13th Intermodal AFRICA 2015

Radisson Blu Hotel Lusaka, Zambia
Thursday 29 and Friday 30 October 2015

Hosted By

MINISTRY OF TRANSPORT AND COMMUNICATIONS

Sponsored By

KEY SPEAKERS..... PLUS MANY MORE!
1. Hamilton Nxumalo
   General Manager—Infrastructure and Planning, Transnet National Ports Authority (TNPA), South Africa
2. Gichiri Ndua
   Managing Director, Kenya Ports Authority, Kenya
3. Johny Smith
   Chief Executive Officer, Walvis Bay Corridor Group, Namibia
4. Elias Mwenyo
   Manager- Sales and Services, Namibian Ports Authority (Namport), Namibia
5. David Chimfwembe
   Chief Executive Officer, Mofed Tanzania Limited, Tanzania
6. Shula Jalasi Shula
   Economist, Zambia Chamber of Mines, Zambia
7. Marc Leistner
   Deputy Head of Regional Representation, Southern Africa & Indian Ocean, European Investment Bank, South Africa
8. Jon De Vries
   Commercial Manager, Comité de Mozambique, Mozambique
9. Dr. Karel Vansoye
   Director, Bank Consultants International, Belgium
10. William Petty
    Head—Regional Committee for Africa, International Road Transport Union (IRU), Switzerland
11. Anton Burchell
    Managing Director, Kalmar, South Africa

HIGHLIGHTED TOPICS

• Future economy outlook of African maritime sector: Examining opportunities and regional trade developments
• Zambia’s future outlook in transport and intermodal systems to accelerate economic growth
• Developing Zambia into a logistics hub: Railway and road developments
• Cross border trade facilitation in Zambia: Customs and immigrations issues
• Private sector perspective on the development of Zambia & DRC
• Mining sector development in Zambia & DRC: Case studies on copper production
• Creating port capacity for the growth of SADC region
• Public-private partnership in African ports
• Effectively unlocking project prospects through public-private partnerships
• African container services — The ship size revolution and port implications
• How does the Sub-Saharan African port sector adapt to recent global shipping industry trends
• Sustainable freight railway systems for African sector
• Modernizing port processing with virtual terminals
• Integrated tracking and automated gate control system in increasing safety, security and efficiency in ports
• Port expansion: How to survive in a rapid growing environment

For more Information or to Register
Tel. + 60 87 426 022   Fax. + 60 87 426 223   Email: enquiries@transportevents.com   Website: www.transportevents.com
22nd October 2013

13th INTERMODAL AFRICA 2015 ZAMBIA EXHIBITION AND CONFERENCE
Thursday 29 and Friday 30 October 2015 Lusaka, Zambia

We are delighted to confirm that we shall host the captioned event in our beautiful city of Lusaka on Thursday 29 and Friday 30 October 2015. We look forward to collaborating with you on this world-class Exhibition and Conference. The value and experience we anticipate from the anticipated 35 world class speakers in global logistics and transport and more than 250 senior executives from the world’s leading ports, shippers, cargo owners, shipping lines, freight forwarders, logistics companies, terminal operators, railway operators and port-rail equipment services suppliers is enriching.

It will be a pleasure for Zambia to be the first landlocked county to host this annual African Ports, Shipping and Transport Logistics Exhibition and Conference which is designed to promote transportation in Africa, in 2015.

We look forward to meeting you in our beautiful city of Lusaka in 2015 for what promises to be a most rewarding two days international Exhibition and Conference transport industry gathering.

Mrs. Charity Kaande Ngoma,
Permanent Secretary

MINISTRY OF TRANSPORT WORKS SUPPLY AND COMMUNICATIONS

Copies to: Hon. Yamfwa Mukanga M.P.
Minister of Transport Works Supply & Communications

Hon. Col. Panji Kaunda (Rtd.) M.P.
Deputy Minister of Transport Works Supply & Communications
Companies wishing to maximise their profile at the 13th Intermodal Africa 2015 Zambia Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 13th Intermodal Africa 2015 Zambia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth GBP 2,985

**Event Name Tag Lanyards**
All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company’s colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is GBP4,985. **This does not include nametag sponsorship.**

**Event Name Tags**
All event participants are given an identification name tag. Your company’s colour logo will be exclusively printed in full colour across the front of all name tags distributed to every participant throughout the event. Sponsorship is GBP4,985. **This does not include lanyard sponsorship.**

**Event Website**
Have your latest colour logo exclusively on the event homepage linking all event website viewers directly to your website for more information on your company’s products and services. Sponsorship is GBP3,985.

