

Intermodal AFRICA

Officiated By
The Honourable Minister for Transport and Communications

Hosted by:



Wednesday 12 & Thursday 13 February 2003
Whitesands Hotel, Mombasa, Kenya

- Opportunities and Challenges in the Future of Port Development - Special Focus on East African Ports
- Global Economic Development - Insight of Trends and Challenges
- Globalisation and the Liberalisation of Trade - Impact on Ports and Shipping
- IT in an Era of Speed - Providing Integrated Logistics Solutions
- Increasing Role of Intermodalism Supporting the Future Ports

- The Role of Ports as an Integral Part of the Logistic Chain
- Facilitating Trade Growth and Maintaining Ports Competitiveness
- Key Elements in Providing Effective Logistic Management
- Ports and Shipping - Key Elements in Meeting the Growing Demands of Customers
- Port Planning and Operations - an Insight in Maintaining a Cost Effective Operation and Upgrading Efficiency

Supporting Organisations

- Asean Ports Association
- International Association of Ports and Harbors
- Kenya International Freight & Warehousing Association
- Kenya National Chamber of Commerce & Industry
- Kenya Ships Agents Association
- Pan-African Association for Port Cooperation
- Port Management Association of Eastern and Southern Africa
- Port Management Association of West and Central Africa
- Union des Administrations Portuaires du Nord de l'Afrique

Supporting Media

- African Shipping Review
- Cargo Systems
- Cargo Village News - Civil Aviation Dubai
- Container Management
- Containerisation International
- Lloyd's Freight Transport Buyer Asia
- Lloyd's List Maritime Asia
- Ports, Customs & Free Zone Corporation Cargo & Trade Dubai

Official Airline:



Official Hotel:



Tuesday 11 February 2003

The **Port Visit and Terminal Presentation** to the Port of Mombasa will take place at 2.00pm. Transport will leave the Whitesands Hotel lobby at 2.00pm sharp and will return to the hotel by 5.00pm. Transport and refreshments will be provided. All delegates are encouraged to attend.

Wednesday 12 February 2003

07:30 Conference Delegates Registration

CONFERENCE AND EXHIBITION OPENING CEREMONY

09:00 1st Address

The Provincial Commissioner, Coast Province

09:15 Welcome Address

*Brown Ondego
Managing Director
Kenya Ports Authority, Kenya*

09:30 Keynote Address

The Honourable Minister for Transport and Communications

Official Opening of the Exhibition by The Honourable Minister for Transport and Communications

SESSION ONE

GLOBAL ECONOMIC DEVELOPMENT – TRENDS AND CHALLENGES AHEAD

10:45 Chairman's Opening Remarks

*Brown Ondego
Managing Director
Kenya Ports Authority, Kenya*

11:00 Economic Integration within the East African Region

*The Honourable Nuwe Amany-Mushega
Secretary General
East African Community Secretariat, Tanzania*

11:30 The Changing Market for Container Ports – Management Strategies

- Service levels and dedicated terminals
- Long term contracts and gain sharing
- Regional logistic roles – extending the hinterland
- Private equity – the scale of commitments
- What have been the strategies on a worldwide basis?

*Andrew Penfold
Director
Ocean Shipping Consultants Limited, United Kingdom*

12:00 Globalisation in Trade - Impact in African Ports and Transport

- Future of African port and transport operators in a liberalized competitive environment
- Linkages between national and global transport systems
- Infrastructure and service requirements for ports
- Global policy options in the context of the WTO

*Peter Faust
Head of Trade Logistics Branch
UNCTAD, Switzerland*

12:30 Question and Answers

12:45 Chairman's Closing Remarks

13:00 Conference Delegates' Lunch Sponsored by ICTSI, United Arab Emirates

SESSION TWO

PRIVATISATION AND PORT FINANCING – OPPORTUNITIES AND CHALLENGES

14:00 Chairman's Opening Remarks

*Gichiri Ndua
Head of Corporate Development
Kenya Ports Authority, Kenya*

14:15 Investing in Ports - The Lender's Perspective

- What makes a port investment attractive to financial institutions?
- What are the major Issues that cause lenders to turn down a port investment?
- What are the lessons from successes and failures in port financing?

