2nd BALTIC PORTS & SHIPPING 2018

RADISSON BLU LATVIJA CONFERENCE & SPA HOTEL, RIGA, LATVIA
TUESDAY 25 TO THURSDAY 27 SEPTEMBER 2018

Hosted By

Freeport of Riga Authority

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Baltic Ports Organization

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Key Speakers.... Plus Many More!

1. Roy van Eijsden
   Director, WSP, United Kingdom
2. Bogdan Oladkowski
   Secretary General, Baltic Ports Organization, Poland
3. Marcin Osowski
   Vice President Infrastructure, Port Gdańsk, Poland
4. Margus Vilman
   Chief Commercial Officer, Port of Tallinn, Estonia
5. Christoph Schoppmann
   Senior Management Consultant and Project Manager, HPC Hamburg Port Consulting GmbH, Germany
6. Piotr Nowak
   Vice President, Port of Gdynia Authority, Poland
7. Eduardo Prat
   Vice President Crane Upgrades, Kalmar, Spain
8. Andrew Huxley
   Regional Development Director, TT Club, United Kingdom
9. Vodim Gubenko
   Branch Manager, Moersk, Latvia
10. Lauri Karp
    AS Silmet Group, Port of Sillamäe, Estonia
11. Johan Bood
    Sales Director Port Applications, Groeneveld Lubrication Solutions, The Netherlands

Highlighted Topics

- Baltic Economy — Promoting a sustainable economy, reviewing strategic initiatives that has been implemented in creating economic opportunities in the region
- Building an effective trade route through the Belt and Road Initiative (BRI)
- New investment opportunities through BRI
- The Silk Road as a link between Central and South East Asia, The Middle East, Africa, Nordic-Baltic and Europe trade routes in achieving new records in cargo volumes
- Improving service delivery and business opportunities through port investments and expansions
- The dynamics of developing smart port cities in acquiring a competitive edge
- Supply chain innovations in facilitating regional and international trade
- Blockchain in cargo transportation, opportunities for improvement and innovation
- Innovations for cargo processing and handling activities for improved service delivery
- Artificial Intelligence — Next generation in terminal automations
- Efficiency in ports, terminals and bulk operations in improving service delivery value in meeting global economic demands
- Blockchain initiatives for ports, bringing stability, accountability and transparency

For more Information or to Register
Tel. + 60 87 426 022 Fax. + 60 87 426 223 Email: enquiries@transportevents.com Website: www.transportevents.com Follow us on: LinkedIn Facebook
Dear Valued Colleague,

To provide a networking opportunity between foreign and local investment in the Baltic region's maritime transport infrastructure, the Freeport of Riga Authority is delighted to host the 2nd Baltic Ports and Shipping Exhibition and Conference in Riga, Latvia from Tuesday 25 to Thursday 27 September 2018.

Holding this event in Riga will continue to promote Baltic ports, shipping and transport logistics infrastructure to foreign investment.

In terms of maritime traffic handled, the Freeport of Riga is Latvia’s largest port and at the same time the main transit port in the Baltic countries, servicing vast markets of the CIS countries in its hinterland. On a yearly basis, 35-40 million tons of dry and liquid bulk, as well as containerized and other diverse general cargoes are being shipped through the Freeport of Riga with some 3,500 vessels being accommodated. Deep water canal and berths at the 35 terminals of the port, as well as powerful land-side infrastructure allow the port to service Panamax size cargo vessels and also some of the largest cruise liners sailing in the Baltic Sea. The cargo handling capacity of the port reaches 65 million tons per annum but there are several more terminal projects yet to come in the near future in the areas of container handling and cargo processing, value added and logistics services, production of biofuel and the like.

Facing the new trade and transport patterns and developing multimodal projects on the Eurasian continent for an improved connectivity between Europe and markets of Asian countries and also those of the Middle East, the Freeport of Riga with its modern infrastructure and vast development potential is determined to obtain a role of a strategic hub for the processing and distribution of traffic from Asia to the Baltic and North of Europe.

A two days Conference Programme will feature 30 world-class conference speakers addressing topical issues and challenges for the Baltic region's transportation and logistics infrastructure attended by a gathering of 300 senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers / exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the Baltic region.

There will be the commercial opportunity for 50 exhibitors and sponsors to network directly with the delegates at this major annual international maritime transport Exhibition and Conference trade event for the Baltic region.

