





CH2|CH3
F144

COSCO SHIPPING

CH2|CH3
F108
TUG









M.V. 2GO
masagana

2GO





















JOHOR PORT AUTHORITY

1

JOHOR PORT AUTHORITY



JOHOR PORT AUTHORITY

- FACILITATE
- REGULATE
- RESEARCH
- COORDINATE
- POLICY ADVICE
- BENCHMARKING
- INFORMATION CENTRE



VISION

MISSION

OBJECTIVES

- To develop the development of port infrastructure capacity to meet the needs of customers and stakeholders.
- To enhance the efficiency and effectiveness of port security, health and environment control.
- To ensure the best capital competition in port and shipping services.



JOHOR PORT PASIR GUDANG

- 1.4 MILLION TEUS ANNUAL CAPACITY
- 3 BERTHS
- 9 QUAY CRANES
- 30 RUBBER-TYRED GANTRY CRANES
- 6 REACH STACKERS
- 56 PRIME MOVERS
- 5 FRONT END LOADERS FOR EMPTY CONTAINER



WE ARE

- World's Single Largest Palm Oil / Edible Oil Terminal
- Premier Regional Commodity Hub
- One of the largest Non-Ferrous Metals LHM location, ranked 4/32 LHM location in the world
- One of the largest discharging points for Rice & Coals in Malaysia
- One of the largest terminals in Malaysia for Fertilizer & Cement
- One of the largest ports in the region for Offshore, Inspection, Repair & Maintenance activities

MARINE SERVICES

- 5 PILOT BOATS
- 11 TUG BOATS
- 3 MOORING BOATS

FREE ZONE

- 660 ACRES
- COMMERCIAL
- INDUSTRIAL
- MANUFACTURING
- WAREHOUSING
- LOGISTICS

WAREHOUSE

- 0. FT. ROVED AGE (LME) LOCATION

CONTAINER SERVICES

- 12.5%
- 14 BE
- 66 QU
- 172 RU
- 465 T
- 430 PR



MALAYSIA'S SOUTHERN GATEWAY

MALAYSIA'S SOUTHERN GATEWAY

MALAYSIA'S SOUTHERN GATEWAY

MALAYSIA'S SOUTHERN GATEWAY

MALAYSIA'S SOUTHERN GATEWAY





DUTCH LANKA TRAILERS

12

SENNEB

30

GOES TO MORE THAN
55 COUNTRIES



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CONTINUOUSLY GROWING
BEYOND BORDERS

PORT TRAILER

CUSTOMER FOCUSED
SOLUTIONS

DUTCH LANKA TRAILERS

Patrick Romas
Sales Manager
DUTCH LANKA TRAILERS



TRAILERS

12

DUTCH LANKA TRAILERS





DELLNER BUBENZER

Connected to World-Class Port Management

N NORTH
PORT

NORTHPORT
THE
LARGEST
AND

N NORTH
PORT

NORTHPORT

IS A
STATE-OF-
THE-ART
DOMESTIC
TERMINAL IN
THE PHILIPPINES

Berth
Management

Passenger
Terminal
Management



BUSINESS AND TRANSPORT SOLUTIONS (MTBS)



