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TRANSPORT MIDDLE EAST 2024

InterContinental Abu Dhabi, United Arab Emirates
Tuesday 23 to Thursday 25 January 2024

Hosted By



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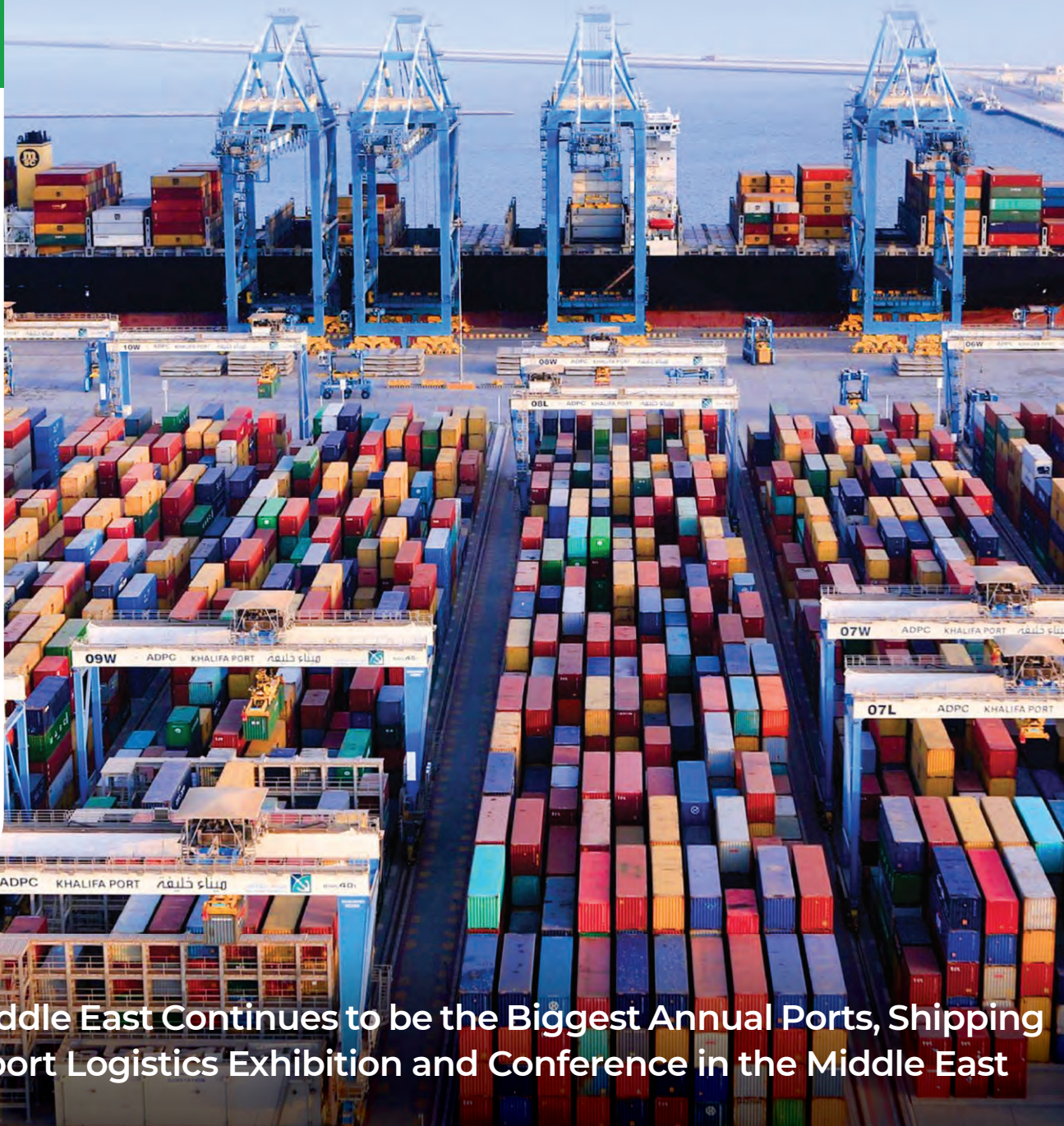


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Transport Middle East Continues to be the Biggest Annual Ports, Shipping
and Transport Logistics Exhibition and Conference in the Middle East

TRANSPORT MIDDLE EAST 2024

InterContinental Abu Dhabi, United Arab Emirates
Wednesday 24 and Thursday 25 January 2024

