



# YILPORT Holding

GLOBAL SALES AND  
MARKETING DIRECTOR

**Hasan CIFTCI**



**MEDITERRANEAN**  
Ports and Shipping **2023**

Grand Hyatt Athens, Greece

Wednesday 29 and Thursday 30 March 2023



# Yildirim Group

## Global Reach

More than  
22.000  
employees



## YILDIRIM GROUP: Across 5 Continents & 56 Countries

- Established in 1963 as Garip YILDIRIM and Sons Co.
- 5 Subholdings under the YILDIRIM Holding umbrella
- Headquarters are located in Istanbul, Turkey

**YILPORT HOLDING** as a subsidiary of **YILDIRIM GROUP** benefits of global well-diversified industrial knowledge and experience



# YILPORT Holding

The Fastest Growing International Container Terminal Operator (Following Drewry 2022)



#11 Global Operator



**Mission**  
**to be top 10**  
**global port**  
**operators by**  
**2030**

# YILPORT MEDITERRANEAN



Europeans' FIRST STOP on the East-to-West Trade



**Container:**  
6.000.000 TEUs



**General Cargo:**  
5.000.000 Tons



**Ro-Ro:**  
800.000 CEUs

## Europeans' FIRST STOP on the East to West Trade



Malta (MFTL)



Taranto SCCT



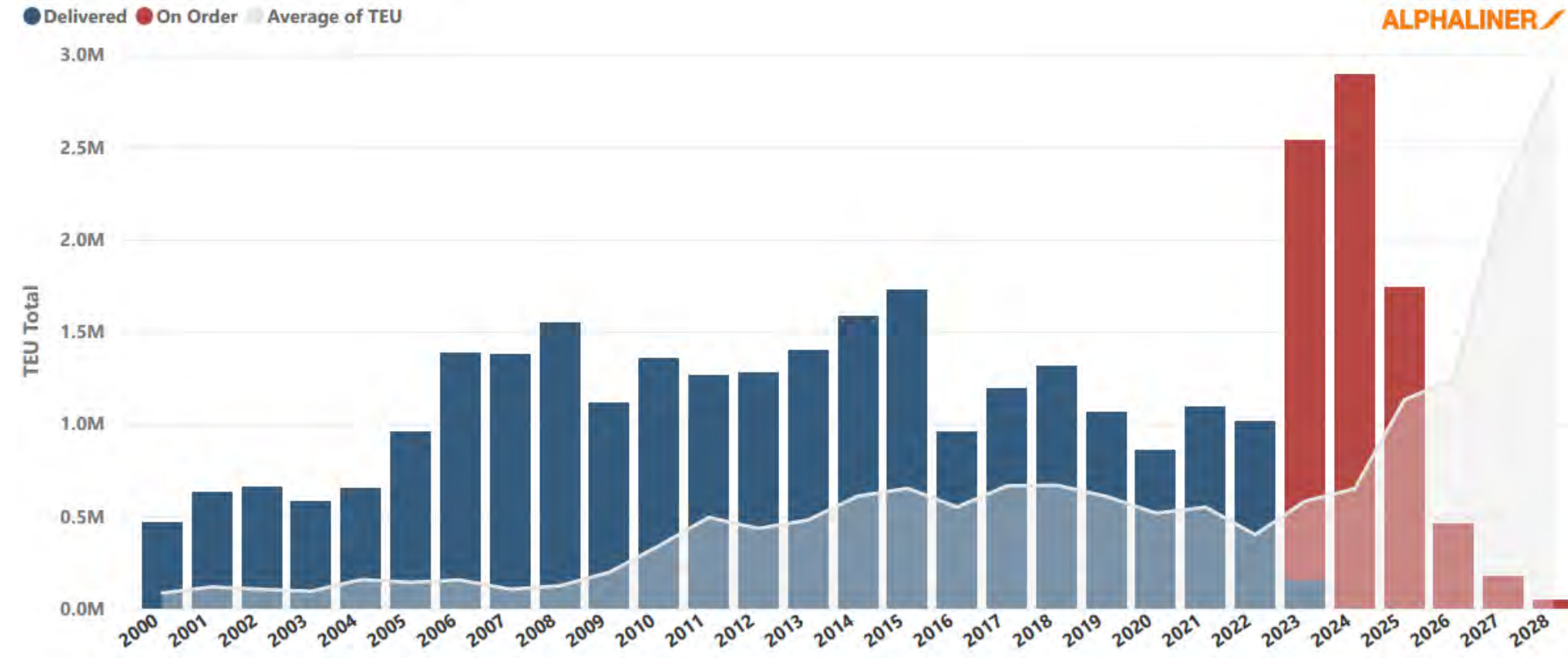
- Multipurpose
- Container & Ro-Ro
- General Cargo



