



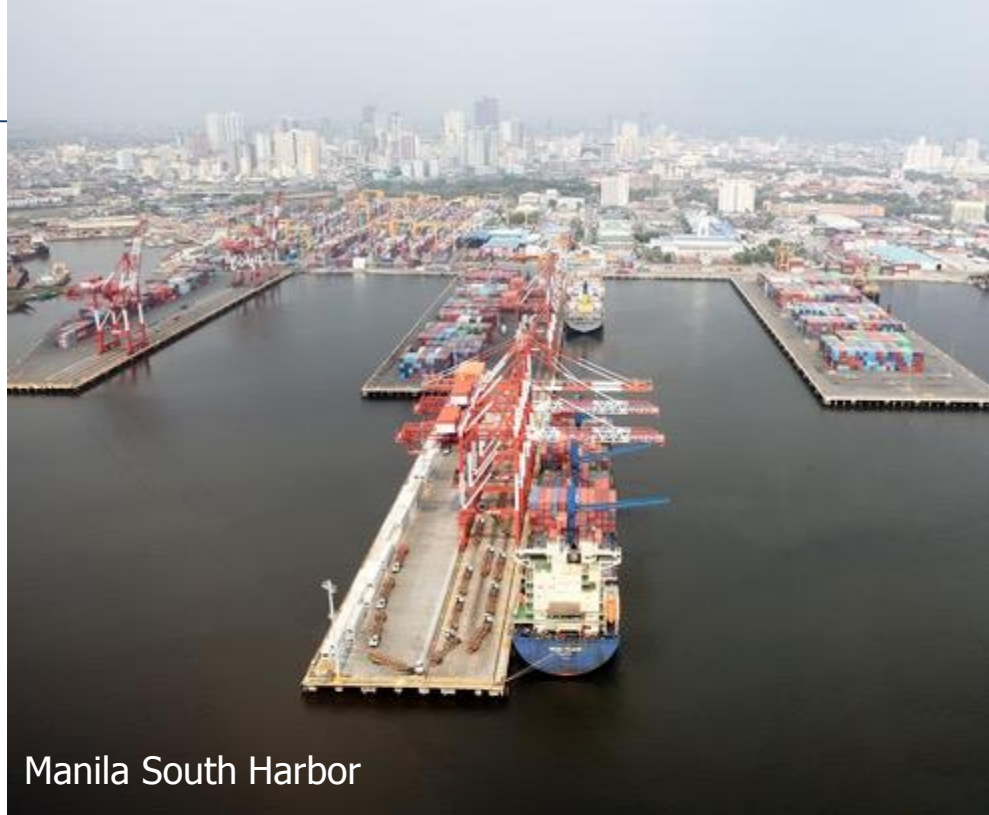
Facilitating Trade Opportunities in the BIMP-EAGA

Adrian Baking
AVP for Business Development & Legal
Asian Terminals Inc.

Enable **Smarter Trade**



ATI offers comprehensive and competitive port services for containerized, non-containerized, bulk & break bulk, and passengers – a synergy of services and expertise for the Philippine Supply Chain.



Manila South Harbor



Batangas Port



Philippine Stock
Exchange-listed firm
since 1996



Part of the expansive
port network of
Dubai-based global
trade enabler
DP World

Three decades of
industry experience,
expertise and
excellence

34
YEARS



Diverse workforce
of 2,000 staff with
local and global
experience

IMS Certification on
Quality, Health &
Safety, Environment,
and Security



Americas

Argentina, Brazil, Canada, Dominican Republic, Ecuador, Peru, Suriname, United States, Paraguay, Chile

