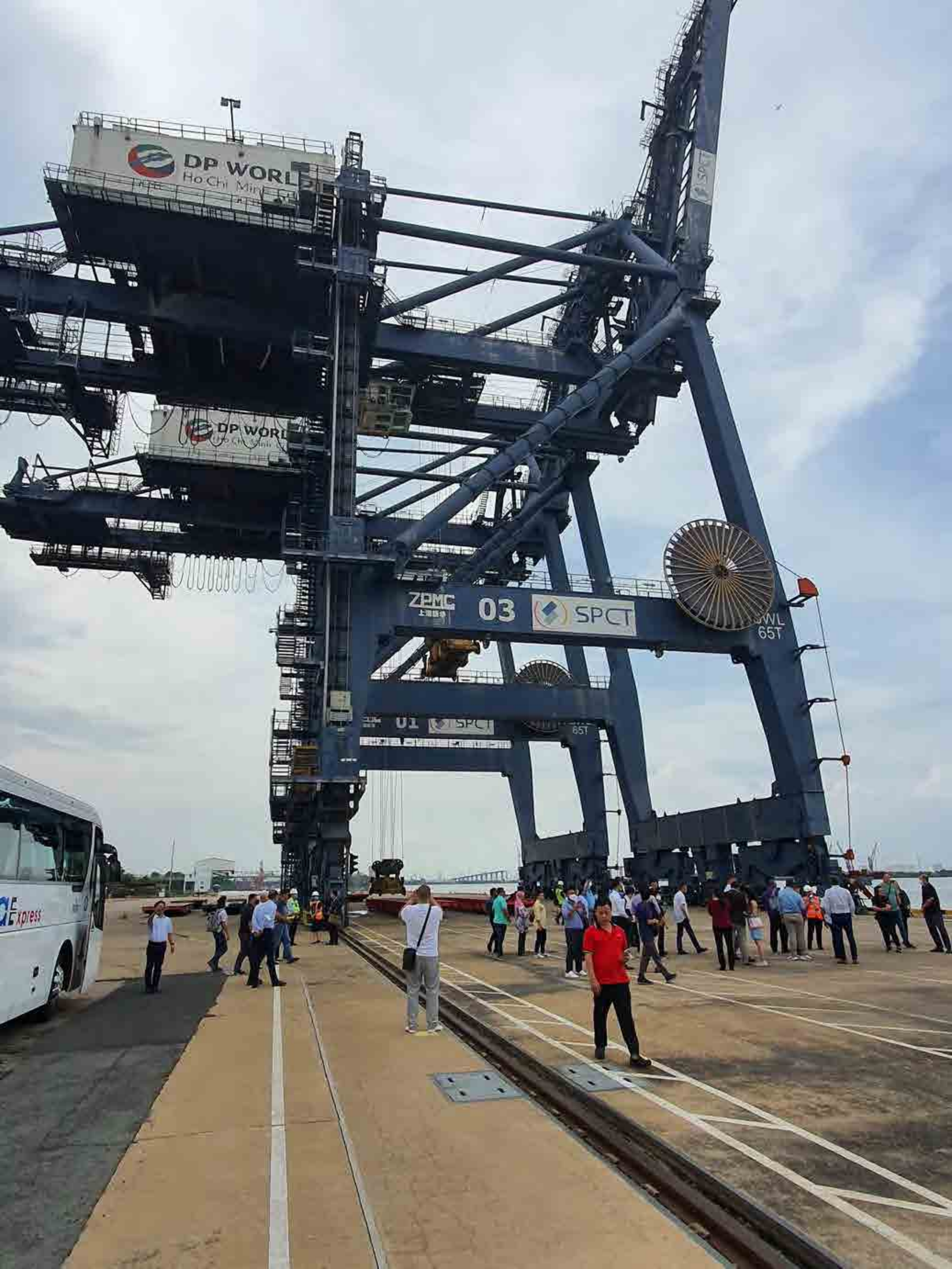












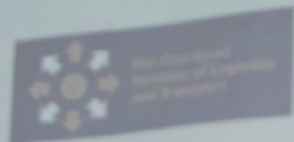




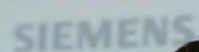
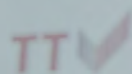
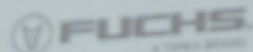
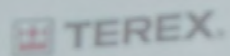
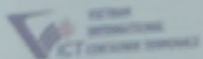




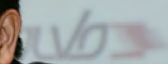
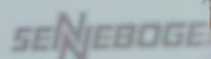
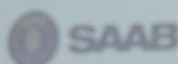
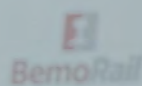
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- IoT
- Mobile
- Smart
- Wearable
- Big Data
- AI
- VR/AR

