11th ASEAN PORTS & SHIPPING 2013

Windsor Plaza Hotel, Ho Chi Minh City, Vietnam
Thursday 11 and Friday 12 July 2013

Supported By
BỘ Giao Thông Vận Tải
CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
MINISTRY OF TRANSPORT
SOCIALIST REPUBLIC OF VIETNAM

• Preparing For Rebound: Recovering From The Global Economic Crisis
• Shippers’ Strategies Amidst The Booming Vietnamese Port Developments
• Building a Sustainable Port And Terminal Operation
• Innovations For The Enhancement of Port And Container Shipping
• Evaluating The Current and Future Infrastructure Developments in Vietnam
• The Rise of Green Ports: Environmental Management For a Sustainable Future
• The Future of Container Shipping Growth and The Opportunities For Regional Ports
• Regional Port Competitiveness: Where Does Vietnam Stand Amongst The ASEAN Giants?
• Preparing For Rebound: Recovering From The Global Economic Crisis
• Shippers’ Strategies Amidst The Booming Vietnamese Port Developments
• Building a Sustainable Port And Terminal Operation
• Innovations For The Enhancement of Port And Container Shipping

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SUPPORTING TRADE ORGANISATIONS
Ref. No. 233/HTQT

Hanoi, 8th May 2012

ENDORSEMENT LETTER

“11th ASEAN Ports and Shipping 2013 Vietnam”

Dear Industry Colleagues,

The Ministry of Transport of Viet Nam (MOT) is delighted to support the 11th ASEAN Ports and Shipping 2013 Exhibition and Conference, which will take place in Ho Chi Minh City on Thursday 11 and Friday 12 July 2013.

This international maritime transportation event will promote Viet Nam, regional shipping and transport logistics to foreign investment and showcase Ho Chi Minh City as a cultural, tourism, and conference destination.

MOT looks forward to the prospect of welcoming colleagues to the beautiful Ho Chi Minh City for what will be a rewarding and enjoyable two-day international Maritime Exhibition and Conference in 2013.

Yours sincerely,

Dinh La Thang
Minister of Transport
Wednesday 10 July 2013

TECHNICAL SITE VISIT

9am  Buses depart from Windsor Plaza Hotel
10am  Arrive Saigon Newport for presentation and tour
10 45am  Depart Saigon Newport for Vietnam International Container Terminal
11 30am  Arrive Vietnam International Container Terminal for light refreshment followed by presentation and tour
12 30pm  Depart Vietnam International Container Terminal for Saigon Premier Container Terminal
1pm  Arrive Saigon Premier Container Terminal for presentation and tour
2pm  Depart Saigon Premier Container Terminal
2 45pm  Arrive Windsor Plaza Hotel

Tuesday 10 July 2013

OPENING CEREMONY

9am  Organiser’s Remarks  Rory J. Doyle, Managing Director  Transport Events Management  Malaysia
9 05am  Welcome Address  Ho Kim Lan, Secretary General  Vietnam Seaports Association  Vietnam
9 15am  Keynote Address  Nguyen Nhat, Director  Vietnam Maritime Administration  Vietnam
9 30am  Exhibition opening ceremony and tour of the exhibition by the VIP group. Refreshments served in the exhibition sponsored by

SESSION 1  Regional Maritime Development in ASEAN in 2013 and Beyond

10 30am  Chairperson’s Opening Remarks  Mark Millar, Managing Partner  M Power Associates  Hong Kong
10 30am  Container outlook with a focus on Asia  Jason Chiang, Senior Manager  Drewry  Singapore
10 50am  Market trends and outlook - Challenges for seaports in the region  Rifanie Komara, Head of Port System & Evaluation Section  Ministry of Transportation  Indonesia

Thursday 11 July 2013

8am  Conference delegate registration. Refreshments served in the exhibition sponsored by

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10 50am  Market trends and outlook - Challenges for seaports in the region  Rifanie Komara, Head of Port System & Evaluation Section  Ministry of Transportation  Indonesia

