Port de Barcelona A Smart Port Working on an Extended Hinterland





## Why Barcelona?

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AND AND



**Directly Connected with 120 Ports Worldwide** 

Located in the middle of the **Mediterranean** 



Competitive Transit Times

#### Area of economic value



20% GDP

•

- 23% Industry
- 25% Foreign Trade
- 35% Export Companies
- 45% Foreign Multinationals



All-in-one **logistics hub** in Southern Europe



Home to the most relevant **clusters** 



#### Global Clusters in Port de Barcelona:



#### Automotive

Seat, Volkswagen, Honda, Keeway, Continental



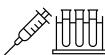
Fashion and Footwear Inditex, Mango, Desigual, Custo Barcelona





Amazon, Edreams, Privalia, Let's Bonus, Parabebés

**E-commerce** 



Chemicals & Pharma Baier, Henkel, Basf, Solvay, Dow



**Electronic Products** Fujitsu, Haier, Huawei, IBM, Siemens, Sunfor

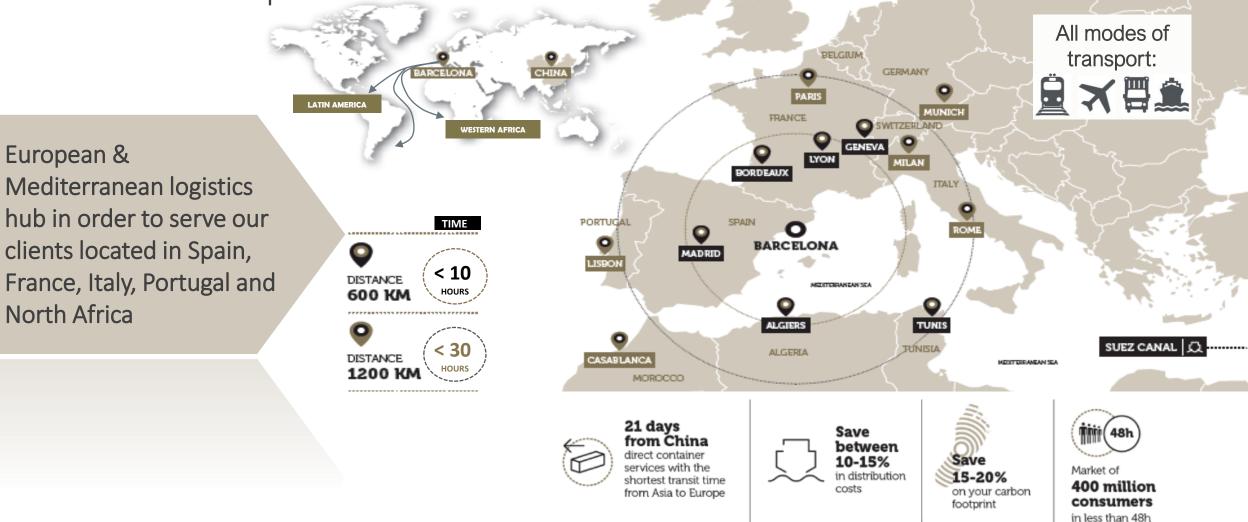


Industrial Products and consumer durables Haier, Sunfor





Biggest industrial and logistics concentration in the Mediterranean and Southern Europe



## Port de Barcelona

Mission, Strategy & Facilities



### **OUR MISSION**

Generate prosperity in our community, increasing the competitiveness of our clients through the efficient and sustainable provision of logistics and transportation services.

Multimodal **Transport Hub** 

Dynamic and 4 **Strong Hinterland** 

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Logistic Hub

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Flexible and Adaptable Port Community

Ready to Lead Energy Transition

**Productive Nautical** 

& Technical Services

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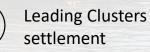
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Highly Diversified Port

Modern and Advanced Port

Large International Market

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| <u>0</u>      | 2019         | 2019 2021    |             | %      |  |
|---------------|--------------|--------------|-------------|--------|--|
| Total traffic | 65.8 M tons  | 65 M Tons    | 71 m Tons   | 6.9 %  |  |
| Containers    | 3.3 M TEU    | 3.5 M TEU    | 3.5 m TEU   | -0.3 % |  |
| Hinterland    | 1.93 M TEU   | 2 TEU        | 1.9 m TEU   | -4 %   |  |
| Transhipment  | 1.4 M TEU    | 1.5 M TEU    | 1.6 m TEU   | 5 %    |  |
| Cars          | 777,690 Cars | 499,011 Cars | 591,015     | 18.4 % |  |
| Liquid Bulk   | 15.9 M tons  | 12.4 M tons  | 15.6 m Tons | 26.9 % |  |
| Dry Bulk      | 4 M tons     | 4.5 M tons   | 4.6 m Tons  | 2 %    |  |
| Ro-Ro         | 410,546 UTI  | 396,730 UTI  | 419,168 UTI | 5.7 %  |  |
| Cruises       | 3.1 M pax    | 520,854 pax  | 2.33 m pax  | 348 %  |  |





