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asean Ports and Shipping 2023

The Landmark Hotel Bangkok, Thailand
Tuesday 31 October to Thursday 2 November 2023

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MEET THE SPEAKERS



Reshma Yousuf Moderator

Director, CLLB Sdn Bhd (Centre for Logistics Leadership in Business) and President, Women in Shipping & Trading Association (WISTA), Malaysia

Reshma Yousuf, Founder and CEO, CLLB (Centre for Logistics Leadership in Business), Malaysia. She has more than 20 years' experience in the integrated logistics industry as a service provider, user, trainer and consultant, and is an accomplished and experienced moderator. She is a Chartered Member of CILT and has also obtained corporate affiliation between CLLB and CILT. Reshma is currently a council member of the Institute in Malaysia.



Captain Hemant Gupta
Principal Consultant, Drewry, India

Captain Hemant is a master mariner, MBA and a Fellow of the Nautical Institute (FNI). He has sailed for 16 years and was in port operations for 12 years, of which 8 years were in Singapore. For the last 4 years, he has been in the shipping and port consultancy at Drewry (a 50-year-old UK-based company). Hemant is the Green shipping lead in Drewry.



Dr. Martin Kröger LL.M. (Cape Town)
Chief Executive Officer, German Shipowner's Association (VDR), Germany

Dr. Kröger is Managing Director of the German Shipowners' Association – VDR since 2012. In parallel he holds the position of Managing Director of the German Shipping Foundation, a facility founded to co-sponsor training and education of seafarers in Germany. Dr. Kroeger is delegated member to several European and international maritime related advisory committees and expert groups and a leading industry representative to many international and intergovernmental organizations. Before joining VDR, Dr. Kroeger worked as Managing Director for the Association of German Seaports Operators in Hamburg. Dr. Kröger graduated from the University of Hamburg in Germany with a degree in Law and Legal Studies in 2001. He earned a Master of Laws degree in Shipping Law with honors at the University of Cape Town in 2003 and was awarded with a Doctor of Laws (Dr. iur.) by the University of Hamburg in 2006. Dr. Kroeger was admitted to the bar of the State of Hamburg in Germany as attorney-at-law in 2007.



Ramkrishna Darji
Senior Principal Engineer (Coastal), Surbana Jurong Consultants Pte Ltd, Singapore

Ramkrishna Darji is a Senior Principal Engineer at Surbana Jurong. He has experience of working on various port projects from master planning stage up to the detailed design and construction stage.



Boris Wenzel
President, Terminal Industry Committee 4.0, Belgium

Over 20 years as CEO in the Terminal industry in Europe and Asia, managing terminals and portfolios of terminals; and 25 years' experience as Exec/Non-Exec Board member in Europe, Asia, North America and Africa. Founder and President of the Terminal Industry Committee 4.0, a leading industry association dedicated to the elaboration of technical and digital standards for the terminal and supply chain industry. Senior Advisor to Icon Infrastructure, Amber Infrastructure and to the 3 Seas Infrastructure Investment Initiative.



Victor Wai
Senior Consultant, Maritime & Transport Business Solutions (MTBS), Singapore

Victor Wai joined Maritime Transport Business Solutions (MTBS), a maritime consulting firm headquartered in the Netherlands, as a Manager since April 2022. His main area of work is in port transaction advisory, covering from a port's commercial and financial feasibility to structuring investment returns for various stakeholders under a PPP scheme. Prior to joining MTBS, he has successfully delivered more than 40 projects with Royal HaskoningDHV - Ocean Shipping Consultants and Drewry Maritime. He was a sell-side lead analyst for Port sector with Drewry, covering listed port companies with a cumulative market capitalization of more than US\$60 billion. In that capacity, he was consistently ranked on Bloomberg as the top analyst for the companies he covered. He has a Bachelor degree from National University of Singapore and is a CFA charterholder since 2014.



Ong Song Yi
Country Manager, Mlion Corporation Pte. Ltd., Singapore

Mr. Ong Song Yi is the Country Manager of Singapore, Thailand and Indonesia for Mlion Corporation. Mlion Corporation is a major steel supplier of steel sheet piles, steel beams, steel pipes and crane rails, and is the largest distributor of steel sheet piles in South East Asia, supplying more than 150,000 metric tons of steel sheet piles each year. 1 out of every 3 pieces of steel sheet piles are supplied by Mlion Corporation in the South East Asian region. Since 2011, Mlion Corporation has supplied its steel materials to various construction and port projects around the region.

MEET THE SPEAKERS



Asmaya Putri
Consultant, CAD-IT Consultants, Singapore

Maya is a Smart Port System (SPS) Consultant at CAD-IT Consultants, a Singapore-based firm with a renowned presence across 15 global offices and a 32-year track record of excellence in digital transformation. Maya's expertise extends from advisory consulting to system integration of port projects, covering planning, scheduling, port operations, engineering, truck monitoring, HSE and advance port analysis. Maya's approach is to transform ports using lean methodology coupled with cutting-edge technologies such as IoT, Machine Learning, Computer Vision, Big Data Management, Cloud Computing and Telemetry.



Marcus Nguyen
Business Development Director, Long An International Port, Vietnam

Cuong Nguyen (Marcus) gained his Master's degree in Shipping Management in 2011 from the World Maritime University in Sweden and has 16 years of experience in the port and maritime sector. He previously worked for Vietnamese shipping lines and ports such as Hai Phong Port and SP-ITC International Container Terminal. He also previously worked with IT solutions providers for the port & logistics fields. As Business Development Director, he is in charge of promoting Long An International Port's commitment to becoming an engine of growth in the Mekong Delta Region.



