



MEDITERRANEAN Ports and Shipping 2023

Grand Hyatt Athens, Greece
Tuesday 28 March to Thursday 30 March 2023

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MEET THE SPEAKERS



Dr. Evangelia Kaselimi
Port Policy Advisor for the General Secretary of Ports, Port Policy & Maritime Investments, Hellenic Ministry of Maritime Affairs & Insular Policy (MMAIP), Greece

Dr. Evangelia (Vicky) Kaselimi is a transport economist with specialization in ports. For the past 1 ½ years she is working as a port policy advisor for the General Secretary of Ports, Port Policy & Maritime Investments at the Hellenic Ministry of Maritime Affairs & Insular Policy (MMAIP). Evangelia has been a port policy officer at the MMAIP since 2003. In 2015, Evangelia was seconded for 6 years at the European Commission, DG MOVE, as a Seconded National Expert on passenger rights. Evangelia holds a PhD from the Applied Economics Dept. of Antwerp University. The project was funded via scholarship from the Hellenic State Scholarships Foundation (IKY). Part of her research has been published in international scientific journals and has been presented in numerous international scientific conferences.



Nishal Sooredoo **Moderator**
Associate Director, Royal HaskoningDHV, United Kingdom

Nishal Sooredoo is an Associate Director highly experienced in port economic feasibility and market studies. Prior to joining OSC, Nishal held roles at both Drewry and ARUP, where he was involved in numerous port projects worldwide, covering port developments and transport analysis, market studies, corporate strategy and due diligence. His particular area of expertise lies in the container and dry bulk sectors, notably in Latin America, Africa and Europe. Nishal was the lead commercial advisor for the sale of Goldman Sachs and InfraCapital's 30% stake in Associated British Ports for £1.6bn (sell side). Nishal holds an MSc in Maritime Economics and Logistics from the Erasmus University in Rotterdam.



Dr. Thanasis Karlis
Deputy Manager Marketing and Strategic Planning, Piraeus Port Authority SA, Greece

Thanassis Karlis is currently Deputy Manager at the Marketing and Strategic Planning Department of Piraeus Port Authority SA. Before his current position, he held the Management positions of the departments of Marketing, Strategic Planning and Public Relations at the Port of Piraeus Authority SA. Thanasis is a clinical professor at the MSc Shipping of the University of Piraeus and an Adjunct Professor of the University of Tasmania-Australia where he served as Head of the Ports and Shipping Department. He has published in journals and conferences on maritime and port economics and policy. He holds a PhD and a BSc from the University of Piraeus, Maritime Studies and an MSc from Cardiff University in International Trade. He has published in research papers on port policy, port market competition and shipping financing.



Steve Wray
Technical Director and Head of Maritime Advisory, Infrata Limited, United Kingdom

Steve Wray joined Infrata in August 2022 to head up the company's growing Maritime Advisory business. Steve brings over 30 years of direct industry and consulting experience and offer maritime advisory capabilities to support transactions, market studies, forecast projections and strategic advice through a unique ability to leverage in-depth industry knowledge and application of global experience across all areas of the ports, shipping, logistics and asset management businesses.



Eero Vanaale
Principal Consultant, Drewry, United Kingdom

Eero Vanaale is a Principal Consultant at Drewry Shipping Consultants. He has over 10 years of experience in maritime industry, covering advisory, research and shipbroking.



John Charalambakis Ph.D.
Managing Director, Blacksummit Financial Group, United States of America

John Charalambakis is the Managing Director of BlackSummit Financial Group, an independent financial consulting and asset management firm which recently led a consortium in winning the tender for the Port of Kavala. Dr. Charalambakis holds a Ph.D. in Economics and an MBA with an emphasis on macro-trends and financial markets. He has been a financial advisor and a professor of finance and economics for over twenty years.



