The Black Sea Perspective: Port And Terminal Operations
Emerging Technologies in Black Sea Port Operations
Risk Management in Black Sea Port Development Projects
Globalisation And Regional Trade Growth Developments in Black Sea Ports

Full Day Technical Site Visit to Two Major Container Terminals! 60 International Booths! 30 International Conference Speakers!
300 International Decision Makers Participating! Networking Welcome Reception!

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Current Developments in Black Sea Port Operations
The Rapid Growth Of Ports And Logistics In The Black Sea
The Future of Supply Chain And Maritime Logistics in The Black Sea
Strengthening The Backbone Of Black Sea’s Supply Chain

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Tuesday 10 September 2013

TECHNICAL SITE VISIT

9am Transport leaves from The Marmara Taksim Hotel lobby to Marport
11am Arrival at Marport for site visit
12pm Light lunch for all participants
12 45pm Transport leaves from Marport to Yilport
2 30pm Arrival at Yilport for site visit
3 30pm Boat tour and light refreshments for all participants
6pm Transport leaves from Yilport to The Marmara Taksim Hotel
8pm Arrival at The Marmara Taksim Hotel lobby (approx)

Wednesday 11 September 2013

Opening Ceremony

9am Organiser’s Remarks
Rory J. Doyle, Managing Director
Transport Events Management
Malaysia

9 10am Welcome Address
Sean Pierce, Chief Executive Officer
Yilport Holding
Turkey

9 20am Welcome Address
Alp Çapa, Trade and Customer Relations
Marport Terminal Operators S.A
Turkey

9 30am Opening ceremony and tour of the displays by the VIP group

Session 1
Trends and dynamics in an evolving Black Sea maritime economy

10 30am Chairperson’s Opening Remarks
Sean Pierce, Chief Executive Officer
Yilport Holding
Turkey

10 30am How the Black Sea is connected to the world – by container ships – now and in future
Dirk Visser, Senior Shipping Consultant, Managing Editor
Dynamar BV
The Netherlands

10 55am How Black Sea ports can be part of global logistic supply chain
Halit Bezek, Terminal Manager
Samsunport
Turkey

11 20am Turkey’s expansion plans in the Black Sea region within the next 10 years
Jolke Helbing, Associate Consulting Director
ICF GHK
Hong Kong

11 45am Demand outlook in Turkish / Black Sea maritime economy
John Fossey, Maritime Transport Consultant
Moffatt & Nichol
United Kingdom

12 10pm Overview of Black Sea container import and export markets; risk and opportunities
Turgut Erkeskin, President
Association of International Forwarding and Logistics Service Providers (UTIKAD)
Turkey

12 35pm Questions and answers followed by conference delegates networking lunch sponsored by

Session 2
The Turkish shipping industry: Gateway to the Black Sea; Hinterland connections to / from Black Sea ports

2pm Turkish Shipping: Ten years of progress and planning for the future
Harun Duzgoren, Managing Director
V.Ships Istanbul Marine Services Ltd
Turkey

2 20pm Container and Ro-Ro transportation market in Turkey and its role in serving Black Sea as a hub
Murat Hatabay, Deputy General Manager & Line Manager
Catoni Maritime Agencies S.A.
Turkey

2 40pm The role of free zones in integrating logistics within the supply chain
Saud Al Mazrouee, Commercial Director
Hamriyah Freezone Authority
Sharjah - United Arab Emirates

3pm Questions and answers followed by conference delegates refreshments served in the displays area sponsored by

Session 3
Managing and improving terminal operations through technology

4pm Improving staff comfort and safety with specialised harbour and overhead cabins crane operators
Siro Brieda, Managing Director
Brieda Cabins
Italy
4 20pm  Efficient and Economical Dry Bulk Handling  
**Pierre Ohrwall**, Senior Sales Manager  
**Siwertell**  
Sweden

4 40pm  E-ChainSystems(R) for cranes and Heavy Duty applications  
**Jens Göbel**, International Project Manager, Cranes & Material Handling  
**igus**  
Germany

5pm  Improving operational efficiency at bulk terminals using IT Systems  
**David Trueman**, Sales Director  
**DBIS (Software and Automation) Ltd**  
United Kingdom

5 20pm  Gaining operational efficiencies through innovations  
**Coşkun Demirboğa**, Sales Responsible, Sales & Marketing Department  
**SoftTech**  
Turkey

5 40pm  Questions and Answers followed by Chairperson’s closing remarks

5 30pm - 8pm  Welcome Reception for all participants and spouses at the poolside of The Marmara Taksim Hotel. Smart Casual Attire. The Welcome Reception will feature a traditional Turkish Sufi dance performance by Damla Organizasyon accompanied by a Traditional Turkish musical performance.

