

20th Intermodal AFRICA 2018

MÖVENPICK AMBASSADOR HOTEL ACCRA, GHANA
TUESDAY 27 TO THURSDAY 29 NOVEMBER 2018

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KEY SPEAKERS.... PLUS MANY MORE!

1. **Captain Ebenezer Afadzi**
Director of Port Takoradi, Ghana Ports and Harbours Authority, Ghana
2. **Mohamed Samara**
Chief Executive Officer, Meridian Port Services Limited, Ghana
3. **Samuel Alphonse Etsibah**
Vice President, Chartered Institute of Logistics and Transport (CILT), Ghana
4. **Julien Horn**
FCI, Director, TT Club, United Arab Emirates
5. **Gagan Seksaria**
Director of Global Investments, Red Sea Gateway Terminal, Kingdom of Saudi Arabia
6. **Eduardo Prat**
Vice President Solution Sales EMEA, Kalmar, Spain
7. **Prince Kwame Asante**
Head of Operations, Amaris Terminal Ltd, Ghana
8. **Frank van Laarhoven**
Senior Sales Manager, RAM Spreaders, The Netherlands
9. **Daiel Hoffmans**
Sales Director, Region Asia, Middle East & Africa, Power Collection Business Unit – Product Line Industry, Stemmman-Technik, The Netherlands
10. **Siyabulela Mhlaluka**
General Manager, Sales and New Business, Transnet Port Terminals, South Africa

HIGHLIGHTED TOPICS

- West Africa's economic growth prospects - Positioning the Ports as key enablers
- Perspectives on developing Ghana's supply chain and logistics sector, capitalising on opportunities
- Reducing accidents reduces claims and premium. An insurers guide to where claims come from and why
- Amaris terminal in becoming the leading logistics and export hub in Ghana
- Clean Bulk Ports- The next generation in clean bulking handling. Case studies of zero loss bulk supply chain in the Africa
- How terminal's control staff may use the benefits of digitalisation to improve terminal's processes
- Productive, efficient and safe operations via automation and intelligent crane control
- ADC Maritime: Improving operation intelligence in ports while building customer relationships
- Optimized spreader performance for improved cargo handling
- Ports as the engine of an economy – Unlocking the key potential of emerging ports in improving regional and global economy
- Port Lobito's modernisation and expansion in building sustainable futures
- South Africa's port systems in reaching out to global trade

For more Information or to Register

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GHANA PORTS AND HARBOURS AUTHORITY

HEADQUARTERS

P. O. BOX CO 150

Tema, Ghana

Telephone: (233) 0303 - 202631-9

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Website: www.ghanaports.gov.gh

Email: headquarters@ghanaports.net

September 14, 2018

Dear Colleague,

The 20th Intermodal Africa 2018 Exhibition and Conference returns to our beautiful West African country of Ghana from **Tuesday 27 to Thursday 29 November 2018**. The event is proud to be hosted by **Ghana Ports and Harbours Authority**.

Covering West and Central Africa, a two days Conference Programme will feature **30** world-class conference speakers addressing topical issues and challenges on global transportation and logistics attended by a gathering of **400** senior Executive Harbour Masters, Harbour Engineers, Port Engineers, Maintenance Supervisors and Procurement Decision Makers together with the Region's Leading Shippers, Cargo Owners, Importers/ Exporters, Shipping Lines, Freight Forwarders, Logistics Companies, Ports, Terminal Operating Companies, Railway Operators, Port Equipment and Services Suppliers from countries throughout West and Central Africa.

There will be the opportunity for **50** exhibitors and sponsors to network directly with the delegates at this major annual international maritime transport Exhibition and Conference trade event for West and Central Africa.

We look forward to welcoming you to our beautiful country and to your participation at the biggest annual Container Ports and Terminal Operations Exhibition and Conference for West and Central Africa taking place in Accra from Tuesday 27 to Thursday 29 November 2018 - now in its 20th successful year.