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Theo Dersigni
Director M&A, Maritime & Transport Business Solutions (MTBS), The Netherlands

Mr. Dersigni is Director M&A at MTBS. He has over 20 years of experience in M&A and Business Development projects of which the last 13 years in the ports and maritime sector. From 2009, he was Director M&A and later Port Investments at APM Terminals for 8 years, based in the global head office in the Hague. He worked on projects worldwide and was, amongst others, project director and lead negotiator for the Tanger Med 2 project, a new container transshipment terminal with up to 2,000 meters of quay. In 2018, he was senior adviser to Asyad Group, a holding company of the Sultanate of Oman responsible for the management of the national ports and free zones, based in Muscat, Oman. Mr. Dersigni has a comprehensive background in M&A, Business Development and Finance, with expertise in all types of M&A transactions (acquisitions, disposals, joint ventures, MBO's), including developing acquisition strategies, building and maintaining project pipelines, financial analysis, negotiation, due diligence, financing, stakeholder management, and contract drafting and management. Prior to his roles in the ports and maritime sector, from 2002 to 2009 he was Senior M&A at EY based in Rotterdam, the Netherlands. He advised a large number of clients on all types of M&A transactions. Earlier he held other positions focused on M&A and Finance. He holds a Business Economics degree from Erasmus University Rotterdam. Mr. Dersigni has working experience in Africa (Morocco), North America (US and Canada), Latin America (Argentina, Brazil, Chile, Colombia and Peru), the Middle East (Oman, Turkey) and in many European countries.



Dimitris Makris, PhD
Ports & Logistics Expert, Greece

Ports and logistics Expert, self-employed, with a professional experience of 34 years, providing consultancy services in transactions for ports, logistics and transport related projects. He was CEO at Thessaloniki Port Authority SA and led the successful conclusion of its privatisation. He was Adjunct Assistant Professor in the University of Thessaly in Maritime Transport and Transport Economics.



Lluís París
Head of Automotive, RoRo, SSS & Bulk Division, Port de Barcelona, Spain

Lluís París is the Head of Automotive, RoRo, Short Sea and Bulk Division for Port de Barcelona, where he started in 2010 in charge of commercial development for the areas above. He works on the commercial side and participates in defining the Port strategy on cargo volumes, connectivity, quality, and pricing of services.



Manuel Martínez de Ubago Álvarez de Sotomayor
Business Manager & Product Strategy NextPort, Moffatt & Nichol, United Kingdom

Manuel joined Moffatt&Nichol to lead the Product Strategy of the SmartPorts product portfolio. He has international experience in engineering, consultancy, applied research and capacity building in the Smart Port field, having worked for 4 years for different companies in Rotterdam and Spain. He graduated Cum Laude with a MSc at TU Delft, in The Netherlands, and holds a MSc in Civil Engineering by the University of Coruña.



Cristina Rodríguez Cruz
Head of Commercial & Customers, Valenciaport, Spain

Cristina Rodríguez is a Bachelor of Business Management and Administration from Alicante University. She also earned a Master qualification in Port Management and Intermodal Transport from ICADE Comillas and the Advanced Management Program at EDEM. Additionally, has completed her training with numerous courses in maritime and logistics areas. Since its inception in 2004, Cristina Rodríguez has developed her work in the field of logistics in both public and private sectors. Among others, she was the general Manager of Spain Cruise Division at Perez y Cia Group in private sector, and, in the public sector, she has worked for Port Authority of Valencia for many years holding different positions of responsibility as Cruise Manager for example. Currently, she is Head of Commercial & Customers of Port of Valencia.



Frank Busse **Moderator**
Associate Partner and Business Development Manager (Europe), HPC Hamburg Port Consulting GmbH, Germany

Industrial Engineer Frank Busse works for more than 20 years in the seaport and hinterland logistics industry. He is Associate Partner at HPC Hamburg Port Consulting GmbH for sales region Europe as well as for rail and hinterland connectivity projects. Prior to this he worked for ten years as operations manager on a seaport container terminal. Since the beginning of the HyperPort project in 2018 he is responsible for operational processes and commercial analysis within the development team of HHLA.



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Frederik Geirnaert
Project Manager Global Group, DREWES Logistics BV, Belgium

Frederik Geirnaert has worked in logistics and transportation since 2004 with postings in Georgia, Russia, Ukraine and China before returning back to Belgium in 2013 where he took on the role of Global Project Manager. As the title says, his specialty is project cargo.



