

- TECHNICAL
SITE VISIT
- INTERNATIONAL
EXHIBITION
- INTERNATIONAL
CONFERENCE
- 300
CONFERENCE
DELEGATES
- NETWORKING
RECEPTION
- LOCAL
DELEGATES
DISCOUNT



BIMP-EAGA MARITIME 2023

JW Marriott Jakarta, Indonesia
Tuesday 21 to Thursday 23 February 2023

Hosted By

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BIMP-EAGA Maritime 2023 Continues to be the Biggest Annual Ports, Shipping and Transport Logistics Exhibition and Conference in the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA) Region



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Jakarta, 5 September 2022

Dear Valued Colleague,

BIMP-EAGA 2023 is the biggest annual Container Ports, Shipping and Transport Logistics Exhibition and Conference trade event in the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA).

The 2nd BIMP-EAGA 2023 will take place in Indonesia at JW Marriott Hotel, Jakarta from Tuesday 21 to Thursday 23 February 2023.

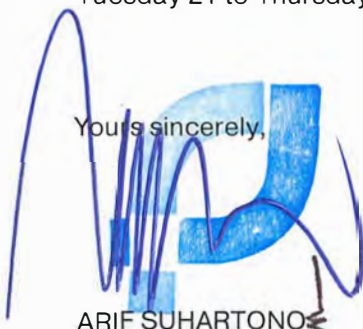
Holding this event in Indonesia continues to promote and facilitate trade and economic development throughout the BIMP-EAGA region through transportation and logistics.

PELINDO is delighted to be associated with this initiative and to host this event in 2023

A two days Conference Programme will feature 30 world-class international business leaders who will analyse latest global transportation and logistics attended by 300 senior executive decision makers from leading shipping lines, shippers, cargo owners, freight forwarders, logistics companies, investors, economists, consultants, ports, port equipment and IT services suppliers. There will be a concurrent Trade Exhibition for 40 international and local companies and sponsors showcasing port and transport related state-of-the-art products, services and latest technologies for ports, shipping and logistics.

We look forward to your valued participation at the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference events throughout the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA) taking place in our beautiful country of Indonesia from Tuesday 21 to Thursday 23 February 2023 at the JW Marriott Hotel, Jakarta.

Yours sincerely,



ARIF SUHARTONO

President Director
PT Pelabuhan Indonesia (Persero)

BIMP-EAGA Maritime 2023

Exhibition and Conference

Hosted by Pelindo
JW Marriott, Jakarta

Tuesday 21 to Thursday 23 February 2023



BIMP-EAGA Maritime 2023 is the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference trade event throughout the BIMP-EAGA region (Brunei-Indonesia-Malaysia-Philippines East ASEAN Growth Area).

Hosted by PT PELINDO, this major international trade and investment event is fully supported by the BIMP-EAGA Business Council, the Chartered Institute of Logistics and Transport Indonesia, and the Indonesia Chamber of Commerce and Industry.

The objective of holding this event in Indonesia is to promote and facilitate trade and economic development throughout the BIMP-EAGA region through transportation and logistics.

A two day Conference will feature **35** world-class international business leaders who will analyse latest global transportation and logistics issues attended by a gathering of up to **350** senior executive decision makers from leading shipping lines, shippers, cargo owners, freight forwarders, logistics companies, investors, economists, consultants, ports, port equipment and IT services suppliers. There will be a concurrent Trade Exhibition of **40** international and local companies and sponsors showcasing port and transport related state-of-the-art products, services and latest technologies for ports, shipping and logistics.

We request that you give this event your fullest support to ensure its success by reserving your first choice of exhibition stand on the exhibition floorplan and registering a conference delegation while there is currently availability. For full details, please contact Ms. Ho Yan CHAN, Senior Exhibitions Manager at hoayan@transportevents.com or call +60 3 8023 5352.

We look forward to your valued support and participation at the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference trade events in the BIMP-EAGA region taking place in Jakarta, Indonesia from Tuesday 21 to Thursday 23 February 2022

Yours faithfully,

Kilit Laing

Member BEBC Board of Directors
BEBC Indonesia Chapter Chairman 2021-2023



KAMAR DAGANG DAN INDUSTRI INDONESIA
Indonesian Chamber of Commerce and Industry

Menara Kadin Indonesia Lt. 3, 24 dan 29, Jalan H.R. Rasuna Said X-5 Kav. 2-3, Jakarta 12950 Indonesia
Tel. (62-21) 5274484 (Hunting) Fax. (62-21) 5274331, 5274332
www.kadin.id

Our Ref No. 1723 /DP/IX/2022

Jakarta, 2 September 2022

Re : **The 2nd BIMP-EAGA 2023, JW Marriott Hotel, Jakarta 21 - 23 February 2023**

Dear Valued Colleague,

BIMP-EAGA 2023 is one of the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference trade events throughout the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA).

The Indonesian Chamber of Commerce & Industry is pleased to fully endorse this event and trade development initiative in BIMP-EAGA in 2023.

Hosted by PELINDO, the objective of holding this event in Indonesia is to promote and facilitate trade and economic development throughout the BIMP-EAGA region through transportation and logistics.

A two day Conference will feature 25 world-class international business leaders who will analyse latest global transportation and logistics issues attended by a gathering of **300** senior executive decision makers from leading shipping lines, shippers, cargo owners, freight forwarders, logistics companies, investors, economists, consultants, ports, port equipment and IT services suppliers.

There will be a concurrent Trade Exhibition of **40** international and local companies and sponsors showcasing port and transport related state-of-the-art products, services and latest technologies for ports, shipping and Logistics.

We invite you to give this event your fullest support to ensure its success by reserving your first choice of exhibition stand and registering a conference delegation. For details, please contact Ms. Ho Yan CHAN, Senior Exhibitions Manager at hoyan@transportevents.com or call +60 3 8023 5352.

On behalf of The Indonesian Chamber of Commerce & Industry, we look forward to your esteemed participation at one of the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference trade events throughout the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA) taking place in 2023 in Jakarta, Indonesia.

Yours sincerely,



M. Akbar Djohan

Head of Logistic and Supply Chain Board of the Indonesian Chamber of Commerce and Industry



**The Chartered
Institute of Logistics
and Transport**

Dear Valued Colleague,

BIMP-EAGA 2023 is one of the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference trade events throughout the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA).

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On behalf of CILT Indonesia, we look forward to your valued participation at one of the biggest annual Ports, Shipping and Transport Logistics Exhibition and Conference trade events throughout the Brunei Indonesia Malaysia Philippines East ASEAN Growth Area (BIMP-EAGA) taking place in 2023 in Jakarta, Indonesia.