Asia Pacific & Australia

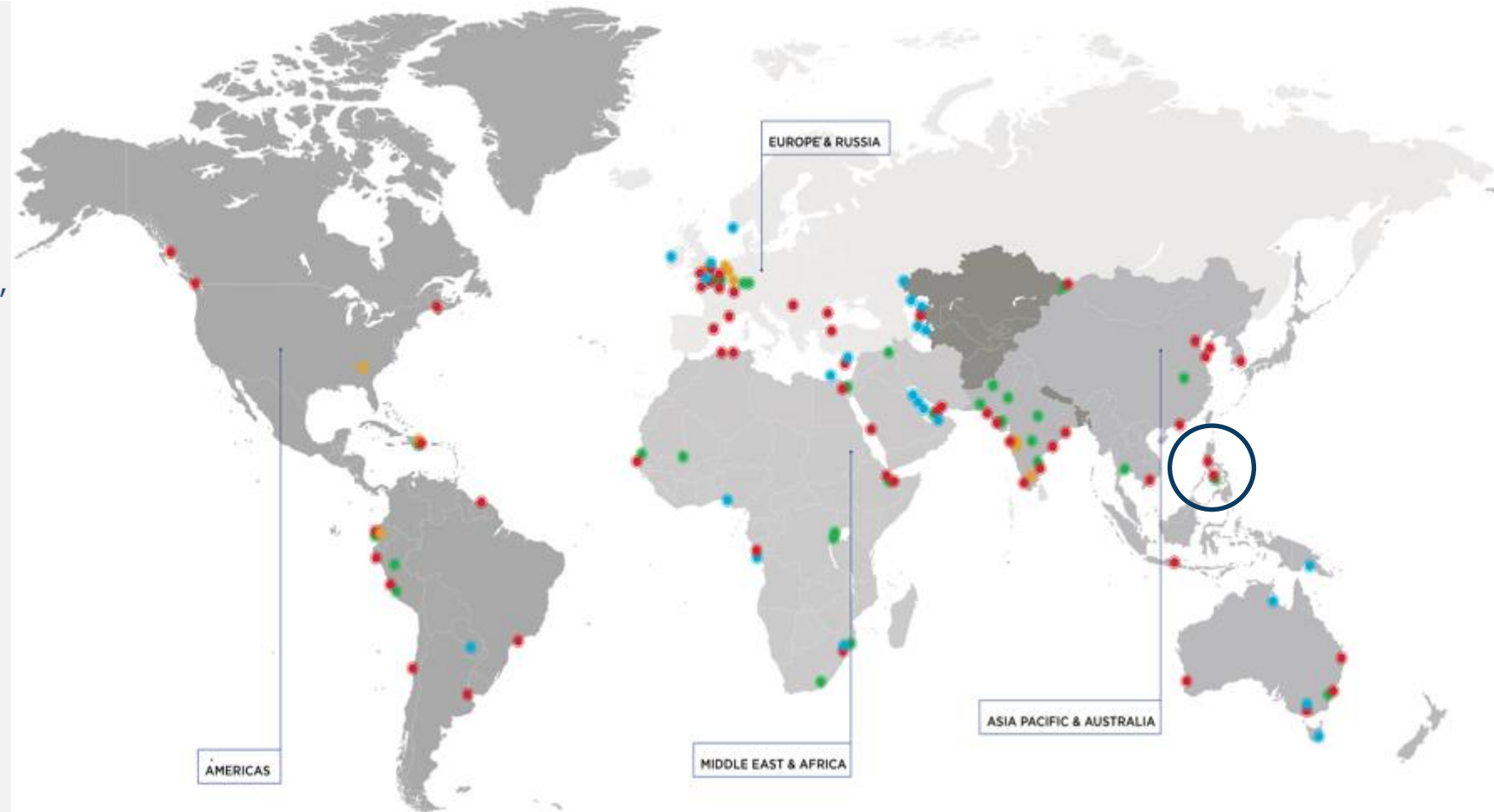
China, India, Indonesia, Pakistan, Philippines, Vietnam, Thailand, South Korea, Kazakhstan, Hong Kong

Europe & Russia

Belgium, Cyprus, France, Germany,, Switzerland, Netherlands, Romania, United Kingdom, Ireland, Romania,