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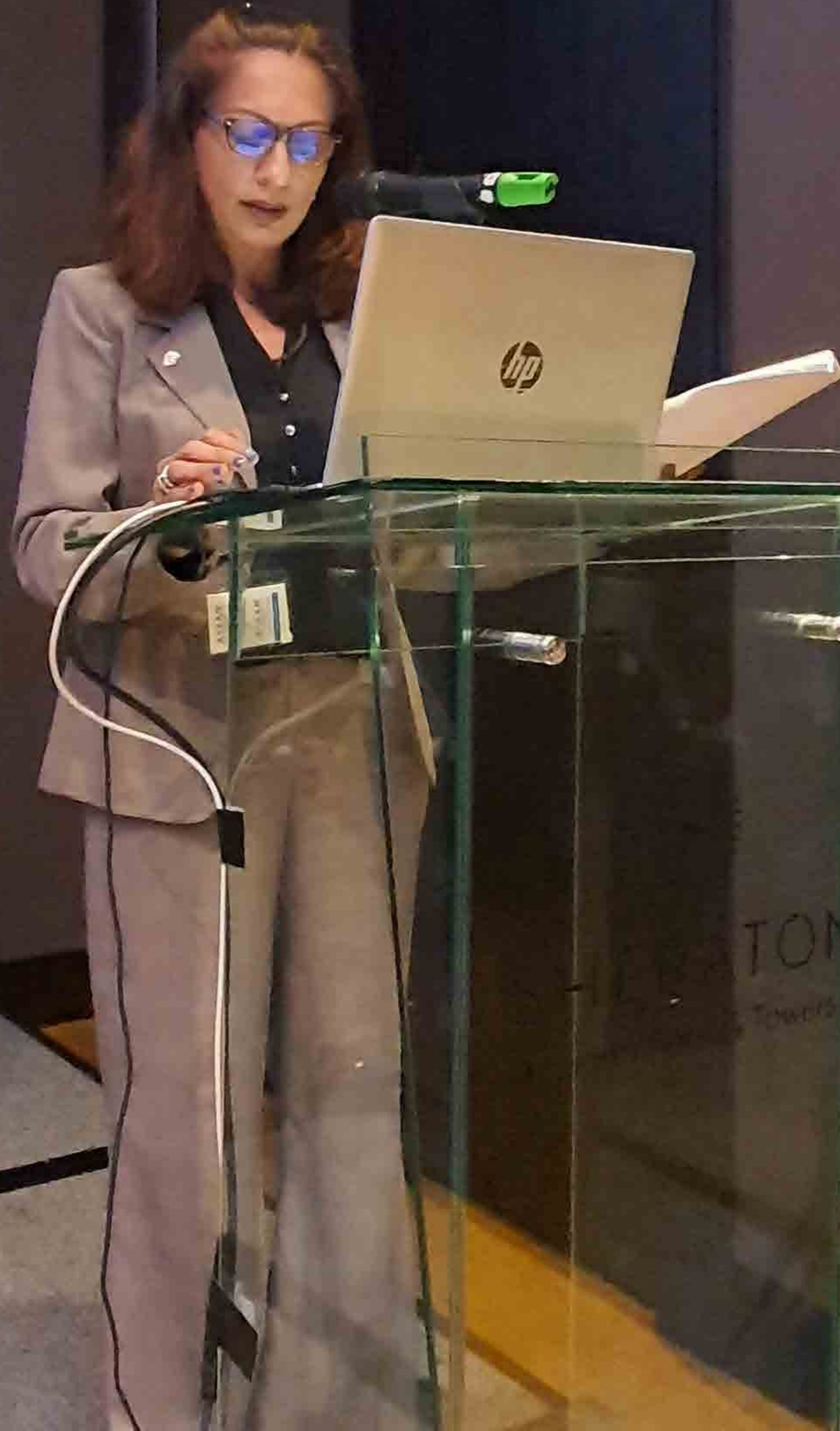
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Drewry Maritime Advisors: Shipping Advisory Capability

Drewry provides expert advice to Financial Institutions, Shipping Companies, Private Equity firms and Industrial Users covering the full spectrum of commercial and technical aspects of the shipping market. Our team is made up of industry professionals, economists and technical experts, providing rigorous analysis and a practical understanding of all shipping markets.

The Shipping team provides strategic, commercial, financial and technical advisory services to industry players and investors. Our approach is to provide a bespoke package to each client, working to ensure that each project focuses on achieving its core objectives and that the analysis we prepare answers the client's fundamental questions. These questions range from whether it is the right time to invest in the sector to how to manage seafreight to ensure corporate competitiveness.