The leading international
finance and

Our Services

STRATEGY
ADVICE

TRANSACTION
SERVICES

- We are
- SOLUTION-ORIENTED
 - FLEXIBLE
 - CREDIBLE
 - INNOVATIVE



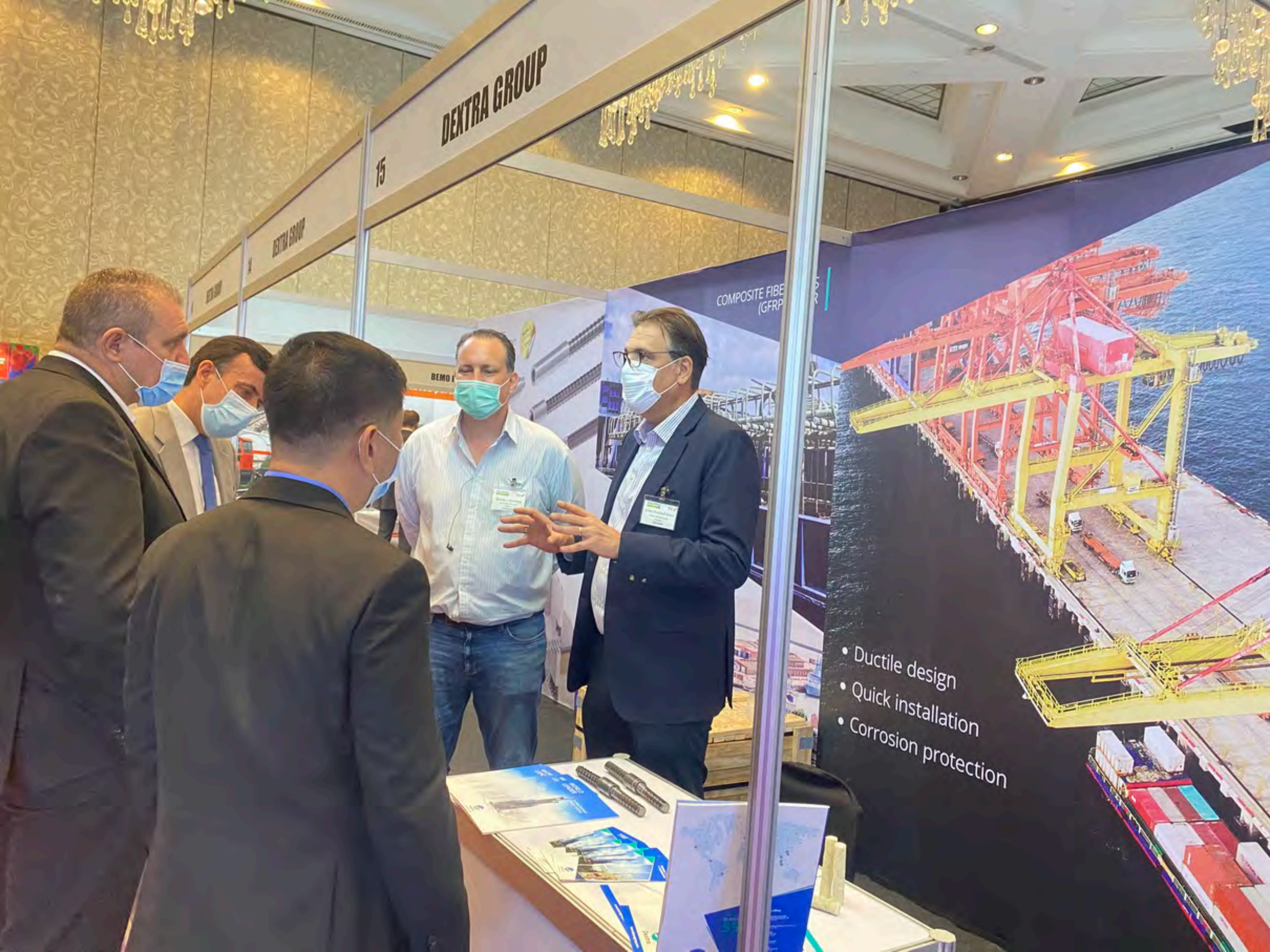
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MARITIME AND TRANSPORT
BUSINESS SOLUTIONS (MTBS)

