2nd MED PORTS 2014

Kenzi Farah Hotel, Marrakech, Morocco
Wednesday 23 and Thursday 24 April 2014

• Building trade stability through economic growth in the Maghreb region
• Tanger Med 2: The port of tomorrow
• Responding to demanding commercial traffic activities of the Western Mediterranean
• Mediterranean container traffic trends and reviewing growth patterns
• PPP as a development tool in the Mediterranean. Effectively unlocking project prospects
• Europe’s economic recovery as the key in shaping economic growth in the Maghreb region for ports
• Reconciling Economic Development and Environmental Restoration: The NEREIDAS European Project
• Key drivers that affect logistic connectivity within the Mediterranean region

For more information or to Register
Tel. + 60 87 426 022 Fax. + 60 87 426 223 Email: enquiries@transportevents.com Website: www.transportevents.com
STAND ALLOCATION

(updated on 28 / 04 / 2014)

41 CASTEL29
33 Cagliari Port Authority - Cagliari
International Container Terminal
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International Container Terminal
33 Contship Italia
27 Hyster Europe
20 Impérial Pneu
11 Konecranes
25 Liebherr
37 Log@Sea (Circle IB Network)
2 Marsa Maroc
3 Marsa Maroc
6 Marsa Maroc
46 Marsa Maroc
23 MCS International LLC
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1 Moroccan Ports Agency
9 North Adriatic Ports Association
24 Port Authority of Sète
29 Port Authority of Sète
15 RAM Spreaders
28 SANY Group
40 Seiser-pro.com
7 Siemens
38 Stinis Holland B.V.
21 Tanger Med 2
39 Tantri Trailers (Pvt) Ltd
18 Terex Port Solutions
26 T.G.S. The Grab Specialist B.V.
22 The MediTelegraph

EXHIBITION BOOTH PACKAGE

3 x 2 Square Metre booths Include:
• A Guaranteed Speaker Place in The Concurrent Conference Programme
For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
• Professional Standard Shell Scheme
• 1 Exhibition Table
• 2 Exhibition Chairs
• Exhibition Booth Lighting
• Electrical Power Point
• Exhibition Booth Carpet
• Exhibitor Name Panel
• WiFi Broadband Internet Access
• 3 Free of Charge Conference Delegate Registrations
• The Complete Contact Details Database of All Participants Within
3 Days After The Event
• The Rate Per Exhibition Booth Package Is GBP5,985
• There are Multiple Events Booking Discounts

Please Visit: www.transportevents.com

Transport Events Management Limited (Co. No. LL05879)
Level 1, Lot 7, Block F, Sagukiing Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia
Tel : +60 87 426 022    Fax : +60 87 426 223
Tuesday 22 April 2014

TECHNICAL SITE VISIT

9am   Transport departs from Kenzi Farah Hotel Marrakech lobby to the Port of Casablanca. Please note it is approximately a 3 hour bus journey to the Port of Casablanca

1pm   Lunch is kindly sponsored by Marsa Maroc

3pm   Arrive at Marsa Maroc for presentation and tour of the terminal which includes:
- The container terminal
- General cargo terminal
- RoRo terminal
- The new TC3 container terminal (Operational 2015)

4pm   Transfer to Somaport for presentation and tour of terminal

5pm   A visit to Hassan II Mosque which is the largest mosque in Morocco and the 7th largest in the world

6pm   Transport departs for Kenzi Farah Hotel Marrakech lobby

9pm   Arrive at Kenzi Farah Hotel Marrakech lobby (approx.)

Wednesday 23 April 2014 Opening Ceremony

8am   Conference delegate registration. Refreshments served in the exhibition

9am   Organiser’s Remarks
Rory J. Doyle, Managing Director
Transport Events Management
Malaysia

9 05am   Opening Remarks
Rachid Hadj, Board Member, Operations Director
Port of Casablanca
Morocco

9 15am   Welcome Address
M Sghir El Filali, Regulation Director
Agence Nationale des Ports
Morocco

9 30am   Tour of the exhibition by the VIP group

SESSION 1 sponsored by SANY

The Mediterranean Economy — Emerging trends that affect regional trade

10 30am   Chairperson’s Opening Remarks
Mohamed Bajjou, Head, Human Resource Department
Port of Casablanca
Morocco

10 30am   Key movements that shape an evolving strategic maritime region
Jolke Helbing, Consulting Director
ICF International
The Netherlands

11am   Transport infrastructure and logistics: the strategic levers of trade and competitiveness in south of Mediterranean
Dr Mustapha EL KHAYAT, President, Moroccan Association of Logistics (AMLOG)
Presented by:
Mrs Sanaa Hassini, Vice President
Moroccan Association of Logistics (AMLOG)
Morocco

11 30am   PPP as a development tool in the Mediterranean. Effectively unlocking project prospects
Steven Bouckaert, Senior Manager
Maritime & Transport Business Solutions (MTBS)
The Netherlands

