

Sponsored By

DP WORLD
Constanta

PORT OF
VARNA
www.port-varna.bg

HOUCON
www.houcongroup.com

Marine
Antipollution
Enterprise

KABELSCHLEPP
TSUBAKI KABELSCHLEPP

SHIBATAFENDERTEAM
Join the safe side

BULGARIAN PORTS
INFRASTRUCTURE Co.

LIEBHERR

Medi Telegraph
Shipping & Maritime News

KALMAR

log sea

Circle
The world's port magazine

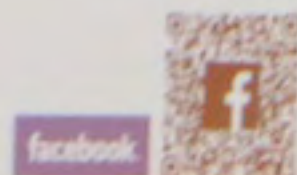
All presentations are available at www.transportevents.com

Username : VARNA

Password : 7BSPS18B



LinkedIn



facebook







7th BLACK SEA PORTS & SHIPPING 2018

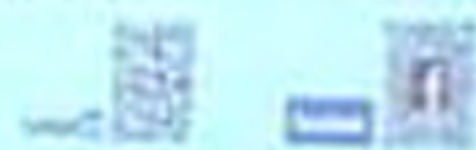
22-23 May 2018

Hosted by
BULGARIAN PORT
INFRASTRUCTURE CO.

Sponsored by



All presentations are available at www.transportforum.org
Username: VARNA Password: 2018











BULGARIAN PORTS
INFRASTRUCTURE Co.

BLACK SEA SHIPING
2018
MONDAY 21 TO WEDNESDAY



HOSTED BY

BULGARIAN PORTS
INFRASTRUCTURE Co.



PORT OF
VARNA

www.port-varna.bg



HOSTED BY

BULGARIAN PORTS
INFRASTRUCTURE Co.

7TH BLACK SEA PORTS & SHIPPING 2018

MONDAY 21 TO WEDNESDAY 23 MAY 2018

HOSTED BY



BULGARIAN PORTS
INFRASTRUCTURE Co.

Const
PORT
VA
www.port-



2018
MONDAY 21 TO WEDNESDAY 23 MAY 2018

BULGARIAN PORTS
INFRASTRUCTURE Co.

JP VARN
www.port-varna.bg









Reachstacker and Mobile Harbours
Efficient and Reliable Port Equipment





KALMAR

Motion 2.0
40% less

KALMAR

K-Motion





SHIBATA**FENDER**TEAM

▶ on the safe side



CUSTOMIZED
FENDER
SOLUTIONS

nder.team



PORT OF MONFALCONE

In the Heart of Europe.
at the Heart of Your Business.



The northernmost port in the Adriatic

Intermodality with fast connections

Flexible and expandable areas

Flexible and environmentally sustainable services

Port system with solutions tailored to meet YOUR needs!



PORT OF CONSTANTA







HOUCON

SYSTEMS B.V. HOUCON

Shore Waste Treatment Plant

w.pchmv-bg.com
pchmv-bg.com

за
Станция

LOG@SEA (CIRCLE - IB - AITEK NETWORK)

MILOS
Circle

SHIPPER - SUPPLIER

Trading / Handling at Port

TERMINAL / EU / EXTRA EU

Compliance with
European Customs Code

Maritime Intermodal
Connected Flows

LOGISTICS OPERATORS

...tion for

...tached

SmartShare™

Recent

MILOS

Photos

Music

TV

...ice

MILOS_WHL_RL_TL...

Ask Spot, Ltd

MILOS_WHL_RL_TL...

Video information

Settings

Mark Play

log sea

Circle IB Aitek

MILOS
Circle

HANDLING OPERATIONS MANAGEMENT
... & DASHBOARD

CRANE MA...
& AUTO...















KABELSCHLEPP
TSUBAKI KABELSCHLEPP

100% ROLLING CHAIN

RSC

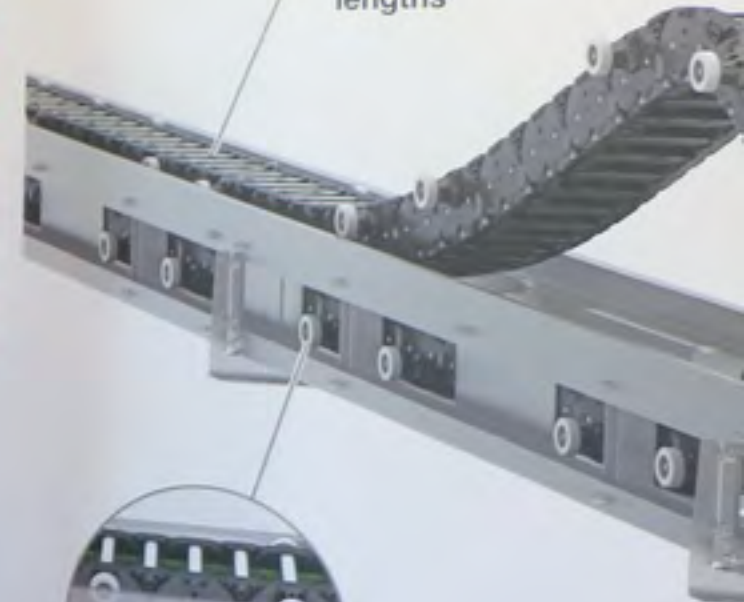
TSUBAKI KABELSCHLEPP
Roller Supported Chain

All kinds of media in one System

- for cranes and heavy duty environment Applications
- nearly maintenance free
- less noise

ROLLER SUPPORTED CHAIN (RSC):

High performance – low maintenance costs for all your relevant travel lengths



ROLLER SUPPORTED CHAIN (RSC):

90 % less push/pull forces compared to gliding arrangements due to rollers





Deloitte



Challenges of complex projects performed in the Exclusive Economic Zones of Romania and Bulgaria



Challenges of complex projects performed in the Exclusive Economic Zones of Romania and Bulgaria

Atina Pop, Deloitte Romania
Dimitrie Dandrea, Deloitte Bulgaria
May 12, 2018



Deloitte.



Challenges of complex projects performed in the Exclusive Economic Zones of Romania and Bulgaria

Dr. Mihail Sebastian Popescu
Senior Consultant, Deloitte Romania
2014





Domestic

The importance of the... the central... the central... the central...

Border Areas

The importance of the... the geographical... the geographical... the geographical...

[illegible]A man in a dark suit, light blue shirt, and pink tie is standing on a stage, speaking into a microphone. He is holding a small object in his left hand. The background is a wooden wall.









DP WORLD®

One Belt – One Road. Redefining port operations in improving regional trade

At World Economic Forum, Davos, Jan 2018

Creating the Future. Now.





HIGHLIGHTS Why Georgia?

- Largest landlocked country in Europe (67,600 km²)
- One of the fastest growing economies in the region and around the world
- The 4th fastest destination for doing business in the world (World Economic Forum)
- The 21st most tax-fair country in the world (Tax Foundation)
- The 10th most economic freedom index in the world (Heritage Foundation)
- The 2nd safest country in the world



- EFTA
- FTA
- FTA
- EFTA
- FTA
- FTA
- The USA
- Canada
- Japan



INSIGHTS ON HOW PORTS COULD
HELP A REGION IN ACHIEVING
ECONOMIC STABILITY, GROWTH
AND PROSPERITY

Hasan CİFTÇİ
Sales & Marketing Manager
YILPORT HOLDING INC.



WHO WE ARE

- BKT Cargo is the Bulgarian state railway freight operator
- The company has over 40% market share
- Transported cargo for 2017: 2,300,000 tons
- Over 80 railcars, 200,000 sqm for loading/unloading activities
- Total length of network: 11,750 km



- The biggest and most diversified locomotive and wagon fleet in Bulgaria
- Strategically deployed network of locomotive and wagon repair depots
- Electronic system for document handling and train tracking
- A team of seasoned experts







"Development of TRACECA ports within the framework of
implementation of the One Belt. One Road Initiative"

Speech presented by
Mr. Mircea Ciopraga
Secretary General
of the PS IGC TRACECA

22 May, 2018, Varna, Bulgaria



T FOR TRANSPORT
Road Transport



INTERNATIONAL
TRANSPORTURI
DREPTATE



INTERNATIONAL ARBITRATION COURT FOR TRANSPORT

At the Romanian Association of International Road Transport



TRIBUNALUL DE ARBITRAJ
INTERNATIONAL
"TRANSPORTURI"

2007



7TH BLACK SEA PORTS & SHIPPING 2018

International Hotel Casino & Tower Suites, Varna, Bulgaria
21ST - 23RD May 2018

*One Belt - One Road Initiative as an Opportunity
for Integration of Renewable Energy Sources in
Sustainable Transport & Logistic Solutions -
The Case of Constanta Port*

Prof. Eden MAMUT
Black Sea Universities Network





Maximising financial and
economic value through Public
Private Partnerships

21st Black Sea Ports & Shipping

A PORTS &
SHIPPING
2018

mtbs

SHIBATAFENDERTEAM

▶ on the safe side

SHIBATAFENDERTEAM GROUP
GERMANY | FRANCE | AMERICA | ASIA | SPAIN

MAINTENANCE OF FENDER SYSTEMS
- HOW TO PREVENT
FAILURES/DAMAGES

7th Black Sea Ports and Shipping 2018, Ploesti, Romania
21st-22nd May 2018



International Port Trusts Lane Perspective

The International Port Trusts Lane aims to create digital management platform able to provide information and to end users having access to documents from the different stakeholders.

The Main Goals:

- The management of data related to the port and its activities
- Alignment of data and information systems with the needs of the port (both inland and maritime side)
- Improving efficiency, automation and optimization of processes to meet customer requirements and satisfy security demands
- Have a data and information platform to speed up the port's operations

Following these objectives, the project of International Port Trusts Lane is an End-to-End solution able to share, manage and integrate the documents and information flow provided by the different stakeholders using evolved digital Corridor Management Platform.

log-sea

Ocircle



Nadezhda Nikova
Business development manager of
Aris Cargo Ltd, as exclusive CEVA
Logistics agent











Peter Sebastian Pütz



Frank van Eerhoven







NEW DIMENSIONS IN PORT OPERATIONS
Rajesh Varghese, CEO, Seaworld Port
May 2012







Global supply chain challenges

Solutions for transparent logistic flows

1









