

# Challenges and Future Opportunities for Ports and Shipping in West Africa



## Webinar

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# Concession Agreements

Country	Port	Concessionaire
1. Benin	Port of Cotonou	Bollore
2. Cote d'Ivoire	Port of Abidjan Port of San Pedro	Bollore APMT MSC
3. Ghana	Port of Tema	Bollore/APMT/GPHA
4. Guinea Conakry	Port of Conakry	Bollore/APMT
5. Liberia	Freeport of Monrovia	APMT
6. Nigeria	Lagos Port Complex Tin Can Island Port	APMT TICT(Bollore)
7. Senegal	Port of Dakar	DP World
8. Sierra Leone	Port of Freetown	Bollore/GoSL
9. Togo	Port of Lome	Bollore

# Down Payments



Terminal	Year	Amount
Abidjan 1	2003	No Downpayment
Abidjan 2	2013	\$120m
San Pedro	2008	No Downpayment
Tema 1	2004	\$5m
Tema 2	2015	No Downpayment
Tin Can Complex	2005	\$3.6
Apapa Complex	2005	\$10m
Lome	2010	No Downpayment
Cotonou	2009	\$33m
Freetown	2010	\$1m
Monrovia	2010	\$1m
Dakar	2007	Eur46.2 over 25yrs



# Future

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- Service Cost/Tariff
- Port infrastructure & facilities developed
- Port Service Quality/Productivity
- Direct & Indirect Employment
- Community Social Responsibility



# INVESTMENT

Terminal	Amount	Crane Productivity
Abidjan 2	\$165m	+54%
Tema 1 Tema 2	\$80m \$1.2b	+250%
Cotonou	\$256m	+44%
Freetown	\$122m	+500%
Monrovia	\$110m	+233%
Conakry	Eur 143m	+40%
Dakar	\$293m	+167%
Lome	Eur 350m	+191%