You are invited to reserve your first choice of exhibition stand from the Exhibition Floorplan and register a conference delegation while there is still limited availability!

We look forward to welcoming you to our beautiful country and to your participation at the 2nd Baltic Ports and Shipping Exhibition and Conference in historical and charming city of Riga, Latvia from Tuesday 25 to Thursday 27 September 2018.

Yours sincerely,

Andris Ameriks
Board Chairman
Vice Mayor of Riga
Tuesday 25 September 2018

TECHNICAL SITE VISIT

8 30am  Delegates registration at the lobby of the Radisson Blu Latvija Conference & Spa Hotel

9 30am  Transport departs from the Radisson Blu Latvija Conference & Spa Hotel to the Freeport of Riga Authority for the Technical Site Visit on a boat. Delegates are advised to dress accordingly for the boat trip

10am  Arrival at the Freeport of Riga Authority. Delegates will view the port territory and the main cargo operating terminals on both sides of river Daugava covering 15 kilometres in length

Facilities and type of cargo viewed during the site visit are:

• Containers
• Various Metals
• Timber
• Coal
• Mineral Fertilizers
• Chemical and Oil Products

Presentations on the activities of all facilities visited will be given on the boat. Refreshments will also be served for all delegates.

12 30pm  Transport departs from the Freeport of Riga Authority back to the Radisson Blu Latvija Conference & Spa Hotel

1pm   Arrival at the lobby of the Radisson Blu Latvija Conference & Spa Hotel (approx.)

Wednesday 26 September 2018

8am  Conference delegates registration and refreshments served in the exhibition sponsored by

OPENING CEREMONY

9am  Organiser’s Remarks
Ajay Haridas, Conference Manager
Transport Events Management
Malaysia

9 05am  Welcome Address
Ansis Zeltins, Chief Executive Officer
Freeport of Riga Authority
Latvia

9 15am  Ministerial Keynote Address
Andris Maldaugs, Director
Transit Policy Department
Ministry of Transport
Latvia

9 30am  Exhibition Opening Ceremony and Tour of the exhibition by The VIP Group followed by conference delegates refreshments sponsored by

SESSION 1  Sponsored by KALMAR
Baltic Economy – Promoting a sustainable economy, reviewing strategic initiatives that has been implemented in creating economic opportunities in the region

10 30am  Conference Moderator’s Opening Remarks
Andrew Huxley, Regional Development Director
TT Club
United Kingdom

10 30am  Improving regional maritime connectivity and reviewing implemented initiatives
Ray van Eijden, Director
WSP
United Kingdom

SESSION 2  Supported by PORT @ GDANSK
Improving service delivery and business opportunities through port investments and expansions

11 30am  Financing efficient and sustainable transport networks, with a focus on ports and shipping sector
Elena Gordeeva, Associate Director of EBRD Transport Team
European Bank for Reconstruction and Development
United Kingdom

11 50am  How to structure the deal? PPP in strategic port development in the Baltic
Anthony van der Hoeft, Director Commerce
MTBS
The Netherlands

12 10pm  Marine terminal complex in Yuzhny Seaport, Odessa region, Ukraine
Vladimir Kabachenko, Project Manager
TECHARGO (MTZ Yuzhny Port)
Ukraine

12 30pm  Investing in cable management solutions for shore power in ports
Georg Franz Matzku, Sales Manager Industry
Stemmann-Technik GmbH
Germany

12 50pm  Questions and answers followed by conference delegates networking lunch supported by

SESSION 3  Sponsored by SAAB
Improving service delivery and business opportunities through port investments and expansions

2pm  Practical implementation of the value creation strategy (VBM) concept in port authorities and its influence on the efficiency of port operations
Piotr Nowak, Vice President
Port of Gdynia Authority
Poland

2 15pm  How to extend the lifetime of cranes?
Eduardo Prat, Vice President Crane Upgrades
Kalmar
Spain

2 30pm  Digital port investments and applications to improve port service delivery
Margus Vihman, Chief Commercial Officer
Port of Tallinn
Estonia

Supporting Trade Organisations
2 45pm Infrastructural investments as a key factor to increase operational efficiency
Ewa Klos, Marketing Specialist
Port Gdańsk
Poland

3pm Questions and answers followed by refreshments served in the exhibition sponsored by

SESSION 4
Building an effective trade route through the Belt and Road Initiative (BRI)

4pm Realising growth potential from BRI by strengthening core competencies
Christoph Schoppmann, Senior Management Consultant and Project Manager
HPC Hamburg Port Consulting GmbH
Germany

