

# 16<sup>th</sup> TRANS Middle East KUWAIT 2019

JUMEIRAH MESSILAH BEACH HOTEL & SPA, SAFAT, KUWAIT  
TUESDAY 29 TO THURSDAY 31 JANUARY 2019

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OFFICIAL CARRIER



SPONSORED BY



- Technical Site Visit • International Exhibition • International Conference • 300 Conference Delegates • Networking Welcome Reception •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- Local Delegates Only KWD242 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

## Automation and Digitalization in Smart Port Systems

### KEY SPEAKERS.... PLUS MANY MORE!

1. **R. Gopal**  
Global Vice President Transportation & Logistics, Frost & Sullivan, United Arab Emirates
2. **Nishal Sooredoo**  
Principal Consultant, Royal HaskoningDHV, United Kingdom
3. **Brigadier General Dato' Dr A Halim Basari**  
Director of Pharmacy, Ministry of Defence, Malaysia
4. **Wael Khalifa**  
Chief Strategy and Programme Officer, Agility - GCS, Kuwait
5. **Dr. Noura Al Dhaheri**  
General Manager, Maqta Gateway, United Arab Emirates
6. **H.E. Dr. Alaa Nassif**  
Chief Executives Officer, Royal Commission at Yanbu & Jazan, Saudi Arabia
7. **Dipl.-Ing. Ralf Flagmeier**  
Key Account Manager, Franz Wölfer Elektromaschinenfabrik Osnabrück GmbH, Germany
8. **Javier Toscano Mendez**  
General Manager, Sibre, Spain
9. **Patrick Bol**  
Director Global Operations, Global Operations & Engineering DP World, United Arab Emirates

### HIGHLIGHTED TOPICS

- The incentives of economic diversification in the Gulf region
- Global perspectives in the regional trade trends and economic growth
- Improving regional and global trade through infrastructure investment
- Ports and logistics development in Kuwait: Prospect and progress
- Middle Eastern investments views on international port infrastructure development
- The 'Logistics Revolution' in improving connectivity regionally and globally
- World first halal logistics standards
- Improving trade growth through port modernization and automation
- Digital transformation in implementing smart port initiatives
- Intermodal and port planning: Strengths, weaknesses, opportunities and threats
- Facilitating international trade through efficient port services

**For more Information or to Register**

Tel. + 60 87 426 022 Fax. + 60 87 426 223 Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Website: [www.transportevents.com](http://www.transportevents.com)

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مؤسسة الموانئ الكويتية  
KUWAIT PORTS AUTHORITY

Ref.: م م ك / ١١ / ٥٩٦٠ المرجع:

Date : ٤ أكتوبر ٢٠١٧ التاريخ:

Transport Events Management Limited  
Level 1, Lot 7, Block F, Saguking Commercial Building,  
Jalan Patau-Patau, 87000 Labuan F. T., Malaysia

Subject: TRANS MIDDLE EAST 2019  
EXHIBITION AND CONFERENCE  
Kuwait City, Kuwait  
Tuesday 29 to Thursday 31 January 2019

Reference to the above subject we are pleased to inform you that KPA's board of directors decided to approve your proposal to be your Strategic partner in holding the 16<sup>th</sup> trans middle east exhibition and conference 2019, scheduled to be held from 29<sup>th</sup> to the 31<sup>st</sup> of January 2019.

We would like to stress on your effective role and sound track record in holding such high profile events, and would like to express our appreciation for having this opportunity to forge such partnership with you to ensure a successful conclusion of the event.