Middle East & Africa

Algeria, Senegal, Saudi Arabia, Somaliland, Spain, Turkey, United Arab Emirates, Egypt, Mozambique, Rwanda, South Africa, Mali, Kurdistan, DRC



LOGISTICS

DPW GREEN
BOL BOL BOL BOL
BOL BOL BOL BOL
BOL BOL BOL BOL



DEEP SEA-PORTS
MARINE TERMINALS

DPW RED
BOL BOL BOL BOL
BOL BOL BOL BOL
BOL BOL BOL BOL



MARINE SERVICES

DPW LIGHT BLUE
BOL BOL BOL BOL
BOL BOL BOL BOL
BOL BOL BOL BOL



PARKS
ECONOMIC ZONES

DPW ORANGE
BOL BOL BOL BOL
BOL BOL BOL BOL
BOL BOL BOL BOL



Philippines

ATI 2019 Corporate Highlights

1.66m
teus handled



P13.3b
revenue

P3.7b
income



170k
CBUs delivered



4m
passengers

2,000 employees
and growing across **8** local sites



ZERO
Harm and
spill incidents



ATI's Strategic Operations in PHL

SEAPORTS



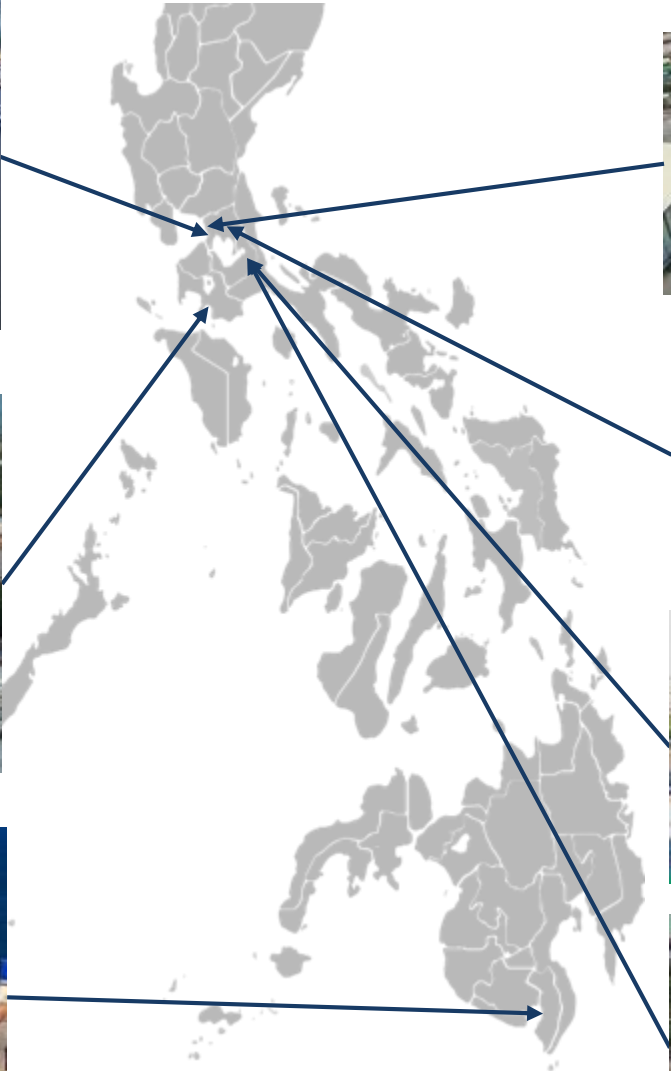
Manila South Harbor



Batangas Port



South Cotabato Integrated Port



North Container Yard



Sta. Mesa Container Yard

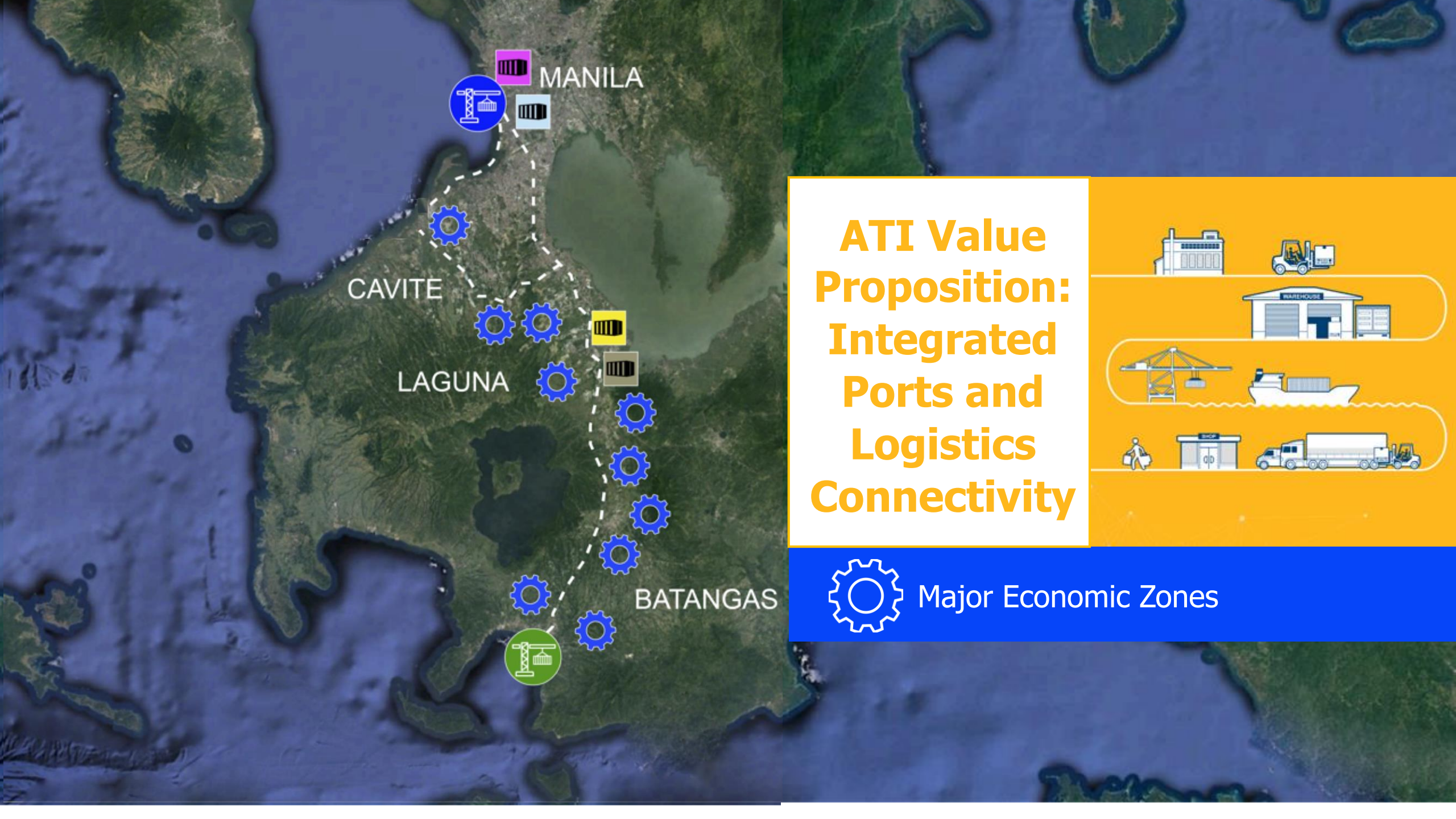


ICD-Laguna



ECD-Laguna

DRYPORTS



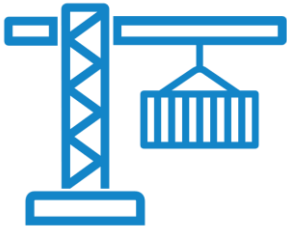
**ATI Value Proposition:
Integrated Ports and Logistics Connectivity**



