

10th Intermodal AFRICA

2 0 1 2

International Convention Centre Durban, South Africa
Thursday 6 and Friday 7 September 2012

Hosted By



• Technical Site Visit • Networking Welcome Reception • 80 International Exhibition Stands • 35 International Conference Speakers • 600 International Decision Makers • Networking Gala Dinner

Exclusive Offer: Conference Delegate Registration for All Shipping Lines; Port Authorities And Terminal Operating Companies 40% off at only GBP595 Per Person!

Official Hotel 	Lanyards Sponsor 	Name Tags Sponsor 	Brochure Distribution and Conference Delegates Refreshment Breaks Sponsor 	Conference Delegates Lunch Sponsor 	Welcome Reception Sponsor 	Gala Dinner Sponsor 	Official Venue
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- Partnership Strategies Across Africa - A Vision For Future Transport Integration
- African Transport Integration – Modal Co-Operation Not Competition
- Fulfilling a Shippers' Logistics Requirements - Efficient And Seamless Distribution
- Sustainable Shipping Services – Greening The Supply Chain
- Port Privatisation – Fast Track to Investment And Operational Efficiency?
- Economic Impact From The New Durban Port
- Intermodal Transport And Logistics Corridors - An African Perspective
- Maximising Port Efficiency With Existing Infrastructure – A Short Term

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SUPPORTING MEDIA

SUPPORTING TRADE ORGANISATIONS



Office of the Chief Executive

15 August 2011

Dear Delegate

10th INTERMODAL AFRICA CONFERENCE: DURBAN (SOUTH AFRICA): 6 & 7 SEPTEMBER 2012

Intermodal Africa is the biggest annual ports, shipping and transport logistics exhibition and conference on the African continent. Transnet National Ports Authority (TNPA) is delighted to host the captioned event in our beautiful city of Durban on Thursday, 6 and Friday 7 September 2012.

The 10th Intermodal Africa 2012 will comprise both a world-class exhibition and conference. The conference will feature 35 international speakers in global logistics and transport and events will be attended by more than 500 senior executives from the world's leading ports, shippers, cargo owners, shipping lines, freight forwarders, logistics companies, terminal operators, railway operators and port-rail equipment services suppliers.

There will be a concurrent two days trade exhibition of 100 international exhibition booths providing a valuable opportunity for companies to market products and services at this prestigious annual transport event in Africa. This annual African Ports, Shipping and Transport Logistics Exhibition and Conference is designed to promote transportation in Africa and your participation and support in making this annual industry event a great success in 2012 in South Africa will be much appreciated and good for our industry.

We look forward to meeting you in our beautiful city Durban in 2012 for what promises to be a most rewarding two days international Exhibition and Conference transport industry gathering.

Yours faithfully

TAU MORWE

Chief Executive: Transnet National Ports Authority

Transnet SOC Limited
Registration Number
1990/000900/06

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Parktown
Johannesburg
2193

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Directors: ME Mkwazazi (Chairman) B Molefe* (Group Chief Executive) NK Choubey# MA Fanucchi Y Forbes HD Gazendam NBP Gcaba MP Malungani BD Mkhwanazi T Mnyaka N Moola MP Moyo NR Ntshingila IM Sharma IB Skosana E Tshabalala DLJ Tshepe A Singh* (Acting Chief Financial Officer)

*Executive # Indian

Group Company Secretary: ANC Ceba

Wednesday 5 September 2012

TECHNICAL SITE VISIT

- 9am Welcome Remarks and Presentation by Durban Port
- 10am Buses depart from the ICC to Durban Port
- 10 30am Boarding the Isiponono boat at Durban Port
- 11 30am Buses depart back to the Hilton Hotel
- 7pm - 9 30pm Please be in the Hilton Hotel lobby by 6 45pm. Welcome Reception for all participants at Moses Mabhida Stadium sponsored by



Thursday 6 September 2012

- 8am Conference delegates registration. Refreshments served in the exhibition sponsored by



OPENING CEREMONY

- 9am Special Opening Ceremony Performance
- 9 10am Organiser's Remarks
Rory J. Doyle, Managing Director
Transport Events Management Malaysia
- 9 15am Opening Address
Siyabonga Gama, Chief Executive Officer
Transnet Freight Rail South Africa
- 9 25am Mayoral Address
Councillor Loganathan Naidoo, Executive Committee Councillor
eThekweni Municipality South Africa
- 9 35am Keynote Address
Adam Seedat, Acting Director General
Transport Department of Public Enterprises South Africa
- 9 50am Exhibition opening ceremony and tour of the exhibition by the VIP group

SESSION 1

A holistic perspective on African economic development. What does this mean for transport?