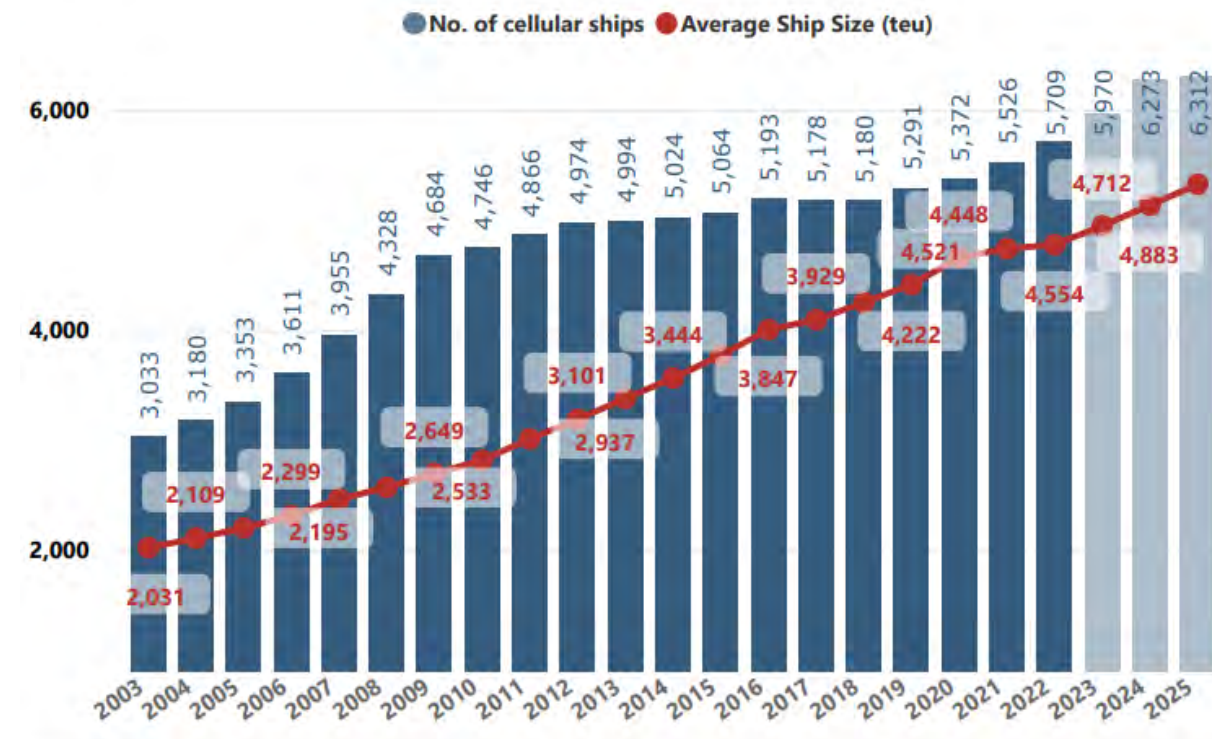
# OVERVIEW of CONTAINER SHIPPING INDUSTRY

Cellular Containerships Deliveries by Teu

## Cellular Containership Deliveries by TEU, March 2023



## World Cellular Fleet / Average Vessel Size, March 2023



Source: Alphaliner

## Consolidation

- There are now fewer Liner operators than in the past, on a global scale
- Average vessel size has been doubled

## Facts

- Capacity is growing but not inline with container growth
- Average vessel size has been doubled
- Total fleet capacity is 26,5 Million
- Over 2,5 M Teu capacity expected to be delivered in 2023 which will provide 8,2% growth in total cellular capacity
- Over 2.8 M Teu new capacity is expected to be delivered in 2024 meaning app. 9% growth on total cellular capacity

## Needs

- Deeper depth, adequate equipment's
- Effective use of port services
- Efficient operators therefore less port to survive
- Innovative Solutions
- “One Stop Shop”