In all our projects, our starting point is an in-depth understanding of the characteristics and dynamics of the relevant shipping market and a clear view of the outlook for the sector's earnings and asset values. The advisory team works closely with Drewry's individual shipping Research teams, who provide up-to-date analysis on key commodities, market rates and asset values, the newbuild orderbook and other key industry trends.

This understanding of the market underpins our work in market analysis, commercial and technical due diligence, valuation, fairness opinion and investment appraisal. We prepare earnings and asset value projections under a variety of scenarios and combine this with financial modelling and analysis to allow clients to see the likely outcomes of planned investment.

The outlook for the market and specific commodity sectors is used by our advisors in seafreight strategy and CoA tendering advice. The advisory team has the experience to assist in seafreight contract negotiations.

Drewry's in-house technical experts are able to offer a full range of technical services including: desktop technical due diligence, health and safety due diligence, operating cost benchmarking and physical inspection of vessels.

The combination of commercial, financial and technical expertise means that Drewry's shipping team has the complete set of capabilities required to service all stakeholders within any shipping market.

Commercial and market assessment

- Market outlook
- Projections of earnings and asset values
- Investment due diligence of target company
- Network design and modelling
- IPO/Private placement support
- Seafreight strategy development for industrial users
- Freight rate benchmarking
- Freight cost assessment model for contract negotiation
- Counterparty due diligence and Credit analysis
- Contract of affreightment tendering advice
- Strategic planning and investment
- Mergers and Acquisition assistance
- Market entry and exit

Technical due diligence of vessels

- Assessment of vessel seaworthiness
- Desktop technical due diligence
- Health, Safety and Environment due diligence
- Oversight supervision of vessels under construction
- Operating cost benchmarking
- Physical inspection of vessels

Financial assessment

- Financial modelling
- Earnings benchmarking
- Fairness opinion
- Vessel valuation (Charter free, Charter-attached)
- Residual Value assessment



ASEAN Ports & Shipping 2022
Enhancing Maritime Connectivity & Supply Chain
Resilience in ASEAN - Lessons from the Covid Pandemic

Key findings from the Partnerships for Infrastructure (P4I) Practical study on
Maritime Connectivity & Container Processing Procedures in ASEAN

