



Black and Caspian Sea 2023

PORTS & SHIPPING

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Tuesday 4 July to Thursday 6 July 2023

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Black and Caspian Sea Ports & Shipping 2023 Continues to be the **Biggest**
Annual Ports, Shipping and Transport Logistics Event Connecting
the Black Sea and the Caspian Sea Trade Corridor



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MEET THE SPEAKERS



Boris Wenzel

Co-Chief Executive Officer and Chief Strategy & Investment Officer, YILPORT Holding Inc., the Republic of Türkiye

Boris Wenzel is the co-CEO and Chief Strategy & Investment Officer at Yilport Holding, a global ports and container terminals operator. Prior to joining Yilport, he served as the Managing Director of Terminal Link SAS, where he oversaw the expansion of the portfolio from 12 to 21 terminals worldwide. Wenzel also founded TIC4.0, an industry association focused on developing standards for the port sector. He has worked as a Senior Advisor for leading private equity and infrastructure funds, assisting in securing minority stakes in European ports. With his extensive experience and strategic expertise, Wenzel plays a pivotal role in Yilport Holding's growth and success in the global port industry.



Alp Capa

Vice President, Ports and Terminal Services Group, Arkas Holdings, the Republic of Türkiye

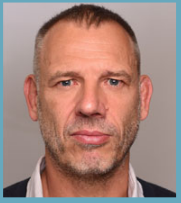
Alp Capa is a highly accomplished professional currently serving as the Vice President of the Port and Terminal Services Group at Arkas Holding (Marport) in Turkey. Born in London and educated at London Metropolitan University, Capa has been an integral part of Arkas Holding since 2003. With over two decades of experience in the maritime industry, he has played a pivotal role in the growth and success of the Port and Terminal Services Group. His leadership and strategic acumen have been instrumental in optimizing operational efficiency, driving business growth, and establishing strong partnerships within the industry.



Aydın Erdemir

President of Port Operators Association of Türkiye (TÜRKLİM) and Vice Chairman of Torosport Ceyhan & Samsun, the Republic of Türkiye

Mr. Aydın Erdemir is an accomplished professional in the logistics and supply chain industry, boasting extensive experience in marine and terminal business operations. With a strong background in marketing, selling, budgeting, and analytical skills, Aydın has consistently demonstrated his ability to drive business growth and achieve success in the industry. Holding the position of President of Port Operators Association of Türkiye (TÜRKLİM) and Vice Chairman of Torosport Ceyhan & Samsun, Aydın plays a pivotal role in shaping the future of port operations in Türkiye. His expertise in international trade, market research, and service industry has contributed to his reputation as a skilled business development professional. Aydın holds a Master's degree in Marketing Management from Middlesex University in the UK, further enhancing his knowledge and proficiency in the field.



Dr. Joachim Soergel

Economic Consultant, Moffatt & Nichol, Germany

Dr. Joachim Soergel is a highly experienced Strategic and Economic Consultant with over 28 years' experience related to strategic management, business development, transaction advisory / due diligence (M&A, strategic portfolio investments), economic analysis (Cost-Benefit analysis) and technical consulting / training in the maritime port and logistics industry. Joachim used to work and lead multi-disciplinary teams for executing complex port / port terminal projects. He has successful project related working experience in countries all around the world, including Europe, Africa (also Tanzania and Zanzibar), and the Middle East.



Stefan Haid

Partner (Regulated & Infrastructure), Roland Berger, Germany

Stefan is a Partner in Roland Berger's Global Strategic Infrastructure Practice with 18 years of experience in management consulting. The focus of his work is the facilitation of strategic infrastructure projects, particularly ports, during their entire lifecycle. His clients comprise government institutions, development banks and private companies. Before joining Roland Berger in 2009, he worked for several other consultancies and studied Business / Economics and Political Science at the Universities of Passau, Mannheim, and ESSEC (Paris) as well as International Relations / Economics at Johns Hopkins University's School of Advanced International Studies (SAIS) in Washington DC.



Steve Wray

Moderator

Technical Director and Head of Maritime Advisory, Infrata Limited, United Kingdom

Steve Wray joined Infrata in August 2022 to head up the company's growing Maritime Advisory business. Steve brings over 30 years of direct industry and consulting experience and offer maritime advisory capabilities to support transactions, market studies, forecast projections and strategic advice through a unique ability to leverage in-depth industry knowledge and application of global experience across all areas of the ports, shipping, logistics and asset management businesses.



