11th Intermodal AFRICA

NORTH 2013

King Fahd Palace Hotel Dakar, Senegal
Wednesday 27 and Thursday 28 March 2013

Hosted By

• Technical Site Visit • 75 International Exhibition Stands • 35 International Conference Speakers • 700 International Decision Makers • Networking Gala Dinner

Exclusive Offer: Conference Delegate Registration for All Shipping Lines; Port Authorities And Terminal Operating Companies 40% off at only GBP595 Per Person!

The Future of Global Trade And The Economy: Keeping up With Accelerated Growth in Containerised Freight
Outlining Key Challenges Facing Industry Players And Current Progress of Containerisation Infrastructure Development
The New Wave of Trends And Challenges in Ports And Shipping
Future Ports: The Booming Transformation And Its Effects on Container Shipping, Transport And Distribution

Port Operations Strategy – Leading The Way in Sustainable Port And Infrastructure Development
Tackling Tougher Global Logistics Competition And Its Effects on The Supply Chain
Evaluating Current Operations of Intermodal Connectivity And Areas of Potential Growth
Integrated Solutions to Locate, Track, Manage And Optimise High-Value Assets

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SUPPORTING MEDIA

SUPPORTING TRADE ORGANISATIONS
11th INTERMODAL AFRICA 2013 SENEGAL
EXHIBITION AND CONFERENCE
Wednesday 27 and Thursday 28 March 2013
Dakar, Senegal

Dear Colleague,

Intermodal Africa is the largest annual Containerised Ports, Shipping Transport Logistics Exhibition and Conference on the African continent and is one of the largest events of its kind within the EMEA Corridor.

The Port of Dakar Authority is delighted to host the captioned event to be held in the beautiful city of Dakar on Wednesday 27 and Thursday 28 March 2013.

The 11th Intermodal Africa 2013 will comprise both a world-class Exhibition and Conference. The conference will feature 30 Conference speakers involved in global logistics and transport will be attended by more than 700 senior executives from the world’s leading ports, shippers, cargo owners, shipping lines, freight forwarders, logistics companies, terminal operators, railway operators and port-rail equipment services supplies.

The concurrent two days Exhibition compromising more than 70 international exhibiting companies will provide a valuable opportunity for companies to market products and services to the participants at this prestigious annual event here in Africa.

This annual Pan African transport and logistics Exhibition and Conference is designed to promote transportation in Africa and your participation and support in making this event a great success will be much appreciated and good for industry.

We look forward to meeting you again in our beautiful city Dakar in 2013 for what promises to be a most rewarding two-day international Exhibition and conference maritime trade event.

Yours sincerely,

Dr Cheikh KANTE
Tuesday 26 March 2013

TECHNICAL SITE VISIT

9am   Transport departs from King Fahd Palace Hotel lobby

9.45am  Presentation by Dakar Port Authority

10am   Presentation by DP World Dakar

10.15am Arrive at the South Zone. Tour which includes:
  - Passengers (International Harbour Station)
  - General Cargo
  - Fruits and vegetable terminal
  - Containers
  - Transit mail

11.15am Depart South Zone via boat to the North Zone. Tour includes:
  - Hydrocarbon terminal
  - Containers terminal
  - Heavy materials
  - Fertilizers
  - Oil products

Tour continues to the DP World Terminal

12pm   Visit to Goree Island via boat. Light lunch will be served sponsored by

3pm   Arrive at King Fahd Palace Hotel lobby (approx)

Wednesday 27 March 2013

8am   Conference delegate registration. Refreshments served in the exhibition

OPENING CEREMONY

9am   Organiser’s Remarks
      Rory J. Doyle, Managing Director
      Transport Events Management
      Malaysia

9.05am  Welcome Address
      Dr. Cheikh Kanté, Managing Director
      Dakar Port Authority
      Senegal

9.15am  Keynote Address
      Honourable Pape Diouf, Minister of Fishing and Maritime Affairs
      Ministry of Fishing and Maritime Affairs
      Senegal

9.30am  Exhibition opening ceremony and tour of the exhibition by the VIP group

SESSION 1

Current economic implications and projected growth in the maritime sector of the region