Yours sincerely,

Iman Gandi, FCILT
President CILT Indonesia

MEET THE SPEAKERS



The Honourable Budi Karya Sumadi
Minister of Transportation of Indonesia (Invited)

Budi Karya Sumadi (born 18 December 1956) is an Indonesian architect who currently serves as the Minister of Transportation in Joko Widodo's Working Cabinet. Born and raised in Palembang, Sumadi studied architecture at Gadjah Mada University before working for state-owned property companies, eventually becoming CEO and was transferred to Angkasa Pura. He was eventually appointed as minister in 2016.



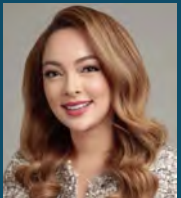
Arif Suhartono
President Director, PT Pelindo, Indonesia (Invited)

Arif Suhartono was born in Banyumas, Central Java, on May 8, 1970. He completed his S1 Civil Engineering education at the Bandung Institute of Technology (ITB) in 1994, S2 at Yokohama National University, Master of Infrastructure Management (2001), and S2 Nanyang Technological University, Master of Business Administration (2017), President Director of Pelindo (2021 - Present).



Akbar Djohan
Head of Logistic and Supply Chain Board, Indonesian Chamber of Commerce and Industry

Akbar Djohan is the Head of the Logistics and Supply Chain Agency under the umbrella of the Indonesian Chamber of Commerce and Industry (KADIN). He is responsible to navigate and develop the efficiency of the national logistics and supply chain ecosystem which promotes domestic logistics and the competitiveness of Indonesian products in the global market.



dr. Reisa Bromoto Asmoro **Moderator**
Indonesian Chamber of Commerce and Industry (KADIN Indonesia), Indonesia

dr. Reisa Broto Asmoro or better known as dr. Reisa is a general practitioner. Now dr. Reisa chose to pursue a career as a general practitioner while actively sharing insights about health through various events and her social media accounts. dr. Reisa is increasingly recognized by the public after becoming the host of the TV program dr. Oz and the Smart Mother program on Trans TV. dr. Reisa is also Miss Indonesia Environment 2010 / Miss International Indonesia 2011. dr. Reisa is also a member of DVI (Disaster Victim Identification) who is involved in the investigation process for Sukhoi victims and several terrorist bombings in Jakarta. dr. Reisa is currently carrying out state duties as an Ambassador for Adapting New Habits, Spokesperson for the Government for Handling Covid-19 and Spokesperson for Vaccination at Central Level for Covid-19.



Victor Wai
Manager, Maritime & Transport Business Solutions (MTBS), Singapore

Victor Wai joined Maritime Transport Business Solutions (MTBS), a maritime consulting firm headquartered in the Netherlands, as a Manager since April 2022. His main area of work is in port transaction advisory, covering from a port's commercial and financial feasibility to structuring investment returns for various stakeholders under a PPP scheme. Prior to joining MTBS, he has successfully delivered more than 40 projects with Royal HaskoningDHV - Ocean Shipping Consultants and Drewry Maritime. He was a sell-side lead analyst for Port sector with Drewry, covering listed port companies with a cumulative market capitalization of more than US\$60 billion. In that capacity, he was consistently ranked on Bloomberg as the top analyst for the companies he covered. He has a Bachelor degree from National University of Singapore and is a CFA charterholder since 2014.



Dr. Mark Yong
Managing Director (APAC & EMEA), Blume Global, Hong Kong

Mark Yong, Blume Global's MD of APAC and EMEA, joined Blume with significant knowledge and experience in the multimodal transport and infrastructure industry. Prior to that, Mark served as Director of regional development at BMT, where he oversaw the shipping, ports, and environmental development activities in the Asia-Pacific region. Other roles include INTTRA and Alibaba, he was Regional Sales Director of Greater China, Director of Professional Services and Director of global services to name but a few.



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Han Ning
Director Drewry Maritime Advisors, Drewry, China

Han Ning is a Director within Drewry Maritime Advisors business unit and is Country Manager for China. She has 12 years' experience in shipping and ports sector. Han Ning joined Drewry in 2011 and worked in Drewry's Singapore office before her move to Shanghai. Whilst with Drewry, she has been involved in numerous port and shipping assignments covering commercial analysis and due diligence, company strategy formulation, IPOs and investment opportunity assessments. Her global experience is extensive with project work completed in China, SE Asia, America, Africa, and Mediterranean.



Iman Gandhi Moderator
FCILT, President, CILT Indonesia, Indonesia

Born in Bandung in 1976, Iman Gandhi has more than 25 years of experience as a supply chain professional with national and international companies in logistics and transportation. He was appointed by PT Berdikari (Persero) to lead its logistics subsidiary, namely PT Berdikari Logistik Indonesia as Main Director. His previous experience includes being the Director of PT Bhaita Jasa Logistik in 2020, President Director of PT Pelayaran Bhaita in 2019, President Director of YCH Group in Indonesia between 2012 and 2016, Managing Director of PT Geodis Wilson Indonesia between 2006-2010, and other multi-national companies. Despite his busy schedule, he holds important roles in a few organisations; Deputy Chairman of the DPP at ALFI, President of CILT in Indonesia, and Administrator of the Central KADIN. He remains active in helping to develop logistics capacity with national and international partners.



Rima Novianti
Director of Strategy and Commercial, Pelindo Subholding Container Terminal, Indonesia

Rima Novianti is the Director of Strategy and Commercial of Pelindo Subholding container terminal. She has been in various Leadership role in Pelindo Group within the last 10 years. She earned both her bachelor in Social politic and master in communication management at University of Indonesia. She also completed multiple global port & logistic training, such as: Port and Logistic Training in TU Delft, Netherland; Port Management Program Galilee Institute Israel; International training in Port Logistic APEC Antwerp, Belgia.



Denon Prawiraatmadja
Vice Chairman for Transportation, Indonesian Chamber of Commerce and Industry (KADIN Indonesia), Indonesia

Denon Prawiraatmadja is a businessman from Indonesia whose line of business is in the field of air transportation. He is the CEO of Whitesky Group, which has 4 subsidiaries, Whitesky Aviation, Whitesky Jet, Whitesky Airport and Whitesky Facility which are members of the Whitesky Group and is also the manager of Halim Perdanakusuma International Airport after acquiring PT Angkasa Transportindo Selaras. In 2010, Denon first entered the air transportation industry by acquiring PT Kura Kura Aviation, a charter company based in the Karimun Islands, Java and turning it into PT Whitesky Aviation. He built and developed a helicopter charter flight business to Whitesky Aviation jets. He is also the Chairperson of the Indonesia National Air Carrier Association (INACA) to support the Government's National Economic Recovery Program which involves seeing the improvements in the Aviation and Tourism sector through transformation and arrangement of a better business ecosystem in all aspects. Denon currently serves as Vice Chairperson of KADIN in the field of Transportation to coordinate, seek solutions and opportunities to develop a competitive transportation sector in accordance with Kadin Indonesia's vision of "Inclusive, collaborative and progressive".