Remzi Cem Goktas

General Manager of Gebze and Gemlik Terminals, YILPORT Holding Inc., the Republic of Türkiye

Cem Göktas, holds a Bachelor of Public Administration degree, joined YILPORT Holding in 2012 and worked as Container Planning Chief, Operations Manager, Global Logistics Center Manager and Global Operations Director for many years. He took part in the management of a group of central departments serving more than one terminal in different countries. Cem GÖKTAŞ is responsible for carrying out operational standards, regulations and certification, Global Logistics Center, Audit and Analysis, continuous improvement, HSSE standards and terminal development activities in all regions of YILPORT Holding. Cem GÖKTAŞ was promoted to the position of Global Operations Director in 2017 and to the position of Global Terminal Operations Senior Director in 2020. In 2021, Mr. Göktas was promoted to the position of YILPORT Gebze and YILPORT Gempport General Manager & YILPORT Holding GLC President.



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MEET THE SPEAKERS



Norbert Klettner
Vice-President, Terminal Industry Committee 4.0, Germany

Norbert has been working for 20 years in the ports and terminals industry globally implementing and integrating Terminal Operating Systems (TOS), initially for the terminal operator EUROGATE, and since many years as the managing director of the RBS EMEA Office implementing the TOPS Expert system. Within the AKUINET group he has established the ports and terminals industry as an industry focus since 2009. Mostly the team is working with own tools in the CHESSCON suite for simulation and emulation purposes to help customers on their way forward. Together with the team of AKUINET many projects and years of experience in the ports and terminals processes helped customers in their projects. Norbert is a founding member of TIC4.0 since 2018 and is the Vice-President of TIC4.0, as well as a member of the Executive Committee and Operation Councils of the Terminal Industry Committee 4.0 (TIC4.0) since 2019.



Gaidar Abdikerimov
Secretary General, Trans-Caspian International Transport Route, the Republic of Kazakhstan

Gaidar Abdikerimov, managed the Representative Offices of NC KTZ JSC in the European countries of the CIS, the countries of the Caucasus and the Baltic countries. Author of more than 15 scientific papers, co-author of a textbook on logistics. Developer of draft agreements (contracts) on international transportation, development of international transport links and cooperation with railway transport authorities of foreign countries.



Harun Öncü
Logistics Director of Caspian Region, Albayrak Group - Alport Bakü Investment, the Republic of Türkiye

Öncü, who graduated from Dokuz Eylül University with a degree in Maritime Business Administration in 1995, began his career at ARKAS SHIPPING in Izmir, where he worked in sales and marketing. In 2003, he was promoted to the position of Sales and Marketing Manager and was responsible for establishing ARKAS SHIPPING's Trabzon and Samsun offices. In 2007, he joined MSC as the Country Container Planning and Logistics Manager. Later, in 2011, he worked as the Country Manager at MEDLOG and played a key role in establishing the new organization. He relocated to the United States in 2015, residing in Florida and California, where he established his own warehouses for import, export, wholesale, and logistics operations. In 2020, he returned to Turkey and joined MEDKON SHIPPING LINE as the Logistics Director. Following this role, he assumed the position of Logistics Director at ALBAYRAK CONSTRUCTION and currently, he is leading ALBAYRAK's Caspian Region operations in Baku, Azerbaijan.



Iain Rawlinson
Chief Commercial Officer, APM Terminals Poti, Georgia

Mr. Rawlinson is a senior executive with a proven record of building, managing and growing commercial and business departments and companies, combining in-depth technical knowledge with refined business acumen and management skills. An expert at designing persuasive approaches and proposals to convert potential clients into long-term customers. He is skilled in identifying and managing the implementation of strategic value-added services and solutions in alignment with corporate objectives to open new lines of business and achieve organisational goals. An experienced communicator continually focused on building relationships and promoting synergy across business lines to drive positive change, cohesive, comprehensive business approaches, and enhance profitability.



Ļevs Aispurs
SDR & AE - Latvija, Middle East and Africa, Navis-Kaleris, United States of America

Lev Aispurs is an Account Executive based in Riga, Latvia focusing on cargo terminal optimization, automation, and digitalization. He has more than 10 years of experience in the maritime industry and started as a project manager of shore-based systems in the area of Vessel Traffic Services. Then he continued within sales of TOS software for automated and conventional marine and inland cargo terminals around the world. He holds an MSc in Applied Informatics from St.Pete State University and an additional degree in Project Management from the International Management Institute of St.Pete



Julien Horn **Moderator**
Senior Underwriter, TT Club, United Kingdom

An insurance industry expert with over 20 years in Marine Liability insurance and risk management. He is a Fellow of the Chartered Institute of Insurance with Post Graduate Diploma from the World Maritime University. He is a Member of the Honourable Company of Master Mariners and Freeman of the City of London Corporation.



Dominik Landa
Commercial and Intermodal Director, HHLA International GmbH, Poland

Dominik Landa is the Commercial and Intermodal Director in HHLA International GmbH. Previously, he was the Operations Director for the Central East Europe Cluster for Maersk Line and Business Development and Commercial Director of DCT Gdansk (today Baltic Hub). A passionate senior executive with a long-proven track record in the maritime, transport and logistics industry. He has been involved in major projects that have changed the landscape of the logistics in CEE including the development of DCT Gdansk strategic vision and execution of commercial strategy, the introduction of the first direct call into the Baltics with the largest container vessels (AE10 service) and deployment of first shipping line intermodal services in Poland (AMBER and BALTIC EXPRESS). A graduate of Transportation and Logistics at the University of Gdansk, Executive MBA program of GfKM and Erasmus University in Rotterdam, Dominik is also a Co-host of a maritime podcast ETA.fm.