Otto Zsivkovits
Regional Director South East Europe / Director Sales CEE, cargo-partner GmbH, Austria

As Regional Director of cargo-partner for Southeast Europe, Otto Zsivkovits oversees the company's activities in Bosnia and Herzegovina, Bulgaria, Croatia, Serbia, Slovenia, Turkey, Greece and North Macedonia. cargo-partner is among the leading air and seafreight providers in these countries and offers a comprehensive portfolio of air, sea, land transport and warehousing services worldwide, with special expertise in information technology and supply chain optimization. Mr. Zsivkovits holds an MBA in Supply Chain Management and Logistics from Danube University Krems. His previous responsibilities at cargo-partner included being Head of Sales in Vienna, starting the company's branch office in Graz, and developing the logistics provider's activities in Serbia as well as Bosnia and Herzegovina from the ground up. Since 2018, he has also been steering the business development of cargo-partner's new representation in Turkey with five offices in the country. In addition, he is responsible for the sales coordination of cargo-partner's thirteen country organizations in Central and Eastern Europe.



Manos Karanikolas
Senior Claims Executive, TT Club, United Kingdom

Manos is a Senior Claims Executive for the TT Club and works with the Club's Members in Central Europe, the Nordics and in the Mediterranean. He is a Greek-qualified lawyer and holds an LLM in Maritime Law from the University of Southampton.



Krishnajeel Lalsing
Director, KKK Shipping Agency Ltd, Mauritius

Mr. Lalsing is a seasoned technician in the Port, Shipping and Logistics sectors with over 45 years vast working experience. He started his career in 1977 at the Mauritius Ports Authority. In 1991 he left his corporate position before taking up employment at the Mauritius Shipping Corporation as Shipping Manager until 2012. He subsequently retired from a General Manager position and founded the KKK SHIPPING AGENCY LTD of which he is the current Director. He was appointed Managing Director of the Mauritius Shipping Corporation on a contractual basis from November 2021 to December 2022. Kris is also a free-lance and visiting lecturer in the port and maritime field and he has served as President of the Chartered Institute of Logistics and Transport-Mauritius on two occasions. He is presently a Board Director of the Mauritius Sailors' Home Society. Kris is a qualified Fellow of the Chartered Institute of Logistics and Transport (FCILT) and also a Chartered Secretary from the Institute of Chartered Secretaries and Administrators (UK). He also read for an MBA in Maritime Management from the Australian Maritime College, Tasmania Australia.



Henrik Jevrell
Regional Sales Leader, Stemann-Technik, Germany

Henrik joined Stemann-Technik and subsequently Wabtec in 2019 as the Regional Sales Leader for the industrial and maritime business for Northeast Europe. Henrik has many years of experience in sales for industrial products and infrastructure products this includes Ports and maritime, airports and logistic products. Henrik is also supporting projects in Ports and Maritime segment globally.



Meena Shah
Director of Sales Engineering, Navis - Kaleris, United Kingdom

Meena has over a decade of experience developing software solutions for both automated and conventional terminals with a particular focus on equipment optimization, systems integration, and user experience.



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Lars Benner
Technical Sales, Sibre Siegerland Bremsen GmbH, Germany

Lars Benner joined SIBRE in 2014 as a student and is based out of the SIBRE headquarter in Germany. In this capacity, his primary roles are sales and business development of markets in Poland, Baltics, Israel and Greece. His growing experience in various aspects of technical sales, including order processing and management as well as account development has been instrumental ensuring the best service to customers further endorsed by maximum efficient equipment performance.



Sameer Mubarak
Chairman of the Board, Nafith International LLC, Jordan

Mr. Mubarak has more than 30 years of experience in technology driven logistics for ports and hubs, in the MENA region and North America. He has developed many patented and advanced technologies for logistics monitoring and control services, supply chain management, marshalling services, trade facilitation portals, IoT and Deep Learning technology.



