

PRIVILEGE
BECOMES
STANDARD

ON
STOP
SHOP

GAME CHANGER IN PORT OPERATIONS AND MANAGEMENT

YILPORT HOLDING IBERIA Region General Presentation July 2022

S
INDUSTRIAL
PORT
OPERATOR

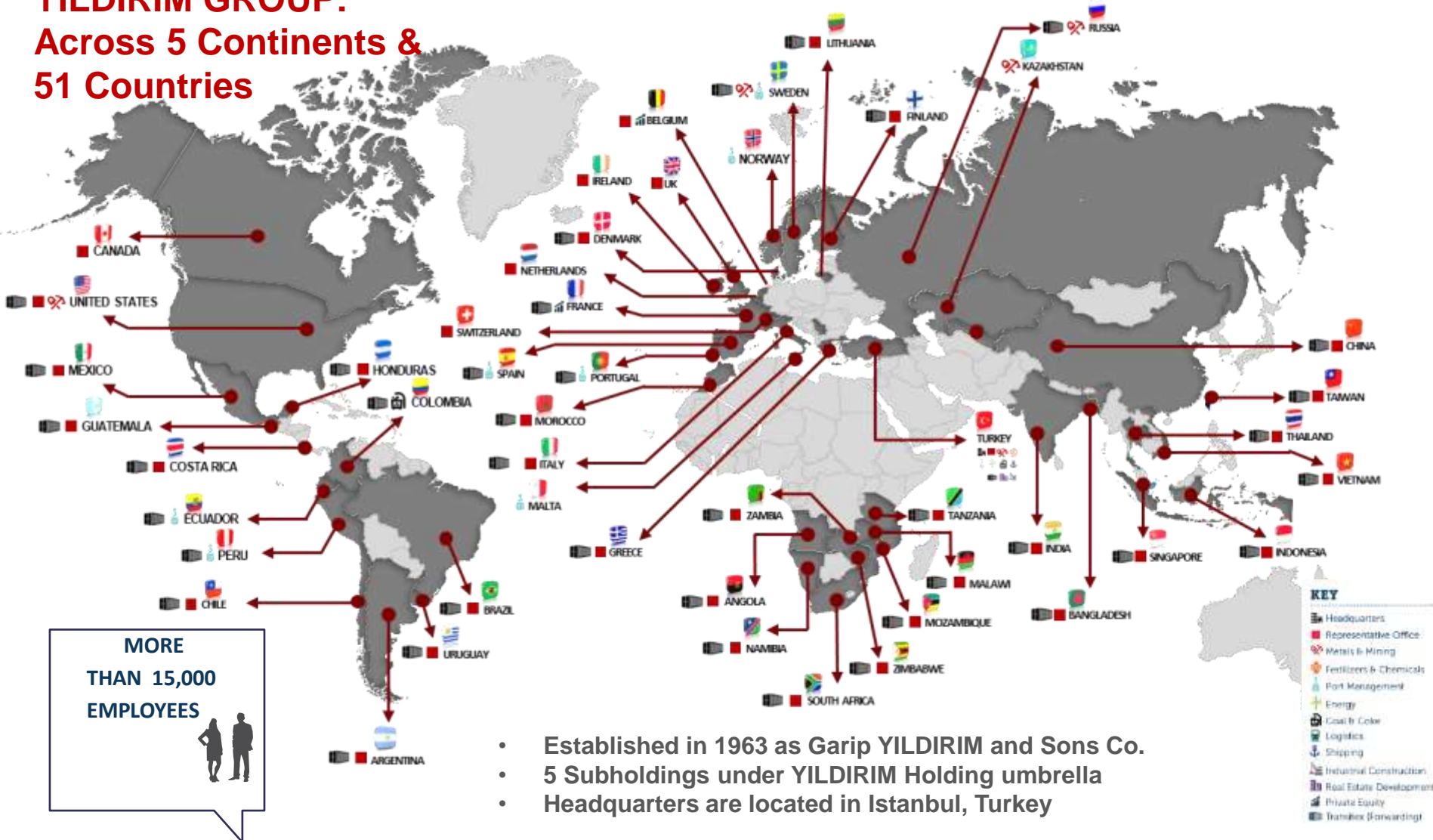
YILDIRIM GROUP

Overview



YILPORT HOLDING as subsidiary of **YILDIRIM GROUP** benefits of global well diversified industrial knowledge and experience

YILDIRIM GROUP: Across 5 Continents & 51 Countries



- Established in 1963 as Garip YILDIRIM and Sons Co.
- 5 Subholdings under YILDIRIM Holding umbrella
- Headquarters are located in Istanbul, Turkey

YILDIRIM is active in **9 industries** which open synergies and huge business development potentials

WORLD'S #1

High Quality Lumpy Chrome Ore Exporter

WORLD'S #2

High Quality HC Fecr Producer

WORLD'S #4

Top Chromium Player

TURKEY'S #1

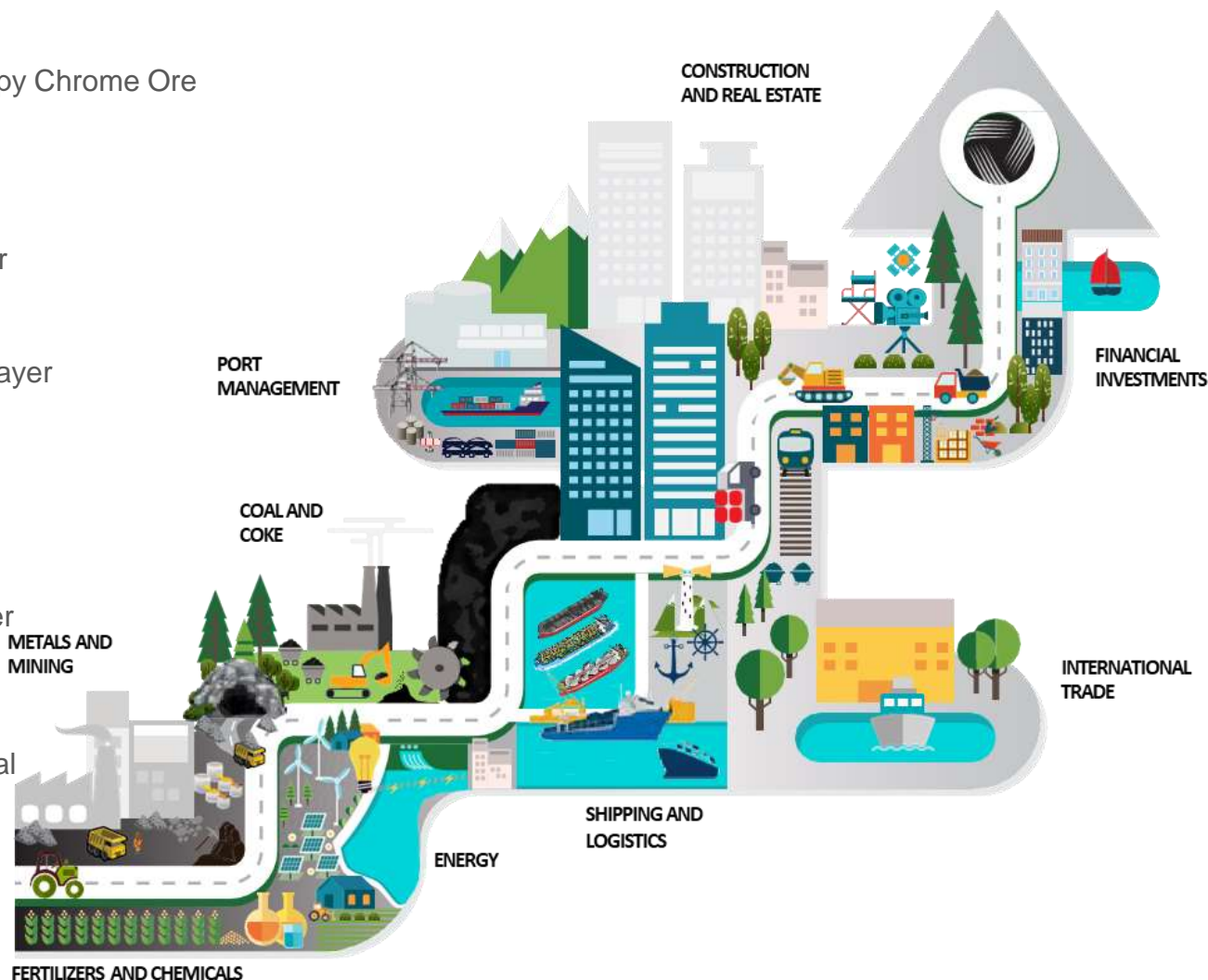
Cr Ore Producer

TURKEY'S #1

The One & Only HC FeCr Producer

TURKEY'S #1

State-of-the-Art Container Terminal Operator



TURKEY'S #1

Metallurgical Coke Importer

TURKEY'S #1

CAN Producer
CAN Exporter
Ammonia Producer & Exporter

YILDIRIM HOLDING

Industrial conglomerate with a growing global footprint

Overview

- YILDIRIM Holding is a vertically integrated Turkish industrial conglomerate headquartered in Istanbul, Turkey. The group's core industries are metals & mining, fertilizers & chemicals, and port management. Core industries are supplemented by operations in energy, coal & coke, logistics, shipping, industrial construction and real estate development. The group also has a diversified portfolio of financial investments.
- The group commenced its operations in 1963 in Samsun, and continues to be privately owned by the YILDIRIM Family.
- YILDIRIM Holding has operations in 51 countries on five continents, with ca. 15,000 employees.