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Martin Voetmann Moderator

Shareholder, Tolkun Logistics, the Republic of Türkiye

A senior executive with international experience in leadership, business development, and complex stakeholder management. Demonstrated abilities in optimizing existing solutions as well as setting up new transport corridors in complex multinational stakeholder scenarios. Adding value across the supply chain by applying a holistic knowledgeable approach.



Alkan Alicik
Managing Director, MSC Georgia LLC, Georgia

Alkan Alicik was born in 1976 in Istanbul. He graduated Business Administration Faculty in Izmir in 1998. He joined MSC in 2003 as a Sales Representative. He performed MSC Antalya Branch Manager and MSC Turkey Global Accounts Manager roles in MSC Turkey. He was appointed to Managing Director position of MSC Georgia in 2015 and he's also the Board Member of MEDLOG Georgia.



Stefan Esztergalyos
Manager Department - Turkey, METRANS a.s., Czech Republic

Experienced person who developed himself through various positions within freight forwarding industry. Various positions covered very well operation, leading of department, leading of a country on the field of air/sea/rail, and were responsible not only for business development, but also leading and developing the operational teams.



Alexey Zinovyev
Regional Manager, Siemens, Germany

Alexey graduated from the Moscow Power Engineering institute where he holds a PhD in electrical engineering. After graduation Alexey worked in Russia in drive and automation systems for production machine and cranes and later in mines and mining. Since 2006, Alexey is working for the headquarter of Siemens AG in Germany in regional and business development for cranes.



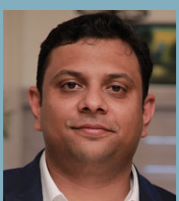
Anton Bernaerd
Director of Business Development, Camco Technologies, Belgium

Anton Bernaerd is the Director of Business Development at Camco Technologies. Anton has been responsible for defining Camco's commercial strategy over the last 17 years. He is an expert in OCR based terminal automation solutions and in his role as business developer, helped more than 150 terminals improve operations efficiency.



Marco Fehmer
Chief Executive Officer, DSP, Switzerland

Marco Fehmer is a chartered civil engineer with container terminal operations experience. He is DSP CEO, the Swiss based consulting company leader in port operations efficiency and automation and developed vertical business intelligence and digital twin solutions.



Riyo Roy
Senior Sales Manager, Magna Tyres Middle East & Africa Fzc, United Arab Emirates

Mr. Riyo Roy a passionate Sales professional with an experience of 15 years in Tire Industry. Started carrier with Bridgestone Tires, Oman. Currently working as Sales Manager with Magna Tyres Group a leading OTR manufacturer from Holland, responsible for business development & sales in Caucasian countries, Africa, and Middle East Region.



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MEET THE SPEAKERS



Frank van Laarhoven
Senior Sales Manager, RAM Spreaders, The Netherlands

Frank is RAM's Senior Sales Manager for Europe, who joined company in 2012 after an extensive career in the port industry. He strongly focuses on delivering the most cost-effective container handling solutions from RAM to ports and terminals in Europe, The Black Sea, and Africa. Before joining RAM, Frank studied electrical engineering and worked in the overheight crane business moving into the port business, becoming a senior manager for spreader manufacturer and moving into sales shortly after. Since joining RAM, Frank has also been instrumental in providing customers with after-sales support by assisting in commissioning projects and delivering on-site practical theory training.



Erik van Veen
Regional Manager Benelux, Central and Eastern Europe (CEE) & CIS Countries, Bromma, The Netherlands

Mr. Erik van Veen has been working for Bromma since 2012 and is strongly involved in the new development in Bromma relating to predictive and preventive maintenance, and develop value added services. He has a strong focus on customer centricity and creating added value for customers to make sales an inevitable follow-up. Prior development; global CANbus (communication-technology) consultant / fleet management VAS expert.



Jaroslaw Warzecha
Director Systems Sales, VAHLE Group, Germany

With nearly 20 years at VAHLE Group, Jaroslaw leads an international team as Director of Systems Sales. His expertise in port technology and global project management encompasses electrification and automation projects in green- and brownfield terminals. As a state-certified business economist, he drives growth and innovation, ensuring success in the industry.



Maik Zielberg
Technical Sales Manager, Sibre, Germany

Maik joined SIBRE in 2008 and is based out of the headquarter in Germany. In this capacity, his primary role is key account management and business development of markets in Africa, Benelux, France, and Turkey.