**Brochure Distribution**
Have your latest corporate brochure distributed personally by our event staff at the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is GBP2,985.

**Conference and Exhibition Directional Signage**
Have your company’s latest full colour logo exclusively branded across the front of all directional signages throughout the Exhibition and Conference. Sponsorship is GBP3,985.

**Technical Site Visit (TSV) Transportation Sponsorship**
The Technical Site Visit to leading local ports will be organised one (1) day before the event as part of the agenda for participating delegates. Sponsoring the TSV transportation is an excellent way of branding your company’s active participation in the local ports and terminal operations industry. The Sponsor is invited to say a few words of Welcome before the start of the TSV and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus, etc. Sponsorship is GBP3,985.

**Networking Welcome Reception – Wednesday 28 October 2015**
The Networking Welcome Reception is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

**Conference Sessions Sponsorship**
An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a topic related conference session. You are guaranteed of the full attention of this captive audience for up to 5 minutes plus an additional 5 minutes for a few words from the sponsor and time for questions and answers before the conference session commences. The cost of this commercial opportunity is GBP3,985 per Conference Session Sponsorship.

**Conference Delegates Refreshment Breaks**
During the event, refreshments will be served three times a day. Your company’s colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. **Exclusive sponsorship of each Conference Delegate Refreshment break is GBP3,985.**

**Conference Delegates Lunches**
Your company’s colour logo will be displayed as a Main Sponsor in the conference brochure distributed worldwide. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the lunch. **Exclusive lunch sponsorship per day is GBP4,985.**

**Networking Welcome Dinner — Thursday 29 October 2015**
The Networking Welcome Dinner is the social highlight of the event. All participants enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with wonderful local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

**Conference Delegates Welcome Networking Dinner**
All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company’s colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is GBP4,985. **This does not include nametag sponsorship.**
**EXHIBITION BOOTH PACKAGE**

3 x 2 Square Metre booths Include:
- A Guaranteed Speaker Place in The Concurrent Conference Programme For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Booth Lighting
- Electrical Power Point
- Exhibition Booth Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Booth Package Is GBP5,985

**Exclusive Island Site Stand Special Offer**

- There is One Exclusive 6 x 4 Square Metre Exclusive Island Site Exhibition Stands Reduced by 50% to Just GBP11,970. In Addition to All of The Above Benefits, 24 Square Metre Stands Include 12 Conference Delegate Registrations Worth GBP11,940!
- There is a Registration And Administration Fee of GBP395
- There Are Multiple Events Booking Discounts

Please Visit: [www.transportevents.com](http://www.transportevents.com)
Wednesday 28 October 2015

TECHNICAL SITE VISIT

8am Transport departs from the lobby of Radisson Blu Hotel
10 30am Arrive at Chirundu border post for presentation and tour
12pm Lunch generously sponsored by the Ministry of Transport and Communications
1pm Depart for Radisson Blu Hotel
4pm Arrive at Radisson Blu Hotel (approx.)
6pm – 8pm Networking Welcome Reception for all participants at the Radisson Blu Hotel, Lusaka. Smart Casual Attire. Generously sponsored by

Thursday 29 October 2015

Opening Ceremony

8am Conference delegate registration and refreshments served in the exhibition
9am Organiser’s Remarks
   Rory J. Doyle, Managing Director
   Transport Events Management
   Malaysia
9 05am Welcome Address
   Nelson Nyangu, Director — Transport
   Ministry of Transport and Communications
   Zambia
9 15am Special Address
   William Petty, Head — Regional Committee for Africa
   International Road Transport Union (IRU)
   Switzerland
9 30am Keynote Address
   Honorable Kapembwa Simbao
   Minister of Transport and Communications
   Zambia
9 45am Exhibition opening ceremony and tour of the exhibition by the VIP group followed by delegates refreshments

