



21st Intermodal AFRICA

2019

DJIBOUTI PALACE KEMPINSKI, DJIBOUTI
TUESDAY 19 TO THURSDAY 21 MARCH 2019

INVITED GUEST OF HONOUR
His Excellency Ismail Omar Guelleh
President of the Republic of Djibouti



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Ports & Free Zones Authority

SGTD
SOCIÉTÉ DE GESTION DU TERMINAL
À CONTENEURS DE DORALEH



PORT DE DJIBOUTI S.A.



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International Djibouti
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FZCO



Regional trade development on cargo volume and throughput in the Red Sea region

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Regional trade development on cargo volume and throughput in the Red Sea region

Tuesday 19 March 2019

TECHNICAL SITE VISIT

| | | |
|---------------|--|--|
| 8am | Delegates registration at the lobby of Djibouti Palace Kempinski | |
| 9am | Transport departs from Djibouti Palace Kempinski to Société de Gestion du Terminal à Conteneurs de Doraleh (SGTD) | |
| 9 15am | Visit of Société de Gestion du Terminal à Conteneurs de Doraleh (SGTD), including a stop on the berth and one short stop at the train loading area | |
| 10 35am | Visit of Doraleh Multi-purpose Port (DMP), a short stop at the commercial building followed by a short tour and a stop on the berth | |
| 12 45pm | Visit of Djibouti International Free Trade Zone, a short stop at the commercial center, followed by a short tour and group picture | |
| 1 15pm | Depart back to Djibouti Palace Kempinski | |
| 2pm | Arrival at Djibouti Palace Kempinski (approx.) | |
| 7 30pm to 9pm | Networking Welcome Reception for all registered participants at the Djibouti Palace Kempinski. Smart Casual Attire. | Sponsored by  Djibouti Ports & Free Zones Authority |

Wednesday 20 March 2019

| | | |
|-----|---|------------------------------|
| 9am | Conference delegates registration and refreshments served in the exhibition | Sponsored by LIEBHERR |
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OPENING CEREMONY

| | | |
|---------|---|--|
| 10am | Organiser's Remarks Rory James Doyle, CMILT, Managing Director, Transport Events, Malaysia | |
| 10 05am | Welcome Address Aboubaker Omar Hadi, Chairman, Djibouti Ports & Free Zones Authority (DPFZA), Republic of Djibouti | |
| 10 15am | Keynote Address His Excellency Ismail Omar Guelleh, President, Republic of Djibouti | |
| 10 30am | Exhibition Opening Ceremony and Tour of the exhibition by the VIP group followed by conference delegates refreshments | |

CEO FORUM The regional geopolitical reshape and the impact on the current port system and competition

| | | |
|---------|--|--|
| 11 30am | Conference Moderator's Opening Remarks Fatima Elsheikh, UNDP Resident Representative, United Nations Development Programme, Republic of Djibouti | |
| 11 30am | <ul style="list-style-type: none"> His Excellency Ilyâs Moussa Dawaleh, Minister of Economy and Finance, Republic of Djibouti Aboubaker Omar Hadi, Chairman, Djibouti Ports & Freezone Authority (DPFZA), Republic of Djibouti His Excellency Abdulsalam Mohammed Al Murshidi, Chief Executive Officer, State General Reserve Fund, Oman Houssein Ahmed Houssein, General Manager, Horizon Djibouti Terminal Limited, Republic of Djibouti Roba Megersa, Chief Executive Officer, Ethiopian Shipping and Logistics Service Enterprise, Ethiopia | |
| 1pm | Questions and answers followed by conference delegates networking lunch | |

SESSION 1 International trade expansions and its up-to-date initiatives in the Red Sea region

| | | |
|--------|--|--|
| 2pm | Key development trends that is shaping the Red Sea region Roy van Eijdsen, Service Line Director Advisory, WSP, United Kingdom | |
| 2 15pm | Market outlook on containerization and multi-modal transportation Pascal Reyne, Owner and Manager, CTS Consulting, France | |
| 2 30pm | Ports as the engine for economic growth and improving regional trade value chain Shailesh Garg, Director, Drewry, India | |
| 2 45pm | Initiatives in air cargo connectivity and its impact on the economic development Abdourahman Ali Abdillahi, Chief Executive Officer, Air Djibouti, Republic of Djibouti | |
| 3pm | Questions and answers followed by conference delegates refreshments served in the exhibition | |

SESSION 2 The future of African's gateways and the economic impacts on port investments and expansions

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| | | |
|--------|---|--|
| 4pm | Investments on container movement and transshipment activities in the region Dr. Robin Yubin Li, Vice President, China Merchants Port, China | |
| 4 15pm | Africa transportation infrastructure investment—practice and perspective from CAD Fund Zhou Chao, Vice President, China-Africa Development Fund, China | |

Supporting Trade Organisations



Regional trade development on cargo volume and throughput in the Red Sea region

- 4 30pm Reducing accidents reduces claims and premium. An insurers guide to where claims come from and why
Julien Horn, FCII, Director, TT Club, United Arab Emirates
- 4 45pm Red Sea Port investment corridor and advancement of RSGT as a strategic investor
Gagan Seksaria, Director of Global Investments, Red Sea Gateway Terminal, Kingdom of Saudi Arabia
- 5pm Strategic investments in handling the challenge of growth in cargo throughput
Wahib Daher Aden, Chief Executive Officer, Doraleh Multipurpose Port (DMP), Republic of Djibouti
- 5 15pm Fundamental in port infrastructure investments
Wim De Rycke, Senior Expert, Maritime & Transport Business Solutions B.V. (MTBS)
- 5 30pm Questions and answers followed by Conference Moderator's closing remarks
- 7 30pm-10pm Networking Welcome Dinner for all registered participants at the Sheraton Djibouti. Transport will depart from the lobby of Djibouti Palace Kempinski at 715pm sharp and will return back to the hotel at approximately 10pm. Smart casual attire.

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Djibouti
Ports & Free Zones Authority

Thursday 21 March 2019

- 8 30am Conference delegates registration and refreshments served in the exhibition

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محطة بوابة البحر الأحمر
RED SEA GATEWAY TERMINAL

SESSION 3 Current transshipment and logistics trends – Regulations, practices and challenges

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- 9am Conference Moderator's Opening Remarks
Roy van Eijsden, Service Line Director Advisory, WSP, United Kingdom
- 9am Bunkering: New fuels, new rules, new technology and new opportunities
Abdi Ismail, Chief Executive Officer, Red Sea Bunkering, Republic of Djibouti
- 9 15am Developing logistic trends and comprehensive practices in the Middle East
Omar Al Mahrizi, Group Chief Corporate Development, ASYAD, Oman
- 9 30am Strength of East Africa Feeding in the Shipping Chain
Capt. Manuel Madrid Peroza, Chief Executive Officer, Djibouti Shipping Company, Republic of Djibouti
- 9 45am Questions and answers followed by conference delegates refreshments served in the exhibition

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SESSION 4 Recent developments of automation and digitalization in ports operational systems

- 10 45am SmartApp – Leveraging on technologies to increase productivity
Sebastian Köhler, Sales Manager, Liebherr, Germany
- 11am Stepping forward with Transportation Management System (TMS)
Soliman Wadie, Sales Director - Africa and Middle East, Total Soft Bank Ltd., Republic of Korea
- 11 15am Fast productivity ramp up, with digitalization and automation of port equipment
Dalubuhle Yengwa, Business Development Manager (Africa), SIEMENS, The Netherlands
- 11 30am Communication through aids to navigation
Lahoucine Bengara, Sales Manager, Tideland - Xylem Analytics, United Arab Emirates

SESSION 5 Exploring new operational trends and sustainable futures for African ports and terminals

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- 11 45am Solution for modern rail logistics
Christian Ferrari, Sales Manager, Zephir Spa, Italy
- 12pm Port Reunion: The Gateway to Europe in the Indian Ocean
Henri Dupuis, Chief Operations Officer, Port Reunion, Reunion
- 12 15pm Improving efficiency in Port and Terminal Operations
Peter Were, Operations Manager and Deputy Chief of Facility Operation and Technical, SDTV Bulk Terminal - Port of Djibouti S.A, Republic of Djibouti
- 12 30pm Questions and answers followed by conference delegates networking lunch
- 2pm Ways to remain efficient in chasing new growth markets
Abdillahi Adaweh Sigad, Chief Executive Officer, Doraleh Container Terminal (DCT), Republic of Djibouti
- 2 15pm The value of creating new development in operations system to stay competitive in the market
Peter Li, Chief Operations Officer, Djibouti Damerjog Industrial Development FZE, Republic of Djibouti
- 2 30pm Questions and answers followed by Conference Moderator's closing remarks and conference delegates refreshments served in the exhibition

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Supporting Media





Fatima Elsheikh

UNDP Resident Representative, United Nations Development Programme

Fatima Elsheikh (Sudan) United Nations Development Programme (UNDP) Resident Representative in the Republic of Djibouti. Committed to UN core values in adopting and adapting an innovative approach in development planning, coordination and implementation. She more than 18 years of work experience in development. Mrs. Elsheikh has outstanding experience in policy advisory services in areas related to poverty reduction, private sector, employment and sustainable development. She has helped in setting up ecosystems for small and medium social enterprises to improve developing countries local services capabilities. She facilitated the development of Timor-Leste's Industrial Policy and a Global Award winner Youth Employment project (UNDP Sudan in 2012). Fatima has served also as a Chief Technical Advisor for the Prime Minister office with UNDP Timor-Leste and Head of Poverty Reduction in UNDP Sudan. Fatima holds a medical doctor degree from Ahfad University for Women in Sudan and a Master's degree in Genetic Epidemiology from Erasmus University, Netherlands.



Aboubaker Omar Hadi

Chairman, Djibouti Ports & Freezone Authority (DPFZA)

Aboubaker Omar Hadi is the Chairman of Djibouti Ports and Free Zones Authority (DPFZA). Since becoming Chairman of Djibouti Ports and Free Zones Authority in 2011, Aboubaker Omar Hadi has been at the forefront of Djibouti's transformation into one of the fastest growing logistics hubs in Africa. He has spearheaded projects worth more than \$15 billion, including the historic expansion of Djibouti's world-class port facilities, the development of a new free trade zone, and the launch of a new passenger and cargo airline, Air Djibouti. He has almost four decades of experience working in the maritime transport industry. Between 2008 and 2011, he ran Nigeria's second busiest port in Lagos. He holds degrees from Le Conservatoire National des Arts et Métiers in France and the World Maritime University of Sweden. He is a member of the Chartered Institute of Transport. He also a respected thought leader on international trade and logistics, writing for international media outlets including China Daily and CNBC Africa.



His Excellency Abdulsalam Mohammed Al Murshidi

Chief Executive Officer, State General Reserve Fund

Abdulsalam Al Murshidi is the Executive President of the State General Reserve Fund (SGRF), the largest Sovereign Wealth Fund of the Sultanate of Oman. As part of his duties in SGRF, Al Murshidi serves on the board of few subsidiaries such as the Oman National Investment Development Company (TANMIA), UzOmanKapital LLC and Oman Brunei Investment Company (OBIC). He has previously held other positions and founded various industrial, commercial and investment companies in the region. Al Murshidi holds a Master's degree in Petroleum Geology from Scotland (1996) and a Bachelor's degree in Geophysics from the USA (1989).



Houssein Ahmed Houssein

General Manager, Horizon Djibouti Terminal Limited, Republic of Djibouti

Mr Houssein Ahmed Houssein is the General Manager of HORIZON DJIBOUTI TERMINALS Ltd (HDTL) since March 2014. He has worked over 15 years in the Petroleum business and has excellent knowledge of Petroleum Industry, Terminal Operations, competition and latest industry trends. He possesses in-depth knowledge of Logistics / Distribution / Warehouse management, and an understanding of space utilization and configuration.

Before joining HORIZON DJIBOUTI TERMINALS Ltd (HDTL), Mr Houssein A. worked with ExxonMobil Djibouti an affiliate of ExxonMobil the leading player in the International Oil & Gas industry. He held different managerial positions and execute position. He has been involved in the development and implementing of several Terminals policy and operations procedures. He holds an Electric Engineering Degree from the University Paul Sabatier in Toulouse- France.



Roba Megersa

Chief Executive Officer, Ethiopian Shipping and Logistics Service Enterprise

Roba Megersa is the Chief Executive Officer of the Ethiopian Shipping and Logistics Service Enterprise. He has worked more than 18 years in government offices mainly focusing on the maritime and logistics sectors. He formerly worked as Deputy Director General of the Ethiopian Maritime Affairs Authority and as Head of the Transformation Project Office at the Ethiopian Shipping and Logistics Corporation. He has been involved in the drafting and development of several legal and policy documents on national logistic strategies. Mr. Megersa holds a degree in law from Addis Ababa University and a postgraduate degree in international maritime law and trade from the International Maritimes Law Institute in Malta.



Roy van Eijsden

Service Line Director Advisory, WSP

Roy is the Director for WSP Specialist Services as well as for Maritime Advisory. His professional experience includes corporate risk consultancy services for large scale infrastructure projects and mergers and acquisitions across six continents. He provides consultancy at a strategic level, offering services to a broad spectrum of clients including multi-national oil & gas and chemical companies, port operators, financial, legal and private equity firms. More than 17 years of professional experience includes commercial and technical consultancy services for large scale infrastructure projects and mergers and acquisitions across six continents. He provides consultancy at a strategic level, offering services to a broad spectrum of clients including port and shipping companies, multi-national oil & gas and chemical companies, financial, legal and private equity firms. He was the lead commercial advisor for some of the largest transactions in the port industry in recent years and has also acted as expert witness for several international clients.



Pascal Reyne

Owner & Manager, CTS Consulting

Pascal Reyne is an Owner and Manager for CTS Consulting. He is Naval Architect & Engineer graduated from the Ecole Nationale Supérieure de Techniques Avancées (ENSTA –Paris-). He gets as well a Master diploma in Fluid Mechanic from the University of Aix Marseille II. Pascal cumulates about 20 year's experiences in maritime and port industries. Before starting CTS, Pascal has occupied different executive positions successively in vessel construction, vessel fleet maintenance and repairs, container line management and port assets investments. In 2006 he has decided to start up his own consulting company specialized in port and multimodal development. Since that date with his staff, Pascal has assisted large port authorities such as Rotterdam, Antwerp, Algeiras, Le Havre, Hamburg, in their port development strategies.



Shailesh Garg

Director, Drewry

Shailesh heads Drewry's operation in Delhi and is a Director of Drewry Maritime Advisors. He has 18 years research and consulting experience in shipping, ports and logistics. Shailesh joined Drewry as a Consultant in 2003, as part of the consultancy team in India. He has broad experience in the maritime sector and is experienced in preparing traffic and feasibility studies and in undertaking commercial due diligence and strategic analysis. In Drewry he has worked on a number of consultancies, including assignments for ports, Indian and international financial institutions, PE Funds, international port operators and logistics players.



Abdourahman Ali Abdillahi

Chief Executive Officer, Air Djibouti, Republic of Djibouti

Abdourahman ALI ABDILLAHI is the Chief Executive Officer of Djibouti Airlines from September 2017. He is in charged on daily management of the national company, developing of its activities in order to achieve an international reputation of the company and is responsible of the establishment of a Djiboutian air fleet. He holds a Master of Public Law (2005) and a second Master in Law and Political Science, Mention Territorial administration, specialization Territorial administration and local development (2006) from Reims University France. He is mandated to carry out several major projects with foreign state authorities, and private entities.



Dr. Robin Yubin Li
Vice President, China Merchants Port

Dr. Robin Yubin Li, first joined China Merchants Port Group Co., Ltd (CMPort) in 2007 and currently serves as one of the company's Vice Presidents. Having earned a master's degree in Engineering Management at Tianjin University, he went on to obtain a doctorate degree in Real Estate Development at Hong Kong University. Given Dr. Li's rich management and strategic experience in the port and logistics industries, his past noteworthy positions include Accredited Deputy General Manager of the Road & Bridge Project at China Harbor Co.'s Bangladeshi Office and Project Director at the International Division of China Harbor Construction Group. His previous CMport positions consist of the following: Assistant General Manager of the Group Marketing and Commercial Department; General Manager of the Strategy and Operations Department; Chief Economic Director; General Manager of China Merchants bonded Logistics Co. Ltd.



Zhou Chao
Vice President, China-Africa Development Fund

Zhou Chao is the Vice President of China-Africa Development Fund. He holds MBA and worked for China Development Bank in trading and credit risk management. He also CAD Fund in charge of infrastructure investment.



Wim De Rycke
Senior Expert, Maritime & Transport Business Solutions B.V. (MTBS)

Mr. De Rycke is active in the ports and shipping business for over 20 years. During this period, he has taken on different roles and responsibilities in various areas of the maritime business: project management, strategy advice, technical and operational management, equipment procurement, business development, master planning, financial modelling and investment analysis. Mr. De Rycke was manager projects & acquisition at Terminal Investment Limited (TIL). TIL is the terminal operating branch of Mediterranean Shipping Company. In this role he was responsible for the worldwide project development and acquisitions of TIL. He was member of the general management team, involved in strategic, long term decisions as well as in the day-to-day management of the company. Mr. De Rycke was Member of the Board of Directors on eight terminals (including 4 with a throughput of in excess of 2,000,000 TEU) to represent the shareholder. Before this position Mr. De Rycke was project manager at PSA where he was responsible for business development, developed operational and technical concepts and follow-up of construction projects, both from technical and from financial point of view.



Gagan Seksaria
Director of Global Investments, Red Sea Gateway Terminal

Gagan Seksaria is a port infrastructure investment specialist with diverse international experience but with a concentration in emerging markets, especially the Middle East, South Asia and Africa. Mr. Seksaria represents Red Sea Gateway Terminal of Saudi Arabia based Xenel Industries, one of the largest and most diverse conglomerates in the Middle East, and is responsible for the execution of the company's international investments and expansion strategy. In the role previous to his current one, Gagan was the Chief Investment Officer for ICTSI's Africa region concluding investment commitments of over \$350 million across multiple port projects in Africa. In his earlier roles, Gagan was the Head of Transport and Logistics Practice with KPMG India and a Principal with Tuscan Ventures, a global transport focused private equity fund. Gagan holds a Master's Degree in Management Studies from the University of Mumbai and an Executive MBA with TRIUM that combines the London School of Economics (London), Ecole des Hautes Etudes Commerciales de Paris (Paris) and the New York University Stern School of Business (New York).



Wahib Daher Aden
Chief Executive Officer, Doraleh Multipurpose Port (DMP)

Wahib Daher Aden is the Chief Executive Officer of Doraleh Multipurpose Port (DMP). He has an experienced in port executive manager with overall responsibility, strategic organizational leadership, strategic planning, cost control, productivity and efficiency. He was a lecturer of transport and logistics for seven years at the University of Djibouti. He has published an article in the transportation system in Djibouti with a lecturer from Djibouti University. He holds Master's degree in Transportation and Logistics in year (1999 - 2000) at Le Havre business school (IPER) le Havre, France and Master's degree in Business, Management, Marketing, and Related Support at Université de Montpellier II, France.



Julien Horn
FCII, Director, TT Club

Julien Horn has worked for TT Club, the port & transport insurance specialist since 2003. In 2014 he moved to Dubai from London as Regional Director - Middle East and North Africa for TTMS (Gulf). He has extensive experience in Port and Terminals liability and Transport & Logistics insurance and risks management.



Omar Al Mahrizi
Group Chief Corporate Development, ASYAD

Omar Al Mahrizi is the Chief Corporate Development at ASYAD. Previously, he served as a General Manager at ASYAD. He has wide experience in leading corporate development in Logistics, Insurance & Oil. Al Mahrizi held key positions at RSA insurance and Oman Refineries and Petrochemicals Company. He has a successful background in HR management, development and training, as well as leading nationalization programs and implementing software solutions. He has solid track record in delivery-focused project management, process reengineering, and workflow development, as well as budget preparation and project tenders. Omar holds a BSc in Computing and Information Technology from the University of Manchester and an MSC in Database Systems from the University of Westminster.



Capt. Manuel Madrid Peroza
Chief Executive Officer, Djibouti Shipping Company

Capt Manuel Madrid Peroza is the Chief Executive Officer of Djibouti Shipping Company. He has 34 years' experience in Shipping and 20 years in Merchant Marine Master. He involved with PDVSA Venezuelan Oil Industry Port Operations. Previously, he worked as Maritime Operations Manager at Crowley Marine Services in Venezuela, Regional Operation Manager at Terminals Maracaibo and Magister on Technical Management of Shipping Companies.



Sebastian Köhler
Sales Manager, Liebherr

Sebastian Köhler joined Liebherr in 2013 as project manager. Since 2017 he is the sales responsible for Mobile Harbour Cranes and Reachstacker for the French-speaking in countries at the headquarters in Germany.



Soliman Wadie

Sales Director - Africa and Middle East, Total Soft Bank Ltd

Soliman Wadie is the Sales Director of Total Soft bank for Middle East and Africa since the year 2003 till present. He holds a Bachelor degree of Civil Engineering in year 1983, at Mansoura University and Post graduate in Computer science from American University in Cairo, 1991. He acted as Logistic Manager for the French petroleum company "Total" till Year 1991, North Africa Regional Manager for "Samsung" and Corporation from 1991 till year 2002. He has 16 years' experience with Total Soft Bank as a Sales Director.



Dalubuhle Yengwa

Business Development Manager (Africa), SIEMENS

Buhle Yengwa, received B.Tech Degree in Electrical Engineering (Heavy Current) from Durban University of Technology. He joined Siemens in 2003 as an MCC Testing Technician. In 2008 he joined service department working as a VSD Service Engineer for 4 years. He then joined the Sales team in 2012 as an Accounts Manager for Transnet Port Terminals, he is currently working as a Business development Manager of Cranes business Southern Africa.



Lahoucine Bengara

Sales Manager, Tideland - Xylem Analytics

Lahoucine Bengara is the Sales Manager Africa Surface/Ocean and Coastal at Xylem Inc. (Aanderaa, Global Water, Hypack SonTek, Tideland and YSI). Previously, he worked as a Project Manager at Qualitas Environmental Solutions (2009 – 2016). He has an experience in Oceanology, Hydrology, Environment and Costal Management, Project Management and Installation system. He holds Master in Marine Science and Technics Applied to Costal Management at Abdelmalek Essaadi - Tetouan University and Bsc in Oceanology and Maritime Environment at Abdelmalek Essaadi - Tangier University in Morocco.



Christian Ferrari

Area Manager, Zephir

Christian Ferrari is an Export Area Manager for Germany, Austria, Turkey, Czech Republic and SK Republic, Romania, Hungary and also Key Account Manager. He was born in Italy and hold a degree in Political Sciences and Master in General Management.



Henri Dupuis

Chief Operations Officer, Port Reunion

Henri Dupuis has been graduated in civil engineer and naval architect in France. Successively in charge projects developments, terminal operations, marketing and communication, he has been appointed Chief operations officer in 2015 and member of the executive board of Port Reunion in 2017.



Peter Were

Operations Manager and Deputy Chief of Facility Operation and Technical, SDTV Bulk Terminal - Port of Djibouti S.A

Peter Were is an Operations Manager & Deputy Chief Facility Operations and Technical at SDTV Bulk Terminal – Port of Djibouti. He is pioneer and very dynamic force of SDTV operations bringing along a wide berth of experience in the Global Maritime Practices of Port Logistics, Shipping and Bulk Cargo Handling Industry. He has more than 25 years experience in International trade in Ports Management of Terminals covering Break Bulk & Dry Bulk Cargo Stevedoring ; Inspection and Supritendence, Warehousing Management, Shipping, Transportation and Port Logistics.



Abdillahi Adaweh Sigad

Chief Executive Officer, Doraleh Container Terminal (DCT)

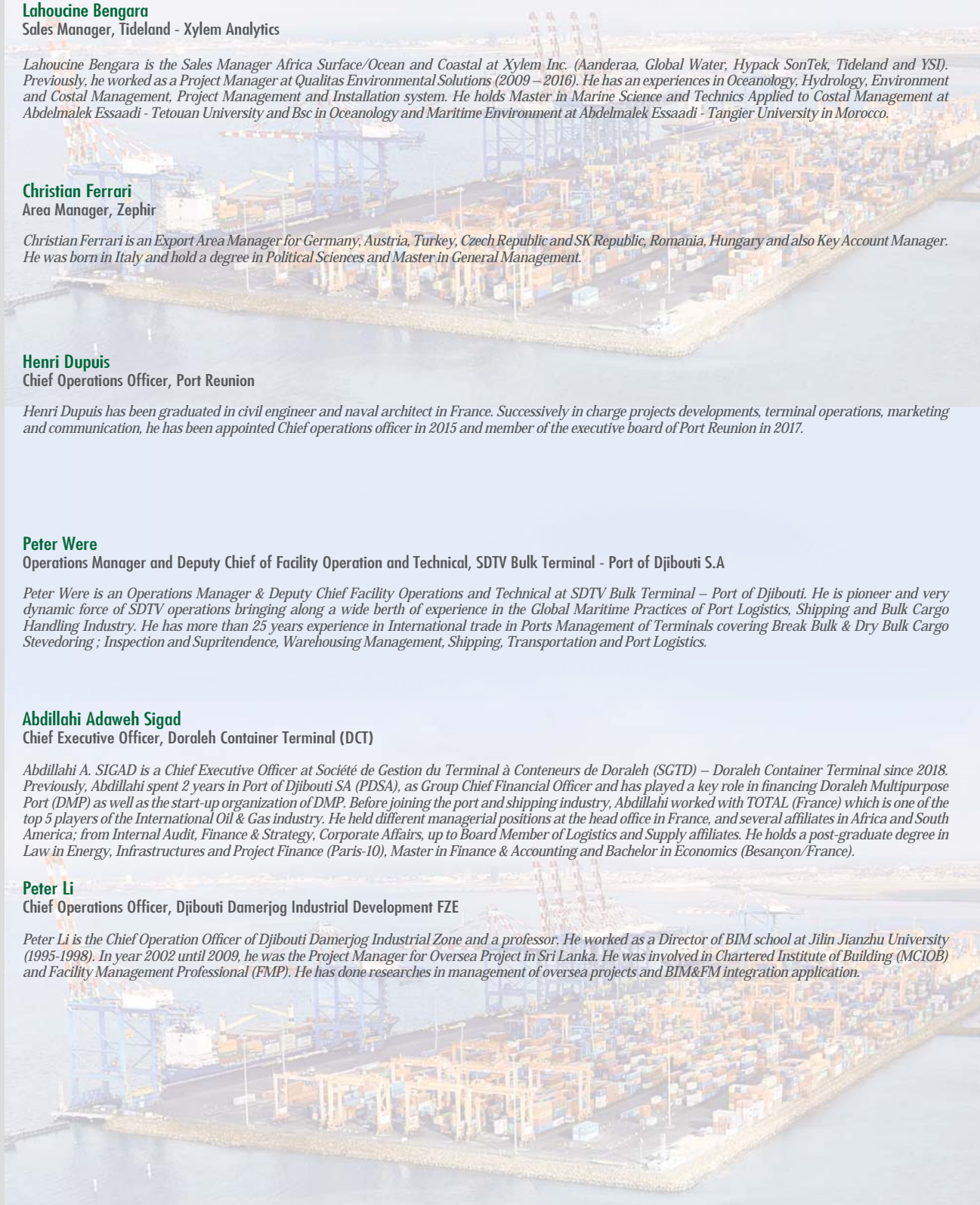
Abdillahi A. SIGAD is a Chief Executive Officer at Société de Gestion du Terminal à Conteneurs de Doraleh (SGTD) – Doraleh Container Terminal since 2018. Previously, Abdillahi spent 2 years in Port of Djibouti SA (PDSA), as Group Chief Financial Officer and has played a key role in financing Doraleh Multipurpose Port (DMP) as well as the start-up organization of DMP. Before joining the port and shipping industry, Abdillahi worked with TOTAL (France) which is one of the top 5 players of the International Oil & Gas industry. He held different managerial positions at the head office in France, and several affiliates in Africa and South America; from Internal Audit, Finance & Strategy, Corporate Affairs, up to Board Member of Logistics and Supply affiliates. He holds a post-graduate degree in Law in Energy, Infrastructures and Project Finance (Paris-10), Master in Finance & Accounting and Bachelor in Economics (Besançon/France).



Peter Li

Chief Operations Officer, Djibouti Damerjog Industrial Development FZE

Peter Li is the Chief Operation Officer of Djibouti Damerjog Industrial Zone and a professor. He worked as a Director of BIM school at Jilin Jianzhu University (1995-1998). In year 2002 until 2009, he was the Project Manager for Oversea Project in Sri Lanka. He was involved in Chartered Institute of Building (MCIOB) and Facility Management Professional (FMP). He has done researches in management of oversea projects and BIM&FM integration application.





21st Intermodal AFRICA 2019

Djibouti Palace Kempinski, Djibouti
Wednesday 20 and Thursday 21 March 2019

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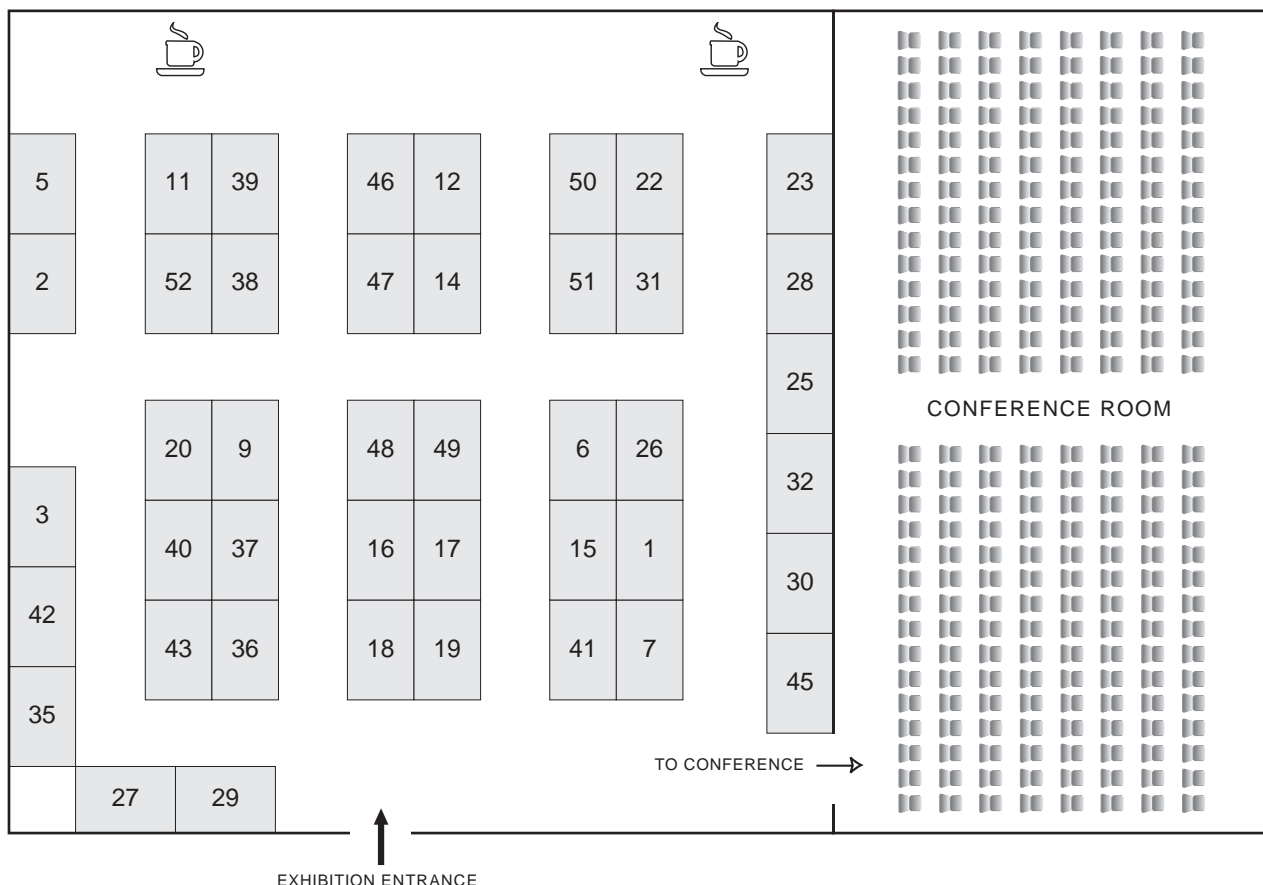


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STAND ALLOCATION (updated on 19 / 03 / 2019)

| | | | |
|----|--|----|--|
| 23 | Air Djibouti | 22 | Doraleh Multi-Purpose Port |
| 28 | Air Djibouti | 31 | Doraleh Multi-Purpose Port |
| 32 | Association des Transitaires Djiboutiens (ATD) | 50 | Doraleh Multi-Purpose Port |
| 27 | ASYAD Group | 51 | Doraleh Multi-Purpose Port |
| 29 | ASYAD Group | 30 | Horizon Djibouti Terminals Ltd |
| 3 | CAC International Bank | 45 | Horizon Djibouti Terminals Ltd |
| 42 | CAC International Bank | 18 | International Djibouti Industrial Parks Operation FZCO |
| 20 | China Merchants Port Group Co., Ltd. | 12 | Kenya Ports Authority |
| 40 | China Merchants Port Group Co., Ltd. | 14 | Kenya Ports Authority |
| 19 | Djibouti Damerjog Industrial Development | 5 | Liebherr |
| 25 | Djibouti Free Zone | 11 | Maersk |
| 18 | Djibouti International Free Trade Zone | 43 | MAFI Transport-Systeme GmbH |
| 16 | Djibouti Ports and Free Zones Authority | 9 | Port Authority of Douala - Cameroon |
| 17 | Djibouti Ports and Free Zones Authority | 22 | Port of Djibouti S.A. |
| 18 | Djibouti Ports and Free Zones Authority | 31 | Port of Djibouti S.A. |
| 19 | Djibouti Ports and Free Zones Authority | 50 | Port of Djibouti S.A. |
| 48 | Djibouti Ports and Free Zones Authority | 51 | Port of Djibouti S.A. |
| 49 | Djibouti Ports and Free Zones Authority | 49 | Port of Goubet |
| 17 | Djibouti Port Community Systems | 49 | Port of Tadjourah |
| 48 | Djibouti Ports Corridor Road | 6 | Port Reunion |
| 16 | Djibouti Shipping Company | 38 | Red Sea Bunkering |
| 1 | Doraleh Container Terminal Management Company (SGTD) | 39 | Red Sea Bunkering |
| 7 | Doraleh Container Terminal Management Company (SGTD) | 36 | Red Sea Gateway Terminal |
| 15 | Doraleh Container Terminal Management Company (SGTD) | 37 | Red Sea Gateway Terminal |
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| | | 35 | Total Soft Bank Ltd. |

EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
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- Exhibition Stand Carpet
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REGISTRATION INFORMATION

To Participate In The **21st Intermodal Africa 2019** You Need to Register as an **Exhibitor, Conference Delegate or Exhibition Visitor**.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 603 8023 3963 or Email to: alin@transportevents.com

Conference Delegate Registration

- ☐ I Wish to Attend The Technical Site Visit on Tuesday 19 March 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: anis@transportevents.com
- ☐ I Wish to Attend The Networking Welcome Reception on Tuesday 19 March 2019
- ☐ I Wish to Attend The Networking Welcome Dinner on Wednesday 20 March 2019

Name: _____ 19 / 03 / 2019
 Position: _____
 Organisation: _____
 Address: _____
 Tel: _____
 Fax: _____
 Email: _____
 Website: _____

INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Tuesday 19 February 2019**: The 'Early Bird' Conference Delegate Registration is **£1,195** Special Offer - 3 Delegates For The Price of 2 in This Category
 - From **Wednesday 20 February 2019**: The Regular Conference Delegate Registration is **£1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
 - Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is **£795**. Business/Photo ID is Required.
 - Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by Emailing alin@transportevents.com. Business/Photo ID is required.
 - One Day Conference Delegate Registration is **£795**
 - No Delegate Registration Will be Accepted Without Full Payment
- ☐ **Credit Card** - For Secure Online Registration And Payment at www.transportevents.com Please Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR, MYR, PHP And USD.
- ☐ **Telegraphic Transfer** - Complete The Registration Details on This Page And Fax to + 603 8023 3963 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
- ☐ I Have Transferred **£1,295 / £1,195 / £795** (Circle Correct Amount) Per Delegate to OCBC Bank
- ☐ I Have Transferred **US\$1,541 / US\$1,422 / US\$946** (Circle Correct Amount) Per Delegate to OCBC Bank

Euro (EUR) Bank Transfer to:
Account Name: Transport Events Limited
Account Number: 708 - 123937 - 5
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Swift Code: OCBMYKL
Branch Code: 708

US Dollar (USD) Bank Transfer to:
Account Name: Transport Events Limited
Account Number: 708 - 123936 - 7
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Swift Code: OCBMYKL
Branch Code: 708

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

SOUTH AFRICAN RAND DELEGATE REGISTRATIONS

- On or Before **Tuesday 19 February 2019**: The 'Early Bird' Conference Delegate Registration is **ZAR21,220** Special Offer - 3 Delegates For The Price of 2 in This Category
 - From **Wednesday 20 February 2019**: The Regular Conference Delegate Registration is **ZAR23,010** Special Offer - 3 Delegates For The Price of 2 in This Category
 - Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is **ZAR14,130**. Business/Photo ID is Required.
 - Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by Emailing alin@transportevents.com. Business/Photo ID is required.
 - One Day Conference Delegate Registration is **ZAR14,130**
 - No Delegate Registration Will be Accepted Without Full Payment
- ☐ **Telegraphic Transfer** - Complete The Registration Details on This Page And Fax to + 603 8023 3963 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
- ☐ I Have Transferred **ZAR21,220 / ZAR23,010 / ZAR14,130** (Circle Correct Amount) Per Delegate to Nedbank

Payment in South African Rand Only Can be Paid Into
Account name: TRANSPORT EVENTS MANAGEMENT LIMITED
ZAR Account No.: 1146274599
Bank Name: NEDBANK
Branch Code: 100909
Swift Code: NEDSZAJJ
Account Type: Current
Address: Nedbank Clocktower Campus, 3rd Floor Clocktower Precinct, V&A Waterfront, Cape Town, 8001, South Africa

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 603 8023 3963 or Email to: alin@transportevents.com

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

DJIBOUTIAN FRANC DELEGATE REGISTRATIONS

For Djiboutian Nationals, Citizens And Residents of Djibouti, The Conference Delegate Registration is DJF130,700. ID required.

- On or Before **Tuesday 19 February 2019**: The 'Early Bird' Conference Delegate Registration is **DJF108,800**
- From **Wednesday 20 February 2019**: The Regular Conference Delegate Registration is **DJF130,700**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at www.transportevents.com Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR, MYR, PHP And USD. For Transactions in Currencies Not Listed Here, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

- ☐ I Have Transferred **DJF108,800 or EUR495** Per Delegate to OCBC Bank
- ☐ I Have Transferred **DJF130,700 or EUR595** Per Delegate to OCBC Bank
- ☐ I Have Transferred **DJF108,800 or USD587** Per Delegate to OCBC Bank
- ☐ I Have Transferred **DJF130,700 or USD705** Per Delegate to OCBC Bank

Euro (EUR) Bank Transfer to:
Account Name: Transport Events Limited
Account Number: 708 - 123937 - 5
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Swift Code: OCBMYKL
Branch Code: 708

US Dollar (USD) Bank Transfer to:
Account Name: Transport Events Limited
Account Number: 708 - 123936 - 7
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Swift Code: OCBMYKL
Branch Code: 708

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 603 8023 3963 or Email to: alin@transportevents.com

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE.
TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has Been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Induded in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited
 Tel: + 603 8023 5352
 Fax: + 603 8023 3963
enquiries@transportevents.com



www.transportevents.com

EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times Are:
Wednesday 20 March 2019 9am to 5pm
Thursday 21 March 2019 9am to 3 30pm

OFFICIAL CARRIER

The Official Carrier For This Event is **Air Djibouti**. For Business Class Travel on Air Djibouti, Discount up to 15% And For Economy Class Travel, Discount up to 5%. Available Only 5 Days Prior To The Event And 5 Days After The Event. Fares Exclude All Taxes/Surcharges.

Note: Discount Allowed On All Fares Except Promotional Fares And Discounted Fares.

Kindly Send All Requests For Bookings By Email to Reservation@air-djibouti.com to Enjoy The Special Discounts. Please Contact The Below Person In Charge If You Have Any Enquiries.

Contact Person
Mrs. Fatouma Farah
Area Manager, Addis Ababa Branch

Tel: + 251 11 616 0633; + 251 91 222 3330
 E-mail: fatouma.farah@air-djibouti.com or Reservation@air-djibouti.com
 Website: www.air-djibouti.com



OFFICIAL HOTEL AND VENUE

The Official Hotel is **Djibouti Palace Kempinski, Djibouti**. Special Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Contact Person
Gadidche Abdi
Assistant Director of Sales

Djibouti Palace Kempinski, Djibouti
Ilot Du Heron
Djibouti

Tel: + 253 21 32 5555
 Fax: + 253 21 35 5556
 E-mail: gadidche.abdi@kempinski.com
 Website: www.kempinski.com/en/djibouti/djibouti-palace



SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **21st Intermodal Africa 2019 Djibouti Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 21st Intermodal Africa 2019 Djibouti Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 **Free of Charge** Conference Delegate Registrations worth €3,995

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Sponsored by  **TT CLUB**
50 years of established expertise

Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Sponsored by  **AIR DJIBOUTI**
THE RED SEA AIRLINE

Technical Site Visit Transportation Sponsorship

The Technical Site Visit takes place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

Networking Welcome Reception – Tuesday 19 March 2019

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by  **Djibouti**
Ports & Free Zones Authority

Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

CEO Forum Session

Session 1

Session 2



Session 3  **SIEMENS**
Ingenuity for Life

Session 4

Session 5



Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1 

Break 2

Break 3

Break 4  **RED SEA GATEWAY TERMINAL**

Break 5 

Break 6 

Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 20 March 2019

Thursday 21 March 2019

Networking Welcome Dinner – Wednesday 20 March 2019

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by  **Djibouti**
Ports & Free Zones Authority