11 10am  Port operator’s top 5 game-changers – and how to react: 2013-14  Fox Chu, Director - Infrastructure & Transportation, APAC  Accenture  Hong Kong

11 30am  A guide to investing in ASEAN’s maritime industry: What to look out for and how to stay ahead of the curve  Anthonie Versluis, Managing Partner Roland Berger Strategy Consultants  Malaysia

11 50am  Development of shipping and ports in Vietnam and ASEAN - Performance in 2013  Jonathan Beard, Executive Director  ICF GHK  Hong Kong

12 10pm  What is it that makes a container terminal successful in Vietnam and the ASEAN?  Robert Hambleton, General Director  Cai Mep International Terminal  Vietnam

12 30pm  Concession framework to implement and operate a Port Single Window  Pascal Ollivier, Director of Corporate Development  SOGET  France

12 50pm  Questions and answers followed by conference delegates networking lunch sponsored by

SESSION 2  Shipping in ASEAN - Where does the industry stand now and its impact on the region

2pm  Benefits of sustainable business operations for the port and shipping industry  Le Huu Trung, Deputy General Director  APL – NOL  Vietnam

2 20pm  Container shipping trends and implications for the South East Asian and South West pacific regions  Richard Stevens, Associate - Senior Consultant  Thompson Clarke Shipping  Australia

2 40pm  AIS vessel movements - History and current developments  Anthony Lim, Senior Account Manager  IHS Fairplay  Singapore

3pm  North Adriatic serving the ASEAN markets – trends and prospects  Andrea Bucella, Port Operations  North Adriatic Ports Association  Italy / Slovenia / Croatia

3 20pm  Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by
SESSION 3
Developments of ports and port infrastructures in the region

9am Chairperson’s Opening Remarks
Richard Stevens, Associate - Senior Consultant
Thompson Clarke Shipping
Australia

9am Ports and infrastructure developments in the ASEAN region
Cipto Pramono, Permanent Secretariat
Indonesia Port Corporation II
Indonesia

9 20am A new port for the region - POIC Lahad Datu Port
Daniel Oh, Senior Executive, Land and Legal
POIC Sabah
Malaysia

9 40am Sustainable port development: A guide to create a Green Port
Jan Vannieuwenburg, General Manager China/Asia
Port of Zeebrugge
China

10am DIEPA Special Wire Ropes
Ruediger Braun, Vice President - Manager Sales & Marketing
DIEPA Drahtseilwerk Dietz GmbH & Co KG
Germany

10 20am Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by

SESSION 3A
Improving Intermodal and Cross - Border logistics in ASEAN

11 20am Logistics Services in Indonesia Archipelago: Multimodal Transport Approach
Siti Ariyanti, Vice Chairman
Indonesia Freight Forwarders Association
Indonesia

11 40am Port and Shipping: Doing logistic business in Vietnam
Tuan Phung, Managing Partner
VCI Legal
Vietnam

SESSION 5
Port Equipment’s and Technology in ASEAN

12pm Virtual Terminals as a training instrument for terminal operators
Holger Schuett, Chief Executive Officer
ISL Applications GmbH
Germany

12 20pm Intelligent system for conventional terminals
Thai Le Bich Thao, SQA Team Intermediate
Total Soft Bank
Vietnam

12 40pm Mechanical snag overload protection on STS cranes
Christof K. Lautwein, Managing Director
M.A.T. Malmedie Antriebstechnik GmbH & Dick Schlameus, Sales Manager
Pintsch Bubenzer
Germany

1pm Questions and answers followed by conference delegates networking lunch sponsored by

2pm Svendborg Brakes Intelligent Braking
Brendan David O’Brien, Area Sales Manager
Svendborg Brakes A/S
Australia

2 10pm STM TEAM Profile
Giovanni Cervi, Export Area Manager
STM S.p.A.
Italy

2 20pm E-Chainsystems for cranes and heavy duty applications
Jens Gobel, International Project Manager Cranes & Material Handling
igus GmbH
Germany

2 40pm Brighter World, Brighter Future
Alson Tan, Regional Sales Manager
Memsco Asia
Singapore

