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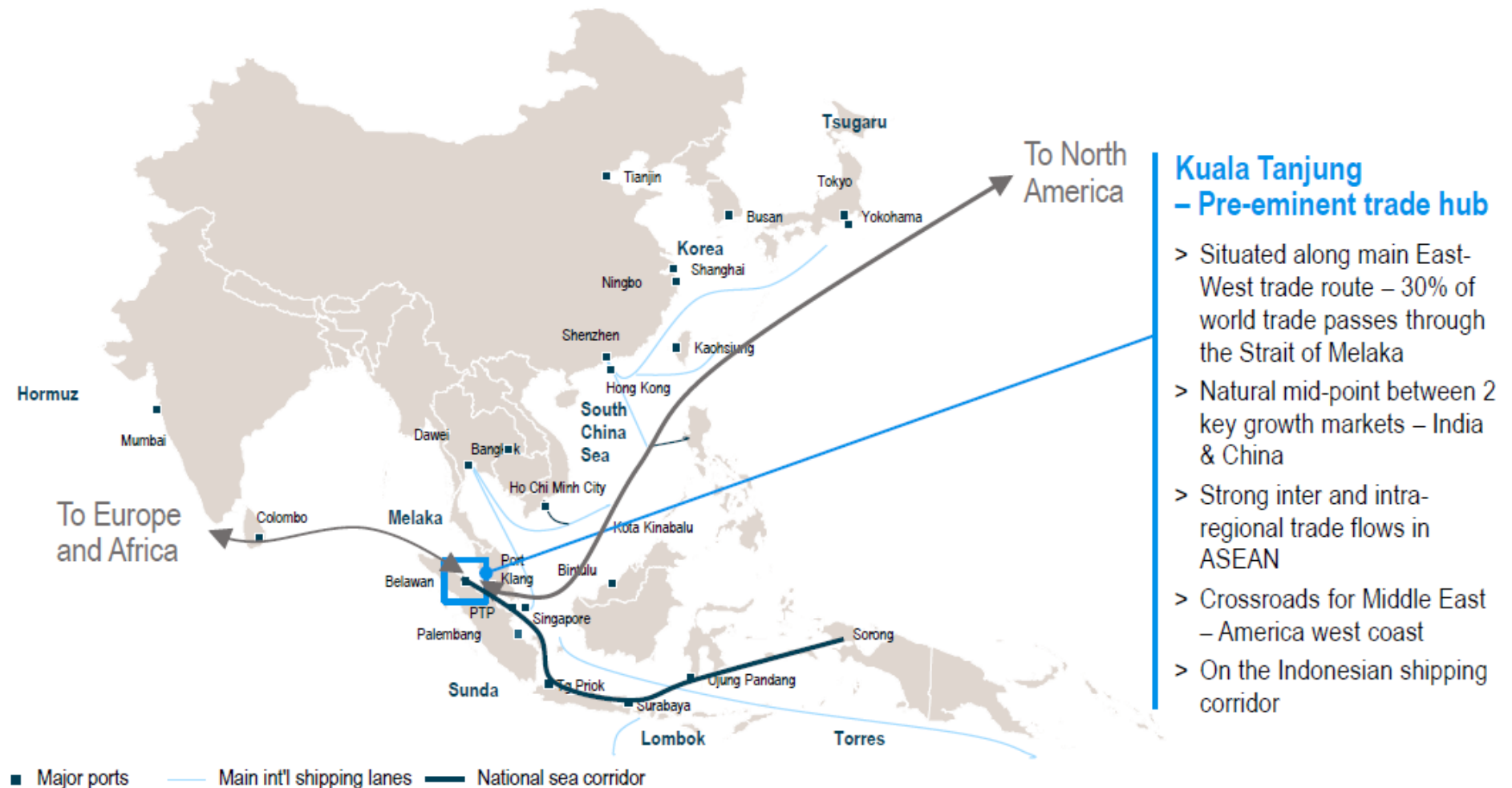
KT Port and Industrial Estate

