THƯ CHÀO MỪNG
Triển lãm Quốc tế chuyên ngành
“9th ASEAN Ports and Shipping 2011 Vietnam”

Nhân dịp Triển lãm Quốc tế chuyên ngành “9th ASEAN Ports and Shipping 2011 Vietnam”, Bộ Giao thông vận tải xin gửi lời chào mừng tới Triển lãm và các doanh nghiệp trong nước và quốc tế tham gia sự kiện này.

Được tổ chức với mục đích nhằm giới thiệu với các đối tác Việt Nam thông tin về máy móc thiết bị, công nghệ tiền tiến cùng như các giải pháp kỹ thuật, dịch vụ tư vấn... trong lĩnh vực giao thông vận tải, đặc biệt là phát triển cảng biển và chuyên hóa hàng hóa bằng đường biển. Bộ Giao thông vận tải hoan nghênh việc tổ chức Triển lãm Quốc tế chuyên ngành về cảng và vận chuyển đường biển ASEAN lần thứ 9 tại Việt Nam. Hy vọng rằng Triển lãm cũng là dịp tốt giúp các doanh nghiệp, trong đó có các doanh nghiệp trong ngành giao thông vận tải có cơ hội giới thiệu các sản phẩm mới của mình, đồng thời tìm kiếm, trao đổi thông tin cùng như cung cấp và mở rộng các mối quan hệ hợp tác, kinh doanh.

Chúc Triển lãm thành công tốt đẹp, mang lại kết quả thiết thực cho các đơn vị tham dự.

BỘ TRƯỞNG

Hồ Nghĩa Dũng
Tuesday 21 June 2011
Technical Site Visit (City Terminals)
9am  Buses Depart From Windsor Plaza Hotel
10am  Arrive Saigon Newport For Presentation And Tour
10 45am  Depart Saigon Newport For Vietnam International Container Terminal
11 30am  Arrive Vietnam International Container Terminal For Light Refreshments Followed by Presentation And Tour
12 30pm  Depart Vietnam International Container Terminal For Saigon Premier Container Terminal
1pm  Arrive Saigon Premier Container Terminal Presentation And Tour
2pm  Depart Saigon Premier Container Terminal
2 45pm  Arrive Windsor Plaza Hotel

Wednesday 22 June 2011
7 30am  Conference Delegates Registration. Refreshments Served in The Exhibition Sponsored by
9am  Conference And Exhibition Opening Ceremony
9am  Organiser’s Remarks, Rory J. Doyle, Managing Director, Transport Events Management, Malaysia
9 05am  Opening Remarks, Ho Kim Lan, Secretary General, Vietnam Seaports Association, Vietnam
9 15am  Keynote Address, Nguyen Ngoc Hue, Director General, Vietnam Maritime Administration, Vietnam
9 30am  Exhibition Opening Ceremony And Tour of The Exhibition by The VIP Group

Session 1  The Future of ASEA Containerised Trade
- Getting Back on Track: Maritime Infrastructure Developments in Vietnam
- Key Success Factors in Vietnam’s Infrastructure Investment - Government Priorities, Opportunities And Challenges
- Identifying The Growth And Diversification of Container Trade Within ASEA
- The Rise of Green Ports: Environmental Management For a Sustainable Future
- Competency Requirements For Port Executives in The New Era

11am  Chairman’s Opening Remarks, Dr. Thai Van Vinh, Assistant Professor, Division of Infrastructure Systems, Nanyang Technological University, Singapore
11am  Jonathan Beard, Managing Director, GHK, Hong Kong
11 20am  Katrina Alday, Foreign Counsel, ViLaF, Vietnam
12pm  Martijn Lips, Business Manager, Royal Haskoning, Vietnam
12 20pm  Questions And Answers Followed by Chairman’s Closing Remarks And Conference Delegates Lunch