SESSION 2 sponsored by ANP

Overview of the Maghreb region and expanding transportation framework through European integration

12 30pm   Port of Marseille Fos, a gateway to Europe, Africa and the Middle East market
Guillaume Briola, Business Development Manager
Marseille Fos Port Authority
France

1pm   Questions and answers followed by conference delegates networking lunch

SESSION 3 sponsored by MEDITERRANEAN SHIPPING & INTERMODAL LOGISTICS

Mediterranean shipping and Intermodal logistics — A regional perspective in shaping an integrated supply chain economy

2pm   Creating business opportunities through short sea shipping: A case study of Morocco fruits & vegetable exports to Russia
Mohamed Benni, Maghreb Cluster Manager
Seago Line
Morocco

2 30pm   Achieving higher ROI with hinterland integration
Nafis Mubarak, Strategic Business Development Director
Nafth Logistics
Jordan

3pm   Questions and Answers session

3 15pm   Special Ministerial Keynote Address and tour of the exhibition by:
His Excellency Minister Aziz Rabbah
Minister of Equipment and Transport
The Ministry of Equipment and Transport
Morocco

SESSION 4A sponsored by TEREX

Technology infrastructure evolution and its direct impact on port and terminal modernisation

4pm   The future of port solutions in achieving competitive edge
Andreas Czwalinna, Regional Sales Manager
Terex Port Solutions
Germany

Supporting Media
4 30pm  Crane Simulators to increase port productivity and safety
Anthony Martin - Gorin, Manager
Liebherr - Werk Nenzing
Austria

5pm    Innovative technologies in improving cargo handling and port operations
Jan Mursch, Board Member
FenderTeam AG
Germany

5 30pm  Questions and Answers followed by Chairperson’s closing remarks

5 30pm - 7 30pm  Cocktail Reception for all participants and spouses at the garden of the Kenzi Farah Hotel Marrakech. Smart Casual Attire. Sponsored by

Thursday 24 April 2014

8am    Conference delegate registration. Refreshments served in the exhibition
Sponsored by

SESSION 4B sponsored by

Technology infrastructure evolution and its direct impact on port and terminal modernisation

9am    Chairperson’s Opening Remarks
Steven Bouckaert, Senior Manager
Maritime & Transport Business Solutions (MTBS)
The Netherlands

9am    TOS implementation best practice — The migration to N4 of five Contship Italia Terminals
Jacques Marchetti, Sales and Account Director EMEA
Navis
United Kingdom
Marco Fehmer, General Manager
DSP - Data and System Planning
Switzerland

9 20am  Key factors and initiatives necessary to implement a shore connection system
Noureddine Aouda, Vice President for Partner & ITB Business Schneider Electric
Morocco

9 40am  ZF – AS tronic mid for terminal tractors
Georg Ehling, Head of Marketing
Business Development Special Driveline Technology
ZF Friedrichshafen
Germany

10am  Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by

11am  Extremely versatile hydraulic crane for ports and terminals
Arne Nyström, Vice President Sales and Marketing
MCS International General Trading LLC
United Arab Emirates

Siwertell dry bulk handling systems
Dominique Faeth, Sales Engineer
MCS International General Trading LLC
United Arab Emirates

11 20am  Interoperable IT solutions in ports and in the logistic chain: The new EU transport policy and the funding opportunities
Alexio Picco, Business Development and Funding Director
Log@Sea — Circle IB Network
Italy

11 40am  Life cycle management for drive, control and automation systems in port equipment - Field observations and recommendations
Abdessalam El Azzouzi, Global Service Manager
Siemens
The Netherlands

SESSION 5  The role of Mediterranean ports and terminals in facilitating economic growth between Europe, the Middle East and Africa (EMEA)

12pm    Tanger Med 2: The port of tomorrow
Mohamed Arjouan, General Manager
Tanger Med 2
Morocco

12 20pm  Contship Italia Group: Serving the global supply chain
Michael Cashman, Commercial Service Unit Director
Contship Italia Group
Italy

12 40pm  The development of a new cars platform logistics in the Port of Casablanca
Zouhair Sil, Cars Terminal Manager
Port of Casablanca
Morocco

1pm  Questions and answers followed by conference delegates networking lunch
Sponsored by

2pm    Reconciling economic development and environmental restoration: The NEREIDAS European Project
Jaime Bustillo Gálvez, Head of Strategy Division
Port Authority of Melilla
Spain

2 30pm  The market between the Central Mediterranean and North Africa
Valeria Mangiarotti, Marketing Manager
Port of Cagliari
Italy

3pm  Questions and answers followed by Chairperson’s closing remarks and refreshments served in the exhibition sponsored by

Supporting Trade Organisations
REGISTRATION INFORMATION

To Participate in The 2nd Med Ports 2014 You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor • Password Protected Online Conference Papers And Speakers Bio • Conference Lunches And Refreshment Breaks • Cocktail Reception • Participants’ Full Contact Details And Official Colour Photos From The Event.

CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com
Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alin@transportevents.com

Conference Delegate Registration
☐ I Wish to Attend The Technical Site Visit on Tuesday 22 April 2014
☐ I Wish to Attend The Cocktail Reception on Wednesday 23 April 2014

Name: ____________________________
Date: 05 / 06 / 2014
Position: ____________________________
Organisation: ____________________________
Address: ____________________________
Tel: ____________________________
Fax: ____________________________
Email: ____________________________

METHOD OF PAYMENT (SOUTH AFRICAN RAND ONLY)

Payment in South African Rand Only Can be Paid Into
Account name: TRANSPORT EVENTS MANAGEMENT LIMITED
ZAR account no.: 121 - 01126 - 001
Bank Name HSBC : Johannesburg Branch
Branch Code: SB7000
Swift Code: HSBCZAJJ
Account Type: Current
Address: 2 Exchange Square, 85 Maude Street, Sandton, Sandton, 2196 South Africa

 ons Sunday 23 March 2014: The ‘Early Bird’ Conference Delegate Registration is ZAR11,600! - Save ZAR1,800 Special Offer! - 3 Delegates For The Price of 2 in This Category! Save ZAR18,400!)
2) For Deposits Via Any Of The First National Bank Electronic Delivery Channel, Please Advise That Due To A Technical Limitation on FNB, Please Drop The First Character Of The Account Number Reducing it to Eleven i.e 121 00XXXX 001 on FNB Would Need to be 21 00XXXX 001

TERMS AND CONDITIONS

• No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
• Upon Receipt of Your Registration Form And Full Payment, a Set Of Delegate Information Documents Will Be Emailed to You Including Your Proforma Invoice And, if Required, a Letter Of Invitation For Entry Visa Applications
• No Refunds Will Be Given However, Substitutions Can Be Made At Any Time
• Delegates Will Not Be Admitted Unless Payment Has Been Received in Full
• Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid By The Sender.

I Wish to Attend The Cocktail Reception on Wednesday 23 April 2014

Method of payment (South African rand only)

Payment in South African Rand Only Can be Paid Into
Account name: TRANSPORT EVENTS MANAGEMENT LIMITED
ZAR account no.: 121 - 01126 - 001
Bank Name HSBC : Johannesburg Branch
Branch Code: SB7000
Swift Code: HSBCZAJJ
Account Type: Current
Address: 2 Exchange Square, 85 Maude Street, Sandton, Sandton, 2196 South Africa

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• From Monday 24 March 2014: The Regular Conference Delegate Registration is ZAR18,400. Special Offer! - 3 Delegates For The Price of 2 in This Category! Save ZAR18,400!
• Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is ZAR11,000. Business/Photo ID is Required.
• One Day Conference Delegate Registration on Wednesday 23 April 2014 is ZAR11,000
• For Moroccan Nationals, Citizens And Residents of Morocco, The Conference Delegate Registration is MAD4200
• No Delegate Registration Will be Accepted Without Full Payment

Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com
Follow The Instructions On Our Registration Page
Telegraphic Transfer - Check The Registration Details On This Page And Fax to + 60 87 426 223 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation Of The TT From Your Bank With This Application. Transmitting Bank Charges Must be Paid By The Sender.

I Have Transferred GBP995 / GBP895 / GBP595 (Circle Correct Amount) Per Delegate to HSBC
I Have Transferred MAD4200 Equivalent in GBP300 Per Delegate to HSBC

Method of payment (non south african rand)

• On or before Sunday 23 March 2014: The ‘Early Bird’ Conference Delegate Registration is GBP995
- Save GBP100! Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
• From Monday 24 March 2014: The Regular Conference Delegate Registration is GBP995. Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
• Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is GBP995. Business/Photo ID is Required.
• One Day Conference Delegate Registration on Wednesday 23 April 2014 is GBP995
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I Wish to Attend The Cocktail Reception on Wednesday 23 April 2014

Complete and return your registration form to:

Transport Events Management Limited
Level 1, Lot 7, Block F, Sogakope Commercial Building,
Jalan Patu-Patu, 87000 Labuan F.T., Malaysia
Tel: + 60 87 426 022
Fax: + 60 87 426 223
enquiries@transportevents.com
www.transportevents.com

The Official Hotel And Venue is Kenzi Farah Hotel, Marrakech, Morocco. Special Reduced Hotel Rates Will Be Made Available To All Registered Participants. Subject To Availability.

KENZI FARAH HOTEL
Avenue du Président Kennedy
Marrakech, Morocco

Contact Person
Mrs. Oumayma Jhiate
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Fax: +212 524 43 82 16
E-mail: Salesfarah@kenzi-hotels.com
Website: www.kenzi-hotels.com

EXHIBITION VISITORS ONLY

Registration to Visit The Free of Charge Trade Exhibition Only, Should be Done During The Event On-Site At The Registration Desk

Exhibition Opening Times are:
Wednesday 23 April 2014 9am to 5pm
Thursday 24 April 2014 9am to 3pm