Russian to English to Russian Bilingual Conference Translation

CASPIAN PORTS AND SHIPPING 2021

RIXOS WATER WORLD AKTAU, KAZAKHSTAN TUESDAY 19 TO THURSDAY 21 OCTOBER 2021







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• Technical Site Visit • Networking Welcome Reception • International Exhibition • International Conference • • 150 Conference Delegates • Networking Welcome Dinner • Local Delegates Discount •

HIGHLIGHTED TOPICS

- Exploiting trade demands at the Caspian Sea Region in serving the global economy
- Understanding the practical application of existing statutory rules and regulations governing import and export of goods
- Encouraging investments and collaborations How EU-ASIA cooperation with North Africa creates opportunities through Trans-Caspian International Transport Route (TITR) Connectivity
- Logistic ties between Kazakhstan and Latvia: Past, Present and Future

- Transport infrastructure in the Caspian Sea Region and prospects of cargo flows along the Middle Corridor in the Black Sea
- Georgia's new a modern gateway that will increase the capacity of the logistic corridor
- Evolution in digitalization and technology for railway and maritime infrastructure
- Moving towards the era of zero emission by strengthening green ports solutions and implementing sustainability





«АҚТАУ ТЕҢІЗ САУДА ПОРТЫ» ҰЛТТЫҚ КОМПАНИЯСЫ» АКЦИОНЕРЛІК ҚОҒАМЫ



АКЦИОНЕРНОЕ ОБЩЕСТВО «НАЦИОНАЛЬНАЯ КОМПАНИЯ «АКТАУСКИЙ МОРСКОЙ ТОРГОВЫЙ ПОРТ»

130000, Қазақстан Республикасы, Маңғыстау облысы, Ақтау қаласы, Өмірзақ ауылы, тел.: 8 (7292) 544549, 445100, факс: 445101, www.portaktau.kz, e-mail: aktauport@aktauport.kz 130000, Республика Казахстан, Мангистауская область, город Актау, с. Умирзак, тел.: 8 (7292) 544549, 445100, факс: 445101, www.portaktau.kz, e-mail: aktauport@aktauport.kz

31.08.2021 № 06-01-02-03/2734

«Каспийские порты и судоходство 2021»

2-ая международная выставка и конференция

19-21 октября 2021 года Rixos Water World Aktau, Актау, Казахстан

Уважаемые коллеги,

Каспийское море является самым большим удаленным от океана водоемом на Земле по площади, классифицируемым как самое большое озеро в мире или полноценное море. Оно расположено между Европой и Азией, ограниченной Казахстаном на северо-востоке, Россией на северо-западе, Азербайджаном на западе, Ираном на юге и Туркменистаном на юго-востоке.

2-ая Международная выставка и конференция «Каспийские порты и судоходство 2021» будет проходить в городе Актау, Республика Казахстан, со вторника 19 октября по четверг 21 октября 2021 года в роскошном отеле Rixos Water World Aktau, с принимающей стороной - **АКТАУСКИЙ МОРСКОЙ ТОРГОВЫЙ ПОРТ**.

В программе конференции примут участие 30 организаций по транспорту и логистике мирового уровня, на которых будут обсуждаться актуальные проблемы мировой и региональной торговли и инвестиций, в которых примут участие 300 высокопоставленных правительственных чиновников, представители производственной отрасли, академики, руководство портов, инженеры порта, супервайзеры по техническому обслуживанию и лица, принимающие решения о закупках, вместе с ведущими грузоотправителями региона, владельцами грузов, импортерами / экспортерами, судоходными линиями, экспедиторами, логистическими компаниями, компаниями, эксплуатирующими терминалы, железнодорожными операторами, поставщиками портового оборудования и услуг из стран по всему миру через Каспийский регион.

На этом главном ежегодном международном торгово-выставочном мероприятии, посвященном морскому транспорту, 30 участников и спонсоров получат возможность напрямую пообщаться с делегатами.

Мы с нетерпением ждем возможности приветствовать Вас в нашем прекрасном городе Актау и участвовать во 2-ой Международной конференция и выставке «Каспийские порты и судоходство 2021», проходящей в Актау со вторника 19 октября по четверг 21 октября 2021 года.

