14th Intermodal Africa 2015

Lagos Oriental Hotel, Lagos, Nigeria
Wednesday 25 and Thursday 26 November 2015

Sponsored By

Official Carrier

Key Speakers:
1. Bisi Sanda
   Senior Representative, Ernst & Young Nigeria, Nigeria
2. Ify Anazonwu-Akerele
   Director General, Nigerian Chamber of Shipping, Nigeria
3. Tom Griffin
   Managing Director West Africa, Control Risk, Nigeria
4. Markus F. Brinkmann
   Managing Director, Sifax Group, Nigeria
5. Maurice Smits
   Chief Executive Officer, GMT Nigeria Limited, Nigeria
6. Dominique Polte
   General Manager, ShibataFenderTeam AG, Germany
7. Craig Halford
   Regional Sales Manager, Navis, United Arab Emirates
8. David Skov
   Country Manager, APM Terminals, Nigeria
9. Simone Volpi
   Business Development Director, Orlean Invest Africa, Nigeria
10. Henry Gine
    Assistant General Manager Operations, Ports and Terminal Operators Nigeria Limited, Nigeria

Highlighted Topics:
- Current economic developments and its effect on the African port industry
- Container Traffic Trends and opportunities in Nigeria
- The maritime supply chain of Africa—Observing opportunities and potential growth in regional shipping business, supply chain and logistics network
- Infrastructure financing for ports—Building from base up, improving the economy and discussing key success models of infrastructure financing for Nigeria
- Creating value and building a resilient and efficient port operation through technology
- African port development projects—Improving current development projects and highlighting industry trends and challenges
- Improving Intermodal and Cross-Border Logistics in Africa
- Key trends and future outlook of the African container port industry
- Strengthening the maritime industry—The various private and governmental initiatives
- Reinventing the shipping industry in Nigeria—Attracting both local and foreign players
- Ports & infrastructure developments in African ports to improve service delivery at ports
- Intermodal connections and facilities: Industry trends and issues
- Improving the efficiency and increasing port capacity of African ports through the deployment of best operational practices

For more Information or to Register
Tel. + 60 87 426 022  Fax. + 60 87 426 223  Email: enquiries@transportevents.com  Website: www.transportevents.com
Companies wishing to maximise their profile at the 14th Intermodal Africa 2015 Nigeria Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 14th Intermodal Africa 2015 Nigeria Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth GBP 2,985

**Event Name Tag Lanyards**

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants. Your company’s colour logo will be exclusively printed on the length of the lanyard in a highly visible format. Sponsorship is GBP4,985. **This does not include lanyard sponsorship.**

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**Event Name Tags**

All event participants are given an identification name tag. Your company’s colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is GBP4,985. **This does not include name tag sponsorship.**

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**Event Website**

Have your latest colour logo exclusively on the event homepage linking all event website viewers directly to your website for more information on your company’s products and services. Sponsorship is GBP3,985.

**Brochure Distribution**

Have your latest corporate brochure distributed personally by our event staff at the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is GBP2,985.

**Conference and Exhibition Directional Signage**

Have your company’s latest full colour logo exclusively branded across the front of all directional signages throughout the Exhibition and Conference. Sponsorship is GBP3,985.

**Corporate Banners**

Have 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, outside the Conference hall and inside the Exhibition area. Sponsorship is GBP3,985 per 3 banners.

Sponsored by

**Technical Site Visit (TSV) Transportation Sponsorship**

The Technical Site Visit to leading local ports will be organised one (1) day before the event as part of the agenda for participating delegates. Sponsoring the TSV transportation is an excellent way of branding your company’s active participation in the local ports and terminal operations industry. The Sponsor is invited to say a few words of Welcome before the start of the TSV and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus, etc. Sponsorship is GBP3,985.

**Networking Welcome Reception — Tuesday 24 November 2015**

The Networking Welcome Reception is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

**Conference Sessions Sponsorship**

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a topic related conference session. You are guaranteed of the full attention of this captive audience for up to 5 minutes plus an additional 5 minutes for a few words from the sponsor and time for questions and answers before the conference session commences. The cost of this commercial opportunity is GBP3,985 per Conference Session Sponsorship.