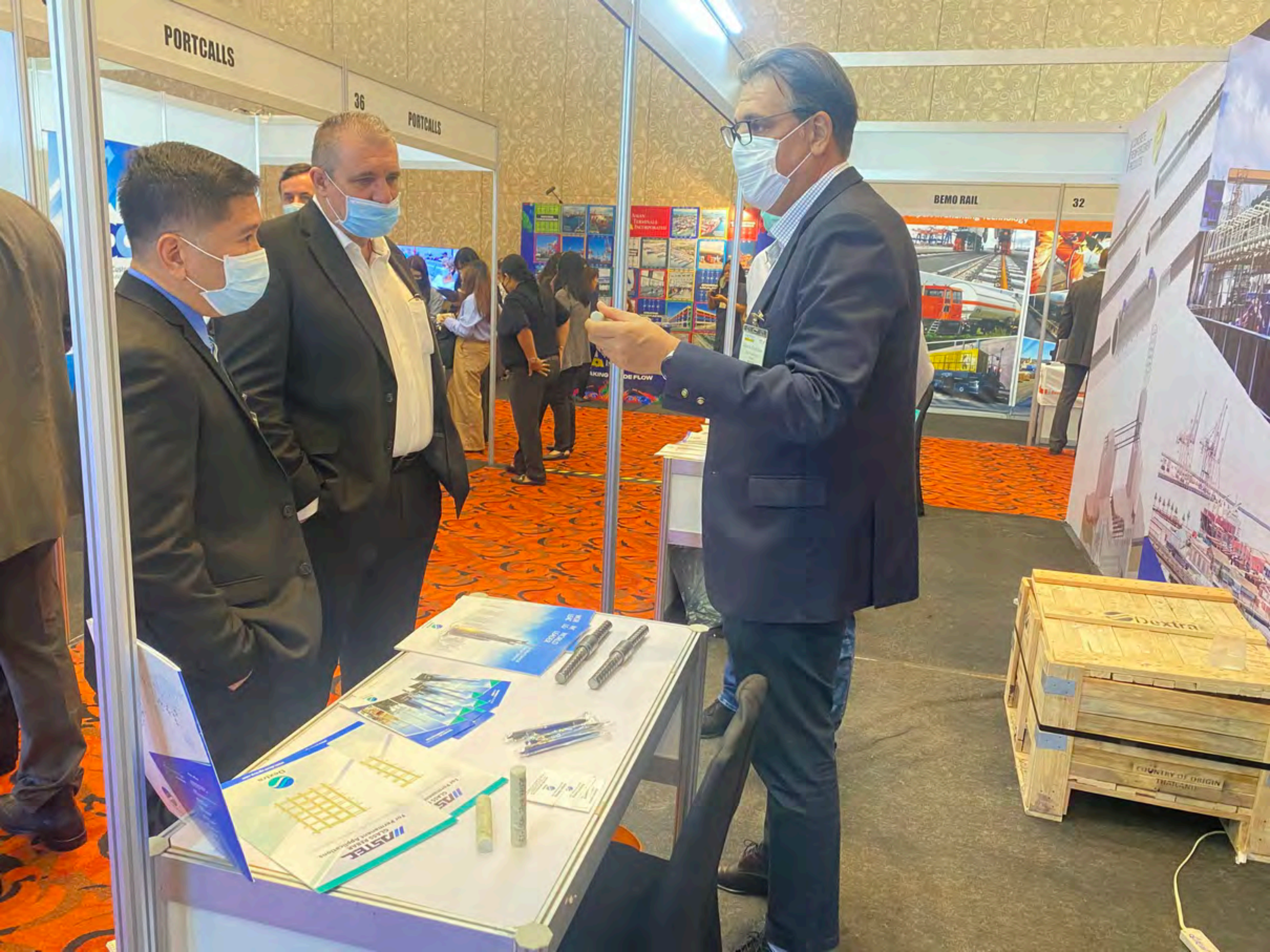
DEXTRA GROUP

15

COMPOSITE FIBER
(GFRP)

- Ductile design
- Quick installation
- Corrosion protection





PORTCALLS

36

PORTCALLS

THE PHILIPPINE CARGO TRANSPORT DIRECTORY

The most complete listing of cargo service
providers in the Philippines.

