

# **POSITIONING SAPANGAR BAY AS THE GATEWAY FOR BIMP-EAGA**

By Siti Noraishah Azizan  
General Manager (Corporate Services)  
Sabah Ports Sdn Bhd

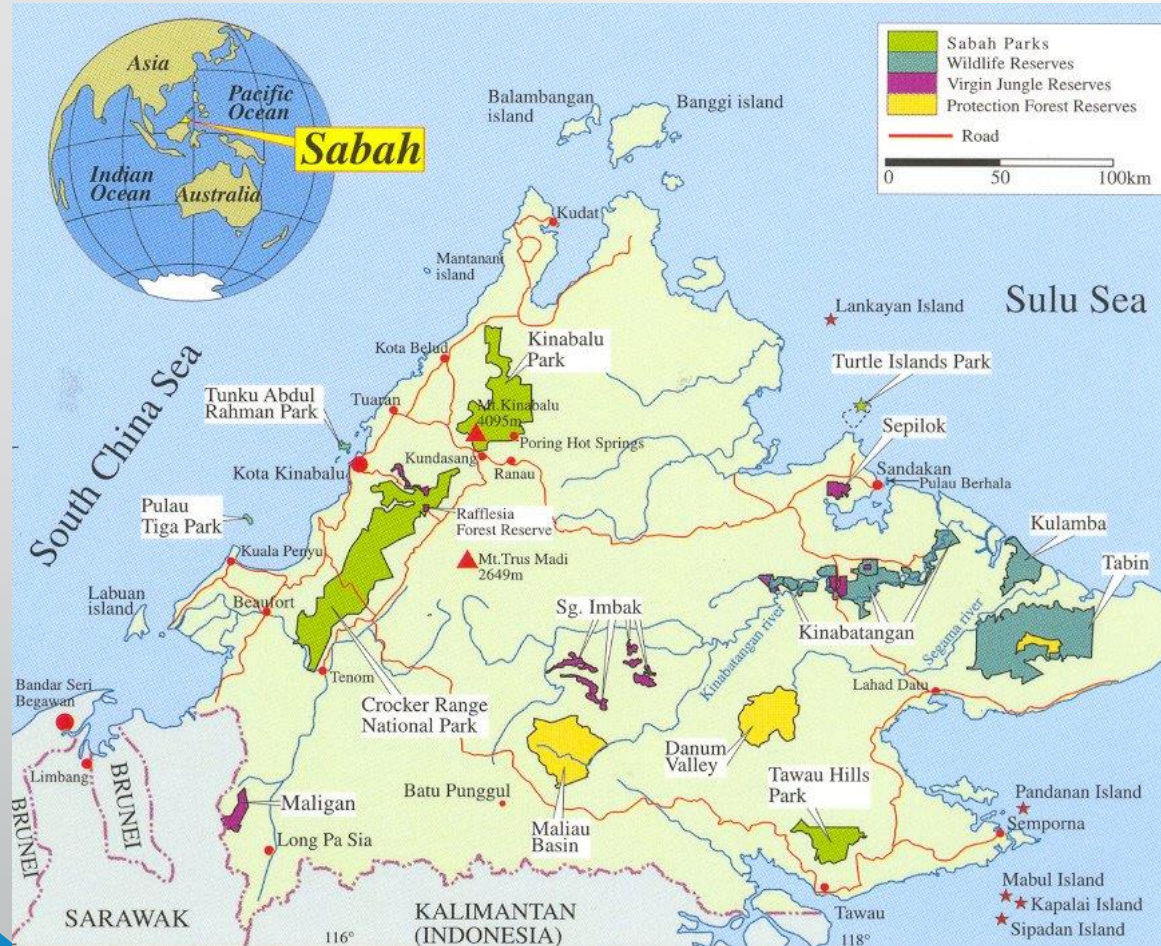
## CONTENTS

1. Corporate Introduction
2. The BIMP-EAGA
3. The Opportunities
4. The Challenges
5. The Initiatives
6. Conclusion





# A Brief Summary of Sabah, "Land Below The Wind"



Sabah recorded 1.5% GDP in 2018, 8.0% in 2017.

KOTA KINABALU



73, 904 sq km



1,743 km



3.9 million (2019)



Agriculture and Eco-tourism are the main contributors to Sabah Economy.



