Mövenpick Ambassador Hotel Accra, Ghana
Thursday 7 and Friday 8 April 2016

1. Richard Anamoo
   Director General, Ghana Ports and Harbours Authority (GPHA), Ghana

2. Dr. Kofi Mbiah
   Chief Executive Officer, Ghana Shippers Authority, Ghana

3. Daniel O. Torgbor
   Acting Regional Executive Secretary – Tema Chamber Office, Ghana Chamber of Commerce & Industry, Ghana

4. Kwabena Ofori Appiah
   President, Ghana Institute of Freight Forwarders (GIFF)

5. Ivan Tessitore
   Country Manager, Grimaldi Lines, Ghana

6. Adobea Asiama-Aboagye
   Branch Manager, Japan Motors & Chairperson, Ghana Shippers Authority, Ghana

7. Paul van Eulem
   Director, Maritime & Transport Business Solutions, The Netherlands

8. Markus Brinkmann
   Managing Director, SIFAX Shipping, Nigeria

9. Michael Lugjuje
   Secretary General, Ports Management Association of West and Central Africa (PMAWCA), Nigeria

10. Mohammed Samara
    Chief Executive Officer, Meridian Ports Services Ltd., Ghana

11. Patrick Bret
    Director, Commercial and Communication, HAROPA, France

12. Antoine Basquet
    Sales Director – India, Middle East, Africa, Port Cranes, Konecranes, Finland

Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies at only GBP595! Save GBP400!

FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners (BCOs) • Networking Welcome Dinner •

HIGHLIGHTED TOPICS
- Game-changing West Africa: Opportunities and challenges in the blue economy
- Economic diversification trends in West Africa: Future impacts on ports and shipping lines
- Public-private partnership successful models in ports privatization in West Africa
- Collaboration strategies to raise investment and funding for West Africa’s new ports
- High yield port infrastructure projects: Key criteria and success factors
- Container lines consolidation: Impacts and opportunities on West Africa’s ports
- West Africa’s ports serving the Europe and Mediterranean markets: Trends and Future Challenges
- Strategies to keeping West African container ports competitive: Opportunities for business
- Keeping up with port automation and modernization: How West Africa’s ports responds to rising African trade volumes
- Creating an efficient framework for supply chain connectivity: Case studies in West Africa
- Road and rail linkages to support efficient West Africa’s supply chain network
- Importers and exporters perspectives on West Africa’s supply chain network: Efficiency and Productivity
OUR REF: DG/HQ/C.2/V.2/029

THE MANAGING DIRECTOR
TRANSPORT EVENTS MANAGEMENT LIMITED

16TH FEBRUARY, 2015

Dear Sir,

**LETTER OF ENDORSEMENT**

**TRANSPORT EVENTS INTERMODAL CONFERENCE IN ACCRA, GHANA, FROM WEDNESDAY 6 APRIL TO FRIDAY 8 APRIL 2016.**

We are pleased to inform you that Ghana Ports & Harbours Authority (GPHA) endorses the Transport Events Intermodal Conference scheduled for Accra, Ghana from Wednesday 6 April to Friday 8 April 2016 which is to be organized in collaboration with the GPHA.

GPHA encourages all Port Authorities in the region, Government Ministries, Port Operators, Contractors and Consultants, Port Users to participate in the event to share best practice and to foster greater international collaboration. GPHA will thus be particularly interested in including relevant and comparable Presentations of Case Studies in the Conference.

GPHA further encourages all providers of equipment, services and technology necessary for port competitiveness and improved terminal handling efficiencies to attend the Conference to help address challenges faced by regional Ports & Harbours Authorities and Operators.

We look forward to a fruitful collaboration and a beneficial experience with you and indeed, all participants.

Yours faithfully,

FOR: GHANA PORTS & HARBOURS AUTHORITY

RICHARD ANAMOO
DIRECTOR-GENERAL
Companies wishing to maximise their profile at the 15th Intermodal Africa 2016 Ghana Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 15th Intermodal Africa 2016 Ghana Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth GBP 2,985

Event Name Tag Lanyards
All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company’s colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is GBP4,985. **This does not include nametag sponsorship.**

Event Name Tags
All event participants are given an identification name tag. Your company’s colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is GBP4,985. **This does not include lanyard sponsorship.**

Event Website
Have your latest colour logo exclusively on the event homepage linking all event website viewers directly to your website for more information on your company’s products and services. Sponsorship is GBP3,985.