Luca Duglio
Area Sales Manager Dellner Bubenzer, Germany

Starting in early 2000's with the Bubenzer representative for the Italian territory, participating in the development of new solutions and applications in the port market. I have joined the organization in 2018 as Bubenzer product responsible for Italy to become the sales director in DELLNER BUBENZER Italy in 2019. Since October 2022, Luca Duglio is also acting as Area Sales Manager for the DELLNER BUBENZER Group.



Frank van Laarhoven
Senior Sales Manager, RAM Spreaders, The Netherlands

Frank van Laarhoven is a Senior Sales Manager for RAM Spreader. He was studied in electrical engineering. He was started worked in the over height crane business and then moved into the port business. He became a sales manager 16 years ago with a spreader manufacturer. After 2 years, he moved into sales and now he worked with RAM Spreaders as senior sales manager for the regions Europe, Black sea and Africa.



Sergej Wagner
Key Account Manager, Wölfer Motoren GmbH, Germany

After graduation from the University, Sergej worked for a German manufacturer of gate and door drives and control equipment in international technical sales and in business development. Sergej Wagner has been working in the sales department at Wölfer Motoren since 2012. Hi is responsible for sales and business development worldwide with a strong focus on in Eastern, Southern and Northern Europe.



Despina Solomou
People and Customer Success Manager, DSP, Switzerland

Despina Solomou is graduated in Business Administration from the Economic University of Athens. Before joining DSP, Despina worked in sports following her athletic career as an Olympic swimmer. In June 2018 she joined DSP, taking care of Marketing and Corporate Communication. In May 2019 she acquired the role of People & Customer Success Manager. Her goal is to keep a strong and safe relationship between customers and DSP, optimizing efforts and costs for both sides. Moreover is the first sales and marketing ambassador and new opportunity detective.



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Enrique Marchessi

Area Sales Director - South Europe, Mediterranean & West Africa, Bromma Conquip, Spain

Enrique Marchessi representing Bromma in South Europe, Mediterranean and Africa. I have 30 years in the container handling industry in Sales and Service (Container cranes, services, software and spreaders).



Dr. Stefanos Dallas

EU Program Manager, Protasis S.A., Greece

Dr. Stefanos Dallas works as an EU Program Manager at PROTASIS S.A. coordinating projects related to the transition to green energy, smart grids and innovative solution for the electrification of ports.



Zeno D'Agostino

President, Ports of Trieste and Monfalcone, Italy

Manager with expertise on logistics and freight transport, he has been the head of the Ports of Trieste and Monfalcone since 2015. He is also the current President of ESPO, the European Sea Ports Organisation.



Hasan Çiftçi

Global Sales & Marketing Director, YILPORT, Republic of Türkiye

Mr. Hasan Ciftci was born in Kars, Turkey in 1981. He received his bachelor's degree in Statistics and an MBA degree in Finance from University of Wales, Cardiff. He started his career at an early age in the family-owned cargo company. During his studies at the university level, he worked at the Largest Cargo Company in the Black Sea Region as the Account Specialist. After graduating from the university, he moved to London for his MBA studies. After receiving his MBA degree from University of Wales, he opened his own business in the UK. In 2009, Mr. Ciftci moved back to Turkey and after his military service he worked in a logistics company at various positions such as Sales Specialist, Operation Responsible, International Sales, and Operation before joining Yilport Holding.



João Silva

Executive Director, NAVEX (Lisbon Port Community)

João Silva is a Member of the Board of the Lisbon Port Community. He is also the Chairman of the Board of the Portuguese Shipping Agents Association as well as the Executive Director of the Shipping Agent NAVEX, GRUPO ETE.

For All Speaking Enquiries



Please contact:

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Conference Director

Email: ajay@transportevents.com



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Tuesday 28 March 2023

TECHNICAL SITE VISIT (By Invitation Only)

9am	Delegate Registration at the Lobby of the Grand Hyatt Athens
9 30am	Transport Departs from the Grand Hyatt Athens to Piraeus Port Authority
10am	Guided Bus Tour at Piraeus Port Authority to View the Passenger and Cargo Terminals of the Port Refreshments Will be Served to All Participants During the Site Visit
12 30pm	Transport Departs from Piraeus Port Authority back to the Grand Hyatt Athens
1pm	Arrival at the Grand Hyatt Athens Lobby (approx.)