С уважением,

Абай Турикпенбаев

Председатель Правления (Президент) AO «НК «АМТП»

Подпись

31.08.2021 17:38 Турикпенбаев Абай Ногаевич - Документ подписан



«АҚТАУ ТЕҢІЗ САУДА ПОРТЫ» ҰЛТТЫҚ КОМПАНИЯСЫ» АКЦИОНЕРЛІК ҚОҒАМЫ



АКЦИОНЕРНОЕ ОБЩЕСТВО «НАЦИОНАЛЬНАЯ КОМПАНИЯ «АКТАУСКИЙ МОРСКОЙ ТОРГОВЫЙ ПОРТ»

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31.08.2021 № 06-01-02-03/2734

CASPIAN PORTS AND SHIPPING 2021

2nd Caspian Ports and Shipping 2021 Exhibition and Conference

Tuesday 19 to Thursday 21 October 2021 Rixos Water World Aktau, Kazakhstan

Dear Valued Colleagues,

The Caspian Sea is the largest enclosed inland body of water on Earth by area classed as the world's largest lake or a full-fledged sea. It is located between Europe and Asia bounded by Kazakhstan to the northeast, Russia to the northwest, Azerbaijan to the west, Iran to the south, and Turkmenistan to the southeast.

The 2nd Caspian Ports and Shipping 2021 Exhibition and Conference will take place In Person in Aktau, Kazakhstan from Tuesday 19 to Thursday 21 October 2021 at the luxurious 5 star "All Inclusive" resort, Rixos Water World Aktau hosted by AKTAU SEA COMMERCIAL PORT in a safe and professional 5-star hotel environment.

The Conference Programme will feature 30 world-class transportation and logistics conference speakers addressing topical issues and challenges on global and regional trade and investment attended by a gathering of 200 senior government officials, industry principals, academics, senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers / exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the Caspian region.

There will be the commercial opportunity for **30** exhibitors and sponsors to network directly with the delegates safely In Person at this major annual international maritime transport Exhibition and Conference trade event.

We look forward to welcoming you to our beautiful city of Aktau and your successful participation In Person at the 2nd Caspian Ports and Shipping 2021 Exhibition and Conference taking place in Aktau from Tuesday 19 to Thursday 21 October 2021 in a safe and professional 5-star hotel environment.

Kind regards,

Abai Turikpenbayev

Chairman of the Board (President) JSC "NC "Sea port of Aktau"

Полпись

31.08.2021 17:38 Турикпенбаев Абай Ногаевич - Документ подписан



Meet The Speakers



Leila Batyrbekova

Deputy Secretary General, Trans-Caspian International Transport Route, Republic of Kazakhstan

Leila Batyrbekova is the Deputy Secretary General of the International Association "Trans-Caspian International Transport Route". She studied Economical Cybernetics at Kazakh National Technical University. During her professional career, she managed to work in various Kazakhstani and international companies in management positions and has about 17 years of experience. She has extensive knowledge in Strategic and Risk Management, Banking, Finance, Sales & Marketing, PR and International relations.



Ibragimov Umidulla Nazrillaevich

Deputy Chairman of the Board of JSC "Uzbekistan Railways" - Head of the Main Department Logistics and Digitalization Development, Uzbekistan

Head of the main Department of logistics and digitalization development of JSC "Uzbekistan railways", Republic of Uzbekistan. Ibragimov Umidulla is Candidate of Technical Sciences, Ph.D., senior researcher, associate professor. The research activity of Ibragimov U.N. is rich in the field of international logistics, speeding up the delivery of goods, increasing the volume of transit cargo, international transport and international transit corridors, ensuring the economic security of the republic. Author of more than 25 scientific articles and theses, the participant of 8 international scientific conferences. Participant of the first international conference: Central Asia in the system of international transport corridors: strategic prospects and unrealized opportunities (Tashkent - 2018).