Dr. Sayid Irwan M. Hum
Chairman (Indonesia) BIMP-EAGA Business Council, Indonesia

Fond of various organizations, as Coordinating Vice Chair for Maritime, Investment and International Affairs East Kalimantan Chamber of Commerce and Industry. Indonesian Chamber of Commerce and Industry appointed as Chairman of BIMP-EAGA Business Council (BEBC) Indonesia. In addition to being a commercial organization, also serves as the Chairman of the East Kalimantan Red Cross Indonesia. Apart from running the wheels of business and humanitarian organizations, as a lecturer at the Faculty of Economics and the Faculty of Law, University of 17 August 1945 Samarinda.



Asep Nugraha Sukma, S.T.
Vice President Micro Sales Management Division, Bank Rakyat Indonesia, Indonesia

Asep Nugraha Sukma is currently is the Vice President Micro Sales Management Division at Bank Rakyat Indonesia. He is passionate about matters related to business strategies and management, finance and treasury, and also digital banking and transformation.



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Anthonie Versluis Moderator

Senior Advisor Ports and Maritime, Cinteltek Sdn Bhd, Malaysia

Anthonie Versluis has more than 30 years of professional experience, most of which he spent in consulting for the ports and maritime sectors around the world. He has managed hundreds of port projects covering all aspects of port development including strategy, planning, construction, operations and performance. Anthonie is currently global senior advisor for the maritime sector for several consulting firms and advisor to several global port operators. He holds degrees in mechanical and industrial engineering, and in industrial management from Dutch universities.



Haji Alimen Haji Jaafar
Chairman BEBC Brunei, BIMP-EAGA Council (BEBC), Brunei

Hj. Alimen Hj. Jaafar is the country director for Brunei Darussalam representing the BIMP-EAGA Business Council. He is an expert in the subject of the subregion's economic corridors, particularly the development of cross-border value chains, which can facilitate knowledge transfers, economies of scale, and upstream and downstream linkages.



Fazilah Yassin
Chief Operating Officer, Muara Port Company, Brunei Darussalam

Fazilah Yassin has been with Muara Port Company Sdn. Bhd. (MPC) since July 2017, and currently serves as MPC's Chief Operating Officer. He holds a Masters Degree in Port Management from Plymouth University, Plymouth, England. Prior to joining MPC, he worked with the Ports Department, Ministry of Communication as the Assistant Director of Ports (Operations). He has more than 16 years of professional expertise in the ports, shipping and logistics industries. His most recent projects include MPC-BFI (Brunei Fertilizer Industries) Joint-Project on the Logistics, Operations and Port-Handling Services of Granular Urea, Facilitation of the Nation's Rice and Sugar Storage as well as being involved in the establishment of MPC's subsidiary company, the Muara International Fish Landing Sdn. Bhd. (MIFL).



Marco Neelsen
Chief Executive Officer, Port of Tanjung Pelepas, Malaysia

Marco Neelsen joined PTP as Chief Executive Officer on 7th November 2016. A certified and trained navigational officer, Marco holds a bachelor's degree in Maritime Transport and a Master Mariner License from Germany. Prior to joining PTP, Marco Neelsen was the CEO of Buss Port Logistics GmbH & Co. KG in Hamburg, Germany where he was responsible in leading a portfolio of 12 multipurpose and offshore terminals in Germany, Netherlands and Turkey. His wide-ranging experience also covers various port operations and top-level management position within APM Terminals, having spent more than 10 years in various ports in Middle East like Salalah (Oman), Aqaba (Jordan), Saudi-Arabia and Bahrain as well as a stint in Lagos (Nigeria). With more than 20 years experience in the Maritime Industry, predominantly in Ports within Europe and Asia and more than 12 years in Business Leadership roles, Marco Neelsen is set to bring PTP forward.



Siti Noraishah Azizan
General Manager, Sabah Ports Sdn. Bhd., Malaysia

Graduated a Bachelor Science in Agribusiness from UPM Serdang, Malaysia and has obtained her MBA in Shipping & Logistics from Middlesex University Business School, London. She has been in the port industry for over 20 years. Started her career with Johor Port Authority in 1997 and later joined Sabah Ports Sdn. Bhd. as the General Manager in 2012. Her expertise includes Corporate Strategy and Marketing, Business Development and Human Capital Development Management. She is the Immediate Past Chairperson of the Chartered Institute of Logistics & Transport (CILT), Sabah Section and also a Member of WISTA Malaysia and MYWIMA (Women in Maritime, Malaysia).



Shahrull Allam Shah
Port Advisor, Far East Marine, Malaysia

Mr. Shahrull Allam Shah holds a BSc. in Fisheries and Marine Science from the University of Putra Malaysia and a Certificate of Exclusive Economic Zone Management (United Nations Convention on Law of the Sea) from the International Ocean Institute of Malta. He has over 30 years of experience in Port Management, Aviation and Airport Management, Business and Strategy Development, Trade Facilitation Management (Free Zone and Customs Matters) and Integrated Logistics Management. His core skills consist of Operation Management and Business Strategy with a special focus on new business diversification. He held many important roles throughout his career which include CEO of World Cargo Airline (formerly known as Pos Ace), CEO of Johor Port Berhad, DCEO of Senai Airport, Senior General Manager of Port of Tanjung Pelepas, and various key positions in the Prime Minister's Department and Department of Fisheries.



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Reshma Yousuf

Director, CLLB Sdn Bhd (Centre for Logistics Leadership in Business) and President, Women in Shipping & Trading Association (WISTA), Malaysia

Reshma Yousuf, Founder and CEO, CLLB (Centre for Logistics Leadership in Business), Malaysia. She has more than 20 years' experience in the integrated logistics industry as a service provider, user, trainer and consultant, and is an accomplished and experienced moderator. She is a Chartered Member of CILT and has also obtained corporate affiliation between CLLB and CILT. Reshma is currently a council member of the Institute in Malaysia.



Debbie Torre Moderator

Business Development Manager, Maersk, Indonesia

Debbie is a Filipina who has been based in Jakarta for the past 15 years. Her experience includes Supply Chain Management and she currently works with A.P. Moller - Maersk as Business Development for Lead Logistics. Debbie is also a member of the CILT Women in Logistics and Transportation.



