10th TRANSMiddle East
DOHA 2014

Wednesday 21 and Thursday 22 May 2014
InterContinental Doha The City, Qatar

Supported By

Qatar Ports Management Company (Mwani Qatar)

KEY SPEAKERS.... PLUS MANY MORE!

1. Michael Deleuran
   Executive Vice President – Maritime, Milaha, Qatar
2. Yaman Al Hawamdeh
   Partner, Holman Fenwick Willan Middle East LLP, United Arab Emirates
3. Rob van Klingeren
   Managing Director, Kalmar Middle East & East Africa, Kalmar Industries, United Arab Emirates
4. Takao Omori
   Chief Executive Officer, Portek International Pte. Ltd., Singapore
5. Alexander Borg
   Consultant for the Middle East Region, Wisdom Business School, United Arab Emirates
6. Andrew Kemp
   Regional Director — Europe, Middle & Africa, TT Club, United Kingdom
7. James Bremen
   Partner — Construction, Herbert Smith Freehills, Qatar
8. Paul van Eulem
   Director, Maritime Transport & Business Solutions, The Netherlands

HIGHLIGHTED TOPICS

• Maritime Supply Chain Integration — Realising The Part of Ports in Global Logistics
• Port Modernisation And Capacity Improvements: Catching up With Growth Opportunities
• Putting The Right Cargo Handling And Heavy Lifting Equipment in Place
• Achieving Greater Cargo Visibility, Security And Tracking in Your Ports
• Cost Effective Container Inspection And Detection Technology
• Growth Strategies Driving Maritime Players Within The Region
• Forthcoming Challenges in Relation to Strong Demand in Global Containerisation
• Current State of Infrastructure And Investor Sentiments For Ports And Shipping Development
• Global Trends in The Ownership of Ports And Its Significance For Shipping Lines
• The Outlook For Container Traffic And The Growth Prospects For Intra-Regional Trades

Exclusive Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies 40% off GBP995 at only GBP595! Save GBP400!

For more Information or to Register
Tel. + 60 87 426 022 Fax. + 60 87 426 223 Email: enquiries@transportevents.com Website: www.transportevents.com
InterContinental Doha The City, Qatar
Wednesday 21 and Thursday 22 May 2014
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Qatar Ports Management Company
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Conference Delegates Refreshment and Lunch Area

55 Advantech DLOG
54 APT Global Marine
55 APT Global Marine
46 Bemo Rail BV
48 Capacity Trucks
14 Chartered Institute of Logistics and Transport International
5 Copam Middle East (FZC)
38 Dutch Lanka Trailers
19 Gaussin Manugistique
39 Hyster Europe
11 Jade Master Terminal
12 Jade Master Terminal
27 Kanoo Freight
28 Kanoo Freight
27 Kanoo Shipping Services
28 Kanoo Shipping Services
23 Kranunion
6 Liebherr
2 Maersk Line
34 MCS International LLC
35 MCS International LLC
1 Milaha Maritime & Logistics
9 Milaha Maritime & Logistics
10 New Port Project
17 New Port Project
31 New Port Project
56 New Port Project
37 North Adriatic Ports Association (NAPA)

3 x 2 Square Metre booths include:
- A Guaranteed Speaker Place in The Concurrent Conference Programme For Companies That Book a Minimum of 5 Exhibitions in a Calendar Year
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Booth Lighting
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- The Rate Per Exhibition Booth Package is GBP5,985
- There is a Registration And Administration Fee of GBP395
- There are Multiple Booking Discounts

Please Visit: www.transportevents.com

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Level 1, Lot 7, Block F, Saguking Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia
Tel : +60 87 426 022 Fax : +60 87 426 223
Tuesday 20 May 2014