Stefan Haid

Partner, Global Strategic Infrastructure Practice, Roland Berger GmbH, Germany

Stefan is a Partner in Roland Berger's Global Strategic Infrastructure Practice with 18 years of experience in management consulting. The focus of his work is the facilitation of strategic infrastructure projects, particularly ports, during their entire lifecycle. His clients comprise government institutions, development banks and private companies mostly in emerging markets, particularly in the Caspian Region. Before joining Roland Berger in 2009, he worked for several other consultancies and studied Business/Economics and Political Science at the Universities of Passau, Mannheim, and ESSEC (Paris) as well as International Relations/Economics at Johns Hopkins University's School of Advanced International Studies (SAIS) in Washington DC.



Dr. Peter Kaznacheev

Principal, Global Strategic Infrastructure Practice, Roland Berger Ltd., United Kingdom

Principal, Global Strategic Infrastructure Practice, Roland Berger Ltd., United Kingdom
Peter Kaznacheev is Principal in Roland Berger's Global Strategic Infrastructure Practice. He has over 20 years of professional experience across the private and public sectors with a focus on large energy and infrastructure projects, government advisory and development programmes. Prior to Roland Berger he worked as a consultant with the World Bank providing technical assistance to governments in emerging markets. Before that, he worked as Business Development Advisor with BP. He received a Master's degree in international relations and economics from the Johns Hopkins University School of Advanced International Studies (SAIS) in Washington, DC, and a BA and a PhD in political science and philosophy from Moscow State University.



Hao Guogi

General Manager, International Logistics CRCT Kazakhstan LLP, Republic of Kazakhstan

Experienced Deputy General Manager with a demonstrated history of working in the transportation, trucking and railroad industry. Skilled in Freight, Export, Freight Forwarding, Rail Transport, and E-commerce Consulting. Strong operations professional with a Master's degree focused in Railroad and Railway Transportation from Beijing Jiaotong University. Assigned as a Senior Engineer by Ministry of Railway (now the CRC), have been working for China Railway Container International Transportation department for nearly 30 years.



ybat Kalaubay

General Director, Eurasia Supply Chain Aktau LLP & Business Development Director, Shanghai ACE Investment & Development Co.,Ltd, Republic of Kazakhstan

Aybat Kalaubay is the general person in charge of the Aktau project. Since 2009, he has been engaged in railway transportation, freight yard and other related work in several departments of Shanghai ACE. Joined the "Lianyungang-Caspian Supply Chain Project" in 2018.



Victor Arggones

Senior Transport Economist, World Bank, Republic of Kazakhstan

His current role at the World Bank involves supporting clients in the revitalization and modernization of railway systems, regulatory and policy issues in transport, and freight intermodal transport. Other areas of expertise are transport planning, cross-border transport issues, and railway safety. Prior to joining the World Bank, Victor served as Staff Director of the Regulatory Analysis division in the Federal Railroad Administration overseeing the regulatory impact analysis portfolio of the agency.

Meet The Speakers



Levan Sulaberidze

Member of the Board, Director of Business Development, Poti New Terminal Corporation (PNTC), Georgia

Levan Sulaberidze –born in 1970 in Poti, Georgia. Graduated from Tbilisi State University, majoring in international Law (bachelor and master's degree). His first work experience was in Poti Sea Port in the commercial department as a senior legal advisor. After this he also worked as a deputy head of Customs department "western Georgia". His experience also includes working as a UNDP expert in Poti and Batumi Sea Ports, legal and logistical advisor for "Maersk Georgia" LLC, also as a manager for several big transport projects. Later on, worked as the CEO of LTD "GR logistics and terminals", the subsidiary of Georgian Railway. Now, he represents the Poti New Terminals as the director of business development and the board member.



Iain Rawlinson

Chief Commercial Officer, APM Terminals Poti, Georgia

Mr. Rawlinson is a senior executive with a proven record of building, managing and growing commercial and business departments and companies, combining in-depth technical knowledge with refined business acumen and management skills. An expert at designing persuasive approaches and proposals to convert potential clients into long-term customers. He is skilled in identifying and managing the implementation of strategic value-added services and solutions in alignment with corporate objectives to open new lines of business and achieve organisational goals. An experienced communicator continually focused on building relationships and promoting synergy across business lines to drive positive change, cohesive, comprehensive business approaches, and enhance profitability.