- 11am Conference Chairperson
Gilbert Maeti, Senior Transport Economist
COMESA Zambia
- 11am Africa's place in the global container shipping and terminal industry
Nishal Sooredoo, Senior Consultant
Drewry UK United Kingdom
- 11 15am Enhancing transport connectivity by investing in port infrastructure – Case study on the Port of Mombasa
Gichiri Ndua, Managing Director
Kenya Ports Authority Kenya

- 11 30pm Port infrastructure through PPP in Africa
Gagan Seksaria, Chief Financial Officer & Head of Investments
ICTSI Africa South Africa
- 11 45pm Development in South Africa's ports and railway system
Rosario Mualeia, Chairman
Mozambique Ports & Railways Company Mozambique
- 12pm Southern African citrus rail status – Intermodal, the citrus rail solution for the future
Mitchell Brooke, Logistics Development Manager
Citrus Growers Association of Southern Africa South Africa
- 12 15pm Attracting FDI to Namibia – Walvis Bay Corridor PPP funding models
Johny Smith, Chief Executive Officer
Walvis Bay Corridor Group Namibia
- 12 30pm Questions and answers followed by conference delegates lunch sponsored by



SESSION 2

Intermodal – An engine to attaining global competitiveness

- 2pm Sustainable shipping services – Greening the supply chain
David Williams, Head of Southern Africa
Maersk Line South Africa
- 2 15pm The role of Tank Containers in the intermodal logistics chain and growth in Africa
John Oddy, Managing Director
Welfit Oddy South Africa
- 2 30pm Concession framework to implement and operate a Port Single Window
Dr Yann Alix, General Delegate
SEFACIL Foundation France
- 2 45pm Competitive strategies for global ports: Port Klang's perspective
Captain David Padman, General Manager
Port Klang Authority Malaysia
- 3pm Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by



- 4pm The role of port regulators to improve competitiveness in the port system
Thato Tsautse, Chief Executive Officer
South Africa Association of Ship Operators and Agents (SAASOA) South Africa
- 4 15pm Port work development project: Promotion of decent work in the South African transport sector
Vic Van Vuuren, Director
International Labour Organization South Africa

4 30pm Sustainable Port Development: A guide to create a Green Port
Roel Van De Loo, Director Sohar Environmental Unit
DCMR Environmental Agency Rijnmond
Netherlands

4 45pm E-chainsystems for cranes
Peter Pütz, International Project Manager, Cranes and Material handling
igus
Germany

5pm The 20-20 SeaCell container
John Evans, Managing Director
John Evans International
United Kingdom

5 15pm Questions and answers followed by Chairman's closing remarks

6 30pm – 9 30pm Please be in the Hilton Hotel lobby by 6 15pm.
Gala Dinner for all participants and spouses at Du Boirs Lodge sponsored by



Friday 7 September 2012

8am Conference delegates registration. Refreshments served in the exhibition

SESSION 3

Regional port development - Investing in African ports equipment and services infrastructure - What is needed and why?

9am Conference Chairperson
Captain David Padman, General Manager
Port Klang Authority
Malaysia

9am Container Terminal Operation
Moshe Motlohi, Head of Strategy
Transnet Port Terminals
South Africa

9 15am Port privatisation – fast track to investment and operational efficiency?
Gilbert Maeti, Senior Transport Economist
COMESA
Zambia

9 30am Maximising port efficiency with existing infrastructure – A short term gain for port and terminal operators
Dr Jonathan Beard, Executive Director
ICF GHK
Hong Kong

9 45am Building Infrastructure in ports and beyond
Morten Moller Jensen, Managing Director South Africa
APM Terminals
South Africa

10am Reducing port delays and bottlenecks – Combining marine and rail terminal operations
Patrick Bret, Commercial and Communication Director
Port of Rouen
France

10 15am Intelligent container handling
Ville Hoppu, Sales Manager
Konecranes
Finland

10 30am Questions and answers and conference delegates refreshment served in the exhibition

11 30am Green Crane
Gordon Clark, Division Manager Sales MCCTec
Liebherr
United Arab Emirates

11 45am Ports and overweight containers: Container weight verification technology
Vikram Raman, Vice President, OEM Sales and Commercial Management
Bromma Conquip
Sweden

SESSION 3A

Intermodal transport and logistics corridors - An African perspective

12pm Accelerating investment for infrastructure and operational equipment
Ramatou Magagi, Senior Investment Officer
International Finance Corporation
USA

12 15pm Sustainable Hinterland Logistics - Cooperation and responsibility in intermodal transport
Jean Paul Drabbe, Strategic Advisor and International Business Development
Port of Amsterdam
Netherlands

12 30pm Conference delegates lunch

2pm Trends and focus for ports and terminal operators
Mark McCalla, Senior Executive
Accenture Ports Industry Lead
Hong Kong

2 15pm Economic impact from the new Durban port
Andrew Layman, Chief Executive Officer
Durban Chamber of Commerce
South Africa