*Amnon Mates
Manager, Transport Infrastructure
International Finance Corporation, United States of America*

14:45 The Practical Challenges of Port Privatisation

- Interpreting the contract
- Human resource requirements
- Identifying the real potential market

*David Cotty
CEO and General Manager
Tanzania International Container Terminal Services, Tanzania*

15:15 Challenges for the Future Restructuring of African Ports

- Status of port restructuring throughout the world with emphasis on Africa
- Benefits of port restructuring for all involved parties
- The road map to a successful restructuring process

*Thomas E. Falknor
Senior Vice President
International Container Terminal Services, Inc., United Arab Emirates*

15:45 Conference Delegates' Refreshments Break

SESSION THREE

LOGISTICS AND TRANSPORT SYSTEM INTEGRATION: INCREASING ROLE OF INTERMODALISM TO SUPPORT PORT INDUSTRY

16:30 Highway and Rail Transport Development in the East African region

*Godfrey M. Onyango
Executive Secretary
Transit Transport Co-ordination Authority, Kenya*

17:00 Improving Hinterland Connections to Support Cargo Growth

- The current status of the African hinterland connections by sub-region
- Physical, operational, and policy challenges for improving African hinterland connections
- The way forward for the improvement of hinterland connections in Africa

*Paul A. Were
Economic Affairs Officer
United Nations Economic Commission for Africa, Ethiopia*

17:30 The Continuing Importance of Non-Containerised Trade – The Role of a Terminal

- Why private/public partnership?
- Improvements to customer service
- Development of regional services

*Alan Holland
General Manager
Grain Bulk Handlers Limited, Kenya*

18:00 Question and Answers

18.10 Chairman's Closing Remarks

19:15 Reception and Kenyan Cultural Evening Hosted by Kenya Ports Authority at Whitesands

Thursday 13 February 2003

SESSION FOUR

INCREASING THE ROLE OF IT TO PROVIDE INTEGRATED LOGISTICS SOLUTIONS

09:00 Chairman's Opening Remarks

Peter Faust
Head of Trade Logistics Branch
UNCTAD, Switzerland

09:15 Achieving a Paperless and Seamless Exchange of Cargo Information

Walter Otieno
Computer Services Manager
Kenya Ports Authority, Kenya

09:45 The Role of IT Solutions in Streamlining the Information Flow at Ports and Terminals

- Information flows between different actors at ports and terminals
- How do IT solutions contribute to efficient communication at small, medium and large ports and terminals?
- Make or buy these IT solutions?

Rudy Martens Ing/Lic.
Director
Cosmos N.V., Belgium

10:15 Extending the Port Community System - Addressing Local and Global Shipping Community Requirements with Advanced Shared Services and Web Based Application Technology

- The community based system: Global and local shipping
- Web based applications
- Hosted applications / shared services

Serge Blockmans
Regional Director
SAP Africa (Pty) Limited, Kenya

10.45 Conference Delegates' Refreshment Break

SESSION FIVE

MAINTAINING COMPETITIVENESS – KEY ELEMENTS IN MEETING THE DEMANDS OF CLIENTS

11:30 Northern Corridor Competitive / Logistical Advantages

- Development within the Northern Corridor Region
- Rail/road/lake operation - Improvements/future
- Tariffs and the need to remain competitive

Anthony A. Stenning
Group Managing Director - Kenya/Uganda/Rwanda
SDV Transami (K) Limited, Kenya

12:00 Differentiation of Service Quality to Stay Competitive - A Container Line's Perspective

- What services are required by the container line
- Where is the competitive edge?
- The port as part of a logistic chain

Stanley N. Smulders
Regional Manager - East Africa and Indian Ocean
P&O Nedlloyd East Africa Ltd., Kenya

12:30 A Third Party Logistics Organisation in Southern Africa

- Past and future trends
- Challenges facing regional intermodalism
- Road ahead and critical success factors

Geoff Pople
Marketing Director
SACD, South Africa

13:00 Conference Delegates' Lunch

SESSION SIX

PORT PLANNING AND OPERATIONS

14:00 Bringing the Port to the Customer: the Intermodal Challenge for Africa

- The strategic importance of integrated transport logistics in Africa
- The planning and development of inland container depots: Key success factors and show stoppers
- Case study: Intermodalism in Ethiopia - introducing port services at 2000m above sea Level