Lluís París

Head of Automotive, RoRo, SSS & Bulk Division, Port de Barcelona, Spain

Lluís París is the Head of Automotive, RoRo, Short Sea and Bulk Division for Port de Barcelona, where he started in 2010 in charge of commercial development for the areas above. He works on the commercial side and participates in defining the Port strategy on cargo volumes, connectivity, quality, and pricing of services.



Shivaprakash Rao

Head of Consulting, and Energy Transition, APAC, BMT Singapore Pte Ltd, Singapore

Shivaprakash heads the Consultancy and Energy transition in BMT, he is responsible for initiatives related to Energy Transition which includes pivot towards Offshore Wind, maritime decarbonization and Hydrogen with focus on port planning and development. With over 28 years' experience in executing projects in the Energy Sector. His expertise is in varied industries like LNG, bulk liquid storage terminals, FPSO, Gas platforms, petrochemicals, refinery, specialty chemicals, pharmaceutical bulk drugs and port development. He is a Chemical Engineer by training with MBA in Finance, and a PMI certified Project Management Professional (PMP). He has successfully implemented several types of critical infrastructure projects ranging from feasibility studies, basic design, FEED preparation, contracting, construction, commissioning and project close-out. Under project management, the span of functional experience includes all aspects of planning and controlling of the project cost, schedule and scope. His area of expertise are Market Studies, Economic Appraisal, Project Management, Process Engineering, Piping Engineering, Risk Management, Capital Planning and Advisory services. Shivaprakash is passionate about climate change, renewable energy and decarbonization, he has been a speaker at ASEAN Wind (2020), JACKS Forum (2021), EIC Wind Energy (2021), SMW Singapore (2021), OTC KL (2021), VOWC (2021), Asean Ports and Shipping (2022) and TOC (2022).



Julien Raybaud-Gines

General Manager Bar Systems, Dextra Manufacturing, Thailand

Julien graduated with a Bachelor of European Management with honours at Middlesex University and KEDGE Business School. He joined Dextra Group in 1998 as Contracts Manager. After 23 years at Dextra, Julien held the position of General Manager – Bar Systems Product-Line.



Brian Swan

Managing Director, Bellmond Technologies, Singapore

Owner and Managing Director of Bellmond Technologies in Singapore, Brian first moved to Hong Kong from Scotland in 1994 starting as a Mechanical Design Engineer in a consumer electronics company manufacturing in Shenzhen. Brian then joined Cavotec Hong Kong in 1996 selling and servicing cable reeling systems before leaving as Technical Director. Brian has staying in the Material Handling Equipment and Component business ever since, immediately working with Prysmian Group as agent, distributor, and service partner, bringing together knowledge of reeling systems and cables that go on them. Today, Bellmond Technologies brings together several power and safety solutions for the Ports, Mines, Tunnelling, and Industrial sectors



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Pieter van Vrijberghe de Coningh
Managing Director, Saab Technologies (Hong Kong) Ltd., Hong Kong

After serving 18 years in The Royal Netherlands Navy, Pieter joined Saab (or previously named "HITT Holland Institute of Traffic Technology B.V.") and started his second career in the Vessel Traffic Services (VTS) domain. In the last 20 years, Pieter is active in VTS business in Europe, South America and Asia. As a permanent resident in Hong Kong, Pieter put his focus on maritime traffic management in Asia markets.



Rio Lasse
President Director, PT Indonesia Kendaraan Terminal Tbk, Indonesia

Rio Lasse is The President Director of PT Indonesia Kendaraan Terminal Tbk or IPCC. He graduated from Institut Teknologi Bandung (ITB) and pursued his master degree at the University Of California Los Angeles (UCLA) and National University of Singapore (NUS) majoring in Master of Business Administration. Starting his career in Pelindo since 22 years ago, Rio was trained as a transformational leader with strong strategic planning and business development experiences. In January 2016, he was entrusted to be Executive Vice President for Strategic Planning at PT Pelabuhan Indonesia II (Persero) or IPC. After leading the transformation in IPC for 4 years as the EVP of Strategic Planning, he was appointed as Operation and Engineering Director of PT Indonesia Kendaraan Terminal Tbk based on the resolutions of AGMS on August 4, 2020. A year later, he was promoted as President Director of PT Indonesia Terminal Tbk, based on the resolutions of AGMS in June 2021.



Dael Hoffmans
Global Sales Director Material Handling - Asia, DELLNER BUBENZER Germany GmbH, Germany

Dael Hoffmans studied at the University of Rijswijk and has a Bachelor degree of Engineering. He has been in the port business for almost two decades and has served in several management positions. Within the DELLNER BUBENZER Group he holds the position of Global Sales Director – Material Handling for the Asian region.



Sven Daniels
Partner, HPC - Hamburg Port Consulting, Germany

Looking back at more than 30 years as a professional port and IT consultant, Sven Daniels has gained broad experience as a specialist in the fields of managing complex IT projects for the port and logistics industry. Sven has successfully implemented IT systems in ports and terminals in numerous countries around the world. Among others, he was responsible for the digitalisation and automation of Hamburg's largest container terminal Burchardkai, where he and his team implemented digitalised processes under full operating conditions. Sven Daniels is partner and product manager 'Digitalisation Excellence' at HPC Hamburg Port Consulting (a 100% subsidiary of HHLA), where he leads a team of approx. 40 professionals. He is a respected speaker at international conferences where he gives lectures and presentations on digitalisation, process automation, and IT strategy.



Rolf Fianke
Global Business Development Manager CoHa, Conductix Wampfler, Germany

Rolf has more than 25 years of experience in sales and marketing for technically demanding products and technologies B2B in the construction and specialty chemicals industry. Recently he worked for Evonik, where he led strategic marketing for global industrial technology brands. Rolf then worked at YANMAR as product manager attachments EMEA. He started November 2022 as Global Business Development Manager at Conductix-Wampfler's Container Handling business unit.



Gabriel Ong
Regional Sales Director - Asia Pacific, Navis, Singapore

Gabriel Ong is the Regional Sales Director for Navis Asia Pacific, with the responsibility for new business acquisitions and account management in the region. Gabriel has over 25 years of experience in sales & commercial management experience in enterprise technology and industrial experience. He holds an Executive Master in Technology Entrepreneurship and a Bachelor degree in Computer Engineering from Nanyang Technological University Singapore.