Julian Kordek
Managing Director, Gulf Agency Company (Thailand) Ltd., Thailand

Julian Kordek was appointed Managing Director for GAC Thailand in 2021. Based at the company's head office in Bangkok, he spearheads GAC's shipping and logistics operations and development throughout Thailand. Previously, Julian served as the Commercial Manager for GAC Hub Services where he was responsible for the growth of GAC's contracted ship agency business delivered on a regional and global scale. With 25 years of experience in the industry, Julian started his career with GAC UK in 2001 where he played an instrumental role in setting up the bunker operation in GAC Singapore. He later transitioned to the Dubai office, assuming the role of Bunker Marketing Manager. In 2006 he returned to the UK to take on the role of Marketing Manager for Shipping Services. Julian holds an MBA from the Open University Business School, United Kingdom and a Bachelor of Science degree in Marine Environmental Science from the University of Portsmouth.



Khalid M. Hashim
Managing Director, Precious Shipping Public Company Limited, Thailand

Khalid Moinuddin Hashim, CEO of Precious Shipping (PSL) Bangkok, is an adjunct lecturer at Singapore Management University. He comes from a family engaged in shipping/trade. His father, the late Moinuddin Hashim, was the Chairman of the Indian National Shipowners Association and his late greatgrandfather was a founding director of Scindia Steam Navigation Company. In 1978, after attaining an MBA specializing in Finance, Khalid began his career with Tolani Shipping, Bombay. In 1979, he worked under the late Hon. Ali Maniku, Minister of Shipping for the Maldives Government, in Singapore. In 1984, Khalid joined the GP Group and started PSL in 1989. In 1996 Khalid was elected to the Board of the Swedish Club, a 150+ year old Marine Mutual Insurance company; Chairman of the Finance and Audit Committee in 1997, and was elected Deputy Chairman in 2007 and continues with both these positions. In September 2007 Marine Money ranked PSL as the No.1 Listed Shipping Company in the World. In April 2012, Seatrade Asia awarded the 'Lifetime Achievement Award' to Khalid.



Shivaprakash Rao
Director Clean Energy and Maritime Ports, Sigma Viridis Pte. Ltd, Singapore

Shivaprakash has 29 years of experience in port, maritime, and energy project development, covering aspects from business case creation to technical and financial assessments. He's keen on advancing port energy transition through carbon management, bioenergy, and Artificial Intelligence applications. An advocate for sustainable port development and climate change mitigation through technology, he has shared his insights at various conferences.



Dr. Nazry bin Yahya Moderator
Head of JP Skills Centre, Johor Port Berhad, Malaysia

Nazry bin Yahya is currently the Principal of JP Skills Centre (JPSC) based in Malaysia. Under his guidance JPSC has trained more than 8,000 port and logistics people around the globe. JPSC and JPB too is the winner of the prestigious Malaysia's Prime Minister Award, Industrial Excellence Award, World Best Terminal Training, World First Port Kaizen Sensei and also Malaysia Best TVET Operator. Nazry has more than 25 years-experience in port, airport and logistics operations. He is also a writer of 5 books. He is also the world first thinker to write about Waqf Logistics and world first to extract logistics best practices from narratives of the Quran.



Luz Pérez García
Representative, Port of Barcelona for the ASEAN Countries, Port of Barcelona, Spain

Luz Perez Garcia, born, raised, and educated in Barcelona, Spain. With a degree from the University of Barcelona, combined with further education in International Commerce, worked until 2014 in the legal sector in Spain. She moved to Ho Chi Minh City, Vietnam, where she started collaborating for the Belgian and European Chamber of Commerce and for the Spanish Business association, where she is still today active as Vice-President. In 2017, as director of Flow 2018 Consulting Pte. Ltd. a specialized logistics consulting company based out of Singapore; she joined the Port de Barcelona as their Commercial Representative. Initially covering Vietnam, where she coordinated in 2018 the Trade Mission from the Port de Barcelona to Vietnam. In 2021 the representation area was expanded to the whole Southeast Asia Region. As Representative, her goal is to become the point of contact in Southeast Asia for all actual and future business with the Port de Barcelona. Putting at your disposal our extensive network, experience, and knowledge to provide with all the necessary information, as well as to connect you with the best logistic business partners to optimize your supply chains from and to the Port de Barcelona, the main entry port of the south of Europe.

MEET THE SPEAKERS



Harry Nguyen
Founder & Director, Realtime Business Solutions Pty. Ltd. (RBS), Australia

In 1991, Harry started one of the world's leading TOS providers, Realtime Business Solutions (RBS), and he continues to lead the business today as the company's director. With over 30 years of experience in the industry, he specializes in software research and development, piloting the company to develop the TOPS software. The TOPS system is a state-of-the-art, complete TOS, that helps terminals to optimize their execution and increase their performance. This suite of software has been implemented in dozens of ports all around the world and continues to be an industry leading product. The success of this product is only possible through Harry's in-depth knowledge of current technologies, such as Cloud, AI, and digital twin. With an unwavering attitude of learning, he continues to push the boundaries of technology in the industry and provide premium services for all terminals across the globe. Ultimately, his immense knowledge and expertise will prove invaluable in helping to revolutionize this industry and move it into a new digital age.



Jan Bossens
President, Camco Technologies NV, Belgium

Jan Bossens is the founder and CEO of Camco Technologies, based in Belgium. He established Camco Technologies in 1999 and has steered the company to become a global leader in automating container handover processes. Meanwhile the company expanded to all continents and counts more than 240 people. Camco Technologies specializes in developing and marketing proven automation solutions for gates, cranes, rails, and yards catering to container, Ro-Ro, intermodal, and rail terminals. With more the 24 years in the industry he is an expert in enhancing the performance, cost-effectiveness, and safety of marine and railway terminals through technology, Jan Bossens frequently shares his insights at various conferences and venues worldwide. Jan Bossens holds a degree in Industrial Engineering.



Dael Hoffmans,
Global Sales Director Material Handling - Asia, DELLNER BUBENZER Germany GmbH, Germany

Dael Hoffmans studied at the University of Rijswijk and has a Bachelor degree of Engineering. He has been in the port business for almost 2 decades and has served in several management positions. Within the DELLNER BUBENZER Group he holds the position of Global Sales Director – Material Handling for the Asian region.