Daniel Jarnea

Head of Marketing Department, National Company Maritime Ports Administration S.A. Constanta, Romania

Jarnea Daniel Razvan was born in 1978 and has a degree in international relationships at the Romanian-American University in Bucharest. He works since 2003 at the National Company Maritime Ports Administration SA Constanța in the Marketing Department. He has participated in multiple conferences, exhibitions, and promotional events.



Ian Rose

Director, Senior Underwriter, TT Club, United Kingdom

Ian is a Senior Underwriter located in the London office, heading the FSU, Baltics, Eastern Europe Liability & EMEA Cargo Teams, underwriting both Mutual Liability and Cargo business. Ian underwrites a broad spectrum of TT Club business, including transport operators, freight forwarders, ports and terminals and cargo. Ian has previously held various senior underwriting roles in a number of insurance companies and syndicates. He has prior experience in managing a Delegated Underwriting Authority for a large Lloyds broker, setting up a Managing General Agent (MGA) specialising in property, casualty and other lines of business.



Erik van Veen

Regional Manager Benelux, Central and Eastern Europe (CEE) & CIS Countries, Bromma, The Netherlands

Mr. Erik van Veen has been working for Bromma since 2012 and is strongly involved in the new development in Bromma relating to predictive and preventive maintenance, and develop value added services. He has a strong focus on customer centricity and creating added value for customers to make sales an inevitable follow-up. Prior development; global CANbus (communication-technology) consultant / fleet management VAS expert.



ev Aispur

Account Executive for Russia, Baltics & CIS region, Navis, Russia

Lev Aispur is an Account Executive based in St. Petersburg in Russia, focusing on cargo terminal optimization, automation, and digitalization. He has 10 years of experience in the maritime industry and started as a project manager of shore-based software solutions in the VTS area. Then he continued within sales of TOS software for automated and conventional marine and inland cargo terminals around the world. He holds an MSc in Applied Informatics from St.Pete State University and an additional degree in Project Management from the International Management Institute of St.Pete.



Martin Voetmann

Commercial Director, Port of Aktau, Republic of Kazakhstan

Martin Voetmann is the Commercial Director for Port of Aktau. He has vast experience in container shipping industry, with more than 20 years' experience within logistics and especially within the Central Asian Container Shipping industry.

Meet The Speakers



Prof. Dr.-ing. Holger Schuett Holger Schuett, Managing Director, Akquinet Port Consulting GmbH, Germany

Holger Schuett is the CEO of akquinet port consulting GmbH (former known as ISL Applications GmbH). He is working in the field of simulation as well as in the branch of ports and container terminals for 30 years. Starting within the IT of HHLA, the biggest terminal operator in Hamburg, he was responsible for the simulation based consultancy of the fully automated Container Terminal Hamburg Altenwerder. In 2010 he took over a professorship at the University of Applied Science Bremerhaven and founded the company. Using the self developed product family CHESSCON he supports the optimisation of terminal processes in all five continuous.



Kirill Shveidel Business Development Manager, SOLVO, Russia

Currently working for SOLVO since May, 2020, as a TOS Business Development Manager responsible for the rest of the world markets (excluding CIS countries and Europe). He has more than 10 years experience in logistics and procurement, worked for international freight forwarding companies such as: DHL Global Forwarding, Ahlers and others. Diploma of Higher Education, International Banking Institute, Economics (Finance and Credit) in the year 2009. Business Administration, University of Oklahoma in the year 2010, Executive MBA specialized in Banking and Finance, Stockholm University School of Business in the year 2011.



Eugene Seah Chief Operation Officer, Port of Baku, Azerbaijan

Eugene Seah, building on my 25 years of Port experience, I am currently the Chief Operating Officer of the Baku International Sea Trade Port. In Port of Baku, I take a lead in the infrastructure planning and systems development. My duties also include long term strategic planning for the Port and its related activities and objectives, plans, budgets, programs and policies. I oversee the operations, which includes resource allocation, performance measurement and service quality.



Ilya Milimukha
Business Development Manager, Power Collection, Stemmann-Technik, Russia

Ilya Joined Stemmann-Technik GmbH, Wabtec Company, at 2012 as sales representative in Russia and CIS countries for Railway and Industrial products. Today his responsibility includes Energy Transfer Systems for Railways, Industrial products from Wabtec. He is responsible for developing tailor made solutions to meet the individual requirements of local manufacturers and operators. Ilya is holds a degrees in engineering and in operation of ship propulsion systems from Murmansk State Technical University, Russia."