Hosted By



Official Hotel and Venue



4 x 2 METRE EXHIBITION STAND PACKAGE

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- ✓ 2 Exhibition Chairs
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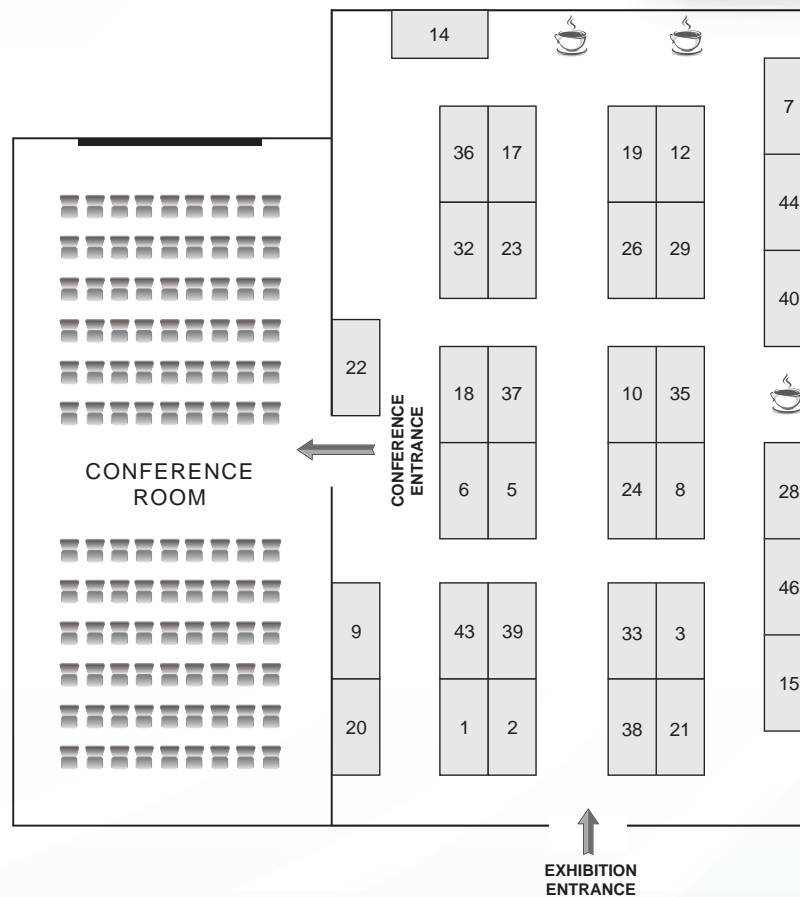
For Exhibition Enquiries

Please contact:

Ms. Hoyan CHAN

Senior Exhibitions Manager

Email: hoyan@transportevents.com



STAND ALLOCATION (updated on 16 / 1 / 2024)

- | | | |
|--|-------------------------|-------------------------|
| 1 AD Ports Group | 24 DSP | 29 Sogester |
| 2 AD Ports Group | 12 Dutch Lanka Trailers | 20 Solvo |
| 39 AD Ports Group | 18 Liebherr | 23 Stemann-Technik |
| 43 AD Ports Group | 37 MAFI | 33 Stinis |
| 46 Aqaba Development Corporation | 10 Magna Tyres | 3 Trent Port Services |
| 28 Aqaba Special Economic Zone Authority (ASEZA) | 35 Port of Barcelona | 26 Tsubaki Kabelschlepp |
| 21 Bemo Rail | 6 Prysmian Group | 9 TT Club |
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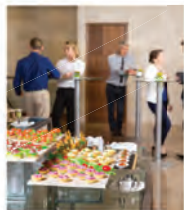
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Wednesday

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Sessions Branding

Session 1

Session 2



Session 3



Session 4



Session 5



Session 6



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Break 1 **LIEBHERR**

Break 2



TSUBAKI KABELSCHLEPP

Break 3



الشرق الأوسط
MIDDLE EAST

Break 4



Break 5



Break 6

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Networking Reception
Tuesday 23 January 2024

RFP



Networking Reception
Wednesday 24 January 2024



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TRANSPORT MIDDLE EAST 2024

Tuesday 23 to Thursday 25 January 2024
InterContinental Abu Dhabi, United Arab Emirates

Hosted By



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For Branding Enquiries



Please contact:
Ms. Hoyan CHAN
Senior Exhibitions Manager
Email: hoyan@transportevents.com

SUPPORTING MEDIA



MEET THE SPEAKERS



Guenter Schmidmeir Moderator
Owner, GSC Consulting, Germany

Guenter Schmidmeir has extensive work experience in various roles within the shipping and logistics industry. He is establishing his own consulting in the maritime space and is currently serving as a Member of The Industry Advisory Board at Avlino since January 2022. From 2019 to 2021, Schmidmeir worked at Kalmar as the Senior Vice President, Head of Sales and Marketing Kalmar Automation Solutions. Before that, they held the position of Senior Vice President Global Terminal Operators at Kalmar from 2017 to 2019. The focus in these Kalmar roles has been terminal automation and optimisation. Günter was the General Manager and Vice President EMEA at Navis from 2010 to 2017. Prior to that, he served as the Sr. Sales Director EMEA at Zebra Technologies Corporation from 2008 to 2010. Before that, he worked as the Sales Director EMEA at Zebra, ZES/Navis LLC from 2006 to 2008. From 2004 to 2006, Günter Schmidmeir worked as the Sales Manager EMEA at Navis International LLC. Guenter also held various roles at Navis from 2000 to 2004, including Global Account Manager and Project Manager. Prior to joining Navis, he worked as a Port and Logistics Consultant at HPC Hamburg Port Consulting GmbH from 1999 to 2000.