Jens Koerting
Sales and Marketing Director, Terex Deutschland GmbH, Germany

Jens Koerting joined Terex in 2021 and is currently the Sales and Marketing Director for Fuchs A Terex Brand. Prior to this, Jens worked for 16 years in the container handling equipment industry and 10 years in the construction equipment industry. He is Vice President at PEMA – the global voice of the port equipment manufacturing industry.



Sameer Mubarak
Chairman of the Board, Nafith International LLC, Jordan

Mr. Mubarak has more than 30 years of experience in technology driven logistics for ports and hubs, in the MENA region and North America. He has developed many patented and advanced technologies for logistics monitoring and control services, supply chain management, marshalling services, trade facilitation portals, IoT and Deep Learning technology.



Ramana Jampala
President and Chief Executive Officer, Avlino, United States of America

Co-Founder and CEO of Avlino. Entrepreneur and versatile Technology Executive, bringing more than 20 years of global experience in sectors such as Investments, Business Strategy, Advisory Services and Design Engineering.



Pieter de Coningh
Managing Director, Tidalis APAC Limited, Hong Kong

After serving 18 years in The Royal Netherlands Navy, Pieter joined Tidalis in 2002 when it was named "HITT Holland Institute of Traffic Technology B.V.", and started his second career in the Vessel Traffic Services (VTS) domain. In the last 20 years, Pieter is active in VTS business in Europe, South America and Asia. As a permanent resident in Hong Kong, Pieter put his focus on maritime traffic management in Asia markets.

MEET THE SPEAKERS



Norbert Klettner
Managing Director, RBS EMEA Office and Vice President, Terminal Industry Committee 4.0, Germany

Norbert has been working for more than 20 years in the port and terminal industry implementing and integrating Terminal Operating Systems (TOS), initially for the terminal operator EUROGATE. Since more than 15 years as the managing director of the RBS EMEA Office implementing the TOPS Expert TOS system. With akquinet port consulting as well, he has moved into the area of using data for simulation and emulation purposes on the CHESSCON suite. Norbert is a founding member of TIC4.0 since 2018 and is the Vice-President of TIC4.0, as well as a member of the Executive and Operation Councils of TIC4.0." The combination of the process and IT jobs together with the experience from the Terminal Industry Committee 4.0 adds the view on a more holistic and data driven view to the operation that is more and more needed in today's operation.



Olga Matveitschyk
General Manager, Magna Tyres Singapore Pte Ltd, Singapore

With over 10 years of experience in the tyre industry, Olga is a passionate and driven leader who oversees the sales and marketing operations of Magna Tyres Group, a global manufacturer and distributor of premium quality tyres. As the General Manager, She is responsible for developing and executing the regional strategy, managing the customer relationships, and leading a high-performance team. I have successfully expanded the market share, increased the revenue, and secured multiple large contracts with key clients in various sectors, such as mining, construction, and port. She has also implemented innovative solutions and best practices to optimize the efficiency, quality, and profitability of the business.



Julien Raybaud-Gines
General Manager Bar Systems, Dextra Manufacturing, Thailand

Julien graduated with a Bachelor of European Management with honours at Middlesex University and KEDGE Business School. He joined Dextra Group in 1998 as Contracts Manager. After 25 years at Dextra, Julien held the position of General Manager – Bar Systems Product-Line.



Giovanni Migliaccio
Senior Vice President Sales & Marketing, Solvo Europe B.V., The Netherlands

Giovanni Migliaccio is the Senior Vice President Global Sales & Marketing and CEO of Solvo Italy with a demonstrated history of working in the maritime and port industry with more than 20 years experience. He joined Solvo in 2016 and previously has been working for major terminal and logistic operators in different management roles, from the Cost Control to IT and R&D, Operations & Sales Management, International Shipping and Logistic Support. Strong sales professional with an International Economics Degree and a 2nd level master focused in European Transport Law.



Brian S. Swan
Managing Director, Bellmond Technologies Pte. Ltd, Singapore

Currently partner in and Managing Director of Bellmond Technologies in Singapore, responsible for engineering consultancy, sales and aftersales of various mechanical and electrical component manufacturers, also for all P&L, Balance Sheet, Cost Control, IT and Marketing activities. Moved to Hong Kong in 1994 from Scotland starting as a Mechanical Design Engineer in a consumer electronics company before joining Cavotec in 1996 and staying in the Material Handling Equipment and Component business ever since. Independent, conscientious, organised and forward thinking I provide my best possible support to both partners and customers. In charge of employees, departments and/or companies since starting full time employment he has the necessary experience and management skills to achieve results.



Laurens Zhang
Global Marketing Manager, Wuxi City Xinhua Lifting Equipment Co. Ltd., China

Laurens Zhang is the Global Marketing Manager in charge of the THLE overseas market which is a supplier of ZPMC. Specialize in discharging and stevedoring solutions providing for dry bulk terminal and breakbulk terminal



Jimmy Tsang
Business Development Asia, Siemens AG, Germany

Jimmy Tsang, Global Account Manager Siemens AG, has worked for Siemens since 2001 in various project and sales roles, of which have had a strong automation focus. In the beginning of 2014 he relocated from Hongkong to Germany working in Siemens Crane Head Office. Over the years, Jimmy has engaged to numerous successful Siemens crane projects for customers across North Asia and Hutchison Ports with a focus on Simocrane automation systems.

MEET THE SPEAKERS



Gabriel Ong
Regional Sales Director, APAC, Kaleris (Navis), Singapore

Gabriel Ong is the Regional Sales Director for Navis Asia Pacific, with the responsibility for new business acquisitions and account management in the region. Gabriel has over 25 years of experience in sales & commercial management experience in enterprise technology and industrial experience. He holds an Executive Master in Technology Entrepreneurship and a Bachelor degree in Computer Engineering from Nanyang Technological University Singapore.