Wednesday 29 March 2023

8 30am	Conference Delegates Registration and Refreshments Served in the Exhibition
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OPENING CEREMONY

9am	Organiser's Remarks Rory James Doyle FCILT, Managing Director, Transport Events Management, Malaysia
9 05am	Welcome Address Zhang Anming, Chief Executive Officer, Piraeus Port Authority S.A., Greece
9 15am	Keynote Address Dr. Evangelia Kaselimi, Port Policy Advisor for the General Secretary of Ports, Port Policy & Maritime Investments, Hellenic Ministry of Maritime Affairs & Insular Policy (MMAIP), Greece
9 30am	Exhibition Opening Ceremony and Tour of the Exhibition by the VIP Group Followed by Conference Delegates Refreshments

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SESSION 1

Mediterranean and European Economy Outlook: Reviewing Economy Developments for 2023, Forecasting Growth, Spotting Opportunities and Discussing Global Recession and Inflation Challenges

10 30am	Conference Moderator's Opening Remarks Nishal Sooredoo, Associate Director, Royal HaskoningDHV, United Kingdom
10 30am	Market and Environmental Challenges for Post Pandemic Ports Dr. Thanasis Karlis, Deputy Manager Marketing and Strategic Planning, Piraeus Port Authority SA, Greece
10 50am	Steve Wray, Technical Director and Head of Maritime Advisory, Infrata Limited, United Kingdom
11 10am	Nishal Sooredoo, Associate Director, Royal HaskoningDHV, United Kingdom
11 30am	Mediterranean Port Market – Key Developments in Throughputs, Competition, Freight and the Impact of the Latest Issues with Global and Regional Economies Eero Vanaale, Principal Consultant, Drewry, United Kingdom

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SESSION 2

Port Privatisation: A Perspective on Conditions, Policy, Process, Practice and Managing Challenges Faced in Establishing a More Efficient Port Privatization Transition

11 50am	Positioning a Privatized Port in an Era of Geostrategic Tensions and Economic Fragmentation John Charalambakis Ph.D., Managing Director, Blacksummit Financial Group, United States of America
12 10pm	Theo Dersigni, Director M&A, Maritime & Transport Business Solutions (MTBS), The Netherlands
12 30pm	Port Privatisation Challenges: Lessons from Greek Ports Dimitris Makris, PhD, Ports & Logistics Expert, Greece
12 50pm	Questions and Answers Followed by Conference Delegates Networking Lunch

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SESSION 3

Port Development Planning, Investments and Expansions: A Discussion on Implementing Smart Port Development Initiatives, Green Port Initiatives, Investment Planning for Port Expansions to Achieve Regional Economic Competitiveness

2pm	Barcelona, A Smart Port Working on an Extended Hinterland Lluís París, Head of Automotive, Roro, SSS and Bulk Division (Commercial), Port of Barcelona, Spain
2 15pm	From Port Development to Digital Transformation: Our Journey and the Lessons we Have Learnt Manuel Martinez de Ubago Alvarez de Sotomayor, Business Manager & Product Strategy NextPort, Moffatt & Nichol, United Kingdom
2 30pm	Valenciaport's Contribution to the Efficiency of the Global and MED Supply Chains Cristina Rodríguez Cruz, Head of Commercial & Customers, Valenciaport, Spain
2 45pm	Frank Busse, Associate Partner and Business Development Manager (Europe), HPC Hamburg Port Consulting GmbH, Germany
3pm	Questions and Answers Followed by Conference Delegates Refreshments Served in the Exhibition

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SESSION 4

Innovations on Supply Chain and Intermodal Connectivity in Strengthening Supply Chain Movements and Increasing Cargo Volumes in the Mediterranean and European Region