Main Export

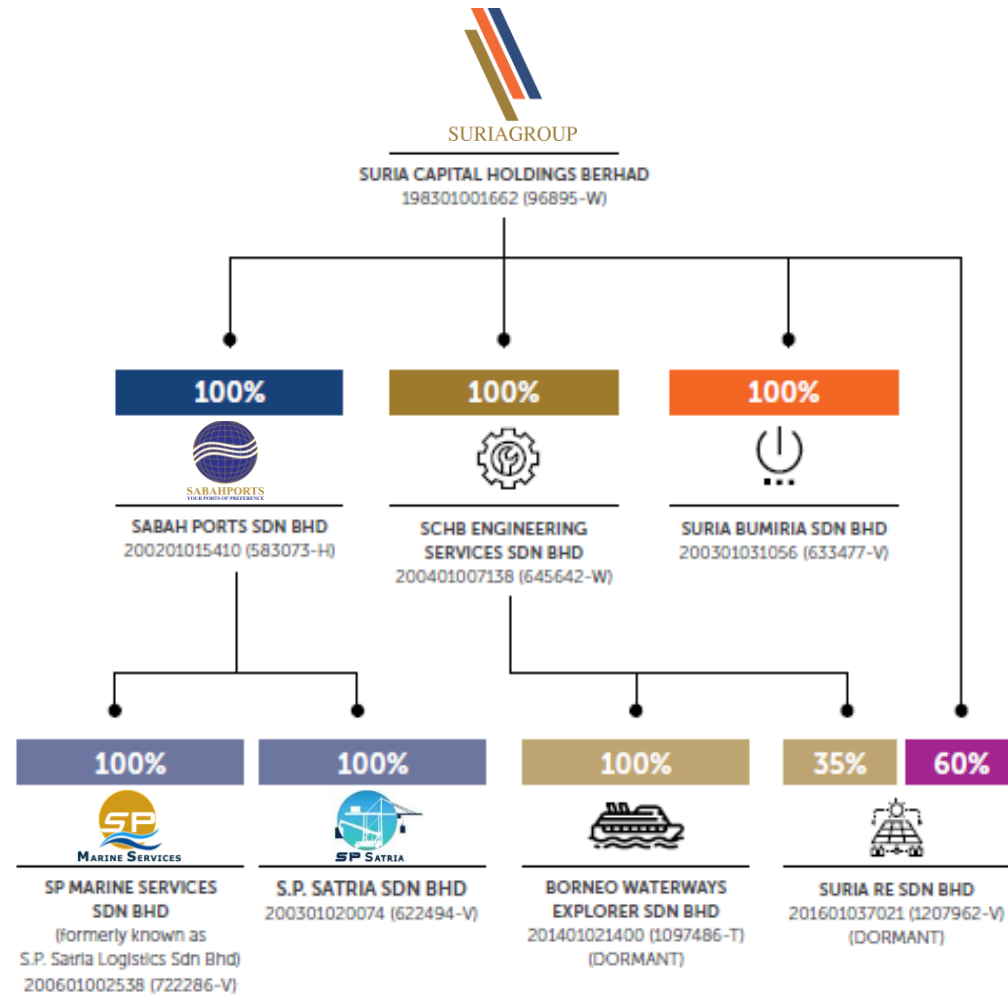


RM84,960 million (2018)  
RM25,861 per capita (2018)

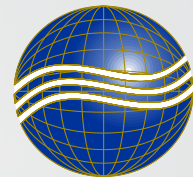


42 ethnic groups with over 200 sub-ethnic groups.