10.30am Chairperson’s Opening Remarks
      Nouchoum Diop, Director of Strategy and Development
      Dakar Port Authority
      Senegal

10.30am African Economic Factors - Developing talent in an emerging economy
      Cobus du Plessis, Chief Operations Officer
      Red Sky Consulting
      South Africa

11am   The economic value add of pursuing a decent work agenda in a developing country
      Vic Van Vuuren, Director
      International Labour Organization
      South Africa

SESSION 2

Future ports and shipping developments through strategies and infrastructure modernisations

11.30am Quality management system of Dakar Ports, challenges and perspectives
      Fatoumata Diop, Quality, Hygiene and Environment Coordinator
      Dakar Port Authority
      Senegal

12pm   Green Model on Container Terminal
      Ricardo Sanz Saiz, Head of Civil Works Area
      Isdefe
      Spain

12.30pm Questions and answers followed by conference delegates networking lunch sponsored by

2pm   HAROPA : A new logistics solution for Africa
      Patrick Bret, Commercial and Communication Director
      Port of Rouen
      France

2.30pm Le Havre Port engineering means and modes of action
      Stéphane Dubois, Consulting & Training Department
      Port of Le Havre Authority
      France
3pm  Questions and answers followed by conference delegates refreshments served in the exhibition

4pm  Port Developments in Nigeria: The Ibaka deep sea port project
    Dr. Patrick Uyttendaele, Director
    Maritime & Transport Business Solutions (MTBS)
    The Netherlands

4 30pm  Concession framework to implement and operate a port single window
    Dr. Yann Alix, General Delegate
    Foundation SEFACIL
    France

5pm  African transport integration – A modal co-operation not completion
    Nicole Nesse, Civil Engineer
    Port Authority of Douala
    Cameroon

5 30pm  Questions and answers followed by Chairperson’s closing remarks

7pm – 9 30pm  Gala Dinner for all participants and spouses at Le Flamboyant, King Fahd Palace Hotel Dakar. Smart casual attire. Sponsored by

Thursday 28 March 2013

8am  Conference delegate registration. Refreshments served in the exhibition

SESSION 3
Port technology and solutions for a competitive edge

9am  Chairperson’s Opening Remarks
    Cobus du Plessis, Chief Operations Officer
    Red Sky Consulting
    South Africa

9am  The role of port economic regulation in used need driven port development
    Patricia Mazibuko, Board Member
    Ports Regulator of South Africa
    South Africa

9am  Using data transmission system to boost port equipment productivity and reliability
    Anthony Martin Garin, Manager
    Liebherr
    Austria

10am  Questions and answers followed by conference delegates refreshments served in the exhibition

10am  Applying the right technology to reduce operational costs
    Jean F. Garcia, General Manager
    Trelleborg
    France

11am  Maritime domain awareness, solutions for improved maritime safety and operations
    David Lewis, Operations Manager
    Marine Data Solutions
    South Africa

11 30am  Questions and answers followed by conference delegates networking lunch sponsored by

12pm  Extremely versatile hydraulic crane for ports and terminals
    Jukka Hamalainen, Vice President Business Development
    MCS International
    United Arab Emirates

12 30pm  Questions and answers followed by conference delegates networking lunch sponsored by

2pm  Powering Africa’s Gateways – Prime Time for Ports
    Savahna Nightingale, Africa Maritime Analyst
    IHS Fairplay
    United Kingdom

2 30pm  Introduction of Terex port solutions and new model 2 harbour crane
    Andreas Czwalinna, Regional Sales Manager
    Terex Gottwald
    Germany

3pm  Questions and answers followed by Chairperson’s closing remarks and conference refreshments served in the exhibition
REGISTRATION INFORMATION

To Participate in The 11th Intermodal Africa North 2013 You need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits include: • Technical Site Visit • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Networking Gala Dinner • Participants’ Full Contact Details And Official Colour Photos From The Event. Conference Delegate Registration Fees are:

- On or before Wednesday 27 February 2013: The Early Bird Conference Delegate Registration is GBP955 - Save GBP100* Special Offer - 3 Delegates For The Price of 2 in This Category! Save GBP955!
- From Thursday 28 February 2013: The Regular Conference Delegate Registration is GBP955. Special Offer - 3 Delegates For The Price of 2 in This Category! Save GBP955!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP955.
- For Senegalese Nationals, Citizens And Residents of Senegal, the Conference Delegate Registration is XOF163,000
- No Delegate Registration Will be Accepted Without Full Payment