DEVELOPING CONNECTIVITY FOR SOCIO-ECONOMIC GROWTH IN EAST ASIA

Medan, 27th January 2021

Given Kuala Tanjung's strategic location in the center of the Strait of Malacca, the area is well positioned to become a major trading hub

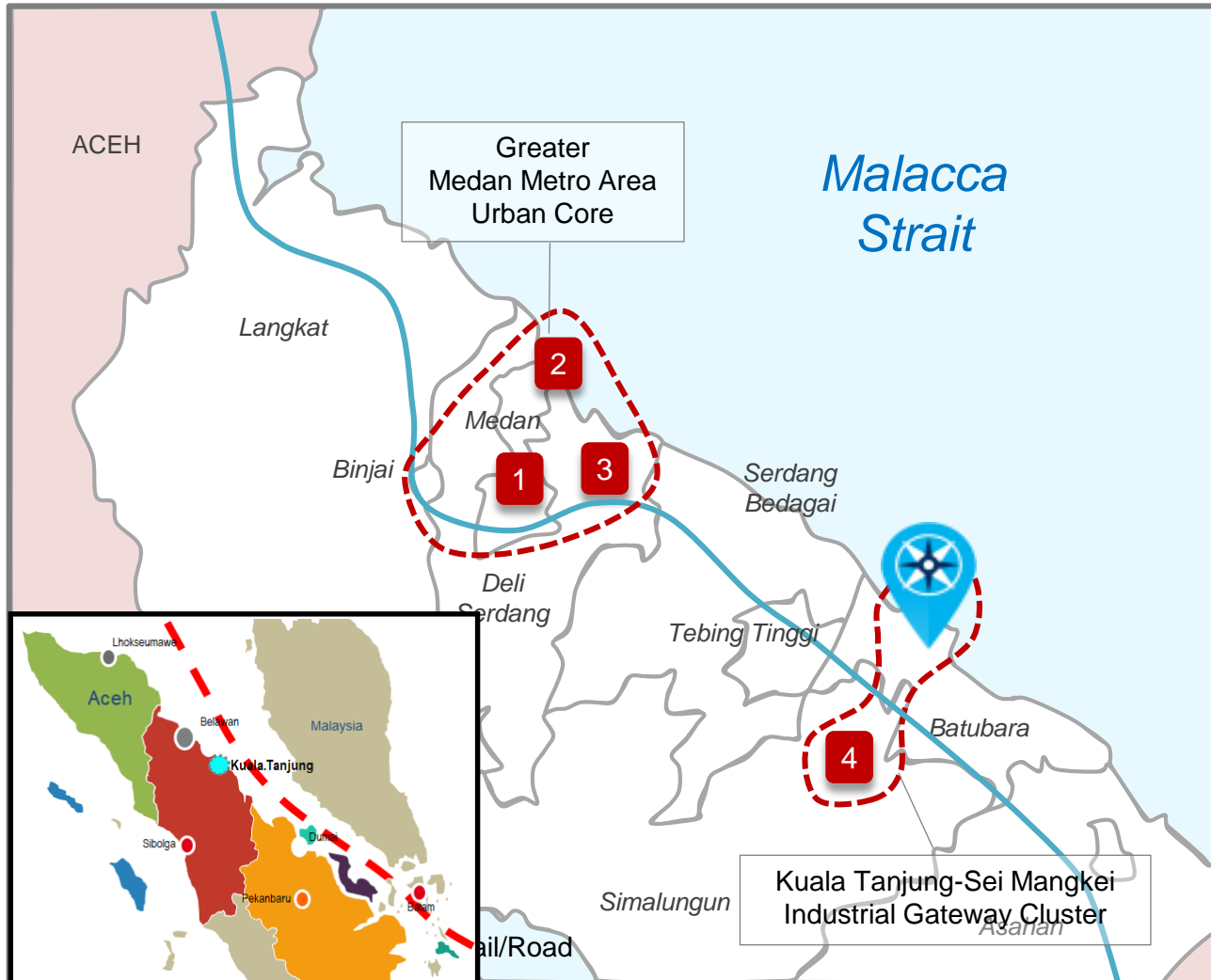
Key ports, shipping lanes and corridors near Kuala Tanjung



OVERVIEW OF KUALA TANJUNG

Kuala Tanjung Industrial Hub Port is located about 120 km southeast from Medan, and 40 km from the Sei Mangke Industrial Estate as a center for palm oil-based industries.