Brochure Distribution
Have your latest corporate brochure distributed personally by our event staff at the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is GBP2,985.

Conference and Exhibition Directional Signage
Have your company’s latest full colour logo exclusively branded across the front of all directional signages throughout the Exhibition and Conference. Sponsorship is GBP3,985.

Corporate Banners
Have 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, outside the Conference hall and inside the Exhibition area. Sponsorship is GBP3,985 per 3 banners.

Technical Site Visit (TSV) Transportation Sponsorship
The Technical Site Visit to leading local ports will be organised one (1) day before the event as part of the agenda for participating delegates. Sponsoring the TSV transportation is an excellent way of branding your company’s active participation in the local ports and terminal operations industry. The Sponsor is invited to say a few words of Welcome before the start of the TSV and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus, etc. Sponsorship is GBP3,985.

Conference Sessions Sponsorship
An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a topic related conference session. You are guaranteed of the full attention of this captive audience for up to 5 minutes plus an additional 5 minutes for a few words from the sponsor and time for questions and answers before the conference session commences. The cost of this commercial opportunity is GBP3,985 per Conference Session Sponsorship.

Conference Delegates Refreshment Breaks
During the event, refreshments will be served three times a day. Your company’s colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is GBP3,985.

Conference Delegates Lunches
Your company’s colour logo will be displayed as a Main Sponsor in the conference brochure distributed worldwide. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the lunch. Exclusive lunch sponsorship per day is GBP4,985.

Networking Welcome Dinner — Thursday 7 April 2016
The Networking Welcome Dinner is the social highlight of the event. All participants enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with wonderful local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by

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**SPONSORSHIP PROGRAMME**
STAND ALLOCATION (updated on 07 / 04 / 2016)

3 x 2 Square Metre booths Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Booth Lighting
- Electrical Power Point
- Exhibition Booth Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Booth Package Is GBP5,985
- There is a Registration And Administration Fee of GBP395
- There are Multiple Events Booking Discounts

Please Visit: www.transportevents.com

Follow us on:
Wednesday 6 April 2016

TECHNICAL SITE VISIT

9am  Transport departs from Mövenpick Ambassador Hotel Accra
10 30am  Arrive at the Ghana Ports and Harbours Authority (GPHA) headquarters for presentation
11 30am  Arrive at Meridian Port Services for tour of the terminal
12 30pm  Arrive at Terminal One for tour of the terminal
1 30pm  Lunch generously sponsored by
2 30pm  Transport departs for Mövenpick Ambassador Hotel Accra
4pm  Arrive at Mövenpick Ambassador Hotel Accra (approx.)

Thursday 7 April 2016

Opening Ceremony

8am  Conference delegate registration and refreshments served in the exhibition sponsored by

9 30am  Organiser’s Remarks
Rory J. Doyle, Managing Director
Transport Events Management
Malaysia

9 35am  Welcome & Keynote Address
Richard Anamoo, Director General
Ghana Ports and Harbours Authority (GPHA)
Ghana

9 45am  Opening Address
Hon. Franklin Fiavi Fifi Kwetey (MP), Minister for Transport
The Ministry of Transport
Ghana

10am  Exhibition opening ceremony and tour of the exhibition by the VIP group followed by delegates refreshments sponsored by

SESSION 1  Sponsored by SIEMENS

Game-Changing West Africa: Opportunities and challenges in the blue economy

11am  Chairperson’s Opening Remarks
Hon. Samuel Ofosu-Ampofo, Board Chairman
Ghana Ports and Harbours Authority (GPHA)
Ghana

11am  Promoting trade facilitation in West Africa through stakeholders cooperation and partnership
Dr. Kofi Mbiah, Chief Executive Officer
Ghana Shippers Authority
Ghana