Dr Jonathan Beard, EY Infrastructure Advisory Asia-Pacific

26 October 2022, HCMC Sheraton Saigon Hotel & Towers







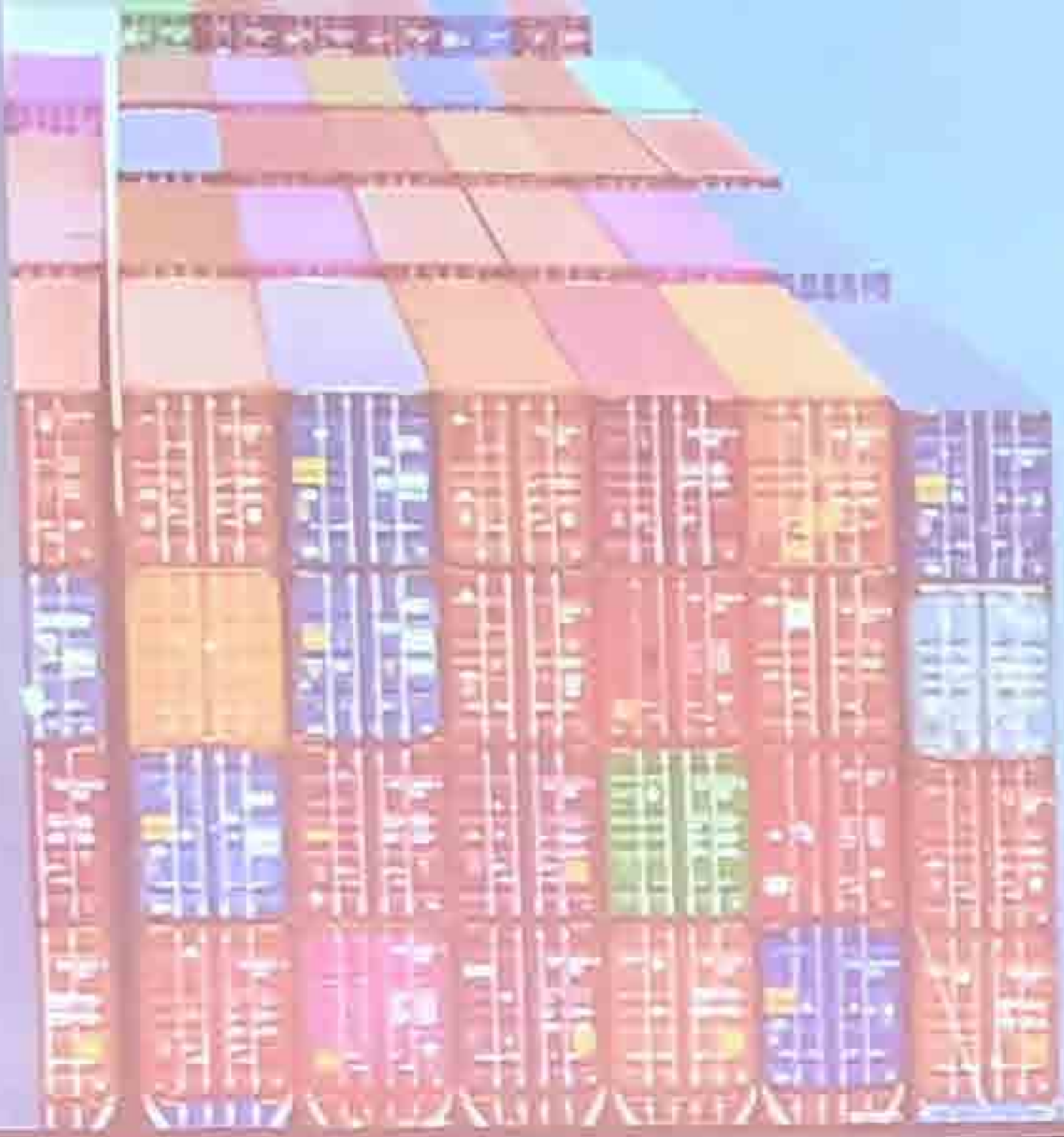