Key people

- Ali Riza Yildirim, Chairman
- Robert Yuksel Yildirim, President & CEO

Key facts

Active industries

9

Total assets

USD 5.9bn

Global footprint

51 countries

Employees

ca. 15,000

	%	Selected Subsidiaries	Description
Metals & Mining	26%	    	<ul style="list-style-type: none"> Engaged in the exploration, mining and processing of chrome ore and high carbon ferrochrome in 5 countries (Turkey, Kazakhstan, USA, Sweden, Russia). The group is planning to expand its global network to Africa and Latin America besides its current presence. #4 player in the global chromium industry.
Ports & Logistics	41%	  	<ul style="list-style-type: none"> International port and terminal operator with activities in 10 countries with 22 marine ports and 6 dry terminals - fastest growing player in the world. Ranked #11 globally in Drewry's Global Container Terminal Operators Report – #1 in Turkey Target is to be among the top global 10 players by 2025.
Fertilizers & Chemicals	15%	 	<ul style="list-style-type: none"> Largest producer and exporter of calcium ammonium nitrate (CAN) fertilizers and ammonia in Turkey. #3 trader of fertilizers and chemicals (CAN, AN, DAP, AS, NPK, Urea) in Turkey.
Financial Investments	18%	  	<ul style="list-style-type: none"> Established in the Netherlands in 2010, YILDIRIM Asset Management serves as an investment arm of the group with a flexible mandate. Investments include: CMA CGM (#4 container shipping company globally), Sealease (niche maritime company in Belgium), Seven Bridges (World's largest dedicated cloud-based genomics analysis platform).
Other		    	<ul style="list-style-type: none"> Coal&Coke: Largest coal importer in Turkey. Engaged in production of metallurgical coke in Colombia. Energy: 3 operational hydro-power plants (147.7 MW) and 2 greenfield power plant projects in Turkey. Shipping: Fleet of 11 dry bulk & general cargo vessels. Also manages 29 third-party owned vessels. Real Estate: Real estate developer with projects of an Ottoman-era tannery and a shoe factory in Istanbul. Others: ETI Beton (ready-mix concrete), ETIPET (Distributor of fuel oil, gas and diesel oil).

YILPORT Holding Overview



YILPORT HOLDING – Introduction

Who we are;

- YILPORT Holding is one of the **fastest growing global port operator** 100% owned by YILDIRIM Holding
- As of January 2021, we serve liners and customers at **22 port terminals** and **6 dry-terminals** across **10 countries** including Turkey, Portugal, Spain, Malta, Italy, Sweden, Norway, Ecuador, Peru and Guatemala
- We are a **multi-purpose port operator** with 10m TEUs of container, 22m tons of general cargo, 2.15m tons of liquid cargo, 1mm CEUs of Ro-Ro handling capacity per year
- As per Drewry league table, in 2021, YILPORT Holding has become the **11th largest international container terminal operator** globally

Our mission;

- We see massive opportunity in the port space through continued expansion of global trade
- Building a global ports platform leveraging on industry expertise
- We have gone from being a local player to one of the world's most promising international names
- Our mission is to be within the **top 10 global port operators by 2025** and to generate long-term sustainable growth and profitability
- Further develop our international presence and further diversify our portfolio internationally

We propose;

- YILPORT, as a multi purpose port operator, we focus on **gateway cargo** and we see a strategic focus on **cargo owners**. We are proposing sustainable business and growth to liners in our terminals
- As an **independent port operator**, we are looking to generate long term business partner with each and every liner
- Our **port centric logistic** activities support the liner-agency activities and keep the competitiveness in our ports, beyond the terminal gates
- We are proposing **world class service** level in every terminal that we are operating and strong hinterland where the liners can easily access and get the cargo

YILPORT HOLDING's 17 YEARS TIMELINE OF GROWTH

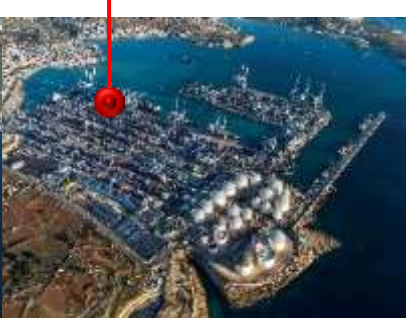
2004 – 2005

Acquisition of Sedefport and Alemdarport
YILPORT Container Terminal and Port Operations Inc. established
YILPORT Gebze terminal opened



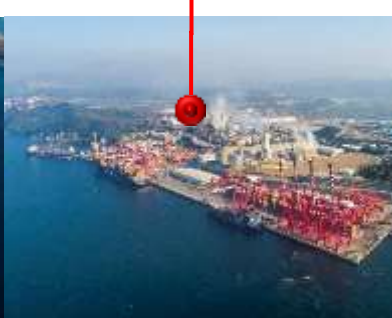
2011

Acquisition of 50% Malta Freeport



2012

YILPORT Holding established
Acquisitions of Gemport and Rotaport in Turkey



2014

Acquisitions of Gavle CT, Stockholm Nord Dry Terminal and Oslo CT.



2015

Acquisition of TERTIR Group (10 Terminals)



2016

Acquisitions of Gävle BSG, Solventas and Puerto Bolivar

2017

Operation started in Puerto Bolivar
Yilport Nordic Logistics Group established

2018

Taranto CT
Acquisitions of Puerto Quetzal, Guatemala and MoU signed for Gulfport Mississippi

2019

Puerto Quetzal, Guatemala operations started

2020

Taranto SCCT Terminal operations started
Automated paper WH at Gavle

YILPORT PROVIDES ONE-STOP-SHOP

COMBI & INLAND

Empty Depot (sweeping, repair, washing and etc.)
Storage (bonded, temporary bonded, open, closed)
Special yards (mineral, marble, tiles)

LOGISTICS & FORWARDING

Freight Forwarding
Trucking
Rail
Feeder
Combined Services

LIQUID

Vessel Operations
Liquid to Container
Transfer from Container to Tank
Blending and Marking



RO-RO

Vessel Operations
Inspection
PDI
Touch-up

GENERAL BULK

Vessel Operations
G.C./Bulk to Container
Project
Lashing – Blending - Fumigation

TUGBOAT & PILOTAGE

Maneuvering
Tugboat
Pilotage

CONTAINER

Vessel Operations
CFS (Stuffing, stripping, inspection)
Reefer services
IMO Services

YILPORT HOLDING Business Development Strategy:

We focus on the BCO and the hinterland connection ...

Business Model with;

- HQ Sales and Marketing and BD upon global accounts and guiding the regions
- Regional Management for Sales & Marketing and BD in the region
- CRM system applied



Transitex: logistics across 4 continents & 40 Countries

ETI Logistics: internal and external logistics provider in Turkey

Nordic Logistics: supply chain support and logistics provider for the regional industry

YILPORT HOLDING one of the fastest growing International Container Terminal Operator (following Drewry 2018)

10 Countries,
22 Marine
Ports & 6 Dry
Terminals

#11 Global Operator



MISSION:
“TOP 10” Global Operator by 2025

YILPORT Holding IBERIA Terminals



YILPORT Regions / **IBERIA – Atlantic Gate** of Europe



CONTAINER
3,300,000 TEUs



RO-RO
40,000 CEUs



GENERAL CARGO
6,000,000 TON

- Located in the Atlantic façade of the Iberian Peninsula, YILPORT Iberia terminals offer best solutions among its multipurpose peers
- YILPORT Leixões, Lisbon Liscont, Lisbon Sotagus, Setubal, Figueira da Foz, Aveiro, Huelva and Ferrol Terminals offer bonded and non-bonded areas, warehouses, supported by logistic services.
- From beginning to the end, YILPORT Iberia terminals provide entire import and export operations 24/7 with a long-term YILPORT know-how discipline.



Ferrol

Leixoes

Aveiro

F.Da Foz

Liscont

Sotagus

Setubal

Tersado

Huelva

YILPORT LEIXOES / PORTUGAL



THE LARGEST SEAPORT IN NORTHERN PORTUGAL

**Berth Max. Vessel Size
Accommodation Capacity:**

Post Panamax I - 5.000 TEUs

Latitude & Longitude:

41°11'32.28"N

8°41'4.57"W

Terminal Area:

185.000 m²

Length of Quay:

900 m

Depth: 10 – 12 m

Channel Depth: 12 m

Capacity:

Container: 900.000 Teu

RoRo: 40.000 Ceu

Equipment:

QC: 6

- 3x14 Rows

- 3x10 Rows

RTG/RMG: 6/12

ECHs: 3 RS: 12

Spreaders: 28

Forklifts: 6, TT: 9

YILPORT LEIXOES / Developments



✓ 900.000 TEU Capacity

- ✓ 6 x A-RTGs
- ✓ 3 x RS + 2x ECH
- ✓ 8 x Terbergs TT
- ✓ 2 x STS + 4 x RMG upgrade
- ✓ 2 embedded rails

- ✓ Boom Anti collision
- ✓ Spill Tanks
- ✓ OHF
- ✓ Lashing Cages

✓ Carbon Neutrality 2035



Leixões Logistics Platform

- Proximity to Customers
- Connectivity

- Efficiency
- Cost Save

Offering Integrated Customer Port Services;

- Warehousing
- Stuffing and Stripping
- Depot services

Yilport Leixões Logistics platform is located in a privileged area just 1,5 km from Leixões terminal.