2 30pm Clustering in the maritime sector - Benefits to African ports
Basil Ndlovu, Chief Executive Officer
EThekweni Maritime Cluster
South Africa

2 45pm - 3 15pm Questions and answers followed by Chairperson's closing remarks and conference delegates refreshments served in the exhibition

REGISTRATION INFORMATION

To Participate in The **10th Intermodal Africa 2012** You Need to Register as a **Conference Delegate** or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include: • Technical Site Visit • Networking Welcome Reception • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Networking Gala Dinner • Participants' Full Contact Details And Official Colour Photos From The Event. Conference Delegate Registration Fees are:

- On or Before Monday 6 August 2012: The 'Early Bird' Conference Delegate Registration is GBP895 - **Save GBP100!** Special Offer! - 3 Delegates For The Price of 2 in This Category! **Save GBP895!**
- From Tuesday 7 August 2012: The Regular Conference Delegate Registration is GBP995. **Special Offer!** - 3 Delegates For The Price of 2 in This Category! **Save GBP995!**
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP595. Business/Photo ID is Required.
- One Day Conference Delegate Registration on Thursday 6 September 2012 is GBP595
- One Day Conference Delegate Registration on Friday 7 September 2012 is GBP595
- For South African Nationals, Citizens And Residents of South Africa The Conference Delegate Registration is ZAR2,700
- No Delegate Registration Will be Accepted Without Full Payment

REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com if You Wish to Register Multiple Conference Delegates. Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email alin@transportevents.com

Conference Registration

- I Wish to Attend The Technical Site Visit on Wednesday 5 September 2012
- *I Wish to Attend The Networking Welcome Reception on Wednesday 5 September 2012
- *I Wish to Attend The Networking Gala Dinner on Thursday 6 September 2012
- * Spouses Welcome to Attend

Exhibition Registration Only

- I Wish to Visit The Trade Exhibition Only - Free of Charge

Exhibition Opening Times are:

Thursday 6 September 2012 9am to 5pm
Friday 7 September 2012 9am to 3 30pm

Name: _____ 10 / 09 / 2012

Position: _____

Organisation: _____

Address: _____

Tel: _____

Fax: _____

Email: _____

- I am Not Able to Attend The Event But I Wish to Purchase The Username And Password to Access The Presented Conference Papers And Speaker Biographies Online at GBP200 / ZAR2,700.

METHOD OF PAYMENT (NON SOUTH AFRICAN RAND)

- Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com Follow The Instructions on Our Registration Page
- Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
- I Have Transferred GBP995 / GBP895 / GBP595 / GBP200 (Circle Correct Amount) Per Delegate to HSBC

* Bank Transfer to:

Beneficiary Bank : HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMYKA)
IBAN Code : GB32MIDL40051535674259
Agent Bank : HSBC Bank PLC, London, UK (Swift: MIDLGB22, Sort Code: SC 40 - 05 - 15)
Account Name: Transport Events Management Limited
Account Number: 801-005521-725
Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

METHOD OF PAYMENT (SOUTH AFRICAN RAND ONLY)

Payment in South African Rand Only Can be Paid Into

Account name: TRANSPORT EVENTS MANAGEMENT LIMITED

ZAR account no.: 121-011126-001

Bank Name HSBC : Johannesburg Branch

Branch Code: 587000

Swift Code: HSBCZAJJ

Account Type: Current

Address: 2 Exchange Square, 85 Maude Street, Sandown, Sandton, 2196 South Africa

1) Electronic Deposits Must be Made Directly to HSBC.

2) For Deposits Via Any of The First National Bank Electronic Delivery Channel, Please Advise That Due to a Technical Limitation on FNB, Please Drop The First Character of The Account Number Reducing it to Eleven i.e 121 00XXXX 001 on FNB Would Need to be 21 00XXXX 001

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Applications
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- If a Delegate is Unable to Attend, The Delegate Remains Liable For Full Delegate Registration Payment
- Delegates Will Not be Admitted Unless Payment Has Been Received
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited
Level 1, Lot 7, Block F, Saguking Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia

Tel. +60 87 426 022
Fax. +60 87 426 223
enquiries@transportevents.com

www.transportevents.com

The Official Hotel is **Hilton Durban Hotel**. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Hilton Durban Hotel
12-14 Walnut Road, Durban, 4001
P O Box 11288, Marine Parade, 4056
South Africa

Contact Person
Nicole Hanke
Conference & Banqueting
Tel: +27 31 336 8100
Fax: +27 31 336 8285
E-mail: Nicole.hanke@hilton.com
Website: <http://www.hilton.com>

The Official Venue is The International Convention Centre, Durban

45, Bram Fischer Road, Durban, 4001
P O Box 155, Durban, 4000
South Africa

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Events Co-Ordinator
Convention Centre - Arena - Exhibition Centre
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10th Intermodal
AFRICA
2012



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