As a gateway to Sumatra, Kuala Tanjung will enhance the region's economic hotspots by lowering logistics costs and increasing efficiency



Kuala Tanjung Industrial Gateway Port

1 Medan Metropolitan Area and KIM

- Biggeest Industrial Estatae for North Sumatera, specially center of manufacture industry and trade

2 Belawan Port

- Pelabuhan khusus untuk melayani kebutuhan kota terdekat dengan kedalaman terbatas

3 Kuala Namu Airport

- Sebagai sarana yang memudahkan keluar masuknya investor

4 Sei Mangkei Special Economic Zone

- Kawasan Indsutri Minyak Kelapa Sawit berkelas dunia

To capture higher seaport demands, Pelindo 1 was selected in '15 to develop Kuala Tanjung, the province's international hub port

Overview of the Kuala Tanjung Port



"The proximity between industrial estate and port will streamline operations, resulting in international-level competitiveness of industries around Kuala Tanjung"

Joko Widodo, President of Indonesia

February 24, 2015, in symbolic inauguration of Kuala Tanjung port construction

"This is an integrated project. I now make it official, onward we go!"

Joko Widodo, President of Indonesia

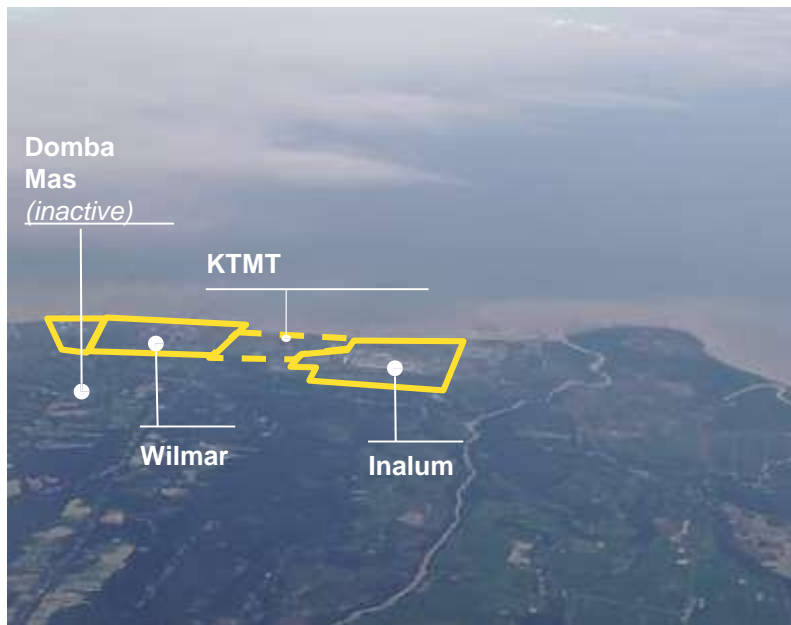
January 27, 2015, in media statement regarding his full support to Kuala Tanjung development



Vision: Developing Kuala Tanjung into a 'world-class' international hub port according the governmental Maritime ambition requires developing it as an integrated industrial port complex