TECHNICAL SITE VISIT

9am  Departure from Intercontinental Doha the City Hotel
11am  Arrival at Mesaieed Industrial City for presentation and refreshments
12pm  Arrival at New Port Project, Qatar for presentation
1pm  Tour Port Basin and Container Terminal, New Port Project, Qatar
2pm  Departure for Intercontinental Doha the City Hotel
3pm  Arrival at Intercontinental Doha the City Hotel

Wednesday 21 May 2014 Opening Ceremony

8am  Conference delegate registration. Refreshments served in the exhibition sponsored by

9 15am  Organiser’s Remarks
Rory J. Doyle, Managing Director
Transport Events Management
Malaysia

9 20am  Welcome Address
Capt. Abdulla Al-Khanji, Chief Executive Officer
Qatar Ports Management Company
Qatar

9 30am  Exhibition opening ceremony and tour of the exhibition by the VIP group

SESSION 1 sponsored by

The Future of Regional Maritime and Trade Development in the Middle East: 2014 and Beyond

10 45am  Chairperson’s Opening Remarks
Dr. Mohamed Briouig, Senior Ports Planning and Development Coordinator, Ports Department, Industrial Cities Directorate
Qatar Petroleum
Qatar

10 45am  Qatar’s Ports Sector - Past, present and future prospects
Dr. Mohamed Briouig, Senior Ports Planning and Development Coordinator, Ports Department, Industrial Cities Directorate
Qatar Petroleum
Qatar

11 05am  The implications of shipping consolidation in the container sector
Ian Chadney, Principal Port Consultant
Royal Haskoning DHV
United Arab Emirates

11 25am  Public-Private Partnership (PPP) opportunities in the EMEA region
Paul van Eelem, Director
Maritime Transport & Business Solutions
The Netherlands

11 45am  Investment opportunities in ports development and terminal operations in the Middle East/GCC
Dr. Jonathan Beard, Vice President ICF - Global Lead Ports & Logistics
ICF International Ltd.
Hong Kong

12 05pm  Fostering training, cooperation and self development in the logistics sector in the Middle East region — challenges and opportunities
Mike Lee, Secretary General
The Chartered Institute of Logistics and Transport UAE (CILT UAE)
United Arab Emirates

12 25pm  Innovation and creativity to adapt in an evolving and highly competitive logistics sector
Alexander Borg, Consultant for the Middle East Region
Wisdom Business School
United Arab Emirates

12 45pm  Questions and answers followed by conference delegates networking lunch sponsored by

SESSION 2 Sponsored by

Emerging Trends in Maritime Transport and The Impact on Ports Development

2pm  Coastal modelling works and challenges for New Port Project, Qatar
Chris Powell, Principal Infrastructure Engineer
WorleyParsons
Oman

2 20pm  Construction issues with regards to ports development in the Middle East region - legal perspective
James Bremen, Partner — Construction
Herbert Smith Freehills
Qatar

2 40pm  How to reduce accidents and insurance claims for ports and terminals?
Andrew Kemp, Regional Director — Europe, Middle East & Africa
TT Club
United Kingdom

3pm  Questions and answers followed by conference delegates networking lunch sponsored by

Supporting Media
Thursday 22 May 2014

8am   Conference delegate registration. Refreshments served in the exhibition sponsored by

SESSION 3 sponsored by SANY
Innovative Technology and Cutting Edge Solutions for Middle East Ports and Terminal

9am   Chairperson’s Opening Remarks
Neil Brimson, Managing Partner
Herbert Smith Freehills
Qatar

9am   Zero noise and zero emission container terminal
Elvio Simonetti, Sales and Marketing Director
Gaussin Port Equipment
France

9 20am   Safety and savings through simulation
Gordon Clark, Division Manager Sales MCCTec
Liebherr
United Arab Emirates

9 40am   Choosing the right TOS
Mark Ginnever, Global Services Director
Jade Software Corporation Ltd.
New Zealand

10am   Efficient solutions for bulk handling in the Arabic Gulf
Dr. Wolfgang Melzer, Managing Director
Kirow Ardelt GmbH
Germany

