16th TRANS Middle East

Jumeirah Messilah Beach Hotel & Spa, Safat, Kuwait
Tuesday 29 to Thursday 31 January 2019

Hosted By

Official Carrier

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• Technical Site Visit • International Exhibition • International Conference • 300 Conference Delegates • Networking Welcome Reception • Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! • Local Delegates Only KWD242 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

KEY SPEAKERS..... PLUS MANY MORE!

1. Nishal Sooredoo
   Principal Consultant, Royal HaskoningDHV, United Kingdom

2. Ian Chadney
   Head of Maritime, WSP, United Arab Emirates

3. Wael Khalifa
   Chief Strategy and Programme Officer, Agility - GCS, Kuwait

4. John Ewing
   Digital Transformation Manager, Maqta Gateway - Abu Dhabi Ports, United Arab Emirates

5. Iain Rawlinson
   Group Commercial Director, Gulftainer, United Arab Emirates

6. Jan Gardeitchik
   Senior Lead Digitization, Maritime Port Management Systems, Port of Rotterdam, The Netherlands

7. Javier Toscano Mendez
   General Manager, Sibre, Spain

8. Özgür Sert
   General Manager, Port Akdeniz-Port of Antalya, Global Ports Holding, Turkey

9. Sunil Joseph
   Chief Commercial Officer, APM Terminals, Kingdom of Bahrain

HIGHLIGHTED TOPICS

• The incentives of economic diversification in the Gulf region
• Global perspectives in the regional trade trends and economic growth
• Improvising regional and global trade through infrastructure investment
• Middle Eastern investments views on international port infrastructure development
• The ‘Logistics Revolution’ in improving connectivity regionally and globally
• Improving trade growth through port modernization and automation
• Digital transformation in implementing smart port initiatives
• Creating greater synergies between terminals, lines and cargo owners — operations beyond the gate
• Facilitating international trade through efficient port services

Automation and Digitalization in Smart Port Systems

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Level 1, Lot 7, Block F, Saguking Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia

Subject: TRANS MIDDLE EAST 2019
EXHIBITION AND CONFERENCE
Kuwait City, Kuwait
Tuesday 29 to Thursday 31 January 2019

Reference to the above subject we are pleased to inform you that KPA’s board of directors decided to approve your proposal to be your Strategic partner in holding the 16th trans middle east exhibition and conference 2019, scheduled to be held from 29th to the 31st of January 2019.

We would like to stress on your effective role and sound track record in holding such high profile events, and would like to express our appreciation for having this opportunity to forge such partnership with you to ensure a successful conclusion of the event.

Kind regards,

Yousef Al Abdullah Al Sabah Al Nasser Al Sabah
Director General, Kuwait Ports Authority
**Tuesday 29 January 2019**

**TECHNICAL SITE VISIT**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>8am</td>
<td>Delegates registration at the lobby of Jumeirah Messilah Beach Hotel &amp; Spa</td>
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<tr>
<td>9am</td>
<td>Transport departs from Jumeirah Messilah Beach Hotel &amp; Spa to Shuaiba Port</td>
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<tr>
<td>9.45am</td>
<td>Arrival at Shuaiba Port followed by a Welcome Presentation</td>
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<tr>
<td>10.15am</td>
<td>Tour of the port terminal facilities</td>
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<tr>
<td>11.15am</td>
<td>Transport departs from Shuaiba Port to Jumeirah Messilah Beach Hotel &amp; Spa</td>
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<tr>
<td>12pm</td>
<td>Arrival at Jumeirah Messilah Beach Hotel &amp; Spa (approx.)</td>
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7.30pm to 9pm

Networking Welcome Reception generously sponsored by Kuwait Ports Authority (KPA) taking place at Al Sado Hall, Jumeirah Messilah Beach Hotel & Spa. Smart casual attire.

**Wednesday 30 January 2019**

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<thead>
<tr>
<th>Time</th>
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<tr>
<td>8am</td>
<td>Conference delegates registration and refreshments served in the exhibition</td>
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**OPENING CEREMONY**

9am

Organiser’s Remarks
Rory James Doyle, CMILT, Managing Director, Transport Events Management, Malaysia

9.10am

VIP Keynote Address
Waleed Kh. Al-Toum, Assistant Director General For Planning & Port of Shuwaikh, Kuwait Ports Authority, Kuwait

9.30am

Exhibition Opening Ceremony and Tour of the exhibition by the VIP group followed by conference delegates refreshments

**SESSION 1  The incentives of economic diversification in the Gulf region**

10.30am

Conference Moderator’s Opening Remarks
Dr. Nourah M Al Mashan, Professor-Marine Engineering-Kuwait University Consultant Engineer, Kuwait Ports Authority, Kuwait