**Thursday 12 September 2013**

8am  Conference delegate registration. Refreshments served in the displays area

SESSION 3A  
Black Sea ports and Container Terminals - Their role in the global supply chain connecting with Eastern and Central Europe

9am  Chairperson’s Opening Remarks  
**Dirk Visser**, Senior Shipping Consultant, Managing Editor  
**Dynamar BV**  
The Netherlands

9am  Emerging risk in the port and terminal sector and how best to manage them  
**Andrew Kemp**, Regional Director – Europe, Middle East and Africa  
**TT Club**  
United Kingdom

9 20am  Key Factors for attracting partners for Port Development Project – The experience on Port of Samarinda and Balikpapan in Indonesia  
**Max K. Lumempouw**, Director  
**PT. Pelindo IV (Persero) Makassar**  
Indonesia

9 40am  Yilport’s CRM focused port management systems in building its brand  
**Erhan Ciloglu**, Business Development Director  
**Yilport Holding**  
Turkey

10am  Black Sea developments of Marport in the global supply chain  
**Alp Çapa**, Trade and Customer Relations  
**Marport**  
Turkey

10 20am  Port of Bandirma current developments; investments and planned upgrades  
**Özgür Durmaçaslı**, General Manager  
**Port of Bandırma**  
Turkey

10 40am  Questions and answers followed by conference delegates refreshments served in the displays area

SESSION 5  
Staying ahead with maritime technologies in Turkey and the Black Sea

11 40am  Mechanical snag overload protection on STS cranes  
**Michael Spiegel**, Managing Director  
**M.A.T. Malmedie Antriebstechnik GmbH**  
Germany

12pm  RTG electrification basis for automation  
**Claus Burger**, Global Market Manager Focus Market Container Handling  
**Conductix Wampfler**  
Germany

12 20pm  Energy efficiency in container and cargo handling  
**Nathalie Valendiek**, Marketing Manager  
**Kocks Krane GmbH**  
Germany

12 40pm  Questions and answers followed by conference delegates networking lunch

2pm  Fender Systems – One step ahead  
**Jan-Christoph Schoeler**, Sales Manager  
**Fender Team**  
Germany

2 20pm  Moving forward with maritime technology in Turkey  
**Ömer Ağaoğlu**, Head of Maritime Cranes – Turkey  
**Liebherr**  
Turkey

2 40pm  Crane Operator Ergonomics  
**Leendert Kats**, Sales Manager  
**Merford Cabins**  
The Netherlands

3pm  Questions and answers followed by Chairperson’s closing remarks followed by conference delegates refreshments served in the displays area
REGISTRATION INFORMATION

To Participate in The 2nd Black Sea Ports and Shipping 2013 You Need to Register as a Conference Delegate
Conference Delegate Registration Benefits Include: • Technical Site Visit • Password Protected Online Conference Papers And Speakers Bio • Conference Lunches And Refreshment Breaks • Networking Welcome Reception • Participants’ Full Contact Details And Official Colour Photos From The Event.

CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form Or Register Online at www.transportevents.com
Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alic@transportevents.com

Conference Delegate Registration

☐ I Wish to Attend The Technical Site Visit on Tuesday 10 September 2013
☐ I Wish to Attend The Networking Welcome Reception on Wednesday 11 September 2013. Spouses Welcome to Attend

Name: ____________________________  Date: 16 / 09 / 2013
Position: ____________________________
Organisation: ____________________________
Address: ____________________________
Tel: ____________________________
Fax: ____________________________
Email: ____________________________

METHOD OF PAYMENT (NON TURKISH LIRA)

☐ On or before Sunday 11 August 2013: The Early Bird Conference Delegate Registration is GBP985 - Save GBP100! Special Offer - 3 Delegates For The Price of 2 in This Category! Save GBP995!
☐ From Monday 12 August 2013: The Regular Conference Delegate Registration is GBP995. Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
☐ Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP595.
☐ One Day Conference Delegate Registration on Wednesday 11 September 2013 is GBP995
One Day Conference Delegate Registration on Thursday 12 September 2013 is GBP995
☐ No Delegate Registration Will be Accepted Without Full Payment

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☐ For Turkish Nationals, Citizens And Residents of Turkey, The Conference Delegate Registration is TRY600
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☐ No Delegate Registration Will be Accepted Without Full Payment

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☐ No Refunds Will Be Given However, Substitutions Can Be Made At Any Time
☐ If A Delegate Is Unable To Attend, The Delegate Remains Liable For Full Delegate Registration Payment
☐ Delegates Will Not Be Admitted Unless Payment Has Been Received In Full
☐ Flights, Airport Transfers And Accommodation Are Not Included In Your Delegate Registration Fee
☐ This Event Programme Is Subject To Change Without Notice. E&O.E
☐ Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: ____________________________
Dated: ____________________________

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

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The Marmara Taksim Hotel
Taksim Meydani
34437 Istanbul, Turkey

Contact Person
Başak Candan
Group Sales Executive
Tel: + 90 212 334 8300
Fax: + 90 212 293 9375
E-mail: bcandan@themarmarahotels.com
Website: www.themarmaramotelcollection.com

TRADE VISITORS ONLY

Registration To Visit The Free Of Charge Trade Displays Only, Must Be Done During The Event On-Site at The Registration Desk

Displays Opening Times are:
Wednesday 11 September 2013 9am to 5pm
Thursday 12 September 2013 9am to 3pm

If undelivered, please return to:-
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