11 20am  The roles of private sector in driving Ghana’s economic growth
Victoria M.E. Hajar, Second Vice President
Ghana Chamber of Commerce & Industry
Ghana

11 40am  CILT’s perspectives on developing Ghana’s supply chain and logistics sector
Ebo Hammond, FCILT, Executive Secretary
The Chartered Institute of Logistics and Transport
Ghana

SESSION 2  Sponsored by SIEMENS

Successful models for public-private partnership and ports privatisation models in West Africa

12pm  The Barcelona model: An active landlord
Lluís París, Commercial Manager
Port of Barcelona
Spain

12 20pm  4P (Port – PPP) transactions in Africa: Lessons learnt and key success factors
Paul van Eulem, Director
Maritime & Transport Business Solutions
The Netherlands

12 40pm  State-of-the-art port structure design using steel foundation solutions: Challenges and opportunities in the african context and showcase of worldwide references
Boris Even, Director
ArcelorMittal
Luxembourg

1pm  Questions and answers followed by conference delegates networking lunch sponsored by

SESSION 3  Sponsored by SIEMENS

The what, how, why of the future of container and dry bulk shipping in West Africa

2pm  Dust free bulk loading – case studies of African ports that have adopted innovative system to stop dust pollution
Cameron Hay
RAM Spreaders
Australia

2 20pm  Indigenous African supply chain solutions
Markus Brinkmann, Managing Director
SIFAX Shipping
Nigeria

2 40pm  Importers and exporters perspectives on West Africa’s supply chain network: Efficiency and productivity
Adobea Asiama-Aboagye, Branch/Shipping Manager
Japan Motors
Ghana

3pm  Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by

Supporting Trade Organisations
Friday 8 April 2016

8am  Conference delegate registration and refreshments served in the exhibition sponsored by

SESSION 4  Sponsored by Arcelor Mittal

Creating an Efficient Framework for Supply Chain Connectivity in West Africa

4 20pm  Capacity building for freight forwarding industry Ghana’s experience
Kwabena Ofosu-Appiah, President
Ghana Institute of Freight Forwarders (GIFF)
Ghana

4 40pm  Current trends in port and warehouse logistics and modern IT solutions for automation
Maksim Maksimov, Commercial Director
Solva
Russia

5pm  Port intermodal improvement models for Nigeria’s Lagos ports
Dr. Chinedum Onyemechi, Senior Lecturer and Associate Professor
Federal University of Technology Owerri
Nigeria

5 20pm  Questions and answers followed by Chairperson’s closing remarks

6pm-10pm  Networking Welcome Dinner for all participants at the Fiesta Royal Hotel. Transport will depart from the Movenpick Ambassador Hotel Accra at 6pm sharp and will return back to the hotel at approximately 10pm. Smart Casual Attire. Generously sponsored by

SESSION 5  Sponsored by Arcelor Mittal

Keeping up with port automation and modernization: How west Africa’s ports respond to rising trade volumes

9am  Chairperson’s Opening Remarks
Abraham Mensah, General Manager Operations
Ghana Ports & Harbours Authority (GPHA)
Ghana

9am  Marine fender design for port operations
Judith Viola Richter, Sales
ShibataFenderTeam AG
Germany

9 20am  The Gantrex® Short Rail - Maximizing durability of the rail joint at the boom hinge of STS cranes
Damien Nizery, Area Sales Manager
Gantrex
Belgium

9 40am  Kalmar a specialised company in crane upgrades
Eduardo Prat, Vice President Kalmar EMEA South Europe, Middle East & Africa
Kalmar
Spain

10am  Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by

11am  Meeting West Africa’s trade growth with innovative technologies
Antoine Bosquet, Sales Director — India, Middle East, Africa, Port Cranes
Konecranes
Finland

11 20am  Maximising productivity and availability
Keith Moodley, Modular Automation of Crane Control
SIEMENS
South Africa

11 40am  Amaris Terminal — Ghana’s brand new container terminal
Alex Atakorah, Managing Director
Amaris Terminal
Ghana

12pm  Questions and answers followed by conference delegates networking lunch sponsored by