10.40am

Global perspectives in the regional trade trends and economic growth
Nishal Sooredoo, Principal Consultant, Royal HaskoningDHV, United Kingdom

11.05am

Regional market developments and market outlook
Ian Chadney, Head of Maritime, WSP, United Arab Emirates

**SESSION 2  Improvising regional and global trade through infrastructure investment**

11.30am

Shaping next-gen ports through improvements in container terminal productivity
Eduardo Prat, Vice President Solution Sales EMEIA, Kalmar, Spain

**SESSION 3  The ‘Logistics Revolution’ in improving connectivity regionally and globally**

11.55am

Improvement in air cargo connectivity and its impact on the economic development
Ezzeldin Alhasawi, Deputy Director For Cargo Operations, Kuwait Airways, Kuwait

12.20pm

Questions and answers followed by conference delegates networking lunch

**Supporting Trade Organisations**
SESSION 4  Digital transformation in implementing smart port initiatives

2pm  Maqta Gateway: Digitalised Port Community System (PCS)
John Ewing, Digital Transformation Manager, Maqta Gateway - Abu Dhabi Ports, United Arab Emirates

2 30pm  Port of Rotterdam - Digital Business Solutions: The steps in digitalisation for ports
Jan Gardeitchik, Senior Lead Digitalization - Maritime Port Management Systems, Port of Rotterdam, The Netherlands

3pm  Questions and answers followed by conference delegates refreshments served in the exhibition

4pm  Leading New ICT, enables a smarter port
Zhan Caihua, Chief Engineer of EBG Traffic, Huawei, China

4 30pm  IOT integration and application for the transport and logistic industry
Anwer Kotob, Projects Director, Zain Kuwait, Kuwait

5pm  Questions and answers followed by Conference Moderator’s closing remarks

7 30pm-10pm  Networking Welcome Dinner for all delegates at Babel Kuwait. Transport will depart from Jumeirah Messilah Beach Hotel & Spa lobby at 7 15pm sharp and will return back to the hotel at approximately 10pm.

Thursday 31 January 2019

8am  Conference delegates registration and refreshments served in the exhibition

SESSION 5  Smoothening trade operations and increasing port operation productivity through automation

9am  Conference Moderator’s Opening Remarks
Nishal Sooredoo, Principal Consultant, Royal HaskoningDHV, United Kingdom

9 10am  SLP snag load protection system to increase productivity of ship to shore cranes
Javier Toscano Mendez, General Manager, Sibre, Spain

9 35am  Improving trade growth through port modernization and automation
Jonas Ericsson, General Manager, Alghanim Group of Shipping & Transport W.L.L, Kuwait

10am  Questions and answers followed by conference delegates refreshments served in the exhibition

11am  Technology packages for cranes and heavy duty applications
Peter Pütz, Head of International Cranes and Long Travel Division & Head of Strategic Marketing, Tsubaki Kabelschlepp GmbH, Germany

11 25am  Digital transformation by terminal automation technology in maritime operations
Wang Yan, Manager of System Integration Department, ZPMC Smart Solutions, China

11 50am  Digitalization in automated terminals, fast ramp up
Robert Brinkers, Manager Crane Automation, Siemens, Germany

12 15pm  Agility: Smoothening trade operations and increasing port operation productivity through automation
Wael Khalifa, Chief Strategy and Programme Officer, Agility-GCS, Kuwait

12 40pm  Questions and answers followed by conference delegates networking lunch

SESSION 6  Best practices in port operations in coping challenging economic demands

2pm  Creating greater synergies between terminals, lines and cargo owners — operations beyond the gate
Iain Rawlinson, Group Commercial Director, Gulftainer, United Arab Emirates

2 25pm  Facilitating international trade through efficient port services
Sunil Joseph, Chief Commercial Officer, APM Terminals, Kingdom of Bahrain

2 50pm  Questions and answers followed by Conference Moderator’s closing remarks and conference delegates refreshments served in the exhibition
Meet The Speakers

Dr. Nourah M Al Mashan
Professor-Marine Engineering-Kuwait University Consultant Engineer, Kuwait Ports Authority

Dr. Nourah M Al Mashan is a Professor of Marine Engineering for Kuwait University Consultant Engineer and Kuwait Ports Authority. She also worked as Kuwait Multidisciplinary engineer with 11 years of project design, research and leadership experience. She holds Ph.D. and M.S. in engineering degrees. She has an experience in teaching, expertise in ship design, renewable energy, fluid mechanics and ocean engineering.