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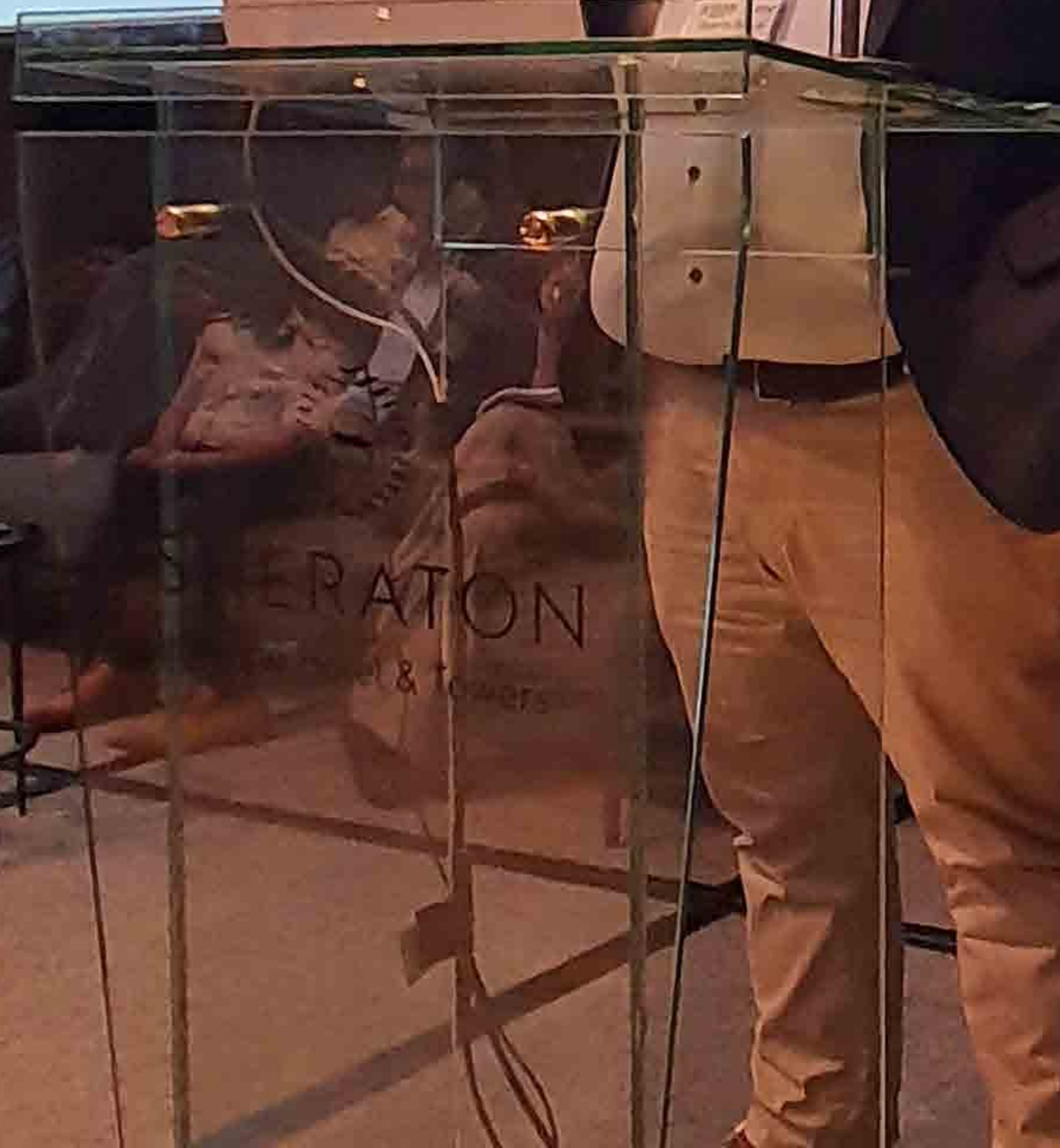
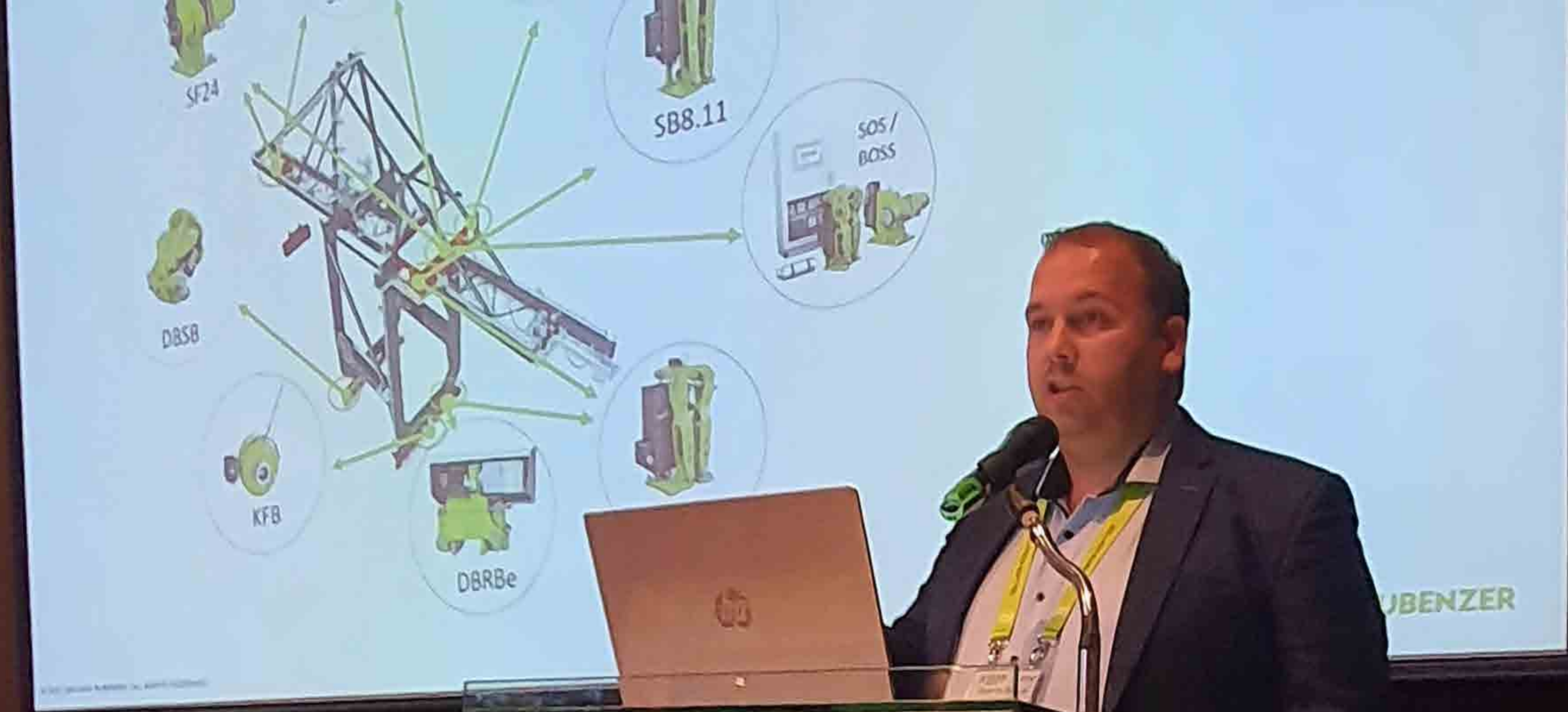
THE PROMISING GATEWAY OF PANGAR BAY CONTAINER PORT FOR BIMP-EAGA