Kind regards,

Yousef Al Abdullah Al Sabah Al Nasser Al Sabah  
Director General, Kuwait Ports Authority



يوسف عبد الله صباح الناصر الصباح  
المدير العام  
مؤسسة الموانئ الكويتية

# Automation and Digitalization in Smart Port Systems

Tuesday 29 January 2019  
TECHNICAL SITE VISIT

8am	Delegates registration at the lobby of Jumeirah Messilah Beach Hotel & Spa
9am	Transport departs from Jumeirah Messilah Beach Hotel & Spa to Kuwait Port Authority (KPA)
9 45am	Arrival at Kuwait Port Authority (KPA) Office followed by a Welcome Presentation
10 30am	Transport departs from Kuwait Port Authority (KPA) to Shuwaikh Port
10 45am	Arrival at Shuwaikh Port followed by a brief presentation and a tour of the terminal facilities
11 45am	Transport departs from Shuwaikh Port to Shuaiba Port
1 30pm	Arrival at Shuaiba Port for a brief presentation followed by tour of the terminal facilities
2pm	Transport departs from Shuaiba Port to Jumeirah Messilah Beach Hotel & Spa
3pm	Arrival at Jumeirah Messilah Beach Hotel & Spa (approx.)
7 30pm to 9pm	Networking Welcome Reception generously sponsored by Kuwait Port Authority (KPA) taking place at Jumeirah Messilah Beach Hotel & Spa. Smart casual attire

Sponsored by  مؤسسة الموانئ الكويتية  
KUWAIT PORTS AUTHORITY

Wednesday 30 January 2019

8am	Conference delegates registration and refreshments served in the exhibition
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Sponsored by  شركة جاسم للتقنيات والملاحة دريم  
Jassim Transport & Stevedoring Co. K.S.C.C.

## OPENING CEREMONY

9am	Organiser's Remarks Rory James Doyle, CMILT, Managing Director, Transport Events Management, Malaysia
9 05am	Welcome Remarks H.E. Sheikh Yousef Abdullah Sabah Al-Nasser Al-Sabah, Director General of Kuwait Ports Authority (KPA), Kuwait
9 15am	VIP Keynote Address
9 30am	Exhibition Opening Ceremony and Tour of the exhibition by the VIP group followed by conference delegates refreshments

Sponsored by  HUAWEI  SYNERGY  ZPMC  
SHANGHAI ZHENHUA HEAVY

## SESSION 1 The incentives of economic diversification in the Gulf region

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10 30am	Conference Moderator's Opening Remarks H.E. Sheikh Yousef Abdullah Sabah Al-Nasser Al-Sabah, Director General of Kuwait Ports Authority (KPA), Kuwait
10 30am	Global perspectives in the regional trade trends and economic growth Nishal Sooredoo, Principal Consultant, Royal HaskoningDHV, United Kingdom
10 50am	Exploring opportunities and challenges in the transportation industry R. Gopal, Global Vice President Transportation & Logistics, Frost & Sullivan, United Arab Emirates
11 10am	Regional market developments and market outlook Ian Chadney, Head of Maritime, WSP, United Arab Emirates

## SESSION 2 Improvising regional and global trade through infrastructure investment

Sponsored by  HOUCON  
www.houcon-group.com

11 30am	Ports and logistics development in Kuwait: Prospect and progress H.E. Sheikh Yousef Abdullah Sabah Al-Nasser Al-Sabah, Director General of Kuwait Ports Authority (KPA), Kuwait
11 50am	Middle Eastern investments views on international port infrastructure development Gagan Seksaria, Director of Global Investments, Red Sea Gateway Terminal, Kingdom of Saudi Arabia
12 10pm	Improvement of port operations and infrastructure development Patrick Bol, Director Global Operations, Global Operations & Engineering DP World, United Arab Emirates
12 30pm	Shaping next-gen ports through improvements in container terminal productivity Eduardo Prat, Vice President Solution Sales EMEA, Kalmar, Spain
12 50pm	Questions and answers followed by conference delegates networking lunch