1 Current Situation

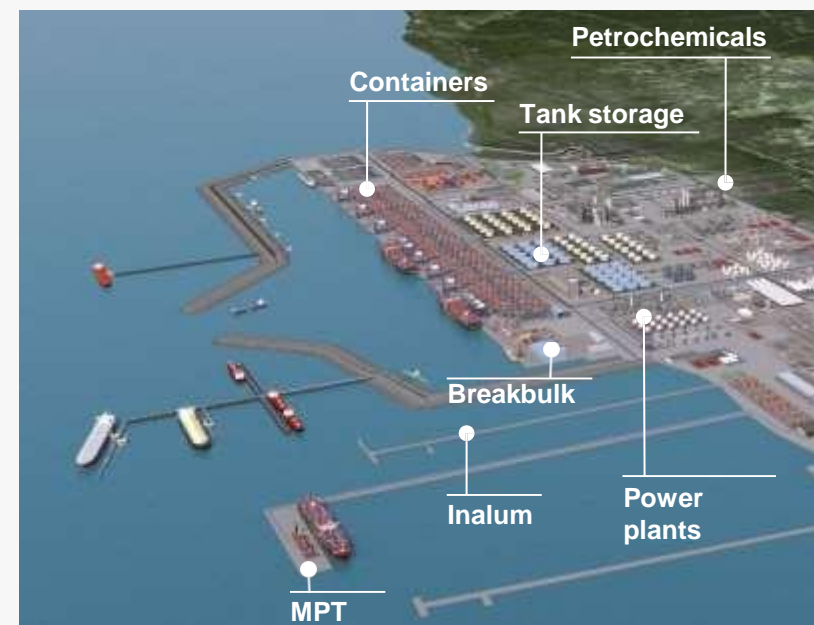
Scattered stand-alone facilities



- Stand-alone facilities
- Single-user port infrastructure
- No common utilities
- Handles mostly alumina, aluminum, and palm oil generated by Inalum and Wilmar

2 Goal

Integrated port with value-added activities



- Integrated industrial-port complex
- Common multi-user infrastructure and utilities
- Specialized third-party terminal operators and logistics providers
- Handles multiple cargoes and hosts diverse industries

WHY KUALA TANJUNG?

To support Special Economic Zone (SEZ) Sei Mangkei, Port Of Kuala Tanjung has the advantage and availability as one of the logistic links to distribute cargo from and to Sei Mangkei.

SEASIDE FACILITY

Mooring Jetty



Utilizing existing jetty for Fuel Oil Vessels or may also add new moorings

Trestle



Pipe Rack



There are trestle and pipe rack into Jetty

Pilot Boat



Tug Boat



Piloting and tugging services for vessels carrying Oil Fuel has been operating

- Presidential Decree No. 3/2016 and Amendments to Presidential Decree No.56/2018 on the Acceleration of Implementation National Strategic Project which stipulate the development of International Hub Port of Kuala Tanjung and Kuala Tanjung Industrial Estate as National Strategic Project
- Presidential Decree No. 81/2018 on Acceleration of Development and Operation of Port and Industrial Estate of Kuala Tanjung North Sumatra Province

DEVELOPMENT PLAN FOR KUALA TANJUNG

Kawasan Industri
Kuala Tanjung



Waktu dan biaya logistik
yang lebih rendah

Terkoneksi dan terintegrasi
dengan sarana transportasi
terutama jalan yang mendukung

