

Port Reunion Webinar

The Safe and Risk-Free Gateway to Europe in the Indian Ocean

3rd December 2020



CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



AGENDA

CMA CGM a worldwide leader in shipping and logistics

Our Strategy in Indian Ocean or Why Port Reunion for a Hub?

And tomorrow ?

CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



Rodolphe Saadé, a visionary captain of industry



*Rodolphe Saadé,
Chairman & CEO of
the CMA CGM Group*

- Chairman and CEO of the CMA CGM Group since 2017, **Rodolphe Saadé is writing a new page in the Group's history**, one that will leave its mark on the entire shipping and logistics industry. His bold strategy is customer centric and will enable the company to continue its development as a responsible corporate citizen.
- Driven by a strong entrepreneurial spirit, he is implementing a **differentiating digital transformation** that creates value for customers and strengthens the Group's competitiveness. This vision is fueled by the incubator ZeBox, two corporate investment funds and several partnerships that leverage the Group's expertise.
- Rodolphe Saadé initiated a **major strategic shift with the acquisition of CEVA Logistics**, a world leader in logistics. With CEVA, the CMA CGM Group is now able to combine sea, land and air transport with high-performance solutions worldwide.
- Aware of the major environmental challenges facing the world, he is pushing the entire industry to engage in **an energy transition that is both pragmatic and visionary**. Alongside Emmanuel Macron, he is an advocate of an international coalition for the energy of the future, and as such has made some bold decisions: LNG-powered ships, biofuel usage, and hydrogen R&D with Energy Observer as well as the commitment not to take the Northern Route.

**CMA CGM Reunion / Indian Ocean
Hub**
Emmanuelle HOAREAU
General Manager



CMA CGM: a global transport group dedicated to shipping & logistics



CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



CMA CGM Group: key figures



285 shipping lines	Over 110,000 staff members worldwide	2.7 million* TEU of fleet capacity
Over 420 ports of call in 160 countries	21.6 million* TEU transported	45 terminals under management
755 offices worldwide 750 warehouses	538** vessels	USD 30.3 bn* of revenue

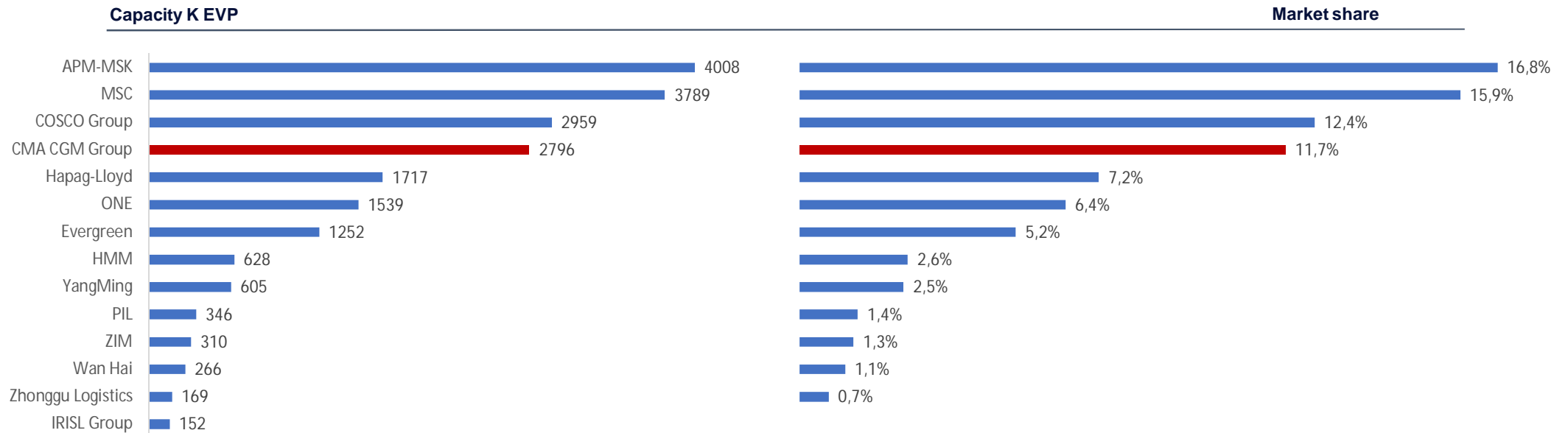
* 2019 figures
** Q3 2020

CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



CMA CGM: A global leader by capacity and market share

Top 15 shipping companies



Source: Alphaliner, August 2020

CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



AGENDA

CMA CGM a worldwide leader in shipping and logistics

Our Strategy in Indian Ocean or Why Port Reunion for a Hub?

And tomorrow?

CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



Réunion in a glance

Agents
Sub Agents



	1	Reunion	28	
	8	Madagascar	46	
	1	Mauritius	35	
	1	Mayotte	9	
	1	Comoros	1	
	1	Seychelles	1	
	4	South Africa	108	
	4	Mozambique	69	

2
Own terminals

Reunion		Mayotte	
193	200k	130	13k
Terminal staff	TEU capacity	Terminal staff	TEU capacity
9	2	226 mt²	4
Owned straddled carriers	Reach Stackers owned	Quay length	Reach Stackers owned
1	Empty handler	1	Empty handler

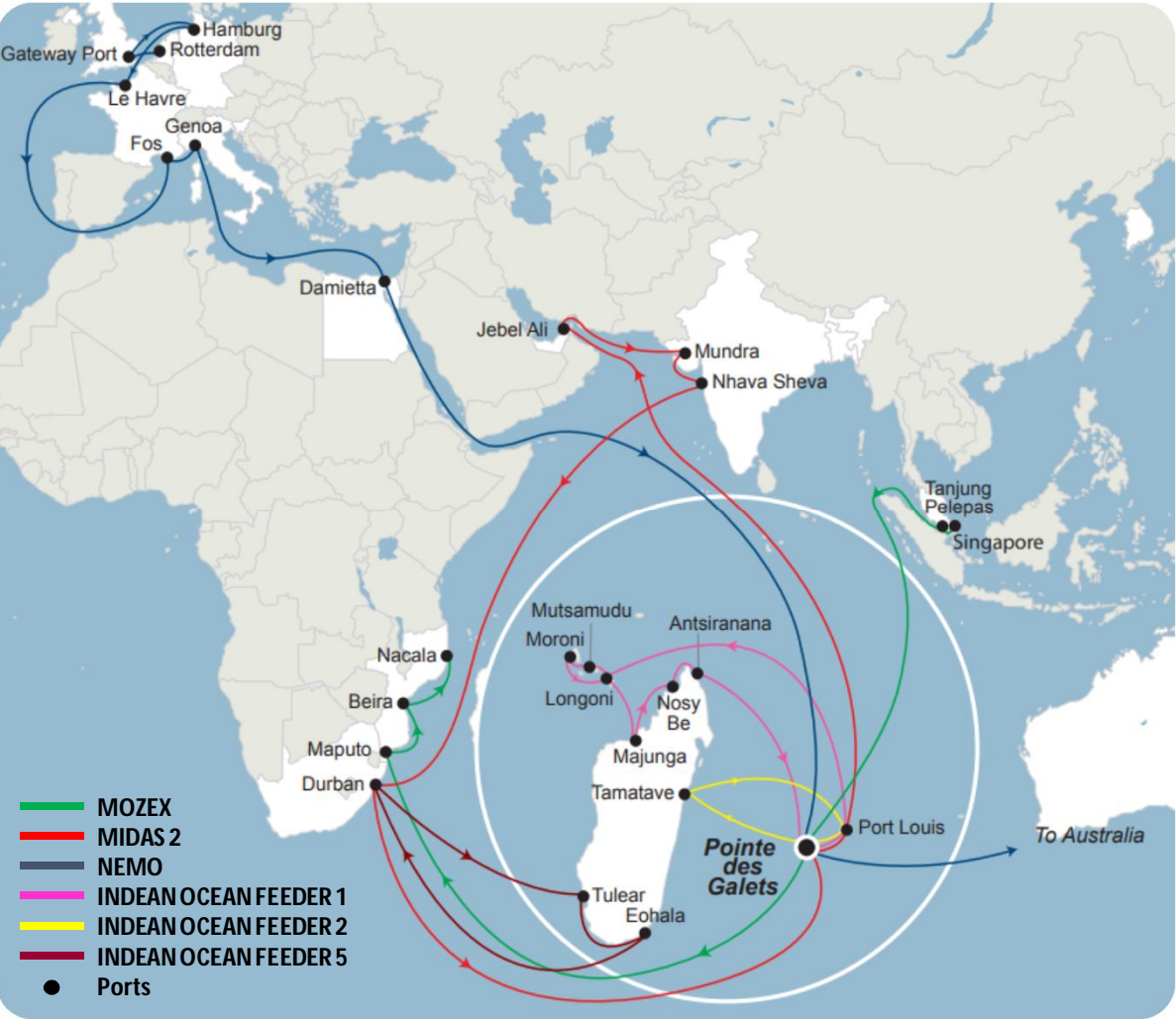
2200 TEU

Weekly volume loaded + discharged + transshipment in the Reunion in 2020
30% of Reunion export volume has East Africa and Indian Ocean as destination

CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



Indian Ocean Hub : Africa, Europe and Indian Ocean complete coverage from and to Reunion Island



- ✓ **Strategic Position in Indian Ocean**
- ✓ **Port Facilities**
- ✓ **Skills & Knowhow**
- ✓ **European safety & security standards**
- ✓ **Adaptability and reliability**

CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



How did we manage COVID-19 Outbreak in Port Reunion ?

Working together to implement a Safety Corridor and Procedure

- For the port community & For the crew members
- For remaining an Operational and workable Port during lockdown
- For the economy and the Island continuing being supplied

Crew changes key figures



21 vessel performed crew changes



211 crew members



10 lines called Port Reunion



CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



AGENDA

CMA CGM a worldwide leader in shipping and logistics

Our Strategy in Indian Ocean or Why Port Reunion for a Hub?

And tomorrow ?

CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



And tomorrow ?



What are the Port Challenges ?

How to secure current Port Reunion business ?

How to make Port Reunion more attractive and competitive?

CMA CGM Reunion / Indian Ocean Hub
Emmanuelle HOAREAU
General Manager



THANK YOU