10 20am   Questions and answers followed by conference delegates refreshments served in the exhibition sponsored by

SESSION 4 sponsored by navis
Effective Management of Port and Terminal Operations in the Middle East

2pm   The framework for ports’ & operators liability regimes
Yaman Al Hawamdeh, Partner
Holman Fenwick Willan Middle East LLP
United Arab Emirates

2 20pm   How technologies/services can help medium size port operators manage terminals effectively?
Takao Omori, Chief Executive Officer
Portek International Pte Ltd
Singapore

2 40pm   North Adriatic serving Middle East Markets — trends and prospects
Mitja Dujc, Sales & Marketing Department
North Adriatic Ports Association (NAPA) / Port of Koper
Slovenia

3pm   Questions and answers followed by Chairperson’s closing remarks and conference delegates refreshments served in the exhibition sponsored by

Supporting Trade Organisations

Middle East Maritime Media Partner
# Registration Information

To Participate in the 10th Trans Middle East 2014, you need to register as a Conference Delegate or as a Trade Exhibition Visitor. Here are the key points:

- **Password Protected Online Conference Papers**
- **Conference Lunches and Refreshments**
- **Networking Welcome Reception**
- **Participants’ Full Contact Details and Official Colour Photos from the Event**

## Conference Delegate Registration

Please complete and fax back this form or register online at www.transportevents.com. Should you wish to register multiple Conference Delegates, please copy this form for each delegate and fax it to +60 87 426 223.

### Registration Information

**Dated:**

23/05/2014

**Signed:**

I acknowledge that I have read and understand the above terms and conditions.

**Method of Payment:**

- **Qatari Riyal Only**
- **Non-Qatari Riyal**

**Method of Payment (Qatari Riyal Only)**

- For Qatari Nationals, Citizens and Residents Only of Qatar, the Conference Delegate Registration is QAR2,000.
- Business/Photo ID is required.
- No delegate registration will be accepted without full payment.
- Credit card - Secure online registration and payment via PayPal at www.transportevents.com.
- Follow the instructions on our registration page. The QAR amount will be converted to GBP during the transaction process of the prevailing rate.
- I have transferred QAR2,000 in GBP equivalent per delegate to HSBC.

**Method of Payment (Non-Qatari Riyal)**

- On or before Monday 21 April 2014: The “Early Bird” Conference Delegate Registration is GBP895. Save GBP100! Special Offer - 3 delegates for the Price of 2 in this category! Save GBP895!
- From Tuesday 22 April 2014: The Regular Conference Delegate Registration is GBP995. Special Offer - 3 delegates for the Price of 2 in this category! Save GBP995!
- Shipping lines, port authorities and terminal operating companies Conference Delegate Registration is GBP595.
- One Day Conference Delegate Registration on Wednesday 21 May 2014 is GBP595.
- No delegate registration will be accepted without full payment.

**Terms and Conditions**

- No delegate registrations will be accepted without completing this registration form and full payment.
- Upon receipt of your registration form and full payment, a set of delegate information documents will be emailed to you including your preferential invoice and, if required, a letter of invitation for entry visa applications.
- No refunds will be given. However, substitutions can be made at any time.
- Flights, airport transfers, and accommodation are not included in your delegate registration fee.
- This event programme is subject to change without notice. E&OE.

**Complete and Return Your Registration Form To:**

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Level 1, Lot 7, Block F, Sgkoking Commercial Building, Jalan Patuq-Patua, 87000 Labuan F. T., Malaysia

Tel. +60 87 426 022
Fax. +60 87 426 223

www.transportevents.com

enquiries@transportevents.com

**EXHIBITION VISITORS ONLY**

Registration to visit the free of charge trade exhibition only, should be done during the event on-site at the registration desk.

**Exhibition Opening Times:**

- Wednesday 21 May 2014
- Thursday 22 May 2014

9am to 5pm