Pelabuhan Kuala Tanjung



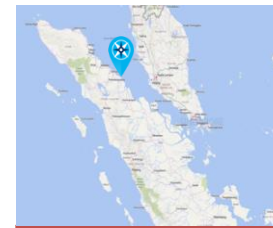
ADVANTAGES OF PORT OF KUALA TANJUNG



Space to develop large
scale



Deep water



Strategic location

LANDSIDE FACILITY

Land for the Depot and Bulk Terminal



Availability of 16 Ha land on the shoreline,
with access to jetty \pm 3,3 Km

Emplacement and railroad

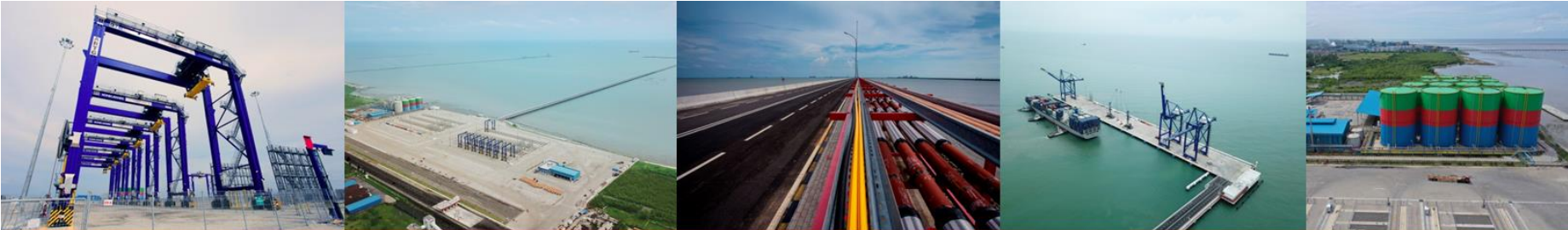


The emplacement and rail network has been built and operated which connected to Sei Mangkei and Medan-Kisaran Main Road

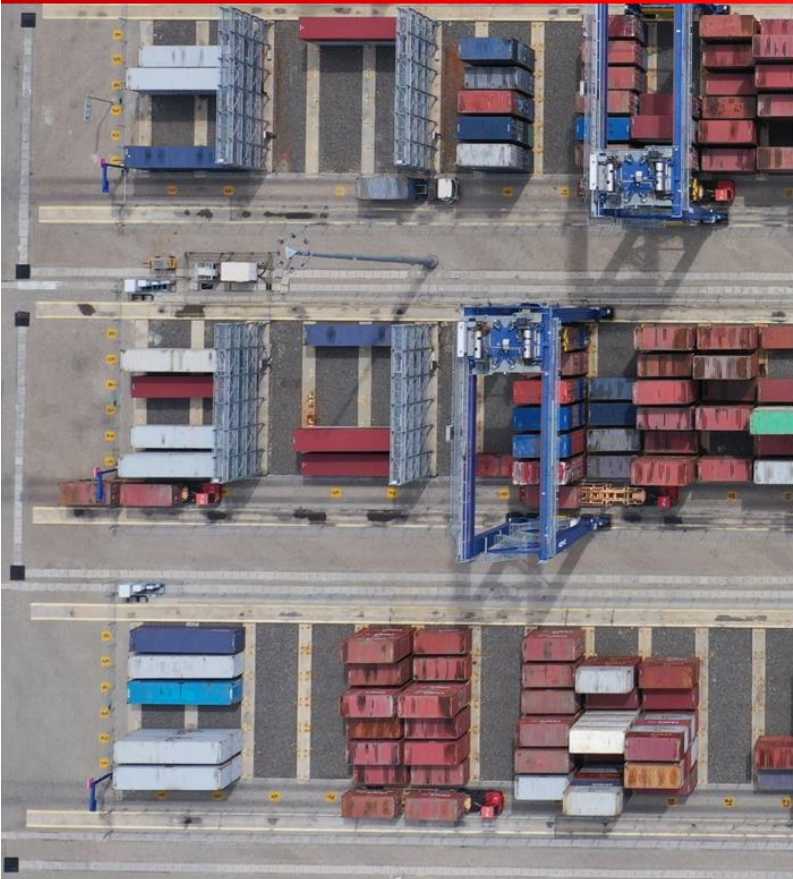
Kuala Tanjung Toll Road



The Kuala Tanjung Toll Gate is being built which will connect to the Medan – Tebing Tinggi – Kisaran Toll Road