Julien Raybaud-Gines
General Manager Bar Systems, Dextra Manufacturing, Thailand

Julien graduated with a Bachelor of European Management with honours at Middlesex University and KEDGE Business School. He joined Dextra Group in 1998 as Contracts Manager. After 25 years at Dextra, Julien is General Manager – Bar Systems Product-Line.



Natig Jafarov
Chief Executive Officer, Alliance Multimodal Company, Azerbaijan

Natig Jafarov is a seasoned business executive and the current CEO of Alliance Multimodal Company. With a strong background in logistics and transportation, Jafarov has made significant contributions to the industry throughout his career. Prior to his current role, Jafarov served as the Director of ADY Container, a subsidiary company of Azerbaijan Railways where he played a crucial role in achieving the company's main objective of creating favorable conditions in the field of logistics services and increasing the volume of industrial freights from various regions, including the Caspian, Black Sea, Europe, Central Asia, the Far East, and Gulf States.



Irfan Bilgin
Secretary General of Port Operators Association of Türkiye (TÜRKLİM), the Republic of Türkiye

Irfan Bilgin is the Secretary General of the Port Operators Association of Türkiye (TÜRKLİM), playing a crucial role in advancing the maritime industry in the Republic of Türkiye. With extensive expertise in port operations and logistics, Bilgin leads strategic initiatives that enhance efficiency and competitiveness within Türkiye's port sector. His dedication to fostering collaboration and innovation drives the sustainable growth of Türkiye's maritime trade.



MEET THE SPEAKERS



Kairat Kaliolla
Logistics Manager, JSC Sea Port of Aktau, the Republic of Kazakhstan

Kairat Kaliolla is an accomplished Logistics Manager at JSC Sea Port of Aktau in the Republic of Kazakhstan. With a strong background in supply chain management and transportation operations, he plays a crucial role in overseeing the efficient movement of goods through the port. His expertise in inventory management, transportation planning, and customs compliance has contributed to the port's success and its ability to handle complex logistics operations. Kaliolla's dedication to operational excellence and his deep understanding of international trade make him a valuable asset to the Sea Port of Aktau and the overall logistics industry in Kazakhstan.



Cristian-Mihai Iliescu
PR Specialist, National Company Maritime Ports Administration S.A. Constanta, Romania

Cristian Iliescu is currently part of the Marketing Dept. at Constanta Port Administration. Mr. Iliescu has a background in Communication and Public Relations, with a Bachelor Degree in the field. His practical experience in the port sector started in 2014, as part of the Marketing Dept. within the Constanta Port Administration. Within this period he took part in the organization and development of multiple events related to port promotion.



Dr. Khudayar Hasanli
Head of Strategic Planning and Development Department, Port of Baku, Azerbaijan

Khudayar Hasanli is a highly accomplished transportation professional, renowned for his expertise in the field. He currently holds the position of Head of the Strategic Planning and Development Department at the Baku International Sea Trade Port (Port of Baku), where he spearheads critical initiatives that shape the port's strategic direction and facilitate its continuous growth. As the Head of the Strategic Planning and Development Department, Khudayar is responsible for identifying and implementing key strategies, ensuring the port remains at the forefront of the transportation industry. Khudayar Hasanli has prior experience as Head of Research and Analysis, Advisor, Director of Risk Management Department, and Chief Specialist at various prestigious institutions, including the Port of Baku, the Central Bank of the Republic of Azerbaijan and Azerbaijan Industry Bank. Mr. Hasanli concurrently maintains his academic role as a Visiting Lecturer specializing in Business Statistics at Azerbaijan State Economic University since January 2015. Khudayar holds a bachelor's, master's, and PhD in Economics from the Azerbaijan State University of Economics. Mr. Hasanli has a distinguished record of publishing over 15 academic articles in esteemed scientific and media journals, covering a wide range of subjects including transportation, logistics, trade, and other related topics. Mr. Hasanli has been also recognized for his pioneering work in utilizing Fuzzy Logic to evaluate the Logistics Performance Index (LPI) index, marking a significant contribution to the field of logistics assessment in Azerbaijan.

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REINVENTING THE BLACK AND CASPIAN SEA TRADE LANDSCAPE

Tuesday 4 July 2023

TECHNICAL SITE VISIT (By Invitation Only)

8am	Delegate Registration at the Lobby of DoubleTree by Hilton Istanbul Piyalepasa
8 30am	Transport Departs from the DoubleTree by Hilton Istanbul Piyalepasa
9 45am	Arrival at Marport for Presentation, Tour and Refreshments
10 45am	Transport Leaves from Marport to Yilport
12 45pm	Arrival at Yilport for Presentation and Tour
1 45pm	Light Lunch for All Participants Generously Provided by Yilport
2 15pm	Transport Leaves from Yilport to DP World Yarimca
2 40pm	Arrival at DP World Yarimca for Presentation and Tour
3 40pm	Transport Departs from DP World Yarimca to the DoubleTree by Hilton Istanbul Piyalepasa
5 30pm	Arrival at the DoubleTree by Hilton Istanbul Piyalepasa (approx.)