Nishal Sooredoo
Principal Consultant, Royal HaskoningDHV

Nishal Sooredoo is a Principal Consultant for Royal HaskoningDHV. He is highly experienced in port economic feasibility, market studies and commercial Due Diligence, notably in the container and dry bulk markets. Nishal holds MSc in Maritime Economics and Logistics from the Erasmus University in Rotterdam.

Ian Chadney
Head of Maritime, WSP

Ian Chadney is Head of Maritime for WSP Middle East, a developing sector in the company’s regional and global portfolio of services. Previously with Royal Haskoning DHV and having come to the region with Moffatt & Nichol to join Abu Dhabi Ports Mina Khalifa project, Ian now has 10 years’ experience in the Middle East. During this time, he has also worked on projects here with DP World and HPH and many others globally. Ian spent 20 years in a number of roles with Hutchison Ports from 1989. Predominantly in a BD role as HPH developed from just Hongkong International Terminals (HIT) in the early 1990s to the world’s largest port investor, developer and operator by the end of the decade. He was latterly Head of Operations at HPH’s Port of Felixstowe in the UK. Ian started his career at sea with P&O in the mid-1970s and obtained a Class 1 Masters certificate before transferring to the Port of Felixstowe which at the time was owned by P&O Ports prior to HIT’s acquisition in 1992.

Eduardo Prat
Vice President Sales Solutions EMEA, Kalmar

Eduardo is responsible for the sales of Automation and Projects in Europe Middle East Africa and India. He joined Kalmar in 2007 and has over 30 years of experience in global industrial companies. Eduardo has played a key role in developing and expanding the Crane Upgrades business in Kalmar, including an acquisition in 2014 of a specialized crane upgrades company in Spain.

Wael Khalifa
Chief Strategy and Programme Officer, Agility-GCS

Wael Khalifa is a Chief Strategy & Program Officer for Agility. He has an experience in formulating, documenting organization strategy and translating the strategy into programs and projects. He also in charge of implementing the methodology, controls and procedures required for project execution. He holds Master of Business Administration (MBA), International Business at Maastricht School of Management (MSM), The Netherlands.

Zhan Caihua
Chief Engineer of EBG Traffic, Huawei, Kuwait

Zhan Caihua is the Chief Engineer of EBG Traffic Huawei. Currently, he mainly focus on aviation development and provide the end-to-end smart ICT solution for aviation industry.

Started joined Huawei in 2005, he worked through multiple business domain including aviation solution sales, business consulting, marketing operation and software R&D, with rich experience on software architecture, big data and artificial intelligence.

Jan Gardeitchik
Senior Lead Digitization, Maritime Port Management Systems, Port of Rotterdam

Jan Gardeitchik originally studied Chemistry and Information Technology and he joined the Port of Rotterdam authority 35 years ago as a safety & environmental specialist. Within the Port authority he worked on various positions and was a senior manager for more than 20 years, leading both operational and staff departments. He was also trained as Incident Commander and has a broad experience in dealing with port emergencies. After working for some time in the Middle East he now is the “Senior Lead Digitization” in the newly established department of “Digital Business & environmental specialist. Within the Port authority he worked on various positions and was a senior manager for more than 20 years, leading both operational and staff departments. He has more than 25 years’ experience in planning, developing and implementing complex projects and customer engagements. He is considered as an outcome-focused strategist who challenges the status quo through visionary leadership, astute decision-making, and innovative problem resolution. He is responsible to lead the client advisory engagements and lead a team of consultants to help customers to achieve their aspirations, while delivering successful projects on time and within the planned budget. Anwer holds a Master of Civil Engineering and a Master of Science, Computer Studies from North Carolina State University.

Anwer Kotob
Projects Director, Zain Kuwait

Anwer Kotob an expert consultant to the public sector, educational institutions and service providers in the Middle East and North Africa region. He has more than 25 years’ experience in planning, developing and implementing complex projects and customer engagements. He is considered as an outcome-focused strategist who challenges the status quo through visionary leadership, astute decision-making, and innovative problem resolution. He is responsible to lead the client advisory engagements and lead a team of consultants to help customers to achieve their aspirations, while delivering successful projects on time and within the planned budget. Anwer holds a Master of Civil Engineering and a Master of Science, Computer Studies from North Carolina State University.