Jan Gerrit Koechling Moderator
Partner, Roland Berger, United Arab Emirates

Jan Gerrit is a Partner in Roland Berger's Dubai office and leads the Maritime practice in the firm's Middle East region. He has over 12 years of consulting experience, thereof 10 years in the Maritime sector. He has worked extensively for shipyards and ports in the region as well as global/regional shipping lines, leisure cruises and marina operators. His clients comprise government institutions and private companies. Before joining Roland Berger in 2013, Gerrit worked for other consultancies and studied Business Administration in Germany and Spain. He holds an MBA degree from IE Business School/UCLA Anderson.



Charles Menkhorst Moderator
Senior Advisor, Roland Berger, United Arab Emirates

Menkhorst is a veteran of the Ports & Logistics industry, having most recently served as the CEO of Gulfainer, a regional container business. Before that, he was CEO of Euroports (20+ terminals across Europe) for nine years. Earlier, he spent 15 years at DHL, growing the ranks in the US and Europe before relocating to the Middle East to take the reins for the Africa, Middle East & India division of APM Terminals. At Roland Berger, Menkhorst will provide advisory services to clients and the firm's engagement teams in the ports & logistics sectors.



Steve Wray
Technical Director and Head of Maritime Advisory, Infrata Limited, United Kingdom

Steve Wray joined Infrata in August 2022 to head up the company's growing Maritime Advisory business. Steve brings over 30 years of direct industry and consulting experience and offer maritime advisory capabilities to support transactions, market studies, forecast projections and strategic advice through a unique ability to leverage in-depth industry knowledge and application of global experience across all areas of the ports, shipping, logistics and asset management businesses.



Nishal Sooredoo
Associate Director, Royal HaskoningDHV, United Kingdom

Nishal Sooredoo is an Associate Director highly experienced in port economic feasibility and market studies. Prior to joining OSC, Nishal held roles at both Drewry and ARUP, where he was involved in numerous port projects worldwide, covering port developments and transport analysis, market studies, corporate strategy and due diligence. His particular area of expertise lies in the container and dry bulk sectors, notably in Latin America, Africa and Europe. Nishal was the lead commercial advisor for the sale of Goldman Sachs and InfraCapital's 30% stake in Associated British Ports for £1.6bn (sell side). Nishal holds an MSc in Maritime Economics and Logistics from the Erasmus University in Rotterdam.



Shailesh Garg
Director – General Manager, Drewry, India

Shailesh heads Drewry's operation in India. He has over 26 years of research and consulting experience in shipping, ports, and logistics, covering feasibility studies, commercial due diligence and strategic analysis. He has worked on various assignments for ports, financial institutions, PE Funds, and logistics players across multiple geographies



Julian Skyrme
Julian Skyrme, Vice President Commercial (Ports Cluster), AD Ports Group, United Arab Emirates

Julian Skyrme joined Abu Dhabi Ports in 2014 and currently serves as the Vice President of Commercial within the Ports Cluster (Abu Dhabi Ports). He oversees the commercial sales development of all ports within the Ports Cluster, driving and expanding the commercial business of the Ports Cluster in the UAE. With over 35 years of experience in the maritime industry, Julian has spent the majority of his career in the Middle East Region namely UAE, Oman and Saudi Arabia, holding various country management roles that encompass terminal development, trade lane pricing, and line management. Prior to joining AD Ports Group, he held several senior leadership positions at Abu Dhabi Terminals, the Port of Salalah, where he served as the Regional Commercial & Marketing head and DP World, where he held senior roles in both commercial and strategy.

MEET THE SPEAKERS



Nurzhan Marabayev
General Director, Semurg Invest LLP, Kazakhstan

Nurzhan career began at the Atyrau oil refinery. In parallel with his studies, he worked as an analyst at North Caspian Petroleum Ltd. Then he was admitted to Tengschchevroil LLP for the position of engineer-technologist of the third category. He has considerable experience in the petrochemical industry, acquired during his work in such companies as Kazakhstan Petrochemical Industries Inc. LLP, United Chemical Company LLP, and UCC Engineering LLP. In May 2014 he was appointed to the post of General Director of DARYN Partners LLP. From February 2019 until now he was appointed to the post of General Director of SEMURG INVEST LLP. From 2021 to 2022, he worked in Romania at Rompetrol (KMG International) as an Advisor to the Production Director and Managing Manager of Rominserv. Since 2015, he has been developing the "Sarzha Multifunctional Marine" Terminal project in the Kuryk port, and since 2019 he has been appointed to the position of the General Director of SEMURG INVEST LLP. He has extensive experience in logistics, as well as in the establishment and management of investment projects.



Victor van Leengoed
Director of Operations, Maritime & Transport Business Solutions (MTBS), The Netherlands

Mr. Van Leengoed has over 20 years of global experience in port and infrastructure sector, responsible for project delivery, knowledge development, innovation, and holds strong financial and infrastructure development experience.