Major Economic Zones

Container Storage and JIT Delivery for FMCGs

Manila South Harbor



Batangas Container Terminal



Inland Clearance Depot - Laguna
(Customs-Bonded Warehouse)



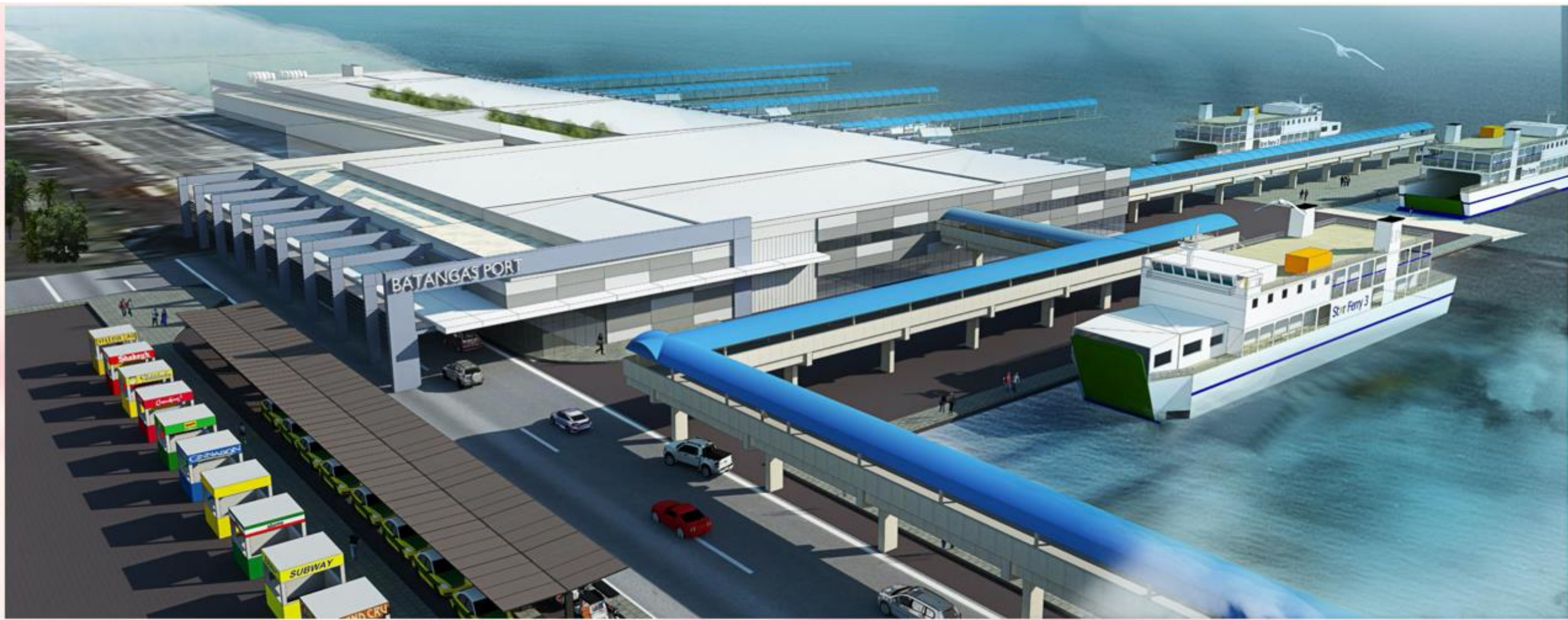
