

17th ASEAN PORTS & SHIPPING

2019

NAGAWORLD HOTEL, PHNOM PENH, CAMBODIA
TUESDAY 10 TO THURSDAY 12 SEPTEMBER 2019

HOSTED BY

ENDORSED BY



Follow us on:

LinkedIn



facebook



Associate Member



SPONSORED BY



- Technical Site Visit • Networking Welcome Reception • International Exhibition • International Conference • 300 Conference Delegates • Networking Welcome Dinner •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! / KHR2,500,000! •
- Local Delegates at Only KHR3,000,000 • FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

The Rise of Industry 4.0 in Evolving ASEAN Trade

HIGHLIGHTED TOPICS

- Global economic conditions and its effect on ASEAN trade growth
- Belt and road initiative 2.0 in creating opportunities for Cambodia
- Trends and key drivers in ASEAN's supply chain and logistics expansion
- Smartports and key trends in Asia
- The future of Fourth Industrial Revolution in ports and shipping, investment, logistics and technologies
- Modernization of ASEAN port facilities – Process and equipment automation
- Supercharging next gen ports with AI and cloud computing
- Challenges facing Cambodia shipping industry

For more Information or to Register

Tel. + 60 3 8023 5352 Fax. + 60 3 8023 3963 Email: enquiries@transportevents.com

Website: www.transportevents.com

Follow us on:



Kingdom of Cambodia

Nation Religion King



Sihanoukville Autonomous Port



Phnom Penh Autonomous Port

17th ASEAN PORTS AND SHIPPING 2019

Hosted by Sihanoukville Autonomous Port and Phnom Penh Autonomous Port

Phnom Penh, Cambodia

Tuesday 10th to Thursday 12th September, 2019

Dear Valued Colleagues,

ASEAN Ports and Shipping continues to be the biggest annual Maritime Ports, Shipping and Transport Logistics Exhibition and Conference in the ASEAN region - now in its 17th successful year!

The 17th ASEAN Ports and Shipping 2019 Exhibition and Conference will take place for the first time in Phnom Penh, Cambodia from Tuesday 10th to Thursday 12th September, 2019.

A two days Conference Programme will feature **30** world-class conference speakers addressing topical issues and challenges on global transportation and logistics attended by a gathering of no less than **500** senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers/exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the ASEAN region.

There will be the commercial opportunity for **60** exhibitors and sponsors to network directly with the delegates at this major annual international maritime transport Exhibition and Conference trade event for the ASEAN region.

Sihanoukville Autonomous Port (PAS) and Phnom Penh Autonomous Port (PPAP) are delighted to co-host this captioned event in our vibrant city of Phnom Penh and we welcome and encourage you to visit our beautiful country and attend this important annual industry event in 2019.

There will be the exclusive opportunity for the registered conference delegates to visit our river port - Phnom Penh Autonomous Port and our sea port - Sihanoukville Autonomous Port and to study first-hand the commercial and technical developments taking place in both ports.

We look forward to your valued participation at the biggest annual Maritime Ports, Shipping and Transport Logistics Exhibition and Conference in the ASEAN region taking place for the first time in Phnom Penh, Cambodia from Tuesday 10th to Thursday 12th September, 2019.

Phnom Penh, October 27th, 2017

Yours Sincerely,

Lou Kim CHHUN

**Delegate of Royal Government of Cambodia
In Charge as Chairman & CEO of PAS**

Yours Sincerely,

Hei BAVY

**Delegate of Royal Government of Cambodia
In Charge as Chairman & CEO of PPAP**

Meet The Speakers

NagaWorld Hotel, Phnom Penh, Cambodia
Tuesday 10 to Thursday 12 September 2019



Antonie Versluis

Head of Ports Practice-Managing Partner Malaysia, Roland Berger

Antonie Versluis is a Head of Ports Practice-Managing Partner Malaysia for Roland Berger. He holds MSc in Industrial Engineering/Management at Technical University Twente, Netherlands and has BSc in Mechanical Engineering at University of Technology, Delft, Netherlands. Antonie Versluis has more than 30 years of professional experience, most of which he spent in strategy consulting. He has worked for clients in Asia and the Middle East on issues related to strategy, development planning, port development, logistics, shipping, infrastructure development, feasibility studies, corporate and business strategy, transformation and operations restructuring, management and improvement. In his career, he has managed or directed around 50 port development projects, in Malaysia, China, Indonesia, Maldives, Saudi Arabia, Europe and in various countries in the Caribbean.