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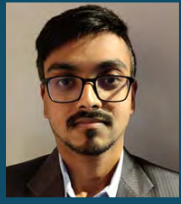


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Pramit Gangopadhyay
Technical Sales, Sibre, Germany

Pramit Gangopadhyay is a Technical Sales Engineer based out of the SIBRE headquarter in Germany. His primary role is as sales, marketing, and business development of markets in Europe and Asia. His experience in roles related to product sales and project management in India and Europe has helped him gain suitable insights in the material handling and industrial sector towards increasing system efficiency and customer satisfaction.



Atty. Erastus Sandino Austria
District Collector of the Bureau of Customs - Port of Davao, Republic of the Philippines

Atty. Erastus Sandino "Dino" Austria is a law and business graduate from the Philippines. He was a student leader, a former National President of the Association of Law Students of the Philippines (ALSP), and a Governing Council member of the Asian Law Students Association (ALSA). Prior to starting his law practice, he founded and headed two separate businesses in the fields of construction and distribution of petroleum products in Mindanao, Southern Philippines. In his nearly six years in service at the Bureau of Customs Philippines, he had the opportunity to serve his nation as the District Collector. He headed three different major Collection Districts, namely the Port of Davao (POD), the Port of Manila (POM), and the Manila International Container Port (MICP) and consistently exceeded his assigned revenue targets. He also had the pleasure of serving as the Bureau's spokesperson from 2018 to 2019. Aside from being a multi-awarded customs officer, he was appointed as Career Executive Service Officer V by the President of the Republic of the Philippines and has been shortlisted for the prestigious GAWAD CES; a Presidential award that recognizes members of the Career Executive Service (CES) for exemplary performance and significant contributions, particularly in the areas of innovation, information and communication technology, social services, administrative reforms and public policy. Currently, he is a professor at a law school in Davao City, handling Alternative Dispute Resolution and Agrarian Law and Social Legislation. He has been awarded the Public Leadership Credential for completing six courses and capstone assignments at the Harvard Kennedy School.



Danica Joy Tan
BIMP-EAGA Business Council and Vice President Sales and Marketing, Aleson Shipping Lines, Republic of the Philippines

Danica Tan-Guingona, 30 years old, she is currently the VP Sales and Marketing of Aleson Shipping Lines, Inc. Involved in BIMP-EAGA as one of the Country Directors for BIMP-EAGA Business Council Philippines, representing Zamboanga City. On the side, she is currently running an armouring business, Valyrian Armouring Corporation, as the Assistant Vice President and Director for operations in Western Mindanao and South Asia. She believes that logistics is vital to economic growth and development. The transfer and movement of goods and services will increase business opportunities and consequently generate jobs and provide income to people from different regions. Thus, logistics is an integral aspect in addressing poverty and facilitation of trade from all over the world.



Bernardino Moninka Vega
Vice Chairman for International Relations, Indonesian Chamber of Commerce and Industry (KADIN Indonesia), Indonesia

Born in Jakarta on August 15, 1962. With a Bachelor of Science degree in Civil Engineering from the University of Southern California, Los Angeles (USC) and an MBA from Providence College, Rhode Island. Dino is well experience in strategic management and project implementation which allows him to assess and trouble shoot situations and predicaments while providing appropriate and cost saving solutions.



Juliana Sofhia Damu
CMILT - WiLAT Indonesia Chairperson, Indonesia

Juliana runs her own Logistics company in Jakarta and is in the process of expanding business scope to Agribusiness and Education. She studied at Academy of Secretary and Management Indonesia and previously worked as General Manager for a Freight Forwarder company. She is the Chair of the North Jakarta chapter of the Indonesia Women Leaders association. Public speaking and motivating other people are what she is passionate about.



Carl Moosom
Chairman BEBC Sabah, BIMP-EAGA Council (BEBC), Malaysia

Carl Moosom is a native of Penampang who comes from the village of Sugud. He is a Kadazan and often gets involved in community activities in Penampang. Today he is a member of the supreme council of the UPKO party and the Chairman of BIMPEAGA. Carl Received his early education at Mission School SM ST Micheal Penampang in 1988 before continuing his education at Labuan Full Boarding School in 1991. In 1993 he continued his education at David Game Tutorial College, South Kensington, London. After that in July 1997 he continued his studies at the University of Surrey, United Kingdom, and successfully obtained a Bachelor's Degree in civil engineering.



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BIMP-EAGA: BREAKTHROUGH EXCELLENCE

Tuesday 21 February 2023

TECHNICAL SITE VISIT (By Invitation Only)

8 30am	Delegate Registration at the Lobby of the JW Marriott Hotel Jakarta, Indonesia
9am	Transport Departs from the Lobby of JW Marriott Hotel to Tanjung Priok Port (Car Terminal)
10am	Arrival at Tanjung Priok Port (Car Terminal) Followed by a Short Tour
11 15am	Transport Departs to New Priok Container Terminal One (NPCT1)
11 30am	Arrival at New Priok Container Terminal One (NPCT1) Followed by a Brief Introduction to the Container Terminal and Facilities Tour
12 45pm	Transport Departs to Indonesia Maritime Museum for Lunch
1pm	Arrival at the Indonesia Maritime Museum followed by a Welcome Speech by a Member of Pelindo Board of Directors. Lunch Will be Served With Live Music Entertainment
2pm	Transport Departs to JW Marriott Hotel
3pm	Arrival at JW Marriott Hotel (approx.)

Wednesday 22 February 2023

8 30am	Conference Delegates Registration and Refreshments Served in the Exhibition
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OPENING CEREMONY

10am	Organiser's Remarks Rory James Doyle FCILT, Managing Director, Transport Events Management, Malaysia
10 05am	Welcome Address Arif Suhartono, President Director, PT Pelindo, Indonesia (Invited)
10 10am	Opening Address Akbar Djohan, Head of Logistic and Supply Chain Board, Indonesian Chamber of Commerce and Industry (KADIN Indonesia), Indonesia
10 15am	Ministerial Address The Honourable Budi Karya Sumadi, Minister of Transportation of Indonesia (Invited)
10 35am	Exhibition Opening Ceremony and Tour of the Exhibition by the VIP Group Followed by Conference Delegates Refreshments

Refreshments Sponsor



SESSION 1

BIMP-EAGA Economic Corridors; A Spectrum of Opportunities

11 30am	Conference Moderator's Opening Remarks dr. Reisa Broto Asmoro, Indonesian Chamber of Commerce and Industry (KADIN Indonesia), Indonesia
11 30am	Investment Considerations of Port Operators Victor Wai, Manager, Maritime & Transport Business Solutions (MTBS), Singapore
11 50am	Supply Chain Digitalization and Opportunities in ASEAN Nations Dr. Mark Yong, Managing Director (APAC & EMEA), Blume Global, Hong Kong
12 10pm	Energy Transition in Container Shipping and its Implication on Ports Han Ning, Director – Drewry Maritime Advisors, Drewry, China

