

Terminal Automation for Next-Gen Ports

Recent developments on all port applications







825 employees worldwide

100 %

Family owned since 1912



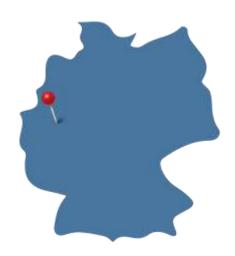
12 VAHLE subsidiaries worldwide and representations in 52 countries



€ 140 mil. in sales

Headquarter Kamen, Germany

- Engineering
- Production
- Sales



Technology Center Automation Schwoich, Austria

- Engineering
- Trend Scouting
- Training



VAHLE Group – Key Markets





AMUSEMENT RIDES

ROLLER-COASTER



PORT TECHNOLOGY

CONTAINER HANDLING



PEOPLE MOVER

APM, CABLELINER, TRAMS





AUTOMOTIVE

EMS, SKILLET



CRANE TECHNOLOGY

STANDARD- AND PROCESS



INTRALOGISTICS

AS/RS, SORTER







CONCEPTS

- Requirement analysis
- Think tank
- Feasiblity studies
- System desgins



HARDWARE

- Design
- Layout creation
- Electrical verification
- Quality control (FMEA)



CONSTRUCTION

- Construction 2D/3D
- Calculation
- Production handover

Pre-Sales Think tank Engineering Project management After Sales



SOFTWARE

- Regulation
- Control
- Visualization
- Communication



ENGINEERING

- Samples
- Prototype
- Control, verification
- Series production



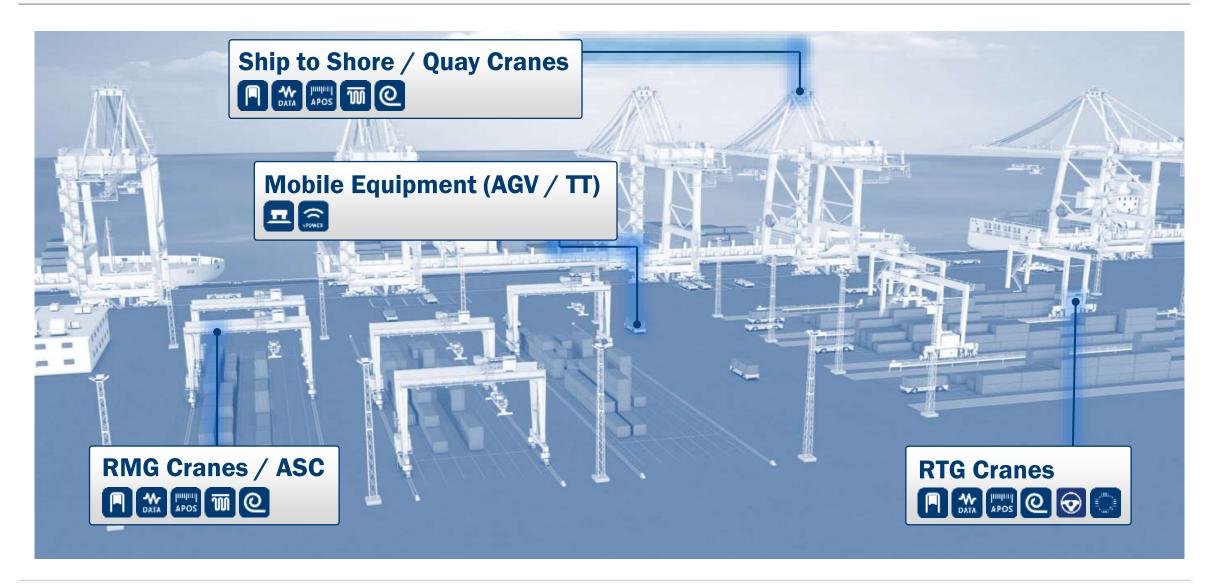
AFTER SALES

- Maintenance support
- Spare parts support
- Remote system checks

Simplified Container Terminal Overview

Portfolio of Equipment





Hong Kong, Modern Terminals Limited

Project success stories





