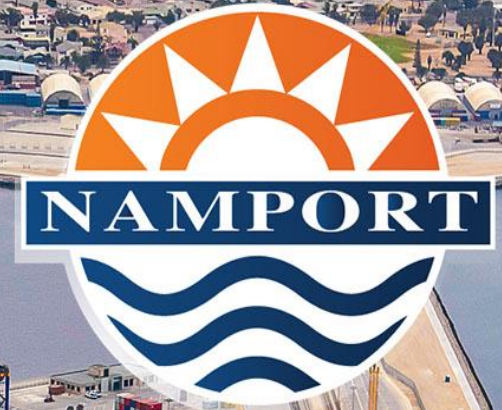


Immanuel Tino !Hanabeb



NAMIBIA: CARGO AND TRANSHIPMENT GATEWAY FOR SADC



NO 1 PORT IN AFRICA



☺ Latitude 22° 56' 26" S Longitude 14° 30' 3" E

NAMIBIA

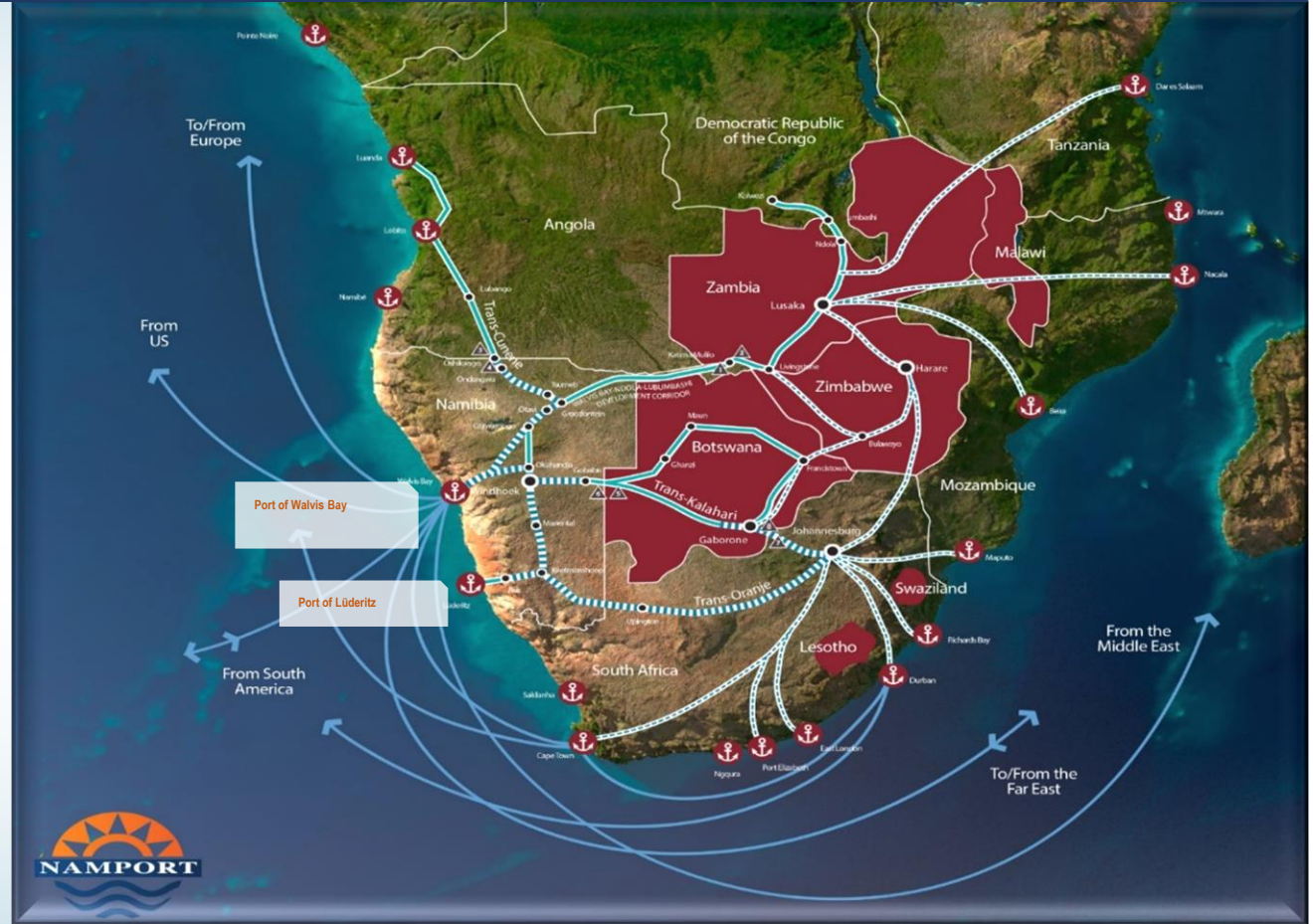
RANK: NO 1 IN SOUTHERN & WESTERN
AFRICA COUNTRIES FOR SEAPORTS
EFFICIENCY by WORLD ECONOMIC
FORUM (2018, 2019)



