

## ZODIAC Redefining TOS as Digitalization Solutions for Ports and Terminals

## TECHNOLOGY & ROADMAP

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**SMART** 



## **Automation**



## Machine Learning



## **SMART**

Make TOS intelligent to minimize human intervention. Forecasting future work demands for CHE and orchestrate all CHE in the most efficient manner.

Provide standard integration API to integrate all surrounding systems required for terminal operation such has port community, Finance/Billing, Gate, weight bridge, RTLS, OCR, IoT, Engineering, Rostering, Crane automation, EDI, CFS system.

## **Zodiac Key Functions vs. Productivity Improvement Matrix**

#	New Features	RTG Productivity	ITV Productivity	QC productivity	Saving on Manpower
1	SMART Yard Crane Scheduling	$\checkmark$	$\checkmark$		$\checkmark$
2	Yard Strategy-Auto Yard Planning (No need of yard boundary setting)	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
3	SMART stowing for Laden Boxes	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
4	SMART workload distribution for RTG	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
5	SMART Job Queue Activation				$\checkmark$
6	SMART CHE Range	$\checkmark$			$\checkmark$
7	ITV scheduler against Zone – Ripple Concept	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
8	Alert Center (Exception Dashboard)	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
9	Forecast CHE allocations to meet the demand (Increase or Decrease)	$\checkmark$			$\checkmark$
10	Generic empty loading & deliver rules	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
11	VMT Count Down	$\checkmark$	$\checkmark$	$\checkmark$	

## **Zodiac Key Functions Explanation**

#	Description
1	SMART Yard Crane Scheduling >> RTG will be deployed dynamically based on the workload – <u>Manually need</u> to schedule and deploy the machines
2	Yard Strategy – SMART Yard Planning (No Boundary Setting) >> Yard Strategy team to create only the rule no need to define the yard range. System automatically define the yard range based against outbound carrier berth – <u>Yard Planner to create yard boundary for the defined rules</u>
3	SMART Stowing for Laden Boxes >> System will create pre-plan based on MOVINS and load the container dynamically ( <b>Overcome out-of-sequence</b> )
4	SMART Work Load Distribution for RTG >> Based real-time of machine / ITV location system automatically distribute the jobs – Work load distribution will happen on the defined range only
5	SMART Job Queue Activation >> The job queue will be activated automatically based on finishing of previous job (Finish to Start)
6	SMART CHE Range >> Equipment Controller no need to set the range. System automatically define the range

## **Zodiac Key Functions Explanation**

#	Description
7	ITV scheduler against Zone - Ripple Concept >> ITV will get nearest job and will reduce un-laden distance – Based on move-time NOT on ITV travel distance
8	Alert Center (Exception Dashboard) >> Exception Alert Center – Manage operation by exception
9	Forecast CHE allocations for Resource Demand >> Machine Resource forecasting to increase or decrease the machine (Manually calculate)
10	Generic empty loading & delivery rules >> No need to create to MT Load List. System dynamically create load list based on <b>age, easy access</b>
11	VMT Count Down >> Monitoring Transaction Processing based on gantry speed, target position, machine cycle time.

# <u>حک</u>

Automation

Support terminal automation in the area of Quay Crane, Yard Crane, Gate operation as of today (Semi – Automation)

Plan to support Autonomous Guided Vehicle

## 01

#### Quay Crane Automation

- Integrated with RTLS, OCR system
- Support single, twin, tandem lift
- Robust swapping algorithm which allows 100% ramble discharge and out of sequence load operations.