3pm Leveraging from technology for increased efficiency and lower operations cost
Andreas Gruber, Port Application Manager
Terex-Fuchs
Germany

3 20pm Questions and answers followed by Chairperson’s closing remarks followed by conference delegates refreshments served in the exhibition

Friday 12 July 2013

8am Conference delegate registration. Refreshments served in the exhibition sponsored by

ICT
REGISTRATION INFORMATION

To Participate in The 11th ASEAN Ports and Shipping 2013 You Need to Register as a Conference Delegate Conference Delegate Registration Benefits Include: • Technical Site Visit • Password Protected Online Conference Papers And Speakers Bio • Conference Lunches And Refreshment Breaks • Networking Welcome Reception • Participants' Full Contact Details And Original Colour Photos From The Event.

CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com

Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax To: + 60 87 426 223 or Email to: alin@transportevents.com

Conference Delegate Registration

☐ I Wish to Attend The Technical Site Visit on Wednesday 10 July 2013
☐ I Wish to Attend The Networking Welcome Reception on Thursday 11 July 2013. Spouses Welcome To Attend

Name: ____________________________

Position: ___________________________

Organisation: _______________________

Address: ___________________________

Fax: _______________________________

Email: _____________________________

METHOD OF PAYMENT (NON VIETNAMESE DONG)

• On or Before Tuesday 11 June 2013: The Early Bird Conference Delegate Registration is GBP995 - Save GBP100! Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
• From Wednesday 12 June 2013: The Regular Conference Delegate Registration is GBP995. Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
• Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP995.
• One Day Conference Delegate Registration on Thursday 11 July 2013 is GBP595
• One Day Conference Delegate Registration on Friday 12 July 2013 is GBP995
• No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com and Follow The Instructions on Our Registration Page

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of the TT From Your Bank With This Application. Please Quote Both Delegate And Company as Reference. Transmitting Bank Charges Must be Paid by The Sender.

☐ I Have Transferred GBP995 / GBP595 / GBP959 (Circle Correct Amount) Per Delegate to HSBC Bank PLC, London, UK ( Swift: MIDLGB22, Sort Code: SC 40 - 05 - 15 )

ACCOUNT NUMBER: 801 - 005521 - 725

METHOD OF PAYMENT (VIETNAMESE DONG ONLY)

• For Vietnamese Nationals, Citizens And Residents of Vietnam, The Conference Delegate Registration is VND99,950
• Business / Photo ID is Required
• No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of the TT From Your Bank With This Application. Please Quote Both Delegate And Company as Reference. Transmitting Bank Charges Must be Paid by The Sender.

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ACCOUNT NUMBER: 801 - 005521 - 725

TERMS AND CONDITIONS

• No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
• Upon Receipt of your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, If Required, a Letter of Invitation For Entry Visa Applications
• No Refunds Will be Given However, Substitutions Can be Made At Any Time
• If a Delegate is Unable to Attend, The Delegate Remains Liable For Full Delegate Registration Payment
• No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
• Flights, Airport Transfers And Accommodation Are Not Included In Your Delegate Registration Fee
• This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge that I Have Read And Understand The Above Terms And Conditions.

Signed: ____________________________

Dated: ______________________________

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

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Level 1, Lut 7, Block F, Saguking Commercial Building,
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Tel: + 60 87 426 022
Fax: + 60 87 426 223
enquiries@transportevents.com

www.transportevents.com

The Official Hotel And Venue is Windsor Plaza Hotel, Ho Chi Minh City, Vietnam. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Contact Person
Miss Thanh Thao
Director of M.I.C.E

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Fax: +84 8 3835 3594
E-mail: thao.vojwindorplazahotelcom
Website: www.windsorplazahotelcom

EXHIBITION VISITORS ONLY

Registration to Only Visit The Free of Charge Trade Exhibition Must be Done During The Event On-Site From The Registration Desk

Exhibition Opening Times are:
Thursday 11 July 2013 9am to 5pm
Friday 12 July 2013 9am to 3pm

11th ASEAN PORTS & SHIPPING
2013

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