Yours sincerely

MICHAEL A. LUGUJE
AG. DIRECTOR-GENERAL

Tuesday 27 November 2018

TECHNICAL SITE VISIT

8am	Delegates registration at the lobby of the Mövenpick Ambassador Hotel Accra
9am	Transport departs from the Mövenpick Ambassador Hotel Accra to Ghana Ports & Harbours Authority
9 45am	Arrival at Ghana Ports & Harbours Authority for the technical site visit. Facilities visited during the site visit are as follows: <ul style="list-style-type: none">• Transit Terminal• Amaris Export Terminal• Main Port• Meridean Port Services (MPS), Tema Expansion Project• Reefer Terminal• Safebond Car Terminal• International Maritime Hospital (IMaH)
12 45pm	Refreshments will be served for all delegates
1 30pm	Transport departs from Ghana Ports & Harbours Authority back to the Mövenpick Ambassador Hotel Accra Arrival at the Mövenpick Ambassador Hotel Accra (approx.)

7 30pm to 9pm Networking Welcome Reception for all registered delegate at the Piazza (area around the swimming pool) of Mövenpick Ambassador Hotel. Smart casual attire.



Wednesday 28 November 2018

8am	Conference delegates registration and refreshments served in the exhibition
9 10am	Organiser's Remarks Rory James Doyle, CMLT, Managing Director, Transport Events Management, Malaysia
9 15am	Welcome Address Captain Ebenezer Afadzi, Director of Port Takoradi, Ghana Ports and Harbours Authority, Ghana
9 30am	Tour of the exhibition followed by conference delegates refreshments



SESSION 1 Linking trade opportunities in the Middle East, Europe and Africa (EMEA) in contributing towards the economic development in the West African region. Outlining opportunities in trade in West Africa

10 30am	Conference Moderator's Opening Remarks Kwabena Ofosu-Appiah, President, Ghana Institute of Freight Forwarders (GIFF), Ghana
10 30am	West Africa's economic growth prospects - Positioning the ports as key enablers Captain Ebenezer Afadzi, Director of Port Takoradi, Ghana Ports and Harbours Authority, Ghana
10 50am	Developing Ghana's logistics and supply chain sector: Capitalizing on opportunities for trade facilitation Samuel Alphonse Etsibah, Chartered Member and Vice President Logistics, Chartered Institute of Logistics and Transport (CILT), Ghana
11 10am	Structuring valuable port PPPs for strategic business growth Victor Timmermans, Director Project, Maritime & Transport Business Solutions (MTBS), The Netherlands

SESSION 2 Managing safety, security risks and preventing accidents in ports



11 30am Reducing accidents reduces claims and premium. An insurers guide to where claims come from and why
Julien Horn, FCII, Director, TT Club, United Arab Emirates

OPENING CEREMONY

12pm	Organiser's Remarks Rory James Doyle, CMLT, Managing Director, Transport Events Management, Malaysia
12 10pm	Ministerial Keynote Address The Honourable Kwaku Ofori Asiamah, Minister of Transport, Ministry of Transport, Republic of Ghana
12 30pm	Exhibition Opening Ceremony and Tour of the exhibition by The VIP Group

SESSION 3 Shaping Next-Gen Ports and creating economic value through port investments and expansions

12 30pm	Exploring trade opportunities for continuous developments and in improving service delivery Charles Michaux Moukoko Njoh, Deputy General Manager, Port Autonome de Douala, Cameroon
12 50pm	Questions and answers followed by conference delegates networking lunch

SESSION 4 Shaping Next-Gen Ports and creating economic value through port investments and expansions

2pm	Middle Eastern investments views on international port infrastructure development Gagan Seksaria, Director of Global Investments, Red Sea Gateway Terminal, Kingdom of Saudi Arabia
2 15pm	Shaping next-gen ports through improvements in container terminal productivity Eduardo Prat, Vice President Solution Sales EMEIA, Kalmar, Spain