# Group Corporate Structure

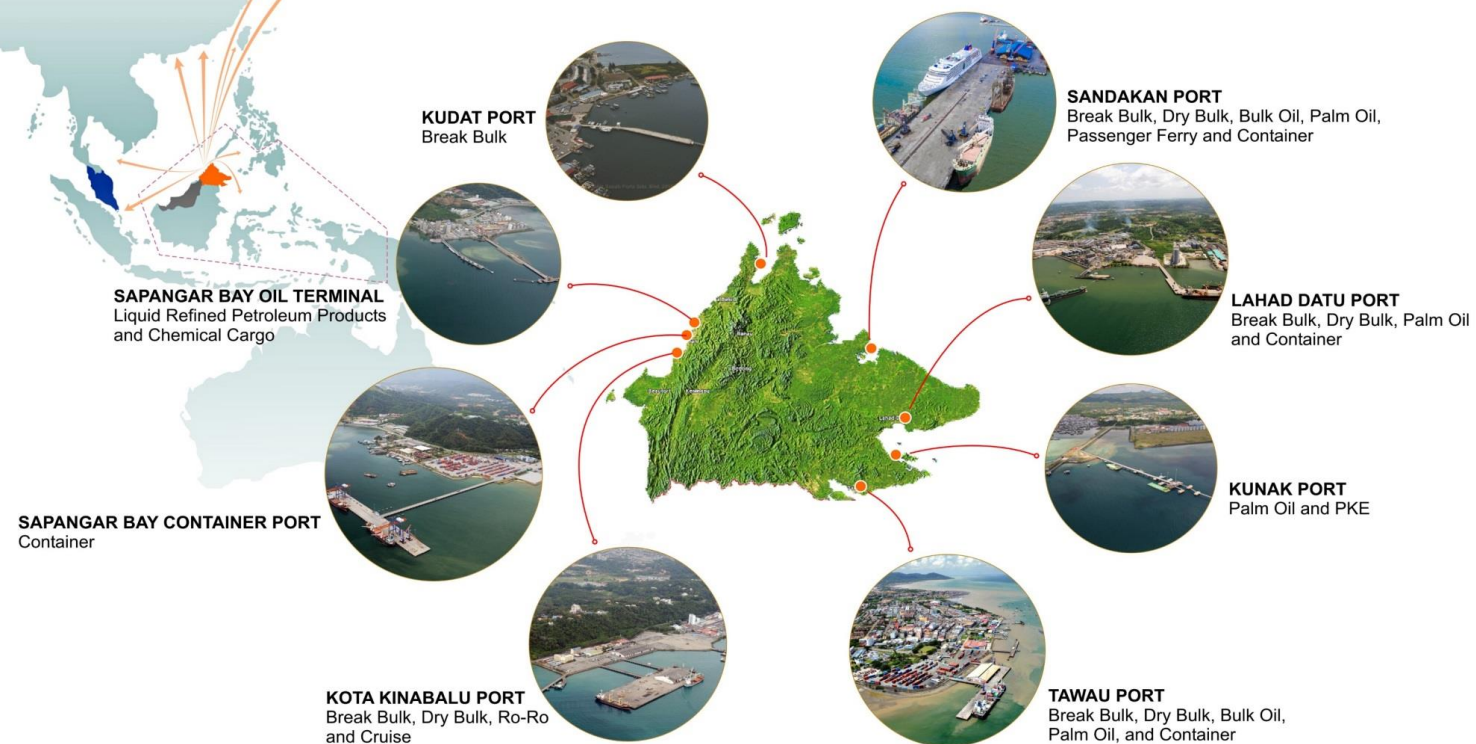


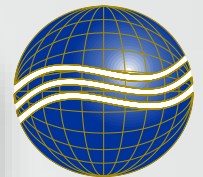




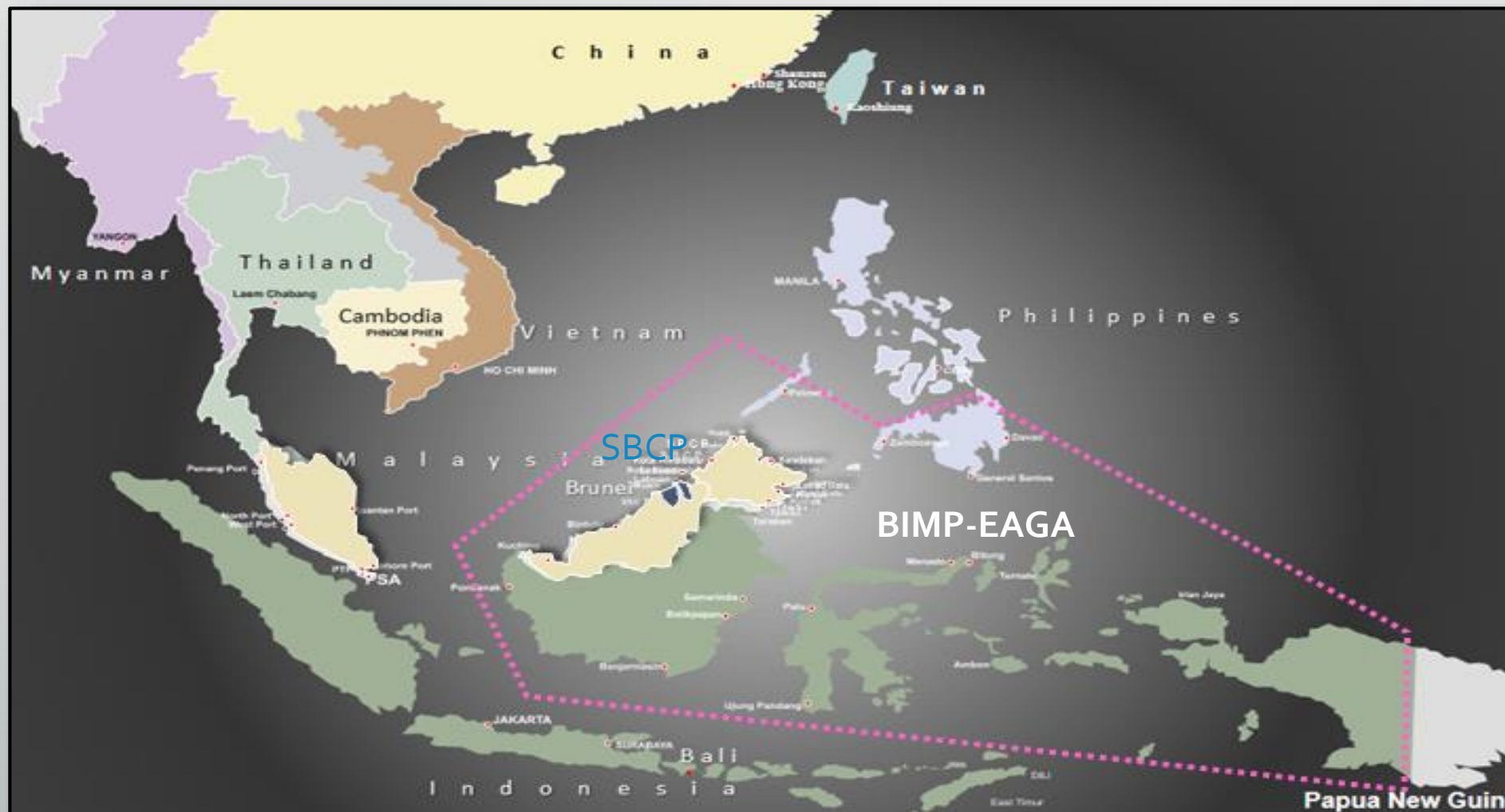
**SABAHPORTS**  
YOUR PORTS OF PREFERENCE