Han Ning

Director, Drewry

Han Ning is a Director within Drewry Maritime Advisors business unit and is Country Manager for China. She has more than 10 years' experience in shipping and ports sector. Han Ning joined Drewry in 2011 and worked in Drewry's Singapore office before her move to Shanghai. Whilst with Drewry, she has been involved in numerous port and shipping assignments covering commercial analysis and due diligence, company strategy formulation, IPOs and investment opportunity assessments. Her global experience is extensive with project work completed in China, SE Asia, America, Africa, and Mediterranean. Prior to joining Drewry, she has worked in PSA China investment department for five years. During her time with PSA China, she was responsible for market analysis and port development strategies in different regions. She has worked on two greenfield terminals as well as some M&A transactions. She holds an MA in maritime law from Shanghai Maritime University.



Dr. Mark Yong

Managing Director of Asia Pacific, Blume Global

Dr. Mark Yong earned his undergraduate degree and doctorate of philosophy in molecular biology before finding a career in shipping. At P&O Containers/Nedlloyd, he spent the majority of his tenure in emerging markets such as Vietnam, Cambodia and China. His next position was director of business development at Alibaba.com, before being invited to serve as a committee member of the Hong Kong General Chamber of Commerce e-commerce unit. Dr. Yong joined INTTRA in 2002 where he served in several managerial positions, finishing as General Manager, South Asia, overseeing the growth and development of India, Pakistan, Sri Lanka and Bangladesh. In 2008, he joined BMT Group where his key role includes overseeing the shipping and infrastructure development activities in the region. Recently, he started a new exciting role as Managing Director of Asia Pacific at Blume Global focusing on smart ports and logistics.



Dr. Chheng Kimlong

Director, Center for Governance Innovation and Democracy, Asian Vision Institute

Dr. Chheng Kimlong holds a PhD in Economics from the Australian National University, a Master in Economics from Kobe University, and a Master in Business Administration from Preston University. Dr. Chheng is Director of Centre for Governance Innovation and Democracy (CGID) of the Asian Vision Institute (AVI) and is Senior Researcher at the Centre for Policy Studies (CPS), Cambodia. He has had over 12 years of practical experience in quantitative and qualitative research and consultancy for local research think tanks and international development agencies. He was Economic-Commercial Specialist for the United States Embassy in Phnom Penh from 2008 to 2012. He has been working extensively with the Cambodian government ministries and institutions at national and subnational levels, foreign governments, international development agencies, civil society organizations, and private sector.



Victor Wai

Consultant, Royal Haskoning DHV

Victor Wai is a consultant with Royal Haskoning DHV. Based in Singapore, his main contributions to the team are market studies and valuations of ports in South and Southeast Asia regions. Prior to joining the company, he had 7 years of investment research experience, primarily covering port companies. He was ranked top analyst in Bloomberg for port and infrastructure coverage in 2017. Victor holds a Bachelor degree from National University of Singapore, and is a CFA charter holder since 2014.



Gagan Seksaria

Director of Global Investments, Red Sea Gateway Terminal

Gagan Seksaria is a Director of Global Investments, Red Sea Gateway Terminal, Kingdom of Saudi Arabia. He is responsible for Red Sea Gateway Terminals' global investments and portfolio expansion through organic developments and acquisitions. Prior, was responsible for ICTSI's Africa investments closing deals totaling \$350 million. Earlier, spent 6 years with A. P. Moller - Maersk, key roles being with Maersk Line in the South Asia regional office in Mumbai and making Sub Saharan Africa port investments with APM Terminals in The Hague. Other professional experience includes being responsible for new investments with Tuscan Ventures, a private equity firm focused on making PE placements in transportation and logistics infrastructure in Asia and KPMG with the responsibility for their transportation practice in India leading multiple consulting assignments - mainly private equity, M&A and policy lobbying.



