



Delivering the right assets every time

# Over \$3,5 billion procured in the ports industry alone



>400

QUAY CRANES

>750

RTG/RMG/ASC

>2500

MOBILE EQUIPMENT

FOR SEMI AND FULLY AUTOMATED TERMINALS

# Global reach



6

CONTINENTS

>60

COUNTRIES

# Ports and Vendors using iSpec

- DP World
- PTP
- QTerminals
- ZPMC
- Kalmar/  
Cargotec
- Konecranes
- Liebherr
- Terex
- Paceco  
España
- Doosan Heavy  
Ind.
- Linde
- Fantuzzi  
Reggiane
- Noell
- Gottwald
- FELS Cranes
- Sumitomo
- Terberg
- RAM  
Spreaders
- Bromma
- Stinis
- Siemens
- ABB
- Hyster
- Caterpillar
- Buiscar
- CVS Ferrari
- Bardella S.A
- Barloworld S.A
- Earl Spreaders
- Gaussin
- Carrier
- Houcon Cargo
- Capacity
- Taylors
- Toyota
- Hundreds  
more..



# iSpec - a single point-of-truth for all stakeholders



# E2E partner collaboration

- iSpec provides total project visibility, transparency and project management capabilities
- Using holistic, integrated, tailored specifications that manage entire deliverables
- In a proven approach for turn-key design, implementation and handover to customers where required

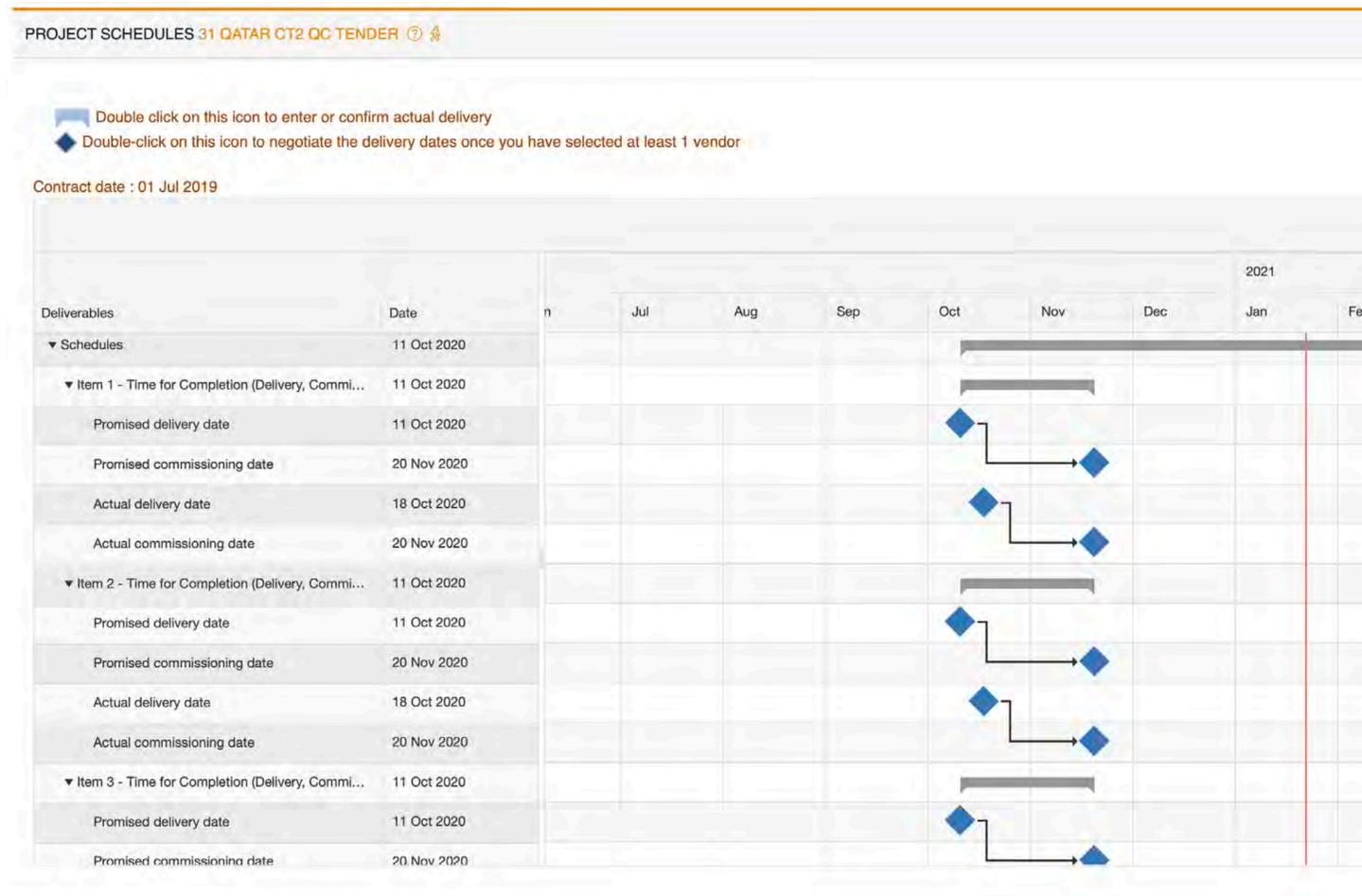
## ***A PROUD RECORD IN ISPEC***

- Never got a Contract legally wrong
- Never provided an incorrect spec or inappropriate piece of equipment to end user.
- Consistently audited by internal groups and external government auditors and passed each and every time



# iSpec can handle all eventualities

- Should you need to cancel or delay a project during GFC, etc
- Amend contract or specifications for updated requirements or schedules



# Embarking on our first combined **CIVILS & EQUIPMENT** project



# How do I get started?



## It's FREE to start

- No annual maintenance
- No hosting fees
- Add 0.3-0.45% to each project budget
- No buy - no pay



## Start with a complete library of specs

- Adapt Trent's proven specifications and agreements or,
- Import/create your own



Engage the Partners with a proven track record to manage your project allowing you to focus on your core business

Or do your own thing



THANK YOU