**Conference Delegates Refreshment Breaks**

During the event, refreshments will be served three times a day. Your company’s colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. **Exclusive sponsorship of each Conference Delegate Refreshment break is GBP3,985.**

**Conference Delegates Lunches**

Your company’s colour logo will be printed as a Main Sponsor in the conference brochure distributed worldwide. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the lunch. **Exclusive lunch sponsorship per day is GBP4,985.**

**Networking Welcome Dinner — Wednesday 25 November 2015**

The Networking Welcome Dinner is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

**Networking Welcome Dinner — Wednesday 26 November 2015**

The Networking Welcome Dinner is first of two main evening social functions. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.
EXHIBITION BOOTH PACKAGE

3 x 2 Square Metre booths Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Booth Lighting
- Electrical Power Point
- Exhibition Booth Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Booth Package Is GBP5,985

Exclusive Island Site Stand Special Offer

- There Are Three Exclusive 6 x 4 Square Metre Exclusive Island Site Exhibition Stands Reduced by 50% to Just GBP11,970. In Addition to All of The Above Benefits, 24 Square Metre Stands Include 12 Conference Delegate Registrations Worth GBP11,940!
- There is a Registration And Administration Fee of GBP395
- There Are Multiple Events Booking Discounts

Please Visit: www.transportevents.com

STAND ALLOCATION (updated on 20 / 11 / 2015)

| 20 | APM Terminals Nigeria |
| 29 | Tantri Trailers (Pvt) Ltd |
| 23 | Bonny Channel Company |
| 7  | Tin-can Island Container Terminal Lagos |
| 30 | Intels Nigeria Ltd |
| 19 | Transnet Port Terminals |
| 16 | ShibataFenderTeam |
| 22 | Transnet Port Terminals |
| 34 | Siemens |
| 20 | West Africa Container Terminal Nigeria Limited |
Tuesday 24 November 2015

TECHNICAL SITE VISIT

9am  Transport departs from lobby of Lagos Oriental Hotel

10 15am  Arrive at Tin Can Container Terminal for presentation, tour and refreshments

12 30pm  Arrive at Apapa Container Terminal for presentation, tour and light lunch

2pm  Depart for Lagos Oriental Hotel

3pm  Arrive Lagos Oriental Hotel (approx.)

Wednesday 25 November 2015 Opening Ceremony

8am  Conference delegate registration and refreshments served in the exhibition

9 15am  Organiser’s Remarks
Rory J. Doyle, Managing Director
Transport Events Management
Malaysia

9 20am  Keynote Address
Ify Anazonwu-Akerele, Director General
Nigerian Chamber of Shipping
Nigeria

9 30am  Exhibition opening ceremony and tour of the exhibition by the VIP group followed by delegates refreshments sponsored by

SESSION 1  Regional economic outlook — Container market developments and adapting to changing economic environments in Africa

10 30am  Chairperson’s Opening Remarks
Zeph Ndlovu, General Manager: Risk, Safety, Health and Security
Transnet Port Terminals
South Africa

10 30am  Overview of the African container market and overcoming associated maritime risks versus economic sustainability
Tom Griffin, Managing Director West Africa
Control Risk
Nigeria

SESSION 2  Sponsored by SIEMENS

The maritime supply chain of Africa — Observing opportunities and potential growth in regional shipping business, supply chain and logistics network

2pm  African Supply Chain Solutions
Markus F. Brinkmann, Managing Director
Sifax Group
Nigeria

2 30pm  Shipping in Africa: Where does the industry stands now and its impact on the region
Precious Ogbebor, Relationship Manager
Benad Forwarders Nigeria Limited
Nigeria

3pm  Container Traffic Trends and opportunities in Nigeria
Martin Thomle, Deputy Managing Director
GMT Nigeria Limited
Nigeria

3 30pm  Questions and answers followed by conference delegates refreshments served in the exhibition

Supporting Trade Organisations

[List of logos and names of supporting organisations]
4 30pm  Cross-border trade in ECOWAS – Opportunities and challenges
       Ademola Ogundare, Managing Director
       NES Shipping Limited
       Nigeria

5pm  Developing inland waterways transportation to boost regional shipping business, supply chain and logistics network
     Olawale Adetola, Deputy General Manager (Survey)
     National Inland Waterways Authority
     Nigeria

5 30pm  Questions and answers followed by Chairperson’s closing remarks

5pm-7pm  Networking Welcome Reception for all participants. Smart casual attire.