YILPORT LEIXOES / Economic Areas and Hinterland

✓ **Serving on Hinterland with powerful industry and approximately
15 million inhabitants**



- Strategically located on the Northwest front of the Iberian Peninsula
- A hinterland rich in industry
- Infrastructure in the north of Portugal.

Growth Drivers

- ✓ **The textile industry**
 - clothes
 - leather
 - cotton fabrics,
 - textile raw material for factories
 - shoes made of leather
- ✓ **World's largest cork producer**
- ✓ **Footwear** ✓ **Paper**
- ✓ **Furniture represents almost 80% of the industry**



YILPORT LEIXOES / South Container Terminal Development (2019 / 2022)



Civil works

- New total capacity 900K TEU (Feb 2021)
- Reconversion of parks 4 and 5 to shift from RS operations to RTG manual remote operations / Q2 2022
- Pavement repair of runways in both NCT and SCT on tender phase / 2022
- Additional 300 reefer plugs

Technology

- NAVIS implementation in 2022
- Final stage of KONECRANES project, operation of RTGs in Supervised mode, end of 2022



Equipment Acquisition and Repairs

- 3x RTG operating in manual remote configuration / Nov. 2021
- 3x RTG will be prepared for manual remote operations / Q2 2022
- Retrofitting of POL1 (STS) and POM1,2,3 (RMG) ongoing with SIEMENS. Commissioning will happen from April to July 2022
- Retrofitting of POJ1 (STS) in on tender phase.
- Acquisition of 8x trans-lifters and 4x goosenecks to support RoRo operations on tender phase.

YILPORT LISCONT / PORTUGAL MAIN GATE OF IBERIA

Member of YILPORT HOLDING INC.

**Max. Vessel Size Accommodation
Capacity:**

New Panamax – 9.500 TEUs

Latitude & Longitude:

37° 9'2.24"N
6°52'38.94"W

Terminal Area:

120.000 m²

Capacity:

Container: 570.000 Teu

Length of Quay:

1090 m

Depth:

13 – 14,5 m

Channel Depth:

16 m

Equipment:

QC: 7

- 4x22 Rows
- 1x18 Rows
- 1x16 Rows
- 1x14 Rows

RTG: 13 RS: 2

ECHs: 3

Spreaders: 16

**5 QC are commissioning - Oct.2022*



YILPORT LISCONT / Center of Portuguese Manufacturing Industries

- ✓ Located in the heart of Lisbon.
- ✓ In the middle of the intersection of North-South and East-West seaborne trade routes
- ✓ High-quality services by combining logistics supply, expert staff
- ✓ Advanced technology in IT systems and top-class quay equipment
- ✓ Well developed in forwarding and logistics services by its multi-modal supply chain covering the Western Iberian Peninsula.
- ✓ Situated at Alcântara pier, 12 nautical miles upstream from the channel entrance and 2.5 nautical miles from Lisbon inner pilot station, with current deep drafts at bar and quay.
- ✓ Main exports are Stone, machinery, tomato

✓ HIGH QUALITY SERVICES





4
NEW
STS



6
RTG

- As part of the modernization and capacity development project, Liscont Container terminal received 4 new Post Panamax STS cranes.

Modernization Plan of Liscont



Terminal Area:

150.000 m2

Length of Quay:

1090 m

Depth:

14,5 – 16,5 m

Capacity:

Container: 670.000 teu

Equipment:

QC: 5 (4 is new)

RTG: 14

MHC: 1



- ✓ 100k TEU paper cargo export to America
- ✓ Inland logistic solutions with daily rail – from North and South of Portugal as well as from Spain (Elvas platform for Spanish cargo)
- ✓ Hinterland up to Madrid
- ✓ Liscont hinterland gateway volume 1.3M TEUs

<u>Origin</u>	<u>Destination</u>	<u>Trucking Distance</u>	<u>Rail Infrastructure</u>	<u>Rail Distance Km</u>
Madrid	Lisbon	627	Yes	708
Cádiz	Lisbon	578	Yes	866
Sevilla	Lisbon	460	Yes	562
Algeciras	Lisbon	639	Yes	874

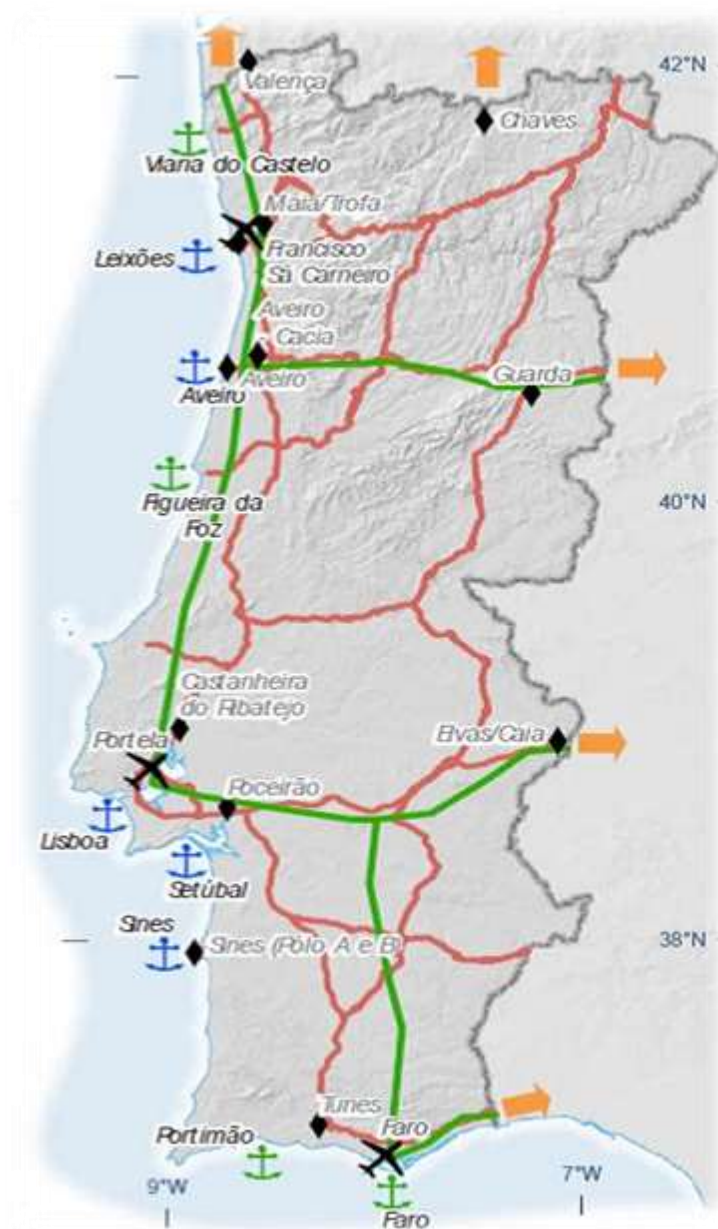
- ✓ **at the heart of the main Portuguese production and consumption center**



- ✓ **direct rail connection**
to the main Portuguese railways

- ✓ **Road connection**
to high capacity roads (IC17, A1, A8, A2)

- ✓ **a deep sea container terminal** located in the naturally sheltered waters of Lisbon harbor





- ✓ LISCONT has its own railway branch connecting with the National and Spanish network and therefore extending the natural Hinterland to the Iberian Peninsula
- ✓ Working closely with customers in tailor-made solutions that often combine rail and road (multimodal solutions), LISCONT can operate five daily trains from 8 a.m. till 8 p.m. on weekdays

✓ **tailor-made solutions**

✓ **own railway branch**



- ✓ Main railway routes currently served are:
 - LISCONT / Leixões (IP Leixões, YILPORT Leixões)
 - LISCONT / Riachos (Mid-East Portugal Industrial area)
 - LISCONT / Bobadela (Empty depots and dry terminal)

✓ Over 100 Million Euros Investment

➤ Technology

- Implementation of new TOS: JAN 2021

➤ Equipment

- 6 x Electric ARTGs 7+1, 5+1 High: Q2 2022
- 4 x Super Post Panamax STS receiving in Dec. 2021
- 3 x RS; 4x ECH: 2022

➤ Civil works

- Yard electrification: Q2 2023
- 13 ha Pavement renovation and 5ha repair start: Q4 2021
- New RTG blocks: 2024
- Demolition of old building to create new empty stacking blocks: 2023
- New administrative and public service building: 2023



YILPORT **LISBOA LISCONT** / Business Plan & Overview – 3D View





YILPORT FIGUEIRA DA FOZ / PORTUGAL

Member of YILPORT HOLDING INC.

**Vessel Size Accommodation
Capacity:**

Early Containerships - 800 TEUs

Latitude & Longitude:

40° 8'51.11"N
8°50'49.48"W

Capacity:

Container: 100.000 Teu

Length of Quay:

290 m

Depth:

5 – 6,5 m

Terminal Area:

16.000 m²

Equipment:

MHC: 2

LOADER: 2

ECHs: 2

YILPORT SOTAGUS / PORTUGAL



Member of YILPORT HOLDING INC.

