Half day technical site visit to Victoria International Container Terminal (VICT) site and DP World Melbourne

7th INTERMODAL ASIA 2016

INTERCONTINENTAL MELBOURNE THE RIALTO, AUSTRALIA
THURSDAY 25 AND FRIDAY 26 FEBRUARY 2016

SPONSORED BY

KEY SPEAKERS... PLUS MANY MORE!

1. Nick Easy
   Chief Executive Officer, Port of Melbourne Corporation, Australia

2. Tony Desira
   Operations Manager, Victoria International Container Terminal Limited, Australia

3. Andrew Penfold
   Director, Ocean Shipping Consultants, United Kingdom

4. David Bayne
   Port Economist, Drewry, Australia

5. Max Kruse
   Chief Commercial Officer, DP World Australia, Australia

6. Dato Captain David Podman
   General Manager, Port Klang Authority, Malaysia

7. Paul Weedon
   Chief Executive Officer, Tasmanian Ports Corporation, Australia

8. Richard Stevens
   Associate - Senior Consultant, Thompson Clarke Shipping Pty Ltd, Australia

9. Greg Pauline
   Managing Director Australia Region, Genesee & Wyoming, Australia

10. Mahim Khanna
    Regional Director, TBA bv, The Netherlands

11. Jana Bleichschmidt
    Global Key Account Manager, Prysmian Group, Germany

12. Michael Pal
    Principal Transport Analyst Fremantle Ports, Australia

HIGHLIGHTED TOPICS

- Assessing key trends in the Australian maritime economy
- Reviewing the emerging trend of port privatisation. How does it affect the industry?
- Future expansion plans in Australia’s logistic economy
- Current initiatives and maintaining an extensive rail network across Australia
- Evaluating current port infrastructure and maximising growth potential
- Trends in container ship sizes and the implications for regional ports
- Developments in port and terminal infrastructure and operations
- Port operation planning - gearing towards a sustainable future
- Technology innovations for a competitive edge
- Driving port efficiencies through advanced technologies

For more Information or to Register
Tel: + 60 87 426 022 Fax: + 60 87 426 223 Email: enquiries@transportevents.com Website: www.transportevents.com Follow us on: LinkedIn
Companies wishing to maximise their profile at the 7th Intermodal Asia 2016 Australia Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 7th Intermodal Asia 2016 Australia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth GBP 2,985

**Event Name Tag Lanyards**
All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company’s colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is GBP4,985. This does not include nametag sponsorship.

Sponsored by **navis**

**Event Name Tags**
All event participants are given an identification name tag. Your company’s colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is GBP4,985. This does not include lanyard sponsorship.

Sponsored by **TT Club**

**Event Website**
Have your latest colour logo exclusively on the event homepage linking all event website viewers directly to your website for more information on your company’s products and services. Sponsorship is GBP3,985.

**Brochure Distribution**
Have your latest corporate brochure distributed personally by our event staff at the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is GBP2,985.

**Conference and Exhibition Directional Signage**
Have your company’s latest full colour logo exclusively branded across the front of all directional signages throughout the Exhibition and Conference. Sponsorship is GBP3,985.

**Corporate Banners**
Have 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, outside the Conference hall and inside the Exhibition area. Sponsorship is GBP3,985 per 3 banners.

**Technical Site Visit (TSV) Transportation Sponsorship**
The Technical Site Visit to leading local ports will be organised one (1) day before the event as part of the agenda for participating delegates. Sponsoring the TSV transportation is an excellent way of branding your company’s active participation in the local ports and terminal operations industry. The Sponsor is invited to say a few words of Welcome before the start of the TSV and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus, etc. Sponsorship is GBP3,985.

**Networking Welcome Reception – Thursday 25 February 2016**
The Networking Welcome Reception is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by **BMD**

**Conference Sessions Sponsorship**
An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a topic related conference session. You are guaranteed of the full attention of this captive audience for up to 5 minutes plus an additional 5 minutes for a few words from the sponsor and time for questions and answers before the conference session commences. The cost of this commercial opportunity is GBP3,985 per Conference Session Sponsorship.

Sponsored by **Exstep**

**Conference Delegates Refreshment Breaks**
During the event, refreshments will be served three times a day. Your company’s colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is GBP3,985.

Sponsored by **BMD**

**Conference Delegates Lunches**
Your company’s colour logo will be displayed as a Main Sponsor in the conference brochure distributed worldwide. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the lunch. Exclusive lunch sponsorship per day is GBP4,985.

