

10th ASEAN PORTS & SHIPPING

2 0 1 2

Hotel Indonesia Kempinski Jakarta, Indonesia
Wednesday 30 and Thursday 31 May 2012

Hosted By



PT (PERSERO) PELABUHAN INDONESIA I, III & IV
INDONESIA PORT CORPORATION I, III & IV



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Energizing Trade. Energizing Indonesia.



• Technical Site Visit • 65 International Exhibition Stands • 32 International Conference Speakers • 500 International Decision Makers Participating • Networking Gala Dinner

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PT (PERSERO) PELABUHAN INDONESIA I, III & IV
INDONESIA PORT CORPORATION I, III & IV



Emergizing Trade. Energizing Indonesia.

- Indonesia: The National Port Masterplan
- The Rapid Growth Of Ports And Logistics In Indonesia
- South East Asia: Today And The Future of Supply Chain And Maritime Logistics
- Maritime Logistics: Strengthening The Backbone Of Indonesia's Supply Chain
- The Indonesia Perspective: Port And Terminal Operations
- Emerging Technologies in Port And Terminal Operations
- Risk Management in Indonesian Port Development Projects
- Globalisation And Regional Trade Growth Developments in Indonesian Ports

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*PT. PELABUHAN INDONESIA I, II, III, IV
(PERSERO)*



April 2012

Dear Industry Colleagues,

***10th ASEAN Ports and Shipping 2012 Exhibition and Conference
Jakarta
Wednesday 30 and Thursday 31 May 2012***

ASEAN Ports and Shipping is the largest annual Container Ports, Shipping, and Transport Logistic Exhibition and Conference Trade Event in the ASEAN Region and one of the largest in the Asia Pasific Region.

We are delighted to announce that the 10th ASEAN Ports and Shipping 2012 Indonesia will take place in Jakarta on Wednesday 30 and Thursday 31 May 2012.

A two-day conference will feature 35 world-class business leaders who will analyze latest international transport and logistics issues attended by senior executive from 500 world's leading shipping lines, shippers, cargo owners, forwarders, logistics companies, ports, terminal operators, port equipment and service suppliers.

There will also be concurrent exhibition of 80 International Companies and Sponsors showcasing transport related products and services.

We heartily look forward to the prospect of welcoming you to our dynamic and beautiful capital city of Jakarta for what will be the most rewarding and enjoyable two days International Exhibition and Conference event in 2012.

We remain,

CIPTO PRAMONO
Permanen Secretariat
PT. Pelabuhan Indonesia I, II, III & IV (Persero)

Permanent Secretariat : PT Pelabuhan Indonesia I, II, III & IV (Persero)
Jl. Pasoso No . 1 Tanjung Priok Jakarta 14310 Telephone : +6221-4301080 (25 lines)
Fax : +6221-43911740
Email : corp_sec@inaport2.co.id

Tuesday 29 May 2012

TECHNICAL SITE VISIT

- 9am Transport departs from Lobby of Hotel Indonesia Kempinski Jakarta
- 9 45am Arrive at Indonesia Port Corporation II for site visit. The bus tour of the Port of Tanjung Priok will cover all existing facilities including Multi Terminal Indonesia, Passenger Terminal, Jakarta International Container Terminal (JICT), Terminal Petikemas Koja, Car Terminal and the Control Tower.
- 1pm Arrive at Indonesia Port Corporation II Boardroom for presentation, light lunch and refreshments
- 1 45pm Depart from Port of Tanjung Priok for Hotel Indonesia Kempinski Jakarta (approx)
- 2 30pm Arrive Hotel Indonesia Kempinski Jakarta (approx)

Wednesday 30 May 2012

- 8am Conference delegates registration. Refreshments served in the exhibition sponsored by



OPENING CEREMONY

- 9am Organiser's Remarks
Rory J. Doyle, Managing Director
**Transport Events Management
Malaysia**
- 9 05am Welcome Address
R.J Lino, President Director
**Indonesia Port Corporation II
Indonesia**
- 9 15am Keynote Address
Dr Bambang Susantono, Vice Minister of
Transportation
**Ministry of Transportation
Republic of Indonesia**
- 9 30am Exhibition opening ceremony and tour of the exhibition by the VIP group