Khaled Eleimat
Project Manager and Public Transport Specialist, SETS, Kingdom of Saudi Arabia

Khaled Eleimat is a seasoned public transport expert with a wealth of experience in the field. He served as the Director of Transport in Greater Amman Municipality from 2010 to 2017 and later became a consultant for TGA in 2018. He also held the position of Group Director of Traffic and Transport for the Qatar 2022 World Cup. Currently, he is working as a transport specialist for the Eastern Province in KSA.



Asburce Onur
Managing Director, Tole Shipping, United Arab Emirates

Global Shipping Executive with a career spanning over 25 years, boasting 15 years in leading roles across diverse sectors such as dry bulk, oil & gas, and chemicals. Her journey has been marked by a progression from hands-on roles in operations and chartering to leadership positions, providing her with a comprehensive understanding of the intricacies of the shipping business. A seasoned professional with a proven track record in establishing and leading chartering departments/teams, who have consistently enhanced operational efficiency and optimized outcomes. Known for driving strategic initiatives and fostering high-performance teams, contributing to the success and growth of organizations on a global scale.



Grant Holmes
Global VP Cruise & Superyachts Sector, Inchcape Shipping Services, United Arab Emirates

Based out of Dubai, Grant Holmes spearheads the Inchcape global "Cruise Solutions" team, overseeing 10,000+ cruise calls per year, serving cruise ships across the world's largest port agency network, with up to 300 own offices, extending coverage to over 800+ ports with its valuable Business Partners many of which are exclusive. Grant's career started in Shipbuilding at HMS Dockyard in Portsmouth, where he completed master craftsman apprenticeship. His passion for travel transported him on a journey to Spain in 1986 to work in leisure and tourism. Today Grant also leads all cruise destination consultancy and engagement activities on behalf of Inchcape for tourism authorities and ports with a past/present portfolio including but not limited to Qatar, Bahrain, Ras al Khaimah, Vanilla Islands (Mauritius, Reunion, Madagascar, Seychelles, Comoros & Mayotte), Kenya, Zanzibar, India, Panama, Greece, Indonesia, Chile, Ecuador and various entities in Dubai.



His Excellency Hamza Isam Haj Hasan
Deputy Chief Commissioner, Aqaba Special Economic Zone Authority (ASEZA), Kingdom of Jordan

His Excellency Mr. Haj Hasan currently serves as Deputy Chief Commissioner and Commissioner for Economy and Tourism at the Aqaba Special Economic Zone Authority (ASEZA). Before his current role, he served as CEO at Amman Vision for Investment & Development, which serves as the Master Developer and investment arm for Amman Greater Municipality (GAM). During his tenure, he successfully attracted significant real estate investments, managed substantial land portfolios, and played a pivotal role in launching the "Amman Bus," the first smart public transportation network in the city. Mr. Haj Hasan also served as CEO at Jordan Free and Development Zones Group & Jordan Development Zones Company, where he executed the merger of two government-owned companies, managed a vast portfolio of assets and investments, and implemented innovative investment schemes that significantly contributed to economic growth and development.



His Excellency Hussein Al-Safadi
Chief Executive Officer, Aqaba Development Corporation (ADC), Kingdom of Jordan

As the Chief Executive Officer of Aqaba Development Corporation, Mr. Hussien Safadi is a distinguished leader with extensive experience in both the public and private sectors. Prior to his current role, Mr. Safadi founded and managed the sales and marketing of the Saraya Aqaba project from 2005 to 2008 and served as the General Manager of Saraya Real Estate Management Company from 2009 to 2012. He has also managed the real estate sales and marketing for the Tala Bay project in the city of Aqaba from 2002 to 2004. Born in Amman, Mr. Safadi holds a Bachelor of Science degree in Economics and Politics, with a minor in public administration and strategic studies from the United Kingdom.

MEET THE SPEAKERS



Marlene Oliveira

Commercial Director, SOGESTER, Sociedade Gestora de Terminais, S.A, Angola

Marlene Oliveira, has a BA with Honours in Business Management in London South Bank University and two top up degrees, one in Project Management and other in Leadership Development specific in shipping, done in University Stellenbosch Business. Currently, the Commercial Manager at Sogester, container terminal in Luanda, Angola. Currently focus on logistic attractions to "blocked" countries, such as the Congo's and Zambia, this is on a raw phase, with a high potential to grow further, this is just one of the most recent projects. Commercial is a very simple word for all the department holds, under the same umbrella there is also Customer Service, Marketing and Communication. Marlene was borne in Portugal and raised in UK, London and resident in Angola since 2014, has management in the various roles since 2008, from construction company, to shipping line, to forwarder, to retail, to the most recent terminal operator. All possible ways to affect logistics, Marlene is or was somehow involved to understand pros and cons on the way.



Carles Mayol

Head of Container Division, Port de Barcelona, Spain

A passionate executive with +25 years' experience in the maritime port industry, with several degrees in Management, Shipping, Marketing & Sales, developing different executive roles in the shipping sector. Currently developing commercial activity in the Port of Barcelona, focusing on container business closely following Port Terminals, Shipping Lines, Freight Forwarders, Custom Agents and end users of the port. Facilitating and promoting the services, infrastructure and new projects to guarantee reliable services to contribute to clients' competitiveness and create value for society as a whole.