Directory entries include:

- International Shipping Lines and Carriers
- Breakbulk Agents
- Domestic Shipping Operators
- Tankers
- International Cargo Airlines
- General Sales for Cargo Airlines
- Freight Forwarders
- Customs Clearance Agents
- Truckers/Haulers
- Terminal and Warehouse Operators
- 3rd Party Logistics Providers
- Couriers
- Project Cargo Specialists
- Equipment Suppliers
- Marine Insurance Agents
- Logistics Solutions Providers

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The Philippines' only shipping
and transport guide

Independent
in the Philippines
since 1988



BEMO RAIL

32

BEMO RAIL

Worldwide expert in Shunting Technology

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BELLMOND TECHNOLOGIES

Bellmond Technologies Pte Ltd. BT

Asian Group

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BELLMOND TECHNOLOGIES

UBENZER

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DELLNER DUBENZER

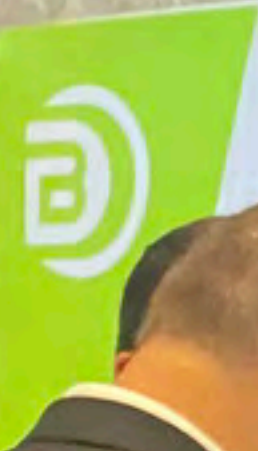
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DELLNER BUBENZER



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PORT KLANG MALAYSIA

27

PORT KLANG MALAYSIA

channel

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1,000-acre Integrated Free Zone

Facilities
Leased Office Building
Prepared Land
Light Industrial Unit

DRB-HICOM

Cargill

BAKER HUGHES

PETIKEMAS

AkerSolutions

C. Steinweg Group

PORT KLANG INITIATIVES

NORTHPORT
A Member of MMC Group

WESTPORTS
PULVERIZED FUELS PROJECT

ENVIRONMENT PROTECTION

- Dedicated waste management centre
- Ambient air and water quality monitoring
- Ship waste water treatment plant

GREENING THE ENVIRONMENT

- Garden port
- Mangrove rehabilitation

INITIATIVES

AC Group





**UNITED PORTUSERS CONFEDERATION
OF THE PHILIPPINES, INC. (UPC)**



6
DELLNER HUB

ers Confederation
Phils., Inc.

SAVE
E D

UPC
is

VISION
TO BE THE VOICE OF THE
LOCATIONS OF ALL PORT USERS
INTERNAL, SHAREHOLDERS AND
IMPACT OF THE MUTUAL INTEREST
OF ALL PORT USERS

ASSOCIATIONS:

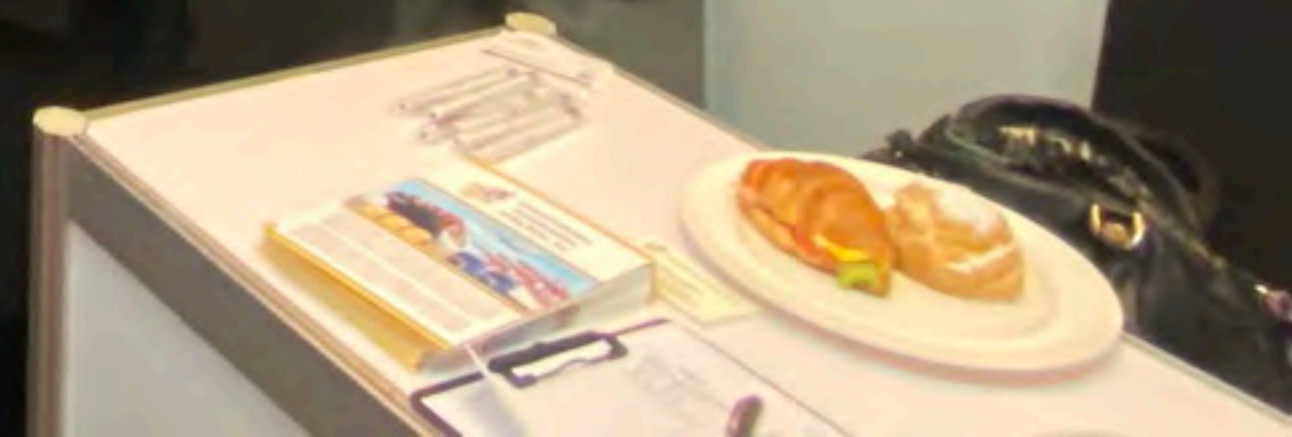
MEMBERS:

A Management Consultant
the Council of Management

BOARD OF
D OFFICERS

Chairman
President
Executive Vice President
Vice President for
Vice President for
General Secretary
Treasurer
Auditor

CTUS:





26

ASIA

26

PORT KLANG MALAYSIA

27

PORT KLANG MALAYSIA

PORT KLANG MALAYSIA

BROMMA

A Tradition of Innovation

BROMMA

34

BROMMA



SIBRE

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SIBRE

26



Siegerland Bremsen

SIBRE.DE

- 13.7 million
and through to C
- 35 Moves
per hour savings
- 50% Nation's
handled through port





DUTCH LANKA TRAILERS

EXPORTS TO MORE THAN 55 COUNTRIES

DUTCH LANKA TRAILER MANUFACTURERS LTD

26 YEARS IN TRAILER INDUSTRY

27% IN PORT TRAILERS
50% MARKET SHARE

HASSLE FREE ENGINEERED DESIGNS

MANILA HARBOR CENTER

SCHEERBOGEN

Billing

Committed to World-Class Port Management



**NORTH
PORT**

of the Manila North Harbor, the key
to the North Harbor for ship to shore
and Operations Center 1 building.

capabilities of shipping lines and the PPA
efforts to contribute and add value to
the region.

substantiated to do the growing volume of
up to 100,000 TEU and other third parties
to meet customer and cargo movement
in the harbor and to build upon the other
key factors: Terminal 1.

of Manila North Harbor, Terminal 2 and
Terminal 3. A modern port is a
to 2025 with facilities and
the port during operations and
and a commitment to operational
and the shipping line operations
and the other factors: Terminal 1.



Our Company

Northport manages, operates and maintains the
44 berthing facility. With the continuous port
development funded by the government, it has
now a total of 1,700 berths which is
dedicated for both Terminal 1 (cargo operations)
and Terminal 2 (Multi-Purpose and 2000
passenger operations).



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BELLMOND TECHNOLOGIES

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BELLMOND TECHNOLOGIES

BT

Bellmond Technologies

Prysmian



ITES

nditech.com

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DEMO RAIL

BemoRail



BROMMA

34

BROMMA

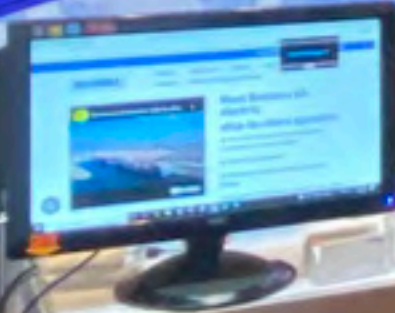
BROMMA

BROMMA

BROMMA
A Tradition of Innovation

World Leader in Crane Spreads
Established in Malaysia since
Bromma Sdn. Bhd.

KLEIN



LEADING THE WORLD IN WORKING SYSTEM DESIGN AND MANUFACTURING



WILLER BUILDINGS
Germany GmbH

WILLER BUILDINGS
Poland SP. Z O.O.

WILLER BUILDINGS
A.S.

WILLER BUILDINGS
Wind Building Co. Ltd

WILLER BUILDINGS
Brokers Shenyang Ltd, Shenghai Branch

WILLER BUILDINGS
Brokers Shenyang Ltd

www.dellnerbubbenzer.com

**IAR
SIN**



Mass Port Management

NORTH
PORT

Our Company

Northport manages, operates and maintains the container facility. With the continuous port management facilitated by Northport, it has a total of 5,700 total berth length which is used for both Terminal 1 Vessel operations and 2 Multi-Purpose and RO-RO operations.