Session Sponsor



SESSION 2

The Pathway of Success for Indonesia Maritime Sector: People, Purpose, Passion

12 30pm	Conference Moderator's Opening Remarks Iman Gandhi FCILT, President, CILT Indonesia, Indonesia
12 30pm	Transforming for Resilience Rima Novianti, Director of Strategy and Commercial, Pelindo Subholding Container Terminal, Indonesia
12 50pm	International Issues Regarding Logistics and Shipping Denon Prawiraatmadja, Vice Chairman for Transportation, Indonesian Chamber of Commerce and Industry (KADIN Indonesia), Indonesia
1 10pm	Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Networking Lunch
2pm	The Role of BEBC In Accelerating Regional Growth Dr. Sayid Irwan, M. Hum, Chairman (Indonesia) BIMP-EAGA Business Council, Indonesia
2 20pm	Peran BRI Dalam Mendukung UMKM Sektor Perikanan Asep Nugraha Sukma, S.T., Vice President Micro Sales Management Division, Bank Rakyat Indonesia, Indonesia

Session Sponsor



SESSION 3

Brunei's Leadership in Building an Impact Through Change and Transformation

2 40pm	Conference Moderator's Opening Remarks Antonie Versluis, Senior Advisor Ports and Maritime, Glntelek Sdn Bhd, Malaysia
2 40pm	Haji Alimen Haji Jaafar, Chairman BEBC Brunei, BIMP-EAGA Council (BEBC), Brunei Darussalam
3pm	Fazilah Yassin, Chief Operating Officer, Muara Port Company, Brunei Darussalam
3 20pm	Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Refreshments Served in the Exhibition

Session Sponsor



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SESSION 4

Malaysia's Perspective on Footprint Optimization, Collaborative Consumption, and Intra-Regional Container Shipping

- 4 20pm The Ipsum Magna Program: Footprint Optimization
Marco Neelsen, Chief Executive Officer, Port of Tanjung Pelepas, Malaysia
- 4 40pm Sabah Ports' Perspective
Siti Noraishah Azizan, General Manager, Sabah Ports Sdn. Bhd., Malaysia
- 5pm Collaborative Consumption: Ports Development and Economic Triangle Growth
Shahrull Allam Shah, Port Advisor, Far East Marine, Malaysia
- 5 20pm Leveraging Over Malaysia's Position as a Dangerous Goods Logistics Hub
Reshma Yousuf CMILT, Director, CLLB Sdn Bhd (Centre for Logistics Leadership in Business) and President, Women in Shipping & Trading Association (WISTA), Malaysia
- 5 40pm Questions and Answers Followed by Conference Moderator's Closing Remarks
- 5 45pm - 7pm Networking Reception for All Pre-Registered Participants. Smart Casual Attire

Thursday 23 February 2023

- 8 30am Conference Delegates Registration and Refreshments Served in the Exhibition

Session Sponsors



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SESSION 5

Breakthrough Innovations for Ports Infrastructure and Performance

- 9am Conference Moderator's Opening Remarks
Debbie Torre, Business Development Manager, Maersk, Indonesia
- 9am Port de Barcelona: An Infrastructure in Continuous Change
Lluís París, Head of Automotive, Roro, SSS and Bulk Division (Commercial), Port of Barcelona, Spain
- 9 15am Decarbonization: Effects on Ports Operational Efficiency
Shivaprakash Rao, Head of Consulting, and Energy Transition, APAC, BMT, Singapore
- 9 30am Use of Composite & Steel Materials and Precast Technology in Marine Structures
Julien Raybaud-Gines, General Manager Bar Systems, Dextra Manufacturing, Thailand
- 9 45am Solutions for Power Transmission, Sensing and Safety
Brian Swan, Managing Director, Bellmond Technologies Pte. Ltd., Singapore
- 10am Transition to More Integrated and Digitized Port Information
Pieter van Vrijberghe de Coningh, Managing Director, Saab Technologies (Hong Kong) Ltd., Hong Kong
- 10 15am Industrial Revolution for Industrial Brake Services
Daiel Hoffmans, Global Sales Director Material Handling - Asia, DELLNER BUBENZER Germany GmbH, Germany
- 10 30am Questions and Answers Followed by Conference Delegates Refreshments Served in the Exhibition
- 11 30am Rio Lasse, President Director, PT Indonesia Kendaraan Terminal Tbk, Indonesia
- 11 45am Digital Supply Chain – How Port Community Systems Facilitate Successful Digital Transformation
Sven Daniels, Partner, HPC - Hamburg Port Consulting, Germany
- 12pm More performance, Less Emissions with ECOBatteryPack
Rolf Fianke, Global Business Development Manager CoHa, Conductix Wampfler, Germany
- 12 15pm RTG Optimization and Automation Solutions
Gabriel Ong, Regional Sales Director – Asia Pacific, Navis, Singapore
- 12 30pm Increasing Operational Efficiency and Equipment Health Through Brake Technology and Monitoring
Pramit Gangopadhyay, Technical Sales, Sibre, Germany
- 12 45pm Questions And Answers Followed by Conference Delegates Networking Lunch

Session Sponsor



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SESSION 6

Special Presentation by Polewali Mandar Regency

- 2pm Conference Moderator's Opening Remarks
Reshma Yousuf CMILT, Director, CLLB Sdn Bhd (Centre for Logistics Leadership in Business) and President, Women in Shipping & Trading Association (WISTA), Malaysia
- 2pm Port of Tanjung Silopo
H Andi Ibrahim Masdar, Bupati, Polewali Manda
- 2 20pm Round Table Discussion
Dr. Sayid Irwan, M. Hum, Chairman (Indonesia) BIMP-EAGA Business Council, Indonesia
Juliana Sofia Damu, CMILT - WiLAT Indonesia Chairperson, Indonesia
H. Andi Ibrahim Masdar, Bupati, Polewali Mandar, Indonesia
Peter George CMILT, Assistant Manager (Business Development & Commercial), at SABAH PORTS SDN. BHD
- 3 20pm Questions and Answers Followed by Conference Moderator's Closing Remarks and Conference Delegates Refreshments Served in the Exhibition