# SABAH PORTS SDN BHD

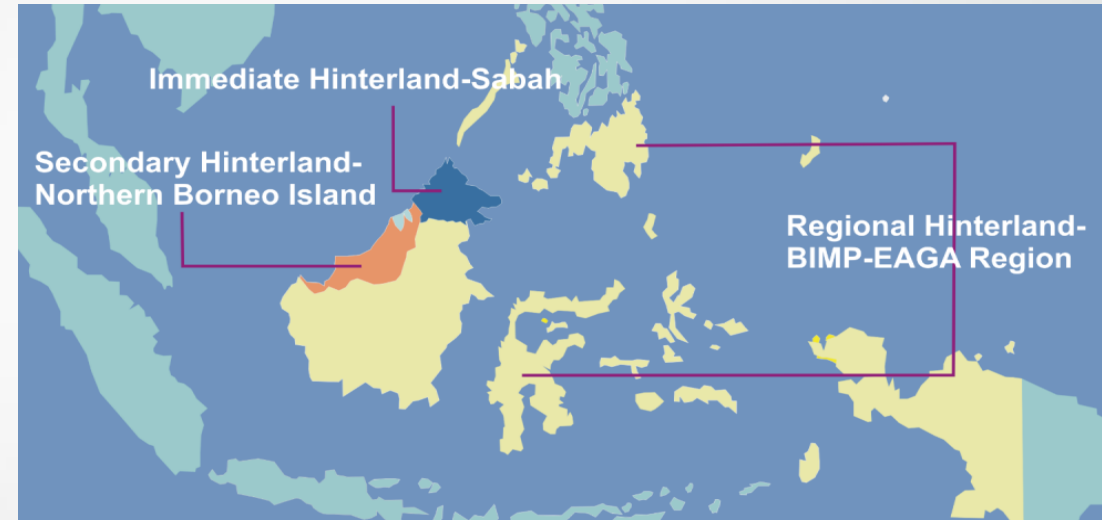
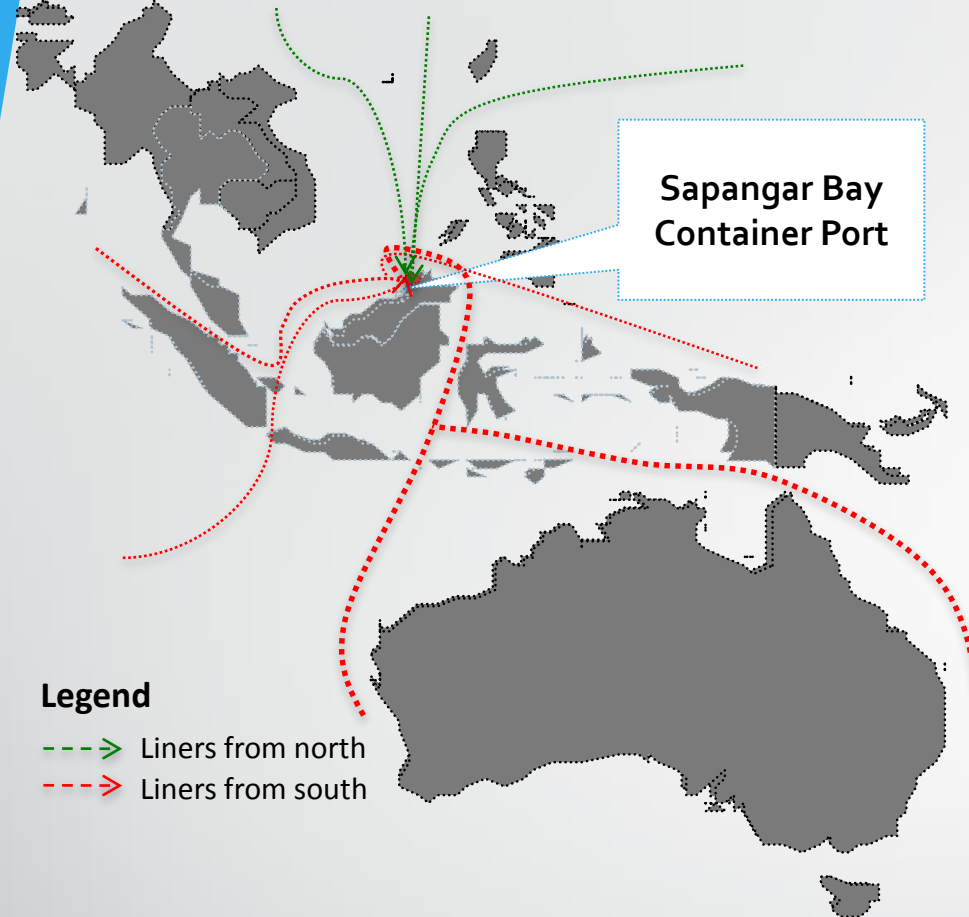