IMPORT →
EXPORT ←
EMPTIES - - -



CBU Delivery and Redistribution Hub



Passenger Terminal Building Batangas



Port-Centric Supply Chain Solutions

Integrated
Supply
Chain
Solution

Catered to
Industry
Clusters

Wide
Logistics
Network
Anchored
on Ports

Efficient
and Smart

Facilities,
Technology
and
Connectivity

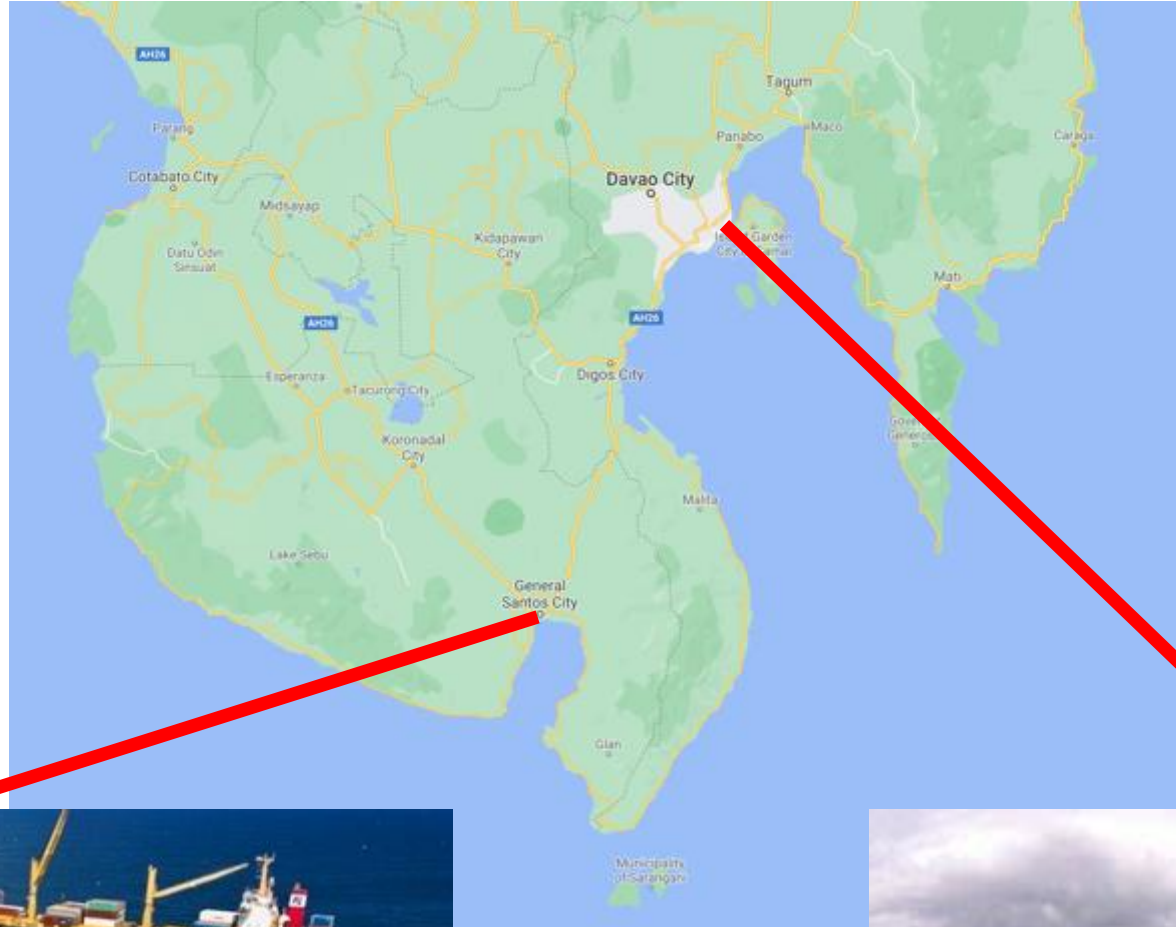
Trade
Facilitation

Greater Sulu-Sulawesi Corridor