**Vessel Size Accommodation
Capacity:**

Post Panamax I - 4.000 TEUs

Latitude & Longitude:

38°43'30.99"N

9° 6'33.80"W

Terminal Area:

161.900 m²

Capacity:

Container: 500.000 Teu

Length of Quay:

792 m

Depth:

8,3 – 11,5 m

Channel Depth: 16 m

Equipment:

QC: 4

- 1x14 Rows
- 2x12 Rows
- 1x8 Rows

RTG/RMG: 11

MHC: 1

ECHs: 3

YILPORT **SOTAGUS** / Iberian Gateway to the Atlantic Ocean

- ✓ Located upstream in the Tagus River in Lisbon
- ✓ Part of the Lisbon port complex,
- ✓ On the north bank of the river
- ✓ Gateway to the Atlantic Ocean
- ✓ Touch point to the main center of consumption and industrial production in Portugal
- ✓ Services with a mix of containers and breakbulk cargo
- ✓ Located at the confluence of major world trade routes,
 - from Europe to Atlantic Islands,
 - from Europe to Africa
 - between Mediterranean and Northern Europe



YILPORT **SOTAGUS** / Value Added Services

- ✓ Bonded Warehouse located inside the container terminal with 2000 m2
- ✓ Warehouse Equipment: 2 Forklift (3 tons + 1.5 tons)
- ✓ Services Provided: Storage, Container Stuffing/Un-stuffing, Trucking and Rail services
- ✓ Customs inspections, Veterinary inspections, Phytosanitary inspections, DME (Export warehouse receipt)





Civil works

- ✓ Landscape Improvement
- ✓ New reefer area
- ✓ Modernization of yard pavement and facilities

Equipment Acquisition and Repairs

- ✓ 2x RS + 2x ECH
- ✓ 4x RoRo TT
- ✓ Revamping of STSs
- ✓ Revamping of RMGs

Technology

- ✓ Implementation of new TOS

YILPORT SETUBAL / PORTUGAL



Member of YILPORT HOLDING INC.

**Vessel Size Accommodation
Capacity:**

**Post Panamax I –
5.000 TEUs**

Latitude & Longitude:

38°30'58.27"N

8°52'20.22"W

Terminal Area:

202.000 m²

Length of Quay:

725 m

Depth:

12,3 m

Channel Depth:

13,4 m

Capacity:

Container: 400.000 Teu

Warehouse:

Covered: 1.620 m²

Open: 202.400 m²

Equipment:

QC: 2

- 1x19 Rows

- 1x14 Rows

MHC: 2 RS: 16

TT: 22

Forklifts: 10

YILPORT SETUBAL / Multipurpose Terminal in Setubal

- ✓ Located 50 kilometers south of Lisbon
- ✓ In the industrial area of Setúbal
- ✓ One of the main gates for Portuguese consumers and industry.
- ✓ Operates the multipurpose terminal including containerized cargo, ro-ro, bulk and breakbulk cargo.
- ✓ Excellent and easy access to road and railway networks.



YILPORT SETUBAL / Hinterland and Connectivity

✓ the natural port for several important importers / exporters

- Volkswagen Autoeuropa, Lda
- Benteler
- Sn Seixal - Siderurgia Nacional
- Visteon Portuguesa
- Bunge Iberica
- The Navigator Company
- Sas Autosystemtechnik De Portugal
- Somincor
- Te Connectivity
- Continental Teves Portugal
- Hanon Systems Netherlands
- Ascenza Agro
- Sgl Composites
- Evertis Iberica
- Embraer Portugal
- Delphi Powertrain Systems Portugal
- Hutchinson Borrachas De Portugal
- Hempel
- Megasa

✓ excellent connectivity both via road (national highway network) and rail



✓ **WAREHOUSE AND GENERAL CARGO**



YILPORT Setúbal has one bonded warehouse with 1200 Square meters providing services of storage, stock control and container stuffing / stripping



✓ **VALUE PROPOSITION**



✓ **EMPTY EQUIPMENT INSPECTION**

✓ **EMPTY EQUIPMENT MAINTENANCE AND REPAIR**

- Depot / Inspection area available
- Knowledgeable team
- Inspection information integrated via TOS (Navis)
- Implementation of Container Maintenance System that controls the workflow from repair request, cost evaluation, approval to delivery, reducing waiting times, improving repair cycle times, rendering containers back in service quicker, faster and more cost-effectively
- Capacity to handle in covered and open-air area 500 units in average per vessel
- Savings in transportation cost to 2nd line depots

YILPORT AVEIRO / PORTUGAL



Member of YILPORT HOLDING INC.

**Vessel Size
Accommodation Capacity:**

35.000 DWT

Latitude & Longitude:

40°39'14.6"N
8°43'02.7"W

Terminal Area:

250.000 m²

Length of Quay:

400m + 400m

Depth:

6 - 10 m

Capacity:

Sograin Silo: 1.200.000 mt

Warehouse:

Covered: 5.600 m²
Open: 69.500 m²

Equipment:

MHC: 3
Forklift: 19
Wheel Loader: 4

TERSADO / PORTUGAL



**Berth Max. Vessel Size
Handling Capacity:**

40.000 DWT

Latitude & Longitude:

38°31'9.80"N
8°52'53.97"W

Terminal Area:

104.000 m2

Length of Quay:

864 m

Drafts:

12 m

Capacity:

General Cargo: 2.500.000 mt

Warehouse:

Covered: 2.116 m2

Open: 102.000 m2

Equipment:

MHC: 2

Forklift: 8

YILPORT HUELVA / SPAIN



GATE TO ANDALUSIA / DEEP SEA TERMINAL AT ATLANTIC COAST OF SPAIN

**Berth Max. Vessel Size Handling
Capacity:**

Post Panamax Plus 9.600 TEUs

Latitude & Longitude:

37° 9'2.24"N
6°52'38.94"W

Terminal Area:

54.000 m²

Capacity:

Container: 400.000 Teu

Length of Quay:

500 m

Drafts:

14 m

Equipment:

QC: 5*

RS: 5

Spreaders: 2

**3 QC cranes
deployed in July 2021*

Public
YILPORT HUELVA / Unique Location, Strong Terminal in the Region

Extended Proximity Hinterland + Madrid

PIB: 321,890 Million €

Population: 12 Million

Extended Proximity Hinterland

PIB: 100,458 Million €

Population: 5,5 Million

Huelva Province

PIB: 10,007 Million €

Population: 521,600

**TOTAL POTENTIAL CARGO FOR THE
LINE HUELVA -TANGER**

Containerized cargo of **Extended Proximity Hinterland** exported and imported to/from TANGERMED through the port of Bahía de Algeciras (TEUS)

2,032 TEUS / WEEK

Containerized cargo of the **Community of Madrid** exported and imported to/from Morocco through the port of Bahía de Algeciras, Barcelona and Valencia (TEUS)

172 TEUS / WEEK



Huelva - Madrid

12h



Huelva - Madrid

6h



Huelva – Tanger

5h

YILPORT HUELVA / Strategic Position

- ✓ **Strategically positioned close to major global trade routes of goods, as well as in the North-South axis (Europe-Africa and Europe-America)**
- ✓ **New Short Sea HUB**

Ready for
TRANSSHIPMENT CARGO



Rail
Connectio
n

New Equipment Delivery Schedule:

- 3 x STS arrived in July 2021



✓ **Perfect Availability**

- Huelva Port is located in the southwest of Spain, on the Gulf of Cadiz coast which is a logistic and industrial hub for the region of Andalusia
- The port is located near the Strait of Gibraltar
- 500 meters length of quay
- 14 meters depth
- Terminal Area: 54.000 m2

YILPORT HUELVA / ANDALUSIAN GATEWAY TO THREE CONTINENTS

- ✓ Located in Andalusia, south of Spain
- ✓ Touches the main line of global cargo trade in the north-south axis
- ✓ Natural gate for Mainland Spain-Canary Islands traffic,
- ✓ A gateway to multiple continents such as Europe, Africa and Americas
- ✓ Connections to Extremadura, Western Andalusia, and Seville region through high-capacity highways and national railway line reaching inside the terminal.
- ✓ Best transshipment hub alternative in the region with its expandable container yard.
- ✓ Designed to be a deep-sea terminal



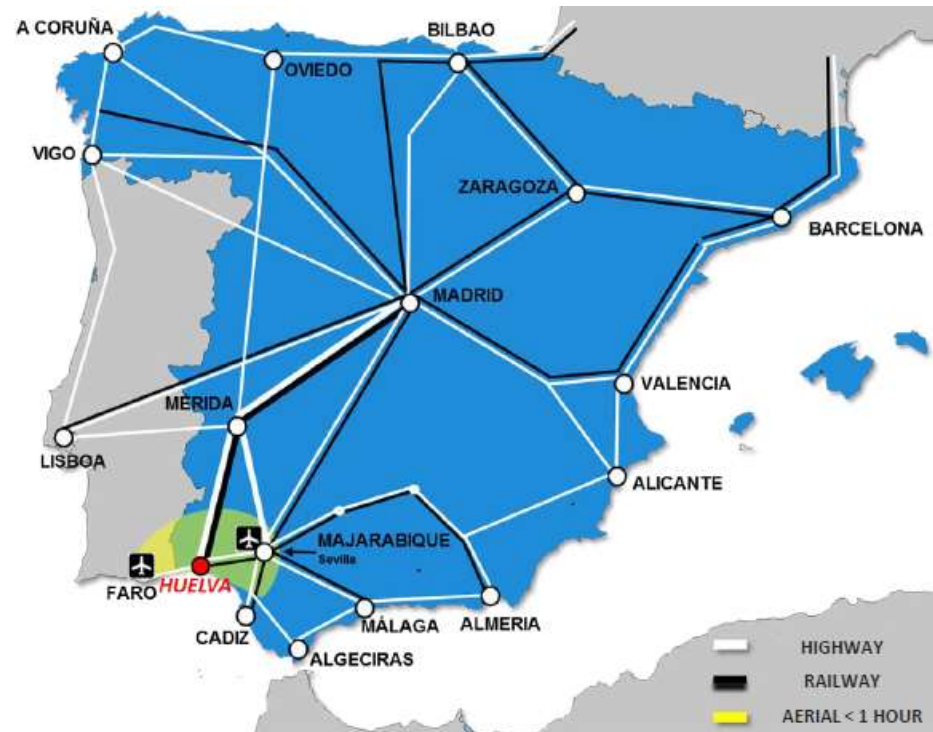
✓ FERRY Lines

Implementation of ferry lines connects Huelva to Canary Island and supports to open new routes, available in the port to transport the goods between other Spanish locations, as well as between Northern and Southern Europe