Xiaowei Jiang
Key Account Manager, VAHLE, Singapore

Since the year 2004, Xiaowei had studied in Germany and start carrier as the Engineer in Vahle China for various ERTG / Contactless power supply / EMS project for ZPMC / Volkswagen / Airbus. In 2014 he moved to South East Asia as the key account manager to develop the market such as HPH Laemchabang ARTG project, NPICT in Jakarta from PSA / MITSUI, Mundra T2 , Kattupali ARTG in ADANI.



Vitaly Bogdanovich
Sales Department Harbour Mobile Cranes, Liebherr-MCCTec Rostock GmbH, Germany

Mr. Vitaly Bogdanovich is a Sales Manager at Liebherr MCCTec Rostock GmbH, Germany and in charge of South-East Asia and Baltics region with a work experience 10 years in Maritime sector. His main product focus is Harbor Mobile Cranes and their practical solutions. With direct sales, marketing activities, technical consultancy and coordination work with Liebherr Maritime entities and agents in the dedicated regions.



Pramit Gangopadhyay
Technical Sales Engineer, SIBRE Siegerland Bremsen GmbH, Germany

Pramit Gangopadhyay is a Technical Sales Engineer based out of the SIBRE headquarter in Germany. His primary role is as sales, and business development of specific markets in Europe, India and Southeast Asia. With his experience in roles related to product sales and project management in India and Europe he has helped clients and end users develop braking and control systems in the material handling and industrial sector towards increasing system efficiency and customer satisfaction.



LT. JG. Sirarin Chaisinacrayos
Director of Ship and Cargo Operations Department and Director of Maritime and Logistic Institution, Port Authority of Thailand, Thailand

LT. JG. Sirarin CHAISINACRAYOS, RTN. is Director of Ship and Cargo Operations Department, and Director of Maritime and Logistic Institution, Port Authority Of Thailand. He graduated from Royal Thai Naval Academy and got Bachelor's degree in Electrical Engineer and graduated from World Maritime University, Malmo, Sweden and a Master's degree in Port Management. He started his maritime career with PAT in 2000. Throughout 23 years of service, his expertise and experience have made significant contribution in the development of Bangkok Port by introducing the new strategy and advance technology to improve port facilities and service efficiency. He also works hard as an instructor in several famous universities for contributing knowledge and experience in various maritime and port industries, such as Port Policy and Management, Port Operations, Maritime and Port Business, Maritime and Port Security, Maritime Economics, Intermodal and Multimodal Transportation, etc.



Paul Carlos
Head of Commercial, Westports, Malaysia

Has a total of 10 years working experience in Westports along with 18 years experience working for a Shipping Line. Graduated with a LLB (Hons) London but embarked on a journey into Shipping and the rest is history.



Capt. Zakhir Khan
Assistant General Manager (Operation), Bintulu Port Authority, Malaysia

Captain Zakhir Khan Bin Yusop possesses a Master Mariner Class 1 certification and an unrestricted Class A Pilotage License, allowing him to handle LNG tanker class vessels. With a remarkable career spanning 38 years, his experience comprises in Serving aboard LNG vessels for 13 years and Holding a professional role with the Bintulu Port Authority in Malaysia since 2000, overseeing the development of port design and related facilities, including LNG terminal facilities and various other terminal structures. His current focus centers on validating port concession extensions, reviewing port tariff rates across service sectors, and ensuring compliance with port-related legal regulations. Captain Zakhir Khan Bin Yusop presently holds the position of Assistant General Manager.

MEET THE SPEAKERS



Kamal Abdollah
Managing Director, NV Terminals Sdn Bhd, Malaysia

Kamal Abdollah is a seasoned professional in the port industry, excelling in communications and branding initially. His expertise later shifted to cruise port development, showcasing remarkable achievements in various roles, notably at Port Klang Cruise Centre (PKCC) and NV Terminals. Kamal is an industry advocate, actively engaging with policymakers and project developers to enhance awareness and promote strategic planning for Special Economic Zones, with a keen focus on Free Zones. He has a successful history of fostering meaningful partnerships and establishing vital connections within the cruise industry ecosystem.



Sandro Chu
Senior Claims Executive, TT Club, Hong Kong

Sandro is Senior Claims Executive in the Hong Kong office mainly handling claims for the South-East Asian and Hong Kong members. Before joining TT Club, he worked in the Trade Finance Department in Bank of America as Bills Specialist. Sandro has obtained a B.A.(Hon) in International Business Studies from City University of Hong Kong and is studying for a diploma in insurance. Sandro speaks English, Mandarin and Cantonese.

For All Speaking Enquiries



Please contact:
Ajay Haridas CMILT
Conference Director

Email: ajay@transportevents.com

Tuesday 31 October

TECHNICAL SITE VISIT (By Invitation Only)

8 30am	Delegates Registration at the Lobby of The Landmark Hotel Bangkok
9am	Transport Departs from The Landmark Hotel Bangkok to Port Authority of Thailand
10am	Arrival at Port Authority of Thailand to Tour Terminal 1, Terminal 2 and Other Facilities
10 30am	Departure from Port Authority of Thailand to Laem Chabang Port
12 30pm	Arrival at Laem Chabang Port to Tour Port Facilities Followed by Lunch for All Participants
2 30pm	Departure From Laem Chabang Port Back to The Landmark Hotel Bangkok
4pm	Arrival at The Landmark Hotel Bangkok Lobby (approx.)