7 30pm – 10pm Networking Reception to All Registered Participants at the MONTE Rooftop restaurant of DoubleTree by Hilton Istanbul Piyalepasa. Smart Casual Attire.

Networking Reception



Wednesday 5 July 2023

8 30am Conference Delegates Registration and Refreshments

OPENING CEREMONY

9am	Organisers Remarks Rory James Doyle FCILT, Managing Director, Transport Events, Malaysia
9 05am	Welcome Remarks Boris Wenzel, Co-Chief Executive Officer and Chief Strategy & Investment Officer, YILPORT Holding Inc., the Republic of Türkiye
9 15am	Welcome Remarks Alp Capa, Vice President, Ports and Terminal Services Group, Arkas Holdings, the Republic of Türkiye
9 25am	Welcome Remarks Aydin Erdemir, President of Port Operators Association of Türkiye (TÜRKLİM) and Vice Chairman of Torosport Ceyhan & Samsun, the Republic of Türkiye
9 35am	Showcase Opening Ceremony And Tour of The Displays Area by The VIP Group Followed by Conference Delegates Refreshments

Refreshments By



SESSION 1 Exploring the Linkages Between Economic Growth, Environmental Sustainability and Resource Efficiency

10 30am	Conference Moderator's Opening Remarks Julien Horn, Senior Underwriter, TT Club, United Kingdom
10 40am	Dr. Joachim Soergel, Economic Consultant, Moffatt & Nichol, Germany
11am	Stefan Haid, Partner (Regulated & Infrastructure), Roland Berger, Germany
11 20am	Shipping Lines: '22 and '23 Outlook Steve Wray, Technical Director and Head of Maritime Advisory, Infrata Limited, United Kingdom

Session By



SESSION 2 Fostering Industry Synergy: Embracing Trade and Investment Liberalisation for Seamless Cooperation

11 40am	Remzi Cem Goktas, General Manager of Gebze and Gemlik Terminals, YILPORT Holding Inc., the Republic of Türkiye
12pm	How Common Standards Can Benefit Your Investment and Make it More Future Proof Norbert Klettner, Vice-President, Terminal Industry Committee 4.0, Germany
12 20pm	Gaidar Abdikerimov, Secretary General, Trans-Caspian International Transport Route, the Republic of Kazakhstan
12 40pm	The Positive Effect of Private Sector Investments in Black Sea and Caspian Region Harun Öncü, Logistics Director of Caspian Region, Albayrak Group - Alport Bakü Investment, the Republic of Türkiye
1pm	Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Networking Lunch

Session By



SESSION 3 Managing Challenges in Cargo Handling, Port Security and Safety

2pm	Conference Moderator's Opening Remarks Steve Wray, Technical Director and Head of Maritime Advisory, Infrata Limited, United Kingdom
2pm	Iain Rawlinson, Chief Commercial Officer, APM Terminals Poti, Georgia
2 20pm	Understanding Mixed Cargo Operations: Challenges & Opportunities Ļevs Aispurs, SDR & AE - Latvija, Middle East and Africa, Navis-Kaleris, United States of America
2 40pm	Understanding and Controlling Risk in a Port & Terminal Environment Julien Horn, Senior Underwriter, TT Club, United Kingdom
3pm	Questions and Answers Followed by Conference Delegates Refreshments

Session By



SESSION 4 Best Practices for Effective Supply Chain Management in the Black and Caspian Sea Regions

- 3 40pm HHLA International: Providing Synergies in Connecting Europe, Caucasus, Central Asia and the Far East
Dominik Landa, Commercial and Intermodal Director, HHLA International GmbH, Poland
- 4pm Martin Voetmann, Shareholder, Tolkun Logistics, the Republic of Türkiye
- 4 20pm MSC's Perspective - Best Practices for Supply Chain Management in the Black and Caspian Sea Regions
Alkan Alicik, Managing Director, MSC Georgia LLC, Georgia

Session By
VAHLE

SESSION 5 Challenges and Opportunities in Developing a Sustainable Freight Transportation System

- 4 40pm Challenges and Opportunities in Developing a Sustainable Freight Transportation System
Stefan Esztergalyos, Manager Department - Turkey, METRANS a.s., Czech Republic
- 5pm Digitalization and Automation for Sustainable Crane Operation
Alexey Zinovyev, Regional Manager, Siemens, Germany
- 5 20pm Questions and Answers Followed by Conference Moderator's Closing Remarks
- 6pm – 10pm Gala Dinner Cruise on the Bosphorus Strictly for Confirmed Invited Guests Only. Transport Will Depart from DoubleTree by Hilton Istanbul Piyalepasa at 6pm Sharp and Return Back to the Hotel at Approximately 10pm. Smart Casual Attire. Strictly by Invitation Only.