✓ RAIL and main ROAD Connection in the port

✓ Rail connectivity

- ✓ Rail Terminal adjacent to the Container Terminal
- ✓ Connection via Seville-Majarabique to all Spanish rail network; connection to Badajoz / Elvas
- ✓ Current weekly operations 2 trains in / out with Seville and 2 trains in / out with Madrid
- ✓ Rail ramp with 750 m length
- ✓ Current trains with 466 and 485 m length



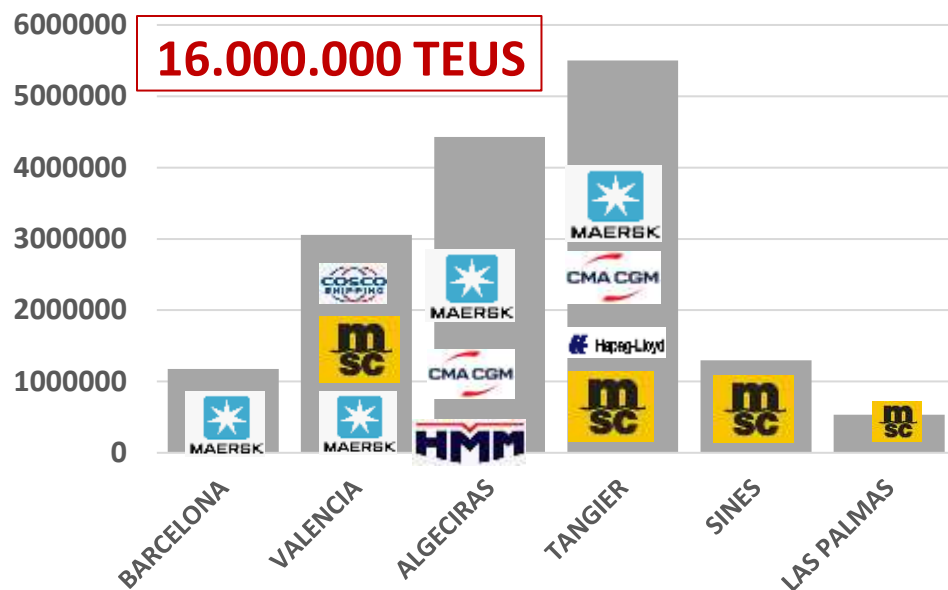
Huelva is part of the Trans-European Transport Network (TEN-T)

The European Commission accepted the proposal of Spain to expand the Atlantic and Mediterranean TEN-T Corridors to include the Spanish ports that used to be beyond the TEN-T, Huelva was one of these ports

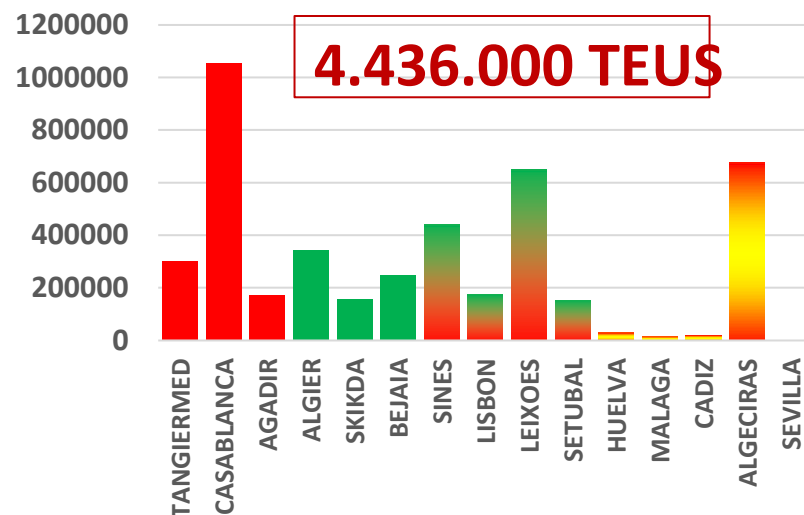
YILPORT HUELVA / Transshipment / Gateway Area of Influence

✓ **Lowest Port and Terminal Rates both for Cargo & Vessel**

TEUS TS AREA OF INFLUENCE OF HUELVA, 2020



TEUS GATEWAY CARGO (NOT DOMESTIC) AREA OF INFLUENCE OF HUELVA, 2020



Huelva Complements the Transshipment and relay for Iberia and Maghreb:

- The Main East-West Services (Far East, North America, Europe)
- North Europe to West-Africa and East Coast South America
- Gateway for West and South Iberia

✓ **Best Railway Connections & Railramp Facilities**

YILPORT FERROL / SPAIN



THE DEEPEST CONTAINER TERMINAL IN SOUTH EUROPEAN ATLANTIC COAST

Member of YILPORT HOLDING INC.

**Berth Max. Vessel Size Accommodation
Capacity:**

ULCV – 24.000 TEUs

Full Loaded:

Post Panamax I - 5.000 TEUs

Latitude & Longitude:

43°27'53.88"N

8°19'48.03"W

Terminal Area:

290.428 m²

Capacity:

Container: 400.000 Teu

Length of Quay:

1.200 m
(600m with rail)

Depth:

20 m

Channel Depth:

20 m

Equipment:

QC: 2x18 Rows

RTG/RMG: 4

RS: 2

Spreaders: 6

YILPORT FERROL / Unique Location, Strong Terminal in the Region

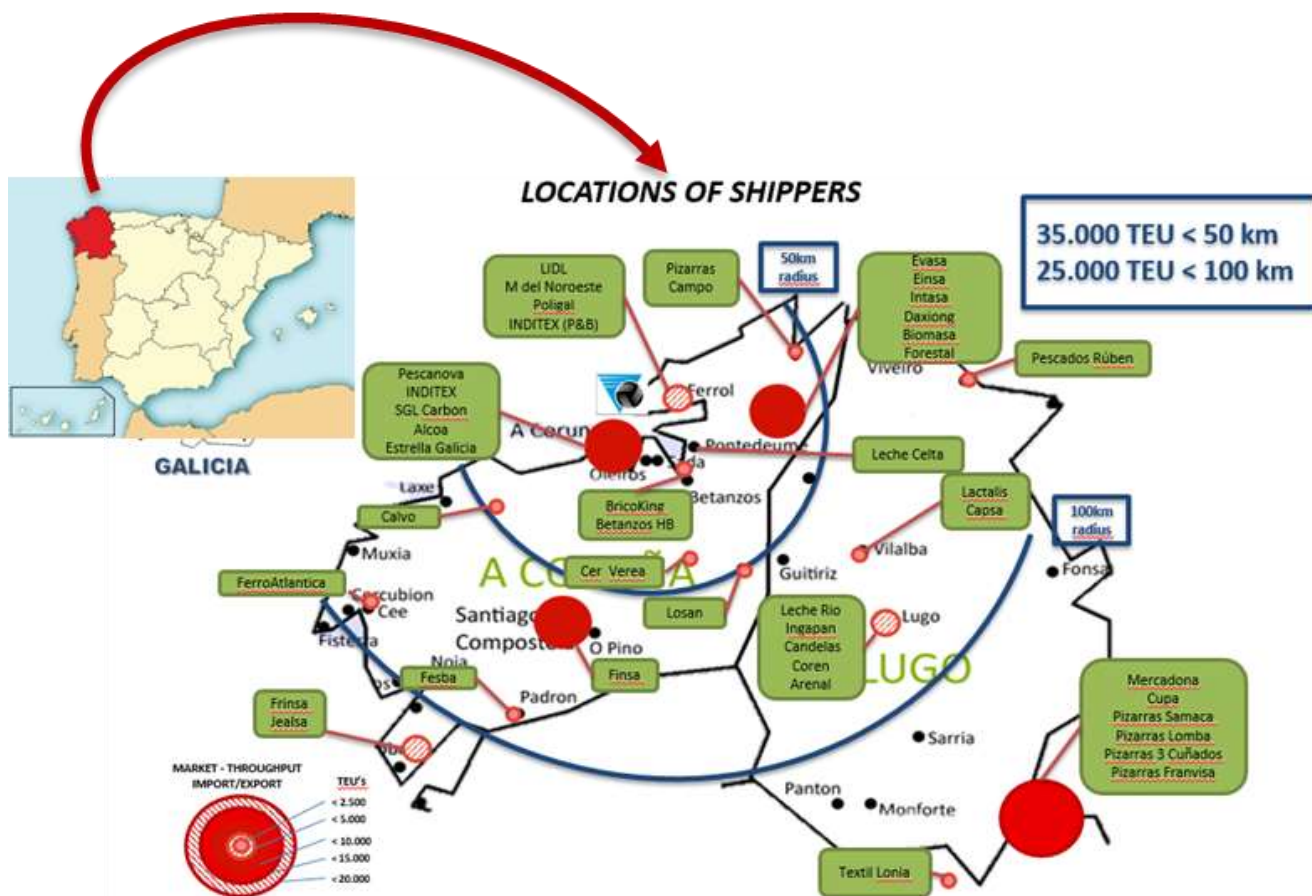
✓ Deepest Container Terminal

- 20 meters depth
- 1.500 meters quay length
- The deepest container terminal in South European Atlantic coast
- The one and only deep sea container terminal in the North of Galicia

Ferrol is the right choice for a liner especially for **DEEP SEA IMPORT CARGO** which will also allow comfortable **empty positioning**.

