6th INDIAN OCEAN PORTS & LOGISTICS 2012

Le Meridien Hotel, Mauritius
Thursday 29 and Friday 30 March 2012

Hosted By

Mauritius Ports Authority

- How will Africa contribute to a global recovery?
- Hinterland connections for developing International trade
- Responding to the shipper

- Latest trends in port equipment
- Ports – benefitting from new business opportunities
- Regional port development – keeping pace with trade growth

Official Hotel and Venue
Le MERIDIEN

Name Tags Sponsor

Gala Dinner Sponsor

Official Carrier

AIR MAURITIUS

www.transporteevents.com

SUPPORTING MEDIA

SUPPORTING TRADE ORGANISATIONS
May 2011

Dear Colleague,

6th INDIAN OCEAN PORTS AND LOGISTICS 2012
HOSTED BY MAURITIUS PORTS AUTHORITY
THURSDAY 29 AND FRIDAY 30 MARCH 2012 - LE MERIDIEN HOTEL, MAURITIUS, REPUBLIC OF MAURITIUS

Mauritius Ports Authority is delighted to host the captioned event to be held in the Republic of Mauritius on Thursday 29 and Friday 30 March 2012.

This international trade event for the Indian Ocean region will comprise both a World Class Exhibition and Conference. The conference will feature 30 World Class Conference Speakers involved in global logistics and transport and attended by more than 350 senior executive decision makers from the world’s leading shippers, cargo owners, shipping lines, freight forwarders, port logistics companies, terminal operators, manufacturers and port equipment suppliers.

The Exhibition and Conference provides the perfect opportunity for 35 companies to exhibit their latest commercial products and services to the 350 senior executive decision makers from Europe, the Middle East, Africa and countries of the Indian Ocean region.

This international event is designed to promote transportation and logistics in the Indian Ocean region. Your participation and support in making this international event a great success will be much appreciated and good for our industry.

We look forward to welcoming you to beautiful Mauritius on Thursday 29 and Friday 30 March 2012 for what will be a most rewarding and memorable two days international Exhibition and Conference trade event.

Yours sincerely

SHEKUR SUNITAH
Director General
Wednesday 28 March 2012

TECHNICAL SITE VISIT

9am Transport departs from Lobby of Le Meridien Hotel Mauritius
9 45am Arrive Mauritius Ports Authority And Cargo Handling Corporation Limited For Presentation And Tour
11am Arrive Mauritius Freeport Development Company For Presentation And Tour
11 45am Depart For Le Meridien Hotel, Mauritius
12 30pm Arrive Le Meridien Hotel, Mauritius

Thursday 29 March 2012

7 30am Conference delegate registration. Refreshments served in the exhibition

OPENING CEREMONY

9am Organiser's Remarks
Rory J. Doyle, Managing Director, Transport Events Management
Malaysia

9 05am Welcome Address
Shekur Suntah, Director General, Mauritius Ports Authority
Republic of Mauritius

9 15am Keynote Address
Daniel Jean Maurice Allet, C.S.K, Chairman, Mauritius Ports Authority
Republic of Mauritius

9 30am Exhibition opening ceremony and tour of the exhibition by the VIP group

SESSION 1

How will Africa contribute to a global recovery?

10 45am Chairperson's Opening Remarks
Shekur Suntah, Director General, Mauritius Ports Authority
Republic of Mauritius

10 55am Overview of global container port and shipping trends
Dinesh Sharma, Senior Consultant, Drewry Shipping Consultants
United Kingdom

11 20am Preparing for growth in the South African port system
Nico Walters, General Manager – Strategy, Transnet National Ports Authority
South Africa

11 45am Best Practices: Port Authority of Toamasina
Christian Eddy Avellin, Director General, Societe du Port a Gestion Autonome de Toamasina
Madagascar

12 10pm Investment opportunities in logistics and distribution sector in Mauritius
Firoz Kathrada, Assistant Director, Board of Investment
Republic of Mauritius