Duisenbiyev Askar Dean, Kazakhstan Maritime Academy, Republic of Kazakhstan

In 1991 graduated from Naval Colledge Saint Petersburg, Russia. He had served military service on Black Sea, Caspian Sea and after 27 years of active service retired 2013. From 2014 till now he is a lecturer of Nautical science at Kazakhstan Maritime Academy. Education: Russian Naval Colledge and Higher Military Academy. US Coast Guard Academy.



Tuesday 19 October 2021

TECHNICAL SITE VISIT

11am

9 25am

10 40am

11 10am

8 30am Delegates Registration at The Lobby of Rixos Water World Aktau Hotel Departure from the Rixos Water World Aktau Hotel to Port of Aktau and AMST 9am

9 15am Arrival at Aktau port and AMST

Facilities Visited During The Technical Site Visit Are as Follows:

Oil Terminal **Dry Bulk Terminal Grain Terminal AMST Territory**

10_{am} Depart from Port of Aktau and AMST to Port of Kuryk

Arrival at Port of Kuryk

Facilities Visited During The Technical Site Visit Are as Follows:

Railway Ferry Complex Other Infrastructure Facilities

Depart from Port of Kuryk to Rixos Water World Aktau Hotel 11 30am

12 30pm Arrival at Rixos Water World Aktau Hotel

12 30pm **B2B** meetings

8pm to 9 30pm Networking Welcome Reception For All Registered Participants. Smart Casual Attire Sponsored by



Wednesday 20 October 2021

Conference Delegates Registration

OPENING CEREMONY

9am Keynote Address

Nogaev Nurlan, Akim of Mangystau Region, Republic of Kazakhstan

9 05am Opening Remarks

Ruslan Baymishev, Vice Minister of Industry and Infrastructure Development of the Republic of Kazakhstan

9 10am Welcome Remarks

Yerlan Koishibayev, Acting Deputy Chairman for Logistics, Kazakhstan Railways, Republic of Kazakhstan

9 15am Welcome Remarks

H.E. Mr. Kestutis Jankauskas, EU Ambassador, Republic of Kazakhstan

9 20am Welcome Remarks H.E. Mr. Toomas Tirs, Ambassador of the Republic of Estonia

> Welcome Remarks Jean-Francois Marteau, Country Manager, World Bank, Republic of Kazakhstan

9 30am

Welcome Remarks Turikpenbayev Abai Nogaevich, President of JSC NC Aktau International Sea Trade Port, Republic of Kazakhstan

9 35am

Rory James Doyle, FCILT, Managing Director, Transport Events, Malaysia

9 40am Exhibition Opening Ceremony And Tour of The Exhibition by The VIP Group Followed by Conference Delegates Refreshments

Sponsored by SDLVD Sponsored by KABELSCHLEPP

SESSION 1 Harnessing Trade Demand in the Caspian Sea Region to Serve The Global Economy

10 30am Conference Moderator's Opening Remarks

Leila Batyrbekova, Deputy Secretary General, Trans-Caspian International Transport Route, Republic of Kazakhstan Yerlan Koishibayev, Acting Deputy Chairman for Logistics, Kazakhstan Railways, & JSC National Company Kazakhstan Temir Zholy, Republic of Kazakhstan

The Role of Port of Aktau in Promoting Trade Demands in The Caspian Sea Region Martin Voetmann, Commercial Director, Port of Aktau, Republic of Kazakhstan 10 55am

Ibragimov Umidulla Nazrillaevich, Deputy Chairman of the Board of JSC Uzbekistan Railways - Head of the Main Department Logistics and Digitalization Development, Uzbekistan

11 25am New Opportunities to Relaunch Transcaspian Trade And Develop Transport Infrastructure Post Covid

Stefan Haid, Partner, Global Strategic Infrastructure Practice, Roland Berger GmbH, Germany (on demand) Dr. Peter Kaznacheev, Principal, Global Strategic Infrastructure Practice, Roland Berger Ltd., United Kingdom (on demand)