Paul Van Eulem
Project Leader, Manager Advisory Group
Royal Haskoning, The Netherlands

14:30 Catering for the Challenges of Containerisation with the Introduction of the Next Generation Mega Container Vessels - Current and Future Challenges Faced by Port Operators

Jamal Majid bin Thaniah
Managing Director
Dubai Ports Authority, United Arab Emirates

15:00 Conference Delegates' Refreshments Break

15:45 Key Performance Indicators in Container Handling and Impacts of Vessel Sizes on Port Throughputs

- Measuring container terminal efficiency
- Key performance indicators
- Application of KPI's to strategic port planning
- Impact of Vessel size on terminal planning and development
- Container handling now and in the future

Stephen Cork
Technical Director
HR Wallingford, United Kingdom

16:15 Upgrading Efficiency and Capacity – a Practical Approach

- Efficiency in berth utilisation
- Efficiency in the storage yard
- Practical measures for increasing capacity

Bill Mitchell
Principal Port Planner
Halcrow Group Limited, United Kingdom

16:45 Question and Answers

17:00 Closing Remarks by the Chairman of the Board of Kenya Ports Authority

17:15 Conference Closes

REGISTRATION INFORMATION

To Participate in **Intermodal Africa 2003**, you must register as a delegate. Delegate registration includes the site visit, participation in all conference sessions, conference papers, reception and cultural evening, lunches and refreshment breaks.

The registration fee is: US\$ 895

African Nationals US\$ 295

METHOD OF PAYMENT

* Online Registration at www.transportevents.com

ALTERNATIVELY, BY FACSIMILE. PLEASE ENSURE THAT THIS SECTION IS COMPLETED IN FULL BEFORE RETURNING THE REGISTRATION FORM. REGISTRATIONS WILL BE PROCESSED ONCE PAYMENT IS RECEIVED.

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- I attached a Ringgit Malaysia cheque RM 3395 per registration

CANCELLATIONS

No refunds can be made. However, substitutions can be made at any time.

DISCLAIMER

The organiser reserves the right to change the contents of this brochure and speaker programme without notice. E&OE.

FAXBACK REGISTRATION

To register for **Intermodal Africa 2003**, Please complete and return this form. If you wish to register multiple participants, please copy the form for each person and fax to:- +60 3 8023 3963

- I wish to register for Intermodal Africa 2003
- I wish to attend the site visit on Tuesday 11 February at 2.00 pm

Name: _____

Mr/Ms/Mrs/Dr/Other _____

Job Title: _____

Organisation: _____

Address: _____

Tel: _____

Fax: _____

E-mail: _____

- I will not attend **Intermodal Africa 2003** but wish to purchase the conference papers after the event at a cost of US\$ 285 per copy. Payment is enclosed. A set of papers will be delivered by DHL **after payment is received.**

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Sdn Bhd
53-3, 2nd Floor, Jln USJ 9/5S,
47620 Subang Jaya, Selangor Darul Ehsan,
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Tel. +60 3 8023 5352

Fax. +60 3 8023 3963

Email info@transportevents.com

Visit www.transportevents.com



Transport Events Management Sdn Bhd
Company Number 561565 U



Associate Member-
The International Association
of Ports and Harbors

ACCOMMODATION

The Official Hotel is the **Whitesands, Mombasa** To receive special discounted participant rates, please quote **Intermodal Africa 2003** when making your hotel reservation.

Whitesands Beach Hotel

Mombasa - Malindi Road

Mombasa, Kenya

Tel. +254 11 5487 323 or 5487 325

Fax. +254 11 5486 536 or 5485 652

Email reservations@whitesands.sarova.co.ke

www.sarovahotels.com



WHITESANDS

OFFICIAL AIRLINE

Kenya Airways is providing preferential air fares to registered participants for its international services to attend **Intermodal Africa 2003** Please contact your nearest Kenya Airways office for further information and assistance. You may also look up Kenya Airways website at www.kenya-airways.com