ITALY

# YILPORT Taranto SCCT

NEW HUB IN THE CENTRAL MED / SOUTHERN GATE OF CENTRAL EUROPE



Container

2.000.000  
TEUs



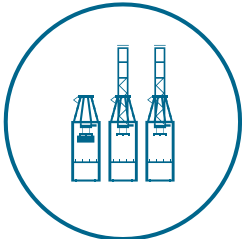
General Cargo

10.000.000  
Mt



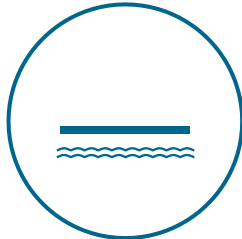
Ro-Ro

300.000  
CEUs



Equipment

**QC:** 7  
**RMG:** 16  
**MHC:** 1  
**ECHs:** 4  
**RS:** 4



Length of Quay

1.800 m



Terminal Area

1.000.000  
m<sup>2</sup>



Drafts

13,5 m – 14,5 m  
(\*to be 16,5m)  
**Channel Depth:**  
14,5 m



Max. Vessel Size

8.000  
TEUs  
**Full Loaded:**  
5.500  
TEUs

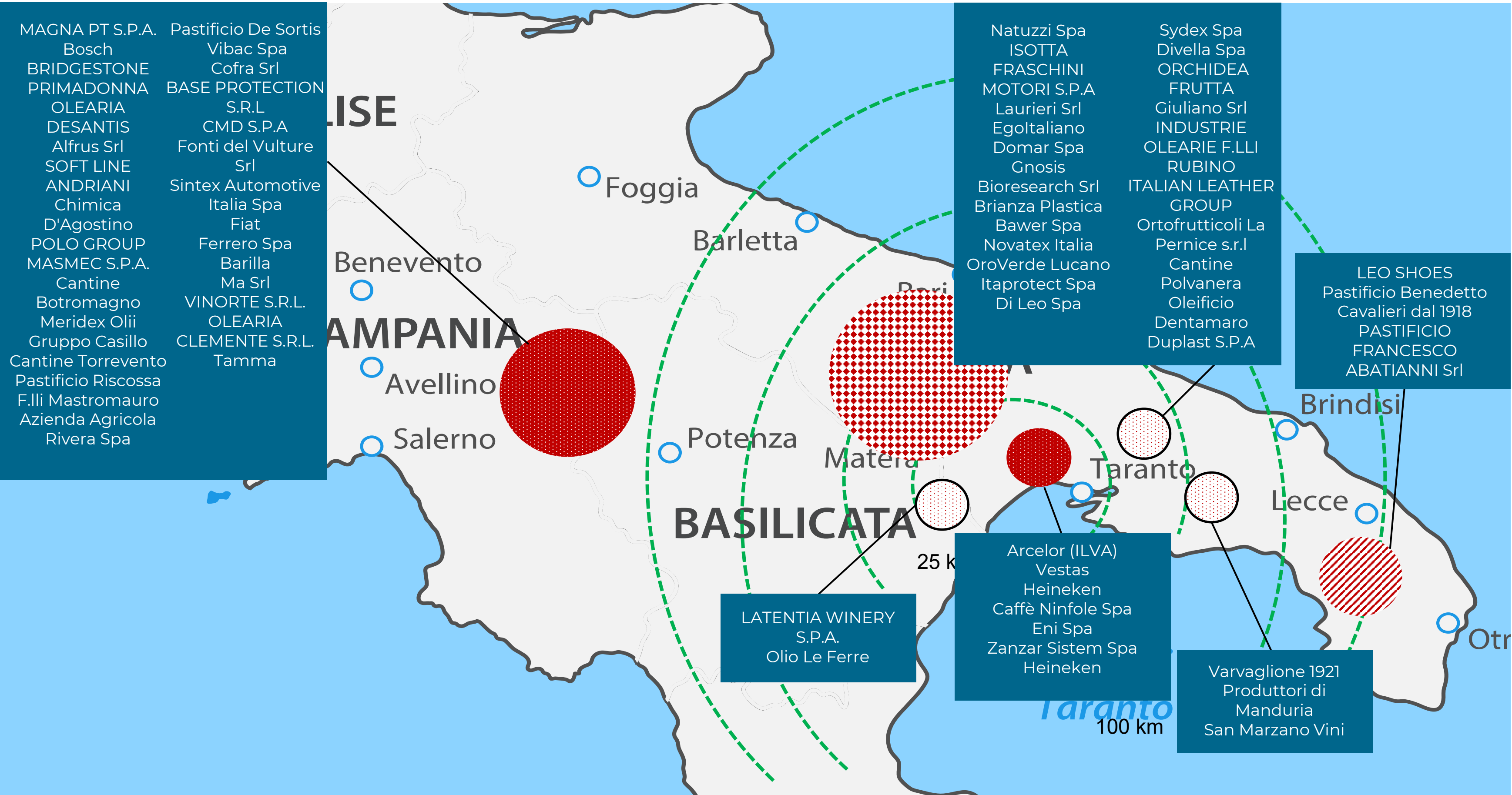
Game Changer



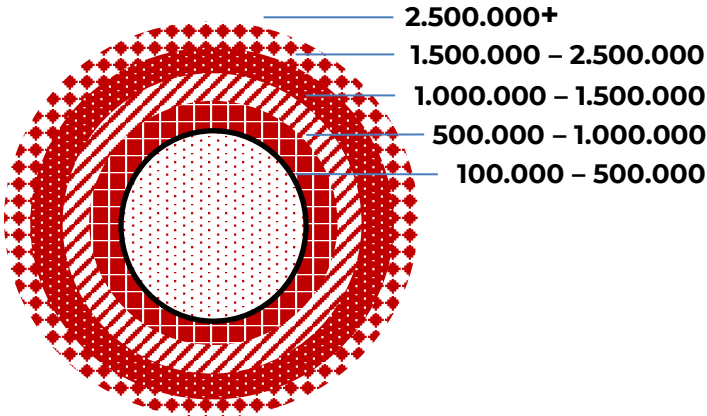


# YILPORT Taranto SCCT

## Economic Areas and Hinterland



### MARKET - THROUGHPUT



**TOTAL Volume of Agro & Food Product**  
3.000.000

**TOTAL Volume of Chemical & Fertilizer**  
4.500.000

**TOTAL Volume of Steel**  
6.000.000

**TOTAL Volume of Manufacturing Products & Wind Mills:**  
5.000.000

# Project Update

# 2023 – Q1



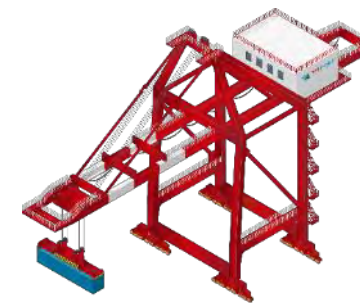
## Active Rail Line from SCCT

Daily trains to Northern Italy  
Bologna – Piacenza - Milano started



Get the advantages on Adriatic and Central Europe cargo with Taranto's strong rail connection to North Italy and Europe