MOVING FORWARD

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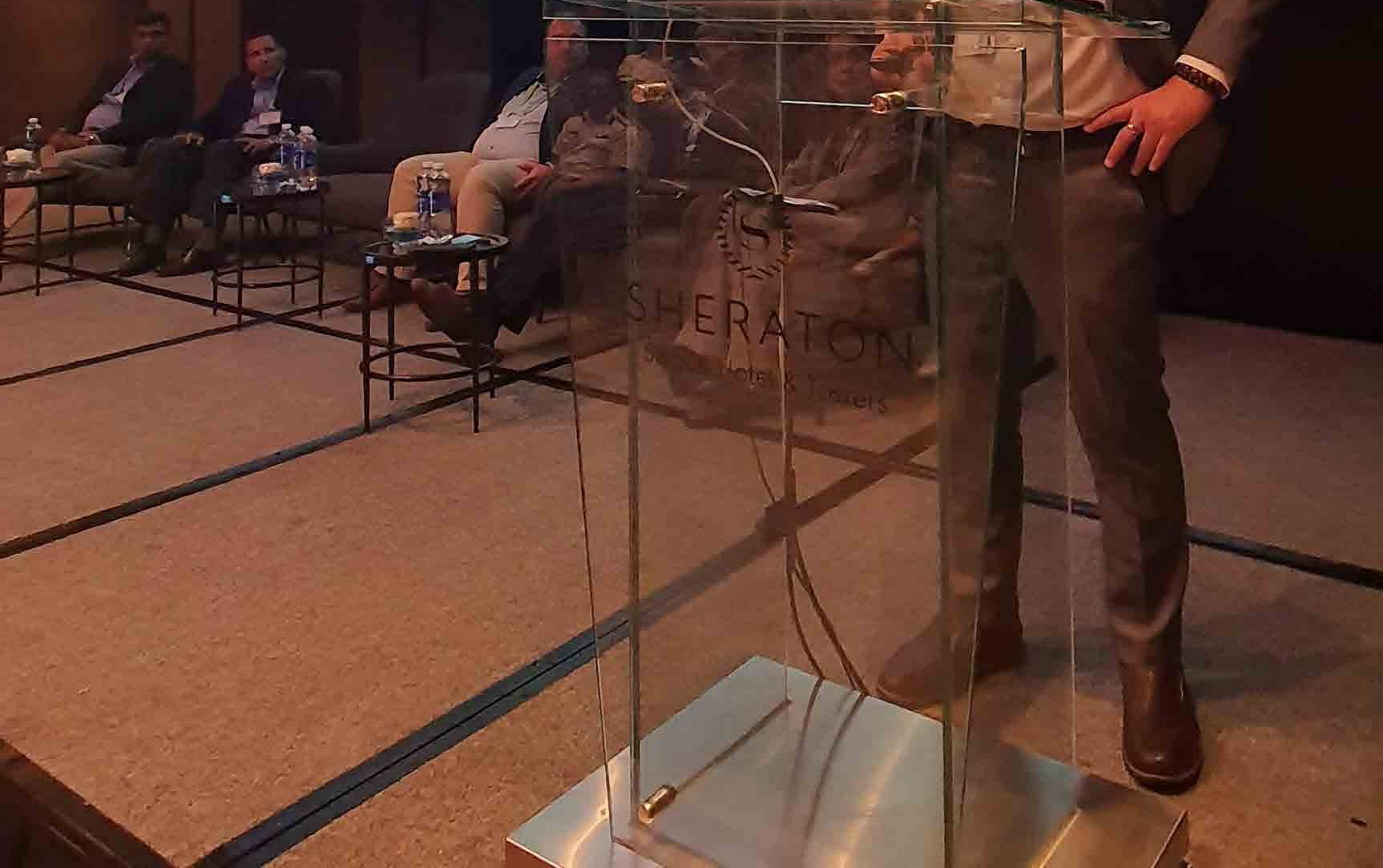
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Agenda

- Fuchs a TEREX brand
- Dealer Network in the Region
- Fuchs Value Added Service
- Testimonials
- Outlook



ASEAN PORTS AND SHIPPING 2022

day 25 to Thursday 27 October 2022
on Hotel & Towers, Ho Chi Minh City, Vietnam

al Strategy for Container Terminal Automation

Prepared for Transport Events
By IGO Solutions
Wednesday 26th October 2022



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Maritime Service Suite (MSS) Latest Development on Maritime Traffic Management System

Pieter van Vrijberghe de Coningh
Managing Director Saab Technologies (Hong Kong) Limited





CLIMATE CHANGE
NET ZERO BY 2040

APM Terminals is committed to reducing its carbon footprint and achieving net zero by 2040. This commitment is reflected in our climate change strategy, which includes a range of measures to reduce our greenhouse gas emissions, including the use of renewable energy, energy efficiency measures, and the use of low-carbon fuels.