Javier Toscano Mendez
General Manager, Sibre

Javier Toscano is a Managing Director at Sibre Brakes Spain, company of German Holding Sibre Siegerland Bremsen GmbH, manufacturer of brakes and components for industrial applications in port, mining, steelworks, where started working in 1998.
Jonas Ericsson
General Manager, Alghanim Group of Shipping & Transport W.L.L
Jonas Ericsson is a General Manager for Alghanim Shipping. He is Swedish national with more than 15 years of experience in the shipping, logistics and supply chain management in Middle East as well as Europe.

Özgür Sert
General Manager, Port Akdeniz-Port of Antalya, Global Ports Holding
Özgür Sert, serves as the General Manager of Port Akdeniz - Antalya since 2011. He is also a part-time lecturer in the department of logistics at Akdeniz University & MEE University. Previously Mr. Sert has served as a Business Development Manager in GPH. He held various executive positions in the shipping business, including operation manager and a commercial manager in ship management companies. He has also worked in agencies and container terminals. Mr. Sert previously served as a captain in a Turkish merchant marine fleet between 2000-2007. Mr. Sert holds a BSc in Maritime Management from Istanbul Technical University, a MSc in Occupational Health & Safety and an MBA from Antalya International University and. He attended Executive Maritime Management PgDip programme in World Maritime University and completed a MSc in Finance & Accounting in MEE University.

Jonas Ericsson is a General Manager for Alghanim Shipping. He is Swedish national with more than 15 years of experience in the shipping, logistics and supply chain management in Middle East as well as Europe.

Peter Pütz
Head of International Cranes and Long Travel Division & Head of Strategic Marketing, Tsubaki Kabelschlepp GmbH
Peter Pütz was born in 1969. he was enrolled in the German Air Force incl. vocational education and studies: Academic Studies: mechanical engineering, Vocational education: Aircraft mechanic, Vocational education: Jet engine mechanic. He began his career at European technical publisher as editorial journalist and project manager.

He has 16 years’ experience with cable carrier Systems for port cranes, cranes in general and bulk material handling applications. Currently, he’s working with TSUBAKI Kabelschlepp GmbH as a Head of Crane Business/Business Development.

Sunil Joseph
Chief Commercial Officer, APM Terminals
Sunil Joseph brings 24 years of experience in Liner shipping and Terminal management and heads the commercial and marketing function at APM Terminals Bahrain for Khalifa Bin Salman Port (KBSP). With his in-depth knowledge of the GCC region, combined with wide-ranging industry and leadership capabilities, Suni drives the commercial strategy to drive forward future growth and commercial success of the company. Prior to joining APM Terminals, Suni was associated with Maersk Line for more than 20 years, in various senior leadership roles including the Managing Director of Saudi Arabia Cluster, where he was responsible for leading Maersk Line and Safmarine Container line activities in Saudi Arabia, Bahrain and Yemen. He’s also served as the Country Manager for Oman for Maersk Line, Safmarine for over two years.

Robert Brinkers
Manager Crane Automation, Siemens, Germany
Robert Brinkers holds a bachelor’s degree in electrical engineering from the University of Applied Science, Rotterdam. After engineering electrical crane installations and drive and control systems at HOLEC, Robert got involved in the automatic stacking cranes in the world’s first automated container terminal at ECT Hutchison Ports in Rotterdam. Robert later worked as sales manager on variable drive systems at Emerson before joining Siemens in 2007. Robert is currently working at Siemens Cranes as sales manager Crane Automation.

Iain Rawlinson
Group Commercial Director, Gulftainer
Iain Rawlinson is an experienced shipping and ports professional with a track record of securing business through the development of strong, long-term relationships with customers, and of leading and developing cross-functional teams. He thrives on pressure, works hard to overcome challenges, and remains calm in confrontational situations. His strong communication skills underscore his expertise in motivating business partners to support his ideas. As a leader, Iain focuses on empowering and coaching others in order to ensure the development of high performing teams and individuals.

Wang Yan
Manager of System Integration Department, ZPMC Smart Solutions
Wang Yan is the project manager of ZPMC, participated in the Hongkong International Terminal 24 ARMG automation yard retrofit project in 2011, the first full automated container terminal – XOCT at Xiamen of China in 2013, and the world biggest single full automated container terminal – Yangshan Phase4 at Shanghai of Chian in 2015. He is now in charge of providing the terminal automation solution.

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**EXHIBITION STAND PACKAGE**

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
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- Exhibition Stand Lighting
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<table>
<thead>
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<th>Stand</th>
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</tr>
<tr>
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<tr>
<td>58</td>
<td>Global Clearinghouse Systems</td>
</tr>
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REGISTRATION INFORMATION

To Participate in The 16th Trans Middle East 2019 You Need to Register as an Exhibitor, Conference Delegate or Exhibition Visitor.

