

# 7<sup>TH</sup> BLACK SEA PORTS & SHIPPING 2018

INTERNATIONAL HOTEL CASINO & TOWER SUITES, VARNA, BULGARIA  
MONDAY 21 TO WEDNESDAY 23 MAY 2018

HOSTED BY



**BULGARIAN PORTS  
INFRASTRUCTURE Co.**

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- Technical Site Visit • International Exhibition • International Conference • 300 Conference Delegates •
- Special Offer: Conference Delegate Registration for Shipping Lines; Port Authorities And Terminal Operating Companies Save €500! •
- FREE Conference Delegate Registration for Shippers/Beneficial Cargo Owners •

## KEY SPEAKERS.... PLUS MANY MORE!

- Anguel Zabourtov**  
Director General, Bulgarian Ports Infrastructure Company, Bulgaria
- Cosmin Cârstea**  
Managing Director, DP World Constanta, Romania
- Marian Tanase**  
Deputy General Manager, Constanta Port Administration, Compania Nationala Administratia Porturilor Maritime S.A. Constanta, Romania
- Bilgehan Kuey**  
Chief Executive Officer, Borusan Port (Borusan Lojistik), Turkey
- Steve Wray**  
Associate Director, WSP, United Kingdom
- Nishal Sooredoo**  
Principal Consultant, Royal HaskoningDHV, United Kingdom
- Salome Kelenjeridze**  
Manager Chartering & Operation Departments, Cosmos Shipping, Bulgaria
- Mihai Petre**  
ACCA, CCF, Senior Manager, Customs and Global Trade, Deloitte Tax SRL, Romania
- Igor Nedelchenko**  
Area Sales Manager, Liebherr, Germany
- Jens Koerting**  
Director Global Accounts, Hyster-Yale Group, Germany

## HIGHLIGHTED TOPICS

- Black Sea – The Economy, The Opportunities, The Challenges and The Growth
- The potential of the Danube and the Black Sea in connecting European trade markets
- One Belt – One Road initiative in achieving economic stability, growth and prosperity
- One Belt – One Road. Redefining port operations in improving regional
- Port investment and port development/expansion opportunities in the Black Sea region in coping with container traffic demands and optimising cargo delivery process
- Maximising financial and economic value through Public Private Partnerships
- Black Sea supply chain spectrum – Innovations in facilitating regional and international trade
- A perspective on container, transshipment and supply chain activities in the Black Sea
- Exploring port technologies, automation and blockchain implementation in improving port efficiency
- Container handling technologies that minimise operational costs
- Revolutionising port operations - A time for change in meeting global economy demands
- Improving port operations and creating a regional transport hub in promoting healthy competition

**For more Information or to Register**

Tel. + 60 87 426 022 Fax. + 60 87 426 223 Email: [enquiries@transportevents.com](mailto:enquiries@transportevents.com)

Website: [www.transportevents.com](http://www.transportevents.com)

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**BULGARIAN PORTS INFRASTRUCTURE COMPANY**

**HEAD OFFICE - SOFIA**

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1574 Sofia, 69 Shipchenski prohod blvd № 69, e-mail: [office@bgports.bg](mailto:office@bgports.bg), Phone: (+359 2) 8079999, Fax: (+359 2) 8079966

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April 2017

Dear Colleagues,

**7th BLACK SEA PORTS AND SHIPPING 2018  
EXHIBITION AND CONFERENCE**

International Hotel Casino & Tower Suites, Varna, Bulgaria  
Monday 21 to Wednesday 23 May 2018

The 7th Black Sea Ports and Shipping 2018 will take place for the first time at the luxurious 5 star International Hotel Casino & Tower Suites, Varna, Bulgaria from Monday 21 to Wednesday 23 May 2018.

This event is proud to be hosted by Bulgarian Ports Infrastructure Company.

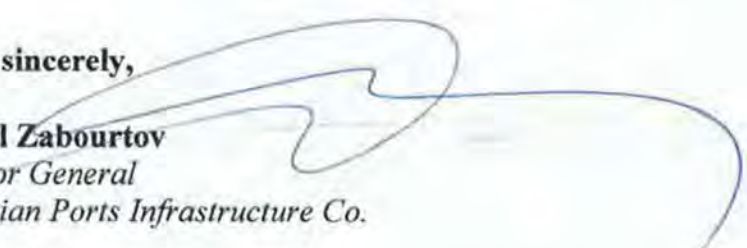
A two days Conference Programme will feature 35 world-class conference speakers addressing topical issues and challenges covering global transportation and logistics attended by a gathering of more than 300 senior executive harbour masters, harbour engineers, port engineers, maintenance supervisors and procurement decision makers together with the region's leading shippers, cargo owners, importers / exporters, shipping lines, freight forwarders, logistics companies, ports, terminal operating companies, railway operators, port equipment and services suppliers from countries throughout the Black Sea region.

There will be the commercial opportunity for 50 exhibitors and sponsors to network directly with the delegates at this major annual international maritime transport exhibition and conference.

We are looking forward to welcome you to Bulgarian maritime capital Varna and to the biggest annual container ports and terminal operations trade event in the Black Sea region.

Yours sincerely,

**Anguel Zabourtov**  
*Director General*  
*Bulgarian Ports Infrastructure Co.*



# SPONSORSHIP PROGRAMME

Companies wishing to maximise their profile at the **7th Black Sea Ports and Shipping 2018 Bulgaria Exhibition and Conference** will benefit from international publicity offered by sponsorship. As an Official Sponsor, your latest full colour logo will be included as an Event Sponsor in the following:

- The official conference programme distributed worldwide
- All international event advertising, direct mail and public relations
- The official 7th Black Sea Ports and Shipping 2018 Bulgaria Exhibition and Conference website
- Sponsorship acknowledgement during the Opening Ceremony and by the conference moderator during the Conference
- The Welcome Arch at the main entrance to the Exhibition and Conference
- 3 Free of Charge Conference Delegate Registrations worth €3,995

## Delegates Lanyards Sponsorship

All event participants are given a name tag at registration. Attached to the name tag is a lanyard worn by all participants throughout the two days of the event. Your company's colour logo will be exclusively printed throughout the full length of the lanyard in full colour and in a highly visible format. Sponsorship is €6,695 including all production costs. This does not include nametag sponsorship.

Sponsored by **DP WORLD**  
Constanta

## Delegates Nametags Sponsorship

All event participants are given an identification name tag to wear throughout the two days of the event. Your company's colour logo will be exclusively printed in full colour across the front of all name tags distributed to every event participant throughout the event. Sponsorship is €6,695. This does not include lanyard sponsorship.

## Event Website

Have your latest colour logo displayed on the event homepage linking all event website viewers directly to your website. Sponsorship is €5,295.

## Brochure Distribution

Have your latest corporate brochure distributed personally by our event staff from the Event Registration Desk. Cost for guaranteed brochure distribution to every conference participant is €3,995.

Sponsored by **DP WORLD**  
Constanta

## Conference and Exhibition Directional Signage

Have your company's latest full colour logo exclusively displayed across the front of all directional signages in full colour and in a highly visible way throughout the Exhibition and Conference. Sponsorship is €5,295.

## Company Banners

Have your latest 3 full-sized indoor banners positioned in high traffic areas i.e. in front of the Event Registration Desk, inside the Conference hall and inside the Exhibition area. Sponsorship is €5,295 per 3 banners.

## Technical Site Visit Transportation Sponsorship

The Technical Site Visit take place one day before the event as part of the agenda for participating delegates. Sponsoring the Technical Site Visit transportation is an excellent way of branding your company. The Sponsor is invited to say a few words of welcome before the start of the Technical Site Visit and have marketing materials and branding throughout the tour e.g. distribution of brochures on the bus. Sponsorship is €5,295.

## Networking Welcome Reception – Monday 21 May 2018

The Networking Welcome Reception is the first of two social highlights of the whole event. All participants enjoy the opportunity to network with fellow industry colleagues and friends during a relaxed sociable evening over food, drinks and local entertainment. The Sponsor is invited to say words of welcome during the function and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

## Conference Sessions Sponsorship

An excellent way of marketing your company is to present your latest corporate video to the conference delegates at the start of a conference session. Cost is €5,295 per Conference Session Sponsorship.

Session 1 **KALMAR**

Session 2

Session 3

**KABELSCHLEPP**  
TSUBAKI KABELSCHLEPP

Session 4

**log sea**  
Logistics and Maritime Solutions

**Circle**  
Touch your ideas

Session 5 **SHIBATAFENDERTEAM**  
on the safe side

Session 6

Session 7

## Conference Delegates Refreshment Breaks

During the event, refreshments will be served three times a day. Your company's colour logo will be printed as a Main Sponsor in the conference brochure. Your company can exclusively display promotional banners and literature at the refreshment serving points throughout the day as well as being able to take advantage of the range of sponsorship benefits in the introduction. Exclusive sponsorship of each Conference Delegate Refreshment break is €5,295.

Break 1 **PORT OF VARNA**  
www.port-varna.bg

Break 2 **HOUCON**  
www.houcon-group.com

Break 3 **LIEBHERR**

Break 4 **Marine Antipollution Enterprise**

Break 5

Break 6 **The Medi Telegraph**  
Shipping & Intermodal Transport

## Conference Delegates Lunches

Your company's colour logo will be displayed as a Main Sponsor in the conference brochure. Your company has the opportunity to display promotional literature and posters in the delegates' dining room as well as words of welcome before the start of the lunch, plus a VIP lunch area for up to eight of your top clients or partners. Exclusive lunch sponsorship per day is €6,695.

Tuesday 22 May 2018

Wednesday 23 May 2018

## Networking Welcome Dinner – Tuesday 22 May 2018

The Networking Welcome Dinner is the social highlight of the event. All participants and spouses enjoy the opportunity to network with fellow industry colleagues and friends throughout a seated dinner with local food, drinks and entertainment. The Sponsor is invited to say a few words of welcome and have marketing materials and branding throughout the function. All arrangements with transport are made by the sponsor.

Sponsored by **BULGARIAN PORTS INFRASTRUCTURE Co.**

# 7<sup>TH</sup> BLACK SEA PORTS & SHIPPING 2018

International Hotel Casino & Tower Suites, Varna, Bulgaria  
Tuesday 22 and Wednesday 23 May 2018

Hosted By

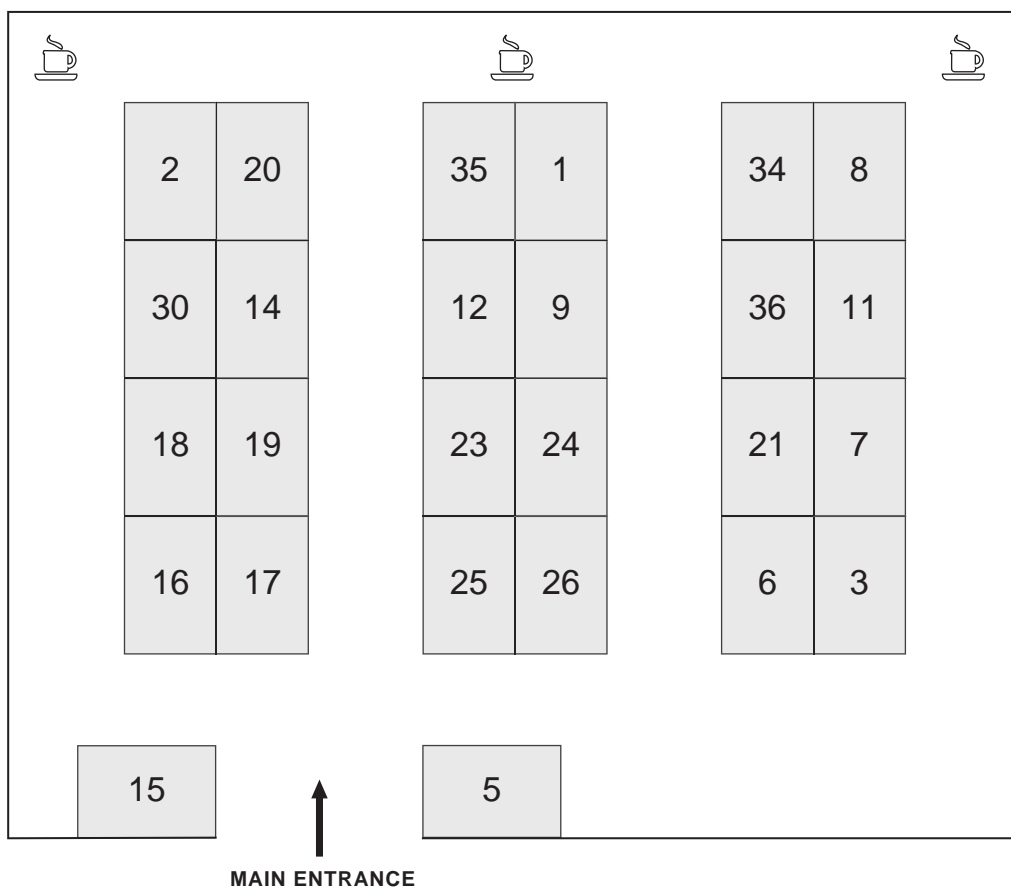


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Conference Delegates  
Refreshment Sponsors



Conference Sessions  
Sponsors



Networking Welcome  
Dinner Sponsor



## STAND ALLOCATION (updated on 14 / 05 / 2018)

16 Bulgarian Ports Infrastructure Company	25 Marine Antipollution Enterprise JSCo
17 Bulgarian Ports Infrastructure Company	26 Marine Antipollution Enterprise JSCo
18 Bulgarian Ports Infrastructure Company	12 Port of Constanta
19 Bulgarian Ports Infrastructure Company	35 Port of Monfalcone
14 Houcon Cargo Systems B.V.	3 Port of Varna EAD
1 Hyster	6 Port of Varna EAD
2 Kalmar	7 Port of Varna EAD
30 Kalmar	21 Port of Varna EAD
9 Kocks Ardelt Kranbau	11 RAM Spreaders
15 Liebherr	20 ShibataFenderTeam
5 Log@Sea (Circle – IB – Aitek Network)	8 Tsubaki Kabelschlepp GmbH
15 MACPORT	34 Ukrainian Sea Ports Authority
23 Marine Antipollution Enterprise JSCo	36 Ukrainian Sea Ports Authority
24 Marine Antipollution Enterprise JSCo	

## EXHIBITION STAND PACKAGE

3 x 2 Square Metre Stands Include:

- A Guaranteed Speaker Place in The Concurrent Conference Programme
- Professional Standard Shell Scheme
- 1 Exhibition Table
- 2 Exhibition Chairs
- Exhibition Stand Lighting
- Electrical Power Point
- Exhibition Stand Carpet
- Exhibitor Name Panel
- WiFi Broadband Internet Access
- 3 Free of Charge Conference Delegate Registrations
- The Rate Per Exhibition Stand Package is €7,895
- There is a Registration And Administration Fee of €495
- There are Multiple Events Booking Discounts

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Monday 21 May 2018

## TECHNICAL SITE VISIT

- 8am Delegates' registration at the lobby of the International Hotel Casino & Tower Suites
- 9am Transport departs from the International Hotel Casino & Tower Suites to the Bulgarian Ports Infrastructure Company
- 9 45am Arrival at Bulgarian Ports Infrastructure Company for the Technical Site Visit boat trip. **Delegates are advised to dress accordingly for the boat trip. Ladies are advised not to wear shoes with high heels**
- Facilities visited during the site visit are:
- Varna East Port Terminal
  - Marine Antipollution Enterprise Port Terminal
  - Odesos Port Terminal
  - Lesport Port Terminal
- Detailed presentations on the activities of all port terminals visited above will be given on the boat. Refreshments will also be served for all delegates.
- 12 30pm Transport departs from the Bulgarian Ports Infrastructure Company back to the International Hotel Casino & Tower Suites
- 1 15pm Arrive at the International Hotel Casino & Tower Suites (approx.)

Tuesday 22 May 2018

- 8am Conference delegates registration and refreshments served in the exhibition sponsored by



## OPENING CEREMONY

- 9am **Organiser's Remarks**  
Rory James Doyle, CMILT, Managing Director  
Transport Events Management  
Malaysia
- 9 05am **Opening Address**  
Angel Zabourtov, Director General  
Bulgarian Ports Infrastructure Company  
Bulgaria
- 9 10am **Welcome Address**  
Ivan Portnih, Mayor of Varna Municipality  
Bulgaria
- 9 20am **Welcome Address**  
Stoyan Pasev, Varna District Governor  
Bulgaria
- 9 30am **Exhibition Opening Ceremony and Tour of the exhibition by The VIP Group followed by conference delegates refreshments sponsored by**



- SESSION 1** **Sponsored by**  **KALMAR**  
**Black Sea — The Economy, The Opportunities, The Challenges and The Growth**

- 10 30am **Chairperson's Opening Remarks**  
Anna Natova, Director Projects Management Directorate  
Bulgarian Ports Infrastructure Company  
Bulgaria
- 10 30am **Challenges of complex projects performed in the Exclusive Economic Zones of Romania and Bulgaria — Imports of drilling rigs, platform supply vessels, tug cranes and cable installation vessels**  
Mihai Petre, ACCA, CCF, Senior Manager, Customs and Global Trade  
Deloitte Tax SRL  
Romania
- Dennitsa Dimitrova, Senior Manager, Indirect Taxes  
Deloitte Bulgaria  
Bulgaria
- 10 45am **The potential of the Danube and the Black Sea in connecting European trade markets**  
Steve Wray, Associate Director  
WSP  
United Kingdom



- 11am **Black Sea ports in facilitating economic growth, the challenges and opportunities**  
Philip Sweenes, Managing Director  
HHLA International GmbH  
Germany

## SESSION 2 **One Belt — One Road initiative in achieving economic stability, growth and prosperity**

- 11 15am **Development of the Bulgarian Ports to European multimodal freight transport gateway hubs**  
Angel Zabourtov, Director General  
Bulgarian Ports Infrastructure Company  
Bulgaria
- 11 30am **The Silk Road as a link between Central and South East Asia, The Middle East, Africa and Europe trade**  
Nishal Sooredoo, Principal Consultant  
Royal HaskoningDHV  
United Kingdom
- 11 45am **One Belt — One Road. Redefining port operations in improving regional trade**  
Cosmin Cârstea, Managing Director  
DP World Constanta  
Romania
- 12pm **Anaklia — New deep sea port on the Black Sea, gateway of Europe and Asia**  
Salome Kelenjeridze, Deputy CEO  
Anaklia Development Consortium  
Georgia
- 12 15pm **Insights on how ports could help a region in achieving economic stability, growth and prosperity**  
Uygun Degirmenci, Turkey Region General Manager  
Yilport Holding  
Turkey
- 12 30pm **Bulgaria - The new silk road's gateway to Europe**  
Lyubomir Iliev, General Manager  
BDZ Cargo EOOD  
Bulgarian State Railways  
Bulgaria

- 12 45pm **Questions and answers followed by conference delegates networking lunch**

## SPECIAL WELCOME ADDRESS

- 2pm **Special Welcome Address**  
Captain Dimitar Dimitrov  
Deputy President of Confederation of European Shipmasters' Associations  
IMO Maritime Ambassador for Bulgaria  
Bulgaria

- SESSION 3** **Sponsored by**  **KABELSCHLEPP**  
**One Belt — One Road initiative in achieving economic stability, growth and prosperity**

- 2 05pm **Enlarging markets and to connecting them to the Trans-European Networks via the Silk Road of the 21st century**  
Mircea Ciopraga, Secretary General  
Permanent Secretariat of the Intergovernmental Commission TRACECA  
Azerbaijan

## Supporting Trade Organisations



**2 20pm** Sustainable developments of the Romanian road industry which facilitates One Belt — One Road initiative in the Black Sea countries  
Florinel Andrei, Secretary General, Romanian Association for International Road Transport (ARTRI)  
Arbitrator, International Arbitration Court for Transport (IACT)  
Romania

Cristian Serban, President  
International Arbitration Court for Transport (IACT)  
Romania

**2 35pm** One Belt — One Road initiative as an opportunity for integration of renewable energy sources in sustainable transport & logistic solutions — The case of Constanta port  
Professor Dr. Eden Mamut, Secretary General  
Black Sea Universities Network Romania  
Romania

**SESSION 4** Sponsored by    
**Port investment and port development/expansion opportunities in the Black Sea region in coping with container traffic demands and optimising cargo delivery process**

**2 50pm** Maximising financial and economic value through Public Private Partnerships  
Anthony van der Hoest, Director Commerce  
Maritime & Transport Business Solutions  
The Netherlands

**3 05pm** Maintenance of fender systems: How to prevent failures/damages  
Pierre Enjalbal, Junior Sales Manager  
ShibataFenderTeam  
France

**3 20pm** Questions and answers followed by refreshments served in the exhibition sponsored by

**LIEBHERR**

**SESSION 5** Sponsored by   
**Black Sea supply chain spectrum — Innovations in facilitating regional and international trade**

**4 20pm** Automation, integration and interoperability along the supply chain: Concrete opportunities of building optimisation, international fast trade lanes integrating IOT & blockchain  
Luca Abatello  
Circle Chief Executive Officer and Log@Sea President  
Italy

**4 35pm** One Belt — One Road initiative and related multimodality challenges  
Nadezhda Nikova, Business Development Manager  
Aris Cargo Ltd.  
Bulgaria

**4 50pm** Questions and answers followed by Chairperson's closing remarks

**7 30pm to 10pm** Networking Welcome Dinner for all delegates at Captain Cook Restaurant, Marine Station, Varna. Transport will depart from the lobby of the International Hotel Casino & Tower Suites at 7 15pm sharp and will return back to the International Hotel Casino & Tower Suites at approximately 10pm. Smart casual attire. Generously sponsored by

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INFRASTRUCTURE Co.

**Wednesday 23 May 2018**

**8am** Conference delegates registration and refreshments served in the exhibition sponsored by

 Marine  
AntiPollution  
Enterprise



**SESSION 6** Exploring port technologies, automation and blockchain implementation in improving port efficiency

**9am** Chairperson's Opening Remarks  
Anna Natova, Director Projects Management Directorate  
Bulgarian Ports Infrastructure Company  
Bulgaria

**9am** Total cost of ownership as a key decision maker  
Igor Nedelchenko, Area Sales Manager  
Liebherr  
Germany

**9 25am** Second railroad handling of sea containers  
Jens Koerting, Director Global Accounts  
Hyster-Yale Group  
Germany

**9 50am** Crane upgrades - A way to extend port cranes life  
Bob van Kampen, Director Crane Upgrades  
Kalmar  
The Netherlands

**10 15am** Questions and answers followed by refreshments served in the exhibition

**11 15am** Dust free bulk loading — Case studies that have adopted innovative system to stop dust pollution  
Frank van Laarhoven, Senior Sales Manager  
RAM Spreaders  
The Netherlands

**11 40am** Technology packages for cranes and heavy duty applications  
Peter Sebastian Pütz, Head of Strategic Marketing & Head of Crane Business  
Tsubaki Kabelschlepp GmbH  
Germany

**SESSION 7** Revolutionising port operations - A time for change in meeting global economy demands

**12 05pm** New dimensions in port operations  
Bilgehan Kuey, Chief Executive Officer  
Borusan Port (Borusan Lojistik)  
Turkey

**12 30pm** Questions and answers followed by conference delegates networking lunch

**SESSION 7** Revolutionising port operations - A time for change in meeting global economy demands (cont.)

**2pm** Improving port operations and creating a regional transport hub in promoting healthy competition  
Ozgur Soy, General Manager  
Kumport  
Turkey

**2 25pm** Global supply chain challenges. Solutions for transparent logistic flow  
Marian Tanase, Deputy General Manager, Constanta Port Administration  
Compania Nationala Administratia Porturilor Maritime S.A. Constanta  
Romania

**2 50pm** Questions and answers followed by Chairperson's closing remarks. Conference delegates refreshments served in the exhibition sponsored by

 The MediTelegraph  
Shipping & Intermodal Transport

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 Global Shipping  
Careers

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International Transport  
Journal

 JURA-MOPE-SEA  
INTERNATIONAL BUSINESS MAGAZINE

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 showmetransport

 The MediTelegraph  
Shipping & Intermodal Transport

 The Shipping Observer  
National of Maritime Shipping Industry

 transportweekly

 WORLD PORT  
DEVELOPMENT  
International Journal for Port Management

## REGISTRATION INFORMATION

To Participate In The 7th Black Sea Ports and Shipping 2018 You Need to Register as an **Exhibitor, Conference Delegate or Exhibition Visitor**.

**Conference Delegates Receive:** Exclusive Official Airline Rates • Competitive Hotel Rates • Technical Site Visit • Conference Refreshment Breaks And Lunches • Exhibition And Conference Access • Networking Welcome Dinner • A Full Set of Conference Presentations • Official Colour Photographs From The Event

**Exhibition Visitors Receive:** Access to Exhibition Only

## CONFERENCE DELEGATE REGISTRATIONS

Please Complete And Fax Back This Form or Register Online at [www.transportevents.com](http://www.transportevents.com)  
Should You Wish to Register Multiple Conference Delegates, Please Copy This Form For Each Delegate And Fax to: + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

### Conference Delegate Registration

☐ I Wish to Attend The Technical Site Visit on Monday 21 May 2018. Registration For The Site Visit Will Not be Accepted Without Receipt of a Black And White Copy of The ID Page of Your Passport or Local ID, Visa Copy if Available and Photo ID Proof/Company ID For Port Security Check in Advance.  
Please Email to: [anis@transportevents.com](mailto:anis@transportevents.com)

☐ I Wish to Attend The Networking Welcome Dinner on Tuesday 22 May 2018

Name: \_\_\_\_\_ 25 / 05 / 2018

Job Title: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Email: \_\_\_\_\_

Website: \_\_\_\_\_

What Best Describes Your Industry Sector? (Please Tick One)

- |   |   |
|---|---|
| <input type="checkbox"/> Port Authority/Terminal Operator | <input type="checkbox"/> Ship Owning and Operating Service                      |
| <input type="checkbox"/> Inland Terminal Operator         | <input type="checkbox"/> Freight Forwarder/Third Party Logistics Provider (3PL) |
| <input type="checkbox"/> Stevedoring                      | <input type="checkbox"/> Road/Rail Operation                                    |
| <input type="checkbox"/> Dredging                         | <input type="checkbox"/> Shipper/Beneficial Cargo Owner                         |
| <input type="checkbox"/> Surveying/Civil Engineering      | <input type="checkbox"/> Association/Government Agency                          |
| <input type="checkbox"/> Classification Society/Registry  | <input type="checkbox"/> Finance/Insurance P&I/Banking/Legal Services           |
| <input type="checkbox"/> Maritime Consultancy/Analysis    | <input type="checkbox"/> Equipment Manufacturer/Service Supplier                |
| <input type="checkbox"/> Shipping/Liner Company           | <input type="checkbox"/> IT Systems/Hardware                                    |
| <input type="checkbox"/> Bunkering Sales & Service        | <input type="checkbox"/> Other _____  |
| <input type="checkbox"/> Barge Operation                  |   |

## EURO DELEGATE REGISTRATIONS

- On or Before Sunday 22 April 2018: The 'Early Bird' Conference Delegate Registration is €1,195 Special Offer - 3 Delegates For The Price of 2 in This Category
- From Monday 23 April 2018: The Regular Conference Delegate Registration is €1,295 Special Offer - 3 Delegates For The Price of 2 in This Category
- Shipping Lines, Port Authorities And Terminal Operating Companies Conference Delegate Registration is €795. Business/Photo ID is Required.
- Shippers/Beneficial Cargo Owners Conference Delegate Registration is Free of Charge. Apply by emailing [alin@transportevents.com](mailto:alin@transportevents.com). Business/Photo ID is required.
- One Day Conference Delegate Registration is €795
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - Secure Online Registration And Payment at [www.transportevents.com](http://www.transportevents.com)  
Follow The Instructions on Our Registration Page

☐ Telegraphic Transfer - Complete The Registration Details on This Page And Fax to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com) For TT Payment, You Must Supply Confirmation of The TT From Your Bank With This Application. **Transmitting Bank Charges Must be Paid by The Sender.**

☐ I Have Transferred €1,295 / €1,195 / €795 (Circle Correct Amount) Per Delegate to Public Bank

Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd ( Swift Code: PBLMYKA )

Agent Bank: Deutsche Bank AG, Frankfurt ( Swift Code: DEUTDEFF )

**Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.**

## BULGARIAN LEV DELEGATE REGISTRATIONS

For Bulgarian Nationals, Citizens And Residents of Bulgaria, The Conference Delegate Registration is BGN1,260.

- On or Before Sunday 22 April 2018: The 'Early Bird' Conference Delegate Registration is BGN1,050
- From Monday 23 April 2018: The Regular Conference Delegate Registration is BGN1,260
- Business / Photo ID is Required
- No Delegate Registration Will be Accepted Without Full Payment

☐ Credit Card - Secure Online Registration And Payment Via Paypal at [www.transportevents.com](http://www.transportevents.com)  
Follow The Instructions on Our Registration Page. The BGN Amount Will be Converted to EUR During The Transaction Process at The Prevailing Rate

☐ I Have Transferred BGN1,050 or €495 Per Delegate to Public Bank

☐ I Have Transferred BGN1,260 or €595 Per Delegate to Public Bank

Bank Transfer to:

Account Name: Transport Events Management Limited

Account Number: 10 - 20228365 - 051

Beneficiary Bank: Public Bank (L) Ltd ( Swift Code: PBLMYKA )

Agent Bank: Deutsche Bank AG, Frankfurt ( Swift Code: DEUTDEFF )

Please Fax a Copy of The Bank Deposit Receipt With Your Registration Form to + 60 87 426 223 or Email to: [alin@transportevents.com](mailto:alin@transportevents.com)

**Please Quote Both Delegate And Company Name as Reference. Transmitting Bank Charges Must be Paid by The Sender.**

## TERMS AND CONDITIONS

- No Delegate Registrations Will be Accepted Without Completing This Registration Form And Full Payment
- Upon Receipt of Your Registration Form And Full Payment, a Set of Delegate Information Documents Will be Emailed to You Including Your Proforma Invoice And, if Required, a Letter of Invitation For Entry Visa Application
- No Refunds Will be Given However, Substitutions Can be Made at Any Time
- Delegates Will Not be Admitted Unless Payment Has been Received in Full
- Flights, Airport Transfers And Accommodation Are Not Included in Your Delegate Registration Fee
- This Event Programme is Subject to Change Without Notice. E&O.E

I Acknowledge That I Have Read And Understand The Above Terms And Conditions.

Signed: \_\_\_\_\_

Dated: \_\_\_\_\_

## COMPLETE AND RETURN YOUR REGISTRATION FORM TO:

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[www.transportevents.com](http://www.transportevents.com)

## EXHIBITION VISITORS ONLY

Registration to Visit The Trade Exhibition is Free of Charge And Should be Done During The Event On-Site at The Registration Desk.

Display Opening Times are:

Tuesday 22 May 2018  
Wednesday 23 May 2018

9am to 5pm  
9am to 3 30pm

## OFFICIAL CARRIER

The Official Carrier is **Bulgaria Air**. Please visit [www.air.bg/en](http://www.air.bg/en)



## OFFICIAL HOTEL AND VENUE

The Official Hotel And Venue is **International Hotel Casino & Tower Suites, Varna, Bulgaria**. Exclusive Reduced Hotel Rates Will be Made Available to All Registered Participants. Subject to Availability.

**International Hotel Casino & Tower Suites**

Front Beach Alley, Golden Sands Resort

Varna 9007

Bulgaria



Contact Person

Gergana Nikolova

MICE Sales Executive

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