

# 11<sup>th</sup> Intermodal AFRICA

## NORTH 2013

King Fahd Palace Hotel Dakar, Senegal  
Wednesday 27 and Thursday 28 March 2013

Hosted By



• Technical Site Visit • 75 International Exhibition Stands • 35 International Conference Speakers • 700 International Decision Makers • Networking Gala Dinner

**Exclusive Offer: Conference Delegate Registration for All Shipping Lines; Port Authorities And Terminal Operating Companies 40% off at only GBP595 Per Person!**

Official Hotel and Venue



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Conference Delegates Lunch Sponsors



Gala Dinner Sponsor



- The Future of Global Trade And The Economy: Keeping up With Accelerated Growth in Containerised Freight
- Outlining Key Challenges Facing Industry Players And Current Progress of Containerisation Infrastructure Development
- The New Wave of Trends And Challenges in Ports And Shipping
- Future Ports: The Booming Transformation And Its Effects on Container Shipping, Transport And Distribution

- Port Operations Strategy – Leading The Way in Sustainable Port And Infrastructure Development
- Tackling Tougher Global Logistics Competition And Its Effects on The Supply Chain
- Evaluating Current Operations of Intermodal Connectivity And Areas of Potential Growth
- Integrated Solutions to Locate, Track, Manage And Optimise High-Value Assets

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**11<sup>th</sup> INTERMODAL AFRICA 2013 SENEGAL  
EXHIBITION AND CONFERENCE  
Wednesday 27 and Thursday 28 March 2013  
Dakar, Senegal**

Dear Colleague,

Intermodal Africa is the largest annual Containerised Ports, Shipping Transport Logistics Exhibition and Conference on the African continent and is one of the largest events of its kind within the EMEA Corridor.

The Port of Dakar Authority is delighted to host the captioned event to be held in the beautiful city of Dakar on Wednesday 27 and Thursday 28 March 2013.

The *11th Intermodal Africa 2013* will comprise both a world-class Exhibition and Conference. The conference will feature **30** Conference speakers involved in global logistics and transport will be attended by more than **700** senior executives from the world's leading ports, shippers, cargo owners, shipping lines, freight forwarders, logistics companies, terminal operators, railway operators and port-rail equipment services supplies.

The concurrent two days Exhibition comprising more than **70** international exhibiting companies will provide a valuable opportunity for companies to market products and services to the participants at this prestigious annual event here in Africa.

This annual Pan African transport and logistics Exhibition and Conference is designed to promote transportation in Africa and your participation and support in making this event a great success will be much appreciated and good for industry.

We look forward to meeting you again in our beautiful city Dakar in 2013 for what promises to be a most rewarding two-day international Exhibition and conference maritime trade event.

Yours sincerely,

Dr Cheikh KANTE




*"Certifié pour mériter votre confiance"*

## Tuesday 26 March 2013

### TECHNICAL SITE VISIT

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- 9am Transport departs from King Fahd Palace Hotel lobby
- 9 45am Presentation by Dakar Port Authority
- 10am Presentation by DP World Dakar
- 10 15am Arrive at the South Zone. Tour which includes:
- Passengers (International Harbour Station)
  - General Cargo
  - Fruits and vegetable terminal
  - Containers
  - Transit mail
- 11 15am Depart South Zone via boat to the North Zone. Tour includes:
- Hydrocarbon terminal
  - Containers terminal
  - Heavy materials
  - Fertilizers
  - Oil products
- Tour continues to the DP World Terminal
- 12pm Visit to Goree Island via boat. Light lunch will be served sponsored by
- 
- 3pm Arrive at King Fahd Palace Hotel lobby (approx)

## Wednesday 27 March 2013

- 8am Conference delegate registration. Refreshments served in the exhibition

### OPENING CEREMONY

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- 9am Organiser's Remarks  
**Rory J. Doyle**, Managing Director  
**Transport Events Management**  
**Malaysia**
- 9 05am Welcome Address  
**Dr. Cheikh Kanté**, Managing Director  
**Dakar Port Authority**  
**Senegal**
- 9 15am Keynote Address  
**Honourable Pape Diouf**, Minister of Fishing and Maritime Affairs  
**Ministry of Fishing and Maritime Affairs**  
**Senegal**