SESSION 5 Discussing key challenges and opportunities of African logistics and supply chain industry in facilitating regional and international trade



2 30pm Transforming the logistic chain through innovations
Jim O'Mahony, Assistant Commercial Manager, Nectar Group, United Kingdom

Supporting Trade Organisations



2 45pm Amaris terminal in becoming the leading logistics and export hub in Ghana
Prince Kwame Asante, Head of Operations, Amaris Terminal Ltd, Ghana

3pm Questions and answers followed by refreshments served in the exhibition

SESSION 6 Improving port service delivery and the supply chain through technology innovations in automation and in cargo handling

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RED SEA GATEWAY TERMINAL

4pm Clean Bulk Ports - The next generation in clean bulking handling. Case studies of zero loss bulk supply chain in the Africa
Frank van Laarhoven, Senior Sales Manager, RAM Spreaders, The Netherlands

4 20pm How terminal's control staff may use the benefits of digitalisation to improve terminal's processes
Prof. Dr. Ing. Holger Schuett, Managing Director, ISL Applications GmbH, Germany

4 40pm SmartApp – Leveraging on technologies to increase productivity
Joerg Bollensdorf, Sales Manager, Liebherr, Germany

5pm Solutions for modern rail logistics
Christian Ferrari, Area Manager, Zephir, Italy

5 20pm Questions and answers followed by Conference Moderator's closing remarks

7 30pm – 10pm Networking Welcome Dinner for all delegates at Swiss Spirit Hotel & Suites Alisa Accra. Transport will depart from the lobby of the Mövenpick Ambassador Hotel Accra at 7 15pm sharp and will return back to the Mövenpick Ambassador Hotel Accra at approximately 10pm. Smart casual attire.

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Thursday 29 November 2018

8am Conference delegates registration and refreshments served in the exhibition

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SESSION 7 Improving port service delivery and the supply chain through technology innovations in automation and in cargo handling

9am Conference Moderator's Opening Remarks
Alex Atakorah, Managing Director, Amaris Terminal Ltd, Ghana

9am Alternative marine power systems
Daiel Hoffmans, Sales Director, Region Asia, Middle East & Africa, Power Collection Business Unit – Product Line Industry, Stemmann-Technik, The Netherlands

9 20am Eco-efficiency in container terminals through Kalmar solution
Alejandro Martinez, Sales Director NAF & WAF, Kalmar, Spain

9 40am Productive, efficient and safe operations via automation and intelligent crane control
Evans Yeboah, Area Sales Professional, Siemens, Ghana

10am Communication through aids to navigation
Ashley Tasker, Business Development Manager, Tideland - Xylem Analytics, United Arab Emirates

10 20am Questions and answers followed by refreshments served in the exhibition

SESSION 8 Improving port service delivery and the supply chain through technology innovations in automation and in cargo handling

11 20am ADC Maritime: Improving operation intelligence in ports while building customer relationships
Jean-Francois Garcia, Sales Manager, ADC Maritime, France

11 40am Optimized spreader performance for improved cargo handling
Vikram Raman, Vice President of Sales and Services for the EMEA, Bromma, Sweden

12pm Hyster – Innovation in port
Regis Danigo, Big Truck Territory Manager, Hyster, France

12 20pm Questions and answers followed by conference delegates networking lunch

SESSION 9 Port modernisation in creating business competitiveness, expanding trade and improving existing regional economic footprint

2pm Djibouti infrastructure investment opportunities
Kamil Mohamed Gorah, Head of Maritime Department, Djibouti Ports and Free Zones Authority, Djibouti

2 20pm Ports as the engine of an economy – Unlocking the key potential of emerging ports in improving regional and global economy
Mohamed Samara, Chief Executive Officer, Meridian Port Services Limited, Ghana