*** Please Note That Due to Heavy Traffic, Transportation for the Port Tour Might Return Back to The Landmark Hotel Bangkok at 7 30pm or Earlier. The Exhibition Hall on The Landmark Hotel 7th Floor will be Open Until 10pm on Tuesday Night**

Wednesday 1 November

8 30am	Conference Delegates Registration and Refreshments Served in the Exhibition
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OPENING CEREMONY

9am	Organiser's Remarks Rory James Doyle FCILT, Managing Director, Transport Events, Malaysia
9 05am	Welcome Remarks Kriengkrai Chaisiriwongsuk, Director General, Port Authority of Thailand, Kingdom of Thailand
9 15am	Exhibition Opening Ceremony and Tour of the Exhibition by the VIP Group Followed by Conference Delegates Refreshments

Refreshments by



Refreshments by



SESSION 1

Perspectives on New Economic Initiatives, Trends and Developments in the Intermodal and Ports Industry in the ASEAN Region

10 30am	Conference Moderator's Opening Remarks Reshma Yousuf, Director, CLLB Sdn Bhd (Centre for Logistics Leadership in Business) and President, Women in Shipping & Trading Association (WISTA), Malaysia
10 30am	Captain Hemant Gupta, Principal Consultant, Drewry, India
10 45am	The Path to Zero Carbon Shipping Dr. Martin Kröger LL.M. (Cape Town), Chief Executive Officer, German Shipowner's Association (VDR), Germany

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SIEMENS

SESSION 2

New Port Developments, Expansions, Port Financing and Smart Port Initiatives in the ASEAN Region

11am	Plan Port for Decarbonisation – Unleash Financial Benefits Ramkrishna Darji, Senior Principal Engineer (Coastal), Surbana Jurong Consultants Pte Ltd, Singapore
11 15am	Enhancing Port Operations through TIC4.0 Standards: A Path to Smart Ports Boris Wenzel, President, Terminal Industry Committee 4.0, Belgium
11 30am	Victor Wai, Senior Consultant, Maritime & Transport Business Solutions (MTBS), Singapore
11 45am	Sustainable Steel Solutions for Tomorrow's Ports Ong Song Yi, Country Manager, Mlion Corporation Pte. Ltd., Singapore
12pm	Port 4.0: Embracing Digital Transformation through Smart Port System (SPS) Asmaya Putri, Consultant, CAD-IT Consultants, Singapore
12 15pm	Long An International Port – Providing a Solution to the Logistical Challenges in Southern Vietnam Marcus Nguyen, Business Development Director, Long An International Port, Vietnam

Session by



SESSION 3

Developments and Opportunities of the Intermodal, Shipping and Freight Forwarding Industry in Empowering the ASEAN Supply Chain Ecosystem

12 30pm	Khalid M. Hashim, Managing Director, Precious Shipping Public Company Limited, Thailand
12 45pm	Flexibility and Reliability: Adapting to Growth in the Shipping and Freight Forwarding Market Julian Kordek, Managing Director, Gulf Agency Company (Thailand) Ltd., Thailand
1pm	Questions and Answers Followed by Conference Delegates Networking Lunch

Session by



SESSION 4

Energy Efficiency and Green Transitions Initiatives in Creating Ports of the Future

2pm	Artificial Intelligence (AI) Driven Transitions: Paving the Way for Energy-Efficient Green Ports of Tomorrow Shivaprakash Rao, Director Clean Energy and Maritime Ports, Sigma Viridis Pte. Ltd, Singapore
2 15pm	Port Transformation: Green and Energy Efficiency Initiatives Dr. Nazry bin Yahya, Head of JP Skills Centre, Johor Port Berhad, Malaysia
2 30pm	Port of Barcelona: International Benchmark in Sustainable Development Through Innovation Luz Pérez García, Representative, Port of Barcelona for the ASEAN Countries, Port of Barcelona, Spain
2 45pm	Recognising the Need for an Intelligent System With Digital Twin, Automation and AI capabilities in Creating Smart Ports of the Future Harry Nguyen, Founder & Director, Realtime Business Solutions Pty. Ltd. (RBS), Australia
3pm	How Camco Helps Terminals to Achieve Sustainability with its Gate Automation Jan Bossens, President, Camco Technologies NV, Belgium
3 15pm	Questions and Answers Followed by Conference Delegates Refreshments

Session by



Refreshments by



SESSION 5A**Port Technology: Reducing Carbon Emissions and Improving Service Delivery**

- 4 15pm Industrial Revolution for Industrial Brake Services - Industrial Revolution for Industrial Brake Services
Daiel Hoffmans, Global Sales Director Material Handling - Asia, DELLNER BUBENZER Germany GmbH, Germany
- 4 30pm A New Era – Fuchs Port Handling Strategy
Jens Koerting, Sales and Marketing Director, Terex Deutschland GmbH, Germany
- 4 45pm State of the Art Technologies at Your Gate That Will Increase Port Efficiency
Sameer Mubarak, Chairman of the Board, Nafith International LLC, Jordan
- 5pm Scaling Throughput in Container Terminals with AI-Driven Operations
Ramana Jampala, President and Chief Executive Officer, Avlino, United States of America
- 5 15pm Multi-Dimensional VTS: The Ever Growing Tasks for Maritime Authorities
Pieter van Vrijberghe de Coningh, Managing Director, Tidalis APAC Limited, Hong Kong
- 5 30pm Questions and Answers Followed by Conference Moderator's Closing Remarks
- 5 30pm - 8pm Networking Reception for All Registered Participants at the Sundek located on the 11th floor of The Landmark Hotel Bangkok. Smart Casual Attire

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**Thursday 2 November**

- 8 30am Conference Delegates Registration and Refreshments Served in the Exhibition

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**SESSION 5B****Port Technology: Reducing Carbon Emissions and Improving Service Delivery**