**SABAHPORTS**  
YOUR PORTS OF PREFERENCE



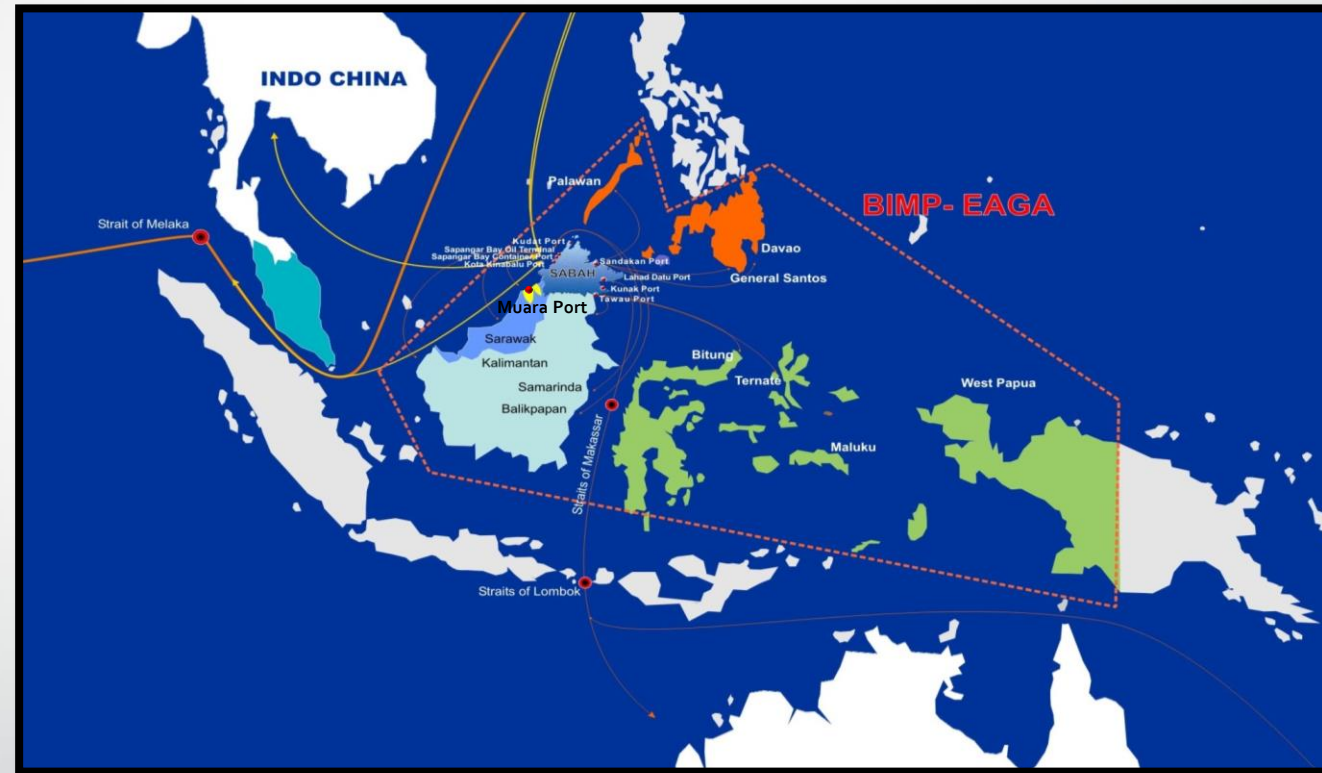
# THE BIMP-EAGA REGION



- BIMP-EAGA has extensive hinterland area.
- Sapangar Bay Container Port (SBCP) lies at the strategic Tip of the BIMP-EAGA Region.
- SBCP is ideally positioned to become the regional hub of the BIMP-EAGA region.

# THE OPPORTUNITIES

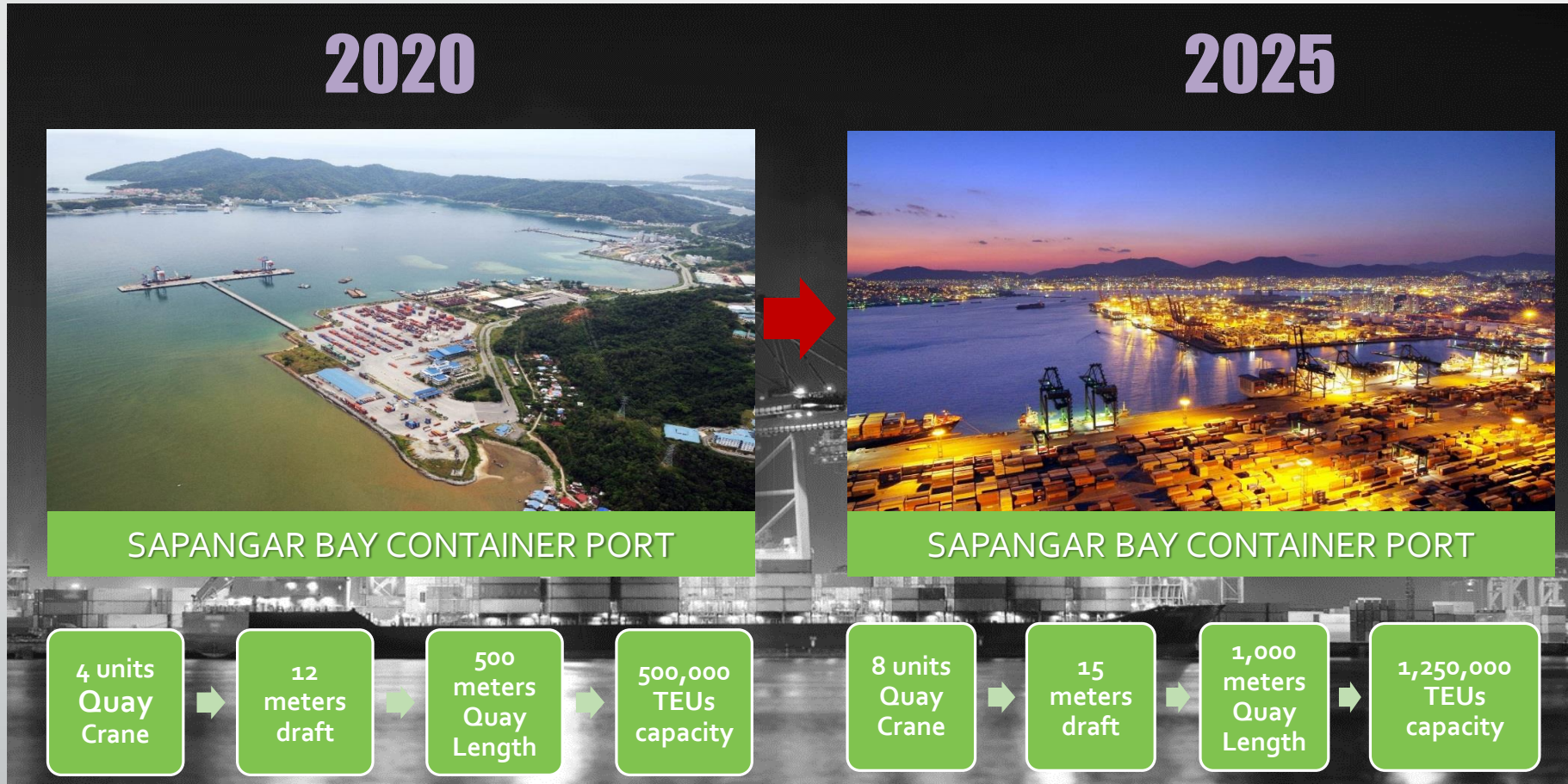
- High cost of logistics
- Lack of sea connectivity between the BIMP-EAGA region.
- Lack of concerto - no effort to consolidate common cargos in BIMP-EAGA for export.
- Need consensus of all the stakeholders to provide an effective route for sea trade in BIMP-EAGA.
- Challenges in regulatory requirements within ASEAN esp BIMP EAGA.