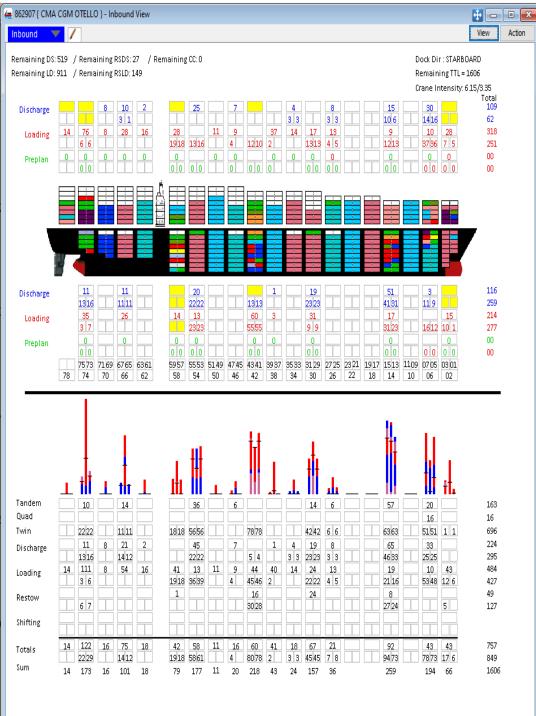
#### **Yard Crane Automation**

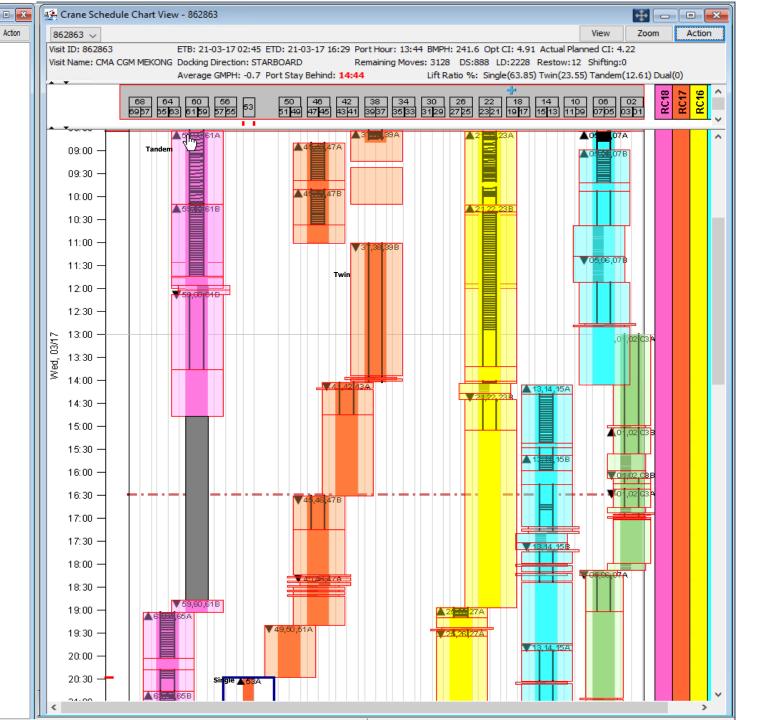
- Smart job promotion based on block entrance
  Automatic job scheduling based on heuristic algorithm
- Support for equipment movements like move and park orders