SESSION 1 Future outlook of African trade, transport and logistics sector

11am Chairperson’s Opening Remarks
   Henry Sakala, Public-Private Partnership & Privatisation
   Zambia Development Agency
   Zambia
11am Mobilizing private sector financing to support public infrastructure development: Zambia’s experience
   Henry Sakala, Public-Private Partnership & Privatisation
   Zambia Development Agency
   Zambia
11 20am Zambia – Transitioning from a landlocked country to a landlinked country
   Mofya Chisala, Director - Support Services
   Zambia Information and Communication Technology Authority (ZICTA)
   Zambia
11 40am Enhancing trade relations for Zambia as a land-locked country
   Geoffrey Sakulanda, President
   Zambia Chamber of Commerce & Industry
   Zambia

12pm Cutting costs and time, and improving predictability: Applying global best practices to African trade corridors
   William Petty, Head — Regional Committee for Africa
   International Road Transport Union (IRU)
   Switzerland
12 20pm State of play: Economic importance of waterways from a global perspective
   Dr. Karel Vanroye, Director
   Buck Consultants International
   Belgium
12 40pm Port of Beira – Building a better gateway for Zambia
   Jan De Vries, Commercial Manager
   Cornelier de Mozambique
   Mozambique
1pm Questions and answers followed by conference delegates networking lunch

SESSION 2 Promoting public-private partnership in African infrastructure projects

2pm Roles of private sector in driving infrastructure investment and development: A mining sector case study
   Shula Jalasi Shula, Economist
   Zambia Chamber of Mines
   Zambia
2 20pm The role of EIB in financing PPP projects in Africa
   Marc Leitner, Deputy Head of Regional Representation, Southern Africa & Indian Ocean
   European Investment Bank
   South Africa
2 40pm Cross border trade & investment in Southern & Eastern Africa: Transnet Engineering’s experience
   Thoba Majoka, General Manager: Strategy & Marketing
   Transnet Engineering
   South Africa
3pm Questions and answers followed by conference delegates refreshments served in the exhibition

SESSION 3 Africa’s container services: The role of transit transport in regional cooperation

4pm Land and maritime logistics and SCM challenges – Experiences of Zambia, Namibia and southern African countries
   Prof. Eugene Madejski, Deputy Director of Logistics and Deputy Head of Department, Marketing and Logistics
   School of Management Sciences
   Polytechnic of Namibia
   Namibia

Supporting Trade Organisations
Friday 30 October 2015

8am  Conference delegate registration and refreshments served in the exhibition

SESSION 4  Sponsored by  IRU
International Road Transport Union

Developing African logistics hub: Intermodal infrastructure & facilities

9am  Chairperson’s Opening Remarks
Ben Owusu-Mensah, FCILT, Managing Director
Benom Consult
Ghana

9am  Developing landside logistics infrastructure: Perspectives on South Africa
Cleopatra Shiceka, General Manager, Office of the Chief Executive
Transnet Freight Rail
South Africa

9 20am  The role of integrated logistics services in Eastern and Southern Africa to promote economic growth
David Chimfwembe, Chief Executive Officer
Mofed Tanzania Limited
Tanzania

9 40am  The development of sustainable intermodal transport system in Africa - The ZRL approach
Christopher Musonda, Acting Chief Executive Officer
Zambia Railways Limited
Zambia

10am  Intermodal logistics in SADC region - Supply chain security, cost efficiency and predictability for increased trade
Jon Walden, Senior Adviser - Customs and Trade Facilitation
Crown Agents
United Kingdom

10 20am  Questions and answers followed by conference delegates refreshments served in the exhibition

SESSION 5  Modernizing logistics facilities with automation and state-of-the-art technologies

11 20am  Intelligent intermodal solutions
Anton Burchell, Managing Director
Kalmar South Africa
South Africa

11 40am  RailLok technology for crane rail fastening
Damien Nizery, Area Sales Manager
Gantrex
Belgium

12pm  How port equipment innovations improve productivity
Andri Leith, Sales Manager - Maritime Cranes
Liebherr
South Africa

12 20pm  The future of port solutions
Colin Clegg, Business Development Manager
Terex MHPS GmbH
South Africa

12 40pm  Terminal operating systems for intelligent container terminal
Frans Jol, Managing Director
Solvob
The Netherlands

1pm  Questions and answers followed by conference delegates networking lunch

SESSION 6  Thriving in Africa’s rapid economic growth: Maximizing African logistics hubs and corridors

2pm  Creating value for Eastern and Southern Africa ports: roles of hinterland countries
Nozipho Mdawe, Secretary General
Port Management Association of Eastern and Southern Africa
Kenya