2 40pm Smart Port: Next generation port industry
Pascal Reyne, Owner and Manager, CTS Consulting, France

3pm South Africa's port systems in reaching out to global trade
Siyabulela Mhlaluka, General Manager, Sales and New Business, Transnet Port Terminals, South Africa

3 20pm Facilitating international trade through efficient port services
Abu B. Bangura, Former General Manager, Sierra Leone Ports Authority, Sierra Leone

3 40pm Questions and answers followed by Conference Moderator's closing remarks. Conference delegates refreshments served in the exhibition

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APPLICATIONS

Supporting Trade Organisations



Kwabena Ofosu-Appiah
President, Ghana Institute of Freight Forwarders (GIFF)

Kwabena Ofosu Appiah is President of the Ghana Institute of Freight Forwarders and Member of the Governing Board of the Ghana Maritime Authority (GMA). He became Vice President of the Ghana Institute of Freight Forwarders in year 2013 and 2015. He is former Chairman of the Kotoka International Airport District Ghana Institute of Freight Forwarders between 2009 and 2013. He also Member of the Technical Committee of the Ghana National Single Window, a body set to give operational direction and the management of the programme. He has competencies in Change and Transition Management, the nuances of the Trade Facilitation Agreement and its Implementation; programmes delivered under the auspices of United Nation instructors.



Samuel Alphonse Etsibah
Chartered Member and Vice President Logistics, Chartered Institute of Logistics and Transport (CILT)

Samuel Alphonse Etsibah is a Chartered Member and a Governing Council member of The Chartered Institute of Logistics and Transport (CILT) Ghana. He has over 18 year experience in the Logistics, Supply Chain and Transport Industry.

He is a graduate of the World Maritime University, Sweden and has worked in various managerial positions in the Maritime Industry including Delmas, SDV, TCT, and Hull Blyth Ghana. He has also worked as the General Manager, Logistics at Ghana Telecommunication/ Vodafone Ghana, General Manager Operation at RSTC Ltd and an Executive Director of Smart Supply Chain Consultancy Services Ltd.

He is currently the Vice-President, Logistics of CILT Ghana and Fleet Manager at the University of Ghana. He is also an adjunct lecturer at Data link Institute and Ghana Institute of Management and Public Administration (GIMPA) and researching in Intermodal and Multi-modal transport systems.



Julien Horn
FCII, Director, TT Club

Julien Horn has worked for TT Club, the port & transport insurance specialist since 2003. In 2014, he moved to Dubai from London as Regional Director - Middle East and North Africa for TTMS (Gulf). He has extensive experience in Port and Terminals liability and Transport & Logistics insurance and risks management.



Gagan Seksaria
Director of Global Investments, Red Sea Gateway Terminal

Gagan Seksaria is a Director of Global Investments, Red Sea Gateway Terminal, Kingdom of Saudi Arabia. He is responsible for Red Sea Gateway Terminals' global investments and portfolio expansion through organic developments and acquisitions. Prior, was responsible for ICTSI's Africa investments closing deals totaling \$350 million. Earlier, spent 6 years with A. P. Moller - Maersk, key roles being with Maersk Line in the South Asia regional office in Mumbai and making Sub Saharan Africa port investments with APM Terminals in The Hague. Other professional experience includes being responsible for new investments with Tuscan Ventures, a private equity firm focused on making PE placements in transportation and logistics infrastructure in Asia and KPMG with the responsibility for their transportation practice in India leading multiple consulting assignments - mainly private equity, M&A and policy lobbying.



Eduardo Prat
Vice President Solution Sales EMEIA Kalmar

Eduardo is responsible for the sales of Automation and Projects in Europe Middle East Africa ad India. He joined Kalmar in 2007 and has over 30 years of experience in global industrial companies. Eduardo has played a key role in developing and expanding the Crane Upgrades business in Kalmar, including an acquisition in 2014 of a specialized crane upgrades company in Spain.