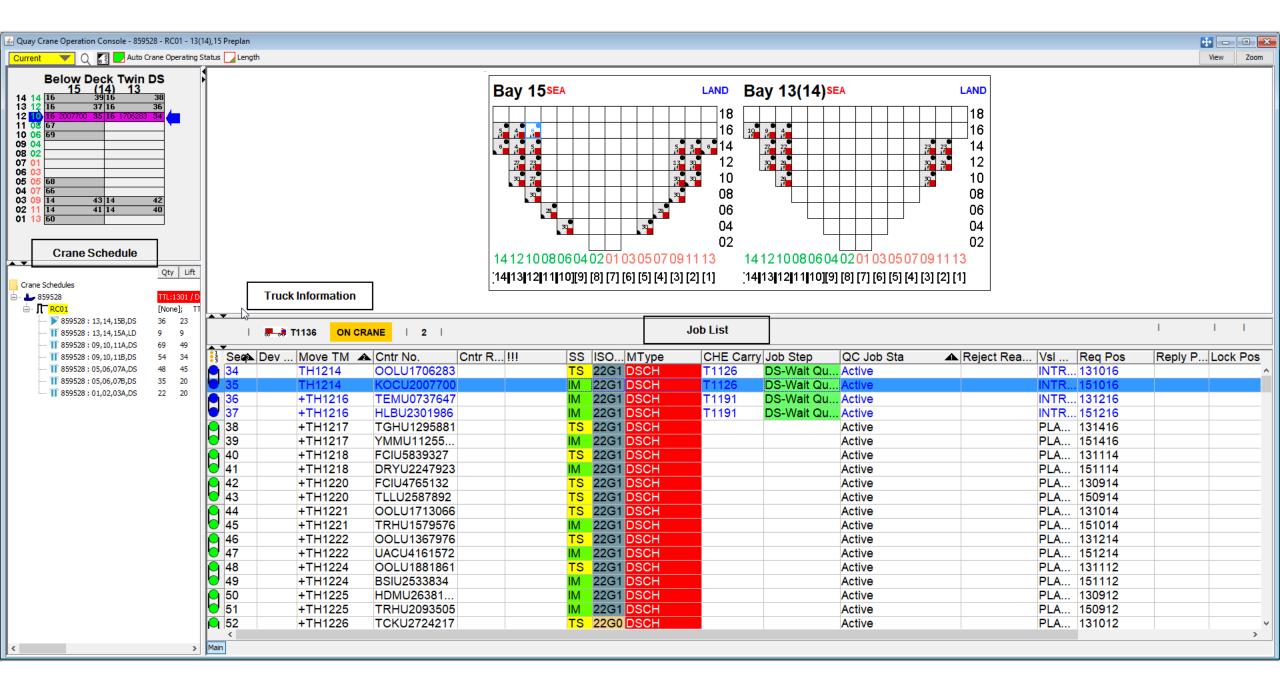
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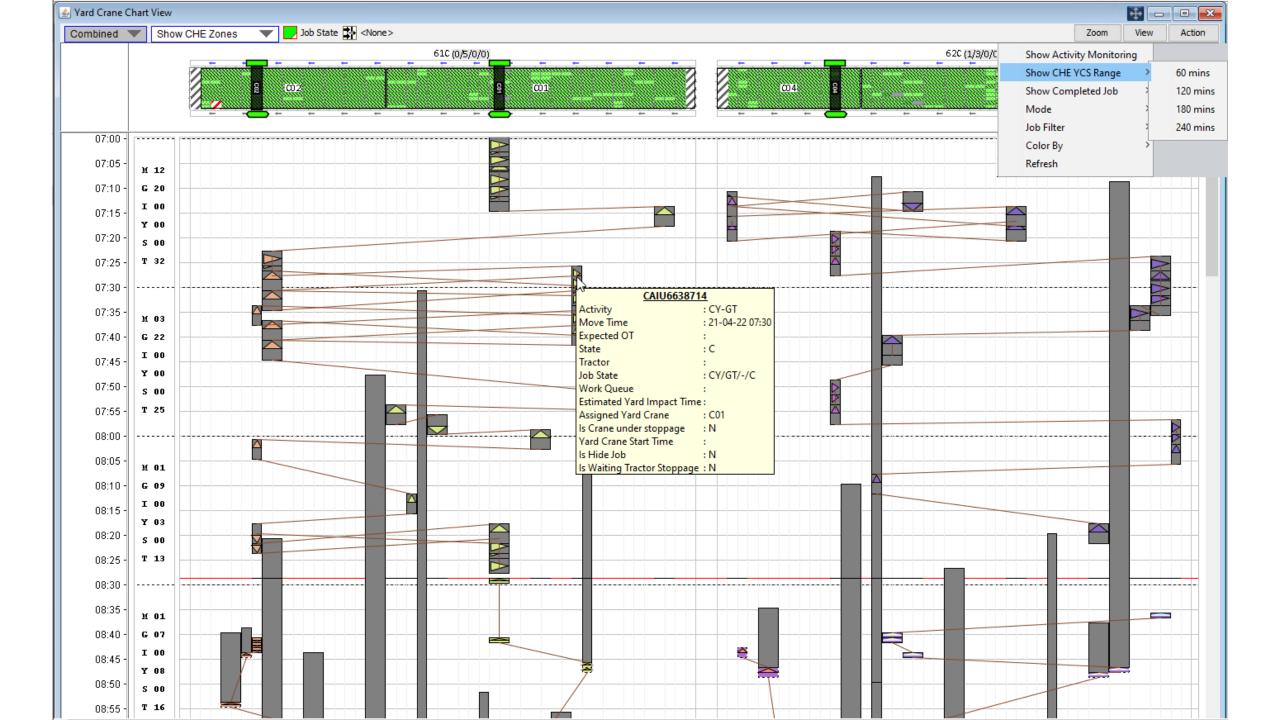
**Gate Automation** 