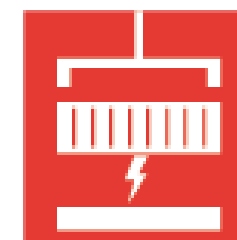
### Ready for TRANSHIPMENT CARGO



**6** STS



**12** RMG  
**2** Rail RMG

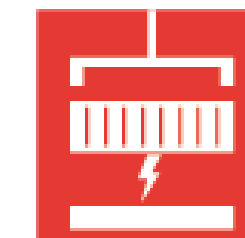


**540** 600 more plugs can be added in a month.  
Reefer Plugs

### FULL RAMP-UP



**7<sup>th</sup>** STS  
April 2023

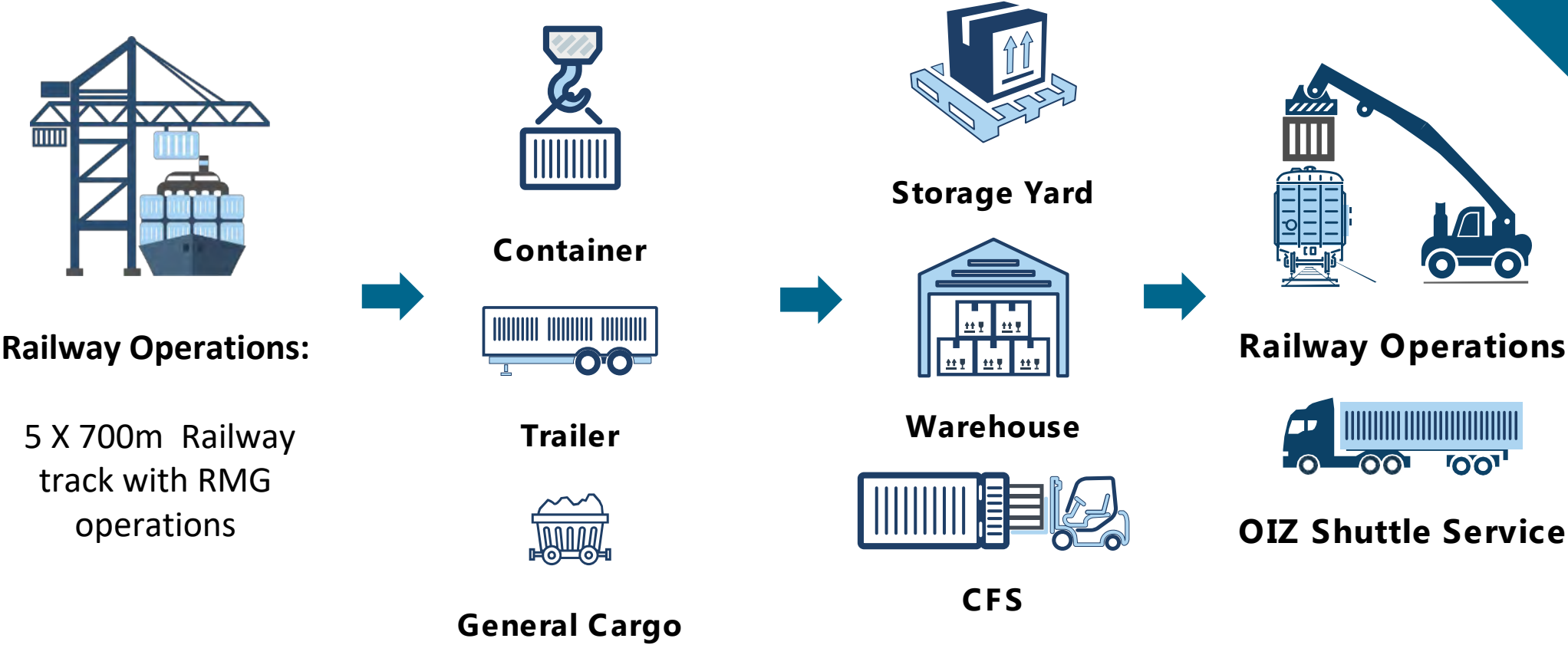
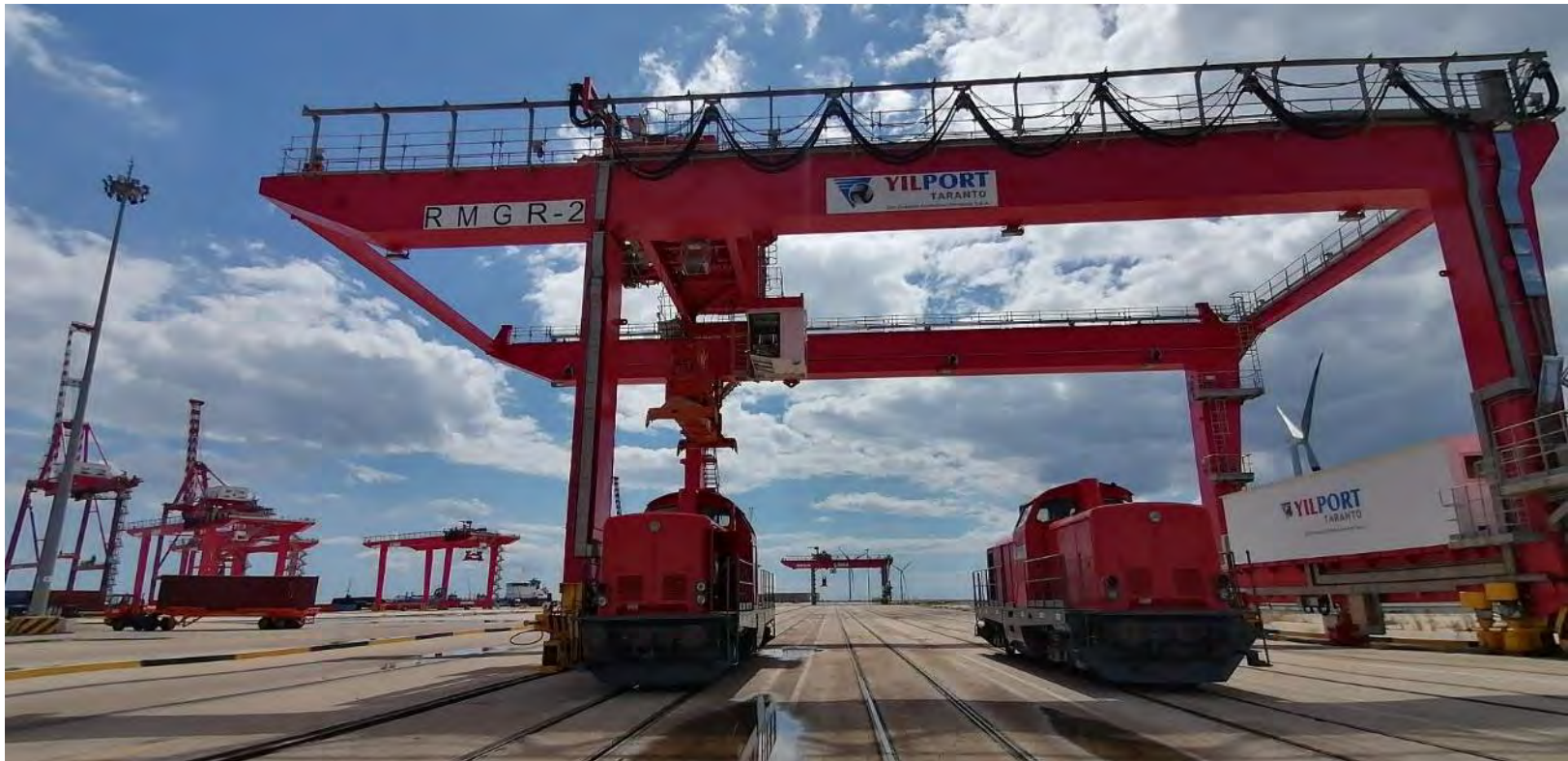