Marco Neelsen

Chief Executive Officer, Port of Tanjung Pelepas

Marco Neelsen joined PTP as Chief Executive Officer on 7th of November 2016. A certified and trained navigational officer, Marco holds a Bachelor Degree in Maritime Transport and a Master Mariner in Maritime from Germany. Prior to joining PTP, Marco Neelsen served Buss Port Logistics GmbH & Co. KG as its Chief Executive Officer, leading a Portfolio of 12 Terminals (General Cargo, Offshore, Contract Logistics, Bulk and Shortsea Container) in Germany, Netherlands and Turkey. He also spent almost 10 years in Middle East in various Operations and Executive position within the A.P. Moller Terminals Group in places like Oman, Aqaba, Jordan and being the last one CEO of APMT Bahrain. With a combined of 20 years' experience in the Maritime Industry, predominantly in Ports within Europe and Asia and more than 9 years in Business Leadership roles, Marco Neelsen is set to bring PTP forward.



Cdr Ang Chin Hup (R)

Senior Researcher, Centre for Maritime Economics & Industries, Maritime Institute of Malaysia (MIMA)

Commander Ang Chin Hup (R) is a researcher at the Centre for Maritime Economics & Industries, Maritime Institute of Malaysia (MIMA). His research interest includes ports, shipping, logistics, ship building/ship repair and maritime transportation in Malaysia and Asia. Cdr Ang participated in the World Bank-led formulation of National Ports Strategy (NPS) and the formulation of Malaysia Shipping Master Plan (MSMP) and National Transport Policy (NTP) in Malaysia. He has represented the country in international conferences including the Indian Ocean Rim Association (IORA) meetings in Indonesia and South Africa, transportation meetings in the United Nations' Economic & Social Commission for Asia & the Pacific (ESCAP), Bangkok and Asia Pacific Economic Cooperation (APEC), Taipei. He has also conducted ports and shipping trainings for the Malaysian Technical Cooperation Program (MTCP), China Malaysia Port Alliance (CMPA) and Indian Ocean Rim Association (IORA) in Comoros. Cdr Ang holds a MSc degree in Engineering Business Management from the University of Warwick, United Kingdom and Bachelor of Business from RMIT University, Australia. He is a member of Chartered Institute of Logistics & Transport.



Primo Ye

Country Manager, MAERSK (Cambodia) Ltd.

Primo Ye is the country manager for Maersk Cambodia since January 2019 after the integration of Maersk Line and Damco supply chain business, the new Maersk is aiming to be the container business integrator to connect and simplify our customer supply chain. Prior to Maersk he was leading Damco Cambodia since October 2016, and spent the first 10 years of the career with Damco China mainly in customer service and operation functions.

Meet The Speakers

NagaWorld Hotel, Phnom Penh, Cambodia
Tuesday 10 to Thursday 12 September 2019



Ou Sopheak
Board of Director, Cambodia Freight Forwarders Association (CAMFFA)

Sopheak Ou is currently the Board of Director of Cambodia Freight Forwarders Association (CAMFFA) for the term 2014-2017 & 2017-2020. She has been serving in Vocational Director in the association since 2014-2017 & 2017-2020.

She is the country Manager of AL Multimodal transportation (Cambodia) Co. Ltd. She has been in the logistics industry for 18 years. She was joined and shared on her experience in many conferences, seminars and workshops.

She has graduated MBA degree in Business Administration Certified Logistics Master program from Mekong Institute, Thailand.



Robert Page
General Manager, Ben Line Agencies

Robert Page is the General Manager for Ben Line Agencies Cambodia. He leads a team of 20 staff here in Cambodia providing Liner Agency, Port Agency and Integrated Logistics services to all sectors of the Maritime Industry and in all Cambodian Ports.



Jon Lau
Regional Sales Manager, Liebherr

Jon Lau has an experienced as a Regional Sales Manager with a demonstrated history of working in the maritime industry. He has a strong skilled in management, customer service, microsoft word, sales, and sales management. He was graduated from University of Cambridge.



Markku Vuorinen
Area Sales Director, Mantsinen Group Ltd Oy

Markku Vuorinen of Mantsinen Group from Finland has worked in multiple industries during his career mainly within industrial automation and material handling as well as in military technology. He has degree of Master of Science in Mechanical Engineering. Currently, he is running Mantsinen material handling machinery business in Asia Pacific area. Mantsinen produces the largest multipurpose machine in the world.



Xiaowei Jiang
Key Account Manager, Vahle

Since the year 2004, Xiaowei had studied in Germany and start carrier as the Engineer in Vahle China for various ERTG / Contactless power supply / EMS project for ZPMC / Volkswagen / Airbus.