SESSION 6  Sponsored by Arcelor Mittal

Strategies for competitive West Africa’s ports: Opportunities for cooperation and innovation

1pm  Promoting ports cooperation in West Africa
Michael Luguje, Secretary General
Port Management Association of West and Central Africa (PMAWCA)
Nigeria

1 20pm  Roles of ports and container terminals in driving Ghana’s economic growth
Frank Ebo Brown, Legal & HSSE (Health, Safety, Security & Environment) Manager
Meridian Ports Services Ltd.
Ghana

1 40pm  Smart Ports: The future for African Ports
Julian Nii Larrey, Terminal Manager Logistics
Red Sea Maritime Services Ltd.
Ghana

2pm  Successful ports cooperation models from HAROPA
Patrick Bret, Director — Commercial and Communication
HAROPA
France

2 20pm-2 40pm  Questions and answers followed by Chairperson’s closing remarks and conference delegates refreshments served in the exhibition sponsored by

Supporting Media
CONFERENCE DELEGATE REGISTRATION

To Participate in The 15th Intermodal Africa 2016 You Need to Register as a Conference Delegate • Password Protected Online Conference Papers And Speakers Bios • Conference Luncheons And Refreshment Breaks • Networking Welcome Dinner • Official Colour Photographs From The Event.

METHOD OF PAYMENT (SOUTH AFRICAN RAND)

Payment in South African Rand Only Can be Paid Into
Account Name: TRANSPORT EVENTS MANAGEMENT LIMITED
ZAR Account No.: 121-011126-001
Bank Name HSBC: Johannesburg Branch
Branch Code: 587000
Swift Code: HSBetail

Address: 2 Exchange Square, 85 Maude Street, Sandown, Sandton, 2194 South Africa

1) Electronic Deposits Must be Made Directly to HSBC
2) For Deposits Via Any of The First National Bank Electronic Delivery Channel, Please Advise That Due to a Technical Limitation on FNB, Please Drop The First Character of The Account Number Reducing it to Eleven i.e 121 00000 001on FNB Would Need to be 21 00000 001

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

No payment will be accepted by bank transfer within 7 days of the dates of the event. In this case, payment will only be accepted by credit card online or by cash on site at the event registration desk.

TERMS AND CONDITIONS

• No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
• Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailled to You Including Your Proforma Invoice And, if Required, A Letter of Invitation For Entry Visa Application
• No Refunds Will be Given However, Substitutions Can be Made at Any Time
• Delegates Will Not be Admitted Unless Payment Has been Received in Full
• Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
• This Event Programme is Subject to Change Without Notice. E&OE

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.
Signed: ________________________________

Date: __________

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited (Head Office)
Tel. +60 87 426 022
Fax. +60 87 426 223
enquiries@transportevents.com

Transport Events Management Limited (Head Office)

Website: www.transportevents.com

OFFICIAL HOTEL AND VENUE

The Official Hotel is Mövenpick Ambassador Hotel Accra, Ghana. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Mövenpick Ambassador Hotel Accra, Ghana
Independence Avenue, Ridge
PMX CT 343
Accra
Ghana

Contact Person
Ms. Violet Padi Nyame
Meeting and Events Executive
Tel: +233 30 261 1000
Fax: +233 30 261 1001
E-mail: violet.padi-nyame@moevenpick.com
Website: www.moevenpick-hotels.com

EXHIBITION VISITORS ONLY

Registration to Visit The Free of Charge Trade Exhibition Should be Done During The Event On-Site at The Registration Desk.

Exhibition Opening Times are:
Thursday 7 April 2016 9am to 5pm
Friday 8 April 2016 9am to 12 noon

OFFICIAL CHARITY

Oasis Africa Australia began in 2005 to support vulnerable and disadvantaged children. Since then they have educated over 8,000 children and currently have over 80 students from some of the worst affected slums currently studying under an Oasis Africa Secondary School and University scholarship each year.

Oasis Africa also partners in a farming project that supports a local slum-based Primary School who are achieving self-sustainability through the sale of their crops.

Website: www.oasisafrica.org.au