12 35pm Mauritius cargo community: A case study
Daniel Ng, Chief Executive Officer, MaCCS
Republic of Mauritius

1pm Questions and Answers followed by conference delegate lunch served in 180° Restaurant located outside the exhibition

SESSION 2

Hinterland connections for developing international trade

2pm COMESA-EAC-SADC Tripartite strategy for Regional Maritime Corridors/Sea Lanes in the Eastern and Southern Africa region
Gilbert Maeti, Senior Transport Economist, Common Market for Eastern and Southern Africa (COMESA)
Zambia

2 20pm Connecting Africa’s industrial heartlands
Barbara Mommen, Chief Executive Officer, Maputo Corridor Logistics Initiative
Mozambique

2 40pm Hinterland connections – A case study
Orlando Belo, Operations Managing Director, Cornelder
Mozambique

3pm The Mauritius Freeport - A competitive platform for international trade
Afzal Delbar, Secretary General, Freeport Operators Association
Republic of Mauritius

3 20pm Questions and Answers followed by conference delegates refreshments served in the exhibition

SESSION 3

Responding to the shipper

4 20pm Mauritius ranked 132 in 2007 according to the Logistics Performance index LPI. In 2012 how is the country faring?
Danielle Wong, Managing Director, Mauritius Export Association
Republic of Mauritius

4 40pm Maintaining and developing relationships with your customer
Khomotso Phihlela, Group Executive – Commercial, Transnet
South Africa

5pm An integrated hub to improve efficiencies
Vishal Nunkoo, Chief Executive Officer, Velologic
Republic of Mauritius

5 20pm Concession framework to implement and operate Port Single Window
Pascal Ollivier, Director of Corporate Development, SOGET
France

Jean-Michel Marnoto, Vice President, Government Services and International Trade Division (GSIT), Bureau Veritas
France

5 40pm Questions and Answers followed by Chairperson’s closing remarks
6:30 pm - Gala Dinner for all participants and spouses at Intercontinental Mauritius Resort, Balaclava, sponsored by Mauritius Ports Authority. Please be in the hotel lobby by 6:30 pm. Air-conditioned transport leaves the lobby of Le Meridien Hotel Mauritius and will return back to the hotel at approximately 10 pm. Smart casual attire.

Friday 30 March 2012

PORT EQUIPMENT WORKSHOP

Latest trends in port equipment

9 am Chairperson’s Opening Remarks
Ben Owusu-Mensah, Managing Consultant
Benom Consult
Ghana

9:10 am Cutting edge fendering solutions
Jacques Failly, Managing Director
Fenderteam
France

9:30 am Case study - The hybrid power solution
Gordon Clark, Division Manager
Liebherr
South Africa

9:50 am Flexible materials handling machinery for ports
Christoph Kreis, Area Sales Manager
Sennebogen
Germany

10:10 am Questions and Answers followed by conference delegates refreshments served in the Exhibition

SESSION 3A
Regional port development – keeping pace with trade growth

11:10 am Chairperson’s Opening Remarks
Firoz Kathrada, Assistant Director
Board of Investment
Republic of Mauritius

11:20 am Increasing trade and investment in Africa from China – an analysis of trade volumes and shipping line deployment in China / East Africa / Indian Ocean Trades
Dr. Yann Alix, General Manager
SEFACIL Foundation
France

11:40 am Regional port integration
Veronique Duprey Saint-Denis, Commercial Manager
Port of Rouen Authority
France

12 pm Regional port cooperation
Jens O. Floe, Senior Vice President
ICTSI
South Africa

12:20 pm Port terminal concessions – who are the main beneficiaries?
Ben Owusu-Mensah, Managing Consultant
Benom Consult
Ghana

12:40 pm Questions and Answers followed by conference delegate lunch served in 180° Restaurant located outside the exhibition

SESSION 5
Ports – benefitting from new business opportunities

2 pm Port cooperation and networking - The value of regional and international port cooperation experienced by Nantes St. Nazaire, first port on the French Atlantic seaboard
Gerard Jahoo, Lines & Project Manager
Port de Nantes Saint Nazaire
France