Our ports connectivity

MAIN SHIPPING LINES CALLING

- Maersk
- CMA CGM
- COSCO
- MSC
- PIL
- MACS
- OACL



The Port of Walvis Bay



Latitude 22° 56' 26" S Longitude 14° 30' 3" E

World-class Regional Logistics Hub Port

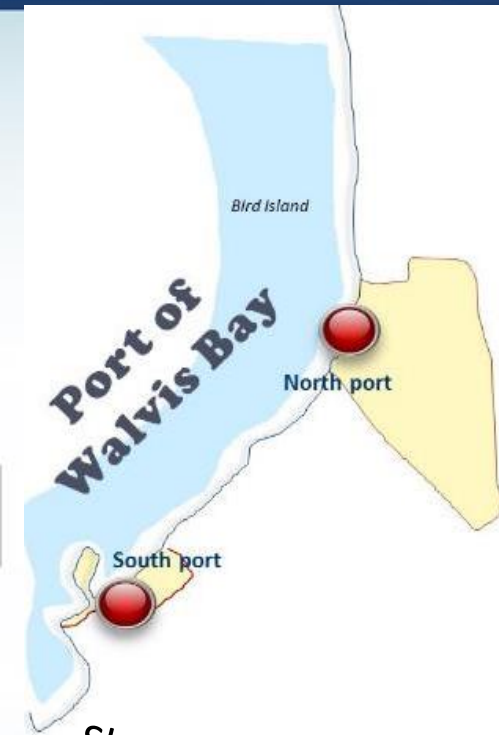
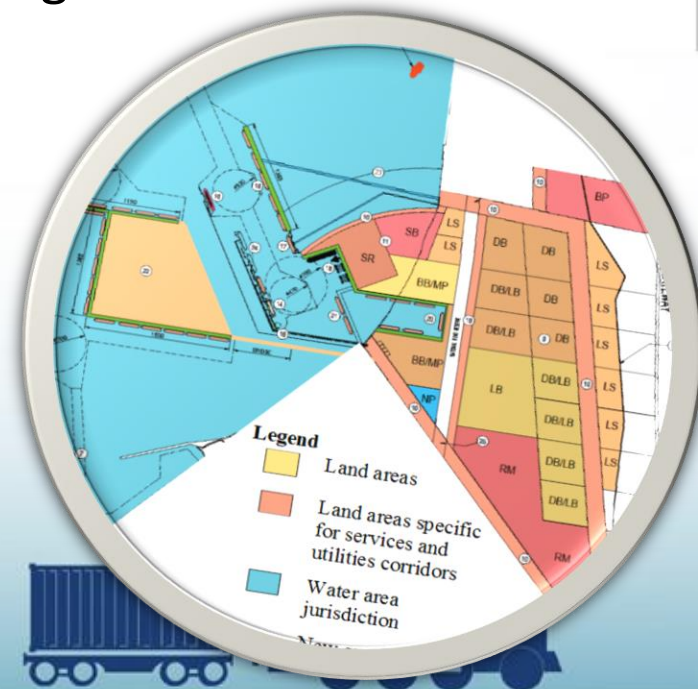
connecting SADC and West Africa to international markets with annual through capacity increased in 2019 from:

- 350,000 TEU's to 750,000 TEU;
- 5.5 million tonnages of cargo to 10 million tons



LAND AVAILABLE FOR:

- Warehousing – 28 hectares
- Liquid bulk – 82 hectares
- Truck port – 10 hectares

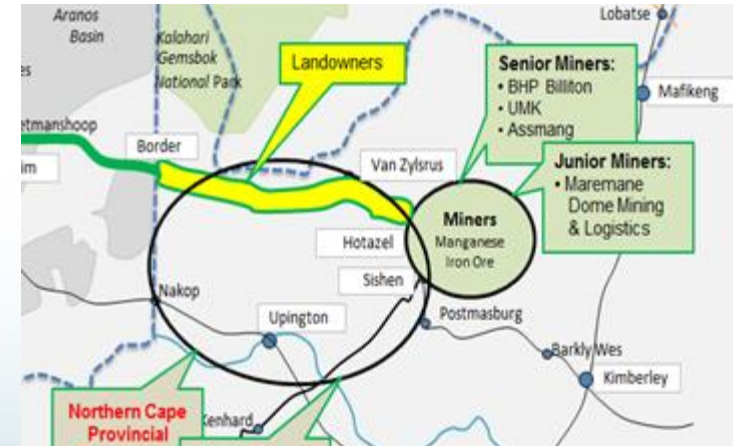


Port of Lüderitz



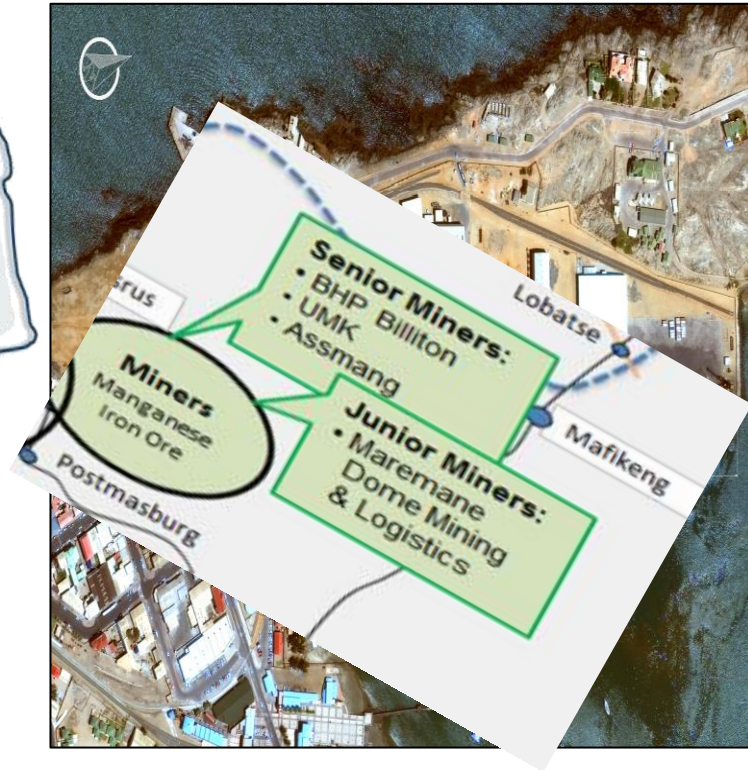
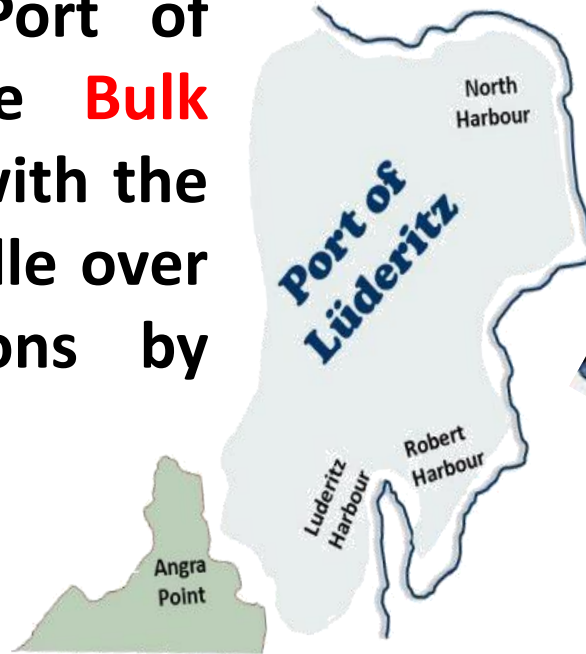
Latitude 22° 56' 26" S Longitude 14° 30' 3" E

Bulk Port of Choice with the capacity to handle additional two million tons.