Record 2021-2022 3.5M TEUs

#1 Port in Spain Value of Goods



H4 Cruise P

HUTCHISONPORTS BEST

| HUTCHISON PORTS BEST |                |  |  |  |
|----------------------|----------------|--|--|--|
| Capacity             | 2.25 m TEU     |  |  |  |
| Area                 | 79 ha          |  |  |  |
| Berthing line        | 1,500 m        |  |  |  |
| Draught              | 16.5 m         |  |  |  |
| Quay cranes          | 13             |  |  |  |
| Blocks               | 27             |  |  |  |
| ASC                  | 54             |  |  |  |
| Shuttle carriers     | 34             |  |  |  |
| Reach Stackers       | 8              |  |  |  |
| Reefer plugs         | 2,750 (+1,450) |  |  |  |



Semi-Automated terminal



Becoming larger. New Blocks, 60M€ investment

Among the best CMPH whole Mediterranean (40 moves per hour)

Railway Terminal inside their facilities



| APM TERMINALS BARCELONA |           |  |  |  |
|-------------------------|-----------|--|--|--|
| Capacity                | 1.6 m TEU |  |  |  |
| Area                    | 80.4 ha   |  |  |  |
| Berthing line           | 1,515 m   |  |  |  |
| Draught                 | 16 m      |  |  |  |
| Quay cranes             | 13        |  |  |  |
| Blocks                  | 30        |  |  |  |
| Fork Lifts              | 10        |  |  |  |
| Vancarriers             | 74        |  |  |  |
| Reach Stackers          | 2         |  |  |  |
| Reefer plugs            | 975       |  |  |  |



Automated gates



3 New Cranes Q1 2024 104M€ investment till 2028

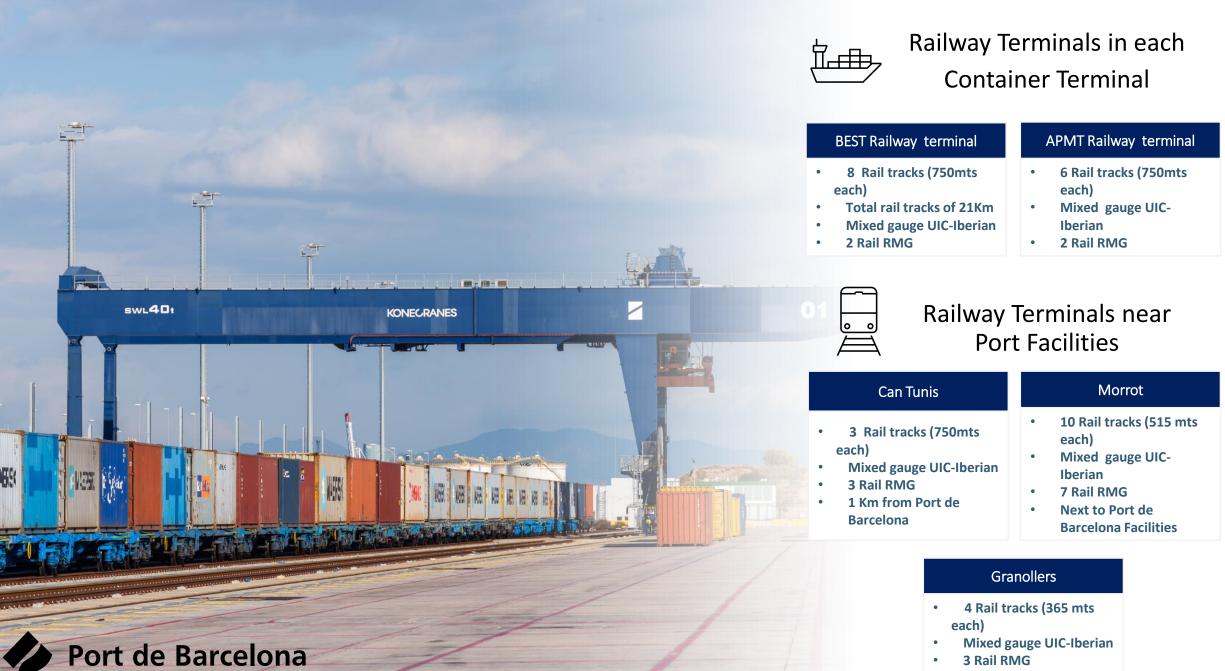


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Customer Oriented, Tailored Solutions