✓ Prepared for Future

- Industrial areas within 120 kms radius.
- It's nearby the hinterland with 3 million inhabitants
- Perfect connection to the Spanish highway
- Combined with the excellence in operations, YILPORT Ferrol offers a **hearty share of the Northern Galicia logistics market**



YILPORT FERROL / THE DEEPEST CONTAINER TERMINAL IN IBERIA

- ✓ Well connected to the Spanish highway system, granting it the capacity to serve the vast Iberian hinterland.
- ✓ The logistics network extends to the south to Portugal through A-9, to the southeast to Madrid through A-6, and to the east to Cantabria and Basque Country through AG-64 and A-8 highways
- ✓ Offers intermodal transfer, stuffing and stripping in its warehousing facilities and depot services
- ✓ The best location for container transshipment, Atlantic operations feed Spain, Portugal, France, Ireland, and Southern Britain with practically no deviation.



YILPORT FERROL / Atlantic Gateway

✓ No congestion, great accessibility and equipment

- ✓ **140,000 TEU active potential cargo**
- ✓ The last port before the north sea port system
- ✓ Distribute with very competitive transit times and with practically no deviation
- ✓ The terminal's proximity to exporters provides cost effective activity
- ✓ Many renowned exporter and trader companies operating within 50 and 100 km radius
- ✓ Well connected to the Spanish highway system, granting it the capacity to serve the vast Iberian hinterland.
- ✓ The logistics network extends to the south to Portugal through A-9, to the southeast to Madrid through A-6, and to the east to Cantabria and Basque Country through AG-64 and A-8 highways
- ✓ The best location for container transshipment, Atlantic operations feed Spain, Portugal, France, Ireland, and Southern Britain with practically no deviation.



YILPORT IBERIA INTERMODAL



Ferrol

Railway Access to outer port in 2023. Possibility to operate in inner port with shunt

Leixões - Oporto

Terminal with 2 x 320m
Great accessibility

Liscont - Lisboa

Terminal with double 436m rail
Planned to increase to 1 x 555m + 1 x 530m

Sotagus - Lisboa

Terminal with 2 x 260m rail

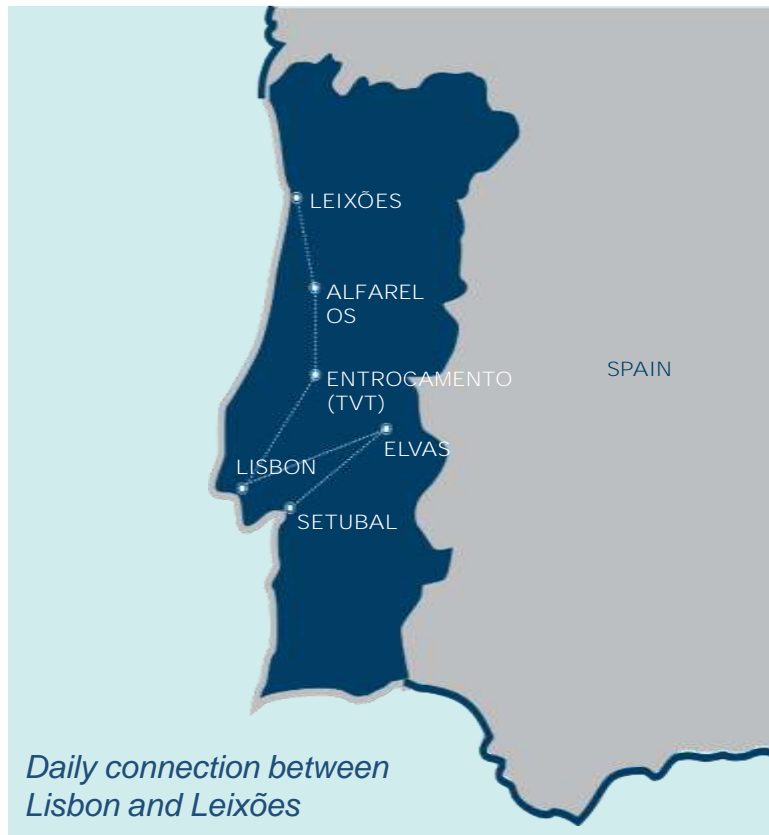
Setubal

Terminal with 550m rail. Can operate 2 terminals in a row

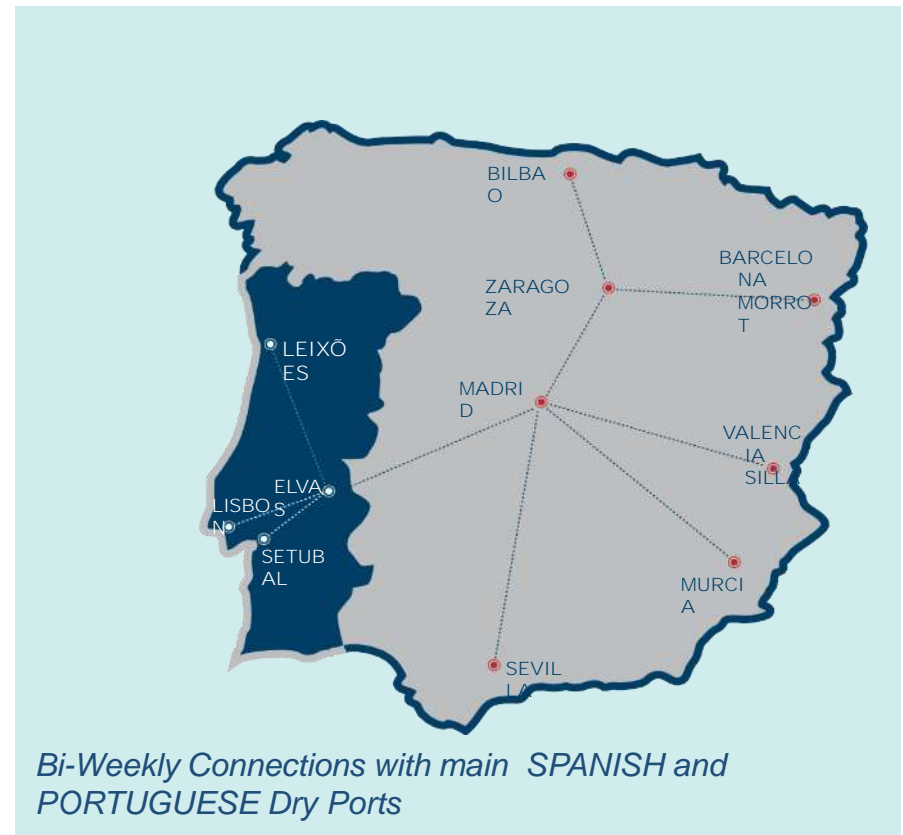
Huelva

Direct Access to the National Railway (RFIG). No rail road intersections. Terminal with **double 750m rail**

SHUTTLE LISLEX



IBERIA EXPRESS

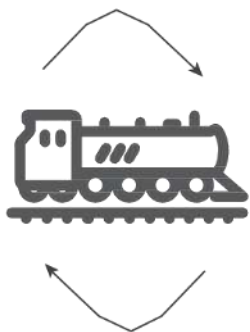


- Gates from/to Shipping operations, according with line agreement
- Gates from/to Rail or Trucking operations included
- 2 free days in Spain Ramp terminals
- All in price per unit for different origins and destinations
- Very competitive tariffs

- Flexibility/reliability;
- Maritime Terminals as ramp terminals;
- Receiving/delivering containers via road (truck) and ramp them in our trains.

YILPORT IBERIA / We Operate the Efficient Way of Your Cargo Flows

WHAT DOES MAKE YILPORT IBERIA UNIQUE?



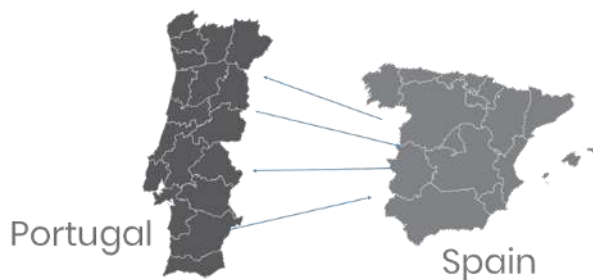
Ramp Terminals and Dry Ports



Adaptable block train for customer needs



Daily shuttle



Rail network



Flexibility, Reliability, Sustainability, Savings



Intermodality

➤ LONG TERM INVESTMENTS, WITH STRONG GROUP FINANCIAL STRUCTURE

➤ GEOSTRATEGIC LOCATION

➤ EXPERIENCED TEAMS

➤ NETWORK OF TERMINALS IN THE ATLANTIC COAST

YILPORT Holding Strategy



OUR OPERATIONAL STANDARDS:

YILPORT Community Access Portal, INFINITY

What's Infinity?