Port of Lüderitz Repositioning

1. Repositioning Port of Lüderitz as the **Bulk Port of Choice** with the capacity to handle over two million tons by 2022.

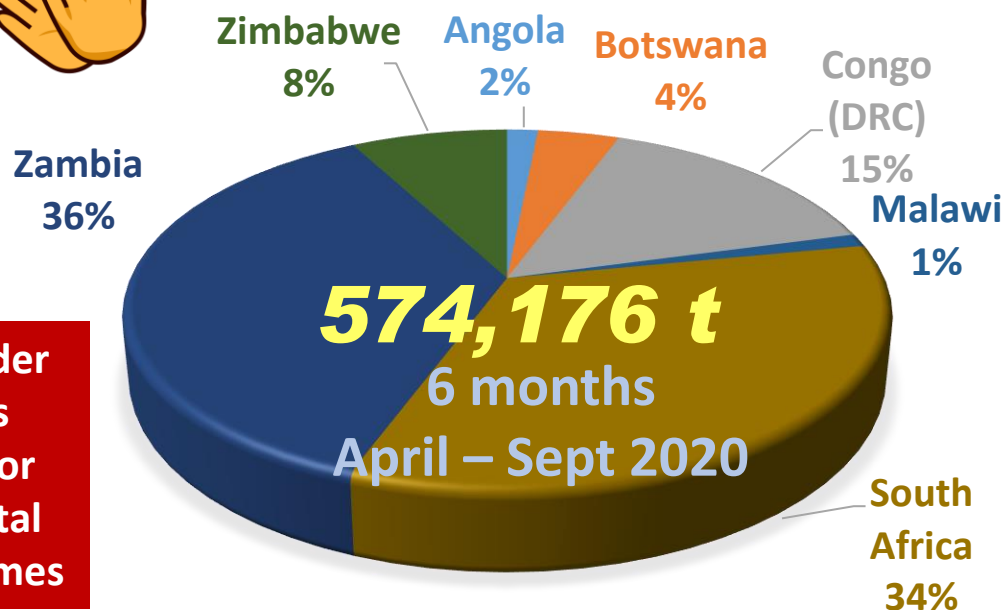


Cross-Border volumes through our ports



**+
32%**

Cross-border
volumes
account for
19% of total
cargo volumes



| Key cross-border volume countries | Volumes 6 months September 2019 (t) | % share of volumes 6 months September 2019 | Volumes 6 Months September 2020(t) | % share of volumes 6 months September 2020 |
|--------------------------------------|--|---|--|---|
| Zambia | 258,916 | 60% | 209,450 | 36% |
| DRC | 78,418 | 18% | 86,914 | 15% |
| Zimbabwe | 44,686 | 10% | 45,036 | 8% |
| South Africa | 1,933 | 0% | 193,725 | 34% |
| Botswana | 29,627 | 7% | 23,535 | 4% |
| Angola | 13,917 | 3% | 8,891 | 2% |
| Malawi | 6,927 | 2% | 6,566 | 1% |