In 2014 he moved to South East Asia as the key account manager to develop the market such as HPH Laemchabang ARTG project, NPICT in Jakarta from PSA / MITSUI, Mundra T2, Kattupali ARTG in ADANI.



Johannes Leholm
Sales Engineer, APAC, Navis

Johannes Leholm leads Sales Engineering at Navis APAC where he works with container terminals to identify and implement solutions to increase operational productivity. Previously, Johannes worked as a project engineer and product manager where he was responsible for deploying and designing automated technologies for semi and fully automated terminals. Johannes holds a degree in Industrial Engineering and Operations Research at UC Berkeley.



Peter Pütz
Head of International Cranes and Long Travel Division, Tsubaki Kabelschlepp GmbH

Peter Puetz was enrolled in the German Air Force incl. vocational education and studies: Academic Studies: mechanical engineering. Vocational education: Aircraft mechanic, Vocational education: Jet engine mechanic. He began his career at European technical publisher as editorial journalist and project manager. He has 16 years' experience with cable carrier Systems for port cranes, cranes in general and bulk material handling applications. Currently, he's working with TSUBAKI Kabelschlepp GmbH as a Head of Cranes and Long Travel Division & Head of Strategic Marketing.



Chiefy Adi K
President Director, IPC Car Terminal

Chiefy Adi Kusmargano is the President Director of IPC Car Terminal (2017- current). He has more than 17 years experienced in port. He holds Bachelor's Degree in Psychology Gadjah Mada University Yogyakarta (2000) and Master of Science in Netherlands Maritime University (2012) majoring in Shipping and Transport. Previously, he worked as General Manager of Banten Port, Main Branches of PT Pelabuhan Indonesia II (Persero) / Indonesia Port Corporation (2014-2017), Permanent Secretary Coordinator of Indonesia Port Corporation I, II, III, and IV (2012-2014). Certified of Port Expert from Institut Pertanian Bogor, (2014). He also the General Secretary of Indonesia Port Association (ASBUPI), Member of International Association of Ports and Harbours (IAPH), Member of Indonesia Psychologist Association (HIMPSTI), The Most Indonesia Innovative & Inspirative Leader of the Year from Economic Review Magazine (2018).



Serawa Budol
General Manager, Miri Port Authority

Serawa Budol is the General Manager for Miri Port Authority. Serawa holds a Corporate Master of Business Administration from Ohio University and a Degree in Accountancy from Institute Teknologi Mara. She has 27 years of professional experience in Port Industry, began as an Accountant before being promoted to the post Operations Manager, Business Development Manager and then the General Manager, covering all issues related to business strategy, port development, transformation and operations management and improvement.

The Rise of Industry 4.0 in Evolving ASEAN Trade

Tuesday 10 September 2019

TECHNICAL SITE VISIT

8am	Delegates registration at the lobby of NagaWorld Hotel
9am	Transport departs from NagaWorld Hotel to Phnom Penh Autonomous Port (PPAP) LM17 Terminal
10 10am	Brief introduction of the port facilities from Phnom Penh Autonomous Port (PPAP)
10 40am	A short tour around the terminal
11am	Depart back for lunch
12pm	Lunch sponsored by Phnom Penh Autonomous Port (PPAP)
1 30pm	Transport departs back to NagaWorld Hotel
2pm	Arrival at NagaWorld Hotel (approx.)

7 30pm to 9pm Networking Welcome Reception for all registered participants at the NagaWorld Hotel. Smart Casual Attire.

Sponsored by



Wednesday 11 September 2019

8am Conference delegates registration and refreshments served in the exhibition

Sponsored by **Faiveley** Stemann-Technik
A Wabtec Company

OPENING CEREMONY

9am	Organiser's Remarks Rory James Doyle, CMILT, Managing Director, Transport Events, Malaysia
9 10am	Ministerial Keynote Address H.E Ros Vanna, Secretary of State of Ministry of Public Works and Transport, Cambodia
9 30am	Exhibition Opening Ceremony and Tour of the exhibition by the VIP group followed by conference delegates refreshments