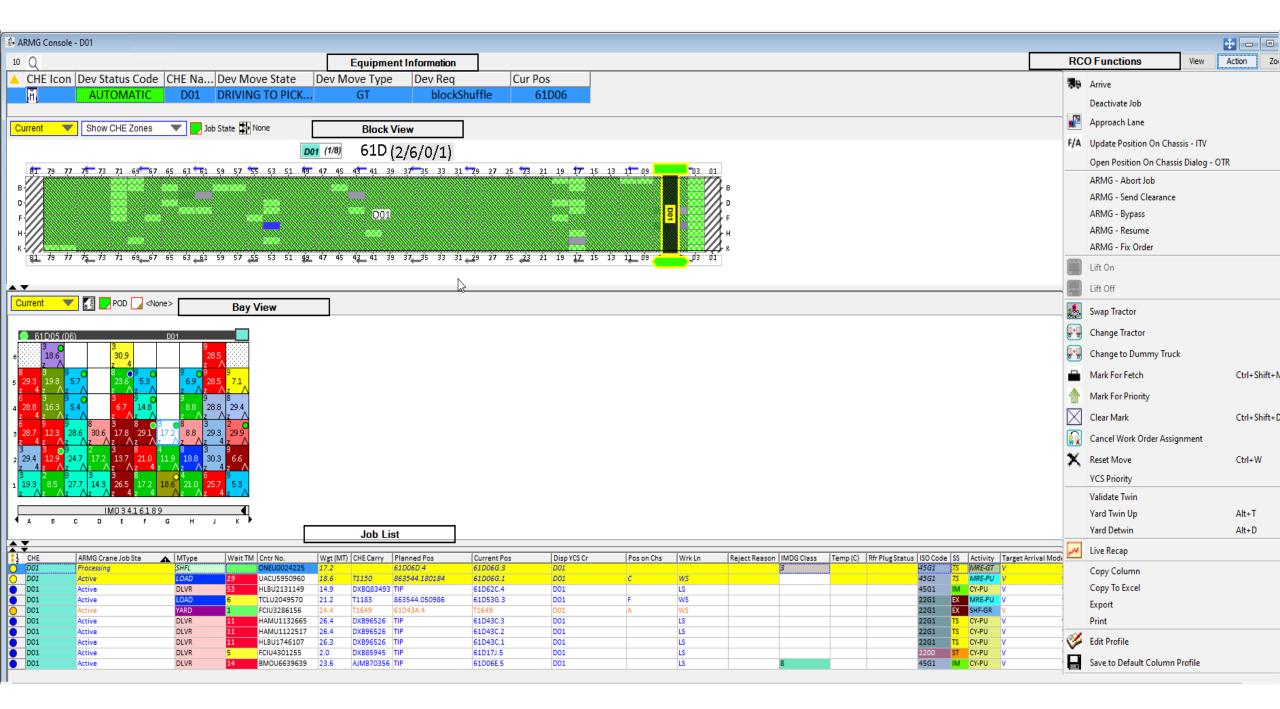
- ML: Continuous self-learning, self improving
- Software driven with minimum H/W dependency
- Strong potential to future improvement (Facial recognition for safety, Automatic damage detection, Unregulated License Plate)