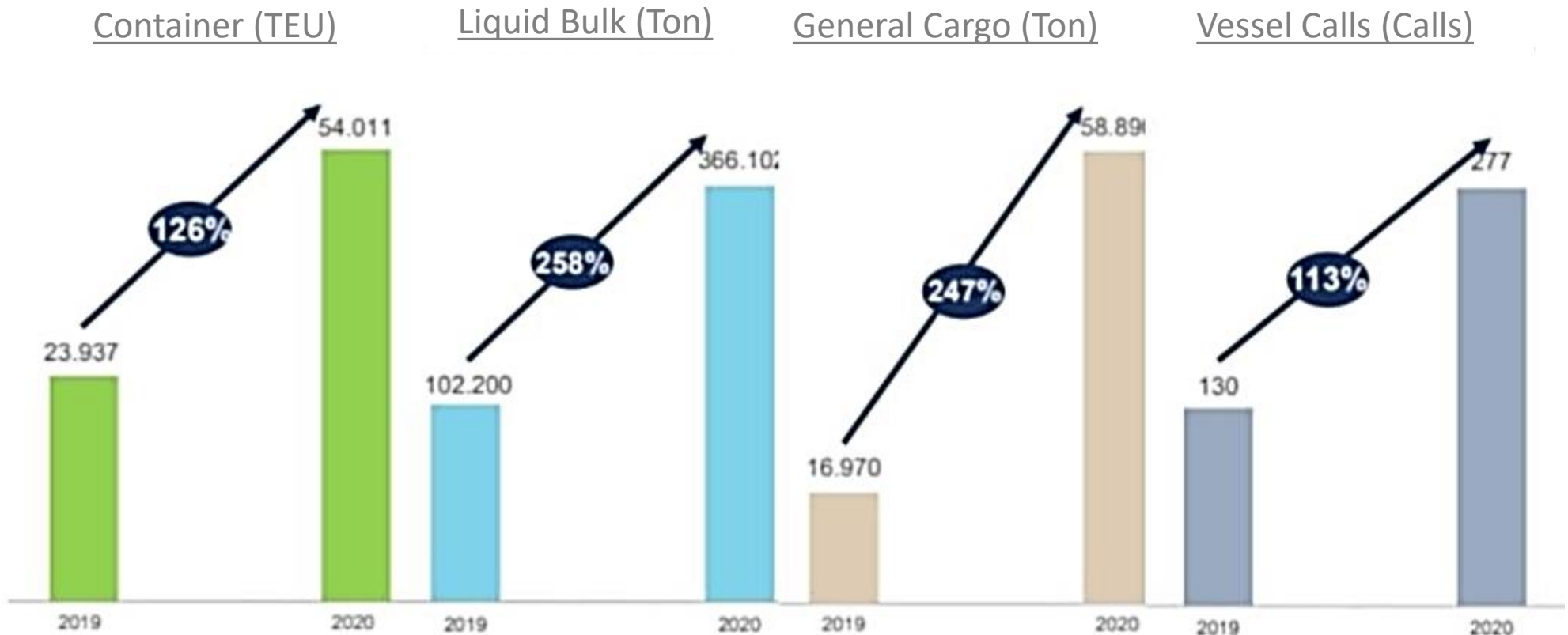


KUALA TANJUNG MULTIPURPOSE TERMINAL



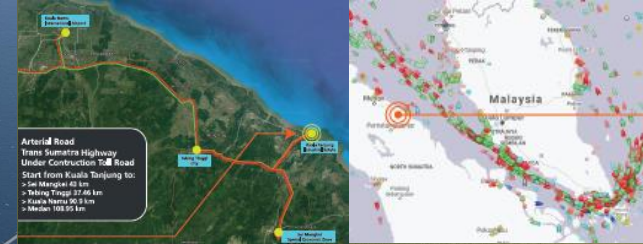
Technical Specification		KTMT
Container Yard	14 Ha	Cap. 600.000 teu
Liquid Bulk	3,5 Ha	Cap 100.000 MTon
General Cargo	8 Ha	Cap.
Wharf	60 x 500 meter	2 sides (outer, inner)
Draft	-17 mLws (outer)	-16 mLws (inner)
STS Crane		3 units
Mobile Crane		2 units
A-RTG		8 units
Terminal Tractor		21 units
Construction Period	2015-2018	
Investment Period	IDR ± 4 trillion	
Funding Scheme	Stated Owned Company, Commercial Loan, Strategic Partner	
Status Project	Operational since July 2019	

Multipurpose Terminal (PMT) performance grew quite significant as a new terminal (green field), where cargo containers grew 126%, liquid bulk CPO 258%, general cargo 247%, and vessel calls 113%.