Our container terminals are electric and green.

TARGETS/COMMITMENTS	2021 PROGRESS
EMISSIONS	
Reduce Scope 1 & 2 emissions by 10% by 2021, and 20% by 2022, against a 2019 baseline.	Reduced Scope 1 & 2 emissions by 10% by 2021, and 20% by 2022, against a 2019 baseline.
Reduce Scope 3 emissions by 10% by 2021, and 20% by 2022, against a 2019 baseline.	Reduced Scope 3 emissions by 10% by 2021, and 20% by 2022, against a 2019 baseline.
ENERGY	
Reduce energy consumption by 10% by 2021, and 20% by 2022, against a 2019 baseline.	Reduced energy consumption by 10% by 2021, and 20% by 2022, against a 2019 baseline.



- Key Environmental Focus**
- Waste Management
 - Hazardous
 - Non-Hazardous Cargoes
 - Energy Consumption
 - Renewable Energy
 - Non-Renewable Energy
 - Greenhouse Gas Emission (GHG)
 - Scope 1 (Direct Emission from Owned/Controlled resources e.g., Combustion fuel)
 - Scope 2 (Indirect Emission from Purchased Energy)
 - Scope 3 (Indirect Emission resulted from activities not controlled by the organisation but the organisation is impacted in its supply chain)
 - Water Consumption
 - Water Inflows/Withdrawal
 - Water Outflows/Discharges



Environment

Commitments

- We will take leadership in the decarbonisation of logistics
- We will deliver on our commitment to and our societal commitment to this decade

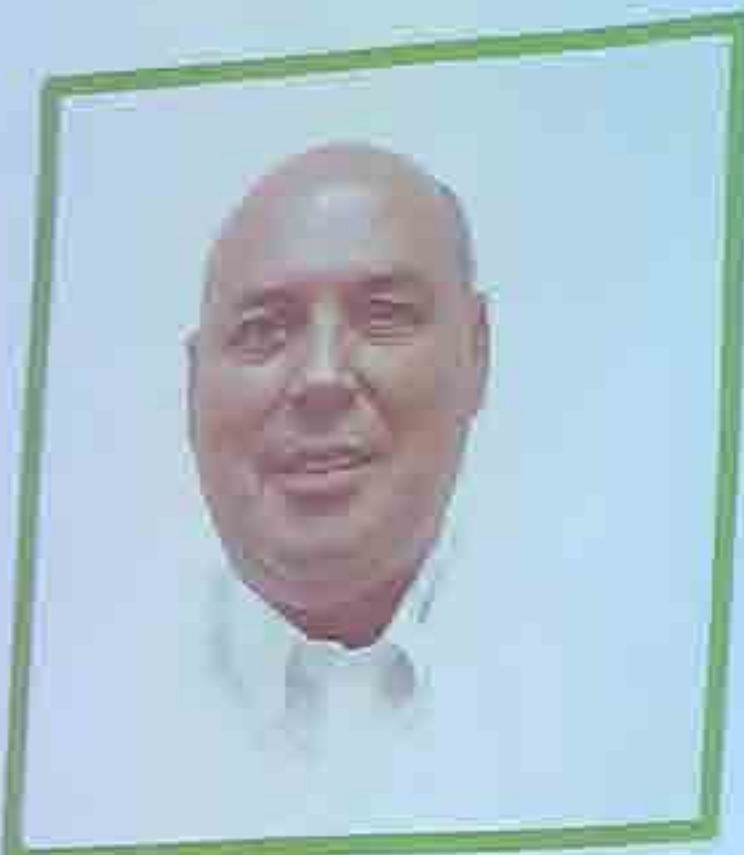
Strategic targets

- 2040
 - Net zero across the business
 - 100% green solution customers
- All targets are for end of year