Thursday 26 November 2015

8am  Conference delegate registration and refreshments served in the exhibition

SESSION 3  Creating value and building a resilient and efficient port operation through technology

9 30am  Chairperson’s opening remarks
       Markus F. Brinkmann, Managing Director
       Sifax Group
       Nigeria

9 30am  Marine fender design for port operations
       Dominique Polte, General Manager
       ShibataFenderTeam AG
       Germany

10am  Integrated port solutions for increased efficiency in port operations
       Luis Cabrita, Business Development and Account Management
       Siemens
       Germany

10 30am  Questions and answers followed by conference delegates refreshments served in the exhibition

11 30am  Automation in container terminals operations
         Craig Halford, Regional Sales Manager
         Navis
         United Arab Emirates

SESSION 4  Improving the economy and increasing port capacity of African ports through the deployment of best operational practices

12pm  The success story of oil and gas freezone in Nigeria
      Simone Volpi, Business Development Director
      Orlean Invest Africa
      Nigeria

12 30pm  Questions and answers followed by conference delegates networking lunch

SESSION 5  Improving the economy and increasing port capacity of African ports through the deployment of best operational practices

2pm  APM Terminal’s Operations Strategy
     David Skov, Country Manager
     APM Terminals
     Nigeria

2 30pm  Deploying best operational methods in improving port capacity for an improved economy
       Zeph Ndlovu, General Manager: Risk, Safety, Health and Security
       Transnet Port Terminals
       South Africa

3pm  The role of seaports in the quick turnaround of vessels and efficient cargo handling in Nigerian ports
     Henry Cline, Assistant General Manager Operations
     Ports and Terminal Operators Nigeria Limited
     Nigeria

3 20pm  Questions and answers followed by Chairperson’s closing remarks and conference delegates refreshments served in the exhibition

Supporting Media
CONFERENCE DELEGATE REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com
Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alin@transportevents.com

Conference Delegate Registration
☐ I Wish to Attend The Technical Site Visit on Tuesday 24 November 2015. Registration For The Site Visit
Will Not Be Accepted Without Receipt of a Block And White Copy of The ID Page of Your Passport or
Local ID, Visa Copy (Only Business and Diplomatic Visas) and Photo ID Proof/Company ID
For Port Security Check in Advance. Please Email To: ajay@transportevents.com
☐ I Wish to Attend The Networking Welcome Reception on Wednesday 25 November 2015.

Name: 30 / 11 / 2015
Position:
Organisation:
Address:
Tel: Fax:
Email:

What Best Describes Your Industry Sector? (Please Tick One)
☐ Port Authority/Terminal Operator
☐ Island Terminal Operator
☐ Stevedoring
☐ Brokering
☐ Surveying/Civil Engineering
☐ Classification Society/Registry
☐ Chartering Consultancy/Analysis
☐ Shipping/Liner Company
☐ Banking Services & Services
☐ Barge Operation
☐ Ship Owning and Operating Service
☐ Freight Forwarders/Third Party Logistics Provider (3PL)
☐ Road/Rail Operations
☐ Shipping/Beneficial Cargo Owner (BCO)
☐ Associations/Government Agency
☐ Finance/Insurance P/L/Banking/legal Services
☐ Equipment Manufacturer/Service Supplier
☐ IT Systems/Hardware
☐ Other

METHOD OF PAYMENT (SOUTH AFRICAN RAND)

I Have Transferred ZAR23,000 (GBP995 - Full Rate) Per Delegate to HSBC
I Have Transferred ZAR20,000 (GBP955 - Early Bird) Per Delegate to HSBC
I Have Transferred ZAR14,000 (GBP595 - Concession) Per Delegate to HSBC

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: alin@transportevents.com

1) Electronic Deposits Must Be Made Directly Into HSBC.
2) For Deposits Via Any Of The First National Bank Electronic Delivery Channel, Please
Advise That Due To A Technical Limitation On FNB, Please Drop The First Character Of The Account Number Reducing It To Eleven i.e 121 00XXXX 001 on FNB Would Need to be 21 00XXXX 001
• Please Quote Both Delegate And Company Name as Reference. Transferring Bank Charges Must Be Paid By The Sender.
• No payment will be accepted by bank transfer within 7 days of the dates of the event.
In this case, payment will only be accepted by credit card online or by cash on site at the event registration desk.