2:20 pm The Ports of Ghana – Developments and achievements so far and the way forward
Paul Asare Ansah, Marketing and Customer Services Manager
Ghana Ports and Harbours Authority
Ghana

2:40 pm Facilitating goods movement and value creation using ICT
Vishal Multra, Planning Coordinator
Cargo Handling Corporation Limited
Republic of Mauritius

3 pm Port Louis Harbour – A case study
Shakeel Goburdhone, Director – Port Development
Mauritius Ports Authority
Republic of Mauritius

3:20 pm Questions and Answers followed by Chairperson’s closing remarks and conference delegates refreshments served in the exhibition
REGISTRATION INFORMATION

To Participate in The 6th Indian Ocean Ports and Logistics 2012 Exhibition And Conference You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include:

- Technical 5A Visit (Wednesday 28 March 2012) + Password Protected Online Conference Papers And Speakers Bios
- Conference Lunches And Refreshment Breaks + Networking Gala Dinner (Thursday 29 March 2012) + Participants’ Full Contact Details And Official Colour Photos From The Event. Conference Delegate Registration Fees Are:

- On or Before Wednesday 29 February 2012: The Early Bird Conference Delegate Registration is GBP895 - Save GBP100!  
  Special Offer - 3 Delegates For The Price of 2 in This Category! Save GBP895/
  From Thursday 1 March 2012: The Regular Conference Delegate Registration is GBP995. Special Offer - 3 Delegates For The Price of 2 in This Category! Save GBP895/
  For Mauritian Nationals, Citizens And Residents of Mauritius, The Conference Delegate Registration is MUR8,995.
  No Delegate Registration Will Be Accepted Without Full Payment

REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com If You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email alin@transportevents.com

Conference Registration

- I Wish to Attend The Technical Site Visit on Wednesday 28 March 2012 at 9am
- I Wish to Attend The Networking Gala Dinner on Thursday 29 March 2012
- Spouses Welcome to Attend

Exhibition Registration Only

- I Wish to Visit The Trade Exhibition Only - Free of Charge

Exhibition Opening Times are:

- Thursday 29 March 2012: 9am to 5pm
- Friday 30 March 2012: 9am to 3 30pm

Name: ____________________________________________ 02 / 04 / 2012

Position: ________________________________

Organisation: ______________________________

Address: ________________________________________________

Tel: __________________________ Fax: __________________________

Email: ________________________________

I am Not Able to Attend The Event But I wish to Purchase The Username And Password to Access The Presented Conference Papers And Speaker Biographies Online at GBP200 / MUR8,995.

METHOD OF PAYMENT

- Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions on Our Registration Page.
- Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email alin@transportevents.com For TT Payment, You Must Supply Confirmation Of The TT From Your Bank With This Application. Transmitting Bank Charges Must Be Paid By The Sender.
  
  I Have Transferred GBP895 / GBP995 / GBP200 / MUR8,995 [Circle Correct Amount] Per Delegate to HSBC
  
  * Bank Transfer to: 
  
  Beneficiary Bank: HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMKYA) 
  IBAN Code: GB32MIDL00051535674239
  Account Name: Transport Events Management Limited
  Account Number: 801-005521-725
  
  Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must Be Paid By The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will Be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt Of Your Registration Form And Full Payment, A Set Of Delegate Information Documents Will Be Emailed To You Including Your Proforma Invoice And, If Required, A Letter Of Invitation For Entry Visa Applications
- No Refunds Will Be Given However, Substitutions Can Be Made At Any Time
- If a Delegate is Unable to Attend, The Delegate Remains Liable For Full Delegate Registration Payment
- Delegates Will Not Be Admitted Unless Payment Has Been Received
- Flights, Airport Transfers And Accommodation Are Not Included In Your Delegate Registration Fee.