**900**  
Reefer Plugs



# ONE STOP SHOP

Innovative & Efficient Operations



Train Operations	Bonded/ non-Bonded Warehouses	CFS & Depot Operations	Shuttle Service	Storage
<b>Handling services;</b> <ul style="list-style-type: none"><li>• Container</li><li>• Trailer</li><li>• General &amp; Bulk Cargo</li><li>• Project Cargo</li><li>• Train &amp; Wagon related services</li></ul>	<ul style="list-style-type: none"><li>• 2x 4.000 m2 bonded warehouse</li></ul>	<ul style="list-style-type: none"><li>• Stuffing, stripping, and related additional services</li><li>• Maintenance &amp; Repair</li><li>• Sweeping</li><li>• Washing</li></ul>	Transportation to connect customers to intermodal terminal	<ul style="list-style-type: none"><li>• Open yard and Warehouse</li><li>• Temporary Storage Area</li></ul>



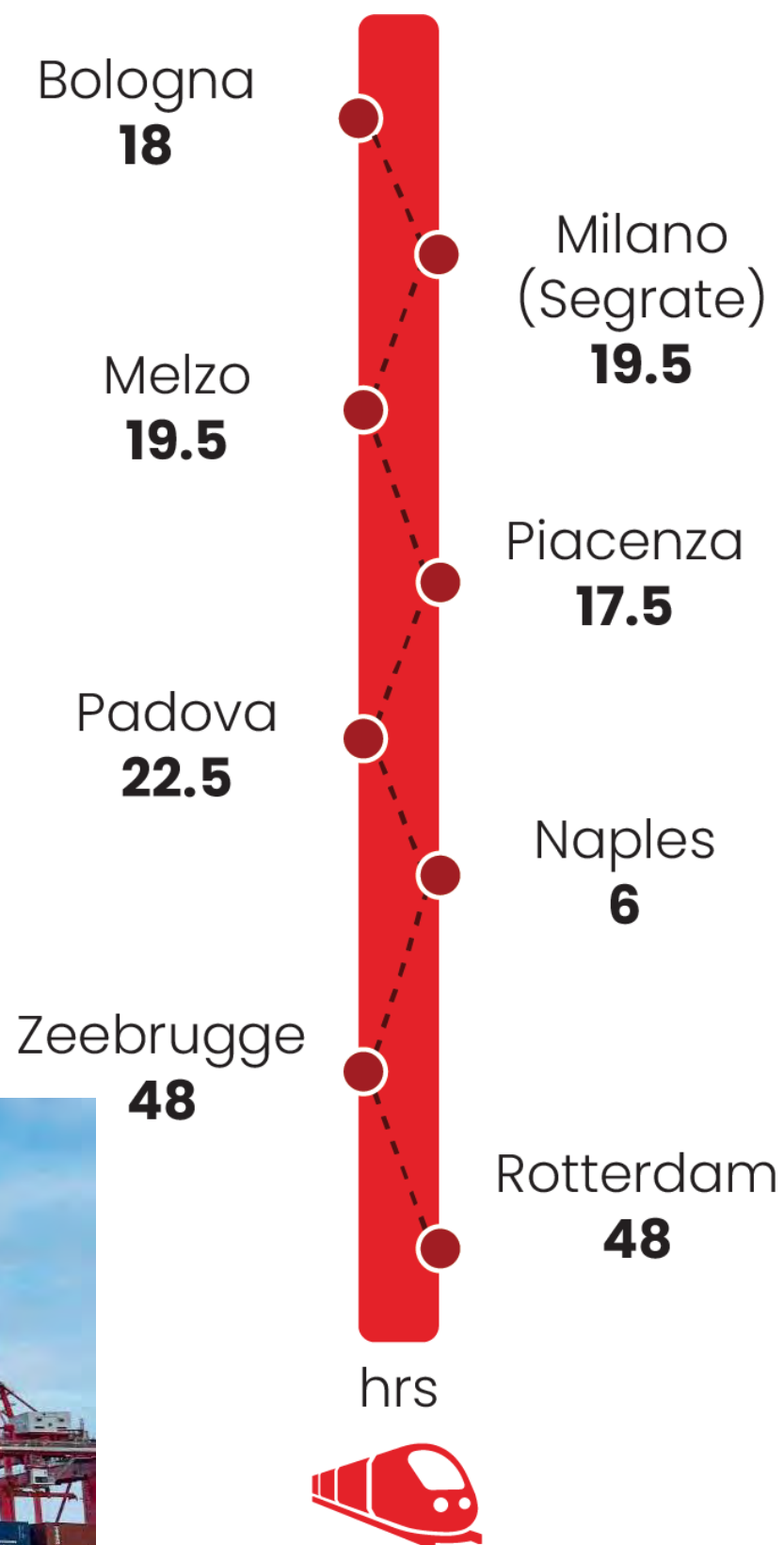
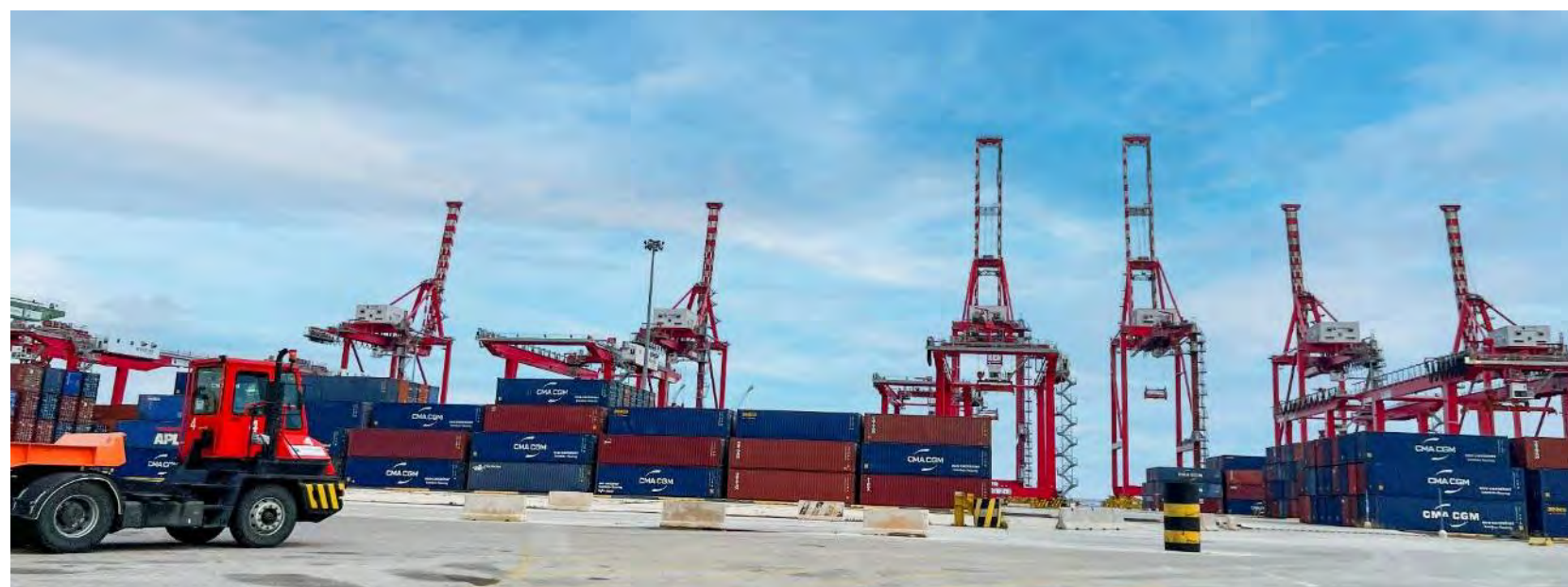
# YILPORT Taranto SCCT

has on-dock access to the Italian Network



- Get the advantages on **Adriatic and Central Europe** cargo with **Taranto's** strong rail connection to North Italy and Europe

