

3rd Intermodal AFRICA

2005

Royal Palm Hotel, Dar Es Salaam, Tanzania
Thursday 3 and Friday 4 February 2005

Hosted By



Tanzania Harbours
Authority

Supported By



Tanzania Railways
Corporation



Tanzania Airports
Authority

Conference
Conducted in
English and French

- Container Shipping Profitability
- The Post-Panamax Phenomenon
 - What Does This Mean For The Container Trade?
- Challenges of Growing The Trade Out of Africa
- Finding The Right Technology To Manage Port Performance
- Keeping The Supply Chain Safe and Secure
- What Carriers Want From African Ports
- Maintaining The Integrity of The Cold Chain in Africa
 - Prospects and Challenges For The Reefer Trade
- The Role of The Railroads in Linking Inland Africa To The World Market
- The Importance of Building The Right Infrastructure to Drive Africa's Economic Development
- Latest Trends in The African Logistics Business

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Tanzania Harbours Authority

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E- mail: dg@tanzaniaports.com

Dear Colleague,

3rd Intermodal Africa 2005 Tanzania Exhibition and Conference
Hosted by Tanzania Harbours Authority
Thursday 3 and Friday 4 February 2005
Royal Palm Hotel, Dar es Salaam

The Tanzania Harbours Authority is delighted to host the captioned event to be held in the beautiful city of Dar es Salaam on Thursday 3rd and Friday 4th February, 2005.

The 3rd Intermodal Africa 2005 will comprise both a world-class Exhibition and Conference. The conference will feature 25 conference speakers involved in global logistics and transport and will be attended by more than 300 senior executives from the world's leading shippers, cargo owners, shipping lines, freight forwarders, ports, logistics companies, terminal operators, railway operators and port-rail equipment services suppliers.

This Exhibition and Conference will also provide an opportunity for companies to exhibit their products and services to at least 600 Pan African and International participants at this prestigious event.

This annual Pan African Transport and Logistics Exhibition and Conference is designed to promote transportation in the region and your participation and support in making this event a great success will be much appreciated and good for our industry.

We look forward to meeting you in Dar es Salaam on Thursday, 3rd February 2005 for what promises to be a most rewarding two-day international Exhibition and Conference.

Yours sincerely,


Samson M.E. Luhigo
DIRECTOR GENERAL



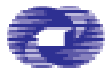
Wednesday 2 February 2005

9.00am A Technical Site Visit to Dar Es Salaam Port Leaves The Royal Palm Hotel Lobby at 9am. Refreshments Are Provided And Transport Returns Back To The Hotel By 12pm

7.00pm Welcome Reception Hosted by



Tanzania International
Container Terminal Services



HPH

Thursday 3 February 2005

7.00am Conference Delegates' Registration and Refreshments Sponsored by



9.00am Conference and Exhibition Opening Ceremony

9.00am Opening Remarks

9.05am Welcome Address

SME Luhigo
Director General
Tanzania Harbours Authority

9.10am VIP Keynote Address

The Honourable Professor Mark J. Mwandosya
Minister for Communications and Transport, Tanzania

9.30am Exhibition Opening Ceremony and Tour of Exhibits

Session 1 Managing Trade Growth – Defining Individual Roles In The Total Logistic Chain

10.15am Chairman's Opening Remarks

Sebby Kankondi
Managing Director
Namibian Ports Authority, Namibia

10.20am The Outlook for Vessel Costs and Revenues Versus Trade Growth

- The effect of a strong time-charter market
- Growth in vessel size – stimulating new trends
- World trade growth – the drivers
- World trade growth – effect on Africa

Stephen Cameron
Principal
Cameron Management Resources, United Kingdom

10.45am The Role of Ports in African Economies

SME Luhigo
Director General
Tanzania Harbours Authority, Tanzania

Session 2 Achieving And Maintaining a Safe and Secure Supply Chain – Dealing With The Growing Need For Tighter Security and Managing The Integrity of The Entire Supply Chain

11.10am Achieving ISPS Compliance And Certification For Ports – Case Study – The National Ports Authority of South Africa

Siyabonga Gama
Chief Executive Officer
National Ports Authority of South Africa, South Africa

11.35am Meeting The Mark – What Do Carriers Requires From African Ports For Secured Shipment?