Session 2  Container Shipping And Logistics: Strategies Amidst Booming Trade
- Reviewing The Current Trends in Container Trade Flow And Shipping Patterns
- What Are Shippers’ Strategies Amidst The Booming Vietnamese Port Developments?
- How 3PLs Achieve Efficiency Thru Integration And Cooperation With Ports And Shippers
- Exploring The Challenges And Opportunities of The ASEAN Shipping Market

2 20pm  Le Huy, General Director, NYK Line, Vietnam
2 40pm  Nguyen Hung Thuy, Ocean And Logistics Manager, Nippon Express, Vietnam
3pm  Conference Delegates Refreshments Served in The Exhibition Sponsored by
Session 3  Recent Developments of Technology And Systems at The Terminal

• Cutting Edge Hand Held Computers For Ports, Intermodal And Outdoor Logistics Application
• Maximising Productivity With a Proven TOS Solution
• Revamp And Optimize Terminal And Shipping Operations With State-of-The-Art IT Platform

4pm  Rene Bendt, Director, arl-shipping.com, Singapore
4 20pm  Gabriel Ong, Regional Manager, Asia, LXE, Singapore
4 40pm  Charles Gerard, Senior Director Maritime Sales APAC, Navis, Hong Kong
5pm  Questions And Answers Followed by Chairman's Closing Remarks
5pm - 7pm  Networking Welcome Reception For All Participants And Spouses at The Top of The Town Restaurant And Bar, 25th Floor, Windsor Plaza Hotel. Smart Casual Attire. Please Wear Your ID Nametag For Admission.

Thursday 23 June 2011

8am  Conference Delegates Registration. Refreshments Served in The Exhibition

Session 3A  Building a Sustainable Port And Terminal Operation

• Regional Port Competitiveness: Where Does Vietnam Stand Amongst The ASEAN Giants?
• Operator's Strategies in Improving Performance And Competitiveness Thru Port Expansion
• Challenges of Port Privatisation And Its Growth Opportunities
• Realigning Ports’ Strategy: Anticipating Future Capacity And Requirements For Sustained Competitive Advantage

9am  Chairman's Opening Remarks, Mark Millar, Managing Director, M Power Associates, Hong Kong
9am  John Cushing, General Director, SP-SSA International Container Services Joint Venture Company (SSIT), Vietnam
9 25am  Jan Vannieuwenburg, General Manager - China/Asia, Port Authority Bruges- Zeebrugge, Belgium
9 50am  Capt. Nihal Keppetipola, Managing Director, Sri Lanka Ports Authority, Sri Lanka
10 15am  Conference Delegates Refreshments Served in The Exhibition

Session 5  Innovations For The Enhancement of Port And Container Shipping

• Key Success Factors For Wireless Productivity
• Simulation Training Systems For The Maritime Industry
• Port Operations And Planning Toward Future Development Trends
• Fully Automated Terminal: Will it Take Over The Existing Terminal?

1115am  Jyrki Melaanvuo, Ports Director Asia Pacific, Konecranes, Singapore
11 40am  Roberto Bencina, Managing Director, Sennebogen, Singapore
12 05pm  Mario Antonioli, Sales And Marketing Executive, Brieda Cabins, Italy
12 30pm  Questions And Answers Followed by Conference Delegates Lunch

2pm  Peter Pütz, International Project Manager, igus, Germany
2 20pm  Bart Williams, Director of Sales And Marketing, Globalsim, USA
2 40pm  Giancarlo Cattini, Export Manager, Zephir SPA, Italy
3pm  Questions And Answers Followed by Chairman’s Closing Remarks And Conference Delegates Refreshments Served in The Exhibition

Friday 24 June 2011

Technical Site Visit (Sea Terminals) - Limited Places Available. Please Register ASAP to Avoid Disappointment