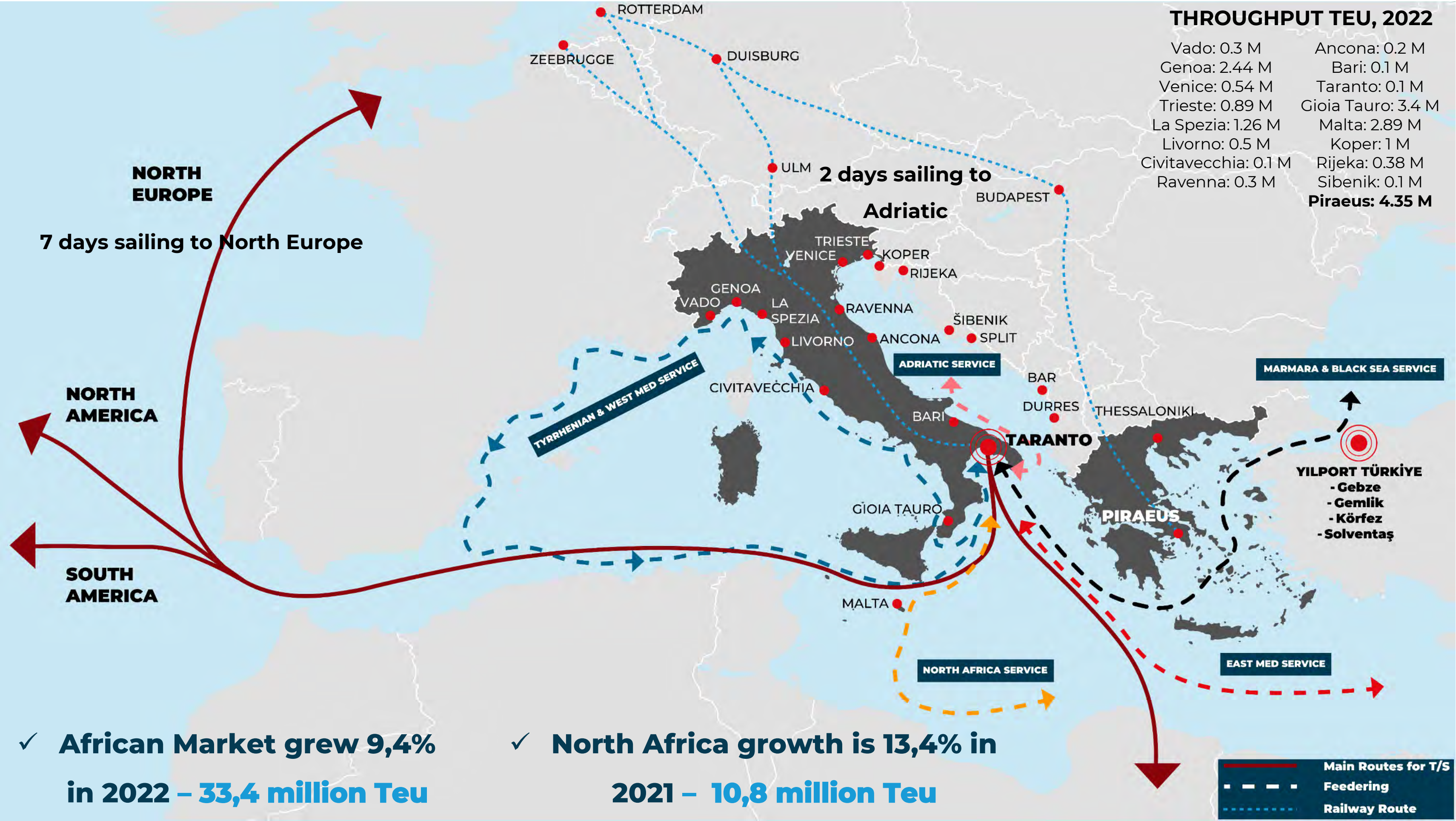
## ADRIATIC EXPRESS NETWORK





# YILPORT Taranto SCCT

... and for the Adriatic Market



✓ **2.8 M TEU**  
**container**  
**throughput at**  
**NAPA**  
**(2022)**

✓ **3.3 M TEU**  
**container**  
**throughput in**  
**ADRIATIC**  
**(2022)**

✓ **+10 M TEU**  
**container**  
**throughput in**  
**Italy (2022)**





# OUR OPERATIONAL STANDARDS

GLC Global Logistics Center



## GLC - one team multiple terminals

- One operation language
- Navis N4
- Standardized reporting
- Analysis and global benchmarking



YILPORT management and optimization methodology across the terminal portfolio



Voice over IP (VOIP) system allows real-time, on-time connection between planners and operators at the terminals



**24 / 7  
Open  
Planning  
Center**



# OUR SUSTAINABILITY FOCUS

ENVIRONMENT; Going Green is the Only Way Forward



Electrification of  
RTGs (E-RTG)



Radiation  
Portals

We are committed towards Environmental Initiatives; will continue to invest in upgrading port equipment such as:

- o Converting diesel-operated RTGs to Electrified RTGs
- o Gradual time-barred replacement to an eco-friendly Reach Stakers
- o Replacing inefficient forklifts and vehicles to fuel-efficient ones

Proactively engaged with respective bodies and agents towards **“Decarbonizing”** our Supply Chain and instilling new initiatives to improve our environmental aspects

Solar Powered  
Terminal Building



Eco-Friendly  
Equipment

One of  
the World's Most  
Environmental  
Cranes







**YILPORT**  
HOLDING INC.

**THANK YOU**