Jana Blechschmidt

Sales Director Cranes and Head of Global Cranes Team, Prysmian Group, Germany

Jana Blechschmidt holds a master's degree of art and is the Head of Global Crane Cable Sales of Prysmian Germany. She has been working for Prysmian Cables for 28 years and has a lot of experience in application engineering and technical sales of flexible crane cables.



Gary Burns

Sales Director, Middle East DMCC, Bromma, United Arab Emirates

Has been the director of Bromma Middle East for over 10 years



Henrik Jevrell

Regional Sales Leader, Stemann-Technik, Germany

Henrik joined Stemann-Technik and subsequently Wabtec in 2019 as the Regional Sales Leader for the industrial and maritime business for Northeast Europe. Henrik has many years of experience in sales for industrial products and infrastructure products this includes Ports and maritime, airports and logistic products. Henrik is also supporting projects in Ports and Maritime segment globally.



Lamis Al Kaati

Global Key Account Manager, VAHLE Group - Port Technology Division, United Arab Emirates

With passion and extensive experience in global accounts management and strategic sales, along with her background education in engineering from McGill University, complemented by her MBA in operational management concentration from Jack Welch Management Institute, Lamis's experience has been instrumented to support leading original equipment manufacturers, material handling and electrification systems providers with business expansion and market growth covering the Middle East and African markets. For the last fifteen years, she has worked in various key sales roles with several global manufacturers, such as KALMAR and JBT, and now she holds the position of Global Key Account Manager at VAHLE Group in the Port Technology Division.



Jon Arnup

Chief Executive Officer, Trent Port Services Pte Ltd, Singapore

Jon Arnup has 30 years of International Ports & Engineering Executive experience within the Maritime Industry, I have come to learn the value of trust & collaboration. My international experience includes projects throughout Europe & the US, as well as the now-formidable time within the APAC & UAE regions. Because of this experience, I have learnt crucial cross-culture communication skills that are vital to project logistics & operations from the Middle East to Africa, Asia & beyond.

MEET THE SPEAKERS



Mohammed Sayed

Assistant Sales Manager, Magna Tyres Middle East & Africa Fzc, United Arab Emirates

Mohammed Sayed a passionate Sales professional with an experience of 10 years in Tire Industry. Started the carrier as a technical sales engineer with Michelin Tires, UAE and Worked with continental Middle east as technical customer service manager ME and regional sales Manager in KSA. Currently working as Assistant Sales Manager with Magna Tires Group a leading OTR manufacturer from Holland, responsible for business development & sales in Middle East Region.



Giovanni Migliaccio

Senior Vice President Sales & Marketing, Solvo Europe B.V., The Netherlands

Giovanni Migliaccio is the Senior Vice President Global Sales & Marketing and CEO of Solvo Italy with a demonstrated history of working in the maritime and port industry with more than 20 years experience. He joined Solvo in 2016 and previously has been working for major terminal and logistic operators in different management roles, from the Cost Control to IT and R&D, Operations & Sales Management, International Shipping and Logistic Support. Strong sales professional with an International Economics Degree and a 2° level master focused in European Transport Law.



Julien Raybaud-Gines

General Manager Bar Systems, Dextra Manufacturing, Thailand

Julien graduated with a Bachelor of European Management with honours at Middlesex University and KEDGE Business School. He joined Dextra Group in 1998 as Contracts Manager. After 25 years at Dextra, Julien held the position of General Manager – Bar Systems Product-Line.



André Neth

Global Sales Director, Dellner Bubenzer Germany GmbH, Germany

Mr. Neth has been working for nearly 40 years for the company. He started in 1982 in the area of drive and brake technology and did get a huge knowledge by working together with the service department and the R&D Sector. He was also involved in the construction of the first Intercity Express. In 1990 Mr. Neth became Area/ Regional Sales Manager of Pintsch Bubenzer GmbH. He gain experiences in leading the US subsidiary for 5 years at the same time in 2010 he takes also over the lead and responsibility of or subsidiary in Dinslaken (Germany) and finally he has become Vice President Sales.



Marco Fehmer

Chief Executive Officer, DSP, Switzerland

Marco Fehmer is a chartered civil engineer with container terminal operations experience. He is DSP CEO, the Swiss based consulting company leader in port operations efficiency and automation and developed vertical business intelligence and digital twin solutions.



Paul Bruhn

Sales Manager, Mobile Harbor Cranes, Liebherr, Germany

Born in 1984 in Rostock, Germany, Paul Bruhn is a driven professional with a background in mechanical engineering from the University of Rostock, graduating as a Diplom Ingenieur. Commencing his journey at Liebherr in 2015 as a Technical Trainer specializing in Hydraulics, Electronics, and Crane Operator Training, Paul has steadily climbed the ranks. Since 2020, he has excelled in his role as Sales Manager for Mobile Harbor Cranes in the Middle East.