In operation since 2011



104 RTGs (retrofit & new cranes)



Electrification of 66 container blocks



Great Britain, HPH UK – Port of Felixstowe

Brownfield & Greenfield project success stories





2015 - today



Retrofit 66 RTGs

Greenfield

Berth 9: 8 new remote eARTGCs



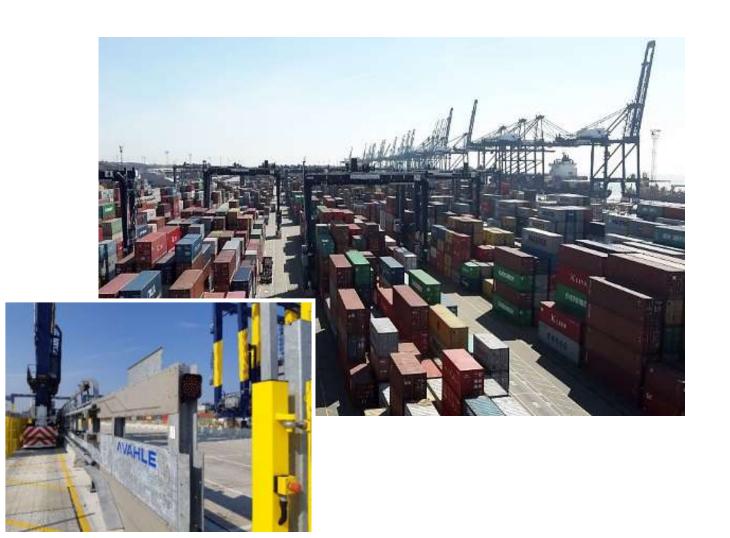
Retrofit
59 container blocks

Greenfield

Berth 9: 8 container blocks



Automation ready with SMGX data communication and positioning



Thailand, HPT Laem Chabang – Terminal D

Greenfield Project Success Stories





2017 - today



Remote operation with 20 new eARTGCs



Automation of 20 container blocks in phase 1 – 5,040 m



Including SMGX data communication system



Port of Tanjung Pelepas – Upgrade

Brownfield Project Success Stories





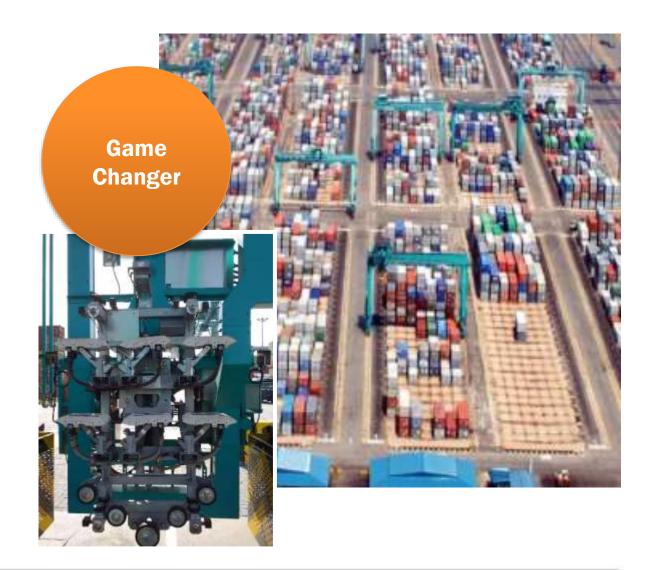
In operation since 2020 - today



double automatic electric arms for 10 new RTGCs



Upgrade of existing infrastructure and thirdparty systems





Benefits of VAHLE Automation Solution







ECONOMIC

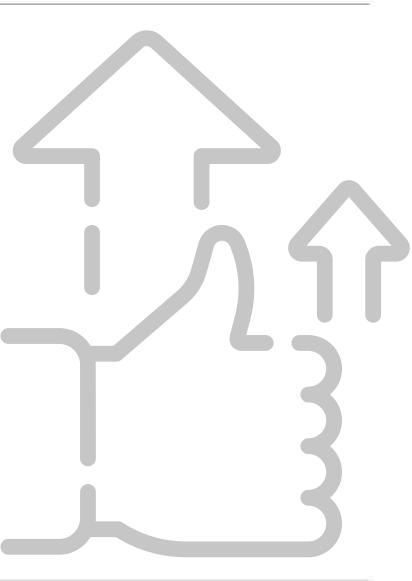
- Reduction of OPEX
- Personnel costs are saved
- Productivity is increased

ECOLOGIC

- Reduction of CO₂ emissions and noise pollution
- Greenification

EFFICIENT

- Simplification of work
- Increasing efficiency
- Human Safety





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THANK YOU FOR YOUR ATTENTION

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