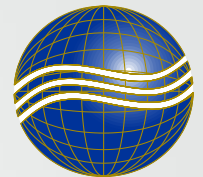
## THE CHALLENGES



# The Proposed Development of Sapangar Bay Container Port

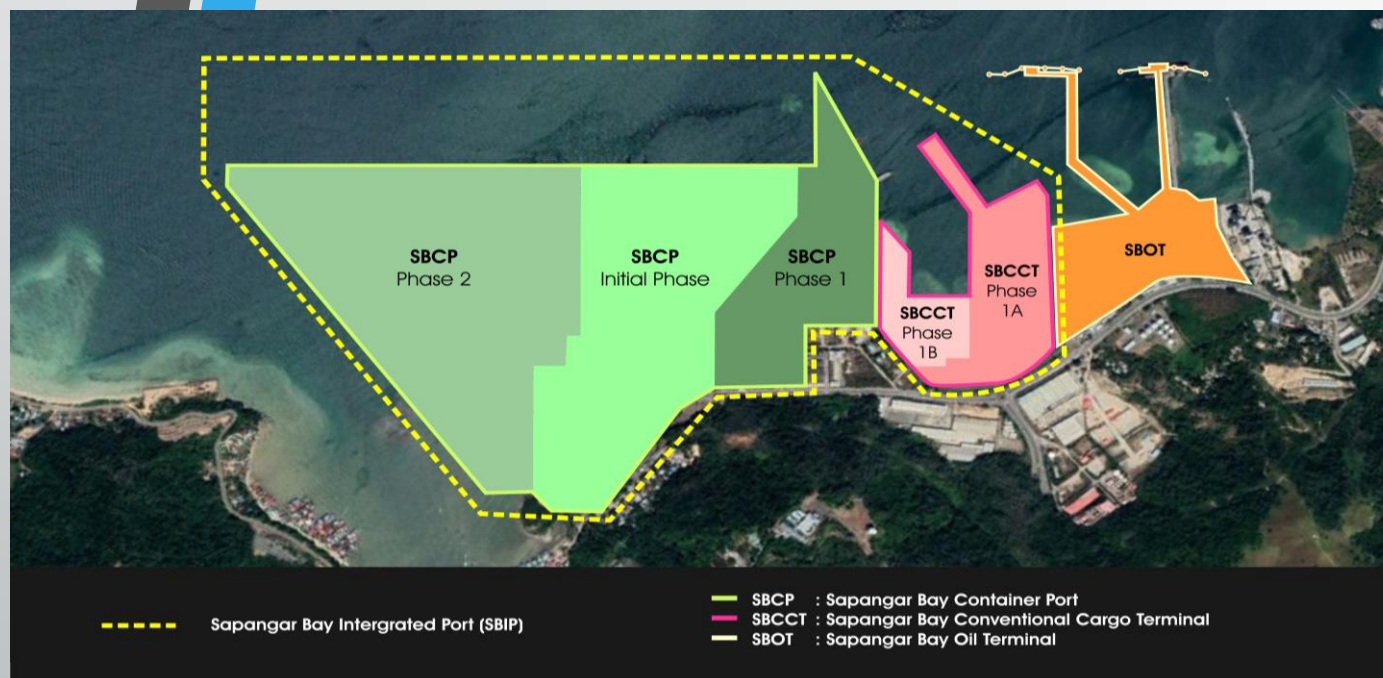


## THE INITIATIVES



**SABAH PORTS**  
YOUR PORTS OF PREFERENCE

# Sapangar Bay Integrated Port (SBIP)



SBCP	2020	2025
Quay crane	4 units	8 units
Draft	12m	15m
Quay Length	500m	1,000m
TEUs Capacity	500,000 TEUs	1,250,000 TEUs