Frank van Laarhoven
Senior Sales Manager, RAM Spreader

Frank van Laarhoven is a Senior Sales Manager for RAM Spreader. He has an education in electrical engineering. He was started worked in the overheight crane business and then moved into the port business. He became a sales manager 16 years ago with a spreader manufacturer. After 2 years, he moved into sales and now he worked with RAM Spreaders as senior sales manager for the regions Europe, Blacksea and Africa.



Prof. Dr. Ing. Holger Schuett
Managing Director, ISL Applications GmbH

Holger Schuett is the CEO of akquinet port consulting GmbH (former known as ISL Applications GmbH). He is working in the field of simulation as well as in the branch of ports and container terminals for nearly 30 years.

Starting within the IT of HHLA, the biggest terminal operator in Hamburg, he was responsible for the simulation based consultancy of the fully automated Container Terminal Hamburg Altenwerder. In 2002 he joined ISL to combine ISL's research based simulation products with his knowledge from the practice. The product family CHESSCON developed by ISL supports the optimisation of terminal processes in all five continents.



Joerg Bollensdorf
Sales Manager, Liebherr

Studied at TFH Wildau, Germany. Jörg Bollensdorf currently works at Liebherr-MCCtec Rostock GmbH as a Sales Manager.



Christian Ferrari
Area Manager, Zephir

Export Area Manager Germany, Austria, Turkey, Czech Republic and SK Republic, Romania, Hungary and Key Account Manager. Born in Italy on Year 1966, Degree in Political Sciences and Master in General Management.



Dael Hoffmans

Sales Manager, Sales Director, Region Asia, Middle East & Africa, Power Collection Business Unit – Product Line Industry, Stemmman-Technik

Dael Hoffmans is a Sales Director of Region Asia, Middle East & Africa for Power Collection Business Unit – Product Line Industry for Stemmman Technik since 2017. He holds a degree in Engineering from the University of Rijswijk. He started his career in 2005 as Technical Commercial Advisor at Stemmman Technik Netherlands.

In 2012, he has been appointed as International Sales Manager at the Head Office Stemmman Technik Germany, where he kept himself busy with global sales. In 2014 Wabtec Corporation has acquired ownership of Fandstan Group (Stemmman Technik) and in 2016 they acquired majority ownership of Faiveley Transport S.A.



Alejandro Martinez

Sales Director NAF & WAF, Kalmar

Alejandro Martinez, Sales Director North and West Africa, Kalmar. Alejandro Martinez has been working for Kalmar since 2016. Before joining Kalmar, he has worked as account manager in several industries and as market analyst in the commercial office of the Spanish Embassy in Morocco.

Alejandro is responsible for the key accounts and setting up the dealer management structure in his region. He has been working in the African Markets for 10 years having a great experience in this territory. He holds a Master degree in International Business Management.



Evans Yeboah

Area Sales Professional, Siemens

Evans Yeboah is a Sales Professional for Siemens in Ghana where he is responsible for sales in Digitalization, Automation and Electrification across all industry sectors. He holds a master's degree in Mathematics from the University of Cape Town, South Africa and an MBA certificate from the European School of Management and Technology in Berlin, Germany. Evans takes keen interest on topics around big data analytics, business planning, logistics and supply chain management.



Ashley Tasker

Business Development Manager, Tideland - Xylem Analytics

Ashley Tasker is a Business Development Manager for Tideland – Xylem Analytics. He holds Post Grad Certificate in management studies with emphasis on Team Building and change management, Finance, Economics & Time served mechanical engineer with HNC in Mech Eng at Nottingham Trent University. His extensive with commercial Sales/Marketing, Business/product Development and Key account Management experience in a technically biased environment.