This Event Programme is Subject to Change Without Notice. E&OE

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: ___________________________

Dated: ___________________________

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited
Level 5, Lot 7, Block F, Sauging Commercial Building, Jalan Patut-Patut, 87000 Labuan F. T., Malaysia
Tel. + 60 87 426 022
Fax. + 60 87 426 223
enquiries@transportevents.com

www.transportevents.com

The Official Hotel And Venue is Le Meridien Ile Maurice, Mauritius. Special Reduced Hotel Rates Will Be Made Available To All Registered Participants. Subject to Availability.

Le Meridien Ile Maurice
Village Hall Lane,
Pointe Aux Piments, Mauritius
Suraj Sookur
Key Account Manager International Group
Tel +230 204 3333
Fax +230 204 3334
Email: suraj.sookur@emeriend.com
Website: www.lemeridien-mauritius.com/

METHOD OF PAYMENT (SOUTH AFRICAN RAND ONLY)

Payment in South African Rand Only can be Paid Into

Account name: TRANSPORT EVENTS MANAGEMENT LIMITED
ZAR account no.: 121-013204-001
Bank Name HSBC : Johannesburg Branch
Branch Code: 867600
Swift Code: HSBCZA2J

Account Type: Current

Address: 2 Exchange Square, 85 Maude Street, Sandown, Sandton, 2196 South Africa

I Have Transferred ZAR42200 (Full Rate - From Thursday 1 March 2012) Per Delegate to HSBC

I Have Transferred ZAR11000 (Early Bird Rate - Before Wednesday 29 February 2012) Per Delegate to HSBC

1) Electronic Deposits Must be Made Directly to HSBC.
2) For Deposits Via Any Of The First National Bank Electronic Delivery Channel, Please Advise That Due to a Technical Limitation on FNB, Please Drop The First Character of The Account Number Reducing it to Eleven ZAR account no.: 121-011126-001

Bank Name HSBC : Johannesburg Branch
Branch Code: 867600
Swift Code: HSBCZAJJ
Bank Name HSBC : Johannesburg Branch
Branch Code: 867600
Swift Code: HSBCZAJJ

Regional Sales and Marketing Contacts

<table>
<thead>
<tr>
<th>Region</th>
<th>Contact Person</th>
<th>Email Address</th>
<th>Tel:</th>
<th>Fax:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Italy, Germany and Spain</td>
<td>Patricia Iannielli</td>
<td><a href="mailto:iannelli@advpro.eu">iannelli@advpro.eu</a></td>
<td>+39 033 224 0265</td>
<td>+39 033 228 0900</td>
</tr>
<tr>
<td>People's Republic of China</td>
<td>Hei-Chun</td>
<td><a href="mailto:China@phypcom.cn">China@phypcom.cn</a></td>
<td>+86 21 5022 5034</td>
<td>+86 21 5022 5034</td>
</tr>
<tr>
<td>Europe, Middle East and Africa</td>
<td>Dustin Media, United Kingdom</td>
<td><a href="mailto:enquiries@transportevents.com">enquiries@transportevents.com</a></td>
<td>+44 20 8505 5022</td>
<td>+44 20 8505 5022</td>
</tr>
<tr>
<td>Cambodia, Myanmar, Laos and Vietnam</td>
<td>Nchan H' Lapin</td>
<td><a href="mailto:enquiries@transportevents.com">enquiries@transportevents.com</a></td>
<td>+84 8 3932 6525</td>
<td>+84 8 3932 6525</td>
</tr>
</tbody>
</table>

If You Wish to be Removed From The Mailing List, Please Fax + 60 87 426 223 or email: norizah@transportevents.com

6th Indian Ocean Ports & Logistics 2012

Transport Events Management Limited
Kuala Lumpur Marketing Office
27-11 Penthouse Signature Office, The Boulevard Mid Valley City, Lingkaran Syed Putra, 59200 Kuala Lumpur, Malaysia
If undelivered, please return to:-

If You Wish to be Removed From The Mailing List, Please Fax + 60 87 426 223 or email: norizah@transportevents.com

PRINTED MATTER