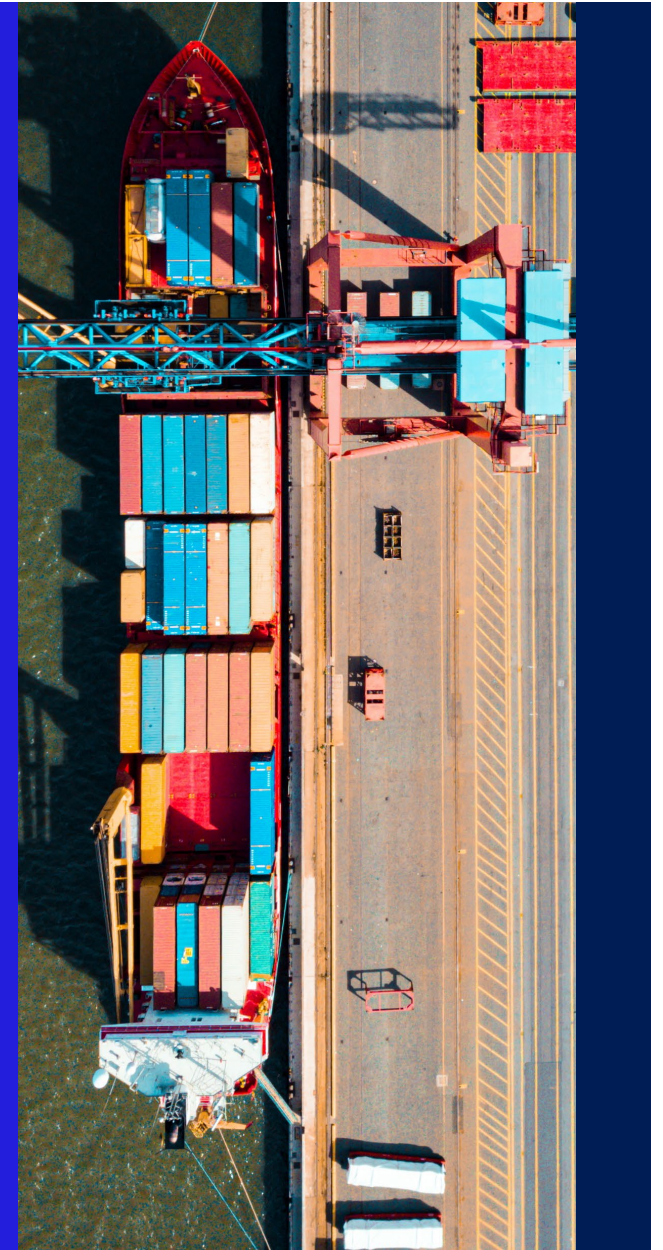


# Who Dares Wins

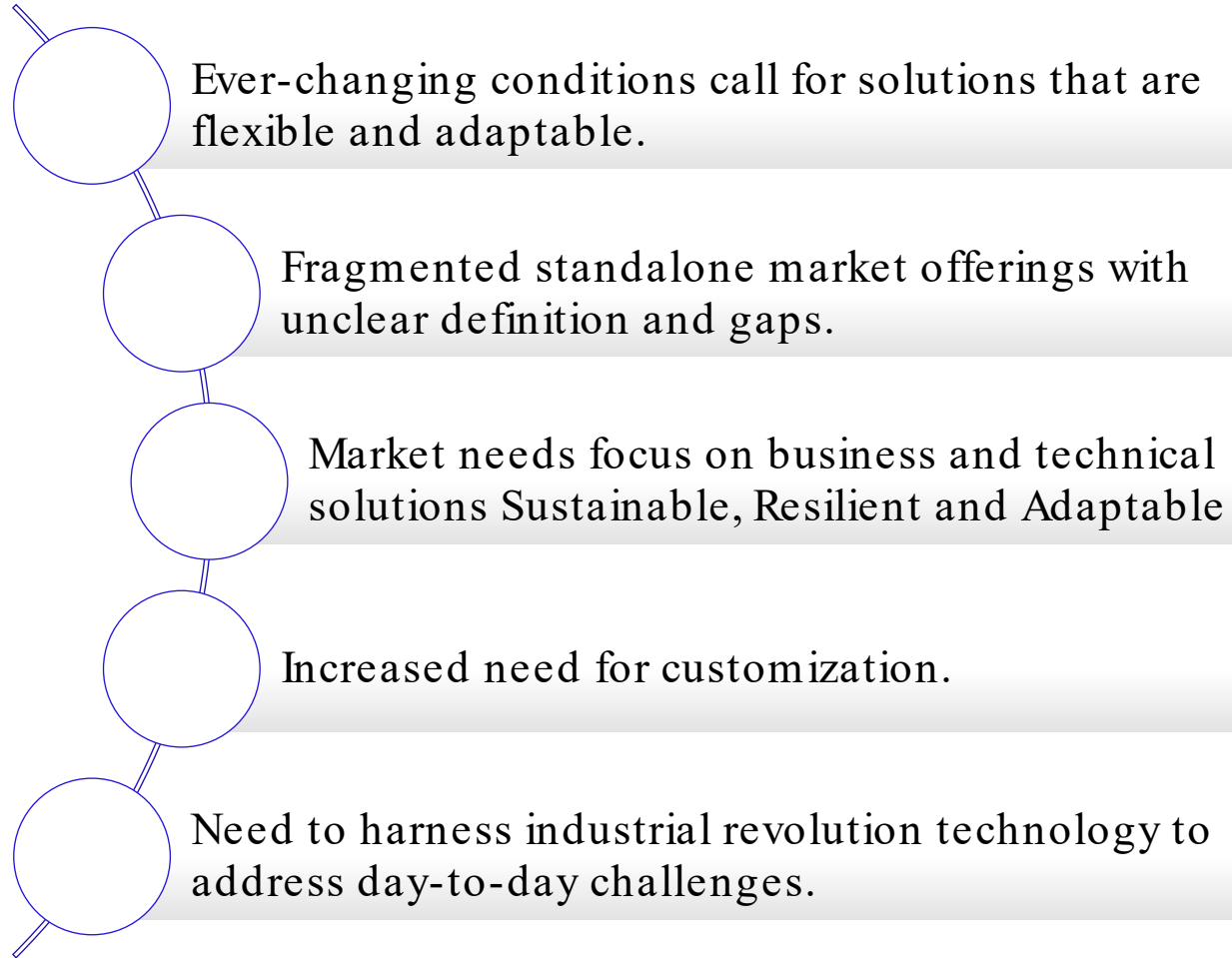
Unleashing the potential of Innovative  
Solutions