- 9am Conference Moderator's Opening Remarks
Dr. Nazry bin Yahya, Head of JP Skills Centre, Johor Port Berhad, Malaysia
- 9am Electrification and an Intelligent TOS can Play an Important Role in the Journey to Net-Zero
Norbert Klettner, Managing Director, RBS EMEA Office and Vice President, Terminal Industry Committee 4.0, Germany
- 9 15am Enhancing Port Sustainability via Improved Operational Efficiency. Tyre Point of View
Olga Matveitshyk, General Manager, Magna Tyres Singapore Pte Ltd, Singapore
- 9 30am Use of Composite & Steel Materials and Precast Technology in Marine Structures
Julien Raybaud-Gines, General Manager Bar Systems, Dextra Manufacturing, Thailand
- 9 45am Modern Comprehensive IT Solutions for Managing and Optimizing Handling Operations With Different Cargo Types at Marine and Railway Terminal
Giovanni Migliaccio, Senior Vice President Sales & Marketing, Solvo Europe B.V., The Netherlands
- 10am Questions and Answers Followed by Conference Delegates Refreshments
- 11am Solutions for Power Transmission, Sensing and Safety
Brian S. Swan, Managing Director, Bellmond Technologies Pte. Ltd, Singapore
- 11 15am Dust Elimination Hopper for Dry Bulk Discharging
Laurens Zhang, Global Marketing Manager, Wuxi City Xinhua Lifting Equipment Co. Ltd., China
- 11 30am Trends in Modular Crane Automation
Jimmy Tsang, Business Development Asia, Siemens AG, Germany
- 12pm Navigating the Future of Container Terminal Automation: Optimizing Efficiency through Cutting-Edge Innovation
Gabriel Ong, Regional Sales Director, APAC, Kaleris (Navis), Singapore
- 12 15pm The Zero Emission Terminal – How to Connect the Green Future
Xiaowei Jiang, Key Account Manager, VAHLE, Singapore
- 12 30pm Electric Solutions for Port Cranes
Vitaly Bogdanovich, Sales Department Harbour Mobile Cranes, Liebherr-MCCtec Rostock GmbH, Germany
- 12 45pm Increasing Operational Efficiency and Equipment Health Through Brake Technology and Monitoring
Pramit Gangopadhyay, Technical Sales Engineer, SIBRE Siegerland Bremsen GmbH, Germany
- 1pm Questions and Answers Followed by Conference Delegates Networking Lunch

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**SESSION 6****Port Cooperation in Forming Sustainable Port Operations to Create Regional Economic Value**

- 2pm Economic Value and Sustainable Port Development Projects in Thailand
LT. JG. Sirarin Chaisinacrayos, Director of Ship and Cargo Operations Department and Director of Maritime and Logistic Institution, Port Authority of Thailand, Thailand
- 2 15pm Imagination is More Important Than Knowledge; to Cultivate Sustainable Port Operations
Paul Carlos, Head of Commercial, Westports, Malaysia
- 2 30pm Designing New Sustainable Efficient Port Terminal Facilities by Reducing Environment Impact and Enhancing Investment Efficiency
Capt. Zakhir Khan, Assistant General Manager (Operation), Bintulu Port Authority, Malaysia
- 2 45pm Cruise Itineraries and Their Implications for Regional Cruise Port Development
Kamal Abdollah, Managing Director, NV Terminals Sdn Bhd, Malaysia
- 3pm Bulk Liquid Terminals – Risk Workshop
Sandro Chu, Senior Claims Executive, TT Club, Hong Kong
- 3 15pm Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Refreshments Served in the Exhibition

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The Landmark Hotel Bangkok, Thailand
Wednesday 1 and Thursday 2 November 2023

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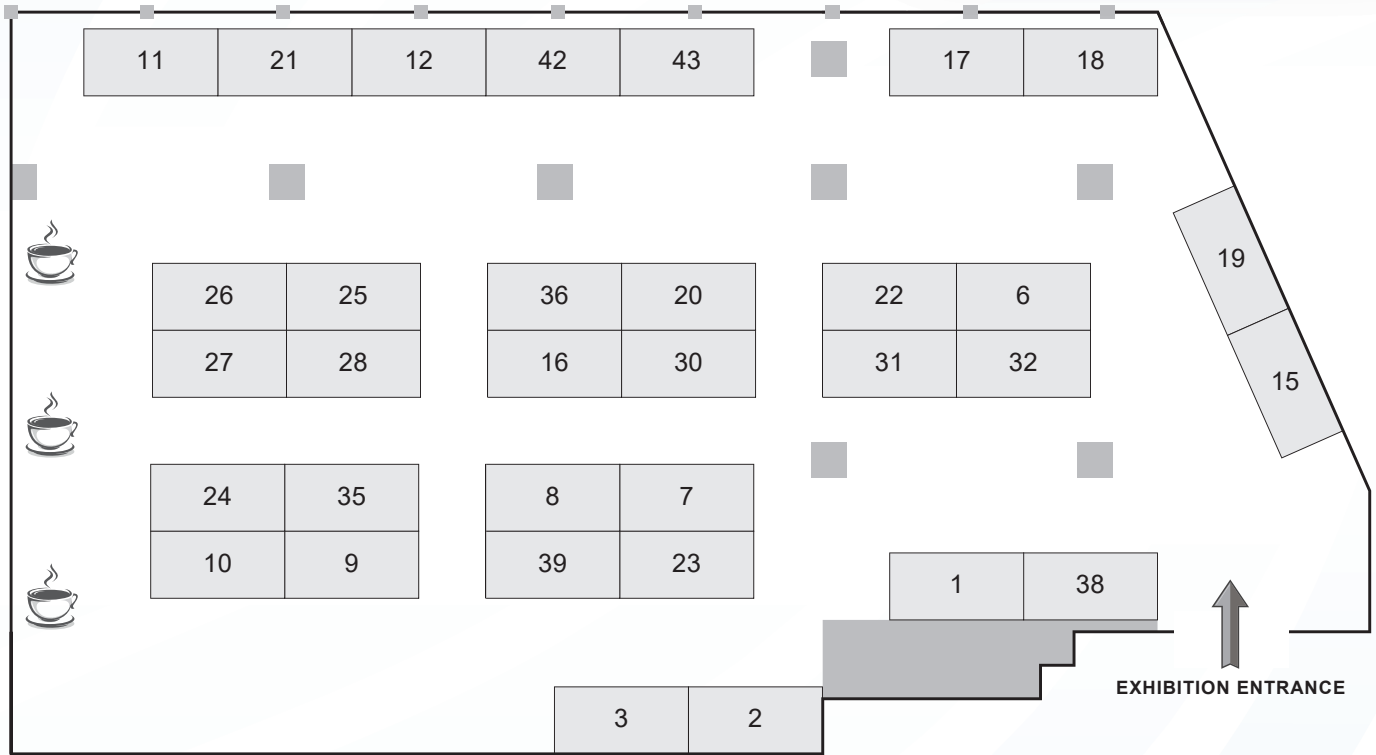