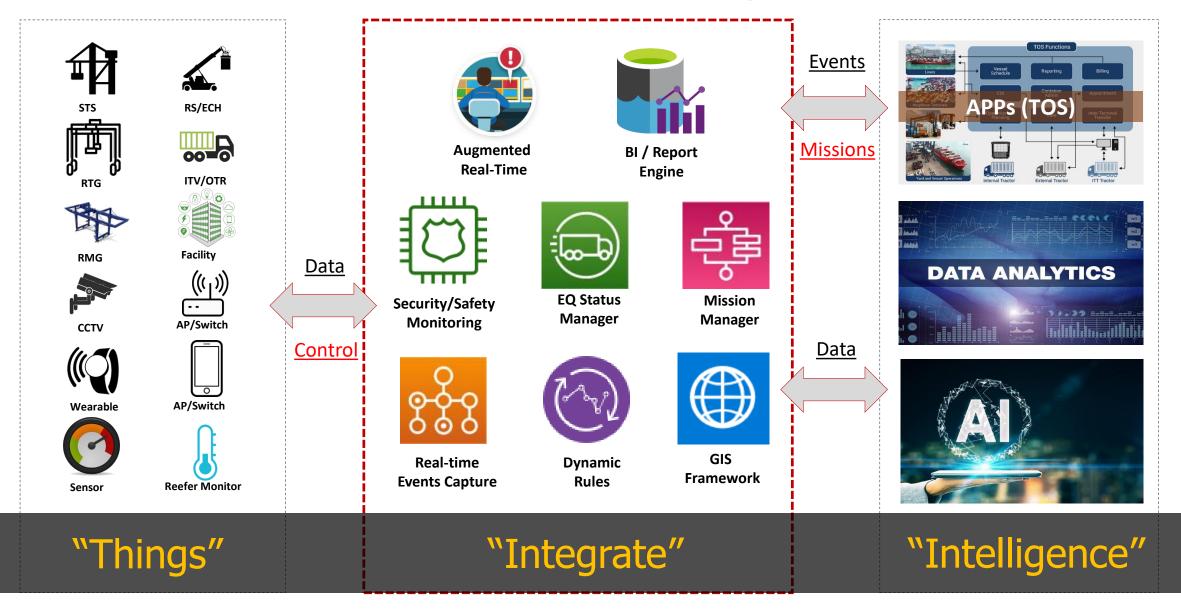






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#### **TIoT Platform: Foundational framework for sustainable digital journey**



## **TIOT Platform: Foundational framework for sustainable digital journey**



#### **Dynamic operation Optimization Utilizing real-time location & events**

- Seamless integration with OPS 7 for system driven dynamic operation control (YCS, Equipment Pooling, Job allocation)
- Minimize waiting time and increase equipment utilization ratio, with high level automation (Higher performance / less equipment)
- Proven to be effective with +10% of productivity increase in Jebel Ali, Yarimca, replicable to other terminals



#### Advanced Data analytics for insightful improvement strategy

- Enriched data set record detailed job execution details, equipment status, collected non-intrusive, digitized way.
- Real-time events configurable to operation, security, maintenance purpose, with high accuracy and minimum human input
- Foundation for advanced data analytics for Operation, Safety and maintenance



#### Augmented, enhanced, integrated operation monitoring

- Holistic operation monitoring in single, intuitive and data enriched graphical interface
- Early detection of deviation, accidents enabling earliest response to problems.
- Abundant, intuitive alarms and warning in highly configurable manner.
- Operation, safety and device/equipment status in one window.

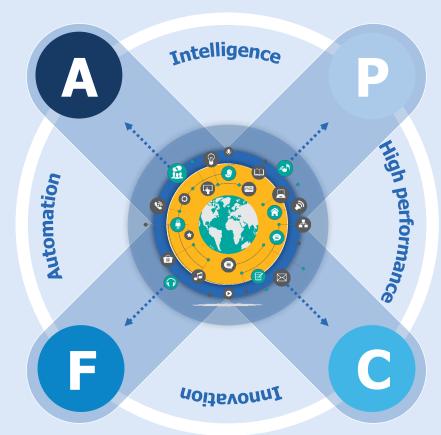
### **Key features of Zodiac Auto Gate System**

#### **Artificial Intelligence(AI)**

- Continuous self-learning, self improving (target over 99%)
- Software driven with minimum H/W dependency
- Strong potential to future improvement (Facial recognition for safety, Automatic damage detection, Unregulated License Plate)

#### **Flexible Design**

- Support flexible gate operation process
  (Single gate, Double Gate layout)
- Reusing existing H/W.
- Mobility support (Mobile gate, Mobile slip)