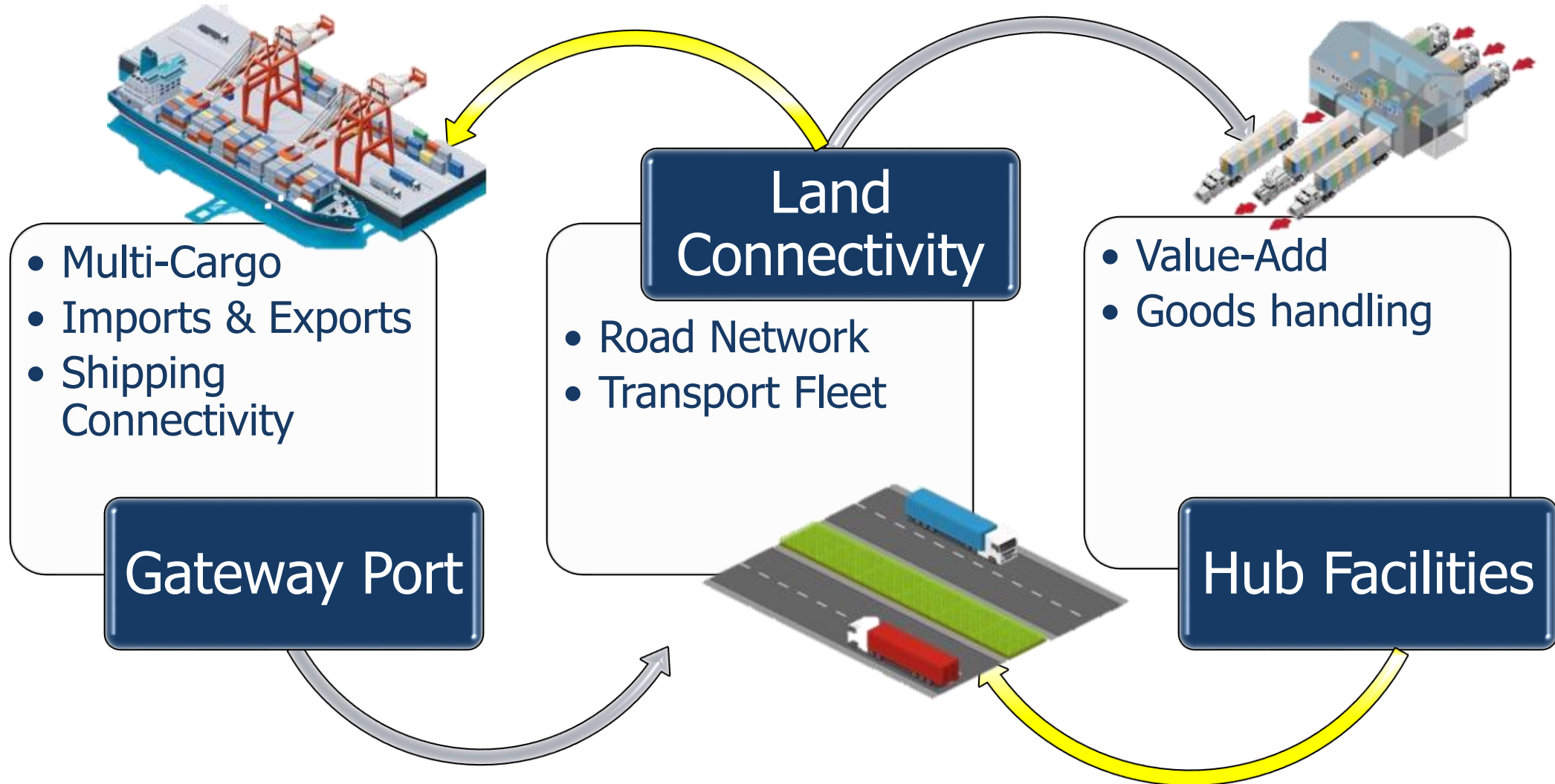


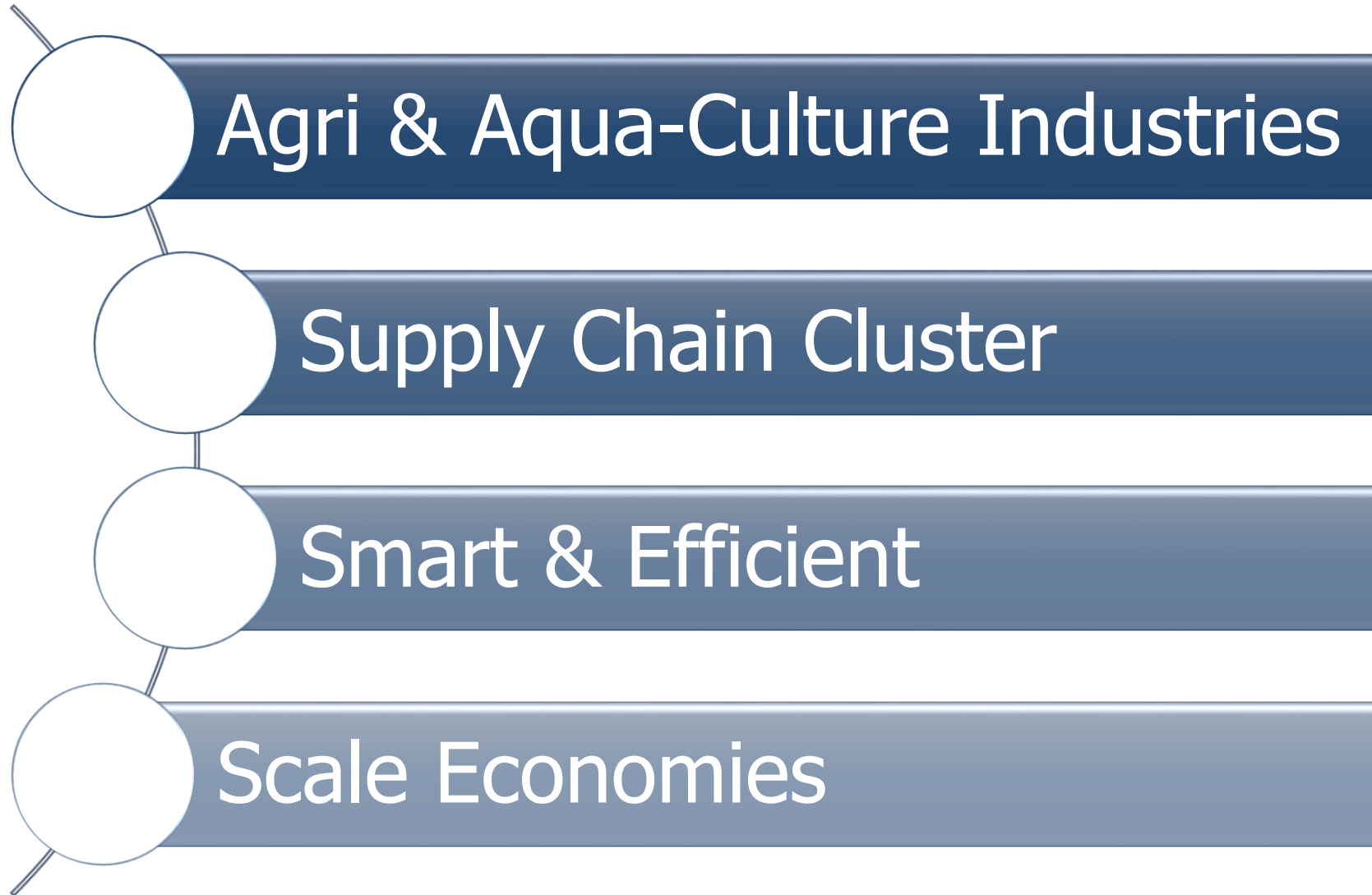


Gateway Ports



Port-Centric Supply Chain Solutions





End of Presentation

Thank You

Creating the Future, **Now.**