Robert Aumüller

Head of Business Unit Port Application, SENNEBOGEN Maschinenfabrik GmbH, Germany

Robert Aumüller is with Sennebogen since 2001 and developed over the years in different regions the Sennebogen Distribution Network in countries like Russia, Ukraine, Scandinavia and other Northern European countries. Since 2020 he is focusing on Port applications and developing the Sennebogen products & sales organisation especially for that market. Sennebogen has a 70 years history in developing Material Handling solutions with Hydraulic Material Handlers and Cranes for various industries like Ports, Recycling, Timber and Construction.

MEET THE SPEAKERS



Abdelrahman Elshamy
Chief Operation Officer, APM Terminals, Bahrain

Abdelrahman is responsible for providing strategic leadership and direction for Khalifa bin Salman Port (KBSP) port operations and focusing on achieving highest levels of productivity and customer satisfaction. He brings a wealth of knowledge that he has gained throughout his career at APM Terminals. He Joined APM Terminals in 2005 as an Operations Planning Assistant in SCCT Egypt, spending almost 8 years in various positions throughout the terminal before joining DAMCO in 2012 as Process Improvement Manager. In 2013, Abdelrahman relocated to Bahrain to join Khalifa Bin Salman Port as Operations PEX Manager, promoting to GM of Business Process and finally in his most recent role as Head of Transformation, before being appointed as Chief Operating Officer. Abdelrahman holds a Degree in Law from Alexandria University and is a qualified Lean and Six Sigma Black Belt.



Lars Soeren Benner
Technical Sales, SIBRE, Germany

Lars Benner joined SIBRE in 2014 as a student and is based out of the SIBRE headquarter in Germany. In this capacity, his primary roles are sales and business development of markets in Poland, Baltics, Israel and Greece. His growing experience in various aspects of technical sales, including order processing and management as well as account development has been instrumental ensuring the best service to customers further endorsed by maximum efficient equipment performance.



Goh Seng Lee
Chief Operating Officer, Saudi Global Ports, Kingdom of Saudi Arabia

Seng Lee is the Chief Operating Officer (COO) for Saudi Global Ports (SGP) and oversees the Operations, Engineering, Commercial and Information Technology departments. Prior to his appointment as COO of SGP in July 2022, Seng Lee spent 11 years in Commercial and Business Development with PSA International. As the Assistant Vice President of Group Commercial Development, he is the account manager for more than half of PSA's global account customers and developed start-up commercial plans for various PSA's new terminals.



Abdul Fahl
TTMS (Gulf) Director, TT Club, United Arab Emirates

Abdul has been with TT Club since January 2013 initially in the London office before relocating to TTMS (Gulf) office in Dubai in August 2020. Prior to TT Club, Abdul worked as an Insurance and Claims Manager for a CMA-CGM subsidiary in London. Abdul hold master degrees in Marine Policy as well as in Maritime Law from Cardiff University and Swansea University respectively. His focus since 2013 has been on the ports and terminals, freight forwarding, multimodal logistics and container shipping industries.

For All Speaking Enquiries



Please contact:
Mr. Ajay Haridas CMILT
Conference Director
Email: ajay@transportevents.com

Tuesday 23 January 2024

TECHNICAL SITE VISIT (By Invitation Only)

8 30am	Delegates Registration at the Lobby of the InterContinental Abu Dhabi
9am	Departure from the InterContinental Abu Dhabi to Abu Dhabi Ports
10am	Arrival at Gate 1 of Khalifa Port to Tour Port Facilities. Commercial Team Members Will Deliver a Brief to All Participants in the Buses
10 30am	Presentation at Abu Dhabi Terminals
11 15am	Networking and Refreshments for All Participants
11 45am	Departure from Abu Dhabi Ports back to the InterContinental Abu Dhabi
12 45pm	Arrival at the InterContinental Abu Dhabi Lobby (approx.)

Wednesday 24 January 2024

8 30am	Conference Delegates Registration and Refreshments Served in the Exhibition
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Refreshments by
LIEBHERR

OPENING CEREMONY

9am	Organiser's Remarks Rory James Doyle FCILT, Managing Director, Transport Events, Malaysia
9 10am	Welcome Address Saif Al Mazrouei, Chief Executive Officer (Ports Cluster), AD Ports Group, United Arab Emirates
9 20am	Exhibition Opening Ceremony and Tour of the Exhibition by the VIP Group Followed by Conference Delegates Refreshments

Refreshments by
KABELSCHLEPP
TSUBAKI KABELSCHLEPP

SESSION 1

GCC 2024 Economic Outlook: New Economic Initiatives and Directions that Benefits Regional Economy and Improve Trade for the Ports and Logistics Supply Chain Sector

10 30am	Conference Moderator's Opening Remarks Guenter Schmidmeir, Owner, GSC Consulting, Germany
10 30am	Shipping Lines: 2023 Recap and 2024 Outlook Steve Wray, Technical Director and Head of Maritime Advisory, Infrata Limited, United Kingdom
10 45am	Nishal Sooredoo, Associate Director, Royal HaskoningDHV, United Kingdom
11am	Economic and Container Trade Outlook - Implications for Ports in the GCC Region Shailesh Garg, Director – General Manager, Drewry, India