Régis Danigo

Big Truck Territory Manager, Hyster

Régis DANIGO has a 20 years' experience in Material Handling machines as Product manager and as Big Truck specialist in Port Business. In 2008, he joined the team of experts (Big Trucks Team) in Hyster-Yale that bundles the company's Industrial and Ports experience to advise customers in achieving TCO reduction. He's Big Trucks Territory Manager for France and French speaking Africa.



Kamil Mohamed Gorah

Head of Maritime Department, Djibouti Ports and Free Zones Authority

Kamil Mohamed Gorah is head of maritime department in Djibouti ports and free zones authority. Trained as logistician, he has a unique 6-year background in shipping, import and export. he helped a humanitarian organization such as WFP to dispatch humanitarian Aid to Somalia, Yemen and Ethiopia.



Mohamed Samara

Chief Executive Officer, Meridian Port Services Limited

Mohamed Samara is a Chief Executive Officer with 24 years related experience working within the Transport Industry. He has knowledge in all areas relating to transport industry including shipping, container terminal, logistics, customs clearance, forwarding and haulage.

He is leading a professional management team to oversee all service departments including Finance, Legal, Administration, Human Resource, Information Technology, Operations, Technical/Engineering, Commercial and Marketing.



Pascal Reyne

Owner and Manager, CTS Consulting

Pascal Reyne is an associate Managing Director of CTS and also Owner and CEO of TCSO container terminal. He is Naval Architect & Engineer graduated from the Ecole Nationale Supérieure de Techniques Avancées (ENSTA –Paris-). He gets as well a Master diploma in Fluid Mechanics from the University of Aix Marseille II. Pascal cumulates about 20 year's experiences in maritime and port industries. Before starting CTS, Pascal has occupied different executive positions successively in vessel construction, vessel fleet maintenance and repairs, container line management and port assets investments. He has started his professional carrier in CMA CGM group as naval architect, project manager in charge of for container vessels construction, and then he moved to line management on Far East-USA lines. After few years he has been required to start up and manage the affiliate company of CMA CGM in charge of container terminal investments worldwide.



Siyabulela Mhlaluka

General Manager, Sales and New Business, Transnet Port Terminals

Siyabulela Mhlaluka is a General Manager of Sales and New Business Development at Transnet Port Terminals. He holds Bachelor of Commerce, Bachelor of Education, Post Graduate Diploma in Marketing and Master in Business Leadership. Siyabulela played a critical role in leading the development and commissioning of South Africa's first flagship transshipment terminal Ngqura. This facility was recognized by Drewery Maritime Research in 2013 as the fastest growing container terminal in the world. He has travelled extensively in his career, visiting various terminals around the world for benchmarking and experiential learning purposes. His international highlights include presenting a paper at an International Conference in China in 2006.



20th Intermodal AFRICA 2018

Mövenpick Ambassador Hotel Accra, Ghana
Wednesday 28 and Thursday 29 November 2018