TERMS AND CONDITIONS

• No Delegate Registrations Will Be Accepted Without Completing This Registration Form And
Full Payment
• Upon Receipt Of Your Registration Form And Full Payment, a Set of Delegate Information
Documents Will Be Emailed To You Including Your Proforma Invoice And, If Required,
a Letter of Invitation For Entry Visa Application
• No Refunds Will Be Given However, Substitutions Can Be Made At Any Time
• Delegates Will Not Be Admitted Unless Payment Has Been Received In Full
• Flights, Airport Transfers And Accommodation Are Not Included In Your Delegate
Registration Fee
• This Event Programme is Subject to Change Without Notice. E&O.E
I Acknowledge That I Have Read And Understand The Above Terms And Conditions.
Signed:
Date:

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited (Head Office)
Tel. + 60 87 426 023
Fax. + 60 87 426 223
enquiries@transportevents.com
Website: www.transportevents.com

The Official Hotel is Lagos Oriental Hotel, Lagos, Nigeria. Special Reduced Hotel Rates
Will Be Made Available To All Registered Participants. Subject To Availability.
Lagos Oriental Hotel
3, Lekki Road
Victoria Island
Lagos, Nigeria

Contact Person
Adeyinka Fapohunda-Oluogun
Tel: +234 1 280 6600
Fax: +234 1 280 6609
Email: reservations@lagosoriental.com
Website: www.lagosoriental.com

The Official Carrier is Qatar Airways. For exclusive special rates for registered participants,
by booking through email, please contact khiam@my.qatarairways.com for the attention
of the Supervisor on Duty with subject matter: FXX/R,U357035. You may also contact
tel. +3 2118 6004 fax. +3 2118 6002 or visit www.qatarairways.com

EXHIBITION VISITORS ONLY

Registration to Visit The Free of Charge Trade Exhibition Should Be Done During The Event
On-Site At The Registration Desk
Exhibition Opening Times are:
Wednesday 25 November 2015 9am to 5pm
Thursday 26 November 2015 9am to 3pm

OFFICIAL CHARITY

Oasis Africa Australia began in 2005 to support vulnerable and disadvantaged children.
Since then they have educated over 8,000 children and currently have over 80 students
from some of the worst affected slums currently studying under an Oasis Africa Secondary
School and University scholarship each year.
Oasis Africa also partners in a farming project that supports a local slum-based
Primary School who are achieving self-sustainability through the sale of their crops.
Website: www.oasisafrica.org.au

METHOD OF PAYMENT (NON SOUTH AFRICAN RAND)

- On or Before Sunday 25 October 2015: The ‘Early Bird’ Conference Delegate Registration is GBP995
  - Save GBP100! Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
  - From Monday 26 October 2015: The Regular Conference Delegate Registration is GBP995.
  Special Offer! - 3 Delegates For The Price of 2 in This Category! Save GBP995!
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate
  Registration is GBP595. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners (BCO) Conference Delegate Registration is FREE.
  Apply by emailing alin@transportevents.com, Business/Photo ID is required.
- One Day Conference Delegate Registration on Wednesday 25 November 2015 is GBP595
  One Day Conference Delegate Registration on Thursday 26 November 2015 is GBP595
- For Nigerian Nationals, Citizens And Residents of Nigeria, The Conference Delegate
  Registration is N994,000.
- No Delegate Registration Will Be Accepted Without Full Payment
- No payment will be accepted by bank transfer within 7 days of the event.
  In this case, payment will only be accepted by credit card online or by cash on site at the
event registration desk.

- Credit Card - Secure Online Registration And Payment Via Paypal at www.transportevents.com
  Follow The Instructions On Our Registration Page
- Telegraphic Transfer - Complete The Registration Details On This Page And Fax to + 60 87 426 223
  or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation Of
  The TT From Your Bank With This Application. Transmitting Bank Charges Must Be Paid By The Sender.
- I Have Transferred GBP995 / GBP955 (Circa Correct Amount) Per Delegate to HSBC
  I Have Transferred N994,000 Equivalent in GBP995 Per Delegate to HSBC

*Bank Transfer to:
IBAN Code : GB83MIDLD4005153674259
Beneficiary Bank : HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMYKA)
Account Name: Transport Events Management Limited
Account Number: 801 - 00521 - 725
Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges
Must Be Paid By The Sender.