Latest Trends in The Philippines Logistics Business
The Importance of Building The Right Infrastructure to Drive The Philippines Economic Development
The Role of Ports in Linking The Philippines Archipelago To The World Market
Maintaining Integrity of The Logistics Chain in The Philippines
What Carriers Want From Philippines Ports
Keeping The Supply Chain Safe and Secure
Finding The Right Technology To Manage Port Performance
Challenges of Growing Trade Out of The Philippines
The Post-Panamax Phenomenon – What Does This Mean For Container Trade?
Container Shipping Profitability
By 2010, PPA shall have met the international standards in port facilities and services in at least ten (10) ports in support of national development.

We commit to provide reliable and responsive services in our ports, sustain development of our port communities and the environment, and be a model corporate agency of the government.

Hosted by The Philippine Ports Authority
The Peninsula Manila, The Philippines Wednesday 7 and Thursday 8 February 2007

Dear Colleague,

The Philippine Ports Authority is hosting the biennial 4th Philippine Ports and Shipping Exhibition and Conference on 7 and 8 February 2007 at the Peninsula Manila Hotel in cooperation with Transport Events Management. This will be a follow-through of the successful 3rd PPSECs held in 2005. The purpose of the event is to encourage foreign direct investment to the country and to promote Philippine Ports, shipping and transport logistics to the international transportation community.

To appreciate the substantial commercial investment opportunities currently available in the Philippines, you are invited to participate in this Exhibition and Conference involving a two-day gathering of 250 senior executive decision makers and 30 exhibiting companies from the world’s leading regional shippers, shipping lines, freight forwarders, logistics companies, port authorities, terminal/railway operating companies, haulage companies, container terminal equipment and services suppliers throughout the USA, Europe, Middle East, Africa and Australasia.

We welcome and encourage your valued participation at this important international container ports and shipping event taking place in Manila on Wednesday 7 and Thursday 8 February 2007 and to welcoming you to our beautiful country rich in commercial investment opportunity, cultural heritage and tourism.

Yours sincerely,

Atty. OSCAR M. SEVILLA
General Manager
Tuesday 6 February

9am  Technical Site Visit to Asian Terminals Incorporated, ICTSI And Harbour Centre Port Terminal Followed by a Luxury Boat Cruise Tour of The Port of Manila. Air-Conditioned Transport, Refreshments And Lunch at The Manila Yacht Club Will be Provided. Limited to 25 Places For The Boat Cruise. Transport Will be Back at The Peninsula Manila by Approximately 3 30pm. The Boat Cruise Tour and Lunch Are Sponsored by

8pm  Welcome Reception Taking Place at The Peninsula Manila Sponsored by

Wednesday 7 February

8am  Conference Delegates Registration And Refreshments Served in The Exhibition

9 30am  Conference Opening Ceremony

9 30am  Opening Remarks
Rory J. Doyle
Managing Director
Transport Events Management, Malaysia

9 35am  Welcome Address
Attorney Oscar M. Sevilla
General Manager
Philippine Ports Authority, The Philippines

9 45am  Keynote Address
The Honourable Leandro R. Mendoza
Secretary
Department of Transportation And Communications, The Philippines

10am  Exhibition Opening Ceremony And Tour of The Exhibition by The VIP Group

Session 1  Understanding Cargo Trade And Its Impact on The World Economy

11am  Chairman’s Opening Remarks
Des Powell
Deputy Chairman
Port of Melbourne Corporation, Australia

11 10am  The Role of Infrastructure Development in ADB Southeast Asia Regional Cooperation Strategy
John Cooney
Director, Infrastructure Division, Southeast Asia Department Asian Development Bank, The Philippines

11 40am  Facilitation of Trade Through Containerised Ports And Operations in South Africa
Tau Morwe
Chief Executive Officer
South African Port Operations, South Africa

12 10pm  Facilitating Global Cargo Volumes Through Dubai - The Dubai Cargo Village Case Study
Ali K. Al Jallaf
Director
Dubai Cargo Village, United Arab Emirates

12 40pm  Questions And Answers And The Chairman’s Closing Remarks Followed by The Conference Delegates Lunch Sponsored by

Session 2  Container Shipping: The Shape of Things to Come

2pm  Conference Chairman’s Opening Remarks
Khomotso C. Phihlela
Chief Executive Officer
National Ports Authority of South Africa, South Africa