KUALA TANJUNG INDUSTRIAL ESTATE



Located in an area with Port of Kuala Tanjung and strategically positioned in the Malacca Strait, Kuala Tanjung Industrial Estate is supported by toll road access and railroad which linking it to SEZ Sei Mangkei and Medan City



Kuala Tanjung Industrial Estate will be developed in an area of 3.400 Ha with various industrial clusters as well as supporting facilities and adequate basic infrastructure



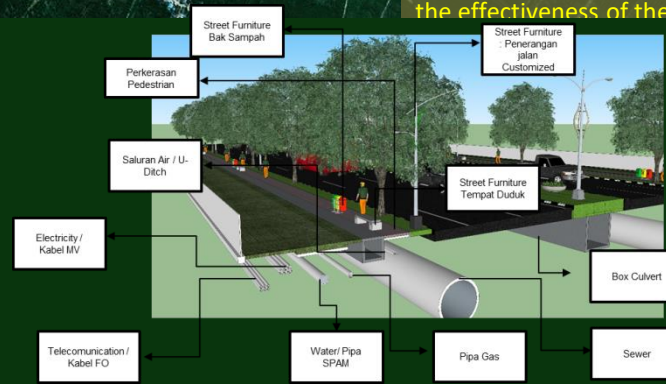
Kuala Tanjung Industrial Estate will be integrated with International Hub Port as to streamline and increase the effectiveness of the logistic movements

OVERVIEW PROJECT

Construction Period : 2020-2040
Investment Value : IDR ± 39,5 Trillion
Funding Scheme : Stated Owned Company
Strategic Investor
Status : Land Acquisition

POTENTIAL INDUSTRY

Petrochemicals, Cements Production and Distribution, Manufacturing, Energy Industry, Palm Oil and Downstream, Food and Beverages, Metal Production and Fabrication, Rubber and Downstream, Containers, Warehousing, and Value Added Logistics.



JOINT MARKETING

- CLUSTER DEVELOPER / OPERATOR
- TERMINAL OPERATOR






STRATEGIC INVESTOR

OTHERS – (Subject to Discussion)

Socio Economic Benefit

According the feasibility analysis Kuala Tanjung developed as an integrated International Hub Port and Industrial Area will have significant benefits from the perspective of the Indonesian society and has the potential to accomplish the goals of the governmental maritime ambition.

Government goals		Socio-economic impact of Kuala Tanjung
 Maritime	✓ Develop an “international hub port”	<ul style="list-style-type: none">• 3,000 ha. of total project area• 200 mn. ton cargo throughput per year• 10 mn. TEU container throughput per year
	✓ Lower logistics costs	<ul style="list-style-type: none">• USD 1 bn. lower logistics cost per year
 Industrial	✓ Develop value-added manufacturing	<ul style="list-style-type: none">• USD 3 bn. total GDP contribution per year
	✓ Attract investments	<ul style="list-style-type: none">• USD 26 bn. total investment (infrastructure, terminals and industries)
 Socio-economic	✓ Generate employment	<ul style="list-style-type: none">• 90,000 total jobs created
	✓ Boost economic development outside Java	<ul style="list-style-type: none">• 50,000 jobs in North Sumatra• USD 1.6 bn. GDP contribution per year in North Sumatra

Thank You

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**STAY SAFE
STAY HEALTHY**



HANDS



FACE



SPACE