Session By
SIEMENS

Networking Dinner
YILPORT
HOLDING INC.

Thursday 6 July 2023

- 8 30am Conference Delegates Registration and Refreshments

Refreshments By
BROMMA

SESSION 6 Revolutionising Ports and Terminals: An Overview of Current Trends and Innovations in Infrastructure Performance

- 9am Conference Moderator's Opening Remarks
Martin Voetmann, Shareholder, Tolkun Logistics, the Republic of Türkiye
- 9am Increasing Terminal Efficiency and Safety by Automation... Facts Versus Myths
Anton Bernaerd, Director of Business Development, Camco Technologies, Belgium
- 9 20am Lessons Learned Implementing Digital Innovations
Marco Fehmer, Chief Executive Officer, DSP Data and System Planning S.A., Switzerland
- 9 40am Brake Technology and Monitoring for Increasing Safety and Productivity
Maik Zielberg, Technical Sales, SIBRE Siegerland-Bremsen GmbH, Germany
- 10am Clean Bulk Handling - Containerised Bulk Handling
Frank van Laarhoven, Senior Sales Manager, RAM Spreaders, The Netherlands
- 10 20am Questions and Answers Followed by Conference Delegates Refreshments
- 11 20am Driving Productivity Through Innovation
Erik van Veen, Regional Manager Benelux, Central and Eastern Europe (CEE) & CIS Countries, Bromma, The Netherlands
- 11 40am The Zero Emission Terminal – How to Connect the Green Future
Jaroslaw Warzecha, Director Systems Sales, VAHLE Group, Germany
- 12pm Riyo Roy, Senior Sales Manager, Magna Tyres Group, United Arab Emirates
- 12 20pm Use of Composite & Steel Materials and Precast Technology in Marine Structures
Julien Raybaud-Gines, General Manager Bar Systems, Dextra Manufacturing, Thailand
- 12 40pm The Perspective Development of Middle Corridor; The Routes With / Without Hinderance
Natig Jafarov, Chief Executive Officer, Alliance Multimodal Company, Azerbaijan
- 1pm Questions and Answers Followed by Conference Delegates Networking Lunch

Session By
KABELSCHLEPP
TSUBAKI KABELSCHLEPP

Refreshments By
Dextra

SESSION 7 Building Resilient Ports and Operations in the Black and Caspian Sea Regions

- 2pm Existing and the Future of the Resilient Ports in Türkiye
Irfan Bilgin, Secretary General of Port Operators Association of Türkiye (TÜRKLİM), the Republic of Türkiye
- 2 20pm Kairat Kaliolla, Logistics Manager, JSC Sea Port of Aktau, the Republic of Kazakhstan
- 2 40pm Port of Constanta and its Role in the New Context at the Black Sea
Cristian-Mihai Iliescu, PR Specialist, National Company Maritime Ports Administration S.A. Constanta, Romania
- 3pm Port of Baku and its Role in the New Context at the Black Sea
Dr. Khudayar Hasanli, Head of Strategic Planning and Development Department, Port of Baku, Azerbaijan
- 3 20pm Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Refreshments

Black and Caspian Sea 2023

PORTS & SHIPPING

DoubleTree by Hilton Istanbul Piyalepasa, Türkiye
Wednesday 5 and Thursday 6 July 2023