- 9 30am Exhibition opening ceremony and tour of the exhibition by the VIP group

### SESSION 1

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#### Current economic implications and projected growth in the maritime sector of the region

- 10 30am Chairperson's Opening Remarks  
**Nouhoum Diop**, Director of Strategy and Development  
**Dakar Port Authority**  
**Senegal**
- 10 30am African Economic Factors - Developing talent in an emerging economy  
**Cobus du Plessis**, Chief Operations Officer  
**Red Sky Consulting**  
**South Africa**
- 11am The economic value add of pursuing a decent work agenda in a developing country  
**Vic Van Vuuren**, Director  
**International Labour Organization**  
**South Africa**

### SESSION 2

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#### Future ports and shipping developments through strategies and infrastructure modernisations

- 11 30am Quality management system of Dakar Ports, challenges and perspectives  
**Fatoumata Diop**, Quality, Hygiene and Environment Coordinator  
**Dakar Port Authority**  
**Senegal**
- 12pm Green Model on Container Terminal  
**Ricardo Sanz Saiz**, Head of Civil Works Area  
**Isdefe**  
**Spain**
- 12 30pm Questions and answers followed by conference delegates networking lunch sponsored by



- 2pm HAROPA : A new logistics solution for Africa  
**Patrick Bret**, Commercial and Communication Director  
**Port of Rouen**  
**France**
- 2 30pm Le Havre Port engineering means and modes of action  
**Stéphane Dubois**, Consulting & Training Department  
**Port of Le Havre Authority**  
**France**

3pm	Questions and answers followed by conference delegates refreshments served in the exhibition	9 30am	Using data transmission system to boost port equipment productivity and reliability <b>Anthony Martin Garin</b> , Manager <b>Liebherr</b> <b>Austria</b>
4pm	Port Developments in Nigeria: The Ibaka deep sea port project <b>Dr. Patrick Uyttendaele</b> , Director <b>Maritime &amp; Transport Business Solutions (MTBS)</b> <b>The Netherlands</b>	10am	Questions and answers followed by conference delegates refreshments served in the exhibition
4 30pm	Concession framework to implement and operate a port single window <b>Dr. Yann Alix</b> , General Delegate <b>Foundation SEFACIL</b> <b>France</b>	11am	Applying the right technology to reduce operational costs <b>Jean F. Garcia</b> , General Manager <b>Trelleborg</b> <b>France</b>
5pm	African transport integration – A modal co-operation not completion <b>Nicole Nesse</b> , Civil Engineer <b>Port Authority of Douala</b> <b>Cameroon</b>	11 30am	Maritime domain awareness, solutions for improved maritime safety and operations <b>David Lewis</b> , Operations Manager <b>Marine Data Solutions</b> <b>South Africa</b>
5 30pm	Questions and answers followed by Chairperson's closing remarks	12pm	Extremely versatile hydraulic crane for ports and terminals <b>Jukka Hamalainen</b> , Vice President Business Development <b>MCS International</b> <b>United Arab Emirates</b>
7pm – 9 30pm	Gala Dinner for all participants and spouses at Le Flamboyant, King Fahd Palace Hotel Dakar. Smart casual attire. Sponsored by		



## Thursday 28 March 2013

8am Conference delegate registration. Refreshments served in the exhibition

### SESSION 3

#### Port technology and solutions for a competitive edge

9am	Chairperson's Opening Remarks <b>Cobus du Plessis</b> , Chief Operations Officer <b>Red Sky Consulting</b> <b>South Africa</b>	2 30pm	Introduction of Terex port solutions and new model 2 harbour crane <b>Andreas Czwalinna</b> , Regional Sales Manager <b>Terex Gottwald</b> <b>Germany</b>
9am	The role of port economic regulation in used need driven port development <b>Patricia Mazibuko</b> , Board Member <b>Ports Regulator of South Africa</b> <b>South Africa</b>	3pm	Questions and answers followed by Chairperson's closing remarks and conference refreshments served in the exhibition



## REGISTRATION INFORMATION

To Participate in The 11th Intermodal Africa North 2013 You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include: • Technical Site Visit • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Networking Gala Dinner • Participants' Full Contact Details And Official Colour Photos From The Event. Conference Delegate Registration Fees are:

- On or Before Wednesday 27 February 2013: The 'Early Bird' Conference Delegate Registration is GBP895 - Save GBP100! Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP895!
- From Thursday 28 February 2013: The Regular Conference Delegate Registration is GBP995. Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP595. Business/Photo ID is Required.
- One Day Conference Delegate Registration on Wednesday 27 March 2013 is GBP595  
One Day Conference Delegate Registration on Thursday 28 March 2013 is GBP595
- For Senegalese Nationals, Citizens And Residents of Senegal, The Conference Delegate Registration is XOF163,000
- No Delegate Registration Will be Accepted Without Full Payment

## REGISTRATION

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) if You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Registration

- I Wish to Attend The Technical Site Visit on Tuesday 26 March 2013  
 \*I Wish to Attend The Networking Gala Dinner on Wednesday 27 March 2013  
\* Spouses Welcome to Attend

Registration to Visit The Trade Exhibition Only, Must be Done at The Registration Desk

### Exhibition Opening Times are:

Wednesday 27 March 2013 9am to 5pm  
Thursday 28 March 2013 9am to 3 30pm

Name: \_\_\_\_\_ 02 / 04 / 2013

Position: \_\_\_\_\_

Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Email: \_\_\_\_\_

## METHOD OF PAYMENT (NON SOUTH AFRICAN RAND)

- Credit Card - Secure Online Registration And Payment Via Paypal at [www.transportevents.com](http://www.transportevents.com) Follow The Instructions on Our Registration Page
- Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.
- I Have Transferred GBP995 / GBP895 / GBP595 (Circle Correct Amount) Per Delegate to HSBC  
 I Have Transferred XOF163,000 Per Delegate to HSBC

\* Bank Transfer to:  
Beneficiary Bank : HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMYKA)  
IBAN Code : GB32MIDL40051535674259  
Agent Bank : HSBC Bank PLC, London, UK ( Swift: MIDLGB22, Sort Code: SC 40 - 05 - 15 )  
Account Name: Transport Events Management Limited  
Account Number: 801 - 005521 - 725  
Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

## METHOD OF PAYMENT (SOUTH AFRICAN RAND ONLY)

Payment in South African Rand Only Can be Paid Into  
Account name: TRANSPORT EVENTS MANAGEMENT LIMITED  
ZAR account no.: 121 - 011126 - 001  
Bank Name: HSBC : Johannesburg Branch  
Branch Code: 587000  
Swift Code: HSBCZAJJ  
Account Type: Current  
Address: 2 Exchange Square, 85 Maude Street, Sandown, Sandton, 2196 South Africa

- On or Before Wednesday 27 February 2013: The 'Early Bird' Conference Delegate Registration is ZAR12,530 - Save ZAR1,400 Special Offer! - 3 Delegates For The Price of 2 in This Category! Save ZAR12,530!
- From Thursday 28 February 2013: The Regular Conference Delegate Registration is ZAR13,930. Special Offer! - 3 Delegates For The Price of 2 in This Category! Save ZAR13,930!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is ZAR8,330. Business/Photo ID is Required.
- One Day Conference Delegate Registration on Wednesday 27 March 2013 is ZAR8,330  
One Day Conference Delegate Registration on Thursday 28 March 2013 is ZAR8,330

- 1) Electronic Deposits Must be Made Directly to HSBC.  
2) For Deposits Via Any of The First National Bank Electronic Delivery Channel, Please Advise That Due to a Technical Limitation on FNB, Please Drop The First Character of The Account Number Reducing it to Eleven i.e 121 00XXXX 001 on FNB Would Need to be 21 00XXXX 001  
Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Applications
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- If a Delegate is Unable to Attend, The Delegate Remains Liable For Full Delegate Registration Payment
- Delegates Will Not be Admitted Unless Payment Has Been Received
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

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[enquiries@transportevents.com](mailto:enquiries@transportevents.com)

[www.transportevents.com](http://www.transportevents.com)



The Official Hotel And Venue is King Fahd Palace Hotel Dakar, Senegal. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

King Fahd Palace Hotel  
Pointe des Almadies  
B.P. 8181, Dakar  
Senegal

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