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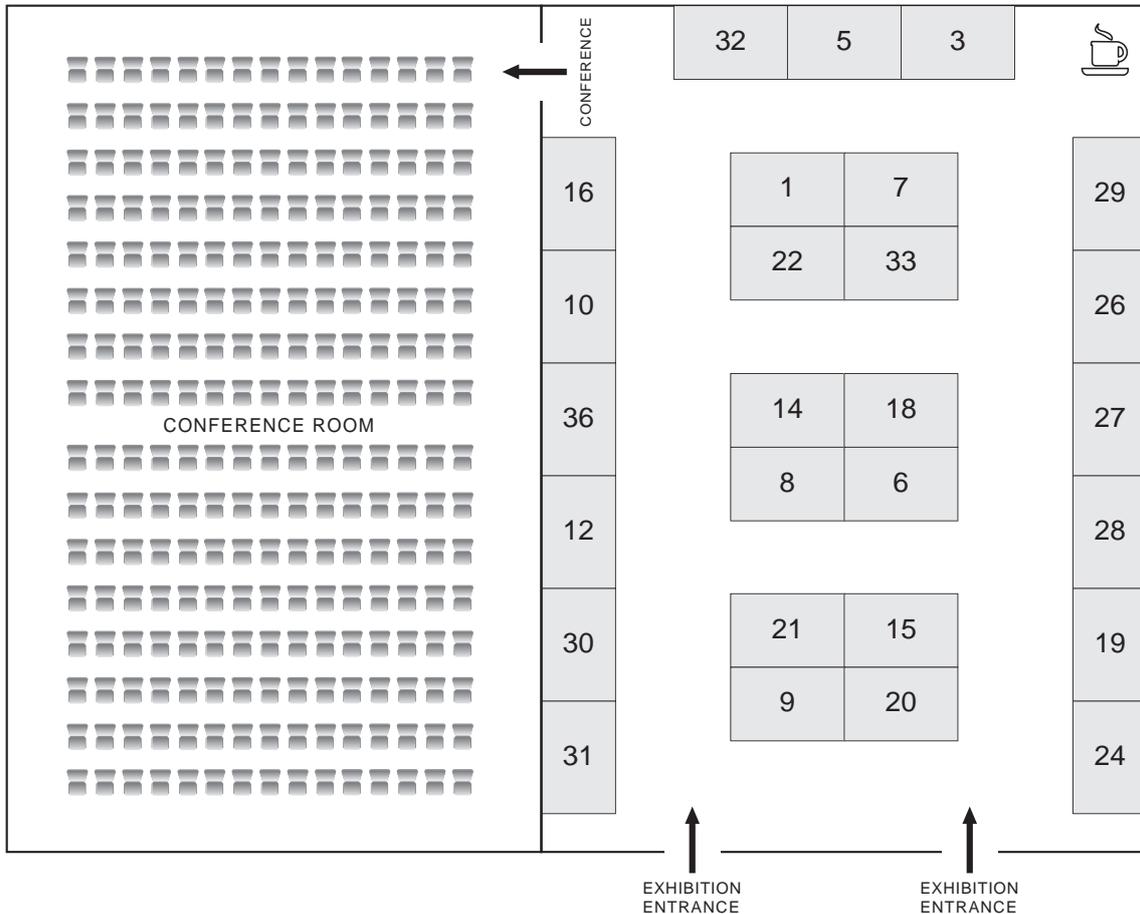
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STAND ALLOCATION (updated on 03 / 12 / 2018)

32	ADC Maritime	5	PEINER SMAG Lifting Technologies
8	Bromma	10	Port Authority of Douala - Cameroon
9	Ghana Ports and Harbours Authority	36	Port Authority of Douala - Cameroon
20	Ghana Ports and Harbours Authority	19	Port of Dakar Authority
1	Hyster	32	Prosertek
27	ISL Applications GmbH	5	RAM Spreaders
28	ISL Applications GmbH	22	Red Sea Gateway Terminal
26	Kalmar	33	Red Sea Gateway Terminal
29	Kalmar	12	Royal Air Maroc Cargo
14	Konecranes	3	Siemens
16	Liebherr	21	Southeast Company and Support Services
24	MAFI Transport – Systeme GmbH	7	Stemmann-Technik GmbH
30	Meridian Port Services Limited	15	Tacotel
31	Meridian Port Services Limited	18	Tideland a Xylem Brand
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To Participate in The **20th Intermodal Africa 2018** You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

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CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transporevents.com
Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: alin@transporevents.com

Conference Delegate Registration

I Wish to Attend The Technical Site Visit on Tuesday 27 November 2018. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance.
Please Email to: anis@transporevents.com

I Wish to Attend The Networking Welcome Reception on Tuesday 27 November 2018

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Name: _____ 04 / 12 / 2018

Position: _____

Organisation: _____

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What Best Describes Your Industry Sector? (Please Tick One)