- Infinity is a community access portal for YILPORT stakeholders.
- Infinity creates a platform where users can manage container information & operations movements.
- Infinity presents different data content to different user types. Also customers can view & manage some port operations at Infinity.
- Infinity is a multilanguage application. It can speak English, Spanish, Norwegian, Portuguese and Turkish.

User & Feature Structure

Agency User	Trucking Companies	Custom Users	Brokers
<ul style="list-style-type: none"> •General •Booking & Preadvice •Pilotage Voyage Add 	<ul style="list-style-type: none"> •AISV •Web Pregate •ISPS •Appointment 	<ul style="list-style-type: none"> •Hold & Release •Ministry Entegration 	<ul style="list-style-type: none"> •Online Services

ISPS Form Available on Android and IOS!



The ISPS form which is obligatory for exporters to fill-in for YILPORT Oslo Terminal has being used since September 2016. Users can access and fill-in the form through Infinity mobile app.

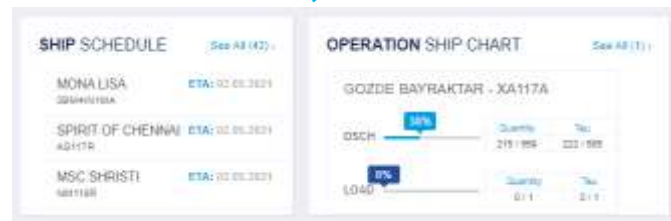


Perspective

- Container Recap Table
- Gate In / Out
- Ship Schedule
- Operation Ship Chart

All Data For A Container

Vessel Schedule; Real Berth View On Terminal

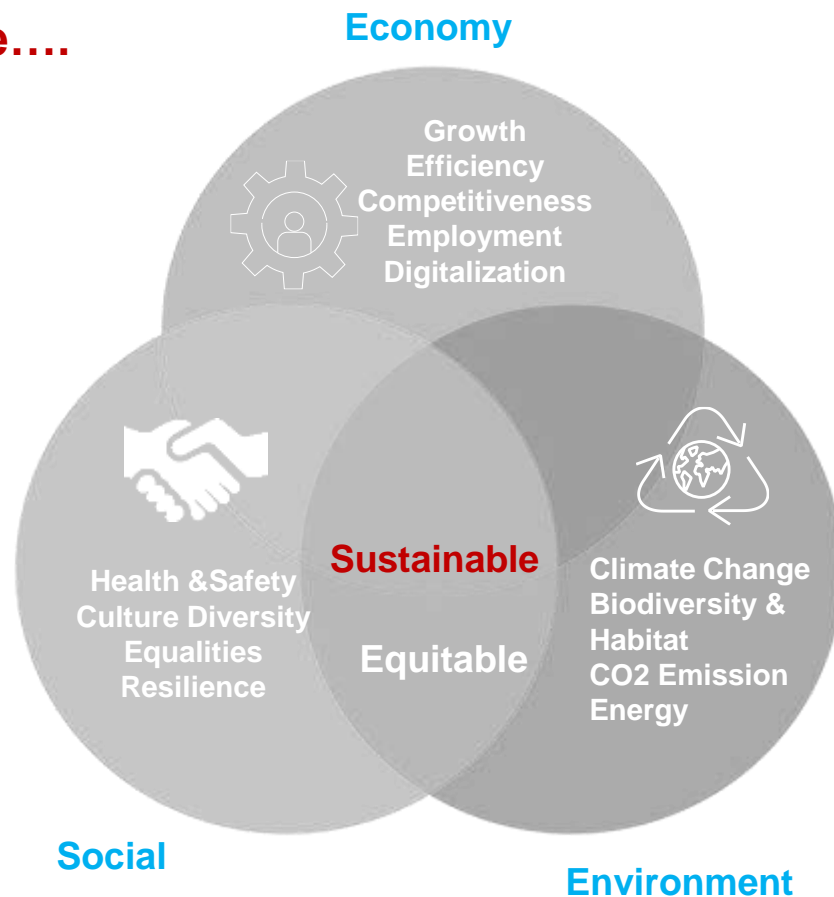


Customize Reports On Filter

OUR SUSTAINABILITY FOCUS

How We Aim to Improve and Enable Trade....

- Sustainable Business Growth through continuous improvement on our strategic and operational approach
- Proactive Engagements with Business Partners, Customers and Employees towards sustainability aspects
- Working towards “Decarbonizing” our supply chain
- Focusing on viable technologies
- Maintaining safe, healthy and cohesive working environment



OUR SUSTAINABILITY FOCUS

ECONOMY; Integrating Sustainability Into Our Business



- ✓ Digitalization – System integration
- ✓ Better efficiencies will lead to better productivity – Raising the bar at every berth
- ✓ Sustainable business create more employment for people



- Integrating our services to offer more sustainable business options that are easier to access for our customers and business partners
- Changing away from complex, paper-based and fragmented processes and working towards creating sustainable and transparent end to end supply chains

Quality Management System
ISO 9001



Environment Management System
ISO 14001



Customer Management System
ISO 10002



Health and Safety
OHSAS 18001



Chemical in Tanks Certification
CDI-T



OUR SUSTAINABILITY FOCUS

ENVIRONMENT; Going Green is the Only Way Forward

- We are committed towards Environmental Initiatives; we will continue investing in upgrading our port equipment such as:
 - Converting diesel operated RTGs to Electrified RTGs
 - Gradual time-barred replacement to an eco-friendly Reachstackers
 - Replacing inefficient forklifts and vehicles to fuel efficient ones
- Proactively engaged with respective bodies and agents towards “Decarbonizing” our Supply Chain and instilling new initiatives to improve our environmental aspects



Electrification of RTGs (E-RTG)

Eco-Friendly Equipment



Solar Powered Terminal Building



One of the World's Most Environmental Cranes



Radiation Portals



WE GO GREEN

OUR SUSTAINABILITY FOCUS

SOCIAL; The People are the Heart to Our Business

The supply chain industry is indeed “A People Business” therefore its important that we provide equal opportunities, provides conducive work environment and giving back to the society.

- Our Health & Safety Programs which includes training on Business Continuity Plans i.e handling our business in a pandemic situation
- Attracting and nurturing young talent for our future generation
- Recognition to our employee's dedication and our way in giving back to the society
- Supporting working mothers at YILPORT

YILPORT Logistic High School

- Gebze
- Gemlik
- Elazığ



OUR SUSTAINABILITY FOCUS

Accreditation: Our Proven Commitments Towards Sustainability

Ranking ourselves from **1-Star Rating to 3-Star Rating Organization**



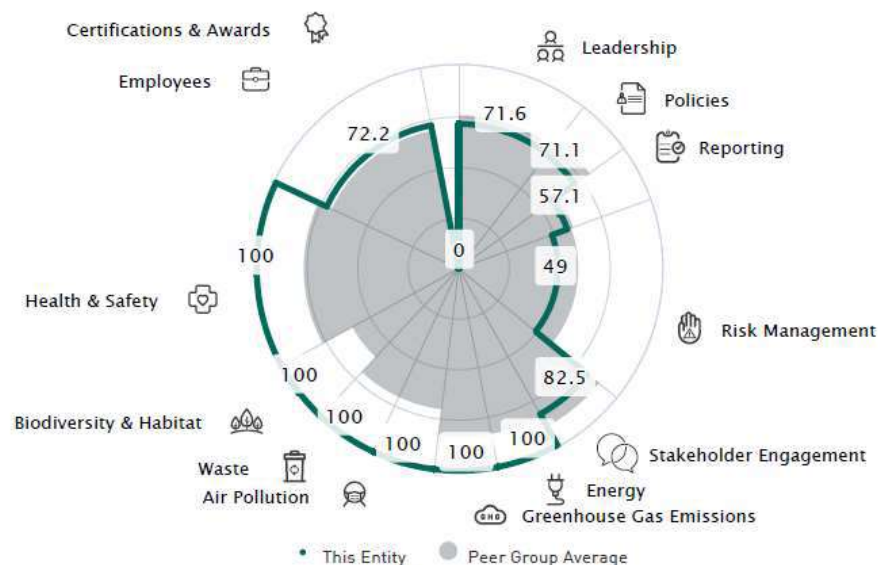
**GRESB Score within
Transport: Port Companies**
Out of 22