- 4pm Dr. George D. Pateras, President, Hellenic Chamber of Shipping and Deputy Chairman, Contships Management Inc., Greece
- 4 15pm Recent Developments, Future Prospects and Untapped Potential for Making the Mediterranean a Major Hub for Breakbulk and Project Cargo
Frederik Geirnaert, Project Manager Global Group, DREWES Logistics BV, Belgium
- 4 30pm Innovations on Intermodal Connectivity in Strengthening SCM & DISTRIBUTION CENTERS (DC) in the Mediterranean and European Region
Otto Zsivkovits, Regional Director South East Europe / Director Sales CEE, cargo-partner GmbH, Austria
- 4 45pm Ports and Terminals After COVID-19: An Insurer Guide to Where Claims Come From and Why
Manos Karanikolas, Senior Claims Executive, TT Club, United Kingdom
- 5pm Port Louis Harbour an Emerging Hub in the Southern Indian Ocean Hemisphere
Krishnajeel Lalsing, Director, KKK Shipping Agency Ltd, Mauritius
- 5 15pm Questions and Answers Followed by Conference Moderator's Closing Remarks
- 5 30pm - 7 30pm Networking Reception for All Registered Participants at the Caryatids Foyer of the Grand Hyatt Athens. Smart Casual Attire

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Networking Reception Sponsor



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Thursday 30 March 2023

- 8 30am Conference Delegates Registration and Refreshments Served in the Exhibition

SESSION 5

Implementation of Smart Port Initiatives Through Technology in Improving Service Delivery

- 9am Conference Moderator's Opening Remarks
Frank Busse, Associate Partner and Business Development Manager (Europe), HPC Hamburg Port Consulting GmbH, Germany
- 9am Reducing CO2 Emission: Towards Green Trans-Ports and Shipping
Henrik Jevrell, Regional Sales Leader, Stemmann-Technik, Germany
- 9 20am Complexities of Mixed Cargo Terminals - Challenges and Solutions for Smart Ports
Meena Shah, Director of Sales Engineering, Navis - Kaleris, United Kingdom
- 9 40am Lars Benner, Technical Sales, Sibre Siegerland Bremsen GmbH, Germany
- 10am Sameer Mubarak, Chairman of the Board, Nafith International LLC, Jordan
- 10 20am Questions and Answers Followed by Conference Delegates Refreshments Served in the Exhibition
- 11 20am Revolution for Industrial Brake Services
Luca Duglio, Area Sales Manager Dellner Bubenzer, Germany
- 11 40am Clean Bulk Handling - Containerised Bulk Handling
Frank van Laarhoven, Senior Sales Manager, RAM Spreaders, The Netherlands
- 12pm Wölfer Technology is Moving Your Business
Sergej Wagner, Key Account Manager, Wölfer Motoren GmbH, Germany
- 12 20pm Efficiency Through Simulation and Predictive Analysis of Port Operations
Despina Solomou, People and Customer Success Manager, DSP, Switzerland
- 12 40pm Driving Productivity Through Innovation
Enrique Marchessi, Area Sales Director - South Europe, Mediterranean & West Africa, Bromma Conquip, Spain
- 1pm Questions and Answers Followed by Conference Delegates Networking Lunch

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SESSION 6

Mediterranean and European Ports: Adapting to Collaborative Solutions and Innovations to Create a Modern and Efficient Regional Transportation Hub

- 2pm Enabling the Synergies for the Transition to Greener Solutions in Mediterranean Ports: The "EALING" Project
Dr. Stefanos Dallas, EU Program Manager, Protasis S.A., Greece
- 2 20pm The Port Beyond the Port
Zeno D'Agostino, President, Ports of Trieste and Monfalcone, Italy
- 2 40pm Hasan Çiftçi, Global Sales & Marketing Director, YILPORT, Republic of Türkiye
- 3pm João Silva, Executive Director, NAVEX (Lisbon Port Community), Portugal
- 3 20pm Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Refreshments Served in the Exhibition

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MEDITERRANEAN Ports and Shipping 2023