11 40am Organization of China-Kazakhstan-Caspian Sea Block Trains

Hao Guoqi, General Manager, International Logistics CRCT Kazakhstan LLP, Republic of Kazakhstan

11 55am

Increase in Trade Through The Ports of The Caspian Sea - Topic of QazTrade
Azamat Askaruly, General Director, Member of the Board of Directors, QazTrade JSC, Republic of Kazakhstan

12 10pm

Supply Chain Network Connecting East Asia And The Caspian Sea Aybat Kalaubay,General Director, Eurasia Supply Chain Aktau LLP & Business Development Director, Shanghai ACE Investment & Development Co.,Ltd, Republic of Kazakhstan

12 25pm New Opportunities to Create Eurasian Ties Through Latvia After Covid-19

Irina Mangule, Ambassador, Extraordinary and Plenipotentiary of the Republic of Latvia to the Republic of Kazakhstan

12 40pm Questions And Answers Followed by Conference Moderator's Closing Remarks And Conference Delegates Networking Lunch

Supporting Trade Organisations





















SESSION 2	Encouraged EU-ASIA Investments And Cooperation Through the Trans-Caspian International Transport Route (TITR) Sponsored by BROMMA				
2pm	Developments of Trans-Caspian East-West-Middle Corridor Initiative Gaidar Abdikerimov, Secretary General, Trans-Caspian International Transport Route, Republic of Kazakhstan				
2 15pm	Digitalization of The Logistics Corridor Between The South Caucasus And Central Asia: An Interactive Prototype Victor Aragones, Senior Transport Economist, World Bank, Republic of Kazakhstan				
2 30pm	Kazmotransflot Within The Caspian Transportation Aidar Orzhanov, General Director, NMSC Kazmortransflot LLP, Republic of Kazakhstan				
2 45pm	Aibek Kapar, Deputy Director for Logistics, KTZ Express JSC, Republic of Kazakhstan				
3pm	Questions And Answers Followed by Conference Delegates Refreshments Served in The Exhibition				
4pm	Black Sea - New Trade Opportunities For Kazakhstan And Central Asian Countries Levan Sulaberidze, Member of the Board, Director of Business Development, Poti New Terminal Corporation (PNTC), Georgia				
4 15pm	Video Presentation by Uzbekistan Railways				
4 30pm	Serik Akhmetov, General Director, Port of Kuryk, Republic of Kazakhstan				
4 45pm	Questions And Answers Followed by The Chairman's Closing Remarks				
7 30pm - 10pm	Networking Welcome Dinner For All Registered Participants. Smart Casual Attire.				
Thursday 21 Oc	tober 2021				
8am	Conference Delegates Registration				
SESSION 3	Transport Infrastructure in The Caspian Sea Region And Prospects For TITR Cargo Flows				
JEJJIUN J	in the Black Sea				
9am	Conference Moderator's Opening Remarks Zhanna Issingarina, Chief Executive Officer & President of Center for Corporate Communications, TLK Media LLP, Republic of Kazakhstan				
9 15am	Poti Sea Port Expansion Plan: Challenges And Opportunities Iain Rawlinson, Chief Commercial Officer, APM Terminals Poti, Georgia				
9 30am	Port of Constanta — EU`s Eastern Gateway Daniel Jarnea, Head of Marketing Department, National Company Maritime Ports Administration S.A. Constanta, Romania (on demand)				
9 45am	Enclosed Spaces, The Risks Associated And Loss Prevention Ian Rose, Director, Senior Underwriter, TT Club, United Kingdom (on demand)				
10am	World Trends in Development in Transport And Logistics, Issues of Sea Transportation in Kazakhstan E. Absatov / Y.I. Lavrinenko Kazlogistic				
10 15am	Questions And Answers Followed by Chairperson's Closing Remarks and Conference Delegates Refreshments Sponsored by APM TERMINALS Served in The Exhibition				
SESSION 4	Evolution in Digitalisation and Technologies For Railway And Maritime Infrastructure Sponsored by SIEMENS				
11 15am	Conference Moderator's Opening Remarks Martin Voetmann, Commercial Director, Port of Aktau, Republic of Kazakhstan				
11 15am	Digitalization Humanized - A Customer-Centric Approach to Productivity Tools Erik van Veen, Regional Manager Benelux, Central and Eastern Europe (CEE) & CIS Countries, Bromma, The Netherlands				
11 30am	Digitalisation And Automation in Crane Control And Operation Alexander Fomenko, Business Team Lead (Cranes), Siemens, Russia				
11 45am	Enable The Port of The Future Lev Aispur, Account Executive for Russia, Baltics & CIS region, Navis, Russia				
12pm	The Digital Twin of Your Terminal — Generated Based on Industry Standards Prof. Dring. Holger Schuett, Managing Director, Akquinet Port Consulting GmbH, Germany (on demand)				
12 15pm	General Cargo: A Modern Outlook on The Automation of Complex Technological Chains - From Internal Operations up to Interaction With Other Global Chain Participants Kirill Shveidel, Business Development Manager, SOLVO, Russia				
12 30pm	Questions And Answers Followed by Chairperson's Closing Remarks and Networking Lunch				
SESSION 5	Moving to a Zero-Emission Era by Strengthening Green Port Solutions And Ensuring Sustainability				
2pm	Proactive Steps in Becoming The First Green Port in The Caspian Region Eugene Seah, Chief Operation Officer, Port of Baku, Azerbaijan				
2 15pm	Port of Tallinn - From a Traditional Port to a Smart And Green Multifunctional Concern Erkki Veismann, Counsellor, Ministry of Economic Affairs and Communication, Republic of Estonia				
2 30pm	Expensive is The New Cheap: Why Buying Cheap May Lead to High Costs Ilya Milimukha, Business Development Manager, Power Collection, Stemmann-Technik, Russia				
2 45pm	Current Trends in Maritime Education And Training Duisenbiyev Askar, Dean, Kazakhstan Maritime Academy, Republic of Kazakhstan				
3pm	Questions And Answers Followed by Chairperson's Closing Remarks And Conference Delegates Refreshments Sponsored by Middle Corridor Served in The Exhibition				
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LOGISTICS PLANT FOUNDAMENT PORTSTRATEGY SHIP 2 SHORE metransport Transportweekly The Shipping Observer DEVELOPMENT					



