Jan Scheck
Area Lines and Operations Manager
Maersk South Africa (Pty.) Ltd., South Africa

12.00pm Maritime Security: Implementation Of The ISPS Code

Chris Trelawny
Senior Technical Officer, Maritime Security Section
International Maritime Organization, United Kingdom

12.25pm Questions and Answers Followed By Chairman's Closing Remarks and Conference Delegates Lunch Sponsored by



Session 3 A Review of Port Investment and Terminal Operations

2.00pm Chairman's Opening Remarks

Siyabonga Gama
Chief Executive Officer
National Ports Authority of South Africa, South Africa

2.05pm Finding The Right Partner In Port Investment – The Key Success Factors

Captain Franck J. Kayser
Managing Director
APM Terminals South Africa (Pty.) Ltd., South Africa

2.30pm Privatisation of Ports and Terminals: A Roadmap To Success

- Structuring a port concession in the African environment
- What makes the deal bankable?
- How to achieve economic win-win between public and private parties

Paul van Eulem
Director MTBS
Maritime & Transport Business Solutions, The Netherlands

2.55pm Conference Delegates Refreshments Sponsored by



Session 4 Continuing Changes in The Processes of Containerisation and Globalisation

3.45pm Initiating Sustainable Growth in African Transportation Infrastructure

Philip Wambugu
Economist Transport
East African Community Secretariat, Tanzania

4.10pm The Impact of Containerisation on African Ports and Remaining Competitive in The World Market

Tau Morwe
Chief Executive Officer
South African Port Operations, South Africa

4.35pm The Importance of Inland Transportation

David Cotty
Chief Executive Officer
Tanzania International Container Terminal Services, Tanzania

5.00pm Using a Dedicated Port for Transhipment

Geoff Adam
Head of Marketing
Port of London, United Kingdom

5.25pm Africa's Changing Trade Patterns and Policies - Are We In Line With Globalisation?

Martin Cameron
Director
Global Insight Southern Africa, South Africa

5.50pm Questions and Answers Followed By Chairman's Closing Remarks

7.00pm Traditional Tanzanian Gala Dinner For All Participants Sponsored by



Friday 4 February 2005

8.00am Conference Delegates Refreshments Sponsored by



Session 5 Synchronising The Total Logistics Process - I

9.00am Chairman's Opening Remarks

Jan T. Mors
Executive Vice President
Baltic Container Terminal, Poland

9.05am The Role of Railroads in Linking Inland Africa To World Markets

Linford Mboma
Director General
Tanzania Railways Corporation, Tanzania

9.30am The Role of African Seaports in Trade Development: The Case of the Port of Mombasa

- Trade with the rest of the world
- Composition of port trade by broad categories: transit, transhipment and domestic
- Technological advancement and evolution of ports
- Ports as intermediate inputs
- Growth of seaports and their impact trade dimensions of maritime cities
- Port productivity and trade dependency cycle

Gichiri Ndua
Corporate Services Manager
Kenya Ports Authority, Kenya

9.55am Trends in Logistics and Supply Chain Management in South Africa and The Impact on SADC

- Macro-economic situation
- Shift of freight from rail to road
- Cost of logistics
- Trends in how supply chain managers view logistics
- Some suggestion in how to address this situation
- SMME's and rural logistics
- How does this impact SADC?

Hans Ittmann
Centre Manager for Logistics and Decisions Support
CSIR, South Africa

10.20am Conference Delegates Refreshments Break Sponsored By



11.20am Air Transport And Its Contributions

- Overview
- Economic Contributions Of Air Transport
- Challenges Facing Air Transport
- Regulatory Issues
- Conclusions

Eng. Prosper FHB Tesha
Director General
Tanzania Airports Authority, Tanzania

Session 5 Synchronising The Total Logistics Process - II

11.50am The Role of Namibian Ports in the SADC Region

- Western Gateway
- Corridors
- Transhipment
- Port efficiency
- The Namport experience

Sebby Kankondi
Managing Director
Namibian Ports Authority, Namibia

12.20pm Port Terminals in Africa - A Key to World Class and Profitable Logistics

- Expectations
- Country dynamics
- Interface with land and sea transport
- Key success factors

Alastair Lax
Director
Bidfreight Terminals (Pty) Ltd, South Africa

12.50pm Questions and Answers Followed By Chairman's Closing Remarks and Conference Delegates Lunch Sponsored by



2.00pm Chairman's Opening Remarks

Gichiri Ndua
Corporate Services Manager
Kenya Ports Authority, Kenya

2.05pm Essence Of Time Management

- Liner out or free out
- Freight cost
- Time is money
- Time management
- Less costly product

Mari Pennanen
Director of Consultancies
DSM Corridor Group Ltd, Tanzania

Session 6 Exploiting Innovative Tools

2.30pm Finding The Right Technology To Manage Port Performance - Does Size Matter?