Supporting Partners



Official Hotel and Venue



3 x 2 METRE DISPLAY STAND PACKAGE

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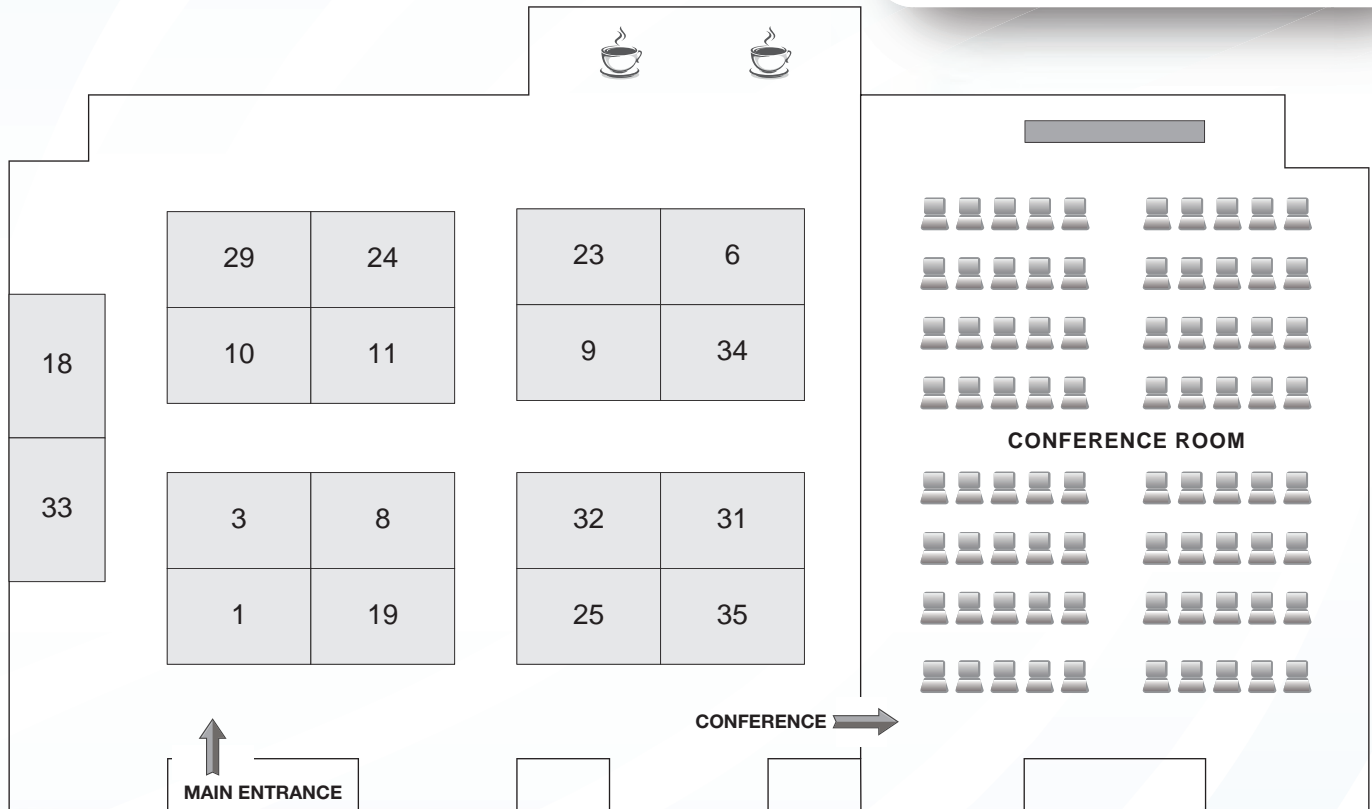
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Ms. Hoyan CHAN

Senior Displays Manager

Email: hoyan@transportevents.com



STAND ALLOCATION (updated on 27 / 6 / 2023)

6	APM Terminals Poti	9	JSC Sea Port of Aktau	23	Siemens
3	Bromma	32	Magna Tyres	25	Stinis
35	Camco	31	METRANS	18	Terex
33	Dextra Manufacturing	29	Moffatt & Nichol	34	TIC 4.0
19	DSP	9	Port Kuryk	24	Vahle
18	Fuchs	11	RAM Spreaders	1	Yilport
9	International Association «Trans-Caspian International Transport Route»	8	Robban Assafina		
		10	Sibre		



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- PLUS a conference speaker in the conference programme
- PLUS three conference delegate registrations



Delegates Lanyards Branding



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Delegates Nametags Branding



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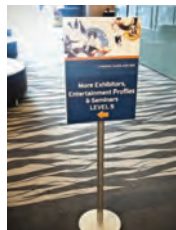


Conference Delegates Lunches

Day 1

Day 2

€8,895



Conference and Display Directional Signage



€6,895



Event Banners



€6,895



Brochure Distribution

€6,895



Technical Site Visit Transportation Provider



€6,895



Event Website

€6,895



Sessions Branding

Session 1



Session 2



Session 3



Session 4



Session 5



Session 6



Session 7

€6,895



Conference Delegates Refreshment Breaks

Break 1



Break 2



Break 3

Break 4



Break 5



Break 6

€6,895



Networking Reception
Tuesday 4 July 2023



RFP



Networking Dinner
Wednesday 5 July 2023



RFP



Conference Speaker Branding Package



- Conference Speaker guaranteed in a session related to the speaker topic without the necessity to reserve a display stand package
- Branding in your latest full colour corporate logo on all event marketing materials distributed worldwide and all social media before the event
- Branding in your latest full colour corporate logo on all event materials on site throughout the three days of the event
- Three conference delegate registrations to attend the whole event FREE of CHARGE
- Conference Speaker Branding Package is €4,895 per session

€4,895



DoubleTree by Hilton Istanbul Piyalepasa, Türkiye
Wednesday 5 and Thursday 6 July 2023

Supporting Partners



YILPORT
HOLDING INC.



DP WORLD

For Branding Enquiries



Please contact:
Ms. Hoyan CHAN
Senior Exhibitions Manager
Email: hoyan@transportevents.com

SUPPORTING MEDIA



+852 2157 3907



+852 3895 0948



enquiries@transportevents.com



www.transportevents.com

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REGISTRATION FORM

To Participate in **Black and Caspian Sea Ports & Shipping 2023** You Need to Register as a **Conference Delegate** or **Display Visitor**.