2 10pm  What Carriers Want From Philippine Ports
Jesper Dalgaard Larsen
Chief Executive Officer
Maersk, The Philippines

2 35pm  Latest Challenges in Containerised Shipping
Enrico Sanchez
General Manager
OOCL, The Philippines

3pm  Conference Delegates Refreshments Break Served in The Exhibition

4pm  Container Trade Under the Philippine Setting: Obstacles to Growth And The Need For Infrastructure Support
- Legislative Amendments to The Customs Law
- Procedural And Administrative Reforms to Port Operations
- Transaction Cost as Important Determinant
- Overstaying Containers
- Striking a Balance Between Port Operation Efficiency And Customs Control

Attorney Maximeno Cruz
General Manager
Association of International Shipping Lines, The Philippines
**Thursday 8 February**

**8 30am** Conference Delegates Registration And Refreshments Served in The Exhibition

**10 30am** Conference Delegates Refreshments Break Served in The Exhibition

**11 30am** Australasian Ports Meeting The Challenges of Increasing Containerisation And Volumes - Competing to Stay on Top - The Port of Melbourne Corporation Case Study

Des Powell
Deputy Chairman
Port of Melbourne Corporation, Australia

**12 00pm** The South Harbour Case Study

Bryan T. Smith
Chairman
Asian Terminals Incorporated, The Philippines

**12 30pm** Questions And Answers And The Chairman’s Closing Remarks Followed by Conference Delegates’ Lunch

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### Session 3 Supply Chain: Harnessing New Growth Opportunities

**9 30am** Chairman’s Opening Remarks

Tau Morwe
Chief Executive Officer
South African Port Operations, South Africa

**9 40am** The Implementation of Value Added Supply Chain Strategies in International Logistics Services

Sabin Aboitiz
President And CEO
Aboitiz Transport Group, The Philippines

**10 05am** ICTSI: ENGINEERING For The Future

Brian Oakley
ICTSI Vice President for Engineering
International Container Terminal Services, Inc., The Philippines

**10 30am** The BIMP - EAGA Maritime Trade: Towards Global Competitiveness

Arsenio F. Lingad
Officer - in - Charge Overseas Shipping Office
Maritime Industry Authority, The Philippines

**11 30am** The BIMP - EAGA Maritime Trade: Towards Global Competitiveness

Arsenio F. Lingad
Officer - in - Charge Overseas Shipping Office
Maritime Industry Authority, The Philippines

**5pm** Questions And Answers Followed by The Conference Chairman’s Closing Remarks

**6 45pm** Gala Dinner Taking Place at Ramon Magsaysay Center Hall (RMC). Please be in The Hotel Lobby by 6 45pm. Air-Conditioned Transport Leaves The Lobby Of The Peninsula Manila at 7pm Sharp And Will Return Back At The Hotel Approximately 10 30pm. Smart Casual Attire. Sponsored by

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### Session 3A Container Ports: Achieving Greater Efficiency

**10 05am** ICTSI: ENGINEERING For The Future

Brian Oakley
ICTSI Vice President for Engineering
International Container Terminal Services, Inc., The Philippines

**11 30am** Australasian Ports Meeting The Challenges of Increasing Containerisation And Volumes - Competing to Stay on Top - The Port of Melbourne Corporation Case Study

Des Powell
Deputy Chairman
Port of Melbourne Corporation, Australia

**12 00pm** The South Harbour Case Study

Bryan T. Smith
Chairman
Asian Terminals Incorporated, The Philippines

**12 30pm** Questions And Answers And The Chairman’s Closing Remarks Followed by Conference Delegates’ Lunch

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**2pm** Chairman’s Opening Remarks

Arsenio F. Lingad
Officer - in - Charge Overseas Shipping Office
Maritime Industry Authority, The Philippines

**2 10pm** The Australasia Trade Route - Benefits And Opportunities For BIMP EAGA And ASEAN Trade Regions

Brian O’ Gallagher
Executive Director, Major Projects, Asian Relations And Trade Northern Territory Government of Australia, Australia

**2 35pm** The Harbour Centre Port Terminal Project - A Palpable Showcase of Public And Private Sectors’ Cooperation

Dr. Michael L. Romero
Chief Executive Officer
Harbour Centre Port Terminal, Inc., The Philippines