- | | |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service |
| <input type="checkbox"/> Inland Terminal Operator | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring | <input type="checkbox"/> Road/Rail Operation |
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| <input type="checkbox"/> Classification Society/Registry | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services |
| <input type="checkbox"/> Maritime Consultancy/Analysis | <input type="checkbox"/> Equipment Manufacturer/Service Supplier |
| <input type="checkbox"/> Shipping/Liner Company | <input type="checkbox"/> IT Systems/Hardware |
| <input type="checkbox"/> Bunkering Sales & Service | <input type="checkbox"/> Other _____ |
| <input type="checkbox"/> Barge Operation | |

EURO DELEGATE REGISTRATIONS

- On or Before Sunday 28 October 2018: The 'Early Bird' Conference Delegate Registration is €1,195 Special Offer - 3 Delegates For The Price of 2 in This Category
- From Monday 29 October 2018: The Regular Conference Delegate Registration is €1,295 Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is €795. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing alin@transporevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration is €795
- No Delegate Registration Will be Accepted Without Full Payment

Credit Card - Secure Online Registration And Payment at www.transporevents.com
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Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

SOUTH AFRICAN RAND DELEGATE REGISTRATIONS

- On or Before Sunday 28 October 2018: The 'Early Bird' Conference Delegate Registration is ZAR21,220 Special Offer - 3 Delegates For The Price of 2 in This Category
- From Monday 29 October 2018: The Regular Conference Delegate Registration is ZAR23,010 Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is ZAR14,130. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing alin@transporevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration is ZAR14,130
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Payment in South African Rand Only Can be Paid Into
Account name: TRANSPORT EVENTS MANAGEMENT LIMITED
ZAR Account No.: 1146274599

Bank Name: NEDBANK

Branch Code: 100909

Swift Code: NEDSZAJJ

Account Type: Current

Address: Nedbank Clocktower Campus, 3rd Floor Clocktower Precinct, V&A Waterfront, Cape Town, 8001, South Africa

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Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

GHANA CEDI DELEGATE REGISTRATIONS

For Ghanaian Nationals, Citizens And Residents of Ghana, The Conference Delegate Registration is GHS3,640. ID required.

- On or Before Sunday 28 October 2018: The 'Early Bird' Conference Delegate Registration is GHS3,030
- From Monday 29 October 2018: The Regular Conference Delegate Registration is GHS3,640
- Business / Photo ID is Required
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I Have Transferred GHS3,640 or €595 Per Delegate to Public Bank

Bank Transfer to:

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Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd (Swift Code: PBLMYKA)

Agent Bank: Deutsche Bank AG, Frankfurt (Swift Code: DEUTDEFF)

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Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited

Tel: + 60 87 426 022

Fax: + 60 87 426 223

Email: enquiries@transporevents.com

www.transporevents.com



Follow us on: [in](https://www.linkedin.com/company/transport-events) [f](https://www.facebook.com/transport-events)

EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site At The Registration Desk

Exhibition Opening Times are:
Wednesday 28 November 2018
Thursday 29 November 2018

9am to 5pm
9am to 3:30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel is Mövenpick Ambassador Hotel Accra, Ghana. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Mövenpick Ambassador Hotel Accra, Ghana

Independence Avenue, Ridge

PMB CT 343

Accra, Ghana



Contact Person

Selom Bani

Groups and Events Manager

Tel: + 233 30 261 1000

Fax: + 233 30 261 1001

E-mail: selom.bani@movenpick.com

Website: <https://www.movenpick.com/en/africa/ghana/accra/movenpick-ambassador-hotel-accra/overview>

SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **20th Intermodal Africa 2018 Ghana Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 20th Intermodal Africa 2018 Ghana Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- **3 Free of Charge** Conference Delegate Registrations worth €3,995

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.



Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.



Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.



Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.



Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

Networking Welcome Reception – Tuesday 27 November 2018

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.



Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.



Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.



Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 28 November 2018

Thursday 29 November 2018

Networking Welcome Dinner – Wednesday 28 November 2018

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

