



BỘ GIAO THÔNG VẬN TẢI
CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM
MINISTRY OF TRANSPORT
SOCIALIST REPUBLIC OF VIETNAM

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Ha Noi, 30th December 2008.

Dear Industry Colleague,

8TH ASEAN PORTS AND SHIPPING 2010 VIETNAM
20 – 21, May, 2010 in Ho Chi Minh City

We are delighted to announce that the 8th ASEAN Ports and Shipping 2010 Viet Nam will take place in Ho Chi Minh City on 20-21, May 2010. This international transportation gathering will promote Viet Nam, regional shipping and transport logistics to foreign investment and showcase Ho Chi Minh City as a cultural, tourism and conference destination.

A 2 days Conference and Exhibition will be a world-class business leaders forum on global transportation and logistics issues with the attendance of 500 delegates from over 25 countries consisting of the world'd leading shipping lines, shippers, cargo owners, importers/exporters, freight forwarders, logistics companies, terminal operating companes, service suppliers,...

We look forward to the prospect of welcoming you to our beautiful city of Ho Chi Minh City and to what will be a most rewarding and enjoyable 2 days International Conference and Exhibition event in 2010. *t*

Yours Faithfully,



HO NGHIA DUNG
Minister



Wednesday 19 May 2010

Technical Site Visit

- 9am Buses Depart From Windsor Plaza Hotel
- 10am Arrive Saigon Newport For Presentation And Tour
- 10 45am Depart Saigon Newport For Vietnam International Container Terminal
- 11 30am Arrive Vietnam International Container Terminal For Presentation And Tour
- 12 15pm Depart Vietnam International Container Terminal For Saigon Premier Container Terminal
- 12 45pm Arrive Saigon Premier Container Terminal For Light Lunch Followed by Presentation And Tour
- 2pm Depart Saigon Premier Container Terminal
- 2 45pm Arrive Windsor Plaza Hotel

Thursday 20 May 2010

- 7 30am Conference Delegates Registration. Refreshments Served in The Exhibition
- 9am Conference And Exhibition Opening Ceremony
- 9am Organiser's Remarks, Rory J. Doyle, Managing Director, Transport Events Management, Malaysia
- 9 05am Opening Remarks, Ho Kim Lan, Secretary General, Vietnam Seaports Association, Vietnam
- 9 15am Keynote Address, Do Duc Tien, Deputy Director General, Vietnam Maritime Administration, Vietnam
- 9 30am Exhibition Opening Ceremony And Tour of The Exhibition by The VIP Group

Session 1 **Gearing up For a New Decade in ASEAN Containerised Trade Growth**

- Preparing For Rebound: How is The Industry Recovering From The Global Economic Crisis
- Vietnam's Economic Recovery And Regional Integration
- Evaluating The Current And Future Infrastructure Developments in Vietnam
- Key Success Factors in Vietnam's Infrastructure Investment – Government Priorities, Opportunities And Challenges
- Identifying The Growth And Diversification of Container Trade Within ASEAN
- Strategies to Boost Intra-ASEAN Container Trade
- Legal Issues Facing The Logistics And Shipping Sectors in Vietnam

10 45am **Chairman's Opening Remarks, Jonathan Beard, Managing Director, GHK, Hong Kong**

- 10 45am David Wignall, Managing Consultant, David Wignall Associates, Singapore
- 11 05am Captain Rahul Choudhuri, Regional Manager - Asia Pacific, DNV Petroleum Services, Singapore
- 11 25am Truong Bui, Consultant, Drewry Maritime Services, Singapore
- 11 45pm Jason Wong, Vice President, Intra Asia, The Middle East And Australia Trades, APL Singapore
- 12 05pm Dr. Rashid Al Leem, Director General, Hamriyah Free Zone Authority, United Arab Emirates

12 25pm Questions And Answers Followed by Conference Delegates Lunch

Session 2 **The Future of Container Shipping Growth And The Opportunities For Regional Ports**

- Reviewing The Current Trends in Container Trade Flow And Shipping Patterns
- What Are Shippers' Strategies Amidst The Booming Vietnamese Port Developments?
- How 3PLs Achieve Efficiency Thru Integration And Cooperation With Ports And Shippers
- Exploring The Challenges And Opportunities of The ASEAN Shipping Market
- Marine Fuel Management : Key Challenges For The Future
- Simulation Software Services For Marine And Container Terminals
- Offshore Support Vessels - Global Trends And Regional Focus