**3pm** Conference Delegates Refreshments Break Served in The Exhibition

**3 30pm** The Role of Bintulu Ports in The BIMP EAGA Paradigm

Haji Ahmat Narawi
Head, Corporate Development
Bintulu Port Sdn. Bhd., Malaysia

**3 55pm** Port Operations And Infrastructures: Know Your Risks And Liabilities

- Terrorism Cover
- Catastrophe Claims And Their Effects on Premiums
- Emergency Planning

Colin Fordham
Managing Director
Thomas Miller (South East Asia) Pte Ltd, Singapore

**4 20pm** Questions And Answers Followed by The Conference Chairman’s Closing Remarks
To Participate in The 4th Philippine Ports and Shipping 2007 Manila Exhibition And Conference You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include: Technical Site Visit (Tuesday 6 February) • Welcome Reception (Tuesday 6 February) • Conference And Exhibition Entrance • Conference Papers And Speaker Bios on CD ROM • Conference Lunches And Refreshment Breaks • Gala Dinner (Wednesday 7 February). The Conference Delegate Registration Fees are:

- GBP795 For All Countries (Special Offer: 3 Delegates For The Price of 2 at This Rate)
- GBP595 For All ASEAN Country Nationals (ID Required)
- PHP19,950 For Filipino Nationals (ID Required)
- Registration to Visit The Concurrent 2 Days Trade Exhibition Only is Free of Charge

1) **Credit Card** - Secure Online Registration at [www.transportevents.com](http://www.transportevents.com) or Complete The Method of Payment And Fax Back Your Registration Details on This Page Together With Credit Card Details to: + 60 3 8023 3963.

2) **Telegraphic Transfer** - Complete The Fax Back Registration Details on This Page And Fax to + 60 3 8023 3963. For TT Payment, You Must Fax Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.

3) **Cheque Payment** - Payment by Cheque Will Only be Accepted by Prior Arrangement.

Please Charge my American Express / Diners Club / Visa / Mastercard (Circle Card Applicable) The Amount of **GBP795 / GBP595 / PHP19,950** (Circle Amount Applicable) Per Delegate

**Card Number:**

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  HSBC Bank Malaysia Berhad
  Account Name: Transport Events Management
  Account Number: 352-229157101
  Swift Code: HBMBMYKL

  Please Quote Both Delegate And Company Name as Reference

**I Have Transferred GBP795 / GBP595 / PHP19,950** (Circle Correct Amount) Per Delegate to The Above Account

**CANCELLATIONS**

No Refunds Can be Made. However, Substitutions Can be Made at Any Time.

**DISCLAIMER**

The Organiser Reserves The Right to Change The Contents of This Brochure Without Notice. E&OE.

**To Register For The 4th Philippine Ports and Shipping 2007 Manila Exhibition And Conference**, Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com) If You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 3 8023 3963.

**Conference Registration**

- I Wish to Attend The Technical Site Visit on Tuesday 6 February at 9am
- I Wish to Attend The Welcome Reception on Tuesday 6 February at 8pm
- I Wish to Attend The Gala Dinner on Wednesday 7 February at 6 45pm
- Spouses Welcome to Attend

**Exhibition Registration Only**

- I Wish to Visit The Trade Exhibition Only - Free of Charge. Exhibition Registration on Site.

**Exhibition Opening Times are:**

- **Wednesday 7 February 2007**
  - 9am to 5pm
- **Thursday 8 February 2007**
  - 9am to 3 30pm

Name: __________________________
Position: ________________________
Organisation: ____________________
Address: _________________________
Tel: ____________________________
Fax: ____________________________
Email: __________________________

**I Wish to Purchase a Set of Conference Papers And Speaker Biographies on CD ROM at GBP195 Including DHL Delivery.**

**COMPLETE AND RETURN YOUR REGISTRATION FORM TO:**

Transport Events Management
53-3, 2nd Floor, Jln USJ 9/5R, 47620
Subang Jaya, Selangor Darul Ehsan, Malaysia

Tel. + 60 3 8023 5352
Fax. + 60 3 8023 3963
enquiries@transportevents.com

[www.transportevents.com](http://www.transportevents.com)

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The Official Hotel And Venue is The Peninsula Manila. To Receive Discounted Accommodation Rates, Please Quote 4th Philippine Ports and Shipping 2007 When Making Your Hotel Reservation. Reservations Can Also be Made On-line at [www.manila.peninsula.com](http://www.manila.peninsula.com)

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