CASPIAN **PORTS AND SHIPPING 2021**

Rixos Water World Aktau, Kazakhstan Wednesday 20 and Thursday 21 October 2021

Co-Organised By

Official Hotel and Venue



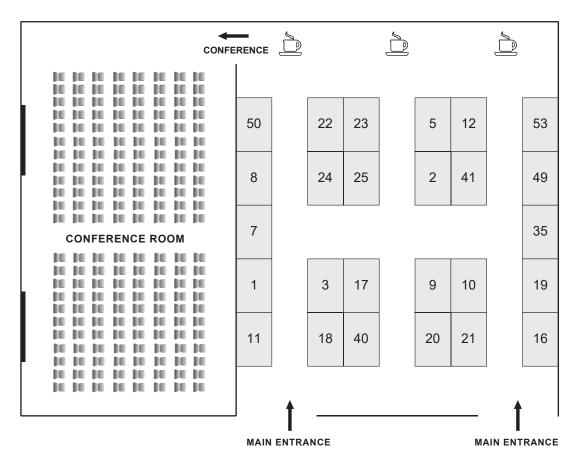
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APM Terminals Poti

APM Terminals Poti

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Kazmortransflot

Kazmortransflot

Kuryk Port

Kuryk Port

Kuryk Port

Kuryk Port

Northern Terminal

Northern Terminal

Northern Terminal

Northern Terminal

Bromma



















Siemens

- Stemmann-Technik
- Trans-Caspian International Transport Route (Middle Corridor)
- Trans-Caspian International Transport Route (Middle Corridor)
- Trans-Caspian International Transport Route (Middle Corridor)
- Trans-Caspian International Transport
- 10 Trans-Caspian International Transport
- 20 Trans-Caspian International Transport Route (Middle Corridor)
- Trans-Caspian International Transport
- 50 Trans-Caspian International Transport Route (Middle Corridor)

EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
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Port of Baku

Port of Aktau

Port of Aktau

Port of Aktau

53 Port of Baku

Siemens

19 Solvo

35 Solvo

Route (Middle Corridor)

Route (Middle Corridor)

Route (Middle Corridor)

SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the Caspian Ports and Shipping 2021 Kazakhstan Exhibition and Conference will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official Caspian Ports and Shipping 2021 Kazakhstan Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth €4,995

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €8,895 including all production costs. This does not include nametag sponsorship.