Sponsored by **LIEBHERR**

SESSION 1 Insights on the economic climate in Cambodia and ASEAN Countries

Sponsored by مملكة البحرين
RED SEA GATEWAY TERMINAL

10 30am	Conference Moderator's Opening Remarks Cdr. Ang Chin Hup (R), Senior Researcher, Centre for Maritime Economics & Industries, Maritime Institute of Malaysia, Malaysia
10 30am	Future adaptation on global economic conditions and its effect on ASEAN trade growth Anthonie Versluis, Head of Ports Practice-Managing Partner Malaysia, Roland Berger, Malaysia
10 50am	Belt and road initiative 2.0 Han Ning, Director, Drewry, China
11 10am	Smartports and key trends in Asia Dr. Mark Yong, Managing Director of Asia Pacific, Blume Global, Hong Kong

SESSION 2 Financial instruments in overseeing risks in successive operations performance

Sponsored by **KABELSCHLEPP**
TSUBAKI KABELSCHLEPP

11 30am	Industrial Revolution 4.0 in modernizing logistics and ports, shipping operations: Efficiency, risk and trade facilitation perspectives Dr. Chheng Kimlong, Director, Center for Governance Innovation and Democracy, Asian Vision Institute, Cambodia
11 50am	Returns and risks of port investments Victor Wai, Consultant, Royal Haskoning DHV, Singapore
12 10pm	Red Sea Port investment corridor and advancement of RSGT as a strategic investor Gagan Seksaria, Director of Global Investments, Red Sea Gateway Terminal, Kingdom of Saudi Arabia
12 30pm	Questions and answers followed by conference delegates networking lunch

SESSION 3 The future of ports in the Fourth Industrial Revolution

2pm	Conference Moderator's Opening Remarks Anthonie Versluis, Head of Ports Practice-Managing Partner Malaysia, Roland Berger, Malaysia
2pm	Industry revolution maritime perspective — Investments & technology Marco Neelsen, Chief Executive Officer, Port of Tanjung Pelepas, Malaysia

Supporting Trade Organisations



The Rise of Industry 4.0 in Evolving ASEAN Trade

2 25pm Maritime industry development through industrial revolution 4.0
Cdr. Ang Chin Hup (R), Senior Researcher, Centre for Maritime Economics & Industries, Maritime Institute of Malaysia, Malaysia

2 50pm Questions and answers followed by conference delegates refreshments served in the exhibition

Sponsored by 

SESSION 4 Trends and key drivers in ASEAN's supply chain and logistics rapid expansion

3 50pm Challenges facing Cambodia shipping industry
Primo Ye, Country Manager, MAERSK (Cambodia) Ltd., Cambodia

4 15pm Rail infrastructure development and strategies on ASEAN cross-border connectivity
Ou Sopheak, Board of Director, Cambodia Freight Forwarders Association (CAMFFA), Cambodia

4 40pm How geography and historical trends drive ASEAN's supply chains and logistics expansion
Robert Page, General Manager, Ben Line Agencies, Cambodia

5 05pm Questions and answers followed by Conference Moderator's closing remarks

7 30pm to 10pm Networking Welcome Dinner for all registered participants at Huang Shan Restaurant, Phnom Penh. Transport will depart from NagaWorld Hotel, Phnom Penh lobby at 7 15pm sharp and will return back to the hotel at approximately 10pm. Smart Casual Attire.

Sponsored by



Thursday 12 September 2019

8am Conference delegates registration and refreshments served in the exhibition

SESSION 5 Embracing technological development – Opportunities, challenges and solutions in the region

9am Conference Moderator's Opening Remarks
Dr. Mark Yong, Managing Director of Asia Pacific, Blume Global, Hong Kong

9am Efficient Solution for Cargo Handling
Jon Lau, Regional Sales Manager, Liebherr, Singapore

9 30am Comparison between material handling machines and mobile harbour cranes in container and bulk handling
Markku Vuorinen, Area Sales Director, Mantsinen Group Ltd Oy, Finland

10am Container terminal automation - The step by step approach
Xiaowei Jiang, Key Account Manager, Vahle, Singapore

10 30am Questions and answers followed by conference delegates refreshments served in the exhibition

11 30am Supercharging next gen ports with AI and cloud computing
Johannes Leholm, Sales Engineer, APAC, Navis, Singapore

12pm Technology packages for cranes and port cranes
Peter Pütz, Head of International Cranes and Long Travel Division, Tsubaki Kabelschlepp GmbH, Germany