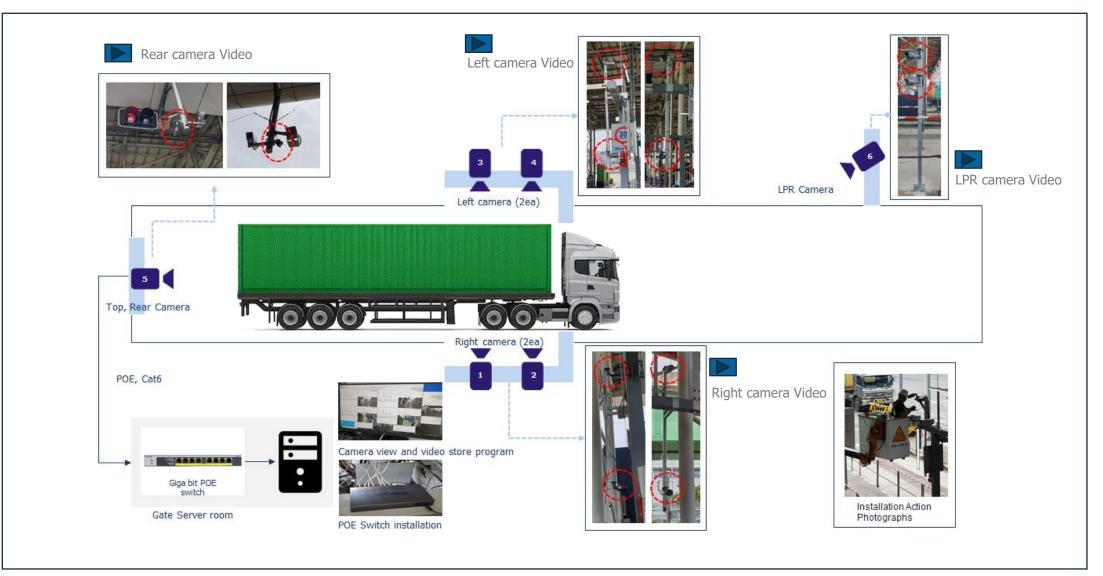
#### Performance

- Accuracy increase as per size of data without any further S/W changes.
- Less maintenance, less human intervention
- Enabled with IOT concept (Real-time device monitoring, remote control, history & Statistics)

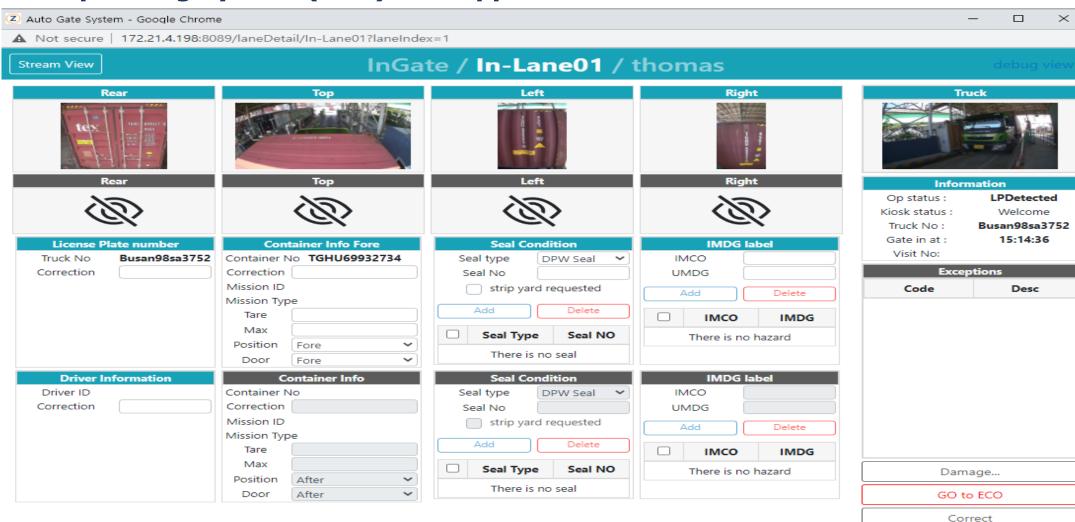
#### **Cost-effectiveness**

- Minimum H/W, less infra requirement
- Complete technological governance without any license cost.
- IP, Design are all owned by ZODIAC, product overhead cost is minimum.