Railway Terminal inside their facilities



• 30 Km from Barcelona



#### ZAL Port (BCN + Prat + Ciutat)

- Extension: 239 Ha
- Gross Leasable Area: 921,000 m<sup>2</sup>
- Home to +120 companies, +6,000 employees
- Customers: Retailers, Freight Forwarders, Carriers, NVOCC's
- Facilities adapted to newest technological needs
- Service Center with offices, meeting and formation rooms, auditorium, events zone, leisure and service facilities



#1 Logistic Hub in Spain



Connected with 3 railway cargo platforms



Customer Care Service



Security and surveillance 24/7



Current vehicles capacity: more than 60,000 vehicles









Area: 755,630 sqm 463,653 sqm covered Capacity: 39,771 units Ongoing project: new East access. Brand new 9,000 sqm (PDI + Workshop) ISO 9001, ISO 14001, ISO 45001 AEO (Authorized Economic Operator) Other certifications: Good Practices Guide, EMAS, ANFAC

Area: 250,000 sqm 150,000 sqm covered Capacity: 13,300 units Technic centre: 2,000 sqm extendable ISO 9001, ISO 14000, ISO 14069 AEO (Authorized Economic Operator)

SET RAM

+ Public area for cars Additional capacity of 19 ha and 11,000 units

**Total berthing** 1,671 meters for 6 vessels

4 Ro-ro ramps

Car terminals fitted with the most modern technical centers in South Europe to provide any kind of PDI and other services. Use of both pasive and active RFID systems for flow controls.

#### Liquid bulk terminals



We meet the **particular needs** and requierements for many **different types of liquid bulk products**.



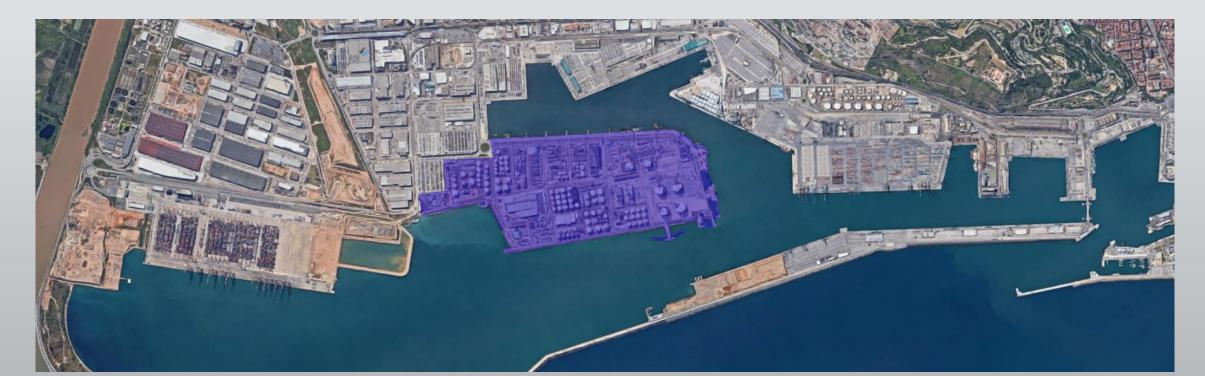
**10 Terminals dedicated** to bulk liquids with a total capacity of **4M cbm** for oil and chemical products