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ROUND TABLE DISCUSSION

BIMP-EAGA BEYOND ALL LIMITS

- 3 40pm Conference Moderator's Opening Remarks
Reshma Yousuf CMILT, Director, CLLB Sdn Bhd (Centre for Logistics Leadership in Business) and President, Women in Shipping & Trading Association (WISTA), Malaysia
- 3 40pm
 - Bernardino Moningka Vega, Vice Chairman for International Relations, Indonesian Chamber of Commerce and Industry (KADIN Indonesia), Indonesia
 - Juliana Sofia Damu, CMILT - WiLAT Indonesia Chairperson, Indonesia
 - Carl Moosoom, Chairman BEBC Sabah, BIMP-EAGA Council (BEBC), Malaysia
 - Atty. Erastus Sandino Austria, District Collector of the Bureau of Customs - Port of Davao, Republic of The Philippines
- 4 40pm Questions and Answers Followed by Conference Moderator's Closing Remarks

Session Sponsor





BIMP-EAGA MARITIME 2023

JW Marriott Hotel Jakarta, Indonesia

Wednesday 22 and Thursday 23 February 2023

Hosted By



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4 x 2 METRE EXHIBITION STAND PACKAGE

- ✓ Professional Standard Shell Scheme
- ✓ 1 Exhibition Table
- ✓ 2 Exhibition Chairs
- ✓ Exhibition Stand Lighting
- ✓ Electrical Power Point
- ✓ Exhibition Stand Carpet
- ✓ Exhibitor Fascia Name Panel
- ✓ WIFI Broadband Internet Access
- ✓ Speaker in Concurrent Conference Programme
- ✓ 3 Conference Delegates
- ✓ 3 Exhibition Stand Personnel
- ✓ Your Company Branded as a Lead Sponsor in all Pre-event Marketing and Social Media Worldwide and Throughout the Two Days of the Event
- ✓ Exhibition Stand Package is €8,995
- ✓ Registration and Administration Fee of €495 Per Exhibition Stand Package and Per Event Branding
- ✓ Multiple Events Booking Discounts Available

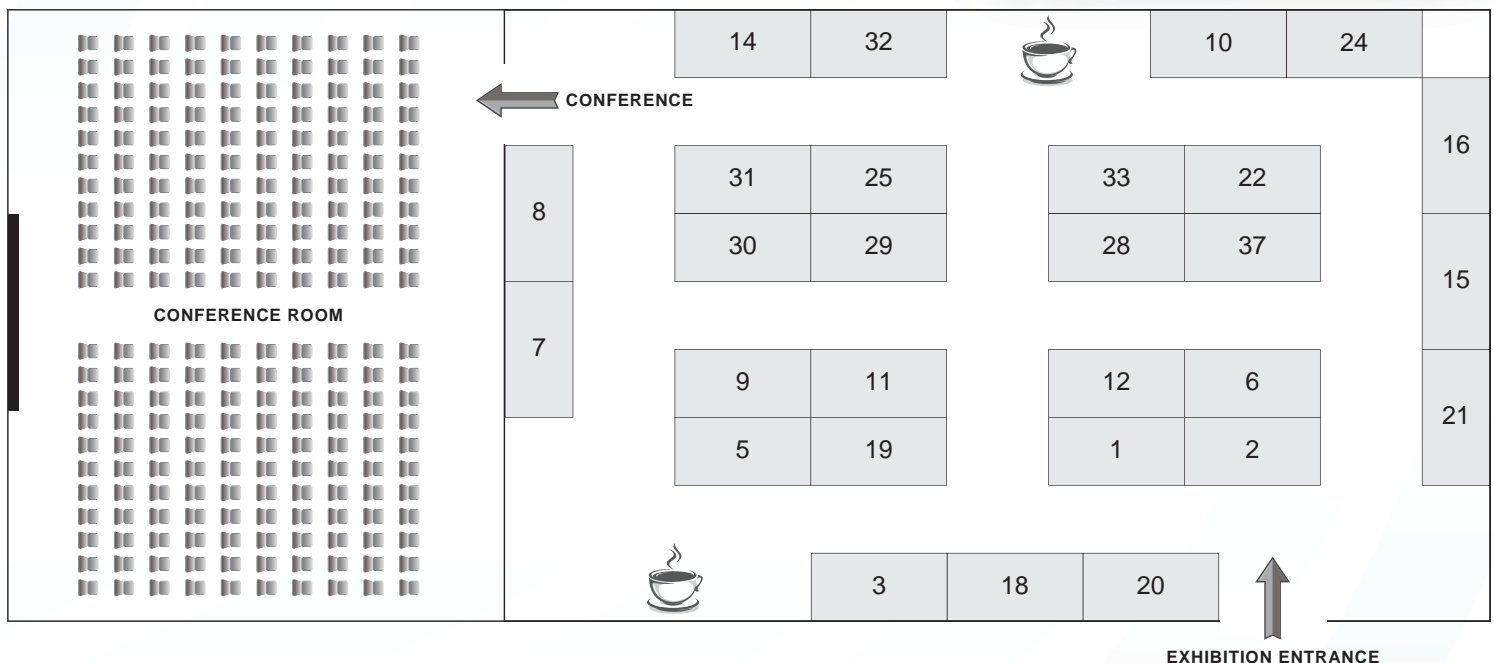
For Exhibition Enquiries

Please contact:

Ms. Hoyan CHAN

Senior Exhibitions Manager

Email: hoyan@transportevents.com



STAND ALLOCATION (updated on 16 / 2 / 2023)

24 Bellmond Technologies	14 Indonesian Chamber of Commerce and Industry (KADIN Indonesia)	1 PT Pelindo
18 Bemo Rail	32 Indonesian Chamber of Commerce and Industry (KADIN Indonesia)	2 PT Pelindo
15 BIMP-EAGA Business Council	10 IPC TPK	9 PT Superintending Company of Indonesia
19 Bromma	7 IT Portlink	11 PT Superintending Company of Indonesia
24 Brosa	33 Johor Port Berhad	9 PT Surveyor Indonesia
12 Chartered Institute of Logistics and Transport Indonesia	33 Lembaga Pelabuhan Johor	11 PT Surveyor Indonesia
16 Conductix-Wampfler	25 Magna Tyres	22 PT Usaha Teknik Nusantara
8 Dellner Bubenzer	3 Muara Port Company	29 Sabah Ports Authority
20 Dextra Manufacturing	30 Northport Malaysia	29 Sabah Ports Sdn Bhd
28 Hamburg Port Consulting	21 Port De Barcelona	6 Sibre
9 IDSurvey/BKI	30 Port Klang Free Zone	37 Trent Port Services
11 IDSurvey/BKI	30 Port Klang, Malaysia	22 VEM Motors
31 Indonesia Car Terminal	15 Pt Nexport Global Network	30 Westports Malaysia
33 Pelabuhan Tanjung Pelepas		5 Woelfer Motoren