#### Installation in PNC, Pusan Korea (Since August, 2020)



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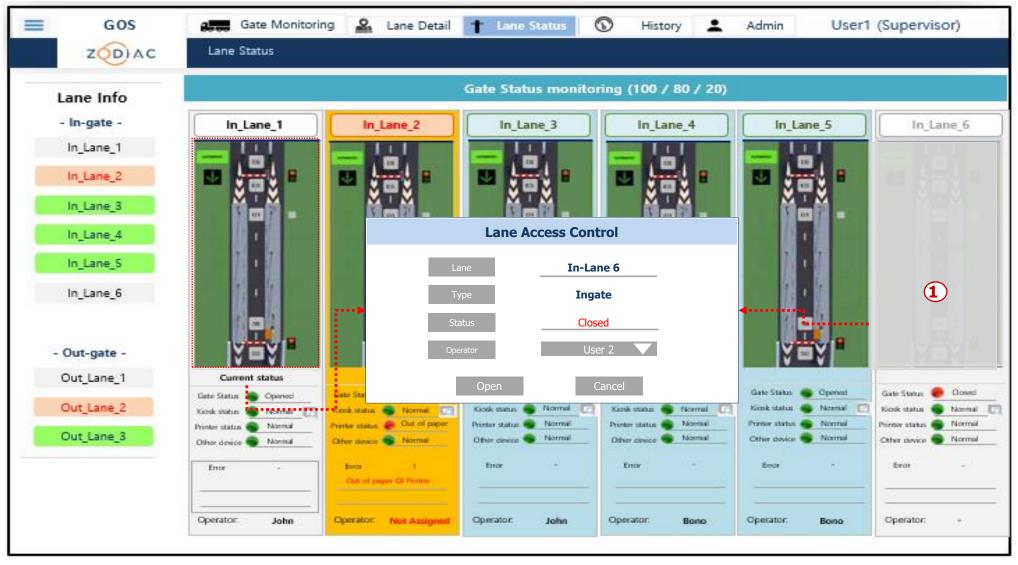
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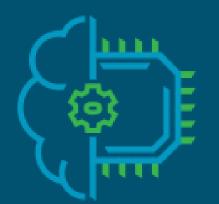
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Remote OP Monitoring / Manual correction



Real-time monitoring / Remote control

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Machine Learning

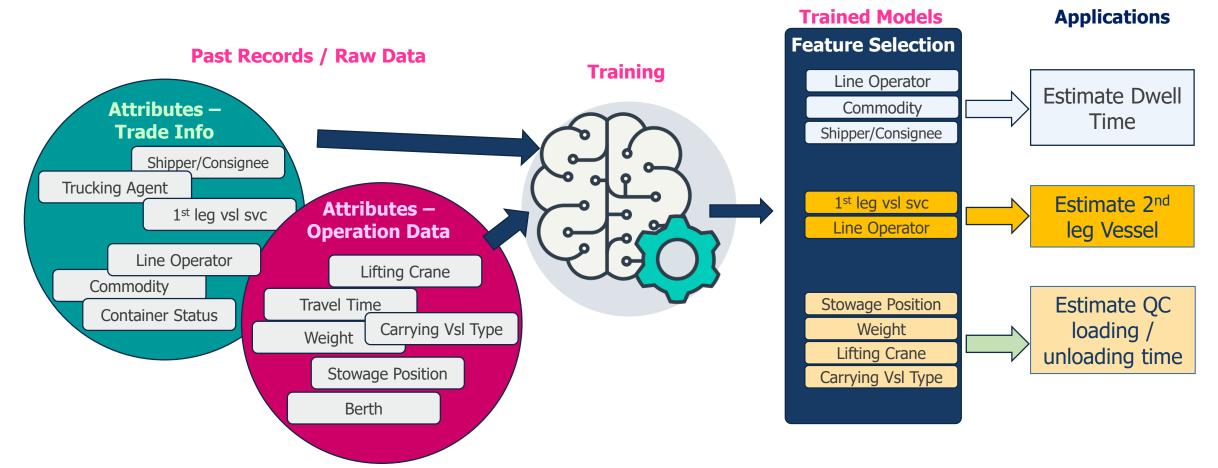
Make our TOS smarter by adapting artificial intelligence.