4 15pm BRI as the element for global economic development and investment opportunities
Mihai Petre, Senior Manager (Global Trade Advisory)
Deloitte Tax SRL
Romania

SESSION 5
Supply chain innovations in facilitating regional and international trade

4 30pm Intermodal services, its challenges and Baltic Rail’s development of work in the Baltic Adriatic corridor
Stephen Archer, Chief Executive Officer
AS Baltic Rail
Estonia

4 45pm Developments on container movements, transhipment and supply chain activities in the Baltics
Vadim Gubenko, Branch Manager
Maersk
Latvia

5pm Blockchain in commodity trading and transportation
Alexander Varvarenko, Chief Executive Officer
Varamar Group & ShipNEXT
Ukraine

5 15pm Cargo handling strategies in the Baltics as a multifunctional port
Lauri Karp, Director, AS Silmet Group
Port of Sillamäe
Estonia

5 30pm Questions and answers followed by Conference Moderator’s closing remarks

Thursday 27 September 2018
8am Conference delegates registration and refreshments served in the exhibition sponsored by

SESSION 6
Innovations for cargo processing and handling activities for improved service delivery

9am Conference Moderator’s Opening Remarks
Roy van Eijsden, Director
WSP
United Kingdom

9am Improving Efficiency in Port and Terminal Operations
Tom de Smedt, Director Marketing and Sales
SAAB
Belgium

9 25am Digitalization and optimization of railway last mile operation inside ports areas
Simone Siria, Analyst and Consultant
Circle
Italy

9 50am Brave new world? The next 25 years of container transport
Andrew Huxley, Regional Development Director
TT Club
United Kingdom

10 15am Reducing operational costs while increasing uptime with automatic maintenance
Johan Bood, Sales Director Port Applications
Groeneveld Lubrication Solutions
The Netherlands

10 40am Questions and answers followed by refreshments served in the exhibition

11 40am Dust free bulk loading – Case studies that have adopted innovative system to stop dust pollution
Frank van Loochoven, Senior Sales Manager
RAM Spreaders
The Netherlands

SESSION 7
Efficiency in ports, terminals and bulk operations in improving service delivery value in meeting global economic demands

12 05pm Growing efficiency in the Port of Gdańsk
Piotr Bura, Customer Officer
Port Gdańsk
Poland

12 30pm Cargo handling with growing containerisation demand
Janis Kasalis, Chief Executive Officer
Riga Universal Terminal Ltd
Latvia

12 55pm Questions and answers followed by conference delegates networking lunch
Meet The Speakers

Radisson Blu Latvija Conference & Spa Hotel, Riga, Latvia
Tuesday 25 to Thursday 27 September 2018

Roy van Eijden
Director for WSP

Roy is the Director for WSP Specialist Services as well as for Maritime Advisory. His professional experience includes corporate risk consultancy services for large scale infrastructure projects and mergers and acquisitions across six continents. He provides consultancy at a strategic level, offering services to a broad spectrum of clients including multi-national oil & gas and chemical companies, port operators, financial, legal and private equity firms.

More than 17 years of professional experience includes commercial and technical consultancy services for large scale infrastructure projects and mergers and acquisitions across six continents. He provides consultancy at a strategic level, offering services to a broad spectrum of clients including port and shipping companies, multi-national oil & gas and chemical companies, financial, legal and private equity firms. He was the lead commercial advice for some of the largest transactions in the port industry in recent years and has also acted as expert witness for several international clients.

Ansis Zeltins
Chief Executive Officer, Freeport of Riga Authority

Ansis Zeltins is a Chief Executive Officer for Freeport of Riga Authority. He holds Bachelor’s degree from Latvian Maritime Academy in Maritime Transport and a Master’s degree in Business Administration from University of Salford (United Kingdom). Previously, he was the Chairman of the Council of the SjSC “Latvijas delfinos” and Member of the Board of “Rīgas Brīvības Rotas” Ltd. He has gained diplomatic experience in the Pernau representation of the Republic of Latvia to the European Union in Brussels, working as a Transport Adviser. Prior to that, he was the Chairman of the Board of the subsidiary company “LCW Shipmanagement” Ltd. of Sjsc “Latvijas kūpinātājs” and managed the SJC “Latvijas Jūras administracija” (Maritime Administration of Latvia) for more than 9 years. The CEO of the Freeport of Riga since 2017.