4 x 2 METRE EXHIBITION STAND PACKAGE

- ✓ Professional Standard Shell Scheme
- ✓ 1 Exhibition Table
- ✓ 2 Exhibition Chairs
- ✓ Exhibition Stand Lighting
- ✓ Electrical Power Point
- ✓ Exhibition Stand Carpet
- ✓ Exhibitor Fascia Name Panel
- ✓ WIFI Broadband Internet Access
- ✓ Speaker in Concurrent Conference Programme
- ✓ 3 Conference Delegates
- ✓ 3 Exhibition Stand Personnel
- ✓ Your Company Advertised as a Lead Brand in all Pre-event Marketing and Social Media Worldwide and Throughout the Two Days of the Event
- ✓ Exhibition Stand Package is €9,895
- ✓ Registration and Administration Fee of €495 Per Exhibition Stand Package and Per Event Branding
- ✓ Multiple Events Booking Discounts Available

For Exhibition Enquiries

Please contact:
Ms. Hoyan CHAN
Senior Exhibitions Manager
Email: hoyan@transportevents.com



STAND ALLOCATION (updated on 1 / 11 / 2023)

- | | | |
|--------------------------|-----------------------------|---------------------------------------|
| 17 Alimak | 18 Ican | 30 Port Klang Free Zone |
| 18 Alimak | 24 IT Portlink | 30 Port Klang, Malaysia |
| 11 Avlino | 21 Johor Port Authority | 21 Port of Tanjung Pelepas |
| 19 Bellmond Technologies | 21 Johor Port, Pasir Gudang | 7 Realtime Business Solutions |
| 36 Bemo Rail | 15 Konecranes | 8 Realtime Business Solutions |
| 17 Bromma | 31 Laem Chabang Port | 17 Sennebogen |
| 18 Bromma | 32 Laem Chabang Port | 18 Sennebogen |
| 19 Brosa | 23 Liebherr | 26 Sibre |
| 1 CAD-IT Consultants | 17 Machine Technology | 10 Siemens |
| 12 Camco | 18 Machine Technology | 20 Solvo |
| 22 Conductix – Wampfler | 39 Magna Tyres | 25 Terex |
| 6 Dellner Bubenzer | 2 Motion Intertech | 16 TIC 4.0 |
| 35 Dextra Manufacturing | 3 Motion Intertech | 9 Tidalis |
| 25 Fuchs | 42 Nafith Logistics | 27 Vahle |
| 2 Gantrex | 30 Northport Malaysia | 30 Westports Malaysia |
| 3 Gantrex | 38 PEINER SMAG GRABS | 43 Wuxi City Xinhua Lifting Equipment |
| 17 Ican | 28 Port de Barcelona | |

EXCLUSIVE EVENT BRANDING

YOUR COMPANY'S LATEST FULL COLOUR CORPORATE LOGO ADVERTISED IN THE FOLLOWING:

- The official conference brochure distributed worldwide
- All digital media and social media promotion worldwide
- All international event advertising, direct mail and public relations promotion worldwide
- The official event website
- Branding acknowledgement during the opening ceremony and by the conference moderator during the conference
- PLUS a conference speaker in the Conference Programme
- PLUS three conference delegate registrations



Delegates Lanyards Branding



€9,895



Delegates Nametags Branding



€9,895



Conference Delegates Lunches

Day 1

Day 2

€8,895



Conference and Exhibition Directional Signage



€6,895



Event Banners



€6,895



Brochure Distribution

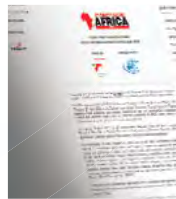


€6,895



Technical Site Visit Transportation Provider

€6,895



Event Website

€6,895



Sessions Branding

Session 1 **SIEMENS**

Session 2 **CADIT CONSULTANTS**

Session 3 **SIBRE** *Sure to be Safe*

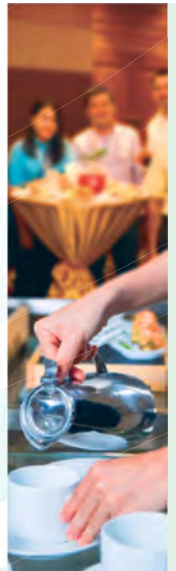
Session 4 **MIT** **CANTREX**

Session 5A **MACHINE TECHNOLOGY** **SENEBOGEN** **ALIMAK** **BROMMA**

Session 5B **NV TERMINALS**

Session 6 **LIEBHERR**

€6,895



Conference Delegates Refreshment Breaks

Break 1 **TEREX** **FUCHS**

Break 2 **Port de Barcelona**

Break 3 **VAHLE**

Break 4 **BemoRail**

Break 5 **DELLNER BUBENZER**

Break 6 **SDV** €6,895



Networking Reception
Wednesday 1 November 2023

RFP



Conference Speaker Branding Package



- One conference speaker guaranteed in a session related to the speaker topic without the necessity to reserve an exhibition stand package
- Branding your latest full colour corporate logo on all event marketing materials distributed worldwide on all digital media and social media before, during and after the event
- Branding your latest full colour corporate logo on all event materials on site throughout the three days of the event
- Three conference delegate registrations to attend the whole event FREE of CHARGE