12 30pm Questions and answers followed by Conference Moderator's closing remarks and conference delegates networking lunch

SESSION 6 Regional Ports and Terminals cooperation: How intra-ASEAN initiatives can increase astonishing opportunities and improve competitiveness

2pm The role of local port in serving the local economy
Serawa Budol, General Manager, Miri Port Authority, Malaysia

2 30pm The next vision of RORO terminal operator: Automotive Trade Facilitator
Chiefy Adi K, President Director, IPC Car Terminal, Indonesia

3pm Questions and answers followed by Conference Moderator's closing remarks. Refreshments served in the exhibition

Sponsored by 

Friday 13 September 2019

TECHNICAL SITE VISIT

For the Technical Site Visit on Friday 13 September to the Sihanoukville Autonomous Port (PAS) please note that due to the distance, it will be necessary for delegates to book a one hour flight to Sihanoukville from Phnom Penh at own cost to the delegates. As there is no suitable return flight the same day, it will be necessary to return to Phnom Penh by pre-arranged bus the same day that will take six hours in travel time. Should you require further details, please contact Ms. ANIS on anis@transportevents.com

Supporting Media



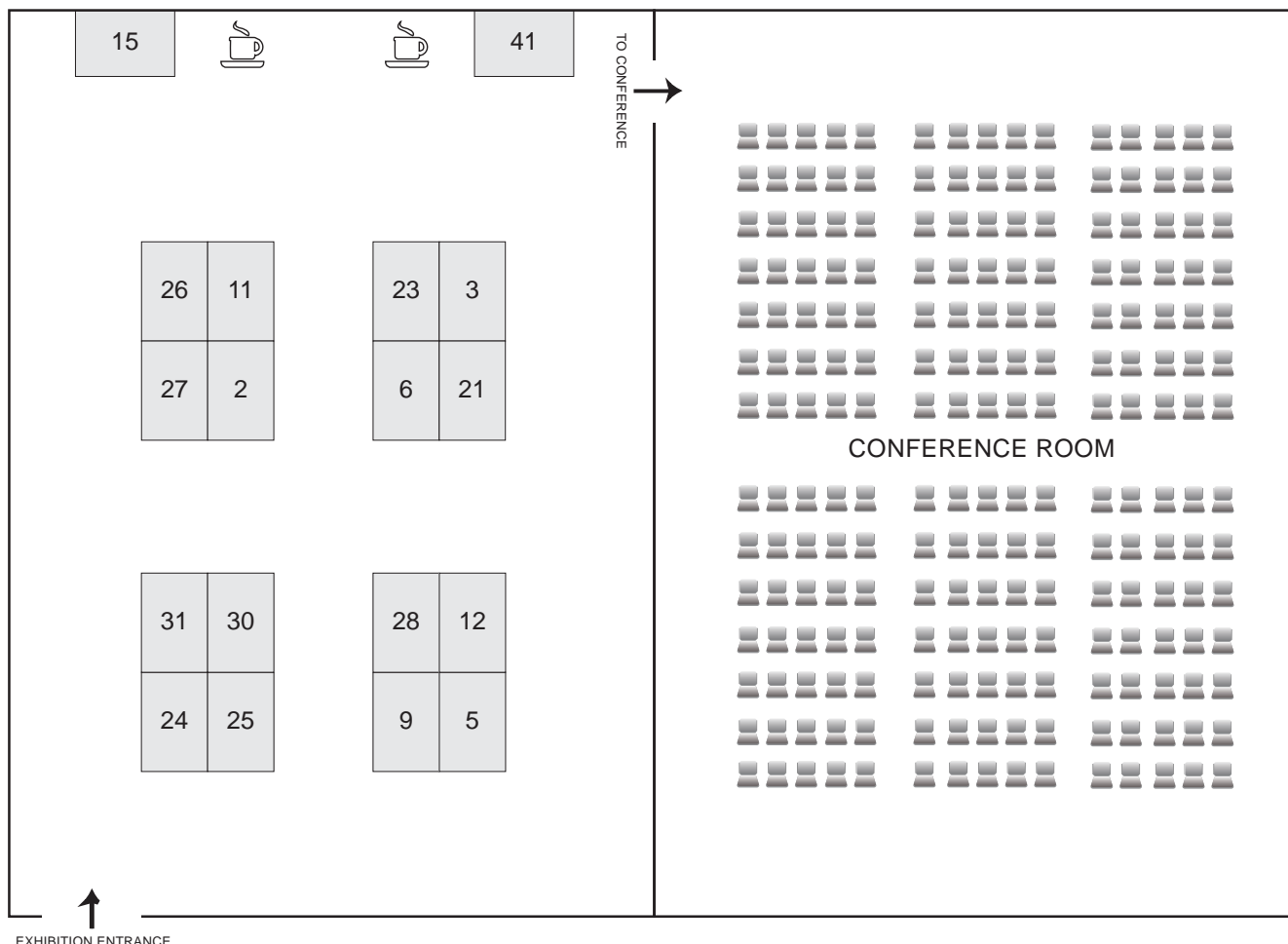
17th ASEAN PORTS & SHIPPING

2019

NagaWorld Hotel, Phnom Penh, Cambodia
Wednesday 11 and Thursday 12 September 2019

Hosted By

Official Hotel and Venue



Delegates Lanyards
Sponsor



Delegates Nametags
Sponsor



Company Banners
Sponsor



Conference Sessions
Sponsor



Conference Delegates
Refreshment Sponsors



Networking Welcome Reception
and Networking Welcome Dinner
Sponsors



STAND ALLOCATION (updated on 03 / 09 / 2019)

9	Bromma	28	Port Klang Free Zone
21	IT Portlink Sdn. Bhd.	28	Port Klang, Malaysia
5	Johor Port Authority	5	Port of Tanjung Pelepas
12	Johor Port Authority	12	Port of Tanjung Pelepas
5	Johor Port Berhad	23	RAM Spreaders
12	Johor Port Berhad	3	RuggON Corporation
11	Liebherr	41	Sibre
5	Malaysia's Southern Gateways	25	Sihanoukville Autonomous Port (SAP)
12	Malaysia's Southern Gateways	30	Sihanoukville Autonomous Port (SAP)
6	Mantsinen	26	Stemmann-Technik GmbH
28	Northport Malaysia	2	Tsubaki Kableschlepp GmbH
23	PEINER SMAG Lifting Technologies	27	Tsubaki Kableschlepp GmbH
24	Phnom Penh Autonomous Port (PPAP)	15	Vahle
31	Phnom Penh Autonomous Port (PPAP)	28	Westports Malaysia

EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

Please Visit: www.transportevents.com

Follow us on:



TRANSPORT EVENTS

Transport Events Limited

Tel: + 60 3 8023 5352

Fax: + 60 3 8023 3963

Email: enquiries@transportevents.com

LinkedIn

facebook



SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **17th ASEAN Ports & Shipping 2019 Cambodia Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your company's latest full colour corporate logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All digital media event promotion
- All international event advertising, direct mail and public relations
- The official 17th ASEAN Ports & Shipping 2019 Cambodia Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- **3 Free of Charge** Conference Delegate Registrations worth €3,995

Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's latest full colour corporate logo is exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

Sponsored by **navis**

Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's latest full colour corporate logo exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

Sponsored by **TT CLUB**
50 years of established expertise

Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Conference and Exhibition Directional Signage

Have your company's latest full colour corporate logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

Sponsored by **PORT KLANG**
MALAYSIA

Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

Networking Welcome Reception – Tuesday 10 September 2019

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by

Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1

Session 2

Session 3

Session 4

Session 5

Session 6

Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's latest full colour corporate logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1

Break 2 **LIEBHERR**

Break 3

Break 4

Break 5

Break 6

Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your VIP clients or partners. Exclusive lunch sponsorship per day is €6,695.

Wednesday 11 September 2019

Thursday 12 September 2019

Networking Welcome Dinner – Wednesday 11 September 2019

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by

REGISTRATION INFORMATION

To Participate in The 17th ASEAN Ports and Shipping 2019 You Need to Register as an Exhibitor, Conference Delegate or Exhibition Visitor.