Develop a training model to forecast dwell time, 2<sup>nd</sup> leg of transhipment, QC loading/unloading time

Adapt Video Analytics and ML technology to improve accuracy and speed of OCR capability

## **Zodiac Machine Learning**

- Zodiac Machine Learning module takes attributes from past operation data to "Train" up various data prediction models
- User can choose different attributes as selected "feature" to use in the model
- New data can be add to "re-train" the model



#### Video Analytics Server (VAS) Key Function

1. Container Number & ISO Code Recognize the Container number based on Deep learning. (98% above and improving)

> **2. IMDG Label** The class of IMDG is automatically recognized.

**3. Max, Tare weigh** Automatically recognize the Max and Tare weigh of the Container marked in the Rear of the Container.

4. LPR

The OTR number is automatically recognized based on deep learning. (98% above and improving)





#### 5. Image stitching

Automatically generation of Container Full image based on video stream.

#### 6. Seal presence

System automatically recognizes the seal presence using the real camera image. (Planned in 2021)

#### 7. DC (Damage Container) detection

Based on the video entered from Camera, DC of Container is automatically recognized. (Planned in 2021)

#### 8. Chassis position & Door direction

Automatic recognition of container location and door direction information.

#### 9. Driver Facial Recognition

The camera installed in the kiosk recognizes the driver's face and automatically takes pictures and stores them. (Planned in 2021)



Truck detection and Start/End signal control



#### License plate detection & Recognition



Container / ISO code detection & Recognition



Image Stitching



**General Cargo** 

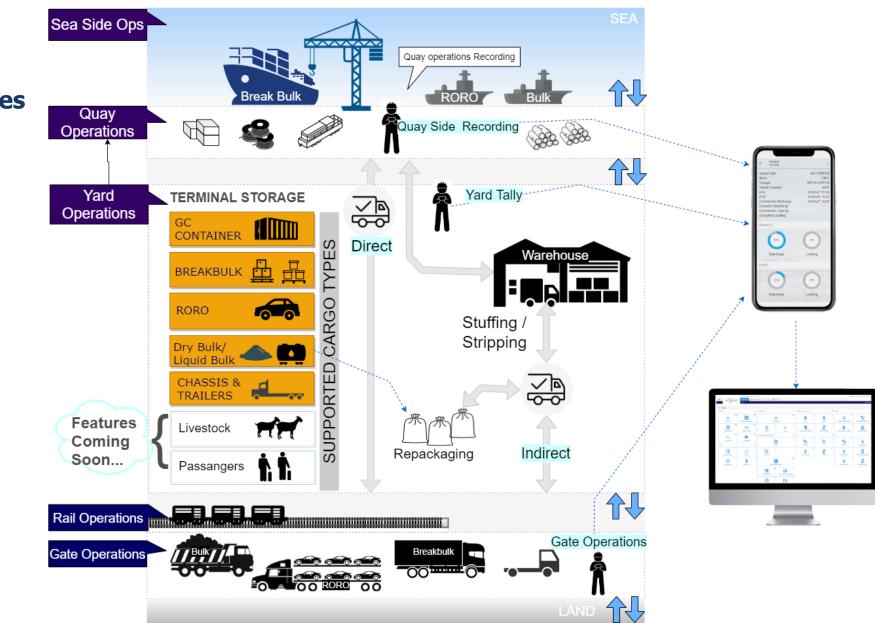
Fully support multi purpose terminals handling RORO, break bulk, liquid bulk, dry bulk, passenger, and container.

Support Container Freight Station operation

## **Zodiac General Cargo (GC)**

#### Caters to different types of cargo and container businesses

- GC Container
- Break Bulk
- Dry Bulk
- Liquid Bulk
- Ro-Ro
- Inland Terminal
- Container Depot
- Container Freight
  Station
- Container Repair



## **Zodiac UI/UX**

- **⊘** Responsive web design
- $\odot$  Slickly crafted interactive UI/UX
- **⊘** Advance search features
- $\odot$  Permission based user access control





 ⊘ Real-time operation recording via mobile devices



TOS+

Thank you for your attention