NORTH
PORT



International
Container Terminal
Services, Inc.

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TERMINALS

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MANILA
HARBOR
CENTER

An ICTSI Group Company

THE MOST
EFFICIENT
INTER-
OPERATIONAL
OPERATIONS
IN MANILA

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DUTCH LANKA TRAILERS
**EXPORTS TO MORE THAN
55 COUNTRIES**

**DUTCH LANKA TRAILER
MANUFACTURERS LTD**
Established to cater to the growing demand for trailers
and related products in various geographical markets.

DUTCH LANKA TRAILERS
PORT TRAILERS
ROAD TRAILERS
TANKER TRAILERS
TRUCK TRAILERS
SPECIAL TRAILERS
**CUSTOMER FOCUSED
INNOVATIVE SOLUTIONS**
**HIGH QUALITY
& COMPETITIVE**
**RELIABLE
AND BUILT TO LAST**
Our employees are committed to the development
and implementation of our comprehensive
quality assurance processes and objectives to
continuous improvements in order to meet
our goals of providing exceptional quality
in all of our products.

DUTCH LANKA TRAILERS
**GLOBAL
RECOGNIZED BRAND**
Our enduring partnership with
leading terminal operators further assert
a reputation for streamlined processes
and top quality products
**LEAVING A
GLOBAL FOOTPRINT
TO SUCCESS**

شركة بورتو بحر البحرين
IRAN LAND & SEA COMPANY
TPA
TANZANIA PORT AUTHORITY
AICT
**ALEXANDRIA INTERNATIONAL
CONTAINER TERMINALS**
DLT
HPH
JTC
JASSIM TRANSPORT
Port of Salalah
PORT OF SALALAH



BIMP-EAGA Opportunities

Philippine Ports & Shipping 2022

Sofitel Philippine Plaza Manila

21-23 June 2022





S O F I T E L

PHILIPPINE PLAZA MANILA

S O F I T E L

PHILIPPINE PLAZA MANILA

BMT



A man in a dark suit and tie is speaking at a podium. A silver HP laptop is on the podium. A sign on the podium reads 'SOFITEL PHILIPPINE PLAZA MANILA'. A microphone is in front of him. To his left is a decorative lamp with a patterned shade. To his right is a large screen showing a blue and green graphic. The background wall has a gold patterned wallpaper.

S O F I T E L

PHILIPPINE PLAZA MANILA



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 International
Container Terminal
Services, Inc.

Purpose-built Developments and Initiatives in ICTSI Philippine Terminals

SOFITEL
PHILIPPINE PLAZA MANILA





A man in a dark suit is speaking at a podium. A silver laptop is open on the podium. A microphone is positioned in front of him. The podium has a white sign with the Sofitel logo and the text 'PHILIPPINE PLAZA MANILA'. The background features a wall with a gold pattern and a large screen displaying a blue and green graphic.