Conference Delegates Receive: Exclusive Official Airline Rates • Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks & Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

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Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: +60 87 426 223 or Email to: alin@transportevents.com

Conference Delegation Registration

I Wish to Attend The Technical Site Visit on Tuesday 29 January 2019. Registration For The Site Visit Will Not Be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance.

Please Email to: alin@transportevents.com

I Wish to Attend The Networking Welcome Reception on Tuesday 29 January 2019.

I Wish to Attend The Networking Welcome Dinner on Wednesday 30 January 2019.

What Best Describes Your Industry Sector? (Please Tick One)
- Port Authority/Terminal Operator
- Inland Terminal Operator
- Stevedoring
- Dredging
- Surveying/Civil Engineering
- Classification Society/Registry
- Maritime Consultancy/Analysis
- Shipping/Line Company
- Booking/Sales & Service
- Other

EURO DELEGATE REGISTRATIONS

- On or Before Sunday 30 December 2018: The ‘Early Bird’ Conference Delegate Registration is €1,195
  Special Offer - 3 Delegates For The Price of 2 in This Category
- From Monday 31 December 2018: The Regular Conference Delegate Registration is €1,295
  Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is €795. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing alin@transportevents.com, Business/Photo ID is required.
- One Day Conference Delegate Registration is €795
- No Delegate Registration Will Be Accepted Without Full Payment

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Account Name: Transport Events Management Limited
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Agent Bank: Deutsche Bank AG, Frankfurt (Swift Code: DEUTDEFF)

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

KUWAITI DINAR DELEGATE REGISTRATIONS

For Kuwait Nationals, Citizens And Residents of Kuwait, The Conference Delegate Registration is KWD242.
- On or Before Sunday 30 December 2018: The ‘Early Bird’ Conference Delegate Registration is KWD201
- From Monday 31 December 2018: The Regular Conference Delegate Registration is KWD242

Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com
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I Have Transferred KWD201 or €495 Per Delegate to Public Bank
I Have Transferred KWD242 or €595 Per Delegate to Public Bank

Bank Transfer to:
Account Name: Transport Events Management Limited
Account Number: 10 - 20228365 - 051
Beneficiary Bank: Public Bank (L) Ltd (Swift Code: PBLMYKA)
Agent Bank: Deutsche Bank AG, Frankfurt (Swift Code: DEUTDEFF)

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to +60 87 426 223 or Email to: alin@transportevents.com
Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information, Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will Be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme Is Subject to Change Without Notice. E&OE

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: ____________________________
Dated: ____________________________

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited
Tel: + 60 87 426 022
Fax: + 60 87 426 223
Email: enquiries@transportevents.com

www.transportevents.com

EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition Is Free of Charge And Should be Done During The Event On-Site At The Registration Desk

Exhibition Opening Times are:
Wednesday 30 January 2019 9am to 5pm
Thursday 31 January 2019 9am to 3:30pm

OFFICIAL CARRIER

The Official Carrier For This Event is Kuwait Airways. Please visit www.kuwaitairways.com

Contact Person
Bader Al Refai
Public Relation and Media
PR Officer
Tel: +965 2471 9383 - Ext. 4258
Email: Bader.AllRefai@kuwaitairways.com
Website: www.kuwaitairways.com/en

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is Jumeirah Messilah Beach Hotel & Spa, Safat, Kuwait. Exclusive Reduced Hotel Rates Will Be Made Available To All Registered Participants. Subject to Availability.

Jumeirah Messilah Beach Hotel & Spa, Safat, Kuwait
Al Tawwah Street
Kuwait City 13036
Kuwait
Tel: +965 2226 9601
Fax: +965 2226 9700
Email: jmbreservations@jumeirah.com
Website: www.jumeirah.com
Companies wishing to maximise their profile at the 16th Trans Middle East 2019 Kuwait Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company’s latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 16th Trans Middle East 2019 Kuwait Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth £3,995

Delegates Lanyards Sponsorship
All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company’s latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

Delegates Nametags Sponsorship
All event participants are given an identification name tag to wear throughout the two days of the event. Your company’s latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Event Website
Your company’s colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is £5,295 per 3 banners.

Company Banners
Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Technical Site Visit Transportation Sponsorship
The Technical Site Visit takes place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is £5,295.

Networking Welcome Reception – Tuesday 29 January 2019
The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Conference Sessions Sponsorship
An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Conference Delegates Refreshment Breaks
During the event, refreshments will be served three times a day. Your company’s latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is £5,295.

Conference Delegates Lunches
Your company’s colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Networking Welcome Dinner – Wednesday 30 January 2019
The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.