## SESSION 3 The 'Logistics Revolution' in improving connectivity regionally and globally

Sponsored by  KABELSCHLEPP  
TSUBAKI KABELSCHLEPP

2pm	Multi-echelon inventory optimization Wael Khalifa, Chief Strategy and Programme Officer, Agility-GCS, Kuwait
2 25pm	Improvement in air cargo connectivity and its impact on the economic development Ezzeldin ALhasawi, Deputy Director For Cargo Operations, Kuwait Airways, Kuwait

## Supporting Trade Organisations



# Automation and Digitalization in Smart Port Systems

2 50pm	Best practices in maximizing traffic flow Sameer Mubarak, Chairman, Nafith Logistics, Jordan (Invited)	
3 15pm	Questions and answers followed by conference delegates refreshments served in the exhibition	Sponsored by 
<b>SESSION 4</b>	<b>Digital transformation in implementing smart port initiatives</b>	Sponsored by  
4 15pm	Matqa Gateway: Digitalised Port Community System (PCS) Dr. Noura Al Dhaheri, General Manager, Maqta Gateway, United Arab Emirates	
4 40pm	Smart city initiatives on renewable energy H.E. Dr. Alaa Nassif, Chief Executives Officer, Royal Commission at Yanbu & Jazan, Saudi Arabia	
5 05pm	Questions and answers followed by Conference Moderator's closing remarks	
7 30pm-10pm	Networking Welcome Dinner for all delegates. Smart casual attire	Sponsored by 
<b>Thursday 31 January 2019</b>		
8am	Conference delegates registration and refreshments served in the exhibition	Sponsored by 
<b>SESSION 5</b>	<b>Smoothing trade operations and increasing port operation productivity through automation</b>	Sponsored by 
9am	Conference Moderator's Opening Remarks	
9am	SLP snag load protection system to increase productivity of ship to shore cranes Javier Toscano Mendez, General Manager, Sibre, Spain	
9 25am	Improving trade growth through port modernization and automation Jonas Ericsson, General Manager, Alghanim Group of Shipping & Transport W.L.L, Kuwait	
9 50am	Technology packages for cranes and heavy duty applications Peter Pütz, Head of International Cranes and Long Travel Division & Head of Strategic Marketing, Tsubaki Kableschlepp GmbH, Germany	
10 15am	Questions and answers followed by conference delegates refreshments served in the exhibition	
11 15am	Transport refrigeration technology Satish Bala, Manager, Al Mulla Group, Kuwait	
11 40am	Cost and energy efficiency through customized designs Dipl.-Ing. Ralf Flagmeier, Key Account Manager, Franz Wölfer Elektromaschinenfabrik Osnabrück GmbH, Germany	
12 05pm	Questions and answers followed by conference delegates networking lunch	
<b>SESSION 6</b>	<b>Best practices in port operations in coping challenging economic demands</b>	Sponsored by  
2pm	Creating greater synergies between terminals, lines and cargo owners – operations beyond the gate Iain Rawlinson, Group Commercial Director, GulfTainer, United Arab Emirates	
2 25pm	Facilitating international trade through efficient port services Talat Al Alawi, Chief Commercial Officer, Ports and Maritime Authority, Kingdom of Bahrain (Invited)	
2 50pm	Integration on Shipping Business Özgür Sert, General Manager, Port Akdeniz-Port of Antalya, Global Ports Holding, Turkey	
3 15pm	Questions and answers followed by Conference Moderator's closing remarks and conference delegates refreshments served in the exhibition	Sponsored by 

## Supporting Media





# 16<sup>th</sup> TRANS Middle East KUWAIT 2019

Wednesday 30 and Thursday 31 January 2019  
Jumeirah Messilah Beach Hotel & Spa, Safat, Kuwait