SPONSORSHIP PROGRAMME

As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference brochure distributed worldwide
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- The official event website
- Sponsorship acknowledgement during the opening ceremony and by the conference moderator during the conference
- PLUS a conference speaker in the conference programme
- PLUS three conference delegate registrations



Delegates Lanyards Sponsorship

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Delegates Nametags Sponsorship

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Conference Delegates Lunches

Day 1

Day 2

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Conference and Exhibition Directional Signage

CONDUCTIX **PELINDO** **TRENT**

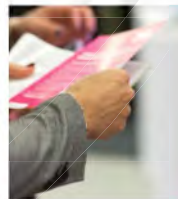
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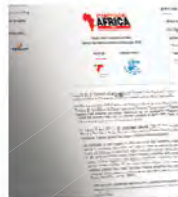
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Technical Site Visit Transportation Sponsorship

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Event Website

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Sessions Sponsorship

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Session 2 **ITP**

Session 3 **BemoRail**

Session 4 **IDSurvey** **bki** **ISUCORINDO**

Session 5 **PELINDO** **TERMINAL PETKEMAS** **IPC TPK**

Session 6 **Port de Barcelona**

Session 7 **WÖLFER** €6,895



Conference Delegates Refreshment Breaks

Break 1 **STARKAT** **PELABUHAN MUARA** **SON BHD** **MUARA PORT COMPANY SON BHD**

Break 2 **IPC** **CAR TERMINAL**

Break 3 **DELLNER** **BÜBENZER**

Break 4 **USAHA** **TEKNIK** **VEM**

Break 5 **BT** **Bellmond Technologies** **BROSA**

Break 6 **Dextra**

€6,895



Networking Reception
Wednesday 22 February 2023

RFP



Networking Dinner

RFP



Conference Speaker Sponsorship

- Conference Speaker guaranteed in a session related to the speaker topic without the necessity to reserve an exhibition stand package
- Branding of sponsor latest full colour logo as a Principal Sponsor on all event marketing materials distributed worldwide and all social media before the event
- Branding of sponsor latest full colour logo as a Principal Sponsor on all event materials on site throughout the three days of the event
- Three conference delegate registrations for guests of the sponsor to attend the whole event FREE of CHARGE
- Conference Speaker Sponsorship Package is €4,895 per sponsorship

€4,895



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JW Marriott Jakarta, Indonesia
Tuesday 21 to Thursday 23 February 2023

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Senior Exhibitions Manager

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REGISTRATION FORM

To Participate in **BIMP-EAGA Maritime 2023** You Need to Register as an **Exhibitor Conference Delegate** or **Exhibition Visitor**.

Conference Delegates Receive: ☐ Competitive Hotel Rates ☐ Technical Site Visit ☐ Conference Refreshment Breaks And Lunches ☐ Exhibition And Conference Access
☐ Networking Reception ☐ A Full Set of Conference Presentations ☐ Official Colour Photographs From The Event ☐ List of Participants

Exhibition Visitors Receive: ☐ Access to Exhibition Only

INTERNATIONAL DELEGATE INFORMATION

- ☐ On or Before **Saturday 21 January 2023**: The 'Early Bird' Conference Delegate Registration is **€1,795**
- ☐ From **Sunday 22 January 2023**: The Regular Conference Delegate Registration is **€1,995**
Special Offer - 4 International Delegates for the Price of 3 at Full Rate
- ☐ One Day Conference Delegate Registration is **€1,595**
- ☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at www.transportevents.com
Follow The Instructions on Our Registration Page. Payment Will be Taken in EUR.
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- ☐ I Have Transferred **€1,995 / €1,795 / €1,595** (Circle Correct Amount) Per Delegate
to OCBC Bank (Malaysia) Berhad

LOCAL DELEGATE INFORMATION

- For Nationals, Citizens And Residents of Indonesia, The Conference Delegate Registration is €895.**
- ☐ On or Before **Saturday 21 January 2023**: The 'Early Bird' Conference Delegate Registration is **€795**
 - ☐ From **Sunday 22 January 2023**: The Regular Conference Delegate Registration is **€895**
 - ☐ Business / Photo ID is Required
 - ☐ **Credit Card** - For Secure Online Registration And Payment Via PayPal at www.transportevents.com
Follow The Instructions on Our Registration Page. Payment Will be Taken in EUR. For Transactions
in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The
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alin@transportevents.com For Bank Payment, You Must Supply Confirmation of The Payment
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REGISTER HERE OR ONLINE

Complete Following Form or Register Online at www.transportevents.com

Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Email to: **alin@transportevents.com**

Conference Delegate Registration

- ☐ I Wish to Attend The Technical Site Visit on **Tuesday 21 February 2023**. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of
Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: **marlisa@transportevents.com**
- ☐ I Wish to Attend The Networking Reception on **Wednesday 22 February 2023**

Name: _____
Position: _____
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Euro (EUR) Bank Transfer to:
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Account Number: 708-125769-1
Beneficiary Bank: OCBC Bank (Malaysia) Berhad
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47610 Subang Jaya, Selangor Darul Ehsan, Malaysia
Swift Code: OCBCMYKL

Please Email a Copy of the Bank Deposit Receipt With Your Registration Form to:
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TERMS AND CONDITIONS

- ☐ No Delegate Registrations Accepted Without Completing Registration Form And Full Payment
- ☐ Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information
Documents Will be Emailed to You Including Your Receipt
- ☐ No Refunds Will be Given However, Substitutions Can be Made at Any Time
- ☐ Withholding Tax Must Not be Deducted from the Amount Set Out in This Contract. If it is, the
Client Agrees to Pay the Organisation an Amount Equivalent to the Amount of the Withholding Tax.
- ☐ Delegates Will Not be Admitted Unless Payment Has Been Received in Full in Advance
- ☐ Flights, Visa Arrangements, Airport Transfers And Accommodation Not Included in
Delegate Registration Fee
- ☐ Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Sign: _____ Date: _____

EXHIBITION VISITORS

**Registration to Visit The Trade Exhibition is Free of Charge And is Done During Event On-Site at
Registration Desk With Business Card.**

Exhibition Opening Times:
Wednesday 22 February 2023 9am to 5pm
Thursday 23 February 2023 9am to 3 30pm

For Further Information on Visiting The Exhibition Only, Please Email **IELA@transportevents.com**

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **JW Marriott Hotel Jakarta, Indonesia**. Exclusive Reduced Hotel
Rates Will be Made Available to All Registered Participants. Subject to Availability.

JW Marriott Hotel Jakarta
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Jakarta 12950
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