Sponsored by **navis**

Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €8,895. This does not include lanyard sponsorship.





Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €6,895.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €4,995.

Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €6,895.

Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €6,895 per 3 banners.



Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.a. distribution of brochures on the bus. Sponsorship is €6,895.

<u>Networking Welcome Reception — Tuesday 19 October 2021</u>

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by



Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €6,895 per Conference Session Sponsorship.

Session 1



Session 2

Session 3





Session 4 SIEMENS



Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €6,895.











Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €8,895.

Wednesday 20 October 2021

Thursday 21 October 2021

Networking Welcome Dinner — Wednesday 20 October 2021

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by KAZMORTRANSFLOT

REGISTRATION INFORMATION

To Participate in Caspian Ports and Shipping 2021 You Need to Register as an Exhibitor, Conference Delegate or Exhibition Visitor.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception
• Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome
Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event • List of Participants

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Email This Form or Register Online at www.transportevents.com
Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate
And Email to: alin@transportevents.com

Conference Delegate Registration

- I Wish to Attend The Technical Site Visit on **Tuesday 19 October 2021**. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: **amelia@transportevents.com**
- I Wish to Attend The Networking Welcome Reception on Tuesday 19 October 2021
- I Wish to Attend The Networking Welcome Dinner on Wednesday 20 October 2021

Name:	21 / 10 / 2021
Job Title:	
Company Name:	
Address:	
Tel:	
Email:	

INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before Sunday 19 September 2021: The 'Early Bird' Conference Delegate Registration is €1,295 Special Offer - 3 Delegates For The Price of 2 in This Category
- From Monday 20 September 2021: The Regular Conference Delegate Registration is €1,495
 Special Offer 3 Delegates For The Price of 2 in This Category
- One Day Conference Delegate Registration is €995
- No Delegate Registration Will be Accepted Without Full Payment
- Credit Card For Secure Online Registration And Payment at www.transportevents.com Please Follow The Instructions on Our Registration Page. Payment Will be Made in EUR.
- Telegraphic Transfer Complete The Registration Details on This Page And Email to:
 alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From
 Your Bank With This Application. <u>Transmitting Bank Charges Must be Paid by The Sender</u>.
- I Have Transferred €1,495 / €1,295 / €995 (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) Bank Transfer to:

Account Name: Transport Events Limited Account Number: 035-802-538366-831

Beneficiary Bank: OCBC Wing Hang Bank Limited Bank Address: 161 Queen's Road Central, Hong Kong

Swift Code: WIHBHKHH

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE. TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

LOCAL DELEGATE REGISTRATIONS

For Kazakhstani Nationals, Citizens And Residents of Kazakhstan, The Conference Delegate Registration is K7T126.000

- · Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Remittance
- Credit Card For Secure Online Registration And Payment Via PayPal at www.transportevents.com Follow The Instructions on Our Registration Page. Payment Will be Taken in EUR. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.
- I Have Transferred KZT126,000 / €250 Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) Bank Transfer to: Account Name: Transport Events Limited Account Number: 035-802-538366-831 Beneficiary Bank: OCBC Wing Hang Bank Limited Bank Address: 161 Queen's Road Central, Hong Kong Swift Code: WIHBHKHH

Please Email a Copy of The Bank Deposit Receipt With Your Registration Form to: alin@transportevents.com

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE. TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Provment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Withholding Tax must not be deducted from the amount set out in this contract. If it is, the dient
 agrees to pay the Organiser an amount equivalent to the amount of the Withholding Tax.
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed:		
Dated:		

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited
Tel: +852 2157 3907
enquiries@transportevents.com



www.transportevents.com

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EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Exhibition Opening Times: Wednesday 20 October 2021 Thursday 21 October 2021

9am to 5pm 9am to 3 30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Rixos Water World Aktau, Kazakhstan**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Rixos Water World Aktau, Kazakhstan Warm Beach 34 Aktau 130000, Kazakhstan



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