- 2pm An Le, Head First Choice, QA - DHL Supply Chain, Vietnam
- 2 20pm Tran Anh Duc, Country Managing Partner, Vilaf-Hon Duc, Vietnam
- 2 40pm Christopher A. Muessel, Partner, Watson, Farley & Williams LLP, Singapore

3pm Conference Delegates Refreshments Served in The Exhibition

- 4pm Andrew Kemp, Regional Director, Thomas Miller, Hong Kong
- 4 20pm Rohit Suraj, Regional Director, TBA, India
- 4 40pm Frans Jol, Managing Director, Esoware, Italy

5pm Questions And Answers Followed by Chairman's Closing Remarks





6 15pm Gala Dinner For All Participants And Spouses Sponsored by DNV Petroleum Services. Smart Casual Attire.



DNV Petroleum Services

A Sunset Cruise on The Saigon River With Fresh Gentle Breezes And Pastoral Scenery Will Bring Delegates to The Binh Quoi Tourist Village For a Fascinating Cultural Show Followed by an Elaborately Prepared Vietnamese Dinner Served Indoors by The Riverside Before Return to Downtown Ho Chi Minh City.

6 15pm Pick up at The Windsor Plaza Hotel to Binh Quoi
7 15pm Arrive at The Village of Binh Quoi
7 45pm Enjoy Wedding Show With Traditional Music
8 45pm Dinner at The Restaurant by River Side
10 15pm Depart to Windsor Plaza Hotel
11pm Arrive Windsor Plaza Hotel

Friday 21 May 2010

8am Conference Delegates Registration. Refreshments Served in The Exhibition

Session 3 Building a Sustainable Port And Terminal Operation

- Regional Port Competitiveness: Where Does Vietnam Stand Amongst The ASEAN Giants?
- Operator's Strategies in Improving Performance And Competitiveness Thru Port Expansion
- Challenges of Port Privatisation And Its Growth Opportunities
- Realigning Ports' Strategy: Anticipating Future Capacity And Requirements For Sustained Competitive Advantage

9am **Chairman's Opening Remarks, Mark Millar, Managing Director, M Power Associates, Hong Kong**

9am Malcolm Gregory, Head of Commercial, Cai Mep International Terminal, Vietnam
9 20am Gerard Van Den Heuvel, Chief Executive Officer And General Director, Saigon Premier Container Terminal, Vietnam
9 40am John Cushing, General Director, SP-SSA International Container Services Joint Venture Company (SSIT), Vietnam
10am Jonathan Beard, Managing Director, GHK, Hong Kong

10 20am Conference Delegates Refreshments Served in The Exhibition

Session 3A Innovations For The Enhancement of Port And Container Shipping

- Power Supply Solutions For Improvement of Efficiency And Sustainability
- Port Community And Terminal Management System For Ports
- Cutting Edge Lifting Products For Terminal Operators
- Integrated Solutions to Locate, Track, Manage And Optimize High-Value Assets
- Key Success Factors For Wireless Productivity
- Recent Developments of Technology And Systems at The Terminal
- Crane Rail on Ballast Bed With Use of Pre-Stressed Concrete Crane Rail Sleepers

11 20am Rendy Lim, Sales Manager, Liebherr, Singapore
11 40am Eva Savelsberg, Head of Intermodal Solutions, INFORM, Germany
12pm Tharin Arwatanakultep, Regional Manager, Konecranes, Thailand
12 20pm Diego Sanchez, Product Manager ERTG Systems, Cavotec, Italy
12 40pm Peter Puetz, International Projectmanager Cranes And Materialhandling, igus GmbH, Germany

1pm Conference Delegates Lunch

2pm Charlie Gerard, Sales Director, Asia Pacific, Zebra Enterprise Solutions, Hong Kong
2 20pm Klaus Rohrig, Regional Manager, Gottwald, Singapore
2 40pm Tristan Prevost, Business Development Manager, Conductix-Wampfler, France
3pm B. Velan, Managing Director, Scorpio Engineering, India

3 20pm Conference Delegates Refreshments Served in The Exhibition

3 50pm Teun Druiff, Managing Director, Bemo Rail, The Netherlands
4 10pm Rene Bendt, Director, ARL Consulting, Singapore
4 30pm Roberto Bencina, Managing Director And Chief Executive Officer, Sennebogen, Singapore
4 50pm Ryan Jeon, Business Development Consultant, Total Soft Bank, Korea