Sapangar Bay  
Conventional  
Cargo  
Terminal  
(hub for Ro-  
Ro & Bulk)

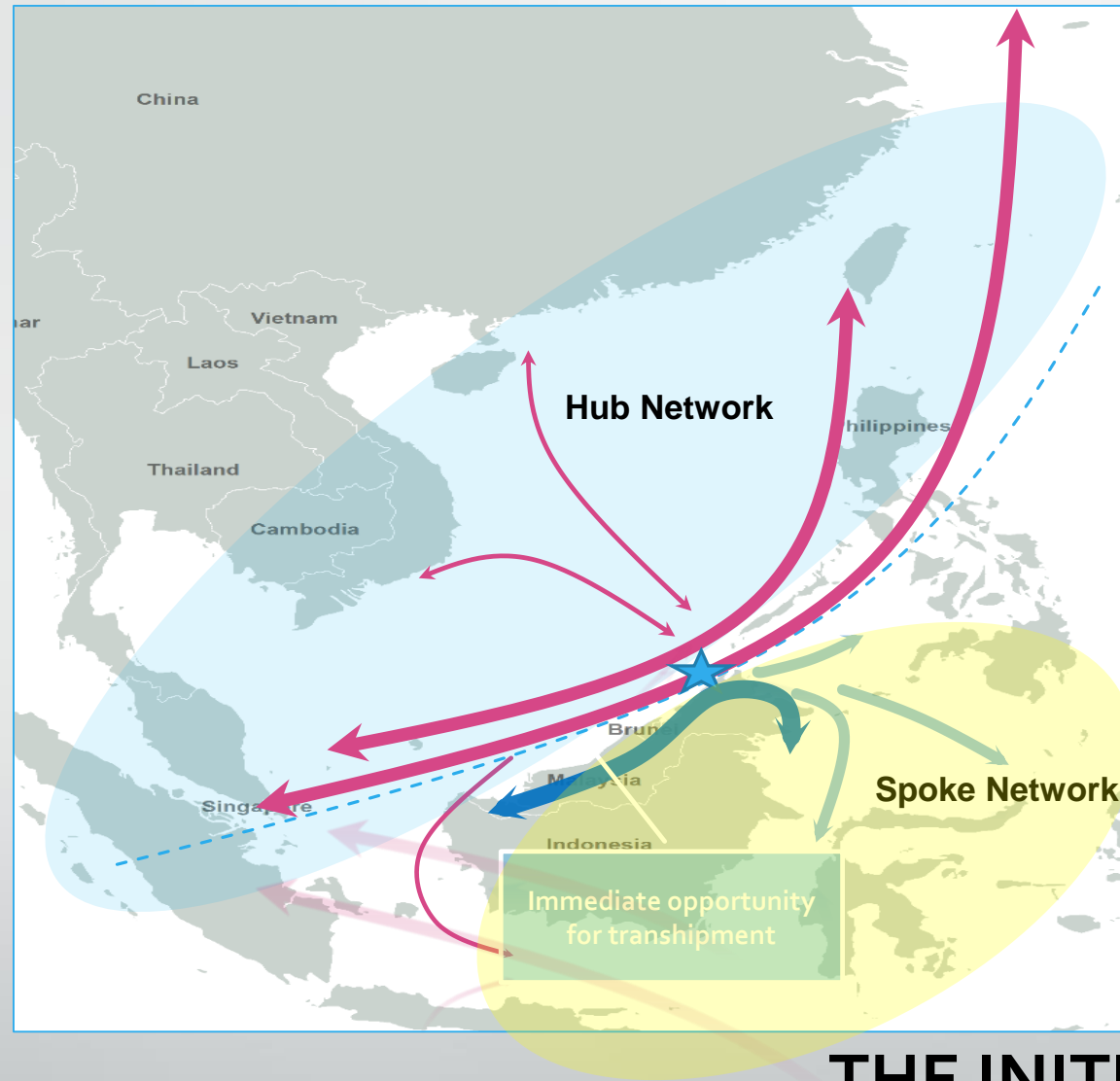


Sapangar  
Bay Oil  
Terminal  
Jetty  
Extension  
(Hub for oil  
& Gas)