Hosted By



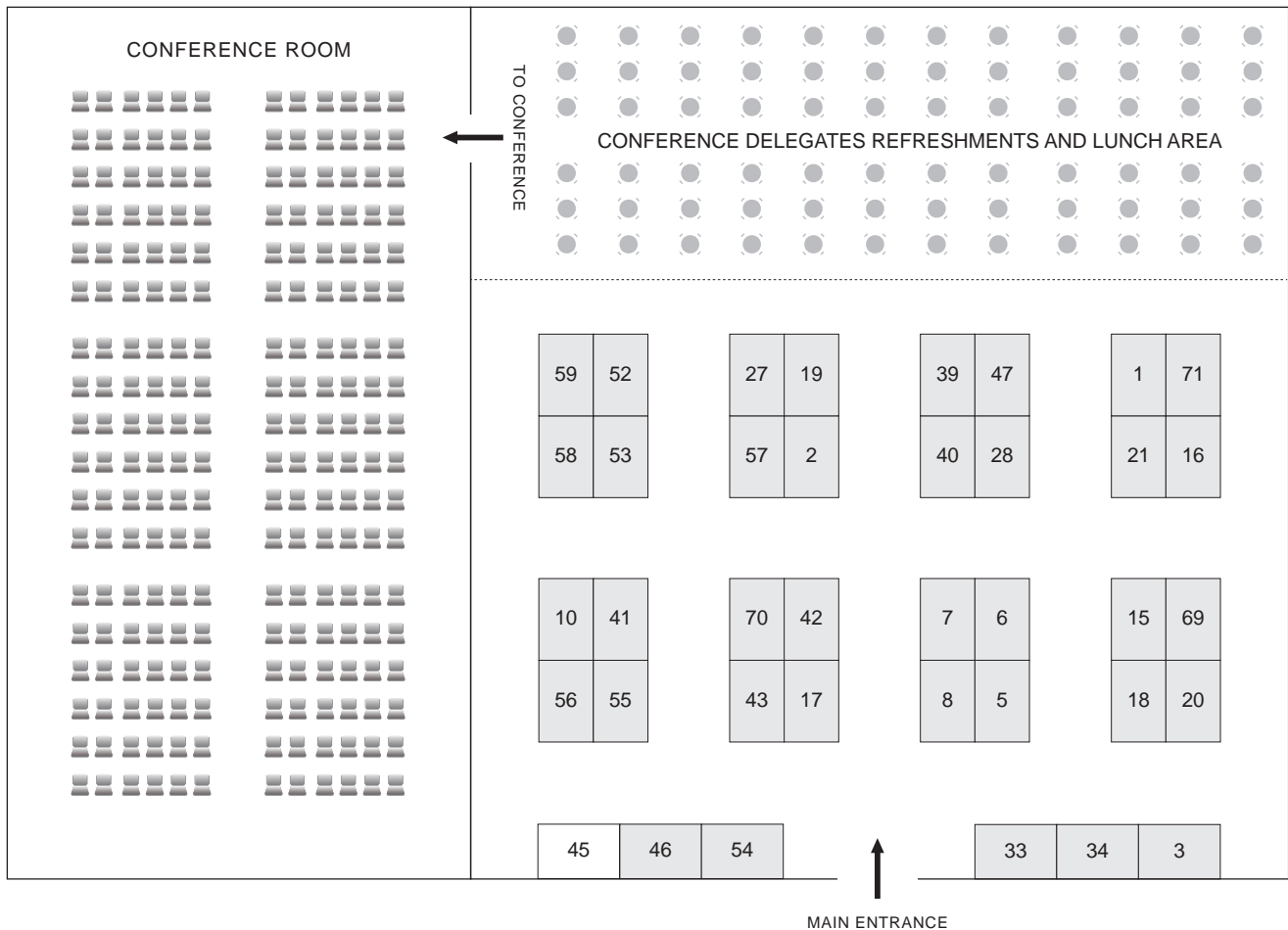
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Official Carrier