Aldo Ferrufino

24 June 2021



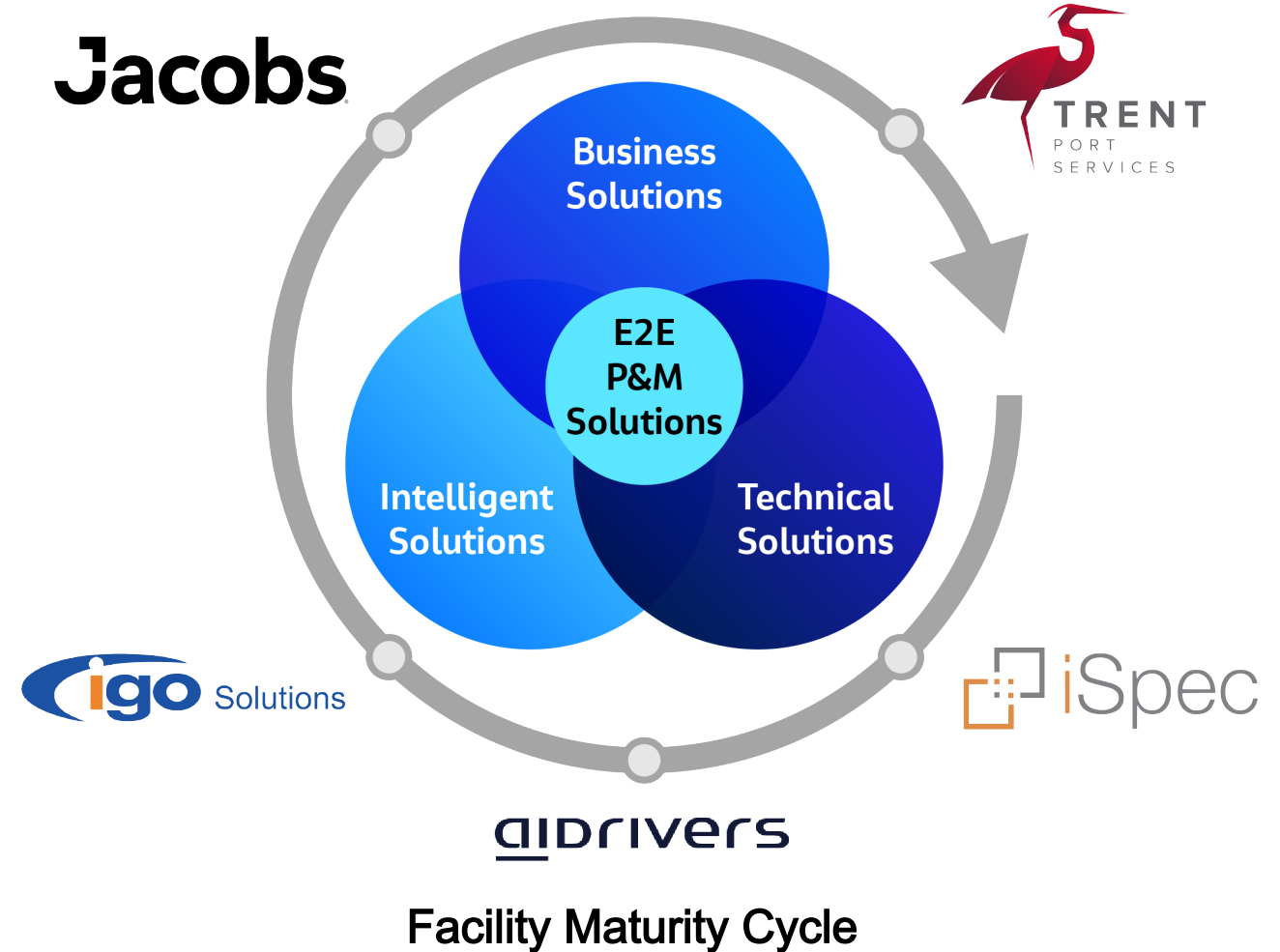
# The Challenge



*Success will come when you have all the jigsaw pieces that you need..... delivering a holistic joined up solution by connecting the Dots.*

# E2E Solutions – Integrating Port Technology

- Solutions support outsourcing of non-traditional services.
- Integrates technology, providing a one-stop shop for customized solutions.
- Grouped in the following key solutions:
  - **Business Solutions**
  - **Intelligent Port Solutions**
  - **Technical Solutions**
- Repurposing traditional services into flexible Next Generation solutions.
- Scalable, individual services up to a full programme cycle.



# Solutions Application Flow Example





## Client Vision:

- Client Vision:**

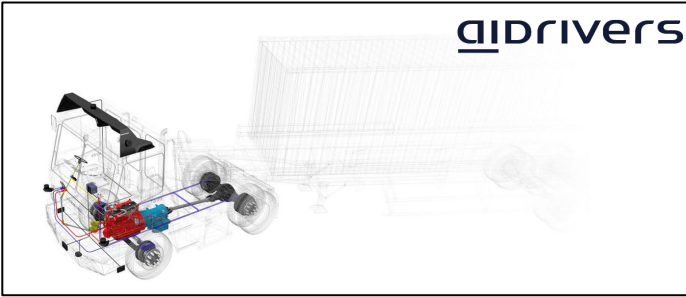
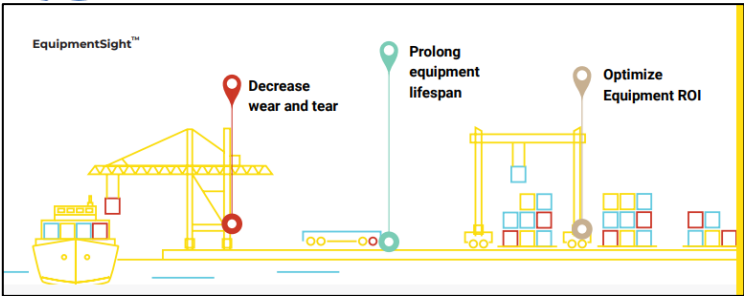
  - ✓ Development of Brownfield site
  - ✓ Optimize Ops
  - ✓ Maximize ROI
  - ✓ Autonomy
  - ✓ Sustainability
  - ✓ Resiliency
  - ✓ Decarbonization




## Smart procurement



# The Future...

-  Make Services offering more visible, interconnected and accessible.
-  Simplify understanding and application.
-  Make Ai Systems Operations-Predictive Maintenance common.
-  Interrelate objectives with process flows.
-  Continue Positive Disruption using technology interrelationships across all port applications



 <b>iSpec Tender</b> The premier Tendering and Contract Life-Cycle Solution	 <b>iSpec DMS</b> Automated Contract Drafting and Document Management	 <b>iTech</b> Artificial Intelligence for Troubleshooting
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## Contact:

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Challenging today.  
Reinventing tomorrow.