Grand Hyatt Athens, Greece

Wednesday 29 and Thursday 30 March 2023

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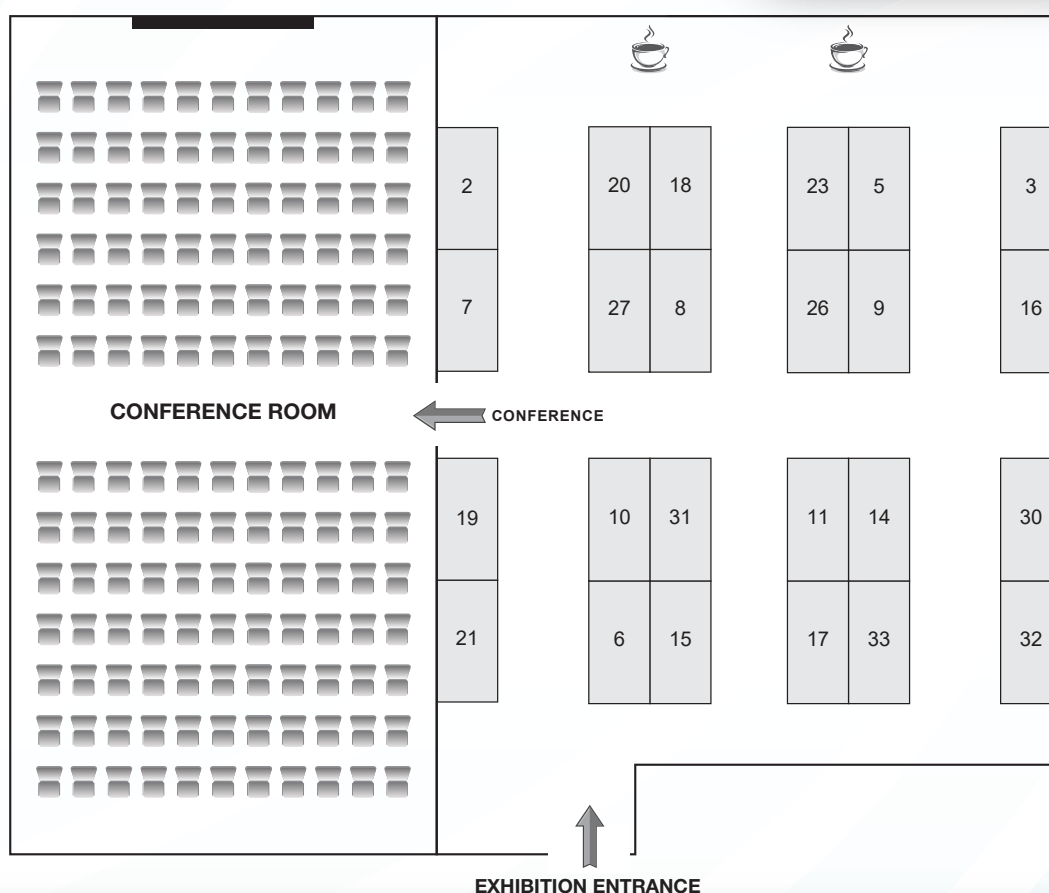
For Exhibition Enquiries

Please contact:

Ms. Hoyan CHAN

Senior Exhibitions Manager

Email: hoyan@transportevents.com



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18 Bromma	16 Moffatt & Nichol	5 RAM Spreaders
23 Dellner Bubenzer	20 Nafith Logistics	9 RAM Spreaders
26 Dellner Bubenzer	27 Nafith Logistics	3 Sibre
10 DSP	30 Piraeus Port Authority	6 Stemann-Technik
8 Dutch Lanka Trailers	32 Piraeus Port Authority	14 Woelfer Motoren
2 IT Portlink	19 Port de Barcelona	33 Woelfer Motoren
7 IT Portlink	21 Port de Barcelona	
15 Lisbon Port Community	11 Prysmian Group	
31 Lisbon Port Community	17 Prysmian Group	



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Grand Hyatt Athens, Greece
Wednesday 29 and Thursday 30 March 2023

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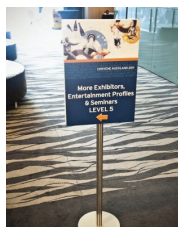


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Conference Delegates Refreshment Breaks