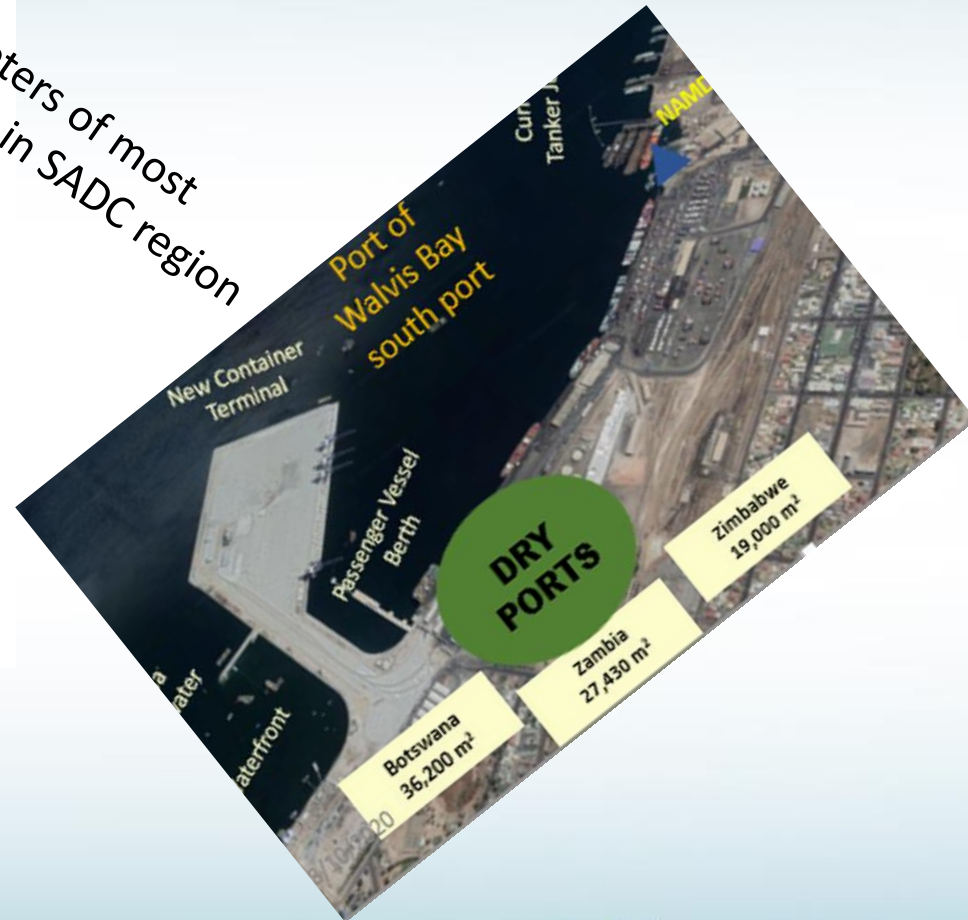
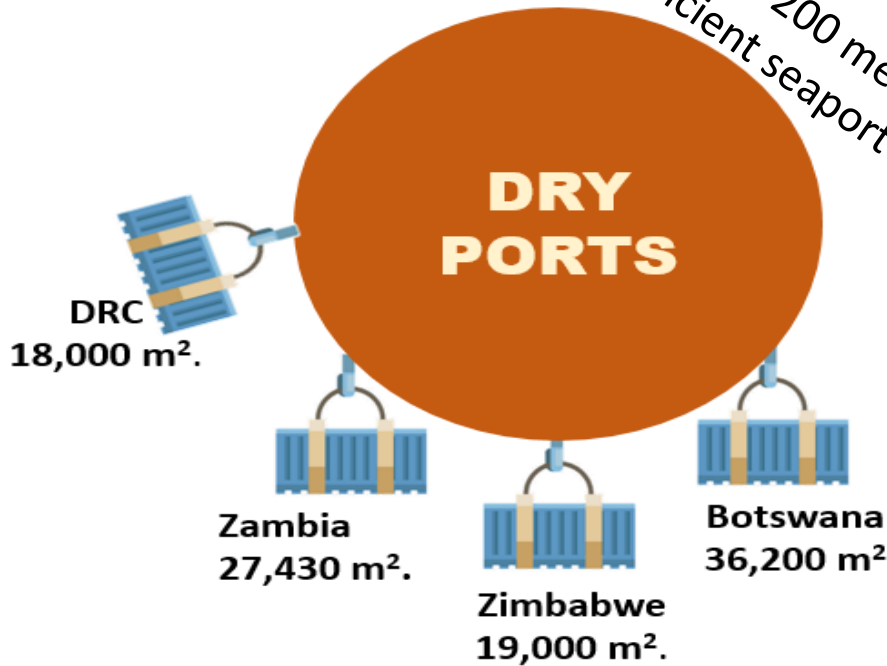