Please Complete And Fax Back This Form or Register Online at www.transportevents.com if You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email: alin@transportevents.com

Conference Registration

I Wish to Attend The Technical Site Visit on Tuesday 26 March 2013
I Wish to Attend The Networking Gala Dinner on Wednesday 27 March 2013
* Spouses Welcome to Attend

Registration to Visit The Trade Exhibition Only, Must be Done at The Registration Desk

Exhibition Opening Times are:

Wednesday 27 March 2013
9am to 5pm
Thursday 28 March 2013
9am to 3 30pm

REGISTRATION

Name: ___________________________________________________________________________
Position: ________________________________________________________________________
Organisation: ___________________________________________________________________
Address: _________________________________________________________________________
Tel: ______________________________________________________________________________
Fax: _____________________________________________________________________________
Email: __________________________________________________________________________

METHOD OF PAYMENT (NON SOUTH AFRICAN RAND)

☐ Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions On Our Registration Page

☐ Telegraphic Transfer - Complete The Registration Details On This Page And Fax to + 60 87 426 223 or Email: alin@transportevents.com

☐ I Have Transferred GBP955 / GBP955 / GBP955 (Circle Correct Amount) Per Delegate to HSBC

☐ I Have Transferred XOF163,000 Per Delegate to HSBC

* Bank Transfer to:
Beneficiary Bank: HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMYKA)
IBAN Code : GB32MIDL4005159074259
Account Name: Transport Events Management Limited
Account Number: 801 - 005521 - 725
* Spouses Welcome to Attend

* No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment

Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, A Letter Of Invitation For Entry Visa Applications

No Refunds Will Be Given However, Substitutions Can Be Made At Any Time

Delegate Will Not Be Admitted Unless Payment Has Been Received

Flights, Airport Transfers And Accommodation Are Not Included In Your Delegate Registration Fee

This Event Programme Is Subject To Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: __________________________________________________________________________
Dated: __________________________________________________________________________

METHOD OF PAYMENT (SOUTH AFRICAN RAND ONLY)

Payment in South African Rand Only Can be Paid Into Account name: TRANSPORT EVENTS MANAGEMENT LIMITED
ZAR account no.: 121 - 03126 - 001
Bank Name HSBC - Johannesburg Branch
Branch Code: SB9009
Swift Code: HSBCCZAJ
Special Offer - 3 Delegates For The Price of 2 in This Category! Save ZAR100*
- From Thursday 28 February 2013: The Regular Conference Delegate Registration is ZAR113,300. Special Offer - 3 Delegates For The Price of 2 in This Category! Save ZAR113,300!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is ZAR8,330.
- One Day Conference Delegate Registration on Wednesday 27 March 2013 is ZAR8,330
One Day Conference Delegate Registration on Thursday 28 March 2013 is ZAR8,330

1) Electronic Deposits Must be Made Directly to HSBC.
2) For Deposits Via Any Of The First National Bank Electronic Channel, Please Advise That Due to a Technical Limitation on FNB, Please Drop The First Character Of The Account Number Reducing it to Eleven i.e 121 00XXXX 001 on FNB Would Need to be 21 00XXXX 001
Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

☐ No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment

☐ Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, A Letter Of Invitation For Entry Visa Applications

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I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: __________________________________________________________________________
Dated: __________________________________________________________________________

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited
Level 1, Lot 7, Block F, Saguking Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia
Tel: + 60 87 426 022
Fax: + 60 87 426 223
enquiries@transportevents.com

The Official Hotel And Venue is King Fahd Palace Hotel Dakar, Senegal. Special Reduced Hotel
Rates Will be Made Available to All Registered Participants. Subject to Availability.

King Fahd Palace Hotel
Pointe des Almadies
B.P. 8181, Dakar
Senegal

Contact Person
Mrs Aissatou Mane Toure
Tel: +221 33 869 6939
Fax: +221 33 869 6979
E-mail: conference.dakar@kingfahdpalacehotels.com
Website: www.kingfahdpalacehotels.com

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