S O F I T E L

PHILIPPINE PLAZA MANILA

CONTAINERIZED
HANDLING

NON-CONTAINERIZED
CARGO HANDLING

RO-RO
HANDLING

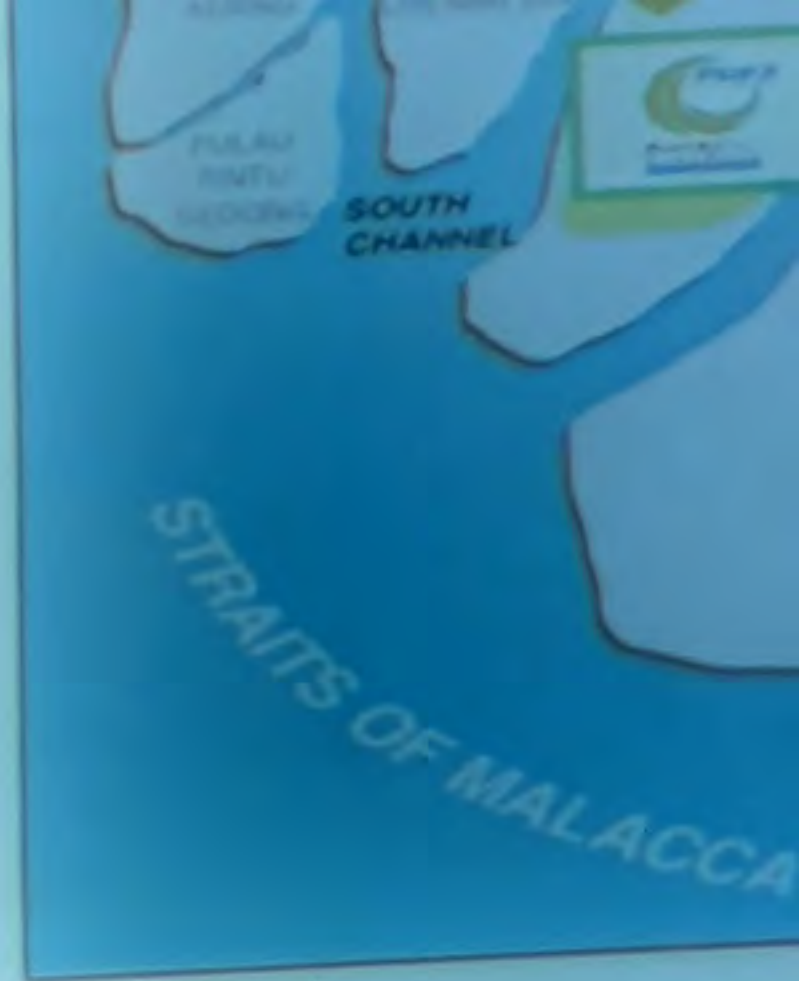
PASSENGER
HANDLING



SOFIT
PHILIPPINE PLAZA MA

S O F I T E L

PHILIPPINE PLAZA MANILA




BemoRail

m
manila
business



S O F I T E L

PHILIPPINE PLAZA MANILA

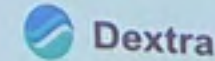
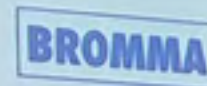
PHILIPPINE PORTS AND SHIPPING 2022

Sofitel Philippine Plaza Manila, The Philippines
Tuesday 21 June to Thursday 23 June 2022

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SOFITEL
PHILIPPINE PLAZA MANILA



Unlocking the Potentials of a Supply Chain Economy

Pierre Carlo Curay

President - Supply Chain Management Association of the Philippines | SCMAP.ORG

CEO - InsightSCS Corp. | INSIGHTSCS.COM

pierre.curay@insightscs.com

SCMAP

SOFITEL
PHILIPPINE PLAZA MANILA



The peak, in everything
Storm clouds on the horizon for container shipping

#prices

Rising capital costs and
growing inflation may
lead to rate increases

#economy

Slowing global economic
growth and volatile
regional economies

#scale

Increased capacity and
global demand may
lead to full ships

#uncertainty

Does the current volatility mean that
peak is uncertainty for container shipping
in a near future? What?

But perhaps we have seen more
than enough

S O F I T E L

PHILIPPINE PLAZA MANILA



SOFITEL
PHILIPPINE PLAZA MANILA

S O F I T E L

PHILIPPINE PLAZA MANILA

Anchor plate



Combi-Wall

Circular pile

Ball Cage



DI
SOLUTIONS

Delimonda Technologies Pte Ltd



S O F I T E L

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PHILIPPINE PLAZA MANILA

S O F I T E L

PHILIPPINE PLAZA MANILA



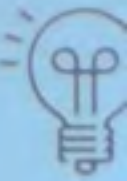
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SENN



1800

Employees worldwide



70

Years of exp

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S O F I T E L

PHILIPPINE PLAZA MANILA

S O F I T E L

PHILIPPINE PLAZA MANILA

BRIG
FOR

SOFITEL
PHILIPPINE PLAZA MANILA

hp