Bogdan Oldakowski
Secretary General, Baltic Ports Organization

Bogdan Oldakowski is a Secretary General of the Baltic Ports Organization since 2006. He also is a founder and co - owner of Actia Forum Ltd established in 2000. In years 2003 – 1996, he worked as at various positions in the Port of Gdańsk Authority Co. At the same time, he was a chairman of the Environment Committee of the Baltic Ports Organization. He involved in work of several international transport related organizations: e.g. European Sea Ports Organization, International Maritime Organization. He also became an organizer, chairman and speaker at many international conferences. He was graduated in 1993 from University of Gdańsk, Faculty of Physical Oceanography. He is also graduated from Lase and Management post - graduate studies at Gdańsk University of Technology.

Anthony van der Hoest
Director Commerce, MBS

Van der Hoest is Director Commerce at MBS and responsible for business development, project delivery and management. He has over 13 years of experience in the ports and maritime sector and holds a Civil Engineering degree from Delf University of Technology. He has significant experience in various senior management and business development roles at Port of Amsterdam, Terminal Investment Ltd (TIL) and Samskip. Van der Hoest has gained a profound knowledge of, inter alia, container and breakbulk trade & shipping, terminal and port development & operation and terminal valuation & finance.

Georg Franz Matzku
Sales Manager Industry, Stemmann-Technik GmbH

Georg Matzku is a Sales Manager Industry with a degree in business administration at the University of Mannheim. Since 2010, he has been working for Stemmann-Technik as head of sales for industrial products, one of world’s leading manufacturers of energy and data transfer components and systems in industrial and transport technology.

Piotr Nowak
Vice President, Port of Gdynia Authority

Piotr Nowak is a Vice President of Managing Board and also Director for Finance of Port of Gdynia Authority. He sometimes lectures and is a co - author of five books and several articles on business and finance. He is interested in risk management.

Eduardo Prat
Vice President for Crane Upgrade Kalmar, Spain

Vice President Crane Upgrades Business Line & Solutions Sales EMEIA, Kalmar Automation and Projects. Eduardo Prat is responsible for both the Crane Upgrades Business Line globally where Kalmar has five (5) Regional Business Centres and recently he has been also appointed as responsible of the Sales of all automation & projects solutions within EMEIA. He joined Kalmar in 2007 and has over 30 years of experience in global industrial companies. Eduardo Prat has played a key role in developing and expanding the Crane Upgrades business in Kalmar, including a recent acquisition in 2014 of a specialized crane upgrades company in Spain.

Marcus Vihman
Chief Commercial Officer, Port of Tallinn

Marcus Vihman has served as a member of the Port of Tallinn management board since 2016. He is in charge of commercial activity – customer relations and sales. During his management several new digital solutions improving port services have been implemented. He holds a master’s degree in international business administration from the Estonian Business School (EBS). He previously worked as sales director at Wolf Group parent company Krimelte, as director of Russian operations at Henkel Makro and as director of Hilis Eesti, experience which Vihman himself bened to the work at the Port of Tallinn.

Christoph Schoppmann
Senior Management Consultant and Project Manager, HPC Hamburg Port Consulting GmbH

Christoph Schoppmann is a Senior Project Manager and heading the planning and logistics department at HPC Hamburg Port Consulting GmbH. He is responsible for the terminal planning activities of the company, especially regarding rail related projects. During his professional career, he has been active in many logistics-related advisory projects with a strong international focus. In his role, he has been at the forefront of innovation to transform port and intermodal operations, inter alia in North America, increasing efficiency and capacity. He is highly knowledgeable in the analysis and optimization of logistics processes and networks. Being an expert on the operational end as well as for the financial analysis and assessment of logistics projects, Christoph has tremendous experience in evaluating various modes of hinterland transportation related to strategic fit, cost, reliability and other key factors. Clients served by Christoph include private investors, governmental organisations and trade associations as well as international institutions.
Meet The Speakers

Mihai Petre
Senior Manager (Global Trade Advisory), Deloitte Tax SRL

Mihai Petre is a Senior Manager, Customs and Global Trade Deloitte Romania. He brings an experience of 16 years in advising local and multinational companies on customs matters. His largest professional achievement to date was to act as the key customs advisor for three offshore drilling campaigns performed in the Black Sea (Exclusive Economic Zone of Romania) totaling EURO 1 billion in investments during 2012-2016. As public speaker, Mihai delivered customs trainings and seminars to more than 1000 people in the last year on changes brought by the Union Customs Code, together with speakers from the European Commission, Romanian customs authorities and business environment. He is the author of many high profile technical articles and disputes on customs matters.

