted to USD During The Transaction at The Prevailing Rate.
  - ☐ **Bank Transfer** - Complete The Registration Details on This Page And Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For Bank Payment, You Must Supply Confirmation of The Payment From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
  - ☐ I Have Transferred **€995 / €895** (Circle Correct Amount) Per Delegate to OCBC Bank (Malaysia) Berhad

## REGISTER HERE OR ONLINE

Complete Following Form or Register Online at [www.transportevents.com](http://www.transportevents.com)

Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

#### Conference Delegate Registration

- ☐ I Wish to Attend The Technical Site Visit on **Tuesday 24 September 2024**. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: [marlisa@transportevents.com](mailto:marlisa@transportevents.com)
- ☐ I Wish to Attend The Networking Reception on **Wednesday 25 September 2024**

Name: \_\_\_\_\_  
Position: \_\_\_\_\_  
Organisation: \_\_\_\_\_  
Address: \_\_\_\_\_

Telephone: \_\_\_\_\_ 19 / 5 / 2023  
Fax: \_\_\_\_\_  
Email: \_\_\_\_\_

### BANK ACCOUNT DETAILS

#### Euro (EUR) Bank Transfer to:

**Account Name: Transport Events Limited**

**Account Number: 708-125769-1**

**Beneficiary Bank: OCBC Bank (Malaysia) Berhad**

**Bank Address: 1A-A-4A-A, Jalan USJ 10/1A, Pusat Perniagaan USJ 10, 47610 Subang Jaya, Selangor Darul Ehsan, Malaysia**

**Swift Code: OCBCMYKL**

Please Email a Copy of the Bank Deposit Receipt With Your Registration Form to:  
[alin@transportevents.com](mailto:alin@transportevents.com)

### TERMS AND CONDITIONS

- ☐ No Delegate Registrations Accepted Without Completing Registration Form And Full Payment
- ☐ Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Receipt
- ☐ No Refunds Will be Given However, Substitutions Can be Made at Any Time
- ☐ Withholding Tax Must Not be Deducted from the Amount Set Out in This Contract. If it is, the Client Agrees to Pay the Organiser an Amount Equivalent to the Amount of the Withholding Tax.
- ☐ Delegates Will Not be Admitted Unless Payment Has Been Received in Full in Advance
- ☐ Flights, Visa Arrangements, Airport Transfers And Accommodation Not Included in Delegate Registration Fee
- ☐ Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Sign: \_\_\_\_\_ Date: \_\_\_\_\_

### EXHIBITION VISITORS

Registration to Visit The Trade Exhibition is Free of Charge And is Done During Event On-Site at Registration Desk With Business Card.

#### Exhibition Opening Times:

**Wednesday 25 September 2024 9am to 5pm**

**Thursday 26 September 2024 9am to 3 30pm**

For Further Information on Visiting The Exhibition Only, Please Email [IELA@transportevents.com](mailto:IELA@transportevents.com)



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