

# NAMPORT: The Gateway for Hinterland and Landlocked Countries- Cargo & Transhipment Services



*Webinar, Wednesday, 11<sup>th</sup> November 2020*

Going forward it is all about position and infrastructure. Covid-19 has introduced significant change and we are operating in a rapidly changing shipping & logistics environment. The market and clients have become far more demanding. Full supply chain shipments – Door to Door is growing fast.

Therefore, we need growth, implementation and action. While Namibia is still slow in the e-commerce space, it is being accelerated at a slow pace with more consumers moving to online platforms.

# The Role Players are



M  
Ministry of Works and Transport



Ministry of Industrialization, Trade and SME Development



Ministry of Finance



Ministry of Home Affairs and Immigration

Public Private Partnership important



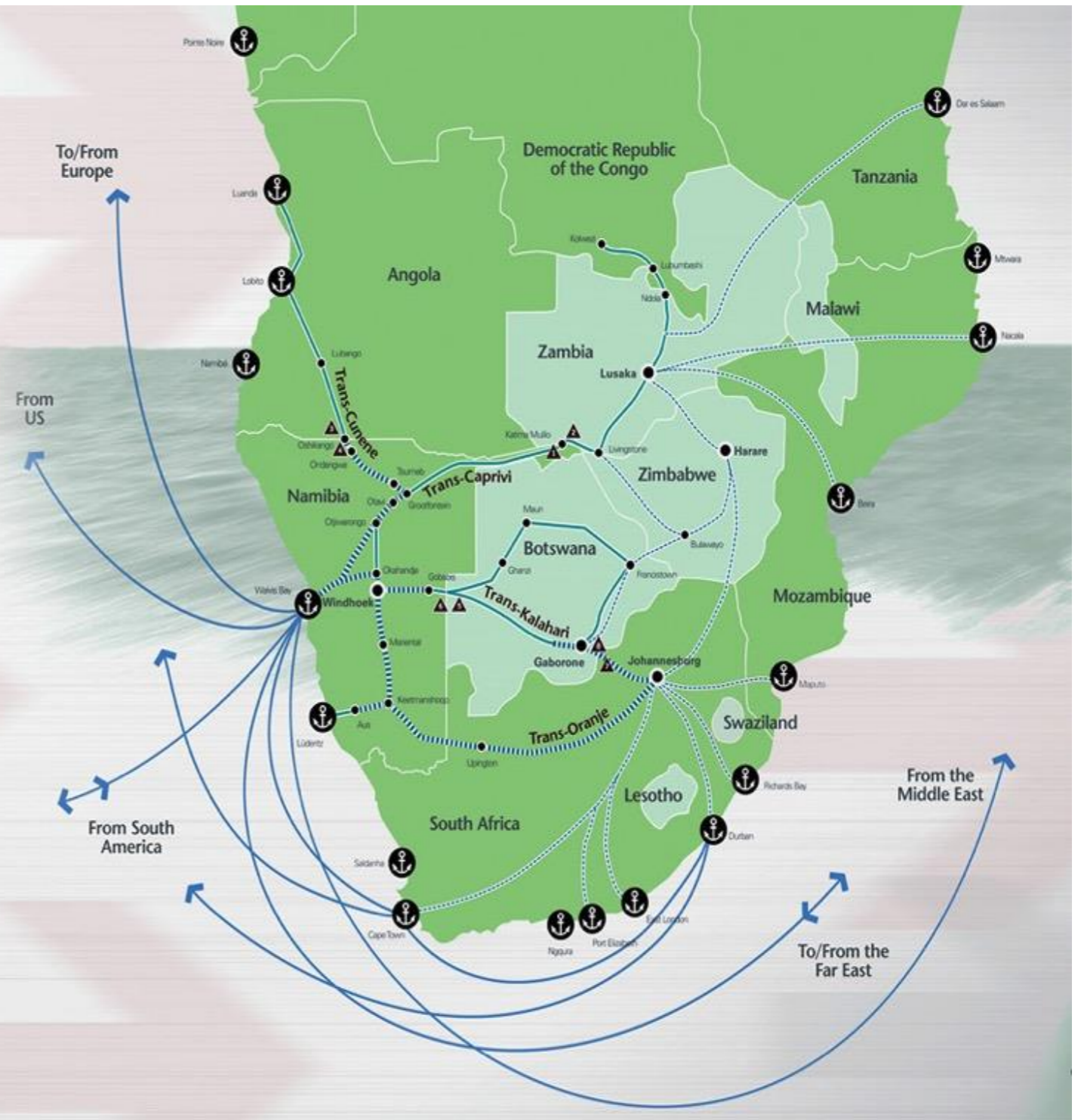
### Walvis Bay serves:

- Angola (3-5 days)
- Botswana (2 days)
- DRC (5-6 days)
- Malawi (5-6 days)
- South Africa (2 days)
- Zambia (3-4 days)
- Zimbabwe (3-4 days)