**Direct connections by rail**, road and pipe sytem to mainland Spain and European rail network

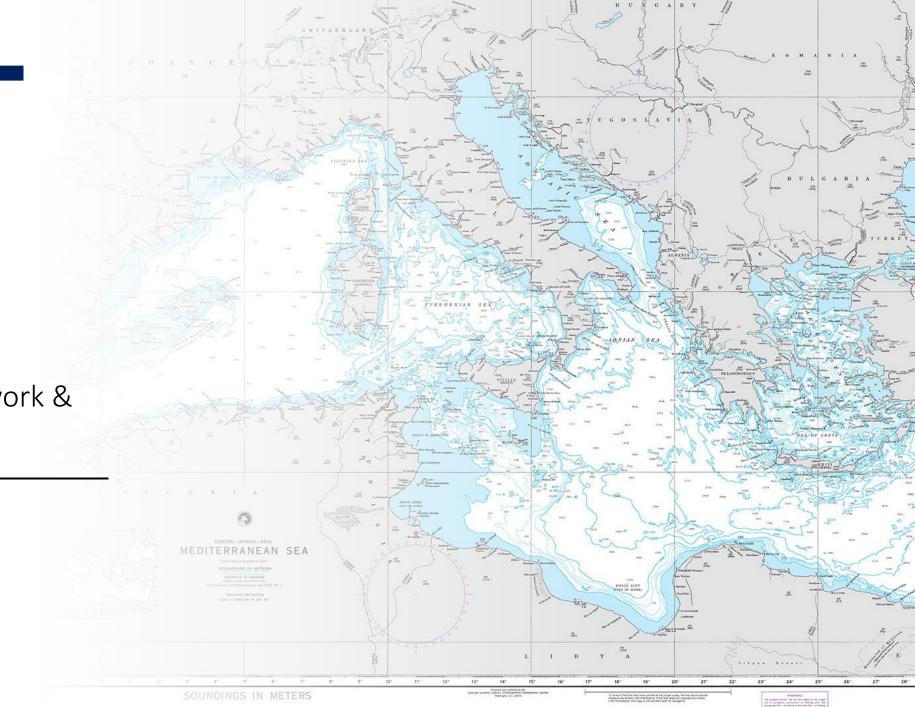
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| <b>└──</b> <sup>\$</sup> / |  |

**18 berths**, up **to 275 LOA** and **175,000 DWT**. LNG berth for **Q-MAX**.



## Port de Barcelona

Connectivity, Port Network & Inland Facilities



Direct Container Services – Main Maritime Routes







Major Shipowners Partnerships

Almost 100 regular Shipping Lines, Operated by 45 Shipowners connecting Barcelona with 120 Ports

Ocean Alliance: CMA CGM, Cosco, Evergreen, OOCL The Alliance: Hapag Lloyd, Yang Ming, ONE, HMM 2M: MSC, Maersk

| MAIN MARITIME ROUTES             | Number of services<br>from / to Barcelona |  |  |  |
|----------------------------------|---|--|--|--|
| Europe – Far East                | 5   |  |  |  |
| Europe – Indian Subcontinent     | 3   |  |  |  |
| Europe – Middle East             | 5   |  |  |  |
| Europe – Africa                  | 28  |  |  |  |
| Europe – North America           | 7   |  |  |  |
| Europe – Central & South America | 5   |  |  |  |
| Mediterranean                    | 41  |  |  |  |



You can check updated services at: <u>http://www.portdebarcelona.cat/es/web/</u> <u>Port-dels-Negocis/lineas-regulares</u>

### **Connections with Asia**



### **Connections with North America**





### Connections with Mexico Gulf – Central America





## Connections with South America







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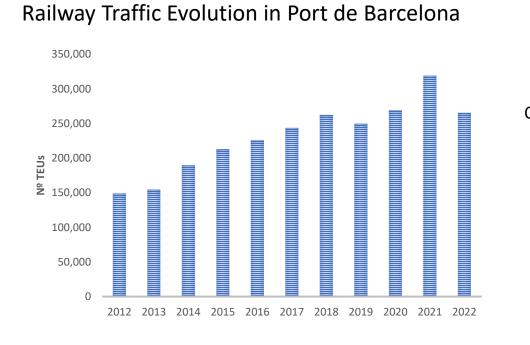
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#### Intermodal Rail Services