Thursday 25 February 2016          Sponsored by **BMD**

Friday 26 February 2016
## STAND ALLOCATION

(updated on 19 / 02 / 2016)

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## EXHIBITION BOOTH PACKAGE

3 x 2 Square Metre booths include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Booth Lighting
- Electrical Power Point
- Exhibition Booth Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Booth Package Is GBP5,985
- There is a Registration And Administration Fee of GBP395
- There are Multiple Events Booking Discounts

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Wednesday 24 February 2016
TECHNICAL SITE VISIT

9am  Transport departs from Intercontinental Melbourne The Rialto to Victoria International Container Terminal site (VICT)

9 30am  Arrival at Lifesaving Victoria headquarters (Port of Melbourne) to begin the site walk around the VICT perimeter along Webb Trail
(We recommend comfortable shoes for the walk. Jackets and an umbrella would also be recommended in case of bad weather)

9 45am  A stop at the observation deck on Webb Trail to view the VICT terminal site. An operation brief will be available on site

10 10am  Depart from the observation deck on Webb Trail back to the bus transport

10 30am  Transport departs from Victoria International Container Terminal site to DP World Melbourne

10 50am  Arrival at DP World Melbourne for a presentation. Refreshments will be served

11 30am  View of DP World Melbourne facility at the viewing tower

12pm  Transport departs from DP World Melbourne back to the Intercontinental Melbourne The Rialto

12 30pm  Arrival at the Intercontinental Melbourne The Rialto (Approx.)

Thursday 25 February 2016
Opening Ceremony

8am  Conference delegate registration and refreshments served in the exhibition sponsored by

9am  Organiser’s Remarks
Rory J. Doyle, Managing Director
Transport Events Management
Malaysia

9 05am  Welcome Address
Nick Easy, Chief Executive Officer
Port of Melbourne Corporation
Australia

9 10am  Ministerial Keynote Address
The Honourable Luke Donnellan MP, Minister for Ports
State Government of Victoria
Australia

9 20am  Exhibition opening ceremony and tour of the exhibition by the VIP group followed by delegates refreshments sponsored by

SESSION 1  Sponsored by Victoria International Container Terminal
Regional economic outlook — Container market movements and emerging trends in a demanding economy

10 30am  Chairperson’s Opening Remarks
Kim Winter, Global CEO
Logistics Executive Group
Australia

10 30am  Vessel size and maximising shipper benefits in a competitive economy
Andrew Penfold, Director
Ocean Shipping Consultants
United Kingdom

10 50am  Port sustainability in competitive markets: A Port Klang perspective
Dato’ Captain David Padman, General Manager
Port Klang Authority
Malaysia

11 10am  Key trends in the Australian maritime economy
David Bayne, Port Economist
Drewry
Australia

11 30am  Mega vessels, mega-alliances and cascades — Impacts for port operations and the Australia Market
Dr. Jonathan Beard, Executive Director
ICF International
Hong Kong

SESSION 2  Sponsored by Victoria International Container Terminal
Loss Prevention - Managing risks and reducing accidents in operations

11 50am  Reducing accidents within ports and terminals
Phillip Emmenegger, Regional Director
TI Club Asia Pacific
Hong Kong

SESSION 3  Sponsored by Victoria International Container Terminal
Maritime security — Addressing outstanding issues and risks for stakeholders

12 10pm  Potential maritime security risks: Regulations, concerns and practicalities
Helen Tung, Mediator / Lawyer
HT Chambers
Australia

SESSION 4  Sponsored by BMD
Building and improving terminal operation facilities

12 30pm  Webb dock redevelopment — Collaboration, fast track to operation and the contracts
Rod Jeffrey, Project Director
BMD Constructions
Australia

12 50pm  Questions and answers followed by conference delegates networking lunch sponsored by

SESSION 5  Sponsored by Victoria International Container Terminal
Reviewing the emerging trend of port privatisation
How does it affect the industry?