### Walvis Bay has direct sailings from:

- Europe
- The Far East
- North America
- The Middle East

\*Terms and conditions apply



# WBCG –Namibia Logistics Hub project

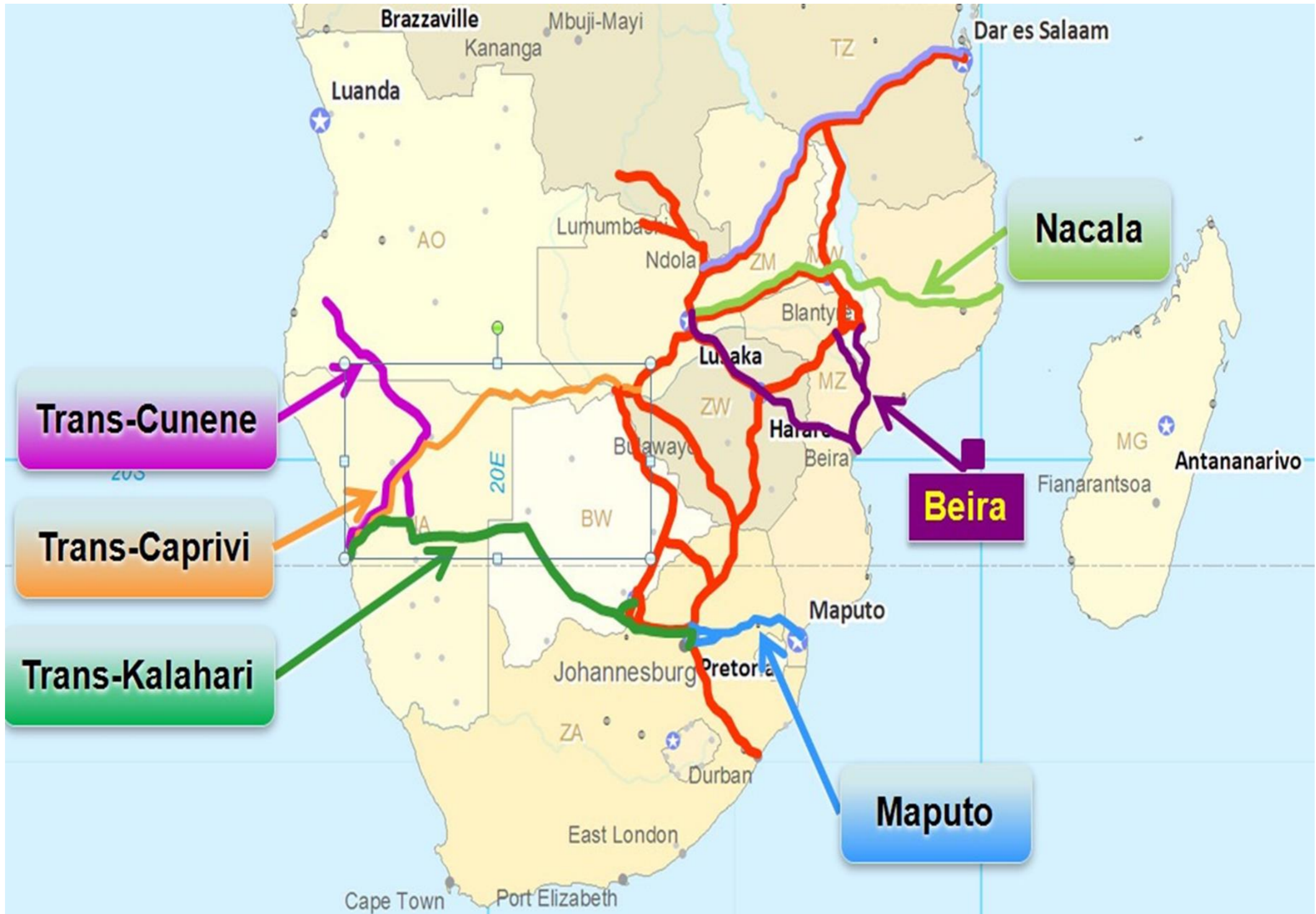
- Awareness is already cemented on all Corridors, clients already know everything, but how do we make sure the volumes can grow with competitive rates?
- Lower the cost of doing business in the full supply chain  
*Ensure to grow capacity, resources and equipment maintenance and support of the port.*
  - Delays/Operational breakdowns == added costs to customer and shipping lines, hence the importance of backup support to maintain productivity and efficiencies.
  - Develop and Introduce live EDI services and facilities
  - Ensure Transshipment rates are attractive-long term based

*Ensure to grow the Capacity, Infrastructure & resources at border posts with maximum operational time:*

- Introduce and enhance IT systems with direct links from port to exit border posts
- Upgrade Poor networks and maintain to have backup support equipment and systems
- Avoid delays/dwell time == added costs affecting transit times >> [increase working hours]

Proper PPP communication and participation is crucial. Sharing critical information & updates timeously will avoid delays, minimise cost & enhance efficiencies.

Government Institutions, Parastatal's staff must understand the Industries with Trade Facilitation, have proper training in service delivery service levels with support structures. Mindset needs to change going forward.



# NAM Industry preparation & positioning



- Offering all Intermodal & Incoterms service's on all shipments
- Investments in warehouses and equipment to handle cargo
- Lodged sufficient Guarantee/Bond's with customs to facilitate shipment and cargo declarations
- Train staff and maintaining ISO standard service levels
- The port and border operations are out of the industry's hands, yet the industry sit with the added costs.
- Strengthening relationships with all Role Players is imperative!

# Value & Benefits

- Strategic location (gateway to SADC)
- Reliable shipping & logistical services – no congestion
- Secure conditions for transport of high value cargo
- Competitive turn around times
- Good road network and no harassment of drivers
- Road and bridges capable to carry heavy loads
- Ongoing development to enhance logistics services
- Access to 300 million consumers if we are competitive
- Note that all corridors have their challenges, however clients have an option to choose, so we must strive that Walvis Bay port is their choice!