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MAIN ENTRANCE



## STAND ALLOCATION (updated on 08 / 01 / 2019)

52	Agility Kuwait	5	Kuwait Ports Authority
59	Agility Kuwait	6	Kuwait Ports Authority
28	Al Bahar Kuwait	7	Kuwait Ports Authority
47	Al Bahar Kuwait	8	Kuwait Ports Authority
53	Alghanim Shipping	43	MAFI Transport-Systeme GmbH
58	Alghanim Shipping	2	Ministry of Transportation and Communications, Kingdom of Bahrain
27	Al Mulla Group Kuwait	55	Nafith Logistics
57	Al Mulla Group Kuwait	56	Nafith Logistics
10	ASTAD	69	Robban Assafina Magazine
41	ASTAD	1	Sibre
28	Caterpillar Kuwait	17	Siemens
47	Caterpillar Kuwait	19	Solvo
3	DP World	15	Stinis Holland BV
16	Ford Alghanim	39	Synergy SIS
21	Ford Alghanim	40	Synergy SIS
42	Franz Woelfer Elektromaschinenfabrik Osnabrueck	70	Tsubaki Kabelschlepp GmbH
52	Global Clearinghouse Systems	33	Zain Kuwait
59	Global Clearinghouse Systems	34	Zain Kuwait
71	Houcon Cargo Systems BV	39	ZPMC Smart Solution
39	Huawei	40	ZPMC Smart Solution
40	Huawei	45	Available
18	Jassim Transport & Stevedoring Co. K.S.C.C. (JTC)		
20	Jassim Transport & Stevedoring Co. K.S.C.C. (JTC)		
46	Kuwait Airways		
54	Kuwait Airways		

## EXHIBITION STAND PACKAGE

### 3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: [www.transporevents.com](http://www.transporevents.com)

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**TRANSPORT EVENTS**  
Transport Events Management Limited  
Tel: + 60 87 426 022  
Fax: + 60 87 426 223  
Email: [enquiries@transporevents.com](mailto:enquiries@transporevents.com)

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## REGISTRATION INFORMATION

To Participate in The **16th Trans Middle East 2019** You Need to Register as an **Exhibitor, Conference Delegate** or **Exhibition Visitor**.

**Conference Delegates Receive:** Exclusive Official Airline Rates • Competitive Hotel Rates • Technical Site Visit • Networking Welcome Reception • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com)

Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

☐ I Wish to Attend The Technical Site Visit on Tuesday 29 January 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance.  
Please Email to: [anis@transportevents.com](mailto:anis@transportevents.com)

☐ I Wish to Attend The Networking Welcome Reception on Tuesday 29 January 2019.

☐ I Wish to Attend The Networking Welcome Dinner on Wednesday 30 January 2019.

Name: \_\_\_\_\_ 9 / 1 / 2019

Job Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

### What Best Describes Your Industry Sector? (Please Tick One)

- |   |   |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service                      |
| <input type="checkbox"/> Inland Terminal Operator         | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring                      | <input type="checkbox"/> Road/Rail Operation                                    |
| <input type="checkbox"/> Dredging                         | <input type="checkbox"/> Shipper/Beneficial Cargo Owner (BCO)                   |
| <input type="checkbox"/> Surveying/Civil Engineering      | <input type="checkbox"/> Association/Government Agency                          |
| <input type="checkbox"/> Classification Society/Registry  | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services           |
| <input type="checkbox"/> Maritime Consultancy/Analysis    | <input type="checkbox"/> Equipment Manufacturer/Service Supplier                |
| <input type="checkbox"/> Shipping/Liner Company           | <input type="checkbox"/> IT Systems/Hardware                                    |
| <input type="checkbox"/> Bunkering Sales & Service        | <input type="checkbox"/> Other _____  |
| <input type="checkbox"/> Barge Operation                  |   |

## EURO DELEGATE REGISTRATIONS

- On or Before Sunday 30 December 2018: The 'Early Bird' Conference Delegate Registration is €1,195 Special Offer - 3 Delegates For The Price of 2 in This Category
- From Monday 31 December 2018: The Regular Conference Delegate Registration is €1,295 Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is €795. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing [alin@transportevents.com](mailto:alin@transportevents.com). Business/Photo ID is required.
- One Day Conference Delegate Registration is €795
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - Secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com)  
Follow The Instructions on Our Registration Page