#### Potential hinterland of Port de Barcelona

| / to            | TO / FROM   | RAIL LOGISTICS<br>OPERATOR                              | WEEKLY<br>AVERAGE<br>SERVICES |  |  |  |
|-----------------|---|---|-------------------------------|--|--|--|
| nals:           | Lleida, Pla Vilanoveta  | APMT Railway  | 3                             |  |  |  |
| and             | Madrid, PSA Azuqueca  | APMT Railway (Direct and via TMZ)                       | 2                             |  |  |  |
|                 | Miranda de Ebro<br>(Burgos)   | Synergy   | 3                             |  |  |  |
|                 | Monzón TIM + AgroTIM<br>(Huesca)  | APMT Railway: Dry + (Reefer<br>NEW)<br>MSC Dry + Reefer | 6                             |  |  |  |
|                 | Noáin TIN (Pamplona)  | Synergy   | 5                             |  |  |  |
|                 | Tarragona   | TP NOVA   | 9                             |  |  |  |
|                 | Villafría (Burgos)  | Synergy NEW   | 1                             |  |  |  |
|                 | Zaragoza TMZ  | APMT Railway: Dry+Reefer                                | 25                            |  |  |  |
|                 | Zaragoza PLAZA<br>(Noatum rail terminal and<br>LTA)   | SICSA / APMT Railway                                    | 6                             |  |  |  |
|                 | Antwerp (Belgium)   | HUPAC Containers &<br>semitrailers                      | 5                             |  |  |  |
| nals:<br>ROT    | Busto (Italy)   | HUPAC   | 3                             |  |  |  |
| AN              | Ludwigshafen<br>(Germany)   | KOMBIVERKHER  | 3                             |  |  |  |
| 5               | Oporto (Portugal)   | MEDWAY (via Zaragoza PLAZA)<br>NEW                      | 1                             |  |  |  |
|                 | Alicante  | Synergy NEW   | 2                             |  |  |  |
|                 | Córdoba, Sevilla, San<br>Roque  | MULTIRAIL   | 2                             |  |  |  |
|                 | Bilbao  | CONTINENTAL / SICSA                                     | 6                             |  |  |  |
|                 | Zaragoza PLAZA and<br>Madrid Abroñigal  | RENFE   | 5                             |  |  |  |
| ignan<br>ou     | Services offered by VIIA (Bettembourg and Calais), DB CARGO<br>(Saarbrücken), CARGOBEAMER (Calais NEW), NOVATRANS<br>(Paris-Valenton and Dourges) and other rail logistics operators. |   |                               |  |  |  |
| ladrid<br>ñigal | To Murcia, Sevilla and Lisbon. Operated by Renfe: 5 weekly services   |   |                               |  |  |  |

#### **Intermodal Rail Services**



|                   | 2012    | 2013    | 2014    | 2015    | 2016    | 2017    | 2018    | 2019    | 2020    | 2021    | 2022    |
|-------------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| TEU's             | 148.926 | 154.522 | 189.553 | 213.026 | 225.996 | 243.605 | 262.379 | 249.751 | 269.304 | 318.971 | 265.56  |
| TOTAL<br>increase | 1.53%   | 3.76%   | 22.67%  | 12.38%  | 6.09%   | 7.79%   | 8.89%   | -5,85%  | 7.83%   | 18.44%  | -16,74% |
| Railway           | 10.8    | 10.8    | 12.2    | 12.8    | 12.6    | 12.8    | 13.2    | 13      | 15.1    | 15.5    | 13.5    |

share over

+120% Only 10 years

## Port de Barcelona

Customer Service & Value-Added Services



Container Tracking Application (CTA)

Traceability in real time of any container in Port de Barcelona facilities



Enables to calculate CO2 emissions between any Port and Port de Barcelona

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**Eco-calculator** 



Vessel Port Calls

Check updated Schedule of vessel port calls in Port de Barcelona

#### **Access Time Port Terminals**



Real Time Info of Access Time in our Container Terminals



Create and design your own logistic chain through Port de Barcelona updated Liner Services

**Port Links** 

Portic

Telematic tool and interconnection between ports and port community users providing document Exchange and real time information services



C.H. ROBINSON TOCKS

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COMA Y RIBAS COMODALITY

**CARGO** FLORES

C marmedsa

cotraport

B&J

BAS&JOSA

EVGE BARCELONA 

Flexitank España

W.C.TRINTER, S.A.

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CONTENOSA

Multitransports

Logistics S.



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**Efficiency Network** 

Quality Label from Port de Barcelona

#### 97 certified companies:

- Freight Forwarders
- Shipowners
- Transport companies
- Terminals



INFORMATION, TRANSPARENCY, TRACEABILITY



CARGO **SECURITY** 

## Port de Barcelona Priority Axis

# PIERS OF THE FUTUR

Port de Barcelona



#### Sustainability

Our Port Community Goal is to create value in 3 different axis:





Economic Value

Social Value



Environmental Value



Port de Barcelona contributes to 13 of the 17 United Nations Sustainable Development Goals

#### **Sustainability**

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Port de Barcelona

LNG



Port de Barcelona leads the working group that aims for the reduction of ship emissions

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promotion as an alternative fuel



shipping companies contributing to achieve 0 emissions

Incentive to

Quay Electrification Cold ironing

Renewable Energy Generation from Port de Barcelona Thank you