Session by
Nafith

SESSION 2

Port Developments and Expansions: A View of Port Financing, Global Expansion of Services, Infrastructure Developments and Returns of Investments in a Fast-Growing Global Logistics Supply Chain Network

11 15am	Julian Skyrme, Vice President Commercial (Ports Cluster), AD Ports Group, United Arab Emirates
11 30am	Nurzhhan Marabayev, General Director, Semurg Invest LLP, Kazakhstan
11 45am	Port Developments and Expansions: Outlook on Port Financing Victor van Leengoed, Director of Operations, Maritime & Transport Business Solutions (MTBS), The Netherlands

Session by
DSP

SESSION 3

Intermodal UAE: Developments of Intermodal Transportation Network, Investment Opportunities and a View of the Cruise Business in the UAE

12pm	Kick-Off Steps and Challenges for Public Transport Projects Khaled Eleimat, Project Manager and Public Transport Specialist, SETS, Kingdom of Saudi Arabia
12 15pm	Dynamics of Intermodal Shipping in the UAE Amidst Geopolitical Flux and Future Prospects Asburce Onur, Managing Director, Tole Shipping, United Arab Emirates
12 30pm	State of the Cruise Industry Address Grant Holmes, Global VP Cruise & Superyachts Sector, Inchcape Shipping Services, United Arab Emirates
12 45pm	Questions and Answers Followed by Conference Delegates Networking Lunch

Session by
Dextra

SESSION 4

Investment Opportunities in Aqaba – Insights from The Aqaba Special Economic Zone Authority (ASEZA) and Aqaba Development Corporation (ADC)

2pm	His Excellency Hamza Isam Haj Hasan, Deputy Chief Commissioner, Aqaba Special Economic Zone Authority (ASEZA), Kingdom of Jordan
2 15pm	His Excellency Hussein Al-Safadi, Chief Executive Officer, Aqaba Development Corporation (ADC), Kingdom of Jordan

Session by
VAHLE

SESSION 5**Green Ports: Attaining Energy Efficiency in Forming Green Ports of the Future**

- 2 30pm The Zero Emission Terminal – How to Connect to the Green Future
Lamis Al Kaati, Global Key Account Manager, VAHLE Group - Port Technology Division, United Arab Emirates
- 2 45pm Marlene Oliveira, Commercial Director, SOGESTER, Sociedade Gestora de Terminais, S.A, Angola
- 3pm Energy Transition Plan in Port of Barcelona: Towards Decarbonisation
Carles Mayol, Head of Container Division, Port de Barcelona, Spain
- 3 15pm Advanced Cable Solution for Electrification and Sustainability
Jana Blechschmidt, Sales Director Cranes and Head of Global Cranes Team, Prysmian Group, Germany
- 3 30pm Questions and Answers Followed by Conference Delegates Refreshments Served in the Exhibition

Session by



Refreshments by

**SESSION 6A****Digital Transformation: Embedding Artificial Intelligence, Automation and Smart Port Technologies in Creating Sustainable Port Operations**

- 4 30pm Gary Burns, Sales Director, Middle East DMCC, Bromma, United Arab Emirates
- 4 45pm Henrik Jevrell, Regional Sales Leader, Stemann-Technik, Germany
- 5pm Industrial Revolution of industrial Brake Services
André Neth, Global Sales Director, Dellner Bubenzer Germany GmbH, Germany
- 5 15pm Questions and Answers Followed by Conference Moderator's Closing Remarks
- 5 30pm - 7 30pm Networking Reception for All Pre-Registered Participants at the Marina Garden of the InterContinental Abu Dhabi Generously Hosted by Abu Dhabi Ports. Smart Casual Attire

Session by



Networking Reception



Refreshments by

**Thursday 25 January 2024**

- 8 30am Conference Delegates Registration and Refreshments Served in the Exhibition

SESSION 6B**Digital Transformation: Embedding Artificial Intelligence, Automation and Smart Port Technologies in Creating Sustainable Port Operations**

- 9am Conference Moderator's Opening Remarks
Jan Gerrit Koehling, Partner, Roland Berger, United Arab Emirates
- 9am Jon Arnup, Chief Executive Officer, Trent Port Services Pte Ltd, Singapore
- 9 20am Mohammed Sayed, Assistant Sales Manager, Magna Tyres Middle East & Africa Fzc, United Arab Emirates
- 9 40am How IT Technologies Can Improve the Sustainability and Efficiency of Handling Ro-Ro and General Cargo at the Sea and Railway Terminal
Giovanni Migliaccio, Senior Vice President Sales & Marketing, Solvo Europe B.V., The Netherlands
- 10am Questions and Answers Followed by Conference Delegates Refreshments Served in the Exhibition
- 11am Use of Composite & Steel Materials and Precast Technology in Marine Structures
Julien Raybaud-Gines, General Manager Bar Systems, Dextra Manufacturing, Thailand
- 11 20am Marco Fehmer, Chief Executive Officer, DSP, Switzerland
- 11 40pm Paul Bruhn, Sales Manager, Mobile Harbor Cranes, Liebherr, Germany
- 12pm Modern Material Handling Solutions
Robert Aumüller, Head of Business Unit Port Application, SENNEBOGEN Maschinenfabrik GmbH, Germany
- 12 20pm Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Networking Lunch