Stephen Archer
Chief Executive Officer, AS Baltic Rail

Stephen Archer is a Chief Executive Officer for AS Baltic Rail. He is an originally a financial consultant from the UK and has worked in Central Europe for 20 years. He has more than 15 year of experience of managing railway and intermodal operations. He is now living in Tallinn and managing Baltic Rail which is a company operating in 7 countries.

Alexander Varvarenko
Chief Executive Officer, Varamar Group & ShipNEXT

Alexander Varvarenko is Owner and CEO of a VARAMAR Group - the flat shipping (ocean-transport) company to introduce and use Bitcoin in exchange for transportation, Veles Bulk and ShipNEXT - the international shipping-market place with fully automated e-mail recognition, calculation and matching platform, as well as a chartering/contract management solution. He is succeeded in automating and digitalizing the most complex segment of shipping - dry-bulk, wet-bulk and heavy/oversized cargo. His next step is integrating Blockchain on ShipNEXT and introducing a full-scale crypto-currency exchange in sea-freight. He has 17 years experience in shipping industry. He is a Founder of the Ukrainian ShipBrokers Club. At XChainz, he will be representing ShipNEXT - the automated digital block-chain based shipping marketplace.

Lauri Karp
Director, AS Silmet Group, Port of Sillamäe

Lauri Karp is Board Member of Silmet Group, a family-owned industrial holding with investments in ports, logistics and energy sector. He holds Masters in Economics from University of Heidelberg in Germany. After spending more than a decade in financial technology business, he has the unique ability to synergize new and old economy, contributing a solid impulses for next-generation port business. During the last 12 years, he has influenced and driven the marketing and strategic planning of Port of Sillamäe in Estonia – fuelling transition from a greenfield project to a fast growing cross-border industry cluster. He has also founded many successful businesses in Germany, through which he advised numerous global banks, governments and corporates in Germany, Austria, North America and Asia.

Simone Siria
Analyst and Consultant, Circle

Simone Siria is Process and Business Analyst at Circle srl, a consulting company with a focus on the optimization of processes with reference to ports, inland ports and intermodal transport field. He has degree in Economics at University of Genoa. He has a strong expertise in the process and business analysis and management of projects in the Logistics field and European Projects. He was Process Analyst and Project Leader for EU Projects Fresh Food Corridor for the implementation of a Corridor Management Platform. He took part as Process Analyst and PM to several projects where the Terminal Operating System for Multipurpose logistics terminals and innovative Tracking Solution for Shippers have been implemented.

Andrew Huxley
Regional Development Director, TT Club

Andrew Huxley is a Regional Development Director of TT Club. He joined TT Club in 2006 and has over 35 years of insurance industry experience as insurer, broker and risk manager-living and working in the UK, Middle East, Far East and Australia. As EMEA Regional Development Directo, he is responsible for new markets, clients and production sources and also service delivery on new enquiries. He is a regular speaker at industry conferences within Europe and the Middle East. He is an Associate of the Chartered Insurance Institute.

Johan Bood
Sales Director Port Applications, Groeneveld Lubrication Solutions

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Frank van Laarhoven
Senior Sales Manager, RAM Spreader

Frank van Laarhoven is a Senior Sales Manager for RAM Spreader. He has an education in electrical engineering. He was started worked in the overheight crane business and then moved into the port business. He become a sales manager 16 years ago with a spreader manufacturer. After 2 years, he moved into sales and now he worked with RAM Spreaders as senior sales manager for the regions Europe, Blacksea and Africa.

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Chief Executive Officer, Riga Universal Terminal Ltd

Janis Kasolits is chief executive officer of Riga universal Terminal andalso head of business development for Portek Inc LLC. He key responsibilities in company are: Business development, Operational management and human resources, financial management, strategic direction and reporting. He holds PhD Degree in economics from the University of Latvia.

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Radisson Blu Latvija Conference & Spa Hotel, Riga, Latvia
Wednesday 26 and Thursday 27 September 2018

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Conference Delegates Receive: Exclusive Official Airline Rates • Competitive Hotel Rates • Technical Site Visit • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

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Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: olim@transportevents.com

Conference Delegate Registration

☐ I Wish to Attend The Technical Site Visit on Tuesday 25 September 2018. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy If Available and Photo ID Proof/Company ID For Port Security Check in Advance.