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**

☐ I Have Transferred €1,295 / €1,195 / €795 (Circle Correct Amount) Per Delegate to Public Bank

### Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd ( Swift Code: PBLNMYKA )

Agent Bank: Deutsche Bank AG, Frankfurt ( Swift Code: DEUTDEFF )

**Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.**

## KUWAITI DINAR DELEGATE REGISTRATIONS

For Kuwaiti Nationals, Citizens And Residents of Kuwait, The Conference Delegate Registration is KWD242.

- On or Before Sunday 30 December 2018: The 'Early Bird' Conference Delegate Registration is KWD201
- From Monday 31 December 2018: The Regular Conference Delegate Registration is KWD242
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - Secure Online Registration And Payment Via Paypal at [www.transportevents.com](http://www.transportevents.com)  
Follow The Instructions on Our Registration Page.

☐ I Have Transferred KWD201 or €495 Per Delegate to Public Bank

☐ I Have Transferred KWD242 or €595 Per Delegate to Public Bank

### Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd ( Swift Code: PBLNMYKA )

Agent Bank: Deutsche Bank AG, Frankfurt ( Swift Code: DEUTDEFF )

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

**Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.**

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information, Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has been Received in Full
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Management Limited

Tel: + 60 87 426 022

Fax: + 60 87 426 223

Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)



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[www.transportevents.com](http://www.transportevents.com)

## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk

### Exhibition Opening Times are:

Wednesday 30 January 2019

9am to 5pm

Thursday 31 January 2019

9am to 3 30pm

## OFFICIAL CARRIER

The Official Carrier For This Event is **Kuwait Airways**. Please visit [www.kuwaitairways.com](http://www.kuwaitairways.com)

### Contact Person

Bader Al Refai

Public Relation and Media

PR Officer

Tel: +965 2471 9383 - Ext. 4258

Email: [Bader.AlRefai@kuwaitairways.com](mailto:Bader.AlRefai@kuwaitairways.com)

Website: [www.kuwaitairways.com/en](http://www.kuwaitairways.com/en)



## OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **Jumeirah Messilah Beach Hotel & Spa, Safat, Kuwait**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

Jumeirah Messilah Beach Hotel & Spa, Safat, Kuwait

Al Ta'awun Street

Kuwait City 13036

Kuwait

Tel: +965 2226 9601

Fax: +965 2226 9700

Email: [jmbreservations@jumeirah.com](mailto:jmbreservations@jumeirah.com)

Website: [www.jumeirah.com](http://www.jumeirah.com)



# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **16th Trans Middle East 2019 Kuwait Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 16th Trans Middle East 2019 Kuwait Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- **3 Free of Charge** Conference Delegate Registrations worth €3,995

## Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

## Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

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## Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

## Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

## Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

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## Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

## Networking Welcome Reception – Tuesday 29 January 2019

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

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## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1 

Session 2   
www.houcon-group.com

Session 3   
TSUBAKI KABELSCHLEPP

Session 4 

Session 5   
مجموعة المال  
AL MULLA GROUP

Session 6   
شركة تطوير البنية التحتية العالمية  
Agility  
A New Logistics Leader

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1  شركة جاسم للتقنيات والمناولة جردام  
Jassem Transport & Stevedoring Co. K.S.C.C.

Break 2     
HUAWEI SYNERGY SOLUTIONS 上海振华重工  
SHANGHAI ZHENHUA HEAVY

Break 3 

Break 4   
GROUP OF SHIPPING & TRANSPORT, KUWAIT

Break 5

Break 6   
الفانم أوتو  
ALGHANIM AUTO

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 30 January 2019

Thursday 31 January 2019

## Networking Welcome Dinner – Wednesday 30 January 2019

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

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