2pm  Contemporary issues in Australian ports
Paul Weedon, Chief Executive Officer
Tasmanian Ports Corporation
Australia

2 20pm  Perspective of port privatisation and current developments in Australia
Guy Reynolds, Executive Consultant — Maritime, Ports and Freight
GHD
Australia

2 40pm  Issues arising from the current Australian port privatisation process
Richard Stevens, Associate — Senior Consultant
Thompson Clarke Shipping Pty Ltd
Australia

3pm  Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by

SESSION 6  Sponsored by Victoria International Container Terminal
Observing current initiatives and creating opportunities in regional shipping business, intermodal, supply chain and logistics networks

3 40pm  Intermodal opportunities and trends in rail networks of Australia
Greg Pauline, Managing Director Australia Region
Genesee & Wyoming
Australia

Supporting Trade Organisations
SESSION 7  Sponsored by Technology innovations and cutting edge solutions for port operations in creating business value

4pm  Alternative marine power systems
    Daniel Hoffmans, International Sales Manager
    Stemmann-Technik GmbH
    Germany

4 20pm  Providing insights to freight forwarders and shippers to analyse performance and reliability of their shipments
    Lydia van der Marwe, Regional Sales Director, Australia and New Zealand
    INTTRA
    Australia

4 40pm  Automatic Electrofication Systems for RTG's (Rubber Tyre Gantry)
    Vince di Costanzo, Managing Director
    MHE-Demag Australia Pty Ltd
    Australia

5pm  Questions and answers followed by Chairperson’s closing remarks

5pm-6 30pm  Networking Welcome Reception for all participants at the Bluestone Wine Lounge located at the hotel lobby. Smart casual attire. Sponsored by BMD

Friday 26 February 2016

8am  Conference delegate registration and refreshments served in the exhibition sponsored by

SESSION 8  Sponsored by Technology innovations and cutting edge solutions for port operations in creating business value

9am  Chairperson’s Opening Remarks
    David Bayne, Port Economist
    Drewry
    Australia

9am  The Unseen competitive advantage
    Jeremy Chee, GM Strategy & Business Development
    1-Stop Connections Pty Ltd
    Australia

9 20am  Improving productivity through new technologies
    Philipp Reiter, Sales Manager Systems
    Terex Port Solutions
    Germany

9 40am  Cavotec MoorMaster vacuum mooring technology
    Glynn Jones, MoorMaster Sales & Operations Manager
    Cavotec Australia (Newcastle) Co. Ltd.
    Australia

10am  How IT is transforming terminal design and performance
    Mahim Khanna, Regional Director
    TBA by
    The Netherlands

10 20am  Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by

SESSION 9  Sponsored by Technology innovations and cutting edge solutions for port operations in creating business value

11 20am  Modern energy guiding systems for port-crane
    Peter Sebastian Pütz, Key Account Manager Business Development
    Tsubaki Kabelschlepp GmbH
    Germany

11 40am  Shear testing of marine fenders
    Chris Millwood, General Manager
    Shibata Australia
    Australia

12pm  Latest innovations and solutions for effective containerisation activities
    Jana Blechschmidt, Global Key Account Manager
    Prysmian Group
    Germany

12 20pm  Improving operational processes utilizing automation at container terminals
    Johannes Lehohl, Head of Pre-Sales Engineering – Asia Pacific
    Navis
    Singapore

12 40pm  Energy saving in container terminals through K-Motion
    Michael Wahab, General Manager
    Kalmar Australia
    Australia

1pm  Questions and answers followed by conference delegates networking lunch

SESSION 10  Sponsored by Improvements in port operations - Refining operations, creating business opportunities, handling growth and retaining a competitive edge

2pm  Strategic port developments - Evaluating current port infrastructure and maximizing growth potential
    Tony Desira, Operations Manager
    Victoria International Container Terminal Limited
    Australia

2 20pm  Ensuring customer satisfaction through strategically ensuring effective operations of terminals
    Max Kruse, Chief Commercial Officer
    DP World Australia Limited
    Australia

2 40pm  Improving Australian port operations
    Warwick Sommer, General Manager – Customer
    Patrick
    Australia

3pm  Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by

3 30pm  Effective management of port landside operations - An innovative view
    (truck control and data integration/port community systems)
    Michael Paj, Principal Transport Analyst
    Fremantle Ports
    Australia

3 50pm  Intermodal connectivity through hub & spoke, expanding seaport reach to hinterland
    Benny Woonard, Managing Director
    Gkarang Dry Port
    Indonesia

4 10pm  Questions and answers followed by Chairperson’s closing remarks

Supporting Media
**METHOD OF PAYMENT (AUSTRALIAN DOLLAR ONLY)**

- For Australian Nationals, Citizens And Residents of Australia, The Conference Delegate Registration is AUD650.
- Business / Photo ID is Required.
- No Delegate Registration Will be Accepted Without Full Payment.
- No payment will be accepted by bank transfer within 7 days of the dates of the event. In this case, payment will only be accepted by credit card online or by cash on site at the event registration desk.

**Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com**

Follow The Instructions on Our Registration Page. The AUD Amount Will be Converted to GBP During The Transaction Process At The Prevailing Rate.

I Have Transferred AUD650 in GBP Equivalent Per Delegate to HSBC.

**Bank Transfer to:**


IBAN Code: G832MIDL40051535674259

Beneficiary Bank: HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMKYA)

Account Name: Transport Events Management Limited

Account Number: 801 - 005521 - 725

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: alin@transportevents.com

Electronic Deposits Must be Made Directly to HSBC.

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

**METHOD OF PAYMENT (NON AUSTRALIAN DOLLAR)**

- On or Before Monday 25 January 2016: The ‘Early Bird’ Conference Delegate Registration is GBP995.
  - Save GBP100! Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
- From Tuesday 26 January 2016: The Regular Conference Delegate Registration is GBP995.
  - Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP595.
- Ship Owning and Operating Service
- Freight Forwarder/Third Party Logistics Provider (SPL)
- Shipper/Beneficial Cargo Owner (BCO)
- Association/Government Agency
- Finance/Insurance P&L/Banking/Legal Services
- Equipment Manufacturer/Service Supplier
- IT Systems/Software
- Other

Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com

Follow The Instructions on Our Registration Page.

**Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid by The Sender.**

I Have Transferred GBP995 / GBP995 / GBP995 (Cirle Correct Amount) Per Delegate to HSBC

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Account Name: Transport Events Management Limited

Account Number: 801 - 005521 - 725

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

**TERMS AND CONDITIONS**

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment.
- Upon Receipt of Your Registration Form And Full Payment, A Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application.
- No Refunds Will be Given However, Substitutions Can be Made at Any Time.
- Delegates Will Not be Admitted Unless Payment Has been Received in Full.
- Flights, Airport Transfers And Accommodation Are Not Included In Your Delegate Registration Fee.
- This Event Programme is Subject to Change Without Notice. E.O.E.

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed:

____

Dated:

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**CONTACT DETAILS**

Transport Events Management Limited (Head Office)

Tel: + 60 87 426 022
Fax: + 60 87 426 223
enquiries@transportevents.com

www.transportevents.com

**OFFICIAL HOTEL AND VENUE**

The Official Hotel And Venue is Intercontinental Melbourne The Rialto, Australia. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

**EXHIBITION VISITORS ONLY**

Registration to visit The Free of Charge Trade Exhibition Should be Done During The Event On-Site At The Registration Desk

Exhibition Opening Times are:

- Thursday 25 February 2016 9am to 5pm
- Friday 26 February 2016 9am to 3pm

**OFFICIAL CHARITY**

Oasis Africa Australia began in 2005 to support vulnerable and disadvantaged children. Since then they have educated over 8,000 children and currently have over 80 students from some of the worst affected slums currently studying under an Oasis Africa Secondary School and University scholarship each year.

Oasis Africa also partners in a farming project that supports a local slum-based Primary School who are achieving self-sustainability through the sale of their crops.

Website: www.oasisafrica.org.au

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**REGISTRATION INFORMATION**

To Participate in The 7th Intermodal Asia 2016 You Need to Register as a Conference Delegate

- Password Protected Online Conference Papers And Speakers Bias
- Conference Lunches And Refreshment Breaks
- Networking Welcome Reception
- Official Conference Photography From The Event.

**CONFERENCE DELEGATE REGISTRATION**

Please Complete And Fax Back This Form or Register Online at www.transportevents.com

Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alin@transportevents.com

**Conference Delegate Registration**

- I Wish to Attend The Technical Site Visit on Wednesday 24 February 2016. Registration For The Site Visit Will Not Be Accepted Without Receipt of A Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy (Only Business and Diplomatic Visas) and Photo ID Proof/Company ID For Person Security Check In Advance. Please Email to: agilah@transportevents.com
- I Wish to Attend The Networking Welcome Reception on Thursday 25 February 2016.

Name: ____________________________ Date: 20 / 02 / 2016

Job Title:

Company Name:

Address:

Tel:

Email:

Website:

What Best Describes Your Industry Sector? (Please Tick One)

- Port Authority/Terminal Operator
- Island Terminal Operator
- Stevedoring
- Dredging
- Surveying/Civil Engineering
- Classification Society/Registry
- Waitemata Consultancy/Analysis
- Shipping/Line Company
- Banking/Finance & Service
- Labour/Sales & Service
- Forge/Engineering
- Other

**Password Protected Online Conference Papers And Speakers Bios**

**Official Colour Photographs From The Event.**

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