SESSION 1

The rapid growth of ports and logistics in Indonesia

- 10 30am Chairperson's Opening Remarks
Mark Millar, Managing Partner
**M Power Associates
Hong Kong**
- 10 30am Indonesia: The National Port Masterplan
Heryandri Kemal, Director of Ports and Dredging
**Ministry of Transportation
Indonesia**
- 10 50am Port of Tanjung Priok: Challenges in running
Indonesia's largest port
Cipto Pramono, Human Resource and General
Affairs Director
**Indonesia Port Corporation II
Indonesia**

SESSION 2

South East Asia: Today and the future of supply chain and maritime logistics

- 11 10am Overview of port logistics infrastructure
development in ASEAN
Gopal R, Vice President, Transportation and Logistics
Practice Asia Pacific
**Frost & Sullivan
Malaysia**

- 11 30am Drewry's outlook of container port market in Asia
Truong Bui, Senior Consultant
**Drewry Shipping Consultants
Singapore**
- 11 50am Port development trends in Malaysia and its
implications for Indonesia's port sector
Anthonie Versluis, Managing Partner
**Roland Berger Strategy Consultants
Malaysia**
- 12 10pm Port and maritime security in South East Asia
A.W Moss, Special Agent, Force Protection Attache
**Embassy of the United States of America
Indonesia**
- 12 30pm Risk management in Indonesian port development
projects
Andrew Walker, Regional Manager
**URS/Scott Wilson
Malaysia**
- 12 50pm Questions and answers followed by conference
delegates lunch sponsored by

SOGET

- 1 50pm Chairperson's Opening Remarks
Julian King, Adviser to the Board
**The ECO-SLC Foundation
Belgium**
- 1 50pm Trends in Australia – South East Asia container
transshipment
Richard Stevens, Managing Director
**Thompson Clarke Shipping
Australia**

SESSION 3

Maritime logistics: Strengthening the backbone of Indonesia's supply chain

- 2 10pm The shipowners' perspective
Jakob Friis Sorensen, President Director
**Maersk Line
Indonesia**
- 2 30pm The future of logistics in Indonesia is maritime logistics
Zaldy Masita, Chairman
**Indonesian Logistics Association
Indonesia**
- 2 50pm Shipbroker's role in Indonesian shipping
Rheinhard Lb. Tobing, Chairman Technology
**Indonesia Shipbroker's Association
Indonesia**
- 3 10pm Integrating logistics within the GCC - the role of free
zones
Dr Rashid Al Leem, Director General
**Hamriyah Free Zone Authority
Sharjah - United Arab Emirates**
- 3 30pm Questions and answers followed by conference
delegates refreshments served in the exhibition
sponsored by



SESSION 3A

Port and shipping IT solutions

- 4 20pm PCS meets BPM - Bringing IT and the port business
together
Sunny Park, Manager of Marketing and Sales Support
Team
**Total Soft Bank
South Korea**
- 4 40pm Professional crane simulators for port training
Bart Williams, Director of Sales and Marketing
**Globalsim
USA**

- 5pm Getting returns on shipping IT system
Lars Fischer, Managing Director
Softship
Singapore
- 5 20pm 3D mobile mapping system
Sri Winarto, Senior Sales & Support Engineer
PT Hidronav Teknikatama
Indonesia
- 5 40pm Can you predict the future of your supply chain without a crystal ball?
Berend Berendsen, Director of Quintiq
Quintiq Sdn Bhd
Malaysia
- 6pm Questions and answers followed by Chairman's closing remarks
- 630pm-9pm Gala Dinner for all participants and spouses at Morocco House, 15 minutes away from Kempinski Hotel, Jakarta generously sponsored by Indonesia Port Corporation I,II,III,IV. Transport leaves the hotel lobby at **6 30pm sharp**. Smart casual attire.