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☐ I Wish to Attend The Networking Welcome Dinner on Wednesday 26 September 2018.

What Best Describes Your Industry Sector? (Please Tick One)

☐ Port Authority/Terminal Operator
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☐ Dredging
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☐ Classification Society/Registry
☐ Maritime Consultancy/Analysis
☐ Shipping/Line Company
☐ Banking Services & Service
☐ Barge Operation
☐ Ship Owning And Operating Service
☐ Freight Forwarder/Third Party Logistics Provider (3PL)
☐ Bond/Reel Operation
☐ Shipper/Beneficial Cargo Owner (BCO)
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☐ Other

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- On or before Sunday 26 August 2018: The ‘Early Bird’ Conference Delegate Registration is €1,195
- Special Offer - 3 Delegates For The Price of 2 in This Category
- From Monday 27 August 2018: The Regular Conference Delegate Registration is €1,295
- Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is €795. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing olim@transportevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration is €795
- No Delegate Registration Will be Accepted Without Full Payment

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LATVIAN DELEGATE REGISTRATIONS

For Latvian Nationals, Citizens And Residents of Latvia, The Conference Delegate Registration is €595.
- On or Before Sunday 26 August 2018: The ‘Early Bird’ Conference Delegate Registration is €495
- From Monday 27 August 2018: The Regular Conference Delegate Registration is €595
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

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☐ I Have Transferred €595 Per Delegate to Public Bank

Bank Transfer to:
- Account Name: Transport Events Management Limited
- Account Number: 10 - 20228365 - 051
- Beneficiary Bank: Public Bank (L) Ltd (Swift Code: PBLLMYKA)
- Agent Bank: Deutsche Bank AG, Frankfurt (Swift Code: DEUTDEFF)

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: olim@transportevents.com

Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Complementing This Registration Form And Full Payment
- Upon Receipt Of Your Registration Form And Full Payment, A Set of Delegate Information, Documents Will be Emailed to You Including Your Proforma Invoice And, If Required, A Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received In Full
- Flights, Airport Transfers And Accommodation Are Not Included In Your Delegate Registration Fee
- This Event Programme Is Subject To Change Without Notice. E&OE

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed:

DATE:

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited
Tel: + 60 87 426 022
Fax: + 60 87 426 223
enquiries@transportevents.com

www.transportevents.com

EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site At The Registration Desk

Exhibition Opening Times are:

Wednesday 26 September 2018 9am to 5pm
Thursday 27 September 2018 9am to 3.30pm

OFFICIAL CARRIER

The Official Carrier For This Event is airBaltic Airlines. Please visit www.airbaltic.com

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is Radisson Blu Latvija Conference & Spa Hotel, Riga, Latvia. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Radisson Blu Latvija Conference & Spa Hotel, Riga
Elizabetes 55
LV-1010 Riga, Latvia

Contact Person
Laura Davidsva
Senior Meetings & Events Coordinator

Tel: + 371 677 72222 Dir: + 371 677 72236
Fax: + 371 677 72332
E-mail: Laura.Davidsva@radissonblu.com
Website: www.radissonblu.com/en/latvijahotel-riga
Companies wishing to maximise their profile at the 2nd Baltic Ports & Shipping 2018 Latvia Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company’s latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 2nd Baltic Sea Ports & Shipping 2018 Latvia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth €3,995

Delegates Lanyards Sponsorship
All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company’s latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

Sponsored by GDANSK

Delegates Name tags Sponsorship
All event participants are given an identification name tag to wear throughout the two days of the event. Your company’s latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Sponsored by TT CLUB

Event Website
Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

Brochure Distribution
Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Sponsored by

Conference and Exhibition Directional Signage
Have your company’s latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

Company Banners
Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Sponsored by GDANSK

Technical Site Visit Transportation Sponsorship
The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

Networking Welcome Reception – Tuesday 25 September 2018
The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Conference Sessions Sponsorship
An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1  Session 2  Session 3  Session 4
Session 5  Session 6  Session 7

Conference Delegates Refreshment Breaks
During the event, refreshments will be served three times a day. Your company’s latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1  Break 2  Break 3
Break 4  Break 5  Break 6

Conference Delegates Lunches
Your company’s colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates’ dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 26 September 2018

Supported by GDANSK

Thursday 27 September 2018

Networking Welcome Dinner – Wednesday 26 September 2018
The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by