## THE INITIATIVES (CONT.)

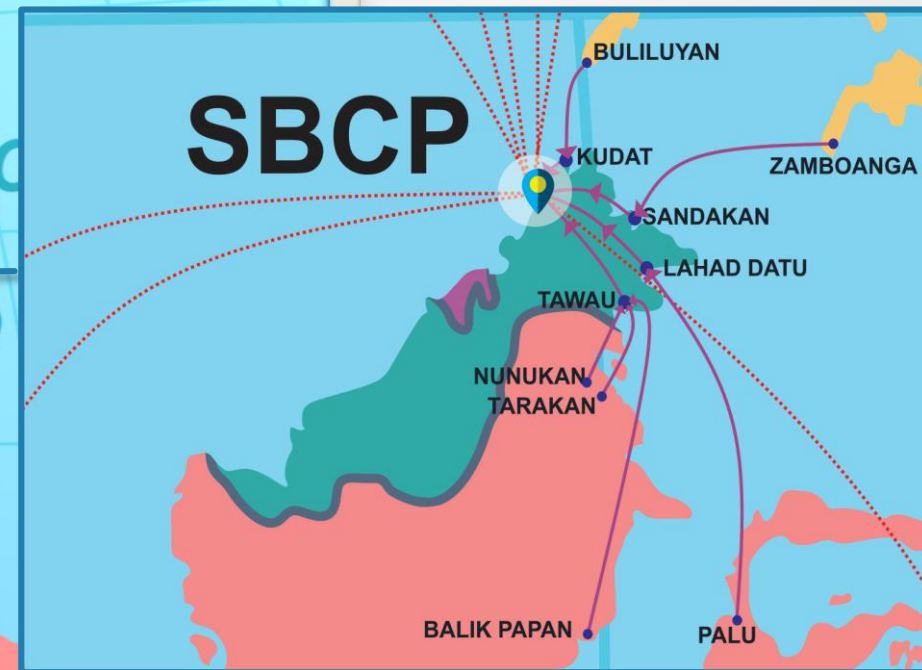


## Sapangar Bay Hub and Spoke Network Development.



## THE INITIATIVES (CONT.)





- Main Line Operator
- Feeder Service

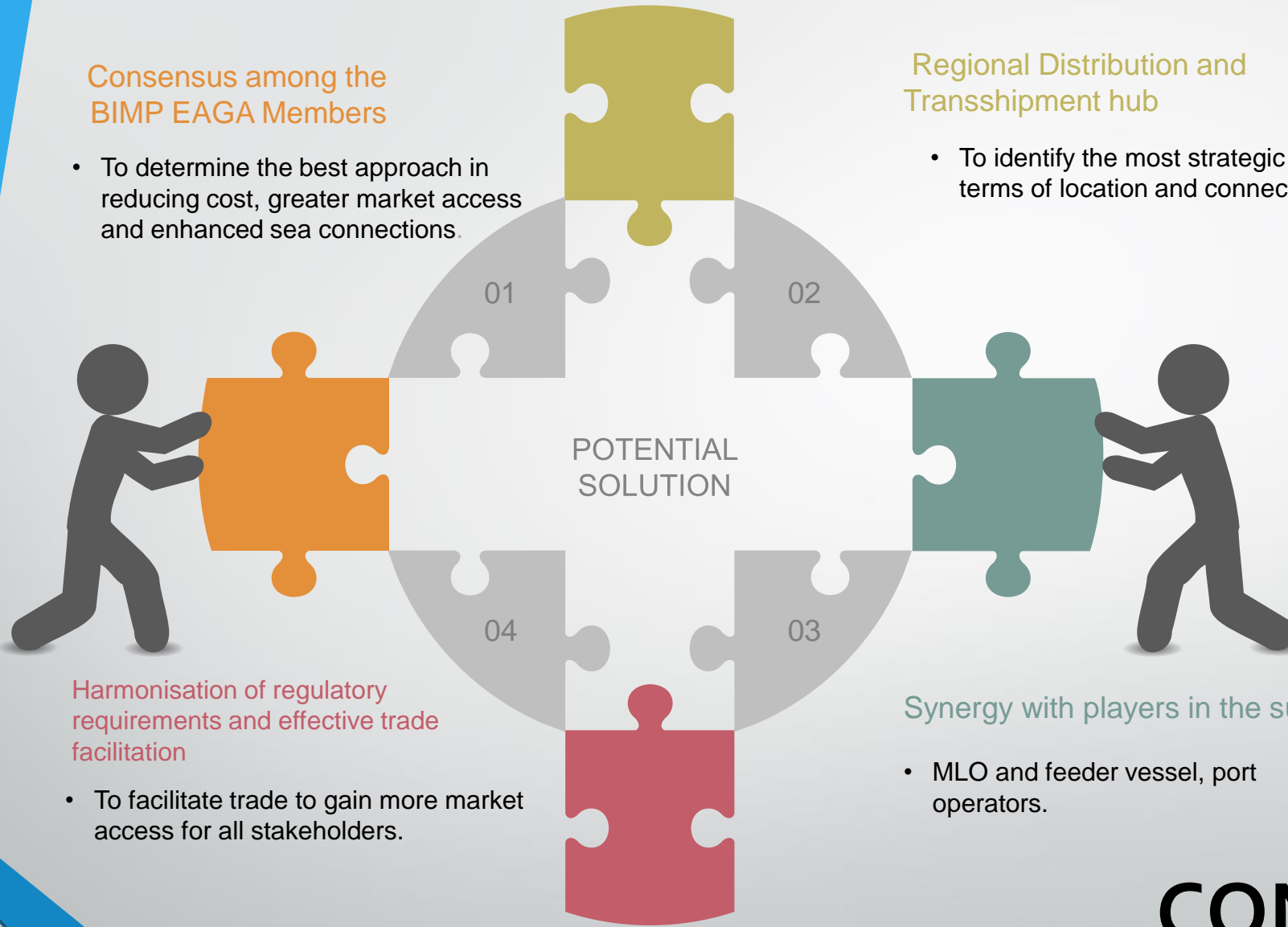
## THE INITIATIVES (CONT.)

### Consensus among the BIMP EAGA Members

- To determine the best approach in reducing cost, greater market access and enhanced sea connections.

### Regional Distribution and Transshipment hub

- To identify the most strategic Port in terms of location and connectivity.



### Harmonisation of regulatory requirements and effective trade facilitation

- To facilitate trade to gain more market access for all stakeholders.

### Synergy with players in the supply chain

- MLO and feeder vessel, port operators.

# CONCLUSION

# THANK YOU