Thursday 31 May 2012

- 8am Conference delegates registration. Refreshments served in the exhibition

SESSION 5

The Indonesia perspective: Port and terminal operations

- 9am Chairperson's Opening Remarks
Julian King, Adviser to the Board
The ECO-SLC Foundation
Belgium
- 9am Containerised dry bulk cargo and its impact to port operations
Dr Saut Gurning, Maritime Consultant
ITS Surabaya
Indonesia
- 9 20am Globalisation and regional trade growth developments in Indonesian ports
Wahyono Bimarso, Chairman
Indonesia Port Expert Association
Indonesia
- 9 40am Maximizing efficiency and effectiveness in container terminal operation
Lasmar Edullantes, President Director
Makassar Terminal Services
Indonesia
- 10am Concession framework to implement and operate a port single window
Pascal Ollivier, Director of Corporate Development
SOGET
France

- 10 20am Questions and answers followed by conference delegates refreshments served in the exhibition

SESSION 6

Emerging technologies in port and terminal operations

- 11 20am Gaussin DOCK IT ATT (Automotive Terminal Trailer)
Elvio Simonetti, Sales and Marketing Director
Gaussin
France
- 11 40am LED illumination and port container cranes
Nate Klieve, Market Manager
Phoenix Products Company, Inc
USA
- 12pm Rubber fenders: essential product often neglected
Kousik Kumar Mishra, Global Technical and Sales Support Manager
Trelleborg Marine Systems
Singapore
- 12 20pm Intelligent container handling
Jeffrey Foo, Regional Manager
Konecranes
Thailand
- 12 40pm Financial services in marine cargo handling industry
George Deden, Managing Director
Weylease
Hong Kong
- 1pm Questions and answers followed by conference delegates lunch sponsored by



- 2pm Chairperson's Opening Remarks
Mark Millar, Managing Partner
M Power Associates
Hong Kong
- 2pm Flexible materials handling machinery for ports
Roberto Bencina, Managing Director
Sennebogen
Singapore
- 2 20pm Industrial technology for off-road applications
Georg Ehling, Head of Marketing, Business Development Special Driveline Technology
ZF Friedrichshafen AG
Germany
- 2 40pm E-chain systems for port cranes
Bilal Ismail, Sales Director
igus
Singapore
- 3pm Questions and answers followed by Chairperson's closing remarks and conference delegates refreshments served in the exhibition

REGISTRATION INFORMATION

To Participate in The 10th ASEAN Ports and Shipping 2012 You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include: • Technical Site Visit • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Networking Gala Dinner • Participants' Full Contact Details And Official Colour Photos From The Event. Conference Delegate Registration Fees are:

- On or Before Monday 30 April 2012: The 'Early Bird' Conference Delegate Registration is GBP895 - Save GBP100! Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP895!
- From Tuesday 1 May 2012: The Regular Conference Delegate Registration is GBP995. Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
- One Day Conference Delegate Registration on Wednesday 30 May 2012 only is GBP595
- One Day Conference Delegate Registration on Thursday 31 May 2012 only is GBP595
- Indonesian Nationals, Citizens And Residents of Indonesia Conference Delegate Registration is IDR3,000,000
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP200. Business/Photo ID is Required.
- No Delegate Registration Will be Accepted Without Full Payment

REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com if You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email alin@transportevents.com

Conference Registration

- I Wish to Attend The Technical Site Visit on Tuesday 29 May 2012
- I Wish to Attend The Networking Gala Dinner on Wednesday 30 May 2012
- * Spouses Welcome to Attend

Exhibition Registration Only

- I Wish to Visit The Trade Exhibition Only - Free of Charge

Exhibition Opening Times are:

Wednesday 30 May 2012 9am to 5pm
Thursday 31 May 2012 9am to 3 30pm

Name: _____ 01 / 06 / 2012

Position: _____

Organisation: _____

Address: _____

Tel: _____

Fax: _____

Email: _____

- I am Not Able to Attend The Event But I Wish to Purchase The Username And Password to Access The Presented Conference Papers And Speaker Biographies Online at GBP200 / IDR3,000,000.

METHOD OF PAYMENT

- Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions on Our Registration Page.
- Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.
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Account Name: Transport Events Management Limited
Account Number: 801-005521-725
Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Applications
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- If a Delegate is Unable to Attend, The Delegate Remains Liable For Full Delegate Registration Payment
- Delegates Will Not be Admitted Unless Payment Has Been Received
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

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enquiries@transportevents.com

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The Official Hotel And Venue is Hotel Indonesia Kempinski Jakarta. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Hotel Indonesia Kempinski Jakarta

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10310 Jakarta,

Indonesia

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10th ASEAN
PORTS & SHIPPING
2012



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