Conference Delegates Receive: ☐ Competitive Hotel Rates ☐ Technical Site Visit ☐ Networking Reception ☐ Conference Refreshment Breaks And Lunches ☐ Display Area And Conference Access ☐ Networking Dinner ☐ A Full Set of Conference Presentations ☐ Official Colour Photographs From The Event ☐ List of Participants

Display Visitors Receive: ☐ : Access to Display Area Only

INTERNATIONAL DELEGATE INFORMATION

- ☐ On or Before **Sunday 4 June 2023**: The 'Early Bird' Conference Delegate Registration is **€1,795**
- ☐ From **Monday 5 June 2023**: The Regular Conference Delegate Registration is **€1,995**
Special Offer - 4 International Delegates for the Price of 3 at Full Rate
- ☐ One Day Conference Delegate Registration is **€1,595**
- ☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at www.transportevents.com
Follow The Instructions on Our Registration Page. Payment Will be Taken in EUR.
- ☐ **Bank Transfer** - Complete The Registration Details on This Page And Email to: alin@transportevents.com For Bank Payment, You Must Supply Confirmation of The Payment From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
- ☐ I Have Transferred **€1,995 / €1,795 / €1,595** (Circle Correct Amount) Per Delegate to OCBC Bank (Malaysia) Berhad

LOCAL DELEGATE INFORMATION

- For Nationals, Citizens And Residents of the Republic of Türkiye, The Conference Delegate Registration is €995.**
- ☐ On or Before **Sunday 4 June 2023**: The 'Early Bird' Conference Delegate Registration is **€895**
 - ☐ From **Monday 5 June 2023**: The Regular Conference Delegate Registration is **€995**
 - ☐ Business / Photo ID is Required
 - ☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at www.transportevents.com
Follow The Instructions on Our Registration Page. Payment Will be Taken in EUR. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.
 - ☐ **Bank Transfer** - Complete The Registration Details on This Page And Email to: alin@transportevents.com For Bank Payment, You Must Supply Confirmation of The Payment From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**
 - ☐ I Have Transferred **€995 / €895** (Circle Correct Amount) Per Delegate to OCBC Bank (Malaysia) Berhad

REGISTER HERE OR ONLINE

Complete Following Form or Register Online at www.transportevents.com

Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Email to: alin@transportevents.com

Conference Delegate Registration

- ☐ I Wish to Attend The Technical Site Visit on **Tuesday 4 July**. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: marlisa@transportevents.com
- ☐ I Wish to Attend The Networking Reception on **Tuesday 4 July**
- ☐ I Wish to Attend The Networking Dinner on **Wednesday 5 July** (Strictly by Invitation Only)

Name: _____
Position: _____
Organisation: _____
Address: _____

Telephone: _____ 7 / 7 / 2023
Fax: _____
Email: _____

BANK ACCOUNT DETAILS

Euro (EUR) Bank Transfer to:
Account Name: Transport Events Limited
Account Number: 708-125769-1
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
Bank Address: 1A-A-4A-A, Jalan USJ 10/1A, Pusat Perniagaan USJ 10, 47610 Subang Jaya, Selangor Darul Ehsan, Malaysia
Swift Code: OCBCMYKL

Please Email a Copy of the Bank Deposit Receipt With Your Registration Form to:
alin@transportevents.com

TERMS AND CONDITIONS

- ☐ No Delegate Registration Accepted Without Completing The Registration Form And Full Payment.
- ☐ Upon Receipt of Your Registration Form And Full Remittance, A Set of Delegate Information Documents Will be Emailed to You Including Your Receipt.
- ☐ No Refunds Will be Given. However, Substitutions Can be Made at Any Time.
- ☐ Withholding Tax Must Not be Deducted From Your Delegate Remittance. If it is, The Client Agrees to Pay The Organiser an Amount Equivalent to The Amount of The Withholding Tax.
- ☐ Delegates Will Not be Admitted Unless Remittance Has Been Received in Full in Advance.
- ☐ Flights, Visa Arrangements, Airport Transfers And Accommodation Not Included in Delegate Registration Fee.
- ☐ Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Sign: _____ Date: _____

DISPLAY VISITORS

Registration to Visit The Displays Area is Free of Charge And is Done During Event On-Site at Registration Desk With Business Card.

Display Opening Times:
Wednesday 5 July 2023 9am to 5pm
Thursday 6 July 2023 9am to 3 30pm

For Further Information on Visiting The Displays Area Only, Please Email IELA@transportevents.com

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **DoubleTree by Hilton Istanbul Piyalepasa, Türkiye**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

DoubleTree by Hilton Istanbul Piyalepasa, Türkiye
Kaplanpasa Mahallesi, Piyalepasa Bulvarı
No: 5 Kasimpasa Beyoglu, Istanbul
34440 Türkiye

Contact Person
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