5 10pm Questions And Answers Followed by Chairman's Closing Remarks



REGISTRATION INFORMATION

To Participate in The 8th ASEAN Ports And Shipping 2010 Exhibition and Conference You Need to Register as a Conference Delegate or as a Trade Exhibition Visitor. Conference Delegate Registration Benefits Include: Technical Site Visit (Wednesday 19 May 2010) • Conference And Exhibition Entrance • Password Protected Online Conference Papers And Speakers Bios • Conference Lunches And Refreshment Breaks • Gala Dinner (Thursday 20 May 2010) • Participants' Full Contact Details And Official Colour Photos From The Event. Conference Delegate Registration Fees are:

- On or Before Tuesday 20 April 2010: The 'Early Bird' Conference Delegate Registration is GBP895 - Save GBP100!
- From Wednesday 21 April 2010: The Regular Conference Delegate Registration is GBP995
- For Vietnamese Nationals, Citizens And Residents of Vietnam, The Conference Delegate Registration is VND11,995,000 (Photo ID Required)
- Special Offer! - 3 Delegates For The Price of 2 Within Each Category!

REGISTRATION

Please Complete And Fax Back This Form or Register Online at www.transportevents.com if You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email alin@transportevents.com

Conference Registration

- I Wish to Attend The Technical Site Visit on Wednesday 19 May 2010 at 9am
 * I Wish to Attend The Gala Dinner on Thursday 20 May 2010 at 6 15pm

* Spouses Welcome to Attend

Exhibition Registration Only

- I Wish to Visit The Trade Exhibition Only - Free of Charge

Exhibition Opening Times are:

Thursday 20 May 2010 9am to 5pm
Friday 21 May 2010 9am to 3 30pm

Name: _____ 18 / 05 / 2010

Position: _____

Organisation: _____

Address: _____

Tel: _____

Fax: _____

Email: _____

- I am Not Able to Attend The Event But I Wish to Purchase The Username And Password to Access The Presented Conference Papers And Speaker Biographies Online at GBP395 / VND11,995,000.

METHOD OF PAYMENT

- 1) Credit Card - Secure Online Registration at www.transportevents.com or Complete The Method of Payment And Fax Back Your Registration Details on This Page Together With Credit Card Details to: + 60 87 426 223 or Email alin@transportevents.com
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 Please Charge my American Express / Diners Club / Visa / Mastercard (Circle Card Applicable) The Amount of GBP995 / GBP895 / VND11,995,000 (Circle Correct Amount) Per Delegate
 I Have Transferred GBP995 / GBP895 / VND11,995,000 (Circle Correct Amount) Per Delegate to HSBC

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Beneficiary Bank : HSBC OBU - Offshore Banking Unit Labuan (Swift: HSBCMYKA)
Agent Bank : HSBC Bank PLC, London, UK (Swift: MIDLGB22, Sort Code: SC 40 - 05 - 15)
Account Name: Transport Events Management Limited
Account Number: 801-005521-725
Please Quote Both Delegate And Company Name as Reference.



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TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing, Signing And Submitting This Registration Form
- Upon Receipt of Your Registration Form, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice. Full Payment Must be Received Within Seven Days of Date of Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time Prior to The Event
- If a Delegate is Unable to Attend, The Delegate Remains Liable For 100% Delegate Registration Payment.
- Delegates Will Not be Admitted Unless Payment Has Been Received
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee.
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited
Level 1, Lot 7, Block F, Saguking Commercial Building,
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia

Tel. + 60 87 426 022

Fax. + 60 87 426 223

enquiries@transportevents.com

www.transportevents.com



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Associate Member -
The International Association
of Ports and Harbors

The Official Hotel And Venue is Windsor Plaza Hotel, Ho Chi Minh City, Vietnam. Special Reduced Hotel Rates Will be Made Available to All Registered Participants Subject to Availability. Please Email elaine@transportevents.com if You Need a Visa Invitation Letter With Your Visa Application. This Will Only be Provided For Registered Participants

Windsor Plaza Hotel
18 An Duong Vuong Street, District 5
Ho Chi Minh City, Vietnam

Contact Person: Miss Thanh Thao - Director of MICE & Catering

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