Refreshments by

**SESSION 7****Ports & Terminal Optimisation: A Discussion on Increasing Efficiency, Port Safety and Reducing Operational Costs for Container, Bulk and Break Bulk Terminals**

- 2pm Conference Moderator's Opening Remarks
Charles Menkhurst, Senior Advisor, Roland Berger, United Arab Emirates
- 2pm Abdelrahman Elshamy, Chief Operation Officer, APM Terminals, Bahrain
- 2 20pm Brake Technology and Monitoring for Increasing Safety and Productivity
Lars Soeren Benner, Technical Sales, SIBRE, Germany
- 2 40pm Growing Integrated and Resilient Logistics in Saudi Arabia
Goh Seng Lee, Chief Operating Officer, Saudi Global Ports, Kingdom of Saudi Arabia
- 3pm The Value of Contractual Safety Net for Port and Terminal Operators
Abdul Fahl, TTMS (Gulf) Director, TT Club, United Arab Emirates
- 3 20pm Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Refreshments Served in the Exhibition

REGISTRATION FORM

To Participate in **Transport Middle East 2024**, You Need to Register as an **Exhibitor**, **Conference Delegate** or **Exhibition Visitor**.

Conference Delegates Receive: ☐ Competitive Hotel Rates ☐ Technical Site Visit ☐ Conference Refreshment Breaks and Lunches ☐ Exhibition and Conference Access
☐ Networking Reception ☐ A Full Set of Conference Presentations ☐ Official Photographs From the Event ☐ List of Participants

Exhibition Visitors Receive: ☐ Access to Exhibition Only

INTERNATIONAL DELEGATE INFORMATION

- ☐ On or Before **Saturday 23 December 2023**: The 'Early Bird' Conference Delegate Registration is **€1,795**
- ☐ From **Sunday 24 December 2023**: The Regular Conference Delegate Registration is **€1,995**
Special Offer - 4 International Delegates for the Price of 3 at Full Rate. Enjoy One Free Delegate
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For Nationals, Citizens and Residents of United Arab Emirates, the Conference Delegate Registration is €995 / AED4,018

- ☐ On or Before **Saturday 23 December 2023**: The 'Early Bird' Conference Delegate Registration is **€895 / AED3,615**
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- ☐ Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate and Email to alin@transportevents.com

Conference Delegate Registration

- ☐ I Wish to Attend the Technical Site Visit on **Tuesday 23 January 2024**. Registration For the Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof / Company ID For Port Security Check in Advance. Please Email to amelia@transportevents.com
- ☐ I Wish to Attend the Networking Reception on **Wednesday 24 January 2024**

Name: _____
Position: _____
Organisation: _____
Country: _____

Telephone: _____ 23 / 1 / 2024
Mobile: _____
Email: _____

BANK ACCOUNT DETAILS

Euro (EUR) Bank Transfer to:

Account Name: Transport Events Limited

Account Number: 708-125769-1

Beneficiary Bank: OCBC Bank (Malaysia) Berhad

Bank Address: 1A-A-4A-A, Jalan USJ 10/1A, Pusat Perniagaan USJ 10, 47610 Subang Jaya, Selangor Darul Ehsan, Malaysia

Swift Code: OCBCKMYL

Please Email a Copy of the Bank Deposit Receipt With Your Registration Form to

alin@transportevents.com

TERMS AND CONDITIONS

- ☐ No Delegate Registration Accepted Without Completing the Registration Form and Full Payment
- ☐ Upon Receipt of Your Registration Form and Full Remittance, A Set of Delegate Information Documents Will be Emailed to You Including Your Receipt
- ☐ No Refunds Will be Given. However, Substitutions Can be Made at Any Time
- ☐ Withholding Tax Must Not be Deducted From Your Delegate Remittance. If it is, the Client Agrees to Pay the Organiser an Amount Equivalent to the Amount of the Withholding Tax
- ☐ Delegates Will Not be Admitted Unless Remittance Has Been Received in Full in Advance
- ☐ Flights, Visa Arrangements, Airport Transfers and Accommodation Are Not Included in Delegate Registration Fee
- ☐ Event Programme is Subject to Change Without Notice. E & OE

I Acknowledge That I Have Read And Understand the Above Terms and Conditions.

Signed: _____ Dated: _____

EXHIBITION VISITORS ONLY

Registration to Visit the Trade Exhibition is Free of Charge and is Done During the Event On-Site at the Registration Desk by Presenting Your Business Card.

Exhibition Opening Times:

Wednesday 24 January 2024 9am to 5pm

Thursday 25 January 2024 9am to 3 30pm

For Further Information on Visiting the Exhibition Only, Please Email

iel@transportevents.com

OFFICIAL HOTEL AND VENUE

The Official Hotel and Venue is the **InterContinental Abu Dhabi, United Arab Emirates**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

InterContinental Abu Dhabi, United Arab Emirates

King Abdullah bin Abdul Aziz Al Saud Street

Abu Dhabi

United Arab Emirates

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