Overview



SENEBOGEN
Asia Pacific



Reinhard Boettner
After Sales Manager

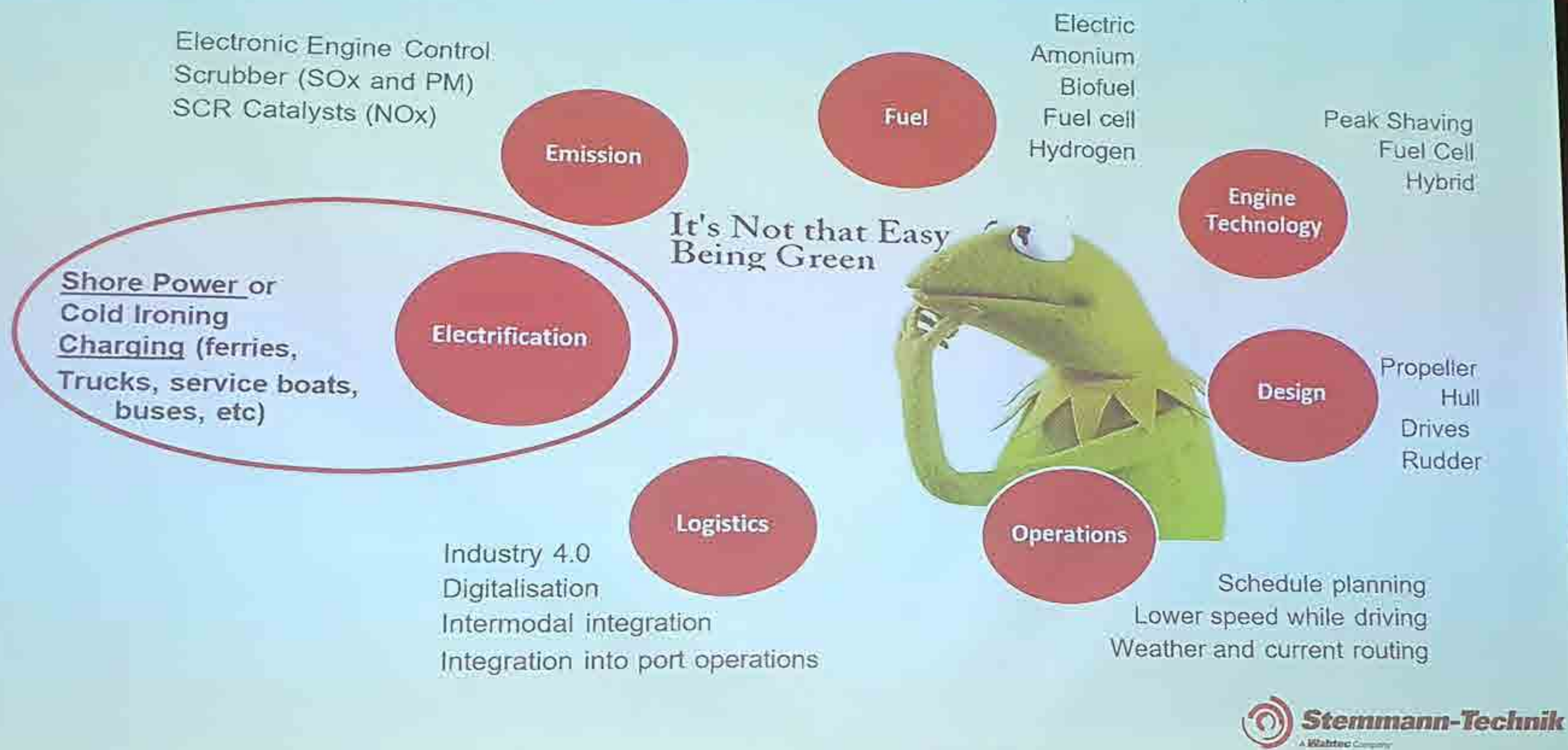


Jason Ang
Marketing Manager



SHERATON
Saigon Hotel & Towers

///What to Do for Going Green?



CONDUCTIX
wampler



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Focus Topics

- Crane remote control
- Automation for different type of cranes
- Digital twins
- Automated terminal sub-system interconnection
- Cyber-s

Sub-type	Automation Degree	Status
Single trolley		LS - Trolley-mounted sensor critical WS - under development
Double trolley		LS - several units in commercial operation WS - development
Portal (ASC)		Ce. 1000 units in commercial operation Most ASC with AGV, strad and truck Truck driver present in cabin
Cantilever (ARMG)		
16-wheel		First units in commercial operation 16-wheel more stable than 8-wheel Truck under RTG in truck lane Unresolved "personnel safety"
8-wheel		First units in commercial operation

Semi-automated with initial driver assistance
 Semi-automated with extensive driver assistance
 Fully automated with manual intervention



About Solvo



TVI Vietnam

Participant Certificate

Participant Name

Activity

Location

Date

Signature

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Remarks

Comments

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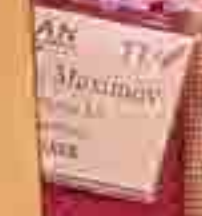
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Keys Drivers in Achieving Port Operations Efficiency The Johor Port Experience

Md Derick Basir
CEO, Johor Port Berhad

ASEAN PORTS AND SHIPPING
27 October 2022

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