€5,895



The Landmark Hotel Bangkok, Thailand
Tuesday 31 October to Thursday 2 November 2023

Supported By



Strategic Partners



For Branding Enquiries



Please contact:
Ms. Hoyan CHAN
Senior Exhibitions Manager
Email: hoyan@transportevents.com

SUPPORTING MEDIA



REGISTRATION FORM

To Participate in **ASEAN Ports and Shipping 2023**, You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

Conference Delegates Receive: Competitive Hotel Rates Technical Site Visit Conference Refreshment Breaks and Lunches Exhibition and Conference Access
 Networking Reception A Full Set of Conference Presentations Official Photographs From the Event List of Participants

Exhibition Visitors Receive: Access to Exhibition Only

INTERNATIONAL DELEGATE INFORMATION

- On or Before **Saturday 30 September 2023**: The 'Early Bird' Conference Delegate Registration is **€1,795**
- From **Sunday 1 October 2023**: The Regular Conference Delegate Registration is **€1,995**
Special Offer - 4 International Delegates for the Price of 3 at Full Rate. Enjoy One Free Delegate
- One Day Conference Delegate Registration is **€1,595**
- Credit Card** - For Secure Online Registration and Payment Via PayPal at www.transportevents.com
Follow the Instructions on Our Registration Page. Payment Will be Transacted in EUR
- Bank Transfer** - Complete the Registration Details on This Page and Email to alin@transportevents.com
For Bank Payment, You Must Supply Confirmation of the Payment From Your Bank With This Form. **Transmitting Bank Charges Must be Paid by The Sender**
- I Have Transferred **€1,995 / €1,795 / €1,595** (Circle Correct Amount) Per Delegate to OCBC Bank (Malaysia) Berhad

LOCAL DELEGATE INFORMATION

- For Nationals, Citizens And Residents of Thailand, The Conference Delegate Registration is €995 / THB 40, 630**
- On or Before **Saturday 30 September 2023**: The 'Early Bird' Conference Delegate Registration is **€895 / THB 36, 546**
 - From **Sunday 1 October 2023**: The Regular Conference Delegate Registration is **€995 / THB 40, 630**
 - Business / Photo ID is Required
 - Credit Card** - For Secure Online Registration and Payment Via PayPal at www.transportevents.com
Follow the Instructions on Our Registration Page. Payment Will be Transacted in EUR. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During the Transaction at the Prevailing Rate
 - Bank Transfer** - Complete the Registration Details on This Page and Email to alin@transportevents.com
For Bank Payment, You Must Supply Confirmation of the Payment From Your Bank With This Form. **Transmitting Bank Charges Must be Paid by The Sender**
 - I Have Transferred **€995 (THB 40, 630) / €895 (THB 36, 546)** (Circle Correct Amount) Per Delegate to OCBC Bank (Malaysia) Berhad

REGISTER HERE OR ONLINE AT WWW.TRANSPORTEVENTS.COM

- Complete the Following Form or Register Online at www.transportevents.com
- Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate and Email to alin@transportevents.com

Conference Delegate Registration

- I Wish to Attend the Technical Site Visit on **Tuesday 31 October 2023**. Registration For the Site Visit Will Not be Accepted Without Receipt of a Black and White Copy of the ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof / Company ID For Port Security Check in Advance. Please Email to marlisa@transportevents.com
- I Wish to Attend the Networking Reception on **Wednesday 1 November 2023**

Name: _____
Position: _____
Organisation: _____
Country: _____

Telephone: _____ / 1 / 11 / 2023
Mobile: _____
Email: _____

BANK ACCOUNT DETAILS

Euro (EUR) Bank Transfer to:
Account Name: Transport Events Limited
Account Number: 708-125769-1
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Bank Address: 1A-A-4A-A, Jalan USJ 10/1A, Pusat Perniagaan USJ 10, 47610 Subang Jaya, Selangor Darul Ehsan, Malaysia
Swift Code: OCBCMYKL

Please Email a Copy of the Bank Deposit Receipt With Your Registration Form to alin@transportevents.com

TERMS AND CONDITIONS

- No Delegate Registration Accepted Without Completing the Registration Form and Full Payment
- Upon Receipt of Your Registration Form and Full Remittance, A Set of Delegate Information Documents Will be Emailed to You Including Your Receipt
- No Refunds Will be Given. However, Substitutions Can be Made at Any Time
- Withholding Tax Must Not be Deducted From Your Delegate Remittance. If it is, the Client Agrees to Pay the Organiser an Amount Equivalent to the Amount of the Withholding Tax
- Delegates Will Not be Admitted Unless Remittance Has Been Received in Full in Advance
- Flights, Visa Arrangements, Airport Transfers and Accommodation Are Not Included in Delegate Registration Fee
- Event Programme is Subject to Change Without Notice. E & OE

I Acknowledge That I Have Read and Understand the Above Terms and Conditions.

Signed: _____ Dated: _____

EXHIBITION VISITORS ONLY

Registration to Visit the Trade Exhibition is Free of Charge and is Done During the Event On-Site at the Registration Desk Using Your Business Card.

Exhibition Opening Times:
Wednesday 1 November 2023 9am to 5pm
Thursday 2 November 2023 9am to 3 30pm

For Further Information on Visiting The Exhibition Only, Please Email iela@transportevents.com

OFFICIAL HOTEL AND VENUE

The Official Hotel and Venue is **The Landmark Hotel Bangkok, Thailand**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

The Landmark Hotel Bangkok
138 Sukhumvit Road
Bangkok, 10110
Thailand



Contact Person
Ms. Natamonphan Arunchairat (Louk-Tan)
Group Manager

Telephone: +66 2 2540 404
Mobile: +66 87 503 9998
E-mail: reserve@landmarkbangkok.com, natamonphan.a@landmarkbangkok.com, wuthiporn.n@landmarkbangkok.com
Website: www.landmarkbangkok.com