9am  Transport Departs From Windsor Plaza Hotel
9 45am  Arrive Bach Dang Passenger Quay to Board Speedboat to Vung Tau
11am  Arrive Saigon International Terminals Vietnam (SITV) For Presentation And Tour
12pm  Arrive Saigon Newport Cai Mep Terminal For Presentation And Tour
1pm  Depart to Ho Chi Minh City by Speedboat. Packed Lunch Will be Provided to All Participants.
2 15pm  Arrive Bach Dang Passenger Quay. Transfer to Bus For Windsor Plaza Hotel
3pm  Arrive Windsor Plaza Hotel
REGISTRATION INFORMATION

To Participate in the 9th ASEAN Ports and Shipping 2011 Exhibition and Conference, you need to register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include:

- Technical Site Visit - City Terminals (Tuesday 21 June 2011)
- Password Protected Online Conference Papers and Speakers Bios
- Conference Lunches and Refreshment Breaks
- Networking Welcome Reception (Wednesday 22 June 2011)
- Technical Site Visit - Sea Terminals (Friday 24 June 2011)

Participants' Full Contact Details and Official Colour Photos From the Event. Conference Delegate Registration Fees are:

- On or before Sunday 22 May 2011: Early Bird Conference Delegate Registration is GBP995, Save GBP100.
- From Monday 23 May 2011: Regular Conference Delegate Registration is GBP995, Special Offer! - 3 Delegates For The Price of 2 In This Category! Save GBP199.

For Vietnamese Nationals, Citizens and Residents of Vietnam, the Conference Delegate Registration is VND6,765,000.

- 3 Delegates For The Price of 2 In This Category! Save GBP199.
- No Delegate Registration Will Be Accepted Without Full Payment

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

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Level 1, Lot 7, Block F, Sagaking Commercial Building,
Jalan Patu- Patu, 87000 Labuan F. T., Malaysia

Tel. +60 87 426 022
Fax. +60 87 426 223
email: enquiries@transportevents.com

Windsor Plaza Hotel
18, An Duong Voong Street
District 5
Ho Chi Minh City
Vietnam

Contact: Miss Thanh Thao, Director of MICE
Tel: +84 8 3833 6688 Ext: 2617
Fax: +84 8 3835 3594
Email: thao.vo@windsorplazahotel.com
Website: http://www.windsorplazahotel.com

TERMS AND CONDITIONS

- No Delegate Registrations Will Be Accepted Without Completing This Registration Form and Full Payment
- Upon Receipt of Your Registration Form and Full Payment, a Set of Delegate Information Documents Will Be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Applications
- No Refunds Will Be Given However, Substitutions Can Be Made At Any Time
- If a Delegate Is Unable to Attend, the Delegate Remains LIABLE FOR FULL Delegate Registration Payment
- Delegates Will Not Be Admitted Unless Payment Has Been Received
- Flights, Airport Transfers and Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I acknowledge that I have read and understand the above terms and conditions.

Signed:

DATED:

REGISTRATION

Please Complete and Fax Back This Form or Register Online at www.transportevents.com if you wish to register multiple conference delegates, please copy this form for each delegate and fax to: +60 87 426 223 or email alin@transportevents.com

Conference Registration

☐ I wish to attend the technical site visit - city terminals on Tuesday 21 June 2011 at 9am
☐ I wish to attend the networking welcome reception on Wednesday 22 June 2011 at 5pm
☐ I wish to attend the technical site visit - sea terminals on Friday 24 June 2011 at 9am

Exhibition Registration Only

☐ I wish to visit the trade exhibition only - free of charge

Exhibition Opening Times are:

<table>
<thead>
<tr>
<th>Day</th>
<th>Time</th>
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<tbody>
<tr>
<td>Wednesday 22 June</td>
<td>9am to 5pm</td>
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<tr>
<td>Thursday 23 June</td>
<td>9am to 3.30pm</td>
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Name: [Name]
Position: [Position]
Organisation: [Organisation]
Address: [Address]
Tel: [Tel]
Fax: [Fax]
Email: [Email]

I am not able to attend the event but I wish to purchase the username and password to access the presented conference papers and speaker biographies online at GBP199 / VND6,765,000.

I wish to attend the technical site visit - city terminals on Tuesday 21 June 2011 at 9am
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