- Port and terminal solutions
- The information flow at port & terminals
- How to use this information flow to increase performance

Rudy Martens Ing/Lic.
Director
Cosmos, Belgium

2.55pm Conference Delegates Refreshments Break Sponsored By



3.30pm Fenders - Luxury or Essential - An Overview of Latest Fender Developments and Their Impact on Port Profitability

- Why modern ports need fenders
- Smoother operations & greater efficiency
- Improving safety and reducing maintenance
- The good, the bad and the ugly - how to choose a fender

Mike Harrison
Director
Fentek Marine Systems, United Arab Emirates

3.55pm Spreader Planning For Higher Productivity Per Lift Cycle

Wilfred A. Simonsen
Group Director Multi National Accounts
Bromma Conquip AB, Sweden

Session 7

Special Feature on The Challenges of Growing International Trade Out of Africa – An Insight Into The Direction and Shape of African Container Shipping Trade

4.20pm Shipping Africa: A Special Case in Liner Shipping

- Introduction: A reminder of the rules of the game and the opportunities
- Import: Shifting of source from historical Europe to the Far East via Middle East
- A review of the respective trades evolution
- Export: The imbalance and the commodity factors
- Conclusion: Where do we go from now? A prospective view on shipping Africa evolution

Thierry E. Conte
Marketing & Business Development
Delmas, France

4.45pm Prospects For Trade Growth in Africa And Its Impact On Shipping

Olivier Hartmann
Secretary General
Port Management Association of Eastern and Southern Africa, Kenya

5.10pm Europe – Africa Trade

Captain Ferdinando Ponti
Executive Chairman
Mediterranean Shipping Company SA, Switzerland

5.35pm Questions and Answers Followed by Chairman's Closing Remarks

EXPLORE TANZANIA



Ras Nungwi Beach Hotel, Zanzibar



REGISTRATION INFORMATION

Special Offer: If 2 Or More International Delegates Register From The Same Company, A 3rd Delegate From The Same Company Is Entitled To Free Of Charge Registration.

To participate in the 3rd Intermodal Africa 2005 Tanzania Exhibition and Conference you need to register as a conference delegate. Delegate registration benefits include the technical site visit, conference participation, conference papers on CD, Welcome Reception, Gala Dinner Night, conference lunches and refreshment breaks. The registration fee is:

International Delegate Rate US\$1495

African National Delegate Rate (ID required) US\$695 / TZS775,000

You can register to visit the Exhibition free of charge at www.transportevents.com

METHOD OF PAYMENT

- 1) Credit Card - Secure Online Registration at www.transportevents.com or complete the Method of Payment and Fax Back Registration details on this page together with your credit card details and fax to: + 60 3 8023 3963.
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CANCELLATIONS

No refunds can be made. However, substitutions can be made at any time.

DISCLAIMER

The organiser reserves the right to change the contents of this brochure and speaker programme without notice. E&OE.

OFFICIAL EXCURSIONS AND TOURS AGENT

Africa has many thrilling and exciting travel destinations to offer but it's hard to find a destination, even in Africa, that can match Tanzania. Here spread are the plains of the Serengeti - home to the annual wildebeest migration; here lies the historic island of Zanzibar; here lies the great mountain with a white peak (Snows of Kilimanjaro); here also lies paradise in the form of the beautiful Ngorongoro Crater - a world heritage site. Lions Of Tanzania Safari & Tours Ltd is the Official Excursions and Tours Agent in Tanzania.

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FAXBACK REGISTRATION

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I wish to register for the 3rd Intermodal Africa 2005 Tanzania Exhibition and Conference

I wish to attend the Technical Site Visit on Wednesday 2 February 2005 at 9am

I wish to attend the Gala Dinner Night on Thursday 3 February 2005

Name _____ 31 / 01 / 2005

Position: _____

Organisation: _____

Address: _____

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I cannot attend the 3rd Intermodal Africa 2005 Tanzania Exhibition and Conference but wish to purchase a set of conference papers at US\$395 / TZS439,000 per set including courier delivery. A full set of papers on CD will be dispatched by DHL once payment is received.

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OFFICIAL HOTEL AND VENUE

The Official Hotel and Venue is the Royal Palm Hotel, Dar Es Salaam. To receive discounted accommodation rates, please quote 3rd Intermodal Africa 2005 Tanzania Exhibition and Conference when making your hotel reservation. Reservations can also be made on-line at www.royalpalmdar.com

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