Conference Delegates Receive: Competitive Hotel Rates • Technical Site Visit • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Reception • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

Exhibition Visitors Receive: Access to Exhibition Only

CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at www.transportevents.com Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 3 8023 3963 or Email to: alin@transportevents.com

Conference Delegate Registration

- ☐ I Wish to Attend The Technical Site Visit on Tuesday 10 September 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: anis@transportevents.com
- ☐ I Wish to Attend The Technical Site Visit on Friday 13 September 2019. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available And Photo ID Proof/Company ID For Port Security Check in Advance. Please Email to: anis@transportevents.com
- ☐ I Wish to Attend The Networking Welcome Reception on Tuesday 10 September 2019
- ☐ I Wish to Attend The Networking Welcome Dinner on Wednesday 11 September 2019

Name: _____ 06 / 09 / 2019

Job Title: _____

Company Name: _____

Address: _____

Tel: _____

Email: _____

Website: _____

INTERNATIONAL DELEGATE REGISTRATIONS

- On or Before **Sunday 11 August 2019**: The 'Early Bird' Conference Delegate Registration is **€1,195** Special Offer - 3 Delegates For The Price of 2 in This Category
- From **Monday 12 August 2019**: The Regular Conference Delegate Registration is **€1,295** Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is **€795**. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by Emailing alin@transportevents.com. Business/Photo ID is required.
- One Day Conference Delegate Registration is **€795**.
- No Delegate Registration Will be Accepted Without Full Payment.

☐ Credit Card - For Secure Online Registration And Payment at www.transportevents.com Please Follow The Instructions on Our Registration Page. Payment Will be Accepted in Any of The Following Currencies: EUR And USD.

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 3 8023 3963 or Email to: alin@transportevents.com For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**

☐ I Have Transferred **€1,295 / €1,195 / €795** (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred **US\$1,541 / US\$1,422 / US\$946** (Circle Correct Amount) Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) and US Dollar (USD) Bank Transfer to:

Account Name: Transport Events Limited

Account Number: 035-802-538366-831

Beneficiary Bank: OCBC Wing Hang Bank Limited

Bank Address: 161 Queen's Road Central, Hong Kong

Swift Code: WIIHBKHH

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE. TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

CAMBODIAN RIEL DELEGATE REGISTRATIONS

For Cambodian Nationals, Citizens And Residents of Cambodia, The Conference Delegate Registration is **KHR3,000,000**.

- On or Before **Sunday 11 August 2019**: The 'Early Bird' Conference Delegate Registration is **KHR2,500,000**
- From **Monday 12 August 2019**: The Regular Conference Delegate Registration is **KHR3,000,000**
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - For Secure Online Registration And Payment Via PayPal at www.transportevents.com Follow The Instructions on Our Registration Page. Payment Will be Accepted in Either EUR or USD. For Transactions in Other Currencies, Your Local Amount Will be Converted to EUR During The Transaction at The Prevailing Rate.

☐ I Have Transferred **KHR2,500,000 / EUR495 / USD587** Per Delegate to OCBC Wing Hang Bank Limited

☐ I Have Transferred **KHR3,000,000 / EUR595 / USD705** Per Delegate to OCBC Wing Hang Bank Limited

Euro (EUR) and US Dollar (USD) Bank Transfer to:

Account Name: Transport Events Limited

Account Number: 035-802-538366-831

Beneficiary Bank: OCBC Wing Hang Bank Limited

Bank Address: 161 Queen's Road Central, Hong Kong

Swift Code: WIIHBKHH

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 3 8023 3963 or Email to: alin@transportevents.com

PLEASE QUOTE BOTH DELEGATE AND COMPANY NAME AS REFERENCE. TRANSMITTING BANK CHARGES MUST BE PAID BY THE SENDER.

TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has been Received in Full
- Flights, Visa Arrangements, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: _____

Dated: _____

COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

Transport Events Limited
Tel: + 60 3 8023 5352
Fax: + 60 3 8023 3963
enquiries@transportevents.com

www.transportevents.com



Follow us on: [in](#) [f](#)

EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk

Exhibition Opening Times Are:

Wednesday 11 September 2019

9am to 5pm

Thursday 12 September 2019

9am to 3 30pm

OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **NagaWorld Hotel, Phnom Penh, Cambodia**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

NagaWorld Hotel, Phnom Penh, Cambodia
Samdech Techo Hun Sen Park
Phnom Penh, 12301
Cambodia



Contact Person
Michelle Tham
Director, Sales and MICE

Tel: + 855 23 228 822 ext: 30133

Fax: + 855 23 225 888

Email: michelletham@nagaworld.com

Website: <http://www.nagaworld.com>