2 20pm  Roles of Namibian ports in promoting trade in the South African Development Community (SADC) region
Elias Mwenyo, Manager - Sales and Services
Namibian Ports Authority (Namport)
Namibia

2 40pm  Developing South African ports to meet regional and global trade demand
Hamilton Nxumalo, General Manager - Infrastructure and Planning
Transnet National Ports Authority (TNPA)
South Africa

3pm  Developing Port of Mombassa as one of the top five container ports in Africa
Gichiri Ndua, Managing Director
Kenya Ports Authority
Kenya

3 20pm  Roles of Walvis Bay Corridors in promoting Southern Africa as a trade hub
Johny Smith, Chief Executive Officer
Walvis Bay Corridor Group
Namibia

3 40pm  Questions and answers followed by Chairperson’s closing remarks and conference delegates refreshments served in the exhibition

Supporting Media
To Participate in The 13th Intermodal Africa 2015 You Need to Register as a Conference Delegate • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Official Colour Photographs From The Event.

REGISTRATION INFORMATION

Please Complete And Fax Back This Form Or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alin@transportevents.com

CONFERENCE DELEGATE REGISTRATION

- I Wish to Attend The Technical Site Visit on Wednesday 28 October 2015. Registration For The Site Visit Will Not Be Accepted Without Receipt of A Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy (Only Business and Diplomatic Visas) and Photo ID Proof/Company ID Far Part Security Check in Advance. Please Email To: yati@transportevents.com
- I Wish to Attend The Networking Welcome Reception on Wednesday 28 October 2015.
- I Wish to Attend The Networking Welcome Dinner on Thursday 29 October 2015.
- I Have Transferred ZAR18,300 (GBP995 - Full Rate) Per Delegate to HSBC
- I Have Transferred ZAR16,500 (GBP895 - Early Bird) Per Delegate to HSBC
- I Have Transferred ZAR11,000 (GBP595 - Concession) Per Delegate to HSBC

METHOD OF PAYMENT (SOUTH AFRICAN RAND)

- Payment in South African Rand Only Can be Paid Into Account name: TRANSPORT EVENTS MANAGEMENT LIMITED ZAR account no.: 121-0011126-001 Bank Name HSBC - Johannesburg Branch Branch Code: 587000 Swift Code: HSBCZAJJ Account Type: Current Address: 2 Exchange Square, 85 Maude Street, Sandton, 2196 South Africa

- Please Fax a Copy Of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: alin@transportevents.com

METHOD OF PAYMENT (NON SOUTH AFRICAN RAND)

- I Have Transferred GBP995 / GBP895 / GBP595 (Circle Correct Amount) Per Delegate to HSBC

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, A Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, If Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made At Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received In Full
- Flights, Airport Transfers And Accommodation Are Not Included In Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&OE
- I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited (Head Office) Tel. + 60 87 426 022 Fax. + 60 87 426 223 enquiries@transportevents.com www.transportevents.com

The Official Hotel is Radisson Blu Hotel, Lusaka, Zambia. Special Reduced Hotel Rates Will be Made Available To All Registered Participants. Subject to Availability.

Radisson Blu Hotel, Lusaka
19029 Great East Road
C/Reg No.71463
Private Bag E10, Box 382
Arcades, Lusaka 10101
Zambia

Contact Person
Ms. Melba Banda-Situmbeko
Meeting & Events Sales Executive
Tel: +260 211 368 900
Fax: +260 211 368 949
E-mail: melba.banda@radissonblu.com
Website: www.radissonblu.com/hotel-lusaka

EXHIBITION VISITORS ONLY

Registration to Visit The Free of Charge Trade Exhibition Should be Done During The Event On-Site At The Registration Desk

Exhibition Opening Times are:
Thursday 29 October 2015 9am to 5pm
Friday 30 October 2015 9am to 3pm

OFFICIAL CHARITY

Oasis Africa Australia began in 2005 to support vulnerable and disadvantaged children. Since then they have educated over 8,000 children and currently have over 80 students from some of the worst affected slums currently studying under an Oasis Africa Secondary School and University scholarship each year.

Oasis Africa also partners in a farming project that supports a local slum-based Primary School who are achieving self-sustainability through the sale of their crops.

Website: www.oasisafrica.org.au