**GRESB Score within Transport: Port
Companies / Europe / Private**
Out of 7

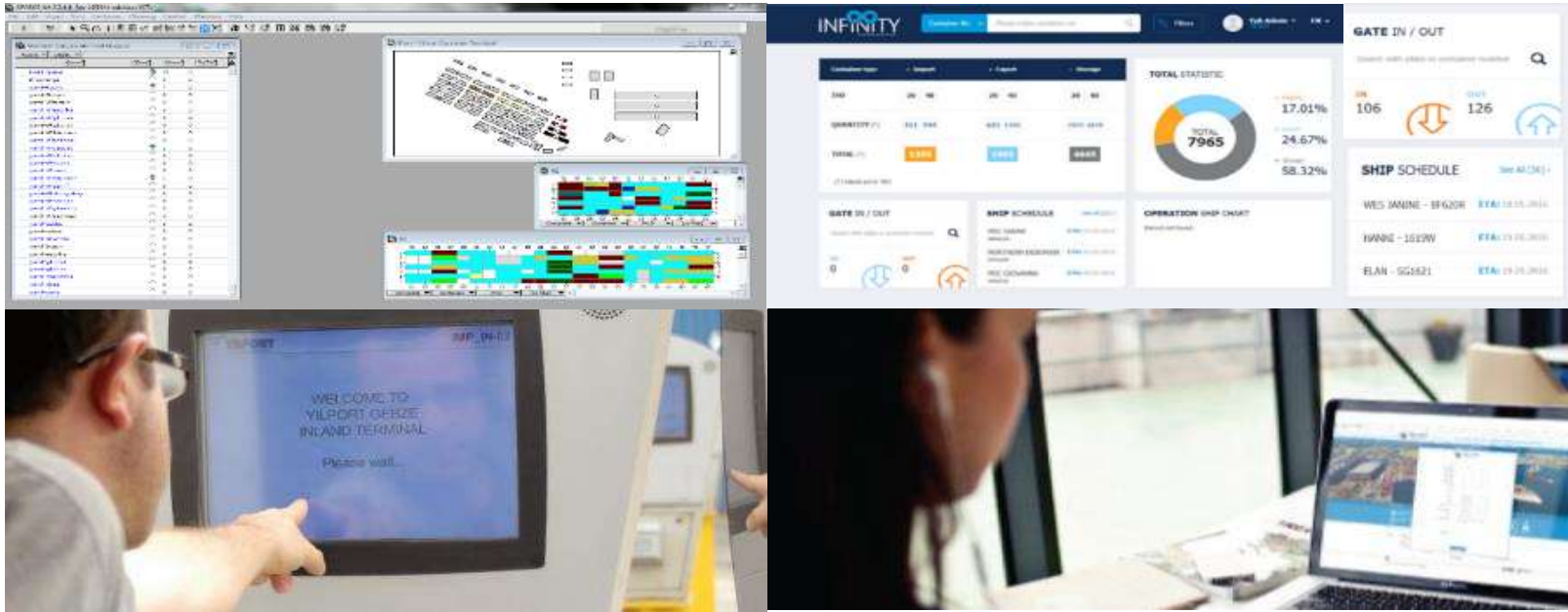


This year we made tremendous improvement in our GRESB assessment performance for **YILPORT Sweden** and elevating our rankings to **3rd Port Companies (Private sector)** in Europe and **10th within the GRESB Port Companies**. With this accreditation, we are setting the foundation for the future...



OUR OPERATIONAL STANDARDS:

Innovative Technology for efficient process design



• Terminal Operating Systems

- Navis N4
- Sigma (general cargo and Ro-Ro)
- Mia (liquid)

• Automation

- Gate Automation
- Crane OCR
- Remote crane control

• Other Tools

- EDI Standards
- Infinity Customer Portal
- SAP, C4C

Expertise in headquarter with big focus on further innovation and automation to improve operational same as administration processes!

OUR OPERATIONAL STANDARDS:

GLC Global Logistics Center



7/24
OPEN
PLANNING
CENTER

- **GLC - one team multiple terminals**
 - One operation language
 - Navis N4
 - Standardized reporting
 - Analysis and global benchmarking
- **YILPORT** management and optimization methodology across the terminal portfolio
- **Voice over IP (VOIP) system** allows real time, on time connection between planners and operators at the terminals

SECURITY...

Your cargo is in our secure hands!



DATA Protection: The YPH-IT-Infrastructure is continuously under supervision to apply the highest standards for Data protection.

Perimeter / Access Protection: In order to ensure the safety of all people and cargo, **YILPORT** implements the latest technology and hires the most vigilant security personnel who monitor our facility 24/7.

ISPS: Every year the ISPS certification undergoes a rigorous test by the Undersecretaries of Maritime Affairs, which we consistently and successfully pass.

IMO: We follow all IMO recommendations closely and carry on our leadership in port security.



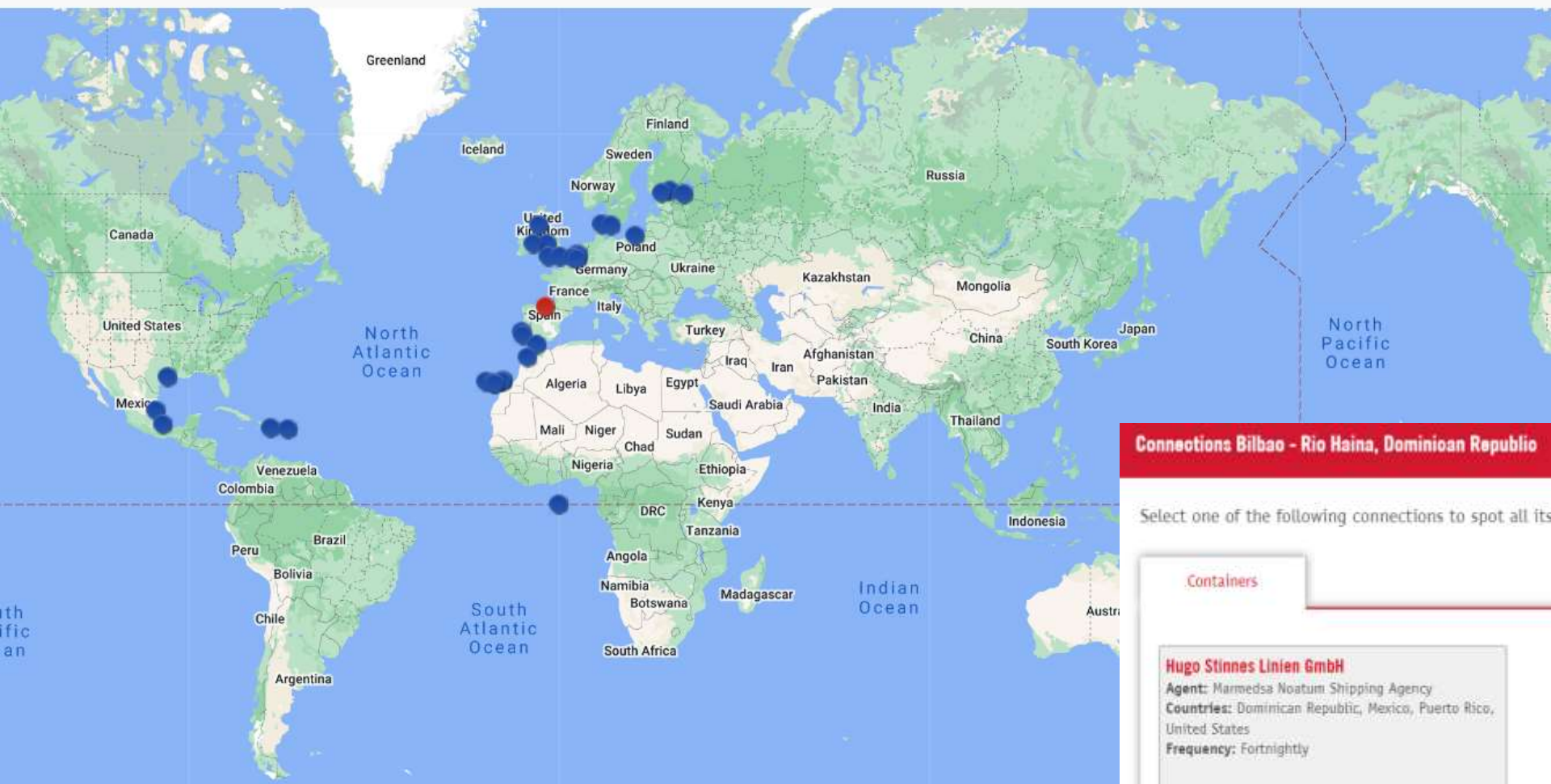
Any Country

Any Port

Direct

Containers ☒Conventional ☐H. Lifts ☐Liquid Bulks ☐Passengers ☐Projects ☐Ro-Ro ☐Solid Bulks ☐

BILBAO 2022 JULY



Connections Bilbao - Rio Haina, Dominican Republic

Select one of the following connections to spot all its

Containers

Hugo Stinnes Linien GmbH

Agent: Marmesda Noatum Shipping Agency

Countries: Dominican Republic, Mexico, Puerto Rico, United States

Frequency: Fortnightly

VIGO 2022 JULY

HAPAG LLOYD	Hapag Lloyd	MARÍTIMA CONSIFLET S.A.	> Vigo > Montreal	Semanal	Own Direct Service
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YILPORT AVEIRO / PORTUGAL



**Berth Max. Vessel Size
Handling Capacity:**

35.000 DWT

Latitude & Longitude:

40°39'14.6"N
8°43'02.7"W

Terminal Area:

250.000 m²

Length of Quay:

400m + 400 m

Drafts:

6 - 10 m

Capacity:

Sograin Silo: 1.200.000 mt

Warehouse:

Covered: 5.600 m²
Open: 69.500 m²

Equipment:

MHC: 3
RMG: 2
Forklift: 19
Wheel Loader: 4