SADC countries no more Land-locked



Latitude 22° 56' 26" S Longitude 14° 30' 3" E

Within 200 meters of most
efficient seaport in SADC region



Corridor and Port Performance from Zambian Freight Forwarders

| Corridor/Border Performance | Dar es Salaam | Walvis Bay | Durban | Beira |
|--|---------------|------------|----------------|---------------------|
| Average time port to capital city | 10 – 21 days | 7 – 8 days | 10 – 14 days | 5 – 10 days |
| Cost: port to capital city | US\$5,500 | US\$5,500 | US\$6,500 | US\$4,800 |
| Reliability of delivery (Ranking – 1 being best) | 4 | 1 | 2 | 3 |
| Logistics Services (excellent, good, fair, poor, don't know) | Fair/Good | Excellent | Good/Excellent | Very good/Excellent |



World Economic Forum's The Global Competitiveness Report 2019



Efficiency of Seaport Services

Latitude 22° 56' 26" S Longitude 14° 30' 3" E

| ▲ Rank / 139 | Country / Economy | Value (1–7 (best)) | Score (0-100) |
|--------------|-------------------|--------------------|---------------|
| 29 | Guinea | 5.0 | 66.7 |
| 35 | Namibia 🖐️ | 4.9 | 64.6 |
| 50 | South Africa | 4.5 | 59.1 |
| 56 | Mauritius | 4.5 | 58.0 |
| 59 | Seychelles | 4.4 | 56.4 |
| 66 | Kenya | 4.2 | 54.0 |
| 71 | Tanzania | 4.1 | 51.9 |

Namibia in 2018 Rank 41; value-4.6; score 60.4.

Assesses the effectiveness and efficiency of seaports in terms of frequency, punctuality, speed, price. [1 = extremely inefficient, among the worst in the world; 7 = extremely efficient, among the best in the world].

The top ranking was awarded to Singapore with score of 90.8 and value of 6.4.



World Economic Forum's The Global Competitiveness Report 2019



Latitude 22° 56' 26" S Longitude 14° 30' 3" E

Border Clearance Efficiency

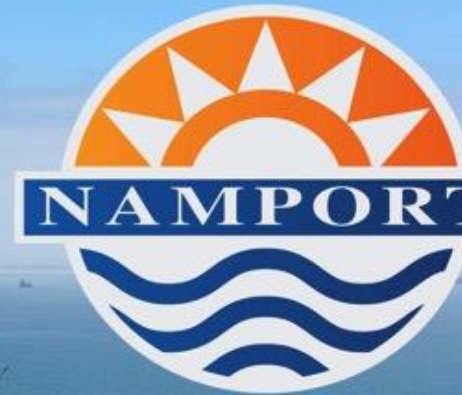
| Rank / 137 | Country / Economy | Value (1–5 (best)) | Score (0-100) |
|------------|-------------------|--------------------|---------------|
| 34 | South Africa | 3.2 | 54.4 |
| 38 | Botswana | 3.0 | 51.2 |
| 52 | Côte d'Ivoire | 2.8 | 44.5 |
| 53 | Tanzania | 2.8 | 44.4 |
| 59 | Mauritius | 2.7 | 42.6 |
| 63 | Rwanda | 2.7 | 41.7 |
| 66 | Kenya | 2.7 | 41.3 |
| 67 | Namibia | 2.6 | 41.2 |

Border Clearance Efficiency -Assesses the effectiveness and efficiency of the clearance process by customs and other border control agencies in the eight major trading partners of each country. The scale ranges from 1 (worst) to 5 (best).



1. INVEST TRAINING
2. IMPLEMENT PORT COMMUNITY SYSTEM/ SINGLE WINDOW
3. IMPROVE BORDER CLEARANCE BOTTLENECKS
4. INVEST IN RAIL & KEY LOGISTICS INFRASTRUCTURE
5. REDUCE COST OF DOING BUSINESS ACROSS ALL SECTORS





Thank You