Break 1 **DSP**

Break 2 **Prysmian Group**

Break 3 **Comunidade Portuária Lisboa**

Break 4 **DELLNER BUBENZER**

Break 5 **Port de Barcelona**

Break 6 **BROMMA**

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To Participate in **Mediterranean ports and Shipping 2023** You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

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Exhibition Visitors Receive: ☐ Access to Exhibition Only

INTERNATIONAL DELEGATE INFORMATION

- ☐ On or Before **Tuesday 28 February 2023**: The 'Early Bird' Conference Delegate Registration is **€1,795**
- ☐ From **Wednesday 1 March 2023**: The Regular Conference Delegate Registration is **€1,995**
Special Offer - 4 International Delegates for the Price of 3 at Full Rate
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- ☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at www.transportevents.com
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- ☐ **Bank Transfer** - Complete The Registration Details on This Page And Email to: alin@transportevents.com For Bank Payment, You Must Supply Confirmation of The Payment From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
- ☐ I Have Transferred **€1,995 / €1,795 / €1,595** (Circle Correct Amount) Per Delegate to OCBC Bank (Malaysia) Berhad

LOCAL DELEGATE INFORMATION

For Nationals, Citizens And Residents of Greece, The Conference Delegate Registration is €895.

- ☐ On or Before **Tuesday 28 February 2023** The 'Early Bird' Conference Delegate Registration is **€795**
- ☐ From **Wednesday 1 March 2023**: The Regular Conference Delegate Registration is **€895**
- ☐ Business / Photo ID is Required
- ☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at www.transportevents.com
Follow The Instructions on Our Registration Page. Payment Will be Taken in EUR. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.
- ☐ **Bank Transfer** - Complete The Registration Details on This Page And Email to: alin@transportevents.com For Bank Payment, You Must Supply Confirmation of The Payment From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
- ☐ I Have Transferred **€895 / €795** (Circle Correct Amount) Per Delegate to OCBC Bank (Malaysia) Berhad

REGISTER HERE OR ONLINE

Complete Following Form or Register Online at www.transportevents.com

Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Email to: alin@transportevents.com

Conference Delegate Registration

- ☐ I Wish to Attend The Technical Site Visit on **Tuesday 28 March 2023**. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: marlisa@transportevents.com
- ☐ I Wish to Attend The Networking Reception on **Wednesday 29 March 2023**

Name: _____
Position: _____
Organisation: _____
Address: _____

Telephone: _____ 29 / 3 / 2023
Fax: _____
Email: _____

BANK ACCOUNT DETAILS

Euro (EUR) Bank Transfer to:
Account Name: Transport Events Limited
Account Number: 708-125769-1
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Bank Address: 1A-A-4A-A, Jalan USJ 10/1A, Pusat Perniagaan USJ 10, 47610 Subang Jaya, Selangor Darul Ehsan, Malaysia
Swift Code: OCBCMYKL

Please Email a Copy of the Bank Deposit Receipt With Your Registration Form to:
alin@transportevents.com

TERMS AND CONDITIONS

- ☐ No Delegate Registrations Accepted Without Completing Registration Form And Full Payment
- ☐ Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Receipt
- ☐ No Refunds Will be Given However, Substitutions Can be Made at Any Time
- ☐ Withholding Tax Must Not be Deducted from the Amount Set Out in This Contract. If it is, the Client Agrees to Pay the Organisation an Amount Equivalent to the Amount of the Withholding Tax.
- ☐ Delegates Will Not be Admitted Unless Payment Has Been Received in Full in Advance
- ☐ Flights, Visa Arrangements, Airport Transfers And Accommodation Not Included in Delegate Registration Fee
- ☐ Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Sign: _____ Date: _____

EXHIBITION VISITORS

Registration to Visit The Trade Exhibition is Free of Charge And is Done During Event On-Site at Registration Desk With Business Card.

Exhibition Opening Times:
Wednesday 29 March 2023 9am to 5pm
Thursday 30 March 2023 9am to 3 30pm

For Further Information on Visiting The Exhibition Only, Please Email IELA@transportevents.com

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Grand Hyatt Athens**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Grand Hyatt Athens, Greece
115, Syngrou Avenue
Athens, Greece, 11745

GRAND | HYATT
ATHENS

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