



Quayside Productivity Increase with

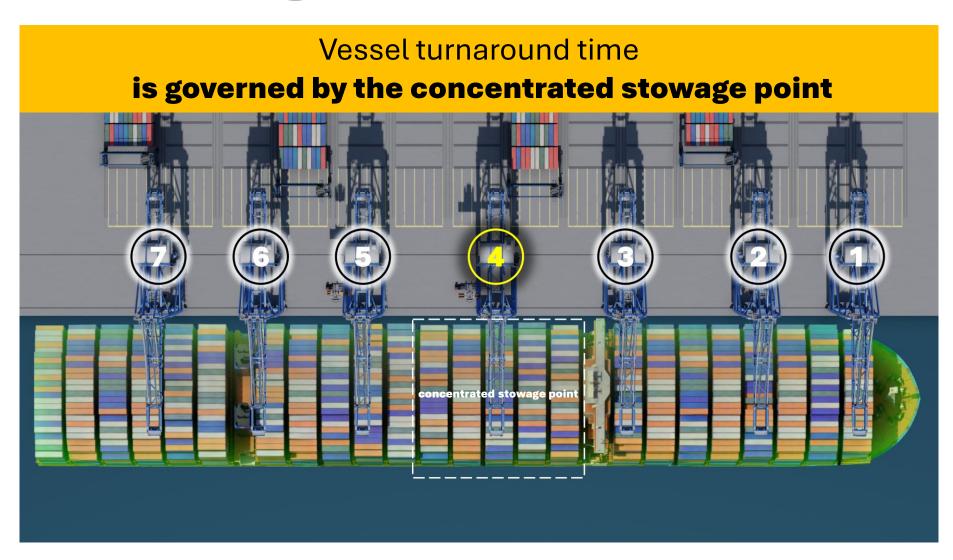
### **TANDEM40**





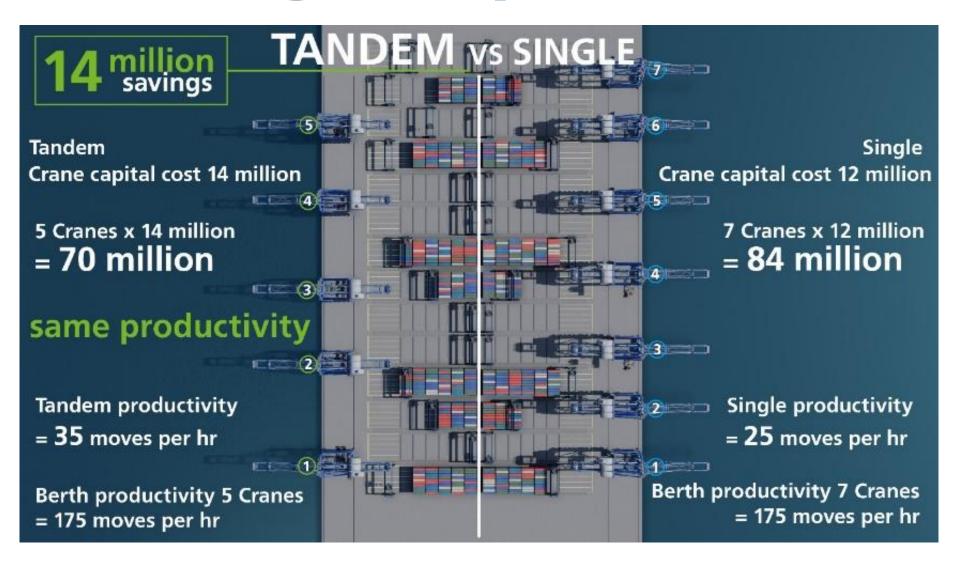


# Tandem vs Single - Vessel Turnaround



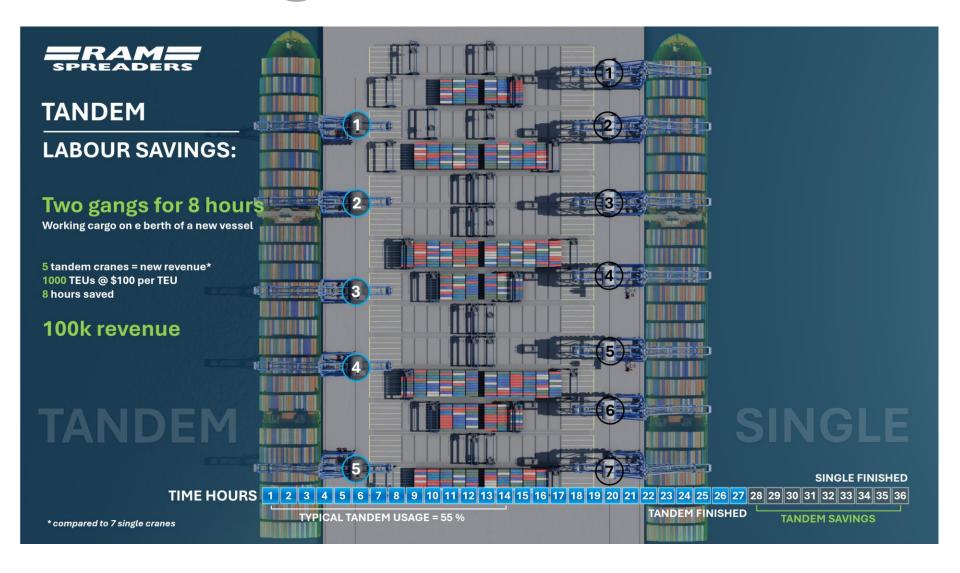


# Tandem vs Single - Capital Cost





## Tandem vs Single - Increase Revenue!





### Tandem vs Single - Increase Revenue!



#### **REVENUE**

Tandem operations enable vessels to complete their tasks more quickly, thereby freeing up the berth for new vessels to come alongside.

Handling more containers on the same berth enables a terminal to generate more revenue!

### **Turnaround Simulation Example:**

Tandem crane vessel turnaround, with the second vessel arriving while a single crane operation continues on its first vessel!

#### **Benefits of Tandem:**

- A terminal can generate an additional \$ 25,000 in revenue when unloading a 24,000 TEU mega-vessel.
- It is possible that a terminal can work an extra 1,272 TEUs in 24 hours, generating an additional \$127.2k.

"If waiting ships and more cargo can generate additional revenue, then terminals